



# SAAM – Operational Data 2023

Santiago, April 20, 2023

SMSAAM (SSE; SMSAAM) reports on operating volumes for March 2023 by business division

## Towage

- Maneuvers were up 14% in March with respect to March 2022 and 12% YTD mainly due to increased activity in almost all markets, the reactivation of the cruise season, new service contracts and growing operations in Peru.
- Time charter days in March held steady in comparison to last year. Year to date, there is a 7% increase, because we had tugboats undergoing major maintenance during the first half of the year.

	mar-22	mar-23	Var (%) mar 23/22	YTD 2022	YTD 2023	Var (%) YTD 23/22
Total Faenas (miles)	11,2	12,8	14%	32,6	36,6	12%

	mar-22	mar-23	Var (%) mar 23/22	YTD 2022	YTD 2023	Var (%) YTD 23/22
Total Días Time Charter (días)	737	745	1%	2.078	2.216	7%

## Port Terminals

- In March consolidated terminals saw a 6% rise in throughput for the month (10% YTD), mostly because of growth in Bolivian cargo and increased containers at other terminals.
- Volumes at associate terminals fell 40% versus February 2022 (29% YTD), explained by a decline in import volumes in Chile, mostly from Asian trades.

	mar-22	mar-23	Var (%) mar 23/22	YTD 2022	YTD 2023	Var (%) YTD 23/22
TEU Consolidados (miles)	140,6	149,2	6%	411,6	451,8	10%
TEU Asociadas (miles)	137,0	81,6	-40%	404,4	286,1	-29%
<b>Total TEU (miles)<sup>(1)</sup></b>	<b>277,6</b>	<b>230,8</b>	<b>-17%</b>	<b>816,1</b>	<b>737,9</b>	<b>-10%</b>

	mar-22	mar-23	Var (%) mar 23/22	YTD 2022	YTD 2023	Var (%) YTD 23/22
TEU Terminales Extranjeros (miles)	123,7	118,4	-4%	360,8	374,2	4%
TEU Terminales Chilenos (miles)	154,0	112,4	-27%	455,3	363,7	-20%
<b>Total TEU (miles)<sup>(1)</sup></b>	<b>277,6</b>	<b>230,8</b>	<b>-17%</b>	<b>816,1</b>	<b>737,9</b>	<b>-10%</b>

(1) Includes the full TEU from subsidiaries and associates

## Logistics

- Bonded warehouses reported a 49% drop during the month and 50% YTD due to a high basis of comparison from the prior year because of increased warehousing by customers throughout the entire first half of 2022.
- Aerosan<sup>(2)</sup>: tons handled during the month of March decreased by 4% versus last year due to a high basis of comparison in imports because of post-pandemic recovery of cargo. YTD there was a 8% drop explained by reduced exports of flowers and fresh produce.

	mar-22	mar-23	Var (%) mar 23/22	YTD 2022	YTD 2023	Var (%) YTD 23/22
Contenedores OUT Almacen Extraportuario (miles)	5,6	2,9	-49%	17,1	8,5	-50%
Toneladas movilizadas Aerosan (miles) <sup>(2)</sup>	33,3	32,0	-4%	100,8	93,1	-8%

(2) Considers volumes from Chile, Colombia and Ecuador

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SAAM is a multinational corporation providing services for trade through its businesses: Port Terminals, Towage, Air Cargo Logistics and Inland Logistics.

With 61 years in business, SAAM has operations in 14 countries in North, Central and South America, creating jobs for more than 8 thousand employees.

It is one of the leading operators of towage services in the Americas.