

SAAM – Operational Data 2022

Santiago, March 23, 2022

SMSAAM (SSE; SMSAAM) reports on operating volumes for February 2022 by business division

Towage Division

- Maneuvers dropped 1% in February versus 2021 due to lower volumes in the Oil&Gas industry, offset by adding the new market in Peru. YTD volumes climbed 11% mainly due to consolidating the Intertug operations. Isolating that effect, volumes were up 4%.

	feb-21	feb-22	Chg(%) feb 22/21	YTD 2021 ⁽¹⁾	YTD 2022	Chg(%) YTD 22/21
Total tug moves (thousands)	10.2	10.1	-1%	19.3	21.4	11%

(1) Intertug operations consolidated as of February 2021

Port Terminals Division

- Consolidated port terminals saw a 19% decline in volumes in February and 5% YTD because of a high basis of comparison in 2021, explained by a sharp initial spike in volumes following the complex months of the pandemic in 2020 and to a lesser extent due to vessel delays.
- Volumes at associate terminals were down 1% over 2021 and 2% YTD mostly due vessel delays, along with a high basis of comparison in 2021.

	feb-21	feb-22	Chg(%) feb 22/21	YTD 2021	YTD 2022	Chg(%) YTD 22/21
Consolidated TEU (thousands)	156.1	126.6	-19%	286.7	271.0	-5%
Associate TEU (thousands)	134.8	133.8	-1%	271.6	267.5	-2%
Total TEU (thousands)⁽²⁾	291.0	260.4	-10%	558.3	538.5	-4%

	feb-21	feb-22	Chg(%) feb 22/21	YTD 2021	YTD 2022	Chg(%) YTD 22/21
TEU Foreign Terminals (thousands)	129.6	109.3	-16%	286.7	237.1	-17%
TEU Chilean Terminals (thousands)	161.4	151.1	-6%	271.6	301.4	11%
Total TEU (thousands)⁽²⁾	291.0	260.4	-10%	558.3	538.5	-4%

(2) Includes the full TEU from subsidiaries and associates

Logistics Division

- Bonded Warehouses: Climbed 31% in February and 26% YTD due to import growth.
- Aerosan (3): Tons handled increased 11% in February and 6% YTD due mainly to import growth.

	feb-21	feb-22	Chg(%) feb 22/21	YTD 2021	YTD 2022	Chg(%) YTD 22/21
Containers Out, Bonded Warehouse (thousands)	4.3	5.6	31%	9.2	11.5	26%
Tons Handled Aerosan (thousands) ⁽³⁾	30.7	34.2	11%	63.7	67.5	6%

(3) Considers volumes from Chile, Colombia and Ecuador

[See our website here](#)

SAAM is a multinational corporation providing services for trade through its three divisions: Port Terminals, Towage and Logistics.

With 59 years in business, SAAM has operations in 14 countries in North, Central and South America, creating jobs for more than 8 thousand employees.

It is one of the leading operators of towage services in the Americas.