



SAAM – Operational Data 2022

Santiago, May 20, 2022

SMSAAM (SSE; SMSAAM) reports on operating volumes for April 2022 by business division

Towage

• In April, maneuvers were down 3% with respect to 2021, mainly due to reduced calls, partly offset by a different service mix. YTD volumes were up 4% (excluding Intertug, volumes fell 1%).

	apr-21	abr-22	Chg(%) april 22/21	YTD 2021 ⁽¹⁾	YTD 2022	Chg(%) YTD 22/21
Total tug moves (thousands)	10.8	10.6	-3%	41.5	43.1	4%

(1) 2021 does not consider Intertug operations acquired in March 2021

Port Terminals

- At consolidated port terminals, volumes fell 7% in April and 5% YTD due to reduced calls and blank sailings because of congestion.
- Associate terminal volumes for the month remained in line with 2021. YTD there was a 4% drop due to a high basis of comparison mainly at Chilean ports.

	apr-21	abr-22	Chg(%) april 22/21	YTD 2021	YTD 2022	Chg(%) YTD 22/21
Consolidated TEU (thousands)	147.6	137.8	-7%	577.5	549.4	-5%
Associate TEU (thousands)	123.5	123.9	0%	549.5	528.3	-4%
Total TEU (thousands) ⁽²⁾	271.1	261.7	-3%	1,126.9	1,077.8	-4%

	apr-21	abr-22	Chg(%) april 22/21	YTD 2021	YTD 2022	Chg(%) YTD 22/21
TEU Foreign Terminals (thousands)	132.1	120.1	-9%	496.4	480.9	-3%
TEU Chilean Terminals (thousands)	139.0	141.6	2%	630.5	596.9	-5%
Total TEU (thousands) ⁽²⁾	271.1	261.7	-3%	1,126.9	1,077.8	-4%

(2) Includes the full TEU from subsidiaries and associates

Logistics

- Bonded Warehouses: Climbed 8% in April and 20% YTD due to import growth and port congestion.
- Aerosan®: Tons handled up 5% for the month and YTD mainly because of increased cargo in Colombia.

	apr-21	abr-22	Chg(%) april 22/21	YTD 2021	YTD 2022	Chg(%) YTD 22/21
Containers Out, Bonded Warehouse (thousands)	4.7	5.0	8%	18.4	22.1	20%
Tons Handled Aerosan (thousands) ⁽³⁾	35.9	37.7	5%	131.6	138.5	5%

(3) Considers volumes from Chile, Colombia and Ecuador



See our website <u>here</u>

SAAM is a multinational corporation providing services for trade through its three divisions: Port Terminals, Towage and Logistics.

With 60 years in business, SAAM has operations in 14 countries in North, Central and South America, creating jobs for more than 8 thousand employees.

It is one of the leading operators of towage services in the Americas.