

# SAAM – Operational Data 2022

Santiago, July 20, 2022

## SMSAAM (SSE; SMSAAM) reports on operating volumes June 2022 by business division

### Towage

- Maneuvers in June decreased by 2% compared to 2021, mainly due to port closures in South America as a result of heavy rains that affected the bulk market. YTD volumes climbed 2% due to consolidating the Intertug operations. Isolating that effect, volumes decreased 1%.

|                             | Jun-21 | Jun-22 | Chg (%) June 22/21 | YTD 2021 <sup>(1)</sup> | YTD 2022 | Chg (%) YTD 22/21 |
|-----------------------------|--------|--------|--------------------|-------------------------|----------|-------------------|
| Total Maneuvers (thousands) | 11.0   | 10.8   | -2%                | 64.0                    | 65.2     | 2%                |

(1) 2021 does not consider Intertug operations acquired in February 2021

### Port Terminals

- At consolidated port terminals, volumes fell 7% in June and 5% YTD due to reduced calls and, to a lesser degree, throughput per ship; all mainly due to congestion in Shanghai.
- Volumes at associate terminals were down 12% over 2021 due to fewer containers in central and south-central Chile due to congestion in Asia. YTD there was a drop of 3% mainly because of a high basis of comparison.

|  | Jun-21       | Jun-22       | Chg (%) June 22/21 | YTD 2021       | YTD 2022       | Chg (%) YTD 22/21 |
|--|--------------|--------------|--------------------|----------------|----------------|-------------------|
| Consolidated TEU (thousands)               | 155.5        | 144.0        | -7%                | 895.4          | 850.0          | -5%               |
| Associate TEU (thousands)                  | 113.4        | 99.6         | -12%               | 788.3          | 762.5          | -3%               |
| <b>Total TEU (thousands)<sup>(2)</sup></b> | <b>268.9</b> | <b>243.5</b> | <b>-9%</b>         | <b>1,683.7</b> | <b>1,612.5</b> | <b>-4%</b>        |

|  | Jun-21       | Jun-22       | Chg (%) June 22/21 | YTD 2021       | YTD 2022       | Chg (%) YTD 22/21 |
|--|--------------|--------------|--------------------|----------------|----------------|-------------------|
| TEU Foreign Terminals (thousands)          | 135.7        | 123.3        | -9%                | 895.4          | 740.7          | -17%              |
| TEU Chilean Terminals (thousands)          | 133.2        | 120.3        | -10%               | 788.3          | 871.8          | 11%               |
| <b>Total TEU (thousands)<sup>(2)</sup></b> | <b>268.9</b> | <b>243.5</b> | <b>-9%</b>         | <b>1,683.7</b> | <b>1,612.5</b> | <b>-4%</b>        |

(2) Includes the full TEU from subsidiaries and associates

### Logistics

- Bonded Warehouses: Climbed 15% in June and 19% YTD due to import growth associated with port congestion.
- Aerosan (3): Tons handled decreased 3% in May compared to the prior year due to fewer flights services and were up 3% YTD, mainly due to new contracts and the seasonal effect of the flower market.

|   | Jun-21 | Jun-22 | Chg (%) June 22/21 | YTD 2021 | YTD 2022 | Chg (%) YTD 22/21 |
|---|--------|--------|--------------------|----------|----------|-------------------|
| Containers OUT - Bonded Warehouse (thousands)     | 4.3    | 5.0    | 15%                | 26.9     | 32.1     | 19%               |
| Tons Handled - Aerosan (thousands) <sup>(3)</sup> | 27.8   | 27.0   | -3%                | 191.6    | 197.8    | 3%                |

(3) Considers volumes from Chile, Colombia and Ecuador

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SAAM is a multinational corporation providing services for trade through its three divisions: Port Terminals, Towage and Logistics.

With 60 years in business, SAAM has operations in 14 countries in North, Central and South America, creating jobs for more than 8 thousand employees.

It is one of the leading operators of towage services in the Americas.