

SAAM – Operational Data 2022

Santiago, December 20, 2022

SMSAAM (SSE; SMSAAM) reports on operating volumes November 2022 by business division

Towage

- In November, maneuvers increased 2% over 2021, mainly due to consolidating the Ian Taylor operations in Peru. YTD volumes climbed 2% (1% without the effect of Intertug).

	Nov-21	Nov-22	Chg (%) Nov 22/21	YTD 2021 ⁽¹⁾	YTD 2022	Chg (%) YTD 22/21
Total Maneuvers (thousands)	11.2	11.4	2%	120.4	123.3	2%

(1) 2021 does not consider Intertug operations acquired in March 2021

Port Terminals

- Consolidated port terminals had 4% lower volumes in November, primarily due to the exit of some services in Central America, partly offset by the increase in Bolivian cargo in northern Chile. YTD volumes dropped 4% due to reduced calls and fewer containers per vessel.
- Volumes in associated terminals fell 22% versus 2021 due to an overall drop in volumes from calls associated with services from Asia. YTD there was a drop of 12% mainly because of a high basis of comparison.

	Nov-21	Nov-22	Chg (%) Nov 22/21	YTD 2021	YTD 2022	Chg (%) YTD 22/21
Consolidated TEU (thousands)	146.6	141.2	-4%	1639.0	1567.7	-4%
Associated TEU (thousands)	134.3	105.1	-22%	1450.7	1272.7	-12%
Total TEU (thousands)⁽²⁾	281.0	246.3	-12%	3,089.8	2,840.4	-8%

	Nov-21	Nov-22	Chg (%) Nov 22/21	YTD 2021	YTD 2022	Chg (%) YTD 22/21
TEU Foreign Terminals (thousands)	129.6	115.5	-11%	1426.6	1332.6	-7%
TEU Chilean Terminals (thousands)	151.4	130.8	-14%	1663.1	1507.8	-9%
Total TEU (thousands)⁽²⁾	281.0	246.3	-12%	3,089.8	2,840.4	-8%

(2) Includes the full TEU from subsidiaries and associates

Logistics

- Bonded Warehouses: these registered a 49% drop this month due to the high basis of comparison, compounded with trucker and port worker stoppages. YTD shows a 5% increase over 2021, primarily due to the effects of port congestion observed during the first few months of 2022.
- Aerosan(3): tons handled decreased 4% in November compared to the prior year due to cargo flight cancellations associated with fewer imports. These were down 2% YTD compared to 2021.

	Nov-21	Nov-22	Chg (%) Nov 22/21	YTD 2021	YTD 2022	Chg (%) YTD 22/21
Containers OUT - Bonded Warehouse (thousands)	6.6	3.4	-49%	52.8	55.4	5%
Tons Handled - Aerosan (thousands) ⁽³⁾	33.1	31.7	-4%	346.9	341.0	-2%

(3) Considers volumes from Chile, Colombia and Ecuador

[See our website here](#)

SAAM is a multinational corporation providing services for trade through its three divisions: Port Terminals, Towage and Logistics.

With 61 years in business, SAAM has operations in 14 countries in North, Central and South America, creating jobs for more than 8 thousand employees.

It is one of the leading operators of towage services in the Americas.