

SAAM – Operational Data 2022

Santiago, April 19, 2022

SMSAAM (SSE; SMSAAM) reports on operating volumes for March 2022 by business division

Towage Division

- Maneuvers dropped 1% in March versus 2021 due to lower volumes in the Oil&Gas industry, partly offset by adding the new market in Peru. YTD volumes climbed 6% mainly due to consolidating the Intertug operations. Isolating that effect, volumes remained stable.

| | mar-21 | mar-22 | Chg(%) march 22/21 | YTD 2021 ⁽¹⁾ | YTD 2022 | Chg(%) YTD 22/21 |
|-----------------------------|--------|--------|--------------------|-------------------------|----------|------------------|
| Total tug moves (thousands) | 11.3 | 11.2 | -1% | 30.6 | 32.6 | 6% |

(1) 2021 does not consider Intertug operations acquired in February 2021

Port Terminals Division

- Volumes at consolidated terminals in March fell 2% versus 2021 and 4% YTD due to a high basis of comparison in 2021 because of the sharp initial spike in volumes after the pandemic's most complex months in 2020 and, to a lesser degree, because of fewer dockings and lower import volumes.
- Volumes at associate terminals in March were down 11% with respect to 2021 and 5% YTD, mainly because of the high basis of comparison in 2021.

| | mar-21 | mar-22 | Chg(%) march 22/21 | YTD 2021 | YTD 2022 | Chg(%) YTD 22/21 |
|--------------------------------------------|--------------|--------------|--------------------|--------------|--------------|------------------|
| Consolidated TEU (thousands) | 143.2 | 140.6 | -2% | 429.9 | 411.6 | -4% |
| Associate TEU (thousands) | 154.4 | 137.0 | -11% | 426.0 | 404.4 | -5% |
| Total TEU (thousands)⁽²⁾ | 297.6 | 277.6 | -7% | 855.9 | 816.1 | -5% |

| | mar-21 | mar-22 | Chg(%) march 22/21 | YTD 2021 | YTD 2022 | Chg(%) YTD 22/21 |
|--------------------------------------------|--------------|--------------|--------------------|--------------|--------------|------------------|
| TEU Foreign Terminals (thousands) | 123.6 | 123.7 | 0% | 364.3 | 360.8 | -1% |
| TEU Chilean Terminals (thousands) | 174.0 | 154.0 | -12% | 491.5 | 455.3 | -7% |
| Total TEU (thousands)⁽²⁾ | 297.6 | 277.6 | -7% | 855.9 | 816.1 | -5% |

(2) Includes the full TEU from subsidiaries and associates

Logistics

- Bonded Warehouses: Growth of 22% during March and 24% YTD, due to import growth because of the restocking process in Chile.
- Aerosan (3): Tons handled increased 4% in March and 5% YTD due mainly to recovering imports.

| | mar-21 | mar-22 | Chg(%) march 22/21 | YTD 2021 | YTD 2022 | Chg(%) YTD 22/21 |
|-------------------------------------------------|--------|--------|--------------------|----------|----------|------------------|
| Containers Out, Bonded Warehouse (thousands) | 4.6 | 5.6 | 22% | 13.7 | 17.1 | 24% |
| Tons Handled Aerosan (thousands) ⁽³⁾ | 32.0 | 33.3 | 4% | 95.7 | 100.8 | 5% |

(3) Considers volumes from Chile, Colombia and Ecuador

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SAAM is a multinational corporation providing services for trade through its three divisions: Port Terminals, Towage and Logistics.

With 60 years in business, SAAM has operations in 14 countries in North, Central and South America, creating jobs for more than 8 thousand employees.

It is one of the leading operators of towage services in the Americas.