

SAAM – Operational Data 2023

Santiago, July 21, 2023

SMSAAM (SSE; SMSAAM) reports on operating volumes for June 2023 by business division

Towage

- In June, port towage operations increased by 17% compared to the same month in 2022 and by 13% YTD, partly explained by the recent acquisition of tugs from Starnav in Brazil and by the new contracts in the Peruvian operation following the acquisition of Ian Taylor in the second half of 2022. In addition, increased activity continues in most markets, which also accounts for an important part of the growth in operations.
- Time charter days, associated with services for oil, gas and mining terminals, grew by 12% in June over the previous year, while they grew by 7% YTD, also associated with increased activity in Brazil due to a new contract tied to recently acquired tugs and contracts in Mexico.

	Jun-22	Jun-23	Chg (%) Jun 23/22	YTD 2022	YTD 2023	Chg (%) YTD 23/22
Total Maneuvers (thousands)	10.8	12.6	17%	65.2	74.0	13%

	Jun-22	Jun-23	Var (%) Jun 23/22	YTD 2022	YTD 2023	Var (%) YTD 23/22
Total Time Charter Days (days)	673	754	12%	4,149	4,448	7%

Port Terminals

- Consolidated company terminals in June showed a volume increase of 17%, mainly explained by increased imports in Bolivia and higher volumes in Guayaquil and Caldera. There was a 9% growth YTD, also associated with Bolivian imports and increased activity due to the recovery of services in Central America and the US.
- In June, volumes in associated terminals increased by 5%, mainly due to the recovery of activity observed in Chilean ports. They recorded a 19% drop YTD, mainly due to the significant drop in imports observed in central Chile during the first months of the year.

	Jun-22	Jun-23	Chg (%) Jun 23/22	YTD 2022	YTD 2023	Chg (%) YTD 23/22
Consolidated TEU (thousands)	144.0	168.5	17%	850.0	923.2	9%
Associated TEU (thousands)	99.6	104.7	5%	762.5	619.0	-19%
Total TEU (thousands) ⁽¹⁾	243.5	273.2	12%	1,612.5	1,542.2	-4%

	Jun-22	Jun-23	Chg (%) Jun 23/22	YTD 2022	YTD 2023	Chg (%) YTD 23/22
TEU Foreign Terminals (thousands)	123.3	132.8	8%	740.7	757.6	2%
TEU Chilean Terminals (thousands)	120.3	140.5	17%	871.8	784.6	-10%
Total TEU (thousands) ⁽¹⁾	243.5	273.2	12%	1,612.5	1,542.2	-4%

Logistics

- Bonded warehouses reported a 32% drop in June and 44% YTD due to a high basis of comparison from the prior year because of increased warehousing by customers associated with high stock levels throughout the entire first half of 2022.
- Aerosan ⁽²⁾: tons mobilized in June increased by 1% compared to the same month the previous year, due to an increase in export activity in Chile. However, the 5% drop YTD reflects the lower import activity affecting Chile and Colombia.

	Jun-22	Jun-23	Chg (%) Jun 23/22	YTD 2022	YTD 2023	Chg (%) YTD 23/22
Containers OUT Bonded Warehouse (thousands) Containers	5.0	3.4	-32%	32.1	18.1	-44%
Tons Mobilized Aerosan (thousands) ⁽²⁾	27.0	27.2	1%	197.9	187.8	-5%

(2) Considers volumes from Chile, Colombia and Ecuador

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SAAM is a multinational corporation providing services for trade through its business divisions: Port Terminals, Towage, Air Cargo Logistics and Ground Logistics.

With 61 years in business, SAAM has operations in 14 countries in North, Central and South America, creating jobs for more than 8 thousand employees.

It is one of the leading operators of towage services in the Americas.