

SAAM – Operational Data 2021

Santiago, December 27, 2021

SMSAAM (SSE; SMSAAM) reports on operating volumes for November 2021 by business division

Towage Division

- Maneuvers were up in November, in line with increased activity. Excluding the effect of consolidating Intertug, volumes increased 1% during the month and 5% YTD.

	nov-20	nov-21	Chg(%) nov 21/20	YTD 2020	YTD 2021	Chg(%) YTD 21/20
Total tug moves (thousands)(1)	9.2	11.2	22%	98.1	120.4	23%

(1) 2020 does not consider Intertug operations acquired in February 2021

Port Terminals Division

- Consolidated terminals experienced a drop in volume in November due to the delay in vessel docking in northern Chile. YTD volume grew with respect to 2020 thanks to recovering imports.
- Volume at associate terminals grew in November because of higher imports in central Chile. YTD volumes were up, reflecting recovery mostly in central Chile (+19%).

	nov-20	nov-21	Chg(%) nov 21/20	YTD 2020	YTD 2021	Chg(%) YTD 21/20
Consolidated TEU (thousands) (2)	155.9	146.6	-6%	1,456.2	1,639.0	13%
Associate TEU (thousands)(2)	122.4	134.3	10%	1,266.9	1,450.7	15%
Total TEU (thousands)(2)	278.3	281.0	1%	2,723.1	3,089.8	13%

	nov-20	nov-21	Chg(%) nov 21/20	YTD 2020	YTD 2021	Chg(%) YTD 21/20
TEU Foreign Terminals (thousands)(2)	131.6	129.6	-2%	1,456.2	1,426.6	-2%
TEU Chilean Terminals (thousands)(2)	146.7	151.4	3%	1,266.9	1,663.1	31%
Total TEU (thousands)(2)	278.3	281.0	1%	2,723.1	3,089.8	13%

(2) Includes the full TEU from subsidiaries and associates

Logistics Division

- Bonded Warehouses: Growth of 89% in November and 21% YTD with respect to 2020, attributable to import growth in Chile.
- Aerosan (3): Tons handled increased 5% in November and 28% YTD over 2020, mainly as a result of growth in imports and exports in Chile, Colombia and Ecuador.

	nov-20	nov-21	Chg(%) nov 21/20	YTD 2020	YTD 2021	Chg(%) YTD 21/20
Containers Out, Bonded Warehouse (thousands)	3.5	6.6	89%	43.8	52.8	21%
Tons Handled Aerosan (thousands)(3)	31.0	32.6	5%	269.9	346.5	28%

(3) Considers volumes from Chile, Colombia and Ecuador

[See our website here](#)

SAAM is a multinational corporation providing services for trade through its three divisions: Port Terminals, Towage and Logistics.

With 60 years in business, SAAM has operations in 14 countries in North, Central and South America, creating jobs for more than 8 thousand employees.

It is one of the leading operators of towage services in the Americas.