



Report on Results as of June 2013

Santiago, September 4th, 2013: Sociedad Matriz SAAM S.A. (SM SAAM)¹, announced today its consolidated financial results as of June 30th, 2013

- During the second quarter 2013, total revenues, considering affiliated companies at their proportional value, reached US\$182.5 million, 9% higher than for the same period of the previous year.
- For the same period, SM SAAM obtained a total EBITDA², considering the affiliated companies at their proportional value, of US\$43.8 million, 15% more than 2Q'12.
- During the second quarter 2013, net income attributable to equity holders of the parent company reached US\$16.3 million, 11% higher than 2Q'12.
- During the first half 2013, total revenues, considering affiliated companies at their proportional value, reached US\$363.8 million, 8% higher than for the same period of the previous year.
- For the first six months of the year, SM SAAM obtained a total EBITDA, considering the affiliated companies at their proportional value, of US\$85.7 million, 11% more than the previous year.
- During the first half 2013, net income attributable to equity holders of the parent company reached US\$33.1 million, 9% higher than in 2012.
- On July 30, the sale of Cargo Park to an investment fund of Celfin Capital was closed. The 50% of Cargo Park who owned SAAM reached a sale price of US\$18.8 million plus dividends of US\$1.5 million, generating a profit after tax, adjustments and commissions of US\$12.0 million. This sale will be reflected in the results for the third quarter of this year.
- On July 4, the sale to DP World of SM SAAM's minority participation in the company Sociedad Portuaria Regional de Buenaventura S.A. (SPRBUE) in Colombia, was agreed contingent on meeting certain conditions. SM SAAM only has a financial investment of 2.08% of the shares of SPRBUE and 6.0% of the shares of Terminal Especializado de Contenedores Buenaventura S.A. (TECSA). If realized this sale of shares would represent a gain of approximately US\$12 million for SM SAAM.

Comments from the CEO:

This year we have focused on strengthening our organization, aligning it with our three business segments: Port Terminals, Tugboats and Logistics. Our plan for the near future is to continue to grow strongly in the region by both, improving our existing businesses as well as in making new investments and acquisitions. We will also look to divest our non-strategic assets, as we have done with two companies.

Within this context, in July, the sale of Cargo Park generated a gain of approximately US\$12 million for the company, which will be reflected in the results of the third quarter.

¹ SM SAAM arises from the division of Compañía Sud Americana de Vapores S.A. ("CSAV") by which 70,737,318 shares held by CSAV in SAAM were assigned to SM SAAM while this represented 99.9995% of the equity of the latter. Therefore, the only assets of SM SAAM are these shares assigned to it in the referred division.

² EBITDA = gross margin – administrative expenses + depreciation and amortization



Also that month, the sale to DP World of SM SAAM's minority participation in SPRBUE, in Colombia, was agreed contingent on meeting certain conditions. SAAM operated in this port until 2011, date on which it began to be operated directly by the company TECSA. Therefore, since then SM SAAM only has a financial investment of 2.08% of the shares of SPRBUE and 6.0% of the shares of TECSA. If realized this sale of shares, would represent a gain of approximately US\$12 million for SM SAAM. Currently, they are completing the necessary conditions in order to realize such sale.

Finally, I want to highlight that our agreement with SMIT –one of the leading global players in the tugboat business– to operate together in the markets of Brazil, Mexico, Canada and Panama, has continued to progress according to plan.

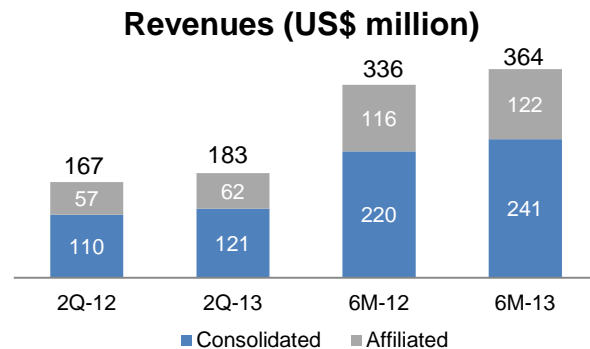
Income Statement

Revenues

During the second quarter of the year, SM SAAM obtained consolidated revenues of US\$120.6 million, representing an increase of 10% from the same period in the previous year, explained by the better performance of the Tugboats and Port Terminals business segments. Non-consolidated operations, considered at their proportional value, showed revenues of US\$61.9 million, 9% higher than 2Q'12. Consequently, the total revenue of SM SAAM was US\$182.5 million, 9% higher than 2Q'12.

Consolidated revenue during the first six months of the year was US\$241.4 million, 9% higher than for the same period of the previous year, explained by improved performance of all business segments.

Non-consolidated companies had a revenue of US\$122.4 million, 5% higher than the previous year. Consequently the total revenue of SM SAAM during the first six months of the year reached US\$363.8 million, 8% higher than for the previous year, explained by improved performance of all business segments.



Cost of Sales

During the second quarter of the year, the consolidated cost of sales reached US\$91.5 million, 11% more than 2Q'12, explained by increases in Tugboats and Port Terminals segments.

The consolidated cost of sales during the first six months of the year amounted to US\$183.0 million, 11% higher than for the same period of last year, explained by increases in all business segments.

Operational Result³

During the second quarter of the year, the consolidated operational result reached US\$14.2 million, 1% higher than 2Q'12, explained by the increase in the Tugboat business. Selling and administrative expenses amounted to US\$14.8 million in 2Q'13. This increase of 13% is explained by the new operations in Mazatlan, Honduras and Colombia, expenses related with the association with SMIT and the development and implementation of the new SAP platform.

The consolidated operational result for the first six months of the year reached US\$29.9 million, 5% higher than the same period of the previous year.

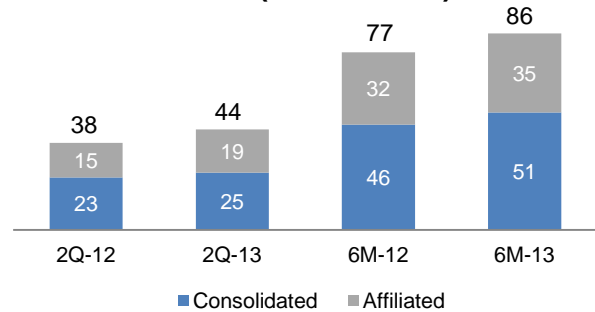
³ Operational result = gross margin – administrative expenses



EBITDA

During the second quarter of the year, the consolidated EBITDA reached US\$24.9 million, which represented an increase of 9% for the same period of the previous year. The EBITDA margin stayed flat at 21%, improving in the Logistics segment and decreasing in the Port Terminal and Tugboat segments. Non-consolidated operations, considered at their proportional value, had an EBITDA of US\$18.8 million, 25% more than 2Q'12. Consequently, the total EBITDA of SM SAAM was US\$43.8 million, 15% higher than for the same period in 2012.

EBITDA (US\$ million)



The consolidated EBITDA of the first six months of the year reached US\$51.1 million, an 11% increase from the same period of the previous year. The EBITDA consolidated margin increased slightly, staying about 21%. Non-consolidated operations considered at their proportional value, had an EBITDA of US\$34.6 million, 9% higher than for the same period of last year. As a consequence of this, the total EBITDA of SM SAAM amounted to US\$85.7 million, an increase of 11% from the same period of the previous year. The total EBITDA margin grew from 23% in 2012 to 24% this year.

Non-Operational Result

During the second quarter of the year, the non-operational result reached US\$6.4 million, which represented an increase of 11% from the same period of the previous year. This higher non-operational result is mainly explained by better results of the associated companies and exchange rate differences, partially offset by a tugboat insurance recovery in 2Q'12 and lower result in derivative operations.

Non-operational result during the first six months of the year was US\$11.8 million, 9% higher than the same period of the previous year.

Income Tax

During the second quarter of the year, income tax reached US\$3.5 million, which represented a decrease of 19% from the same period of the previous year. This lower tax is mainly explained by lower taxes in Mexico, partially offset by higher taxes in Chile.

The income tax during the first six months of the year reached US\$7.1 million, a 6% decrease from the same period of the previous year.

Non-controlling Interests

During the second quarter of the year, the earnings of non-controlling interests reached US\$7.9 million, 49% more than in the same period of the previous year. This increase is mainly explained by San Vicente Terminal Internacional (SVTI) –due to the reduction of the lease fee agreed with the Port Authority of Talcahuano and San Vicente as a consequence of the earthquake of 2010– in addition to better results in the Peruvian company Trabajos Marítimos S.A. (TRAMARSA) and Antofagasta Terminal Internacional (ATI).

The earnings of non-controlling interests during the first six months of the year reached US\$13.7 million, 27% more than in the same period for the previous year.

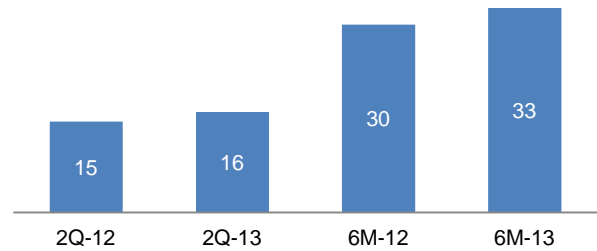


Profits

During the second quarter of the year, the profit attributable to equity holders of the parent company reached US\$16.3 million, which represented an 11% increase from the same period of the previous year. The higher profit is mainly explained by better non-operational results and lower taxes.

The profit attributable to equity holders of the parent company for the first six months of the year reached US\$33.1 million, 9% higher than for the same period of the previous year, explained by better operational and non-operational results, as well as lower taxes.

Profits (US\$ million)



Business Segments

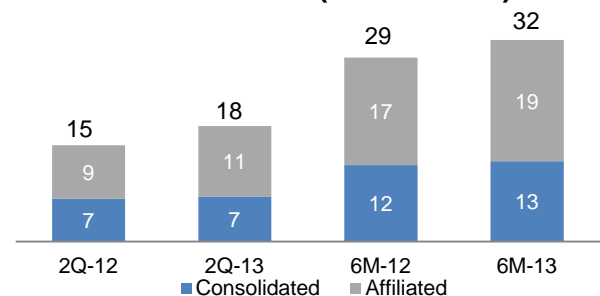
SM SAAM has defined three business segments as representative of its operational activities undertaken in 12 countries by SAAM and subsidiaries:

- Port Terminal Segment:** renders services as port terminal operator in Chile, USA, Ecuador, Mexico and Colombia.
- Tugboats Segment:** includes docking and un-docking, tugging, rescue, LNG plant assistance and off shore assistance services that the company renders with its fleet of 128 units in the main ports of Chile, Peru, Ecuador, Mexico, Uruguay, Argentina, Brazil, Colombia, Guatemala, Costa Rica and Honduras.
- Logistics and Other Related Businesses Segment:** services to: i) shipping and airlines companies, such as agency services, aviation and passenger services, stevedoring in terminals not under concession, and container depots services, ii) exporters and importers, such as warehousing, cold storage, cargo consolidation and deconsolidation, bulk and break bulk cargo, ground transportation and distribution, and iii) special services such as sale and lease of containers and modules, tubes connection and disconnection, oil discharged, liquid storage and services to the timber industry, among others. These services are mainly in Chile and Peru.

Port Terminal Segment:

During the second quarter, Port Terminals had consolidated revenues of US\$28.6 million, a 15% increase from same period in the previous year, explained mainly by higher revenues in ITI (Iquique) and the start of operation in TMAZ (Mazatlan), partially offset by TPG (Guayaquil). The cost of sales was US\$20.1 million, which is 21% higher than 2Q'12, explained mainly by TMAZ and ITI. Administrative expenses reached US\$3.5 million, a 19% increase from 2Q'12, also mainly due to TMAZ. Therefore, the consolidated operational result reached US\$4.9 million, 7% lower than 2Q'12 and EBITDA reached US\$7.2 million, 6% higher than 2Q'12.

Port Term. EBITDA (US\$ million)



Revenues of affiliate companies at their proportional value represented US\$30.0 million, a 2% increase from 2Q'12 mainly explained by STI (San Antonio), ATI (Antofagasta) and TPA (Arica), partially offset by SVTI (San Vicente). The EBITDA generated by these operations was US\$11.3 million, a 32% increase from 2Q'12, mainly as a result of the reduction of SVTI's lease fee agreed with the Port Authority of Talcahuano and San Vicente as a consequence of the earthquake of 2010, in addition to better results in STI and ATI.



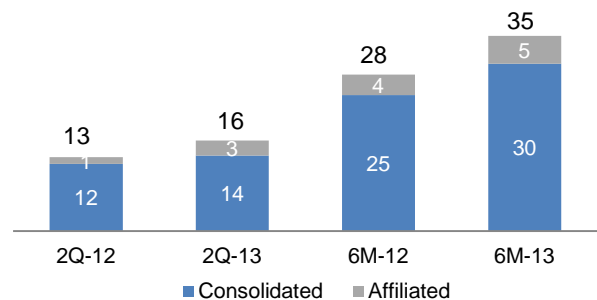
Considering Port Terminal business segment in its entirety, during 2Q'13 revenues were US\$58.6 million, a 8% increase from 2Q'12, and EBITDA reached US\$18.5 million, 20% higher than for the same period of the previous year.

During the first six months of the year, the consolidated revenues for this segment reached US\$54.0 million, an 11% increase from a year ago and its EBITDA was US\$12.8 million, 5% more than in 2012. The revenue of affiliated companies at their proportional value reached US\$58.8 million, 3% higher than for the same period in 2012 and EBITDA reached US\$19.4 million, 13% more than the previous year. Therefore, during the first six months of the year, the total revenue of the Port Terminals segment was US\$112.8 million, 7% higher than the previous year and total EBITDA reached US\$32.3 million, a 10% increase from the same period of the previous year.

Tugboats Segment:

During the second quarter, Tugboats had consolidated revenues of US\$50.5 million, a 17% increase from the same period of the previous year, explained mainly by the operations in Brazil, Mexico and Chile, in addition to the start of operations in Honduras and Colombia. The revenue increase was partially offset by lower revenue in Costa Rica due to the decrease in number of operations. The cost of sales was US\$37.3 million, 18% higher than 2Q'12, mainly due to the operations in Mexico, Chile, Uruguay and Brazil, in addition to the new operations in Honduras and Colombia. Administrative expenses reached US\$5.9 million, 15% more than 2Q'12, mainly due to increased expenses in Mexico and Chile, in addition to the new operations in Honduras and Colombia, partially offset by lower expenses in Brazil and Costa Rica. Therefore, the consolidated operational result reached US\$7.2 million, a 13% increase from 2Q'12 and EBITDA reached US\$13.7 million, a 12% increase from 2Q'12.

Tugboats EBITDA (US\$ million)



Revenues of affiliated companies at their proportional value represented US\$8.5 million, a 41% increase from 2Q'12 mainly explained by the operation of TRAMARSA in Peru. EBITDA generated by these operations was US\$2.7 million, 126% more than in 2Q'12, also as a result of TRAMARSA.

Therefore during the 2Q'13, the total revenue of the Tugboats segment was US\$59.0 million, a 20% increase from 2Q'12, and total EBITDA reached US\$16.4 million, 23% higher than for the same period of the previous year.

During the first six months of the year, the consolidated revenue of this segment reached US\$99.4 million, 15% more than in the same period of the previous year and its EBITDA was US\$30.3 million, 23% more than in 2012. Revenue of affiliated companies at their proportional value reached US\$17.3 million, 19% more than in the same period of the previous year and the EBITDA reached US\$5.1 million, 37% more than in 2012. Therefore, during the first six months of the year, the total Tugboats segment revenue was US\$116.7 million, a 15% increase from the same period of the previous year, and the total EBITDA reached US\$35.4 million, 25% higher than the same period of 2012.

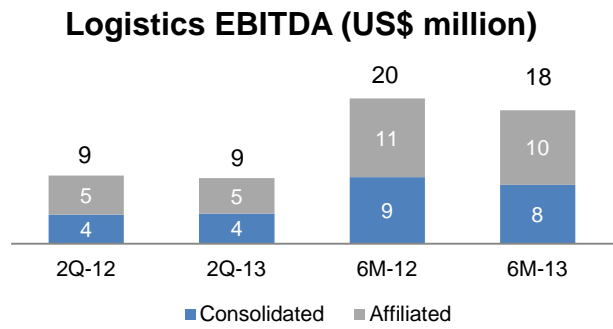
Logistics and Other Related Businesses Segment:

During the second quarter, Logistics had consolidated revenues of US\$41.5 million, similar to the same period of the previous year. The costs of sales were US\$34.0 million, 1% lower than in 2Q'12. These lower costs are mainly explained by the rationalization of the Chilean operations. Administrative expenses reached US\$5.4 million, 7% higher than in 2Q'12, mainly explained by SAP implementation in the Chilean operations. Therefore, the consolidated operational result



reached US\$2.1 million, versus US\$2.4 million in the 2Q'12 and EBITDA reached US\$4.1 million, 4% more than in 2Q'12.

Revenues of affiliated companies at their proportional value represented US\$23.5 million, which is 9% higher than in 2Q'12 mainly explained by air services company Aerosan, company Tecnologías Industriales Buildtek S.A. (TIBSA) that provides engineering services to the mining industry and Reloncavi –timber logistics company–, partially offset by the Peruvian company TRAMARSA and Cargo Park, whose sale was completed last July, but it was announced in May, month from which SM SAAM ceased to recognize its results, according to IFRS. EBITDA generated by these operations was US\$4.8 million, 9% lower than in 2Q'12, mainly explained by lower results in TRAMARSA, Cargo Park and TIBSA, partially offset by Aerosan.



Therefore, during 2Q'13, Logistics' total revenue was US\$65.0 million, 3% higher than 2Q'12 and total EBITDA was US\$8.9 million, 4% lower than in the same period for the previous year.

During the first six months of the year, the consolidated revenue of this segment reached US\$88.0 million, 3% more than in 2012 and its EBITDA was US\$8.0 million, 11% less than in the previous year. Revenue of affiliated companies at their proportional value reached US\$46.3 million, 3% higher than 2012 and EBITDA reached US\$10.1 million, 6% less than a year ago. Therefore during the first six months of the year, Logistics total revenue was US\$134.2 million, 3% higher than 2012, and the total EBITDA reached US\$18.1 million, 8% less than for the same period of the previous year.



Income Statement

-- SM SAAM --

Second Quarter Income Statement	2013	2012	Δ%
	ThUS\$	ThUS\$	
Operating revenues	120,570	109,934	10%
Cost of sales	(91,490)	(82,650)	11%
Gross margin	29,080	27,284	7%
Administrative expenses	(14,840)	(13,198)	12%
Operating result	14,240	14,086	1%
Other income (expenses) by function	(344)	2,990	N/A
Financial income	1,807	1,565	15%
Financial expenses	(3,095)	(2,447)	26%
Profit (loss) from equity method associated	7,879	5,277	49%
Exchange differences	118	(1,663)	N/A
Gain (loss) from index adjusted units	(10)	(3)	233%
Gain (loss) before income tax	20,595	19,805	4%
Income tax	(3,501)	(4,337)	-19%
Gain (loss) proceeding from continued operations	17,094	15,468	11%
Gain (loss) attributable to equity holders of parent	16,265	14,682	11%
Gain (loss) attributable to minority interest	829	786	5%

Other Indicators	2013	2012	Δ%
	ThUS\$	ThUS\$	
Depreciation and amortization	10,702	8,823	21%
EBITDA	24,942	22,909	9%
<i>EBITDA margin</i>	<i>20.7%</i>	<i>20.8%</i>	

-- SM SAAM --

Full Year Income Statement	2013	2012	Δ%
	ThUS\$	ThUS\$	
Operating revenues	241,361	220,491	9%
Cost of sales	(182,979)	(165,146)	11%
Gross margin	58,382	55,345	5%
Administrative expenses	(28,468)	(26,781)	6%
Operating result	29,914	28,564	5%
Other income (expenses) by function	199	3,561	-94%
Financial income	3,212	3,372	-5%
Financial expenses	(5,605)	(4,838)	16%
Profit (loss) from equity method associated	13,652	10,777	27%
Exchange differences	342	(2,010)	N/A
Gain (loss) from index adjusted units	(10)	3	N/A
Gain (loss) before income tax	41,704	39,429	6%
Income tax	(7,131)	(7,593)	-6%
Gain (loss) proceeding from continued operations	34,573	31,836	9%
Gain (loss) attributable to equity holders of parent	33,063	30,379	9%
Gain (loss) attributable to minority interest	1,510	1,457	4%

Other Indicators	2013	2012	Δ%
	ThUS\$	ThUS\$	
Depreciation and amortization	21,213	17,334	22%
EBITDA	51,127	45,898	11%
<i>EBITDA margin</i>	<i>21.2%</i>	<i>20.8%</i>	

Segment Information

Second Quarter Income Statement	Tugboats			Ports			Logistic & Others			Total		
	2013	2012	Δ%	2013	2012	Δ%	2013	2012	Δ%	2013	2012	Δ%
Operating revenues	ThUS\$ 50,477	ThUS\$ 43,288	17%	ThUS\$ 28,613	ThUS\$ 24,966	15%	ThUS\$ 41,480	ThUS\$ 41,680	0%	ThUS\$ 120,570	ThUS\$ 109,934	10%
Cost of sales	(37,343)	(31,735)	18%	(20,133)	(16,678)	21%	(34,014)	(34,237)	-1%	(91,490)	(82,650)	11%
Gross margin	13,134	11,553	14%	8,480	8,288	2%	7,466	7,443	0%	29,080	27,284	7%
Administrative expenses	(5,902)	(5,154)	15%	(3,543)	(2,989)	19%	(5,395)	(5,055)	7%	(14,840)	(13,198)	12%
Operating result	7,232	6,399	13%	4,937	5,299	-7%	2,071	2,388	-13%	14,240	14,086	1%
Depreciation and amortization	6,434	5,767	12%	2,272	1,524	49%	1,996	1,532	30%	10,702	8,823	21%
Consolidated EBITDA	13,666	12,166	12%	7,209	6,823	6%	4,067	3,920	4%	24,942	22,909	9%
<i>EBITDA margin</i>	27.1%	28.1%		25.2%	27.3%		9.8%	9.4%		20.7%	20.8%	

Affiliated Companies at Proportional Value

Operating revenues	8,479	6,005	41%	29,960	29,290	2%	23,504	21,587	9%	61,942	56,882	9%
EBITDA	2,742	1,211	126%	11,263	8,560	32%	4,817	5,296	-9%	18,822	15,067	25%
<i>EBITDA margin</i>	32.3%	20.2%		37.6%	29.2%		20.5%	24.5%		30.4%	26.5%	

Total Segments

Operating revenues	58,956	49,293	20%	58,573	54,256	8%	64,984	63,267	3%	182,512	166,816	9%
Total EBITDA	16,408	13,377	23%	18,472	15,383	20%	8,884	9,216	-4%	43,764	37,976	15%
<i>EBITDA margin</i>	27.8%	27.1%		31.5%	28.4%		13.7%	14.6%		24.0%	22.8%	

Tugboats

Year to Date Income Statement	2013	2012	Δ%
Operating revenues	ThUS\$ 99,403	ThUS\$ 86,553	15%
Cost of sales	(71,000)	(62,258)	14%
Gross margin	28,403	24,295	17%
Administrative expenses	(10,741)	(10,402)	3%
Operating result	17,662	13,893	27%
Depreciation and amortization	12,661	10,783	17%
Consolidated EBITDA	30,323	24,676	23%
<i>EBITDA margin</i>	30.5%	28.5%	

Affiliated Companies at Proportional Value

Operating revenues	17,316	14,511	19%	58,816	56,942	3%	46,262	44,722	3%	122,394	116,175	5%
EBITDA	5,066	3,707	37%	19,428	17,210	13%	10,083	10,673	-6%	34,577	31,590	9%
<i>EBITDA margin</i>	29.3%	25.5%		33.0%	30.2%		21.8%	23.9%		28.3%	27.2%	

Total Segments

Operating revenues	116,719	101,064	15%	112,820	105,498	7%	134,216	130,104	3%	363,755	336,666	8%
Total EBITDA	35,389	28,383	25%	32,250	29,429	10%	18,065	19,676	-8%	85,704	77,488	11%
<i>EBITDA margin</i>	30.3%	28.1%		28.6%	27.9%		13.5%	15.1%		23.6%	23.0%	





Balance Sheet and Other Indicators

-- SM SAAM --

Balance Sheet	Jun-13	Dec-12	Δ%
	ThUS\$	ThUS\$	
Cash and cash equivalents	29,848	36,165	-17%
Other current assets	164,426	144,877	13%
Current assets	194,274	181,042	7%
Property, plant & equipment (net)	496,932	488,801	2%
Other non-current assets	348,911	344,739	1%
Non-current assets	845,843	833,540	1%
Total assets	1,040,117	1,014,582	3%
Other current financial liabilities	59,601	38,098	56%
Other current liabilities	75,237	87,503	-14%
Current liabilities	134,838	125,601	7%
Other non-current financial liabilities	136,777	128,017	7%
Other non-current liabilities	95,691	94,990	1%
Non-current liabilities	232,468	223,007	4%
Total liabilities	367,306	348,608	5%
Equity attributable to equity holders of parent	662,916	655,982	1%
Minority interest	9,895	9,992	-1%
Total equity	672,811	665,974	1%
Total equity and liabilities	1,040,117	1,014,582	3%

Other Financial Indicators	Jun-13	Dec-12	Δ%
	ThUS\$	ThUS\$	
Financial debt	196,378	166,115	18%
Net financial debt	166,530	129,950	28%
Financial debt affiliated companies (PV)	103,739	95,869	8%
Net financial debt affiliated companies (PV)	79,513	68,361	16%
Debt ratio	0.55x	0.52x	
Financial debt ratio	0.29x	0.25x	
Leverage	0.25x	0.20x	
Liquidity ratio	3.3x	4.8x	
Return on equity (6 & 12 months)	5.0%	9.1%	

Other Indicators	2Q'13	2Q'12	Δ%	YTD 2013	YTD 2012	Δ%
Transferred tons by consolidated ports (thousand)	1,625	1,383	17%	2,919	2,702	8%
Transferred tons by non-consolidated ports (PV, thousand)	2,914	3,012	-3%	5,691	5,919	-4%
TEUs transferred by consolidated ports	187,358	188,459	-1%	350,513	360,230	-3%
TEUs transferred by non-consolidated ports (PV)	230,271	237,896	-3%	453,780	445,483	2%
Consolidated tugboat maneuvers	16,668	16,032	4%	33,236	32,144	3%
Non-consolidated tugboat maneuvers (PV)	796	1,043	-24%	1,822	2,222	-18%
Containers repaired by consolidated companies	33,403	36,549	-9%	64,133	67,381	-5%
Containers repaired by non-consolidated companies (PV)	812	2,145	-62%	1,386	4,387	-68%
Containers receipt and dispatched by consolidated companies	192,246	182,554	5%	386,264	342,018	13%
Containers receipt and dispatched by non-consolidated co. (PV)	11,572	12,077	-4%	22,047	25,668	-14%
Containers consolidated and deconsolidated	7,162	8,809	-19%	15,165	18,059	-16%
Cold storage in consolidated companies (tons)	224,652	232,520	-3%	442,386	446,886	-1%
Cold storage in non-consolidated companies (tons, PV)	4,242	4,843	-12%	10,477	10,555	-1%
Storage in consolidated companies (square meters)	171,573	161,922	6%	337,454	341,474	-1%
Storage in non-consolidated companies (square meters, PV)	38,137	115,549	-67%	152,728	230,597	-34%
Route trips (freight) from consolidated companies	10,069	9,946	1%	20,172	21,093	-4%