

SAAM – Operational Data 2021

Santiago, September 15, 2021

SMSAAM (SSE; SMSAAM) reports on operating volumes for August 2021 by business division

Towage Division

- Maneuvers were up 28% in August and 22% YTD with respect to 2020, mainly due to consolidating Intertug. Isolating that effect, volumes have grown 7% for the month and 5% YTD, due to increased activity.

	August 20	August 21	Chg(%) August 21/20	YTD 2020	YTD 2021	Chg(%) YTD 21/20
Total tug moves (thousands)(1)	8.8	11.3	28%	71.1	86.4	22%

(1) 2020 does not consider Intertug operations acquired in February 2021

Port Terminals Division

- Consolidated terminals saw a 30% rise in volume in August and 17% YTD in comparison to 2020, due to recovering imports, mainly at terminals with high exposure to Asia.
- Volumes at associate terminals reported growth of 22% in August and 11% YTD with respect to 2020, due mainly to the gradual normalization process and restocking of import and export cargo flows in central Chile (+31% for the month and +17% YoY versus 2020), which offsets the lower market volumes in southern Chile due to container scarcity.

	August 20	August 21	Chg(%) August 21/20	YTD 2020	YTD 2021	Chg(%) YTD 21/20
Consolidated TEU (thousands) (2)	121.2	157.6	30%	1,029.8	1,200.7	17%
Associate TEU (thousands)(2)	110.5	134.5	22%	942.0	1,048.9	11%
Total TEU (thousands)(2)	231.6	292.1	26%	1,971.8	2,249.6	14%

	August 20	August 21	Chg(%) August 21/20	YTD 2020	YTD 2021	Chg(%) YTD 21/20
TEU Foreign Terminals (thousands)(2)	107.7	135.2	26%	1,029.8	1,038.5	1%
TEU Chilean Terminals (thousands)(2)	124.0	156.9	27%	942.0	1,211.1	29%
Total TEU (thousands)(2)	231.6	292.1	26%	1,971.8	2,249.6	14%

(2) Includes the full TEU from subsidiaries and associates

Logistics Division

- Bonded Warehouses: Growth of 9% during August and 15% YTD with respect to 2020, due to import growth because of the restocking process in Chile.
- Aerosan (3): Tons mobilized increased 17% in August and 36% YTD versus 2020, due to recovering imports and exports.

	August 20	August 21	Chg(%) August 21/20	YTD 2020	YTD 2021	Chg(%) YTD 21/20
Containers Out, Bonded Warehouse (thousands)	3.5	5.2	49%	31.9	36.8	15%
Tons Handled Aerosan (thousands)(3)	25.0	29.3	17%	184.1	249.9	36%

(3) Considers volumes from Chile, Colombia and Ecuador

[See our website here](#)

SAAM is a multinational corporation providing services for trade through its three divisions: Port Terminals, Towage and Logistics.

With 59 years in business, SAAM has operations in 14 countries in North, Central and South America, creating jobs for more than 8 thousand employees.

It is one of the leading operators of towage services in the Americas.