

# SAAM – Operational Data 2023

Santiago, March 20, 2023

SMSAAM (SSE; SMSAAM) reports on operating volumes for February 2023 by business division

## Towage

- Maneuvers were up 15% with respect to February 2022 and 11% YTD mainly due to increased activity in almost all markets, the reactivation of the cruise season, new service contracts, and growing operations in Peru.

	Feb-22	Feb-23	Chg(%) Feb 23/22	YTD 2022	YTD 2023	Chg(%) YTD 23/22
Total tug moves (thousands)	10,1	11,6	15%	21,4	23,8	11%

## Port Terminals

- In February consolidated terminals saw a 14% rise in throughput for the month (12% YTD), mostly because of growth in Bolivian cargo and increased containers at other terminals.
- Volumes at associate terminals fell 22% versus February 2022 (-24% YTD), explained by a decline in import volumes in Chile, mostly from Asian trades.

	Feb-22	Feb-23	Chg(%) Feb 23/22	YTD 2022	YTD 2023	Chg(%) YTD 23/22
Consolidated TEU (thousands)	126,6	144,6	14%	271,0	302,6	12%
Associate TEU (thousands)	133,8	104,9	-22%	267,5	204,5	-24%
<b>Total TEU (thousands)<sup>(1)</sup></b>	<b>260,4</b>	<b>249,5</b>	<b>-4%</b>	<b>538,5</b>	<b>507,1</b>	<b>-6%</b>

	Feb-22	Feb-23	Chg(%) Feb 23/22	YTD 2022	YTD 2023	Chg(%) YTD 23/22
TEU Foreign Terminals (thousands)	109,3	120,7	10%	237,1	255,8	8%
TEU Chilean Terminals (thousands)	151,1	128,8	-15%	301,4	251,3	-17%
<b>Total TEU (thousands)<sup>(1)</sup></b>	<b>260,4</b>	<b>249,5</b>	<b>-4%</b>	<b>538,5</b>	<b>507,1</b>	<b>-6%</b>

(1) Includes the full TEU from subsidiaries and associates

## Logistics

- Bonded warehouses reported a 49% drop during the month and 51% YTD due to a high basis of comparison from the prior year because of increased warehousing by customers throughout the entire first half of 2022.
- Aerosan<sup>(2)</sup>: tons handled during the month of February decreased by 12% versus last year and 9% YTD mainly due to reduced exports of flowers and fresh produce.

	Feb-22	Feb-23	Chg(%) Feb 23/22	YTD 2022	YTD 2023	Chg(%) YTD 23/22
Containers Out, Bonded Warehouse (thousands)	5,5	2,8	-49%	11,5	5,7	-51%
Tons Handled Aerosan (thousands) <sup>(2)</sup>	34,2	30,0	-12%	67,6	61,2	-9%

(2) Considers volumes from Chile, Colombia and Ecuador

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SAAM is a multinational corporation providing services for trade through its business: Port Terminals, Towage, Air cargo Logistics and Logistics. With 61 years in business, SAAM has operations in 14 countries in North, Central and South America, creating jobs for more than 8 thousand employees.

It is one of the leading operators of towage services in the Americas.