

SAAM – Operational Data 2021

Santiago, July 19, 2021

SMSAAM (SSE; SMSAAM) reports on operating volumes for July 2021 by business division

Towage Division

- Maneuvers were up 25% in July and YTD have grown 21% with respect to 2020, mainly due to consolidating Intertug. Isolating that effect, volumes have increased 5% for the month and YTD because of recovering activity and a different service mix.

	july-20	july-21	Chg(%) july 21/20	YTD 2020	YTD 2021	Chg(%) YTD 21/20
Total tug moves (thousands)(1)	8.9	11.1	25%	62.3	75.2	21%

(1) 2020 does not consider Intertug operations acquired in February 2021

Port Terminals Division

- Consolidated terminals saw a 19% rise in volume in July and 15% YTD in comparison to 2020, mainly due to import growth at foreign terminals.
- Associate terminals reported 22% growth in July versus 2020, due to an upturn in activity at Chilean terminals, driven mainly by ports in central Chile (+24% compared to 2020). YTD volumes were up 10% with respect to 2020, primarily in central Chile (+15%), which offsets the drop in volumes in northern Chile because of high swells and in southern Chile due to container scarcity.

	july-20	july-21	Chg(%) july 21/20	YTD 2020	YTD 2021	Chg(%) YTD 21/20
Consolidated TEU (thousands) (2)	123.6	147.7	19%	908.6	1,043.1	15%
Associate TEU (thousands)(2)	103.7	126.0	22%	831.6	914.4	10%
Total TEU (thousands)(2)	227.3	273.7	20%	1,740.2	1,957.5	12%

	july-20	july-21	Chg(%) july 21/20	YTD 2020	YTD 2021	Chg(%) YTD 21/20
TEU Foreign Terminals (thousands)(2)	110.8	131.9	19%	908.6	903.3	-1%
TEU Chilean Terminals (thousands)(2)	116.5	141.9	22%	831.6	1,054.2	27%
Total TEU (thousands)(2)	227.3	273.7	20%	1,740.2	1,957.5	12%

(2) Includes 100% TEU from subsidiaries and associates

Logistics Division

- Bonded Warehouses: They reported growth of 9% in July and 11% YTD in comparison to 2020, due to recovering imports in central Chile.
- Aerosan (3): Tons mobilized increased 9% in July and 39% YTD over 2020, mainly due to growth in import cargo in Chile and Colombia, and greater exports in Colombia and Ecuador.

	july-20	july-21	Chg(%) july 21/20	YTD 2020	YTD 2021	Chg(%) YTD 21/20
Containers Out, Bonded Warehouse (thousands)	4.3	4.7	9%	28.4	31.6	11%
Tons Handled Aerosan (thousands)(3)	26.7	29.0	9%	159.1	220.6	39%

(3) Includes volumes from Chile, Colombia and Ecuador

[See our website here](#)

SAAM is a multinational corporation providing services for trade through its three divisions: Port Terminals, Towage and Logistics.

With 59 years in business, SAAM has operations in 14 countries in North, Central and South America, creating jobs for more than 8 thousand employees.

It is one of the leading operators of towage services in the Americas.