

SAAM – Operational Data 2022

Santiago, November 21, 2022

SMSAAM (SSE; SMSAAM) reports on operating volumes for October 2022 by business division

Towage

- In October harbour towage maneuvers were up 5% over 2021 mainly due to higher demand in South America, consolidation of the Ian Taylor operations in Peru as of October 2022 and an increase in maneuvers in North America. YTD, volumes grew 2% (1% excluding Intertug).

| | Oct-21 | Oct-22 | Chg(%) Oct 22/21 | YTD 2021 ⁽¹⁾ | YTD 2022 | Chg(%) YTD 22/21 |
|-----------------------------|--------|--------|------------------|-------------------------|----------|------------------|
| Total tug moves (thousands) | 11,7 | 12,2 | 5% | 109,3 | 111,9 | 2% |

(1) 2021 does not consider Intertug operations acquired in March 2021

Port Terminals

- Consolidated terminals reported a 6% decrease in volume in October, mainly due to the elimination of some services in South America and a high basis of comparison, while YTD volumes fell 4% due to fewer dockings and fewer containers per vessel.
- Volumes at associate terminals were down 32% versus 2021, mainly due to a generalized decline in containers per docking, mostly from Asia. YTD there was a drop of 11% mainly because of a high basis of comparison.

| | Oct-21 | Oct-22 | Chg(%) Oct 22/21 | YTD 2021 | YTD 2022 | Chg(%) YTD 22/21 |
|--|--------------|--------------|------------------|----------------|----------------|------------------|
| Consolidated TEU (thousands) | 151,9 | 143,5 | -6% | 1.492,4 | 1.426,5 | -4% |
| Associate TEU (thousands) | 134,2 | 90,9 | -32% | 1.316,4 | 1.167,6 | -11% |
| Total TEU (thousands)⁽²⁾ | 286,1 | 234,4 | -18% | 2.808,8 | 2.594,1 | -8% |

| | Oct-21 | Oct-22 | Chg(%) Oct 22/21 | YTD 2021 | YTD 2022 | Chg(%) YTD 22/21 |
|--|--------------|--------------|------------------|----------------|----------------|------------------|
| TEU Foreign Terminals (thousands) | 131,5 | 120,2 | -9% | 1.297,1 | 1.217,1 | -6% |
| TEU Chilean Terminals (thousands) | 154,6 | 114,2 | -26% | 1.511,8 | 1.377,0 | -9% |
| Total TEU (thousands)⁽²⁾ | 286,1 | 234,4 | -18% | 2.808,8 | 2.594,1 | -8% |

(2) Includes the full TEU from subsidiaries and associates

Logistics

- Bonded warehouses reported a 10% drop during the month due to a high basis of comparison. YTD, they were up 13% over 2021, mainly because of port congestion during the first few months of 2022.
- Aerosan[®]: tons mobilized during the month of October decreased by 12% versus last year due to cancellations of cargo flights. YTD figures are 1% lower than the previous year.

| | Oct-21 | Oct-22 | Chg(%) Oct 22/21 | YTD 2021 | YTD 2022 | Chg(%) YTD 22/21 |
|---|--------|--------|------------------|----------|----------|------------------|
| Containers Out, Bonded Warehouse (thousands) | 4,7 | 4,2 | -10% | 46,2 | 52,1 | 13% |
| Tons Handled Aerosan (thousands) ⁽³⁾ | 33,4 | 29,3 | -12% | 313,9 | 309,4 | -1% |

(3) Considers volumes from Chile, Colombia and Ecuador

[See our website here](#)

SAAM is a multinational corporation providing services for trade through its three divisions: Port Terminals, Towage and Logistics.

With 61 years in business, SAAM has operations in 14 countries in North, Central and South America, creating jobs for more than 8 thousand employees.

It is one of the leading operators of towage services in the Americas.