

SAAM – Operational Data 2021

Santiago, November 26, 2021

SMSAAM (SSE; SMSAAM) reports on operating volumes for October 2021 by business division

Towage Division

- Maneuvers were up in October, in line with increased activity. Excluding the effect of consolidating Intertug, volumes increased 10% during the month and 9% YTD.

	oct-20	oct-21	Chg(%) oct 21/20	YTD 2020	YTD 2021	Chg(%) YTD 21/20
Total tug moves (thousands)(1)	9.2	11.7	26%	88.9	109.3	23%

(1) 2020 does not consider Intertug operations acquired in February 2021

Port Terminals Division

- In October, throughput (TEUs) at consolidated terminals grew due to recovering imports.
- Volumes at associate terminals were up because of increased imports in central and northern Chile. YTD volumes were up explained by recovery mostly in the central area (+20%).

	oct-20	oct-21	Chg(%) oct 21/20	YTD 2020	YTD 2021	Chg(%) YTD 21/20
Consolidated TEU (thousands) (2)	132.6	151.9	15%	1,300.3	1,492.4	15%
Associate TEU (thousands)(2)	115.5	134.2	16%	1,144.5	1,316.4	15%
Total TEU (thousands)(2)	248.1	286.1	15%	2,444.8	2,808.8	15%

	oct-20	oct-21	Chg(%) oct 21/20	YTD 2020	YTD 2021	Chg(%) YTD 21/20
TEU Foreign Terminals (thousands)(2)	114.5	131.5	15%	1,129.9	1,297.1	15%
TEU Chilean Terminals (thousands)(2)	133.7	154.6	16%	1,314.9	1,511.8	15%
Total TEU (thousands)(2)	248.1	286.1	15%	2,444.8	2,808.8	15%

(2) Includes the full TEU from subsidiaries and associates

Logistics Division

- Bonded warehouses: Growth of 14% during October and 15% YTD with respect to 2020, due to increased imports because of the restocking process in Chile.
- Aerosan (3): Tons handled increased 17% in October and 31% YTD over 2020, mainly due to growth in imports and exports in Chile, Colombia and Ecuador.

	oct-20	oct-21	Chg(%) oct 21/20	YTD 2020	YTD 2021	Chg(%) YTD 21/20
Containers Out, Bonded Warehouse (thousands)	4.1	4.7	14%	40.3	46.2	15%
Tons Handled Aerosan (thousands)(3)	28.5	33.4	17%	238.9	313.9	31%

(3) Considers volumes from Chile, Colombia and Ecuador

[See our website here](#)

SAAM is a multinational corporation providing services for trade through its three divisions: Port Terminals, Towage and Logistics.

With 60 years in business, SAAM has operations in 14 countries in North, Central and South America, creating jobs for more than 8 thousand employees.

It is one of the leading operators of towage services in the Americas.