



SAAM – Operational Data 2022

Santiago, February 16, 2022

SMSAAM (SSE; SMSAAM) reports on operating volumes for January 2022 by business division

Towage Division

• In January, maneuvers increased 24% over January 2021, mainly due to consolidating the Intertug operations as of February 2021. Isolating that effect, volumes were up 7% for the month due to more vessel berthings stemming from import and export growth.

	January-21	January-22	Chg(%) January 22/21	YTD 2021	YTD 2021	Chg(%) YTD 22/21
Total tug moves (thousands)(1)	9.1	11.3	24%	9.1	11.3	24%

⁽¹⁾ Intertug operations acquired in February 2021

Port Terminals Division

- Consolidated terminals saw an 11% rise in volumes transferred due primarily to a larger number of ships served at foreign terminals because of congestion at numerous terminals during the prior month.
- Volumes at associate terminals fell 2% in January versus 2021, mainly because of fewer ships from Asia and vessel delays in northern and central Chile.

	January-21	January-22	Chg(%) January 22/21	YTD 2021	YTD 2021	Chg(%) YTD 22/21
Consolidated TEU (thousands) (2)	130.6	144.4	11%	130.6	144.4	11%
Associate TEU (thousands)(2)	136.7	133.7	-2%	136.7	133.7	-2%
Total TEU (thousands)(2)	267.3	278.0	4%	267.3	278.0	4%

	January-21	January-22	Chg(%) January 22/21	YTD 2021	YTD 2021	Chg(%) YTD 22/21
TEU Foreign Terminals (thousands)(2)	111.1	127.8	15%	130.6	127.8	-2%
TEU Chilean Terminals (thousands)(2)	156.2	150.2	-4%	136.7	150.2	10%
Total TEU (thousands)(2)	267.3	278.0	4%	267.3	278.0	4%

⁽²⁾ Includes the full TEU from subsidiaries and associates

Logistics Division

- Bonded Warehouses: Growth of 22% in January, due to import growth.
- Aerosan (3): Tons handled increased 6% in January, principally because of recovering exports.

	January-21	January-22	Chg(%) January 22/21	YTD 2021	YTD 2021	Chg(%) YTD 22/21
Containers Out, Bonded Warehouse (thousands)	4.9	6.0	22%	4.9	6.0	22%
Tons Handled Aerosan (thousands)(3)	33.1	35.1	6%	33.1	35.1	6%

⁽³⁾ Considers volumes from Chile, Colombia and Ecuador



See our website <u>here</u>

SAAM is a multinational corporation providing services for trade through its three divisions: Port Terminals, Towage and Logistics.

With 60 years in business, SAAM has operations in 14 countries in North, Central and South America, creating jobs for more than 8 thousand employees.

It is one of the leading operators of towage services in the Americas.