



SAAM – Operational Data 2023

Santiago, June 23, 2023

SMSAAM (SSE; SMSAAM) reports on operating volumes for May 2023 by business division

Towage

- Harbour towage maneuvers were up 14% in May with respect to the same month in 2022 and 14% YTD mainly due to increased activity in almost all markets and new service contracts, together with the growth of operations in Peru and the beginning of operations with the tugs acquired from Starnav in Brazil during the month.
- Time charter days, associated with services at oil, gas and mining terminals, increased by 17% in May with respect to the previous year and grew 6% YTD mainly due to new operations with the recently acquired tugs in Brazil.

	May-22	May-23	Chg(%) May 23/22	YTD 2022	YTD 2023	Chg(%) YTD 23/22
Total tug moves (thousands)	11.3	12.9	14%	54.4	61.4	13%

	May-22	May-23	Chg(%) May 23/22	YTD 2022	YTD 2023	Var (%) YTD 23/22
Total Time Charter (days)	681	795	17%	3,475	3,694	6%

Port Terminals

- In May, consolidated terminals recorded a 3% decrease in throughput for the month, mainly explained by a high basis of comparison in Ecuador due to early arrivals of ships in May 2022. YTD volumes at consolidated terminals grew by 7% mainly due to growth in Bolivian imports and increased activity at North and Central American terminals.
- In May, associate terminals registered a drop of 15% compared to previous years. However, this is an improvement with respect to the volumes observed in the first quarter of this year. YTD volumes at associate terminals fell 22% mainly explained by a decline in import volumes in Chile, mostly from Asian trades, and a high basis of comparison in 2022.

	May-22	May-23	Chg(%) May 23/22	YTD 2022	YTD 2023	Chg(%) YTD 23/22
Consolidated TEU (thousands)	156.6	152.1	-3%	706.0	754.6	7%
Associate TEU (thousands)	134.5	114.5	-15%	662.9	514.3	-22%
Total TEU (thousands)⁽¹⁾	291.1	266.6	-8%	1,368.9	1,268.9	-7%

	May-22	May-23	Chg(%) May 23/22	YTD 2022	YTD 2023	Chg(%) YTD 23/22
TEU Foreign Terminals (thousands)	136.5	124.0	-9%	617.4	624.8	1%
TEU Chilean Terminals (thousands)	154.6	142.7	-8%	751.5	644.1	-14%
Total TEU (thousands)⁽¹⁾	291.1	266.6	-8%	1,368.9	1,268.9	-7%

(1) Includes the full TEU from subsidiaries and associates

Logistics

- Bonded warehouses reported a 37% drop during the month and 46% YTD due to a high basis of comparison from the prior year because of increased warehousing by customers due to high inventory levels throughout the entire first half of 2022.
- Aerosan⁽²⁾: tons mobilized during May increased by 2% versus last year due to the increase in frequencies in Colombia. YTD tons mobilized dropped by 6% reflecting lower imports in Chile and Colombia.

	May-22	May-23	Chg(%) May 23/22	YTD 2022	YTD 2023	Chg(%) YTD 23/22
Containers Out, Bonded Warehouse (thousands)	5.0	3.2	-37%	27.1	14.8	-46%
Tons Handled Aerosan (thousands) ⁽²⁾	32.3	32.9	2%	170.9	160.6	-6%

(2) Considers volumes from Chile, Colombia and Ecuador

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SAAM is a multinational corporation providing services for trade through its businesses: Port Terminals, Towage, Air Cargo Logistics and Inland Logistics.

With 61 years in business, SAAM has operations in 14 countries in North, Central and South America, creating jobs for more than 8 thousand employees.

It is one of the leading operators of towage services in the Americas.