

# SAAM – Operational Data 2022

Santiago, August 22, 2022

## SMSAAM (SSE; SMSAAM) reports on operating volumes for July 2022 by business division

### Towage

- Maneuvers were up 2% in July with respect to 2021, mainly due to new contracts and operations in South America and a temporary rise in maneuvers subcontracted by third parties in North America. YTD volumes reflect 2% growth due to new operations and commercial contracts, and also consider the effect of consolidating Intertug as of February 2021

	jul-21	jul-21	Chg(%) july 22/21	YTD 2021 <sup>(1)</sup>	YTD 2022	Chg(%) YTD 22/21
Total tug moves (thousands)	11.2	11.4	2%	75.2	76.6	2%

(1) 2021 does not consider Intertug operations acquired in February 2021

### Port Terminals

- Consolidated terminals reported a 1% increase in volume in July due to a larger number of containers per vessel. YTD volumes were down 4% because of fewer dockings and, to a lesser extent, lower volumes per vessel, all attributed mainly to congestion in Shanghai.
- Volumes at associate terminals decreased by 14% versus 2021 due to fewer vessels served in central Chile as ships were rerouted to other ports because of weather and congestion in Shanghai. YTD there was a 5% drop mainly because of a high basis of comparison.

	jul-21	jul-21	Chg(%) july 22/21	YTD 2021	YTD 2022	Chg(%) YTD 22/21
Consolidated TEU (thousands)	147.7	149.5	1%	1,043.1	999.5	-4%
Associate TEU (thousands)	126.0	108.4	-14%	914.4	870.9	-5%
<b>Total TEU (thousands)<sup>(2)</sup></b>	<b>273.7</b>	<b>257.9</b>	<b>-6%</b>	<b>1,957.5</b>	<b>1,870.4</b>	<b>-4%</b>

	jul-21	jul-21	Chg(%) july 22/21	YTD 2021	YTD 2022	Chg(%) YTD 22/21
TEU Foreign Terminals (thousands)	131.9	123.6	-6%	903.3	864.3	-4%
TEU Chilean Terminals (thousands)	141.9	134.3	-5%	1,054.2	1,006.1	-5%
<b>Total TEU (thousands)<sup>(2)</sup></b>	<b>273.7</b>	<b>257.9</b>	<b>-6%</b>	<b>1,957.5</b>	<b>1,870.4</b>	<b>-4%</b>

(2) Includes the full TEU from subsidiaries and associates

### Logistics

- Bonded Warehouses: Reported 14% growth in July and 19% YTD due to increased import cargo because of port congestion.
- Aerosan (3): Tons handled during July were down 4% versus the prior year due to a drop in flights served and were up 2% YTD mainly because of new contracts and the seasonal effect of the flower market.

	jul-21	jul-21	Chg(%) july 22/21	YTD 2021	YTD 2022	Chg(%) YTD 22/21
Containers Out, Bonded Warehouse (thousands)	4.7	5.4	14%	31.6	37.5	19%
Tons Handled Aerosan (thousands) <sup>(3)</sup>	29.0	27.8	-4%	220.6	225.6	2%

(3) Considers volumes from Chile, Colombia and Ecuador

[See our website here](#)

SAAM is a multinational corporation providing services for trade through its three divisions: Port Terminals, Towage and Logistics.

With 60 years in business, SAAM has operations in 14 countries in North, Central and South America, creating jobs for more than 8 thousand employees.

It is one of the leading operators of towage services in the Americas.