

SAAM – Operational Data 2022

Santiago, October 20, 2022

SMSAAM (SSE; SMSAAM) reports on operating volumes for September 2022 by business division

Towage

- Maneuvers were up 5% in September compared to 2021, explained primarily by increased maneuvers in North America and new contracts in South America. YTD volumes climbed 2% mainly due to consolidating the Intertug operations. Isolating that effect, volumes are in line with the prior year.

	Sept-21	Sept-22	Chg(%) Sept 22/21	YTD 2021 ⁽¹⁾	YTD 2022	Chg(%) YTD 22/21
Total tug moves (thousands)	11.1	11.6	5%	97.6	99.6	2%

(1) 2021 does not consider Intertug operations acquired in March 2021

Port Terminals

- Consolidated terminals reported a 2% increase in volume in September, mainly due to a lower basis of comparison, while YTD volumes fell 4% due to fewer dockings and fewer containers per vessel.
- Volumes at associate terminals were down 29% versus 2021 due to a decrease in vessels served in central Chile and lower import volumes. YTD there was a drop of 9% mainly because of a high basis of comparison.

	Sept-21	Sept-22	Chg (%) Sept 22/21	YTD 2021	YTD 2022	Chg (%) YTD 22/21
Consolidated TEU (thousands)	139,8	142.4	2%	1,340.5	1,283.0	-4%
Associate TEU (thousands)	133.3	94,9	-29%	1,182.2	1,076,7	-9%
Total TEU (thousands)⁽²⁾	273.1	237.3	-13%	2,522.7	2,359.7	-6%

	Sept-21	Sept-22	Chg (%) Sept 22/21	YTD 2021	YTD 2022	Chg (%) YTD 22/21
TEU Foreign Terminals (thousands)	127.1	115.9	-9%	1,165.6	1,096.9	-6%
TEU Chilean Terminals (thousands)	146.1	121.5	-17%	1,357.1	1,262.8	-7%
Total TEU (thousands)⁽²⁾	273.1	237.3	-13%	2,522.7	2,359.7	-6%

(2) Includes the full TEU from subsidiaries and associates

Logistics

- Bonded warehouses reported a 2% drop during the month due to a high basis of comparison. YTD, they were up 15% over 2021, mainly because of port congestion during the first few months of 2022.
- At Aerosan ⁽³⁾, tons handled were down 9% in September versus the previous year due to cargo flight cancellations because of decreased imports and, to a lesser extent, a drop in exports. YTD figures are in line with the previous year.

	Sept-21	Sept-22	Chg(%) Sept 22/21	YTD 2021	YTD 2022	Chg(%) YTD 22/21
Containers Out, Bonded Warehouse (thousands)	4.7	4.6	-2%	41.5	47.8	15%
Tons Handled Aerosan (thousands) ⁽³⁾	30.6	27.8	-9%	280.4	280.1	0%

(3) Considers volumes from Chile, Colombia and Ecuador

[See our website here](#)

SAAM is a multinational corporation providing services for trade through its three divisions: Port Terminals, Towage and Logistics.

With 60 years in business, SAAM has operations in 14 countries in North, Central and South America, creating jobs for more than 8 thousand employees.

It is one of the leading operators of towage services in the Americas.