

# SAAM – Operational Data 2022

Santiago, June 17, 2022

## SMSAAM (SSE; SMSAAM) reports on operating volumes for May 2022 by business division

### Towage

- In May maneuvers decreased 3% with respect to 2021, mainly due to reduced calls as a result of weather affecting normal operations, which was partially offset by additional subcontracting of maneuvers and new operations in Peru. YTD volumes climbed 3% mainly due to consolidating the Intertug operations. Isolating that effect, volumes decreased 1%.

	may-21	may-22	Chg(%) May 22/21	YTD 2021 <sup>(1)</sup>	YTD 2022	Chg(%) YTD 22/21
Total tug moves (thousands)	11.5	11.2	-3%	53.0	54.4	3%

(1) 2021 does not consider Intertug operations acquired in March 2021

### Port Terminals

- Consolidated port terminals had 4% lower volumes in May and 5% lower YTD due to reduced calls and fewer containers per vessel on services from Asia due to congestion in China, partly offset by a larger number of containers per vessel from other markets.
- Volumes increased 7% at associate port terminals versus 2021 due to new services and a larger number of containers per vessel. YTD there was a drop of 3% mainly because of a high basis of comparison.

	may-21	may-22	Chg(%) May 22/21	YTD 2021	YTD 2022	Chg(%) YTD 22/21
Consolidated TEU (thousands)	162.4	156.6	-4%	739.9	706.0	-5%
Associate TEU (thousands)	125.5	134.5	7%	675.0	662.9	-2%
<b>Total TEU (thousands)<sup>(2)</sup></b>	<b>287.9</b>	<b>291.1</b>	<b>1%</b>	<b>1,414.8</b>	<b>1,368.9</b>	<b>-3%</b>

	may-21	may-22	Chg(%) May 22/21	YTD 2021	YTD 2022	Chg(%) YTD 22/21
TEU Foreign Terminals (thousands)	139.3	136.5	-2%	739.9	617.4	-17%
TEU Chilean Terminals (thousands)	148.6	154.6	4%	675.0	751.5	11%
<b>Total TEU (thousands)<sup>(2)</sup></b>	<b>287.9</b>	<b>291.1</b>	<b>1%</b>	<b>1,414.8</b>	<b>1,368.9</b>	<b>-3%</b>

(2) Includes the full TEU from subsidiaries and associates

### Logistics

- Bonded warehouses: growth of 21% in May and 20% YTD.
- Aerosan (3): Tons handled held steady in May compared to the prior year and were up 4% YTD, mainly due to new contracts and the seasonal effect of the flower market.

	may-21	may-21	Chg(%) May 22/21	YTD 2021	YTD 2022	Chg(%) YTD 22/21
Containers Out, Bonded Warehouse (thousands)	4.2	5.0	21%	22.6	27.1	20%
Tons Handled Aerosan (thousands) <sup>(3)</sup>	32.2	32.3	0%	163.9	170.8	4%

(3) Considers volumes from Chile, Colombia and Ecuador

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SAAM is a multinational corporation providing services for trade through its three divisions: Port Terminals, Towage and Logistics.

With 60 years in business, SAAM has operations in 14 countries in North, Central and South America, creating jobs for more than 8 thousand employees.

It is one of the leading operators of towage services in the Americas.