

SAAM – Operational Data 2021

Santiago, July 15 th, 2021

SMSAAM (SSE; SMSAAM) reports operating volumes for June 2021, by business division

Towage Services

- Maneuvers were up 34% in June and 20% for the year relative to 2020, primarily as a result of the consolidation of Intertug. Excluding that effect, volume has increased 14% and 4%, respectively, thanks to an upturn in activity.

	jun-20	jun-21	Chg (%) junio 21/20	YTD 2020	YTD 2021	Chg (%) YTD 21/20
Total Tug moves (thousands)(1)	8.3	11.0	34%	53.4	64.0	20%

(1) 2020 does not consider Intertug operations acquired in February 2021

Port Terminals

- Subsidiary port terminals registered 30% increase in volume in June and a 20% increase for the year relative to 2020, primarily thanks to recovery in imports and increased transshipment volume at foreign port terminals.
- Volume at associated port terminals was up 13% in June relative to 2020, mainly as a result of the restocking process in Chile's central zone (+16% compared to 2020). Volume is up 8% for the year relative to 2020 thanks to recovery in imports, which offsets the lower market volume in southern Chile associated with the container shortage.

	jun-20	jun-21	Chg (%) junio 21/20	YTD 2020	YTD 2021	Chg (%) YTD 21/20
Consolidated TEU (thousands)(2)	119.4	155.5	30%	785.0	895.4	14%
Associate TEU (thousands)(2)	100.5	113.4	13%	727.9	788.3	8%
Total TEU (thousands)(2)	219.9	268.9	22%	1,512.9	1,683.7	11%

	jun-20	jun-21	Chg (%) junio 21/20	YTD 2020	YTD 2021	Chg (%) YTD 21/20
TEU Foreign Terminals (thousands)(2)	105.5	135.7	29%	676.2	771.4	14%
TEU Chilean Terminals (thousands)(2)	114.4	133.2	16%	836.6	912.3	9%
Total TEU (thousands)(2)	219.9	268.9	22%	1,512.9	1,683.7	11%

(2) Includes 100% of TEU from subsidiaries and associates

Logistics

- Bonded warehousing: Up 40% in June and 12% for the year relative to 2020 as a result of increased imports associated with the restocking process in Chile.
- Aerosan (3): Tons mobilized increased 37% in June and 45% for the year compared to 2020, mainly thanks to an upturn in activity following flight reactivation and a 2020 marked by COVID.

	jun-20	jun-21	Chg (%) junio 21/20	YTD 2020	YTD 2021	Chg (%) YTD 21/20
Containers OUT, Bonded Warehouse (thousands)	3.1	4.3	40%	24.1	27.0	12%
Tons Handled Aerosan (thousands)(3)	20.3	27.8	37%	132.5	191.6	45%

(3) Includes volume from Chile, Colombia and Ecuador

[See our website here](#)

SAAM is a multinational corporation providing services for trade through its three divisions: Port Terminals, Towage and Logistics.

With 59 years in business, SAAM has operations in 14 countries in North, Central and South America, creating jobs for more than 8 thousand employees.

It is one of the leading operators of towage services in the Americas.