

SAAM – Operational Data 2021

Santiago, October 20, 2021

SMSAAM (SSE; SMSAAM) reports on operating volumes for September 2021 by business division

Foreign trade ended the third quarter as dynamic as prior periods: demand for consumer goods remained high and countries around the world continued to restock merchandise. Shipping fleets reported high usage rate while ports, especially near hubs of consumption, were more strained and congested. These conditions could also be seen in SAAM's volumes as of September.

Towage Division

- Maneuvers continued to rise in September, in line with increased activity. Excluding the effect of consolidating Intertug, volumes were up 12% during the month and 9% YTD.

	sept-20	sept-21	Chg(%) sept 21/20	3Q20	3Q21	Chg (%) 3Q 21/20	YTD 2020	YTD 2021	Chg(%) YTD 21/20
Total tug moves (thousands)(1)	8.6	11.0	28%	26.3	33.4	27%	79.7	97.4	22%

(1) 2020 does not consider Intertug operations acquired in February 2021

Port Terminals Division

- Consolidated terminals saw stable volumes last month and 15% growth YTD in comparison to September 2020, mainly because of recovering imports.
- The cargo restocking process could still be seen at associate terminals, with particularly high growth in central Chile (+54% for the month). YTD volumes were up 15% with respect to 2020 and 20% in the central area.

	sept-20	sept-21	Chg(%) sept 21/20	3Q20	3Q21	Chg (%) 3Q 21/20	YTD 2020	YTD 2021	Chg(%) YTD 21/20
Consolidated TEU (thousands) (2)	137.9	139.8	1%	382.7	445.1	16%	1,167.7	1,340.5	15%
Associate TEU (thousands)(2)	86.9	133.3	53%	301.0	393.9	31%	1,028.9	1,182.2	15%
Total TEU (thousands)(2)	224.8	273.1	21%	683.7	839.0	23%	2,196.6	2,522.7	15%

	sept-20	sept-21	Chg(%) sept 21/20	3Q20	3Q21	Chg (%) 3Q 21/20	YTD 2020	YTD 2021	Chg(%) YTD 21/20
TEU Foreign Terminals (thousands)(2)	120.7	127.1	5%	339.2	394.2	16%	1,167.7	1,165.6	0%
TEU Chilean Terminals (thousands)(2)	104.1	146.1	40%	344.6	444.8	29%	1,028.9	1,357.1	32%
Total TEU (thousands)(2)	224.8	273.1	21%	683.7	839.0	23%	2,196.6	2,522.7	15%

(2) Includes full figures from subsidiaries and associates

Logistics Division

- Bonded Warehouses in Chile saw higher import volumes. At Aerosan both imports and exports continued to grow in Chile, Colombia and Ecuador.

	sept-20	sept-21	Chg(%) sept 21/20	3Q20	3Q21	Chg (%) 3Q 21/20	YTD 2020	YTD 2021	Chg(%) YTD 21/20
Containers Out, Bonded Warehouse (thousands)	4.3	4.7	10%	12,102	14,650	21%	36,174	41,539	15%
Tons Handled Aerosan (thousands)(3)	26.3	30.6	16%	77,963	88,816	14%	210,447	280,430	33%

(3) Considers volumes from Chile, Colombia and Ecuador

[See our website here](#)

SAAM is a multinational corporation providing services for trade through its three divisions: Port Terminals, Towage and Logistics.

With 59 years in business, SAAM has operations in 14 countries in North, Central and South America, creating jobs for more than 8 thousand employees.

It is one of the leading operators of towage services in the Americas.