



Annual Report **2018** _

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Company Information

Name: Sociedad Matriz SAAM S.A.



Chilean Tax ID: 76.196.718-5

Legal Address: Av. Avenida Apoquindo 4800, Torre II, piso 18, Las Condes, Santiago.

Type of Entity: Publicly traded corporation.

SVS Registration Number: 1091

Ticker: SMSAAM

Corporate Purpose: Acquiring and selling shares in public listed companies, shares or voting rights in other companies, bonds, debentures, commercial paper and other tangible securities; managing, transferring and benefiting from them, gaining from their sale; financing related companies; and providing services and advice.

Shareholder Registry:

DCV Registros S.A.

Huérfanos 770 piso 22, Santiago, Chile.

Telephone: (56-2) 2393-9003

E-mail: atencionaccionistas@dcv.cl

Investor Relations:

Contact: Paula Raventós

E-mail: praventos@saam.cl

Address: Avenida Apoquindo 4800, Torre II, piso 18, Las Condes, Santiago.

Telephone: (56 2) 2731 8213

E-mail: ir@saam.cl

Website: www.saam.com

Stock Exchanges:

Santiago Exchange

Valparaíso Stock Exchange

Chilean Electronic Stock Exchange

Independent Auditors:

PricewaterhouseCoopers Consultores
Audidores SpA (PwC)

Contact Information:

Headquarters:

Avenida Apoquindo 4800, Torre II, piso 18,
Las Condes, Santiago.

Telephone: +56 2 2731 8215

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INTRODUCTION

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Key Figures 2018

EBITDA⁽¹⁾
US\$ 146
M I L L I O N

REVENUE⁽¹⁾
US\$ 516
M I L L I O N

NET INCOME⁽¹⁾
US\$ 49.6
M I L L I O N

PP&E⁽¹⁾
US\$ 711
M I L L I O N

28% EBITDA
MARGIN⁽¹⁾



(1) Includes SM SAAM consolidated figures
(2) Includes full volume of subsidiaries and associates

OPERATING IN

13 COUNTRIES IN THE AMERICAS

TOTAL TOWAGE MANEUVERS⁽²⁾

107 THOUSAND

3.4 MILLION TEUS
TRANSFERRED⁽²⁾



39.4 MILLION TONS
TRANSFERRED⁽²⁾



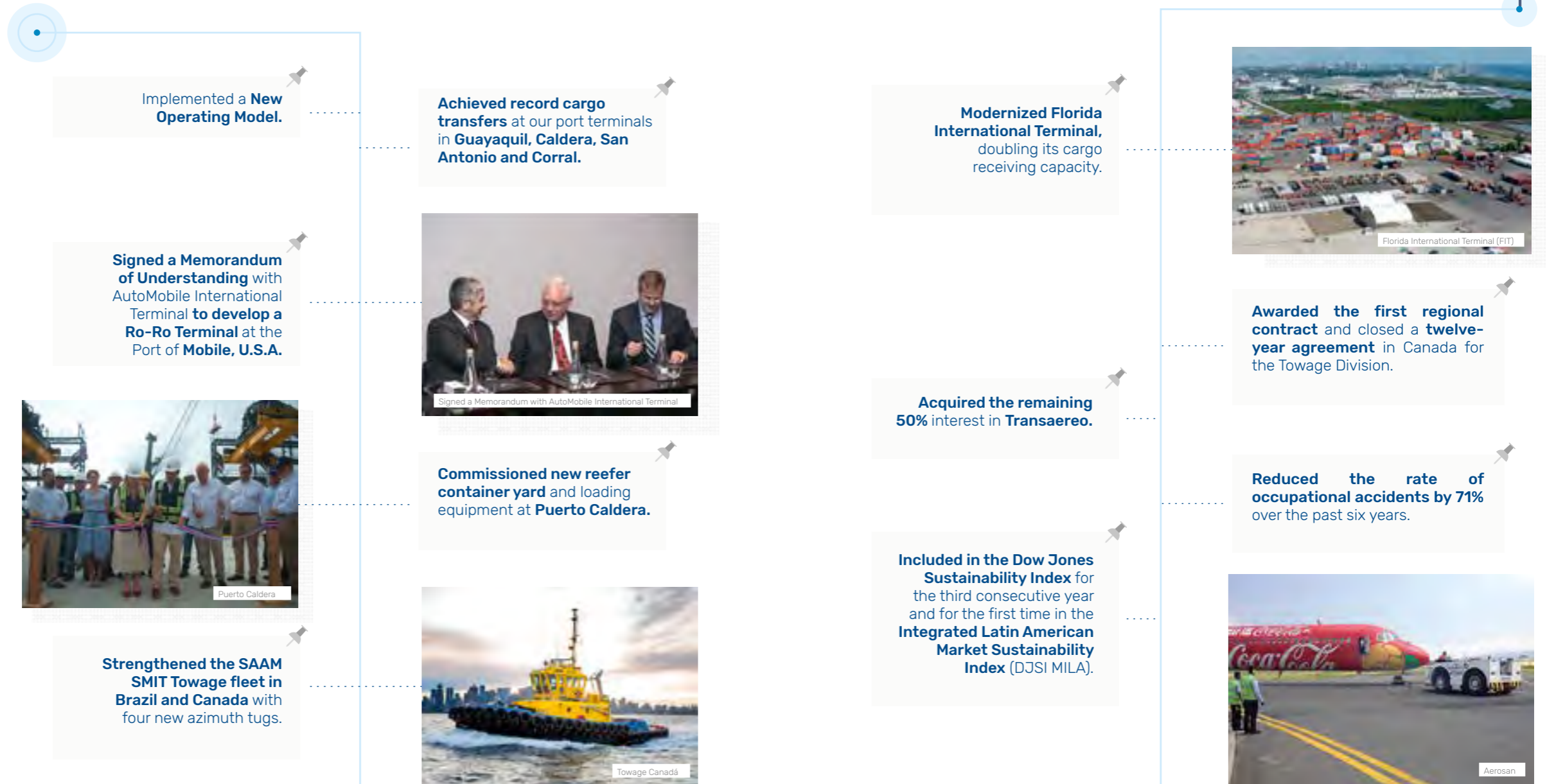
7,772
EMPLOYEES⁽²⁾



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2018 Corporate Milestones

The year 2018 contained several important milestones:



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Óscar
Hasbún M.
Chairman

LETTER FROM THE CHAIRMAN



Dear Shareholders:

It is my pleasure to present the SM SAAM Annual Report, which describes the company's performance in 2018. Last year we implemented a series of initiatives to streamline our structure and costs in order to improve returns and, at the same time, we took major steps to strengthen our position in the markets where we do business. The goal of these changes was to build a more modern, competitive organization and lay a strong foundation for the future.

On the domestic front, we finished what I referred to a year ago: We reviewed our structure and our business divisions and we simplified them, in order to create a more robust central corporate office and generate synergies in operational processes that use the company's assets. As a result, we are consolidating a more flexible, modern management model with a lighter structure and standardized processes within a new operating model. This has led to greater productivity, optimized costs and improved control over our assets.

The business division that has most clearly demonstrated these results is logistics. It undertook a major restructuring, and was consequently able to intensify businesses where we have competitive advantages.

Port services achieved good performance in 2018, even

when faced with a demanding situation where the effects of consolidation among shipping companies are still being felt. Terminals outside Chile performed exceptionally well. They achieved higher volumes and in some cases beat their transfer records. They also introduced important infrastructure initiatives to improve their capacity.

The towage service faced heavy competition. However, we continue to enjoy an important market position. In particular, we won our first regional contract and incorporated four new tugs, giving us a fleet of 153 vessels operating in 10 countries in the Americas by the end of 2018.

We have made significant progress in consolidating a new operating model, and our financial performance for 2018 reflects this achievement. The year closed with net income of US\$49.6 million, which is equivalent to an increase of 91% over net income for the previous year, excluding extraordinary gains and non-recurring costs such as the sale of our interest in Tramarsa in 2017, dividends from TPA and the costs of implementing the new operating model in 2018.

Port terminals achieved significant growth in throughput, with particularly strong performances from Terminal Portuario Guayaquil (TPG, Ecuador) and Puerto Caldera (Costa Rica). Both finished the year with record transfers: 825,170

and 310,151 TEUs, respectively.

San Antonio Terminal Internacional (STI) in Chile surpassed one million TEUs transferred for the seventh consecutive year by reaching 1.2 million, which is 9% more than in 2017. It also diversified its portfolio by servicing car carriers and bulk freight vessels.

Liquique Terminal Internacional (ITI) recorded a 32% historic increase in Bolivian cargo in transit, which reached 459,000 tons and formed part of their total transfers of 2.3 million tons. Portuaria Corral, a terminal in southern Chile that serves the forestry industry, exceeded 1.1 million tons transferred.

Milestones achieved by the Port Terminals Division are also included in projects. For example, in October we completed a project to modernize Florida International Terminal (FIT), which doubled its cargo receiving capacity with an investment of US\$5 million. Another US\$5 million was invested to upgrade equipment.

Puerto Caldera (Costa Rica) also opened a new reefer container yard in October, and added new loading equipment with the aim of continuing to improve its efficiency. With an investment of around US\$ 9.5 million, these improvements are expected to increase output by 30%.

Meanwhile, AutoMobile International Terminal—a joint



venture of SAAM Puertos S.A. and Terminal Zárate S.A.—signed a memorandum of understanding in April to develop a Ro-Ro terminal with capacity for up to 210,000 vehicles per year at the port of Mobile, in the state of Alabama, USA. This agreement calls for operations to start at the end of 2019 and continue for up to 30 years.

Therefore, the Port Terminals Division increased its revenue by 24% this year, compared to 2017, reaching US\$272 million, while its EBITDA reached US\$90 million, up 32% over 2017.

Our focus for the Logistics Division is to develop tailor-made solutions for each customer. This requires a virtuous triangle with connections from the ports at San Antonio and Valparaiso through off-dock warehouses, which in turn are connected to our terminal in Renca. We have integrated ourselves into our customers' value chains through smart logistics services and solutions adapted to individual trucking and warehousing requirements, and value-added services provided by our commercial, off-dock and reefer terminals.

Aerosan, which operates the airport services business, renewed the import warehouse concession at Santiago Airport,

which involved investing US\$10 million in infrastructure as part of the New International Terminal 2020 project. We also acquired the remaining 50% interest in Transaereo. This company provides a wide range of airport services at airports in Bogotá, Medellín, San Andrés, Barranquilla, Cartagena and Pereira.

With these achievements, the Logistics Division reported revenue of US\$59 million (-15%), with a significant increase in EBITDA, which reached US\$7 million (+113%).

The Towage Division had a stable year in 2018, but with strong competitive pressure for our Brazilian business. However, we laid the foundation for strengthening our services by signing the first regional berthing and unberthing contract to provide services for an important shipping line in six countries in the Americas. We also reinforced our fleets in Brazil and Canada with an investment of US\$49 million. This division's revenue reached US\$189 million (+4%) and EBITDA came in at US\$67 million (+11%).

SAAM aspires to be a global operator in the towage industry. With this objective in mind, in early 2019 we closed a deal with Boskalis to acquire the

remaining interest in our joint venture in Brazil, Mexico, Panama and Canada. This transaction is valued at US\$201 million and must be approved by regulatory authorities. It will enable us to move forward towards our vision of becoming a significant, active participant in further consolidation within this industry.

Our financial performance is presented from a framework of comprehensive management that includes economic, social and environmental aspects. We have made it a priority to integrate sustainability into our business with a special focus on four areas: collaborative labor relations, which were the basis for closing several collective bargaining negotiations during the period; occupational health and safety; management of environmental impacts and a culture of ethics and compliance within the organization.

The company complemented these initiatives by being included in the Dow Jones Sustainability Index (DJSI Chile) for the third consecutive year, and joining the Integrated Market Sustainability Index in 2018.

We expect to continue creating opportunities for growth and development during 2019. We will initiate a 12-year contract to provide services at a new propane

export terminal using three tugs in the port in Prince Rupert, Canada.

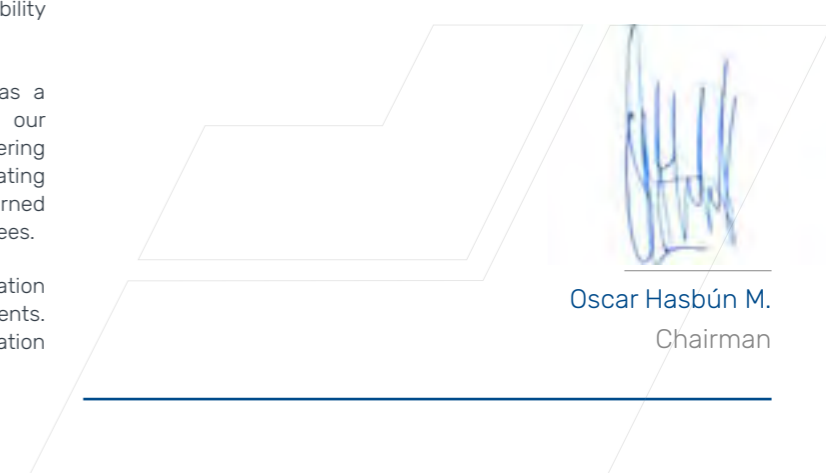
We will make progress on the Puerto de Caldera expansion project, submitted to Costa Rican authorities in December 2018. During the year, we will collaborate on a technical working group to conclude the proposal, which is linked to extending the concession, in order to make an important investment designed to increase terminal capacity fivefold.

This year also saw discussions on modernizing the Chilean port sector and its labor relations. This dialog between various stakeholders is necessary and urgent, in order to develop the industry and ensure that the country remains competitive. SAAM wants to contribute its industry expertise accumulated over 55 years to this debate with options that protect employees, while retaining the flexibility required by our sector.

We will continue to work as a company on strengthening our operating model and recovering growth, together with generating quality jobs and being concerned for the welfare of our employees.

After all, they are the foundation for each of these achievements. Their commitment, dedication

and professionalism drive us as a company and enable us to provide excellent services to every customer, strengthening our leadership and contributing to the development of our country, the Americas and all its inhabitants. My thanks go to them, which I also extend to our shareholders, customers, strategic partners and contractors for their trust in us.



Oscar Hasbún M.
Chairman

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BOARD OF DIRECTORS

The board of Sociedad Matriz SAAM S.A. and its senior management keep its investors informed about the company and its subsidiaries SAAM S.A., SAAM Ports S.A. and SAAM Logistics S.A. They ensure that all legal and ethical standards on the disclosure of information are fulfilled.

In accordance with the bylaws of Sociedad Matriz SAAM S.A., the board of directors has seven members who are each appointed for a three-year term. There are no alternate directors.

The current board was elected at the annual general shareholders' meeting held on April 9, 2018, where Messrs. Óscar Hasbún Martínez, Jean-Paul Luksic Fontbona, Diego Bacigalupo Aracena, Francisco Gutiérrez Philippi, Jorge Gutiérrez Pubill (Independent Director) and Francisco Pérez Mackenna were re-elected, and Mr. Armando Valdivieso Montes (Independent Director) was elected.

Mr. Hasbún was appointed chairman of the board of directors and Mr. Luksic was appointed vice-chairman at a board meeting held on April 16, 2018.

The board secretary is Mrs. Karen Paz Berdichewsky, attorney, Chilean ID number 8.129.981-1.



Óscar
Hasbún Martínez
Chairman
Business Administrator
Chilean ID Number:
11.632.255-2

Óscar Hasbún Martínez has been the chairman of the board of Sociedad Matriz SAAM S.A. since August 2017 and a director since 2015. He has also served on the board of Hapag Lloyd AG since 2014 and as Chief Executive Officer of Compañía Sud Americana de Vapores S.A. since 2011. Between 2002 and 2011, he managed the Luksic family's businesses in Croatia, concentrated primarily in the tourism and real estate industries. Prior to that he was an executive at Michelin in France and Chile. Mr. Hasbún has a degree in business administration from Pontificia Universidad Católica de Chile.



Jean-Paul
Luksic Fontbona
Vice-Chairman
Economist
Chilean ID Number:
6.372.368-1

Jean-Paul Luksic Fontbona has been vice chairman of the Board of Sociedad Matriz SAAM since 2013. He is also the chairman of the board of Antofagasta PLC and Antofagasta Minerals S.A., vice-chairman of Quiñenco S.A. and a director of Banco de Chile. He is also on the board of the Chilean Mining Council (Consejo Minero de Chile A.G.).

Mr. Luksic holds a B.Sc. degree from the London School of Economics and Political Science in the UK.

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Diego
Bacigalupo Aracena
Director
Civil Engineer
Chilean ID Number:
13.828.244-9

Diego Bacigalupo Aracena has been a director of Sociedad Matriz SAAM S.A. since August 2017. Moreover, he has been Development Manager at Quiñenco S.A. since 2017. Previously he was Corporate Development Manager at Compañía Cervecerías Unidas S.A., Associate Development Manager at Quiñenco S.A. and an investment banking executive at Santander Investment. Mr. Bacigalupo has a civil industrial engineering degree from Universidad Católica de Chile and an MBA from MIT.



Francisco
Gutiérrez Philippi
Director
Civil Engineer
Chilean ID Number:
7.031.728-1

Francisco Gutiérrez Philippi has been a director of Sociedad Matriz SAAM S.A. since 2012. He has also been on the board of Echeverría Izquierdo S.A. since 2013 and Forus S.A. since 2010. He was a financial advisor as partner and director of South Andes Capital SpA between 1994 and 2018. He has been a director of Sonda S.A. (2014-2017), of Sociedad de Inversiones Oro Blanco S.A. as an independent director (2012-2014), of Salfacorp S.A. as an independent director (2000-2012), of Sopraval S.A. (1996-2011) and Laboratorio Chile S.A. (1991-1995). Before that, he was Deputy Manager of Finance and International Investment at Empresas CMPC S.A. and an analyst at BICE Chileconsult and NM Rothschild & Sons Ltd.

Mr. Gutiérrez has a degree in civil engineering with a minor in transport from Pontificia Universidad Católica de Chile and a master's degree in economics and business management from IESE Business School, Universidad de Navarra in Barcelona, Spain.



Jorge
Gutiérrez Pubill
Independent Director
Business Administrator
Chilean ID Number:
5.907.040-1

Jorge Gutiérrez Pubill has been an independent director at Sociedad Matriz SAAM S.A. since 2016. He is also currently vice-chairman of the board at Sevilla Inversiones S.A., Marsol S.A. and Stars Investments Asesorías de Inversiones Limitada. He previously served on the board of Walmart Chile S.A. (2009-2014) and was co-founder and Executive Director of Viña Anakena (1999-2015). He was executive director and founder of Viña Porta S.A. (1991-1997), of Productora y Exportadora de Frutas Agrícola San Isidro S.A. (1991-1998) and of Pesquera Chile Mar S.A. (1987-1991). He was deputy CEO of Pesquera Iquique S.A. and Operations manager of Pesquera Eperva S.A.

Mr. Gutiérrez has a degree in civil engineering and an MBA from Universidad de Chile.



Francisco
Pérez Mackenna
Director
Business Administrator
Chilean ID Number:
6.525.286-4

Francisco Pérez Mackenna has been a director of Sociedad Matriz SAAM S.A. since its founding in 2011. He began working for the Luksic Group in 1991 and was made Chief Executive Officer of Quiñenco S.A. in 1998. He is chairman of the board at Compañía Sud Americana de Vapores S.A., Empresa Nacional de Energía Enx S.A., Invexans S.A. (formerly Madeco) and Tech Pack S.A. Prior to that, he was Chief Executive Officer at Compañía Cervecerías Unidas S.A. (where he remains a director), as well as Embotelladoras Chilenas Unidas S.A., Viña San Pedro Tarapacá S.A., Compañía Cervecerías Unidas Argentina S.A., Compañía Pisquera de Chile S.A., Cervecera CCU Chile Limitada, Inversiones y Rentas S.A., Banchile Corredores de Seguros S.A., LQ Inversiones Financieras S.A., Nexans, and Hapag-Lloyd S.A. Before 1991, he was the Chief Executive Officer of Citicorp Chile and Vice-President of Bankers Trust in Chile.

Mr. Pérez has a degree in business administration from Pontificia Universidad Católica and an MBA from the University of Chicago.



Armando
Valdivieso Montes
Independent Director
Civil Engineer
Chilean ID Number:
8.321.934-3

Armando Valdivieso Montes has been a director of Sociedad Matriz SAAM S.A. since April 2018. Previously he was Senior Commercial Vice-President of LATAM from 2015 to 2017. He was also the Chief Executive Officer of LAN after its merger with TAM; CEO of the Passenger Division at LAN since 2006; and CEO of the Cargo Division for Lan Airlines from 1997 to 2005. Before that, he was the Chief Executive Officer of Fast Air from 1995 to 1997 and Vice-President of Fast Air in the United States from 1991 to 1994.

Mr. Valdivieso has a degree in civil engineering from Pontificia Universidad Católica and completed the Advance Management Program (AMP) at Harvard University.



MANAGEMENT



SM SAAM BOARD



Macario
Valdés Raczyński
Chief Executive Officer
In current position since
03-16-2016
Business Administrator
Chilean ID Number: 14.123.555-9
With SAAM since 04-01-2013



Carmen Gloria
Hernández Zúñiga
Controller
In current position since
01-03-2017
Certified Public Accountant
Chilean ID Number: 10.023.302-9
With SAAM since 01-03-2017



Hernán
Gómez Cisternas
Chief Financial Officer
In current position since
09-09-2017
Civil Engineer
Chilean ID Number: 15.312.759-K
With SAAM since 04-04-2016



Javier
Olivos Santa María
Chief Development Officer
In current position since
09-01-2018
Civil Engineer
Chilean ID Number: 15.366.356-4
With SAAM since 09-01-2016

BUSINESS DIVISIONS



Fernando
Encinas Ciesla
MD Logistics Division
In current position
since 05-01-2018
Business Administrator
Chilean ID Number:
12.862.395-7
With SAAM since 07-01-2017



Enrique
Brito Marín
MD Port Terminals Division
In current position
since 10-29-2018
Merchant Marine Officer
Chilean ID Number:
7.551.141-8
With SAAM since 04-01-1981



Felipe
Rioja Rodríguez
MD Towage Division
In current position
since 12-01-2015
Business Administrator
Chilean ID Number:
8.245.167-6
With SAAM since 12-02-1991



Karen Paz
Berdichewsky
Chief Counsel
In current position since
07-01-2012
Attorney
Chilean ID Number: 8.129.981-1
With SAAM since 07-01-2012



Claudio
Aguilera Cañete
Chief Information Officer
In current position since
05-01-2018
Civil Engineer
Chilean ID Number: 11.621.390-7
With SAAM since 07-10-2017



Gastón
Moya Rodríguez
Chief Human Resource Officer
In current position since
12-01-2012
Psychologist
Chilean ID Number: 8.090.156-9
With SAAM since 12-01-2012



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SAAM'S HALLMARK

SAAM IS A MULTINATIONAL COMPANY FOUNDED IN **CHILE** IN **1961** THAT PROVIDES A BROAD AND EFFICIENT FOREIGN TRADE SUPPORT NETWORK

Over seven thousand people in thirteen countries, from Prince Rupert in Canada to Punta Arenas in Chile, provide excellent cargo transfer and international trade services every day. Each person is a fundamental part of this machine, which has 57 years' experience contributing to the development of the Americas and its inhabitants.



OUR PURPOSE

To facilitate the exchange of goods that are essential to the wellbeing of people and to promote countries' economic and social development through excellent port, towage and logistics services that help make foreign trade competitive, create value for shareholders and provide opportunities to neighboring communities while respecting the environment.



OUR ASPIRATION

To be the **leading company** in port operations and towage services, and to be recognized as an important logistics operator, characterized by our industry knowledge, geographical coverage, capacity for internationalization, service quality and commitment to our customers.



OUR CONDUCT

To inspire with **RESPECT, HONESTY, RESPONSIBILITY, SAFETY** and **SERVICE**, which are our corporate values.

WE MOBILIZE DREAMS
AND OPPORTUNITIES



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OUR HALLMARK, THE WAY WE DO BUSINESS, MAKES US UNIQUE

CUSTOMER SERVICE

The services that our customers need are all different and require tailored solutions. We are partners in the foreign trade logistics chain.



EFFICIENCY AND PRODUCTIVITY

We want to be the best at whatever we do. Therefore, we consciously try to improve our competitiveness every day. We are incorporating new technologies, which enable us to trace cargo, schedule deliveries, monitor every journey and reduce waiting times. In summary, to provide better service. Because we are the custodians of every piece of cargo and asset, which we embrace with responsibility and commitment.



CLOSE AND CONSTRUCTIVE LABOR RELATIONS AND SAFETY

People are at the heart of our business. Therefore, we place special emphasis on the value of safety in our business, similarly we encourage dialog and trust as pivotal aspects of our labor relations.



TRANSPARENCY AND SUSTAINABILITY

We have implemented cutting-edge information systems for our stakeholders. Numerous operations within our ports can be visualized online from their web pages. We have strengthened structural tools such as codes of ethics, prevention models and risk management systems to ensure operational continuity for our customers. This commitment has been recognized by being included in the DJSI Chile and DJSI MILA indexes.



Mejora Continua - Análisis Causa Raíz



Our Strategy

Our strategy is based on three principles, which in turn give rise to strategic objectives:



OPERATIONAL EXCELLENCE

To be a support network for our customers through quality services and state-of-the-art technology, to meet every requirement and thus generate commitment and transparency.



GROWTH AND DIVERSIFICATION

To consolidate our position as a multinational company and industry leader.



INTEGRATE SUSTAINABILITY INTO MANAGEMENT

To operate using sustainability principles in all their dimensions: social, ethical and economic.

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SAAM'S THREE BUSINESS DIVISIONS OPERATE IN

13 countries in North, Central and South America.

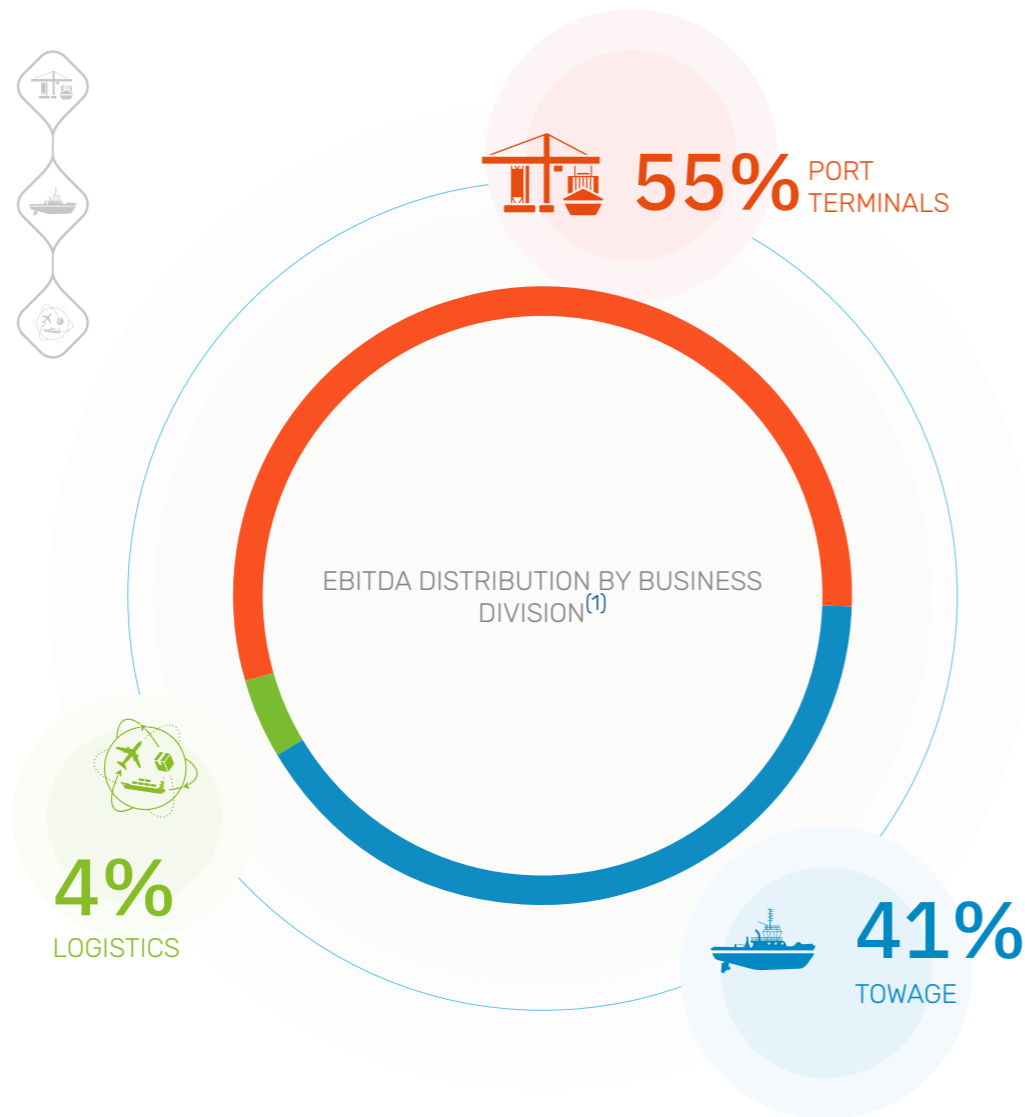


	10	PORT TERMINALS
	153	TUGS
	+125 THOUSAND M2	OF WAREHOUSES MANAGED BY LOGISTICS

Puerto Caldera

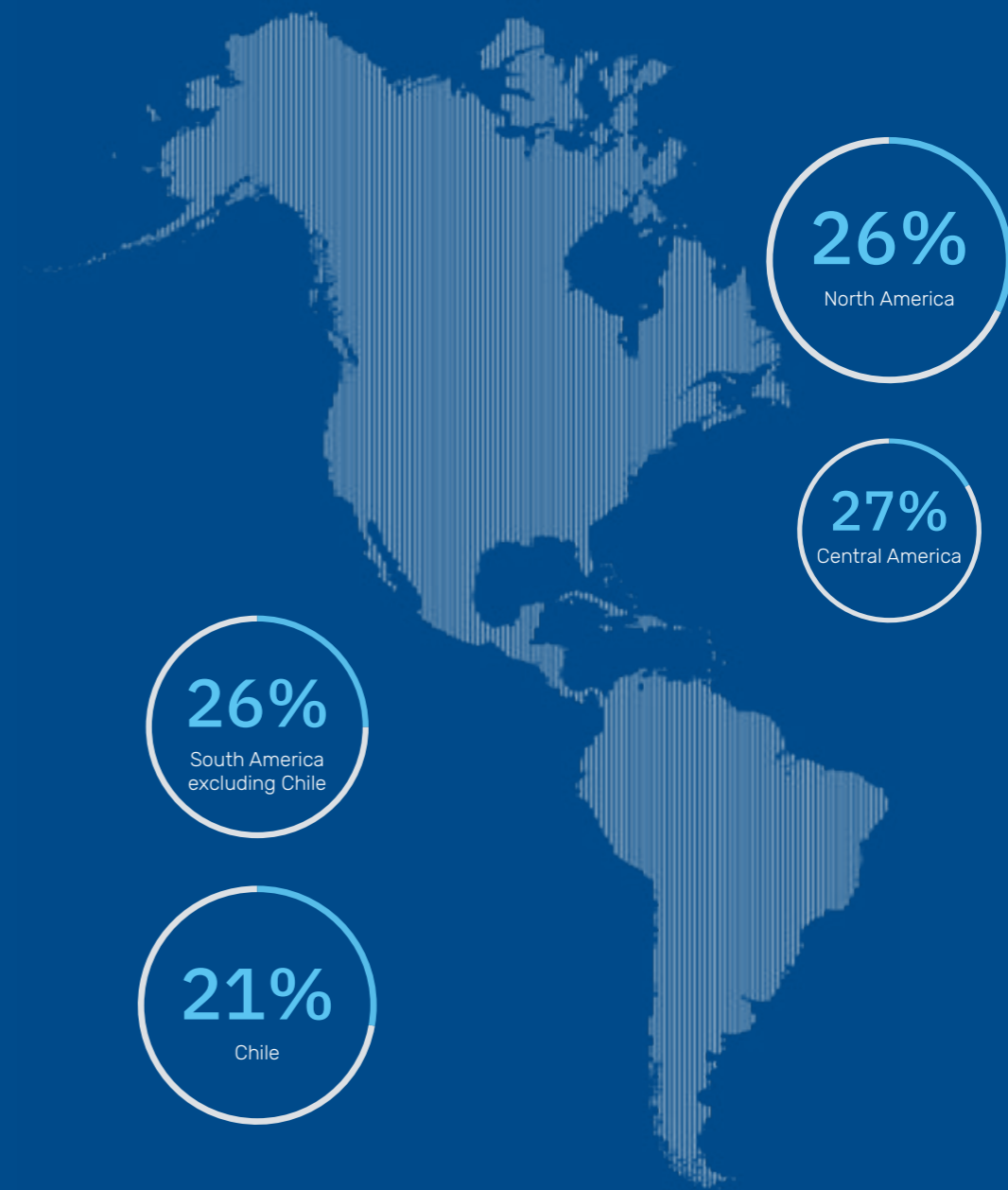
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Diversification by Business Division ⁽¹⁾



⁽¹⁾ Includes SM SAAM consolidated figures

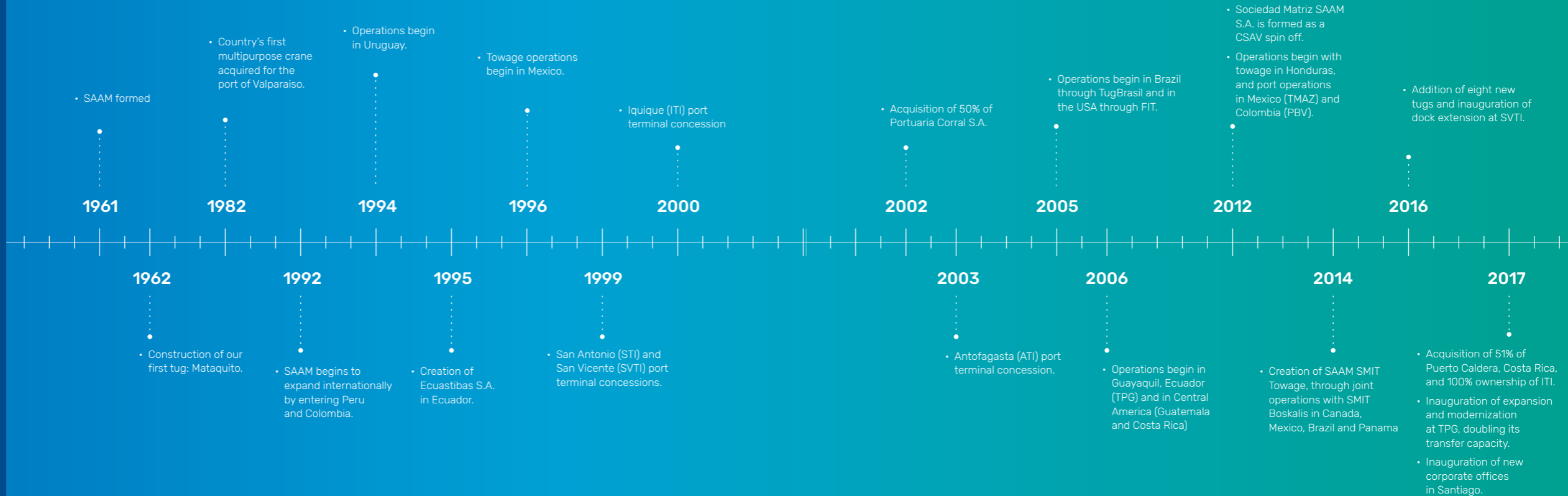
EBITDA DISTRIBUTION BY GEOGRAPHICAL AREA ⁽¹⁾



⁽¹⁾ Includes SM SAAM consolidated figures

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HISTORY



57 YEARS IN BUSINESS

- 2018**
- Implementation of a **new operating model**.
 - **Record cargo transfers** at our port terminals in Guayaquil, Caldera, San Antonio and Corral.
 - **MoU signed** with AutoMobile International Terminal, USA.
 - **Included in DJSI Chile for the third consecutive year**, and joined DJSI MILA.

- **New reefer container yard** at Puerto Caldera, Costa Rica.
- **New facilities** at Florida International Terminal (FIT), USA.
- **First regional towage contract**.
- Addition of **4 new tugs** (Brazil and Canada).

- **Acquired the remaining 50% interest in Transaereo**.
- **71% decrease in the accident rate** over the past six years.

ACTIVITIES AND BUSINESSES



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The Industry

The international trade industry has faced major changes. Customer requirements have rapidly evolved. Larger ships, more substantial order batches, more product rotation, more seasons, less inventory management, instant and customized orders.

Changes in the shipping industry, especially in the container sector have led to a search for greater efficiency and profitability. The size of vessels has also increased, with today's largest exceeding **20,000 TEU**, compared to 14,000 TEU in 2010.

In recent years, joint operating agreements and operating alliances between shipping companies have expanded in order to improve customer service levels and broaden geographic coverage to generate significant economies of scale and network economies. These initiatives have had very noteworthy effects and have encouraged the formation of **major global operating alliances**.



Financial Performance Trends

SM SAAM presents its financial statements in accordance with IFRS (consolidated financial statements) in US dollars. The results of the towsage, port terminals and logistics businesses are separated in the financial statements to provide a clearer understanding of the company's financial performance.

SAAM closed 2018 with net income of **US\$49.6 million**, a decrease of 16% with respect to 2017. This is mainly due to a high basis of comparison following the sale of a minority interest in Tramarsa (Peru) in 2017 for US\$26 million and some non-recurring effects in 2018. Excluding these effects, net income was up 91% over the prior year, reaching US\$51.7 million.

This growth is the result of higher net income from the Port Terminals Division and the recovery of the Logistics Division.

The company's consolidated revenue was US\$515.9 million and consolidated EBITDA ⁽¹⁾ was US\$145.9 million, with an EBITDA margin of 28%. These results were higher than in 2017 due to financial performance improvements at the three business divisions, particularly the port terminals division, which increased throughput by 18%, a recovery in the logistics division and increased tug maneuvers in general.

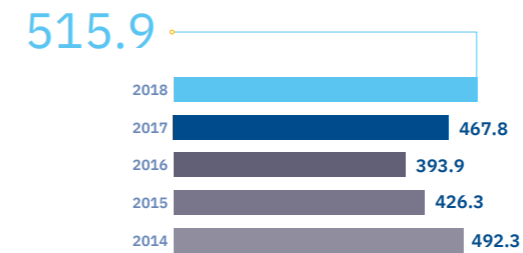
SAAM has strengthened its **new operating model** introduced during 2018, based on agile and modern management with a lighter structure and standardized processes.

This **new operating model** is still being implemented and has the following objectives:

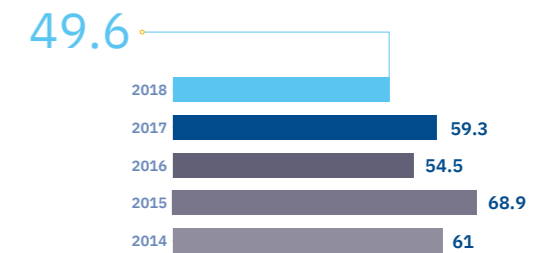
- i) Identify synergies across our business divisions and our corporate area, for example centralized corporate procurement for the main categories of goods and services.
- ii) Centralize investment decisions and their subsequent monitoring, by an Investment Committee involving senior executives.
- iii) Standardize and optimize key processes within human resources, administration and finance, and information technology.
- iv) Consolidate a unique management model that will enable SAAM to grow its business divisions and streamline any new operations that are added in the future.

This will optimize costs, improve asset control and increase productivity. All of this will be accomplished with sustainability and excellence as pivotal aspects of management.

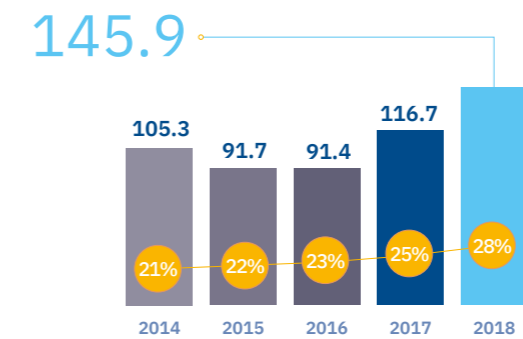
CONSOLIDATED REVENUE (US\$ MILLION) (1)



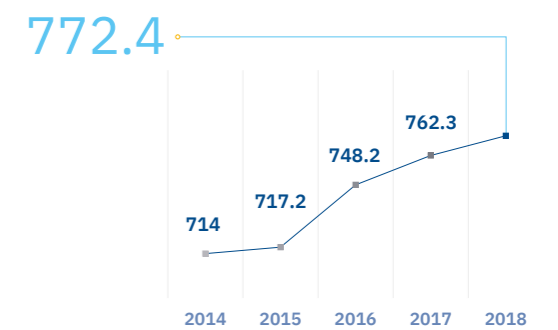
NET INCOME (US\$ MILLION)



CONSOLIDATED EBITDA (US\$ MILLION) (1) EBITDA Margin



CONTROLLING EQUITY (US\$ MILLION)



(1) Includes SM SAAM consolidated figures

BUSINESS DIVISIONS

TOWAGE

SERVES THE MAIN PORTS IN 10 COUNTRIES THROUGHOUT THE AMERICAS.

Teams of highly skilled employees, rigorous safety standards and a continuously updated fleet have enabled SAAM to expand its towage services across the Americas. The Towage Division won its first regional contract in 2018, and another 12-year agreement **in Canada**.

SAAM has firmly established itself as the largest tug operator in the Americas. It operates in **10 countries with 153 tugs**, of which **80%** are azimuth tugs, **which are extremely maneuverable** and have a strong pulling capacity. They provide berthing and deberthing services for ships, plus assistance, salvage and towage services. They also provide specialized services for ships at off-shore terminals, and for positioning and anchoring oil and gas platforms.

SAAM faced a highly competitive environment in **Brazil** during 2018, where it has **48 tugs** operating at **14 terminals**. It strengthened its fleets in Brazil and Canada with two azimuth tugs and with cutting-edge designs, respectively.

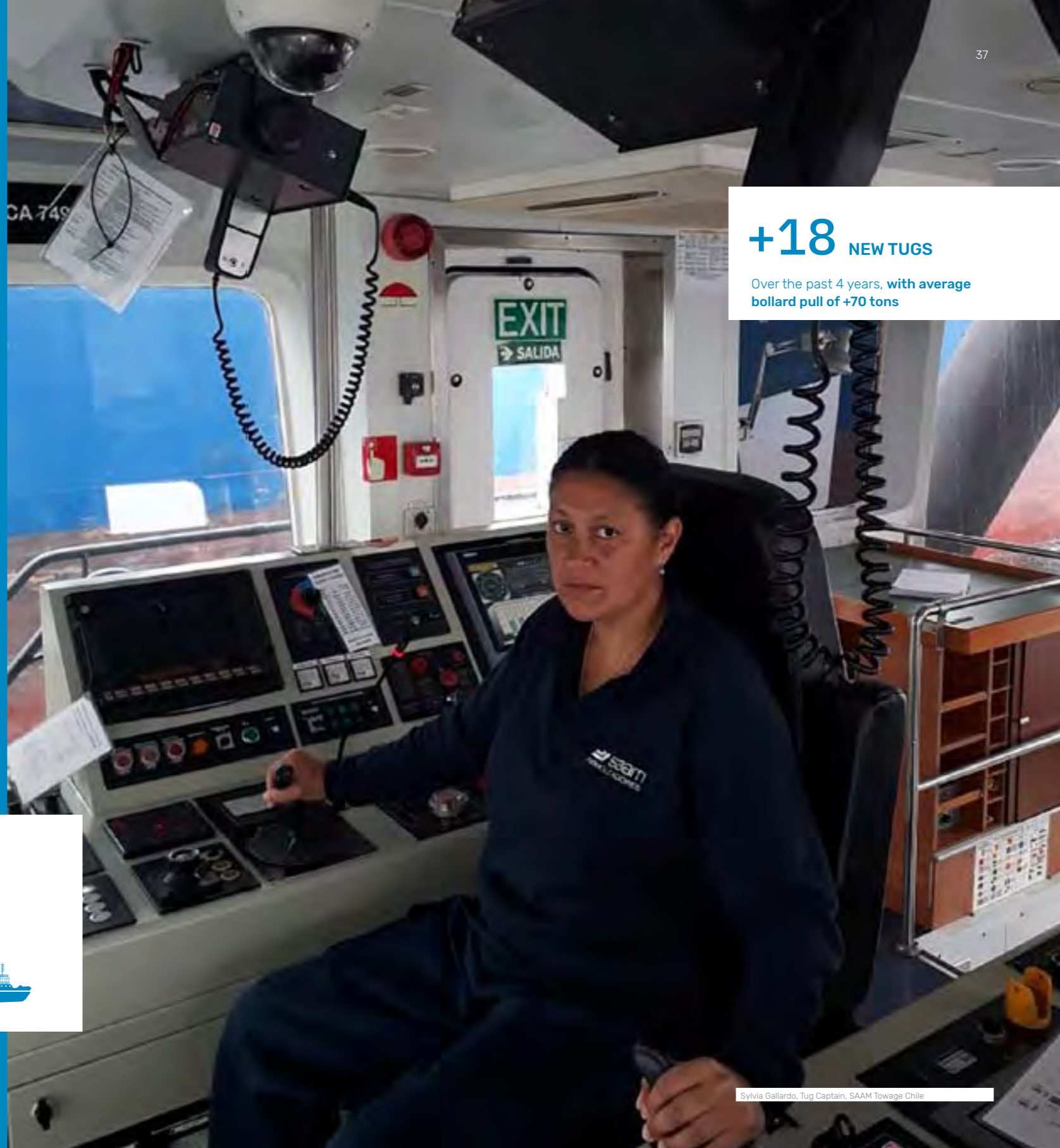
SAAM operated an average of **three tugs per hour** in **67 ports** in Canada, Mexico, Guatemala, Honduras, Costa Rica, Panama, Ecuador, Brazil, Uruguay and Chile during 2018.

HIGH OPERATIONAL AND SAFETY STANDARDS



+18 NEW TUGS

Over the past 4 years, with average bollard pull of +70 tons



Sylvia Gallardo, Tug Captain, SAAM Towage Chile

Contents

LEADING TOWAGE OPERATOR IN THE AMERICAS



(*) Operations with associate Austral Broom, which provides catamaran and tourism services

Operates in

CANADA

- New Westminster (Fraser River)
- Prince Rupert
- Kitimat
- Vancouver

ECUADOR

- Guayaquil
- Manta
- Esmeralda
- Puerto Bolívar
- Monteverde

CHILE

- Arica
- Iquique
- Antofagasta
- Mejillones
- Chañaral
- Coquimbo
- Guayacán
- Quintero
- Valparaíso
- San Antonio
- San Vicente
- Talcahuano
- Coronel
- Lirquén
- Puerto Montt
- Calbuco
- Chacao
- Puerto Chacabuco
- Punta Arenas

MEXICO

- Lázaro Cárdenas
- Veracruz
- Altamira
- Tampico
- Tuxpan
- Ciudad del Carmen (offshore)

BRAZIL

- Santana
- Santarem
- Sao Luis
- Suape
- Salvador
- Vitoria
- Angra dos Reis
- Santos
- Sepetiba
- Paranaguá
- Itajaí
- Río Grande
- Pecém
- Vila do Conde

PANAMA

- Melones
- Chiriqui Grande
- Colón
- PSA & Rodman
- Bahía las Minas
- Balboa
- Taboguilla

URUGUAY

- Montevideo
- Punta Pereira
- Nueva Palmira
- Fray Bentos
- Paysandú
- José Ignacio

COSTA RICA

- Punta Morales
- Puerto Caldera
- Puntarenas

GUATEMALA

- Puerto Quetzal

HONDURAS

- Omoa
- Tela
- Puerto Cortes

ARGENTINA(*)

- Ushuaia



Figures for 2018

61 TONS OF AVERAGE BOLLARD PULL ⁽²⁾



107 THOUSAND MANEUVERS



25,000 SHIPS SERVICED

153 ⁽³⁾ MODERN TUGS



80% AZIMUTH FLEET ⁽¹⁾



1,338 ⁽³⁾ EMPLOYEES

⁽¹⁾ Azimuth: tugs that use a propulsion technology that allows the propellers to rotate through 360° about a vertical axis, which increases the vessel's performance and maneuverability.

⁽²⁾ Bollard Pull: pulling capacity from a fixed point on a tug measured in tons.

⁽³⁾ Includes the full figures from subsidiaries and associates

Milestones in 2018



Strengthened the SAAM SMIT Towage fleet in Brazil and Canada with four new azimuth tugs.



Awarded the first regional contract in 6 countries in the Americas



Awarded a 12-year contract in Canada (+5 year extension)



Contents

Services

HARBOUR TOWAGE

Our core business is towing operations within harbours and our strategic towing network in the Americas attends over 25,000 ships of all types each year, using experienced crews working to high safety standards.

SALVAGE

The demand for special services has always been an integral part of our industry. Our tugs are suited to carry out any request related to coastal towing, barge assistance, coastal oil platform assistance, civil construction assistance and any rescue work. We respond quickly and effectively to reduce the impact of incidents at sea.

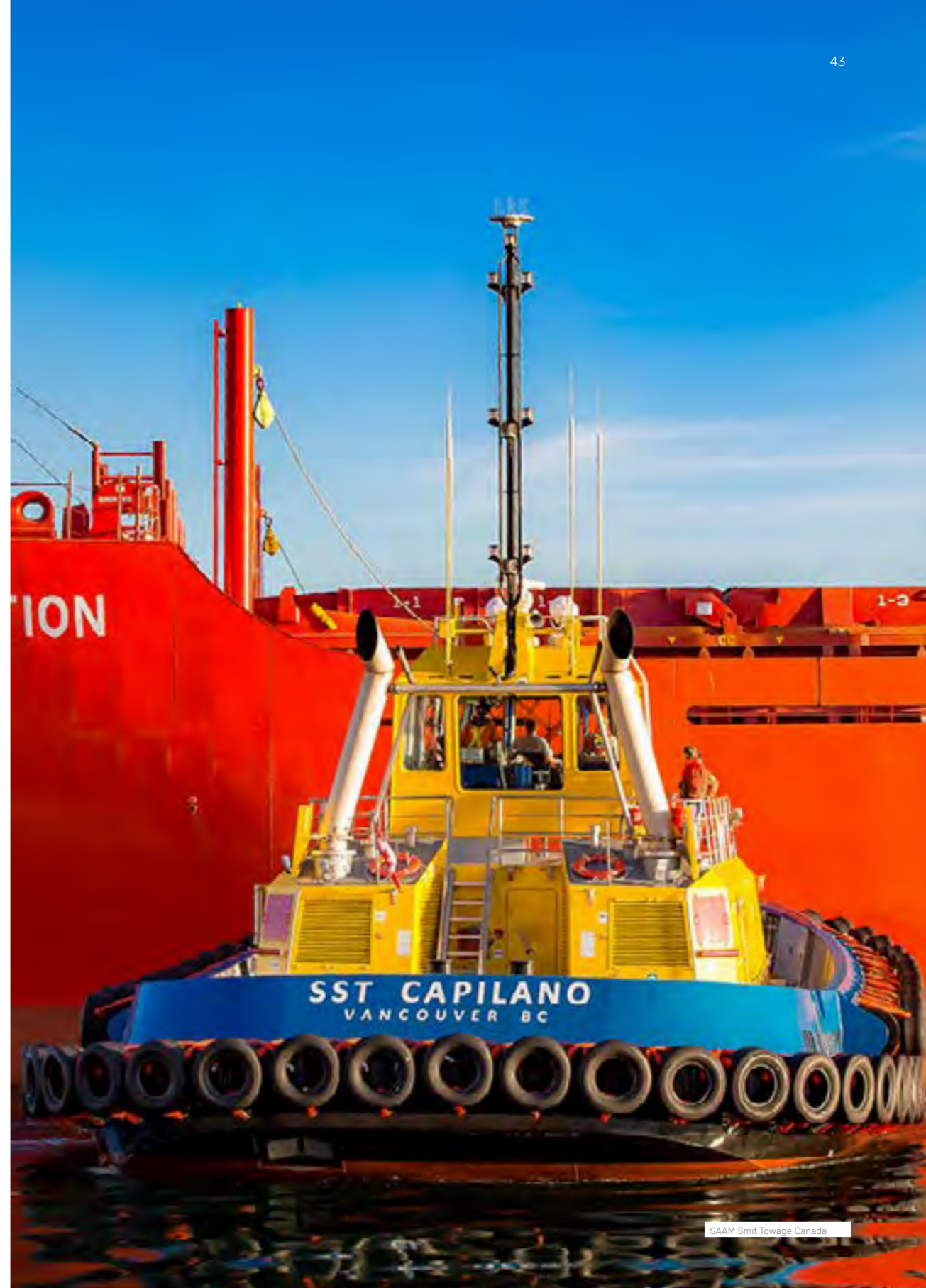


OIL&GAS

SAAM is an experienced provider of marine services. We have a proven track record of excellent services in the maritime area, oil terminals and buoy mooring operations. Some of our tugs on the high seas are FIFI (1) equipped, and can respond to accidents.

LNG/FUEL

SAAM and its subsidiaries have experience operating LNG terminals. The most important ones are the LNG Altamira terminal in Mexico, the Petrobras terminal in Salvador de Bahia in Brazil, and Quintero Bay in Chile.



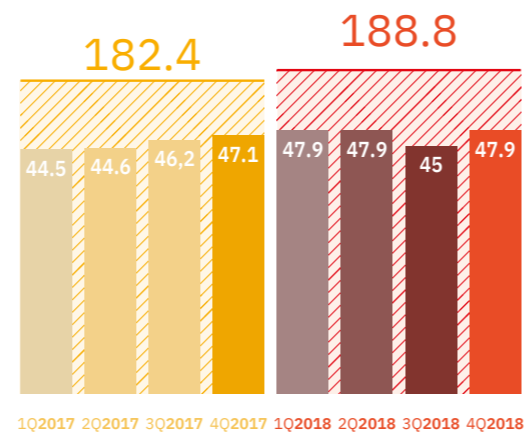
(1) Fire Fighting

Financial Performance Trends

SAAM's Towage Division generated consolidated revenue⁽¹⁾ of **US\$ 189 million** in 2018 and EBITDA⁽¹⁾ of **US\$ 67 million**, growth of **4%** and **11%** compared to 2017 respectively, due to improved performance by almost the entire business, as a result of greater port activity which increased by **2%** in the year.

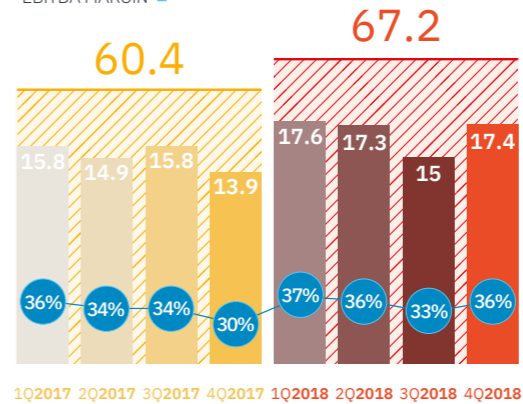


CONSOLIDATED REVENUE (US\$ MILLION) (1)

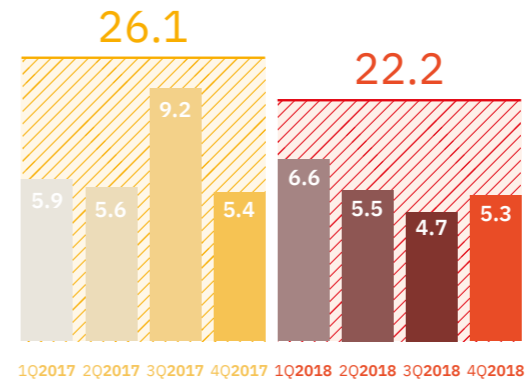


(1) Includes the full figures for consolidated companies

CONSOLIDATED EBITDA (US\$ MILLION) (1)
EBITDA MARGIN

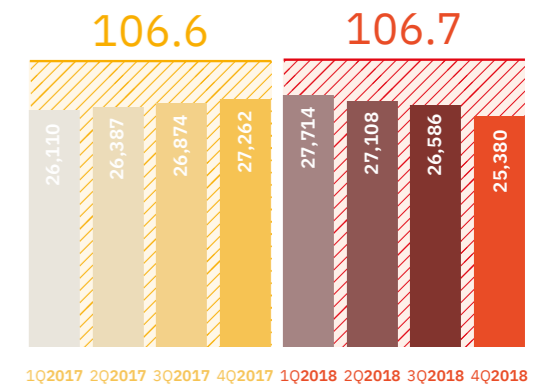


CONTROLLING EQUITY (US\$ MILLION)



(2) Includes the full volumes of subsidiaries and associates

MANEUVERS (THOUSANDS) (2)



Contents



SAAM Smit Towage Canada

REGULATION

The harbour towage business operated by SAAM S.A. its subsidiaries and associates is subject to the laws of each country. It is generally a highly regulated industry.

Towage maneuvers in Chile can only be undertaken by Chilean flagged tugs. Compliance with the special nationality requirements of Article 11 of the Law of Navigation is required to obtain this flag. The harbour towage market abroad is governed by local regulations, and is generally regarded as cabotage.

The industry is regulated from an operational point of view by the maritime authorities in each country, mainly relating to technical, safety and labor issues.

Finally, local authorities have adopted various business models to control towage services from a commercial perspective, ranging from single operator concessions and regulated rates through to open markets and unrestricted rates.

COMPETITION

SAAM is the leading tug operator in the Americas, by number of operational tugs and by geographical coverage.

Towage service markets around the world are not homogeneously regulated, as some prefer open markets and others closed markets, where concessions are awarded for services or they are governed by individual contracts. Therefore, SAAM has to compete with the principal global tug operators such as Svitzer and Boluda, and regional operators such as Wilson Sons, Intertug Ltda., Ultratug Ltda., CPT Remolcadores S.A., and other operators.

CUSTOMERS AND SUPPLIERS

The main customers for towage services are shipping and oil companies. No customer represents more than 10% of total consolidated revenue for 2018.

The main suppliers are fuel and maintenance services companies. No supplier represents more than 10% of total supplies of goods and services for 2018.

BUSINESS DIVISIONS

PORT TERMINALS

SAAM has 10 terminals in the United States, Mexico, Costa Rica, Colombia, Ecuador and Chile, which have **grown** their cargo transfers over the last year, making the company a **leading regional and global port operator**.

These terminals undertake various cargo transfers (**containers, bulk cargo, loose cargo and project cargo**), **warehousing, empty container services and complementary logistics services** such as container consolidation and deconsolidation, lashing and unlashng, gauging and inspections, both at vessel loading and unloading.

SAAM **transferred 39.4 million tons and 3.4 million TEUs** in 2018, reflecting 12% and **13%** increases, respectively, in cargo moved through its terminals compared to 2017. Four of its terminals also achieved **record cargo transfers** last year: Terminal Portuario Guayaquil (TPG), Sociedad Portuaria de Caldera (SPC), Portuaria Corral and San Antonio Terminal Internacional (STI). The latter is the **main container terminal in Chile** and the **most efficient** on the West Coast of South America.

The implementation of **new facilities** at Florida International Terminal (FIT) and Puerto Caldera (SPC), Costa Rica, are a reflection of SAAM's determination to install infrastructure tailored to the needs of its customers, **increase the competitiveness** of its concessions and consolidate its international market share.

The accident rate during operations has declined steadily, dropping by 31.2% in the last year, due to 4,155 employees working in alignment with port terminal protocols and strengthening safety as an essential value within SAAM.



SAAM A LEADING PORT OPERATOR IN SOUTH AMERICA

Ranking of Principal Port Operators in South America (Source: Drewry 2018), where SAAM is in **5th place**.

RANK	OWNER/ OPERATOR	2017 TOTAL THROUGHPUT	2017 EQUITY THROUGHPUT	EQUITY TEU AS % OF REGIONAL THROUGHPUT	LOCATION OF MAIN TERMINAL OPERATIONS
		('000 teu)	('000 teu)		
1	Contecar (SPRC)	2,430	2,430	9.2%	Cartagena (Colombia)
2	Terminal Investment Limited (TIL)	3,962	2,229	8.5%	Navegantes, Santos, Buenos Aires, Callao
3	APM Terminals	3,525	1,954	7.4%	Buenos Aires, Itajai, Pecém, Santos, Callao, Buenaventura, Cartagena
4	DP World	2,455	1,758	6.7%	Callao, Buenos Aires, Santos, Suriname
5	SAAM Puertos	2,687	1,703	6.5%	San Antonio, San Vicente, Iquique, Antofagasta, Arica, Guayaquil, Caldera
6	Santos Brazil	1,424	1,424	5.4%	Santos, Imbituba, Villa Do Conde
7	ICTSI	1,344	1,344	5.1%	Guayaquil, Suape, Buenaventura, La Plata
8	Neltume Ports (formerly Ultramar)	2,484	1,241	4.7%	Arica, Puerto Angamos, Valparaíso, Montevideo, Coronel, Coquimbo, Rosario, Río Grande
9	Wilson, Sons	1,051	1,029	3.9%	Río Grande, Salvador
10	SSA Marine	1,806	760	2.9%	San Antonio, San Vicente, Santa Marta, Barranquilla
	TOTAL		15,872	60.4%	
	REGIONAL TOTAL	26,296			

Global Ranking of Principal Port Operators (Source: Drewry 2018). SAAM joined this ranking in 2018, and is in **21st place**.

Global Container Terminal Operators - 2018

RANK 2017	RANK 2016	OPERATOR	2017		2016		GROWTH/ DECLINE (MILLION TEU)	GROWTH/ DECLINE (MILLION TEU)
			MILLION TEU	% SHARE	MILLION TEU	% SHARE		
1	1	China Cosco Shipping	91.3	12.2%	85.5	12.2%	5.8	6.7%
2	2	Hutchison Ports	82.3	11%	79.1	11.3%	3.2	4.0%
3	3	APM Terminals	76.3	10.2%	71.4	10.2%	4.9	6.9%
4	4	PSA International	73.9	9.9%	67.3	9.6%	6.6	9.8%
5	5	DP World	68.7	9.2%	62.4	8.4%	6.4	10.2%
6	6	Terminal Investment Limited (TIL)	44	5.9%	37.7	5.4%	6.3	16.8%
7	7	China Merchants Ports	31	4.2%	28.5	4.1%	2.5	8.9%
8	8	CMA CGM	24.8	3.3%	16.6	2.4%	8.2	49.4%
9	9	Eurogate	13.8	1.9%	14	2%	-0.2	-1.6%
10	11	SSA Marine	11.3	1.5%	10.6	1.5%	0.7	6.6%
11	12	NYK	11	1.5%	9.6	1.4%	1.3	13.9%
12	13	Evergreen	10.3	1.4%	9.4	1.3%	0.9	9.6%
13	14	ICTSI	9.2	1.2%	8.7	1.2%	0.5	5.3%
14	15	OOCL	7.8	1%	6.7	0.9%	1.1	16.8%
15	17	MOL	7.1	0.9%	5.9	0.8%	1.2	20.4%
16	23	Hyundai	6.1	0.8%	2.5	0.4%	3.6	141.6%
17	18	Yildirim Yilport	6.1	0.8%	5.6	0.8%	0.5	9.3%
18	20	Bolloré	4.7	0.6%	4.3	0.6%	0.5	10.7%
19	19	Yang Ming	4.6	0.6%	4.4	0.6%	0.2	4.1%
20	22	K Line	3.4	0.5%	3.2	0.5%	0.3	8.7%
21		SAAM Puertos	3	0.4%				
		TOTAL	590.7	79.2%	533.3	75.9%	57.4	10.8%

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Terminal Portuario Guayaquil

Diversified Portfolio





Figures for 2018

10 PORT TERMINALS
IN 6 COUNTRIES IN THE AMERICAS

39.4 MILLION TONS TRANSFERRED⁽¹⁾

3.4 MILLION TEUS TRANSFERRED⁽¹⁾

4,155 EMPLOYEES⁽¹⁾



⁽¹⁾ Includes the full figures from subsidiaries and associates

Milestones in 2018

- **Signing of MoU** for AutoMobile International Terminal, Alabama, USA
- **Transfer record** for Terminal Portuario Guayaquil, Puerto Caldera, San Antonio Terminal Internacional and Portuaria Corral
- Submission of **Puerto Caldera Extension Project** to authorities in Costa Rica
- **New reefer container yard** in Puerto Caldera, Costa Rica



- **New facilities** at Florida International Terminal (FIT), USA.
- **Signing of agreement to sell 15%** interest in Terminal Puerto Arica (TPA)
- Cargo transfers increased by **12%** compared to the previous year, with **39.4 million**(2) tons transferred, and **3.4 million**(2) TEUs⁽¹⁾ transferred.
- **The accident rate fell by 31%** with respect to 2017, due to the risk prevention program

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CHILEAN PORT TERMINALS

Iquique Terminal Internacional (ITI, Chile)



IQUIQUE
Tarapaca Region

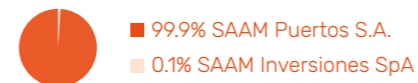
THROUGHPUT IN 2018: 2,267,451 TONS. / 259,833 TEUs

NUMBER OF DOCKS: 2 **LENGTH OF DOCKS:** 624m

CONCESSION EXPIRES: 2030

CONCESSION EXTENSION OPTION: Extended

WWW.ITI.CL



Antofagasta Terminal Internacional (ATI, Chile)



ANTOFAGASTA
Antofagasta Region

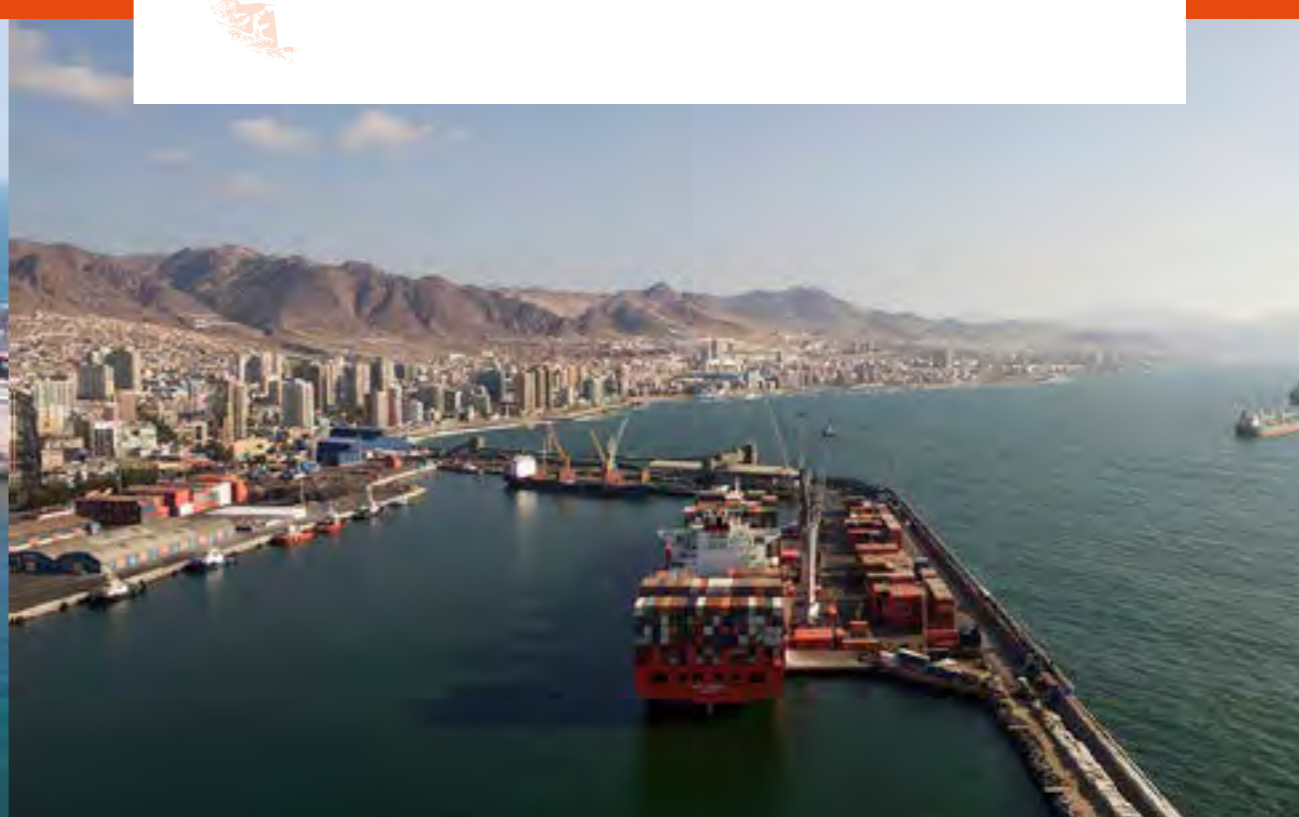
THROUGHPUT IN 2018: 2,586,004 TONS. / 79,822 TEUs

NUMBER OF DOCKS: 2 **LENGTH OF DOCKS:** 575m

CONCESSION EXPIRES: 2033

CONCESSION EXTENSION OPTION: Extended

WWW.ATIORT.CL



Contents

CHILEAN PORT TERMINALS

San Antonio Terminal Internacional (STI, Chile)



SAN ANTONIO
Valparaíso Region

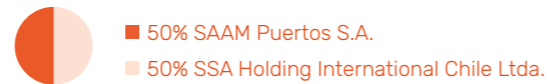
THROUGHPUT IN 2018: 11,873,988 TONS./ 1,173,160 TEUs

NUMBER OF DOCKS: 3 **LENGTH OF DOCKS:** 930m

CONCESSION EXPIRES: 2024

CONCESSION EXTENSION OPTION: +5 years

WWW.STI.PORT.CL



San Vicente Terminal Internacional (SVTI, Chile)



SAN VICENTE
Biobío Region

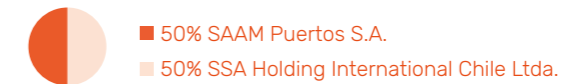
THROUGHPUT IN 2018: 5,687,923 TONS. / 455,873 TEUs

NUMBER OF DOCKS: 5 **LENGTH OF DOCKS:** 1,084m

CONCESSION EXPIRES: 2029

CONCESSION EXTENSION OPTION: Extended

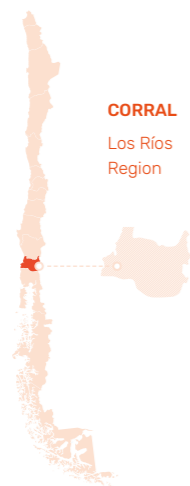
WWW.SVTI.CL



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CHILEAN PORT TERMINALS

Portuaria Corral (Corral, Chile)



CORRAL
Los Rios
Region

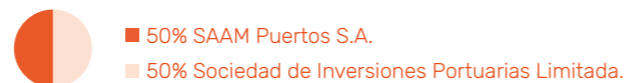
THROUGHPUT IN 2018: 1,095,272 TONS.

NUMBER OF DOCKS: 1

LENGTH OF DOCKS: 146m

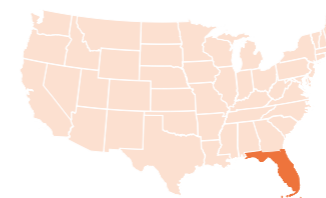
CONCESSION EXPIRES: Owned

WWW.PORTUARIACORRAL.CL



FOREIGN PORT TERMINALS

Florida International Terminal (FIT, USA)



MIAMI
State of
Florida

THROUGHPUT IN 2018:
1,725,583 TONS. / 255,128 TEUs

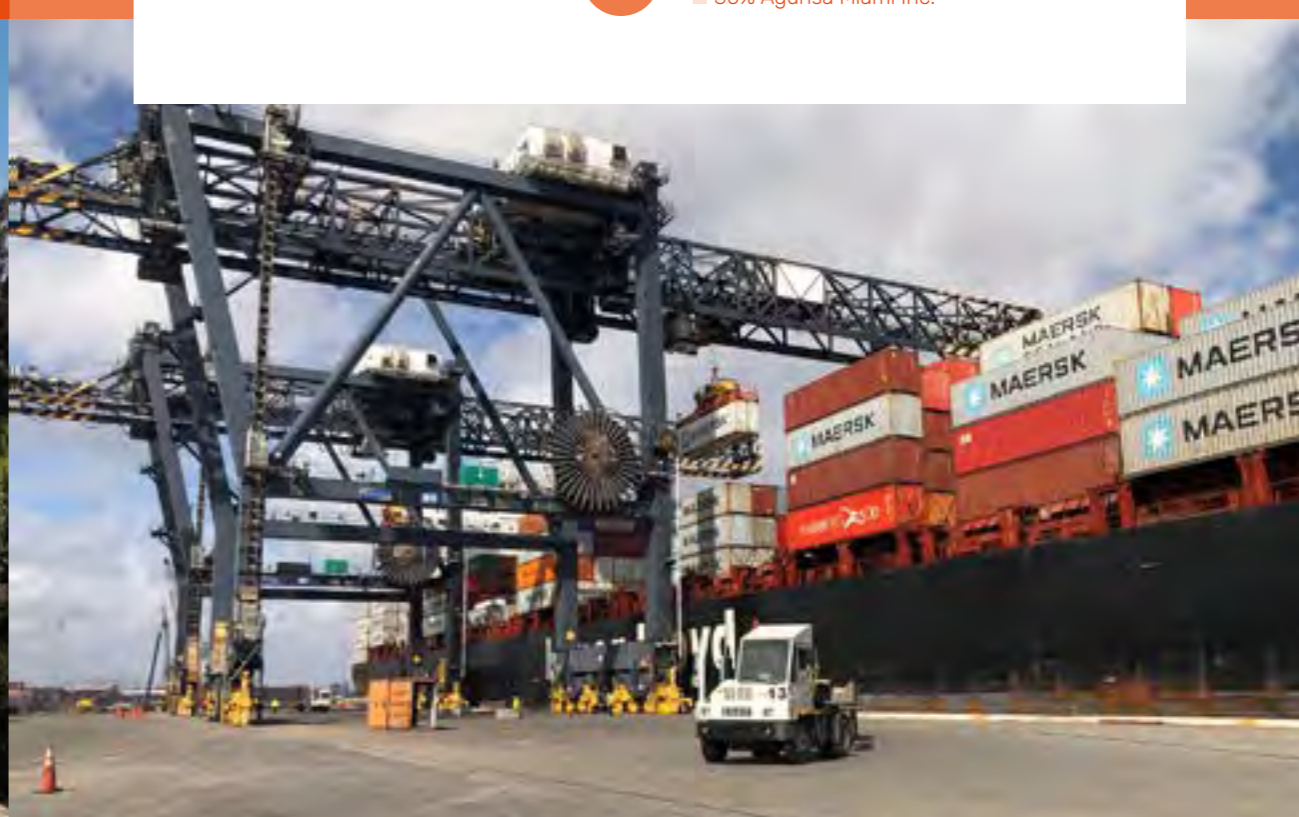
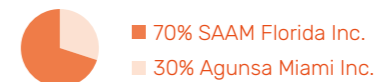
NUMBER OF DOCKS: 4

LENGTH OF DOCKS: 1,402m

CONCESSION EXPIRES: 2025

CONCESSION EXTENSION OPTION: +5 +5 years

WWW.FITPEV.COM



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FOREIGN PORT TERMINALS

Terminal Portuario Guayaquil

(TPG, Ecuador)



GUAYAQUIL
Guayas
Province

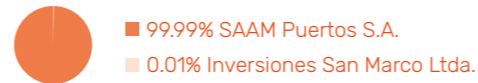
THROUGHPUT IN 2018:
6,439,451 TONS. / 825,170 TEUs

NUMBER OF DOCKS: 2

LENGTH OF DOCKS: 480m

CONCESSION EXPIRES: 2056

WWW.TPG.COM.EC



Puerto Caldera (Costa Rica)



CALDERA
Puntarenas
Province

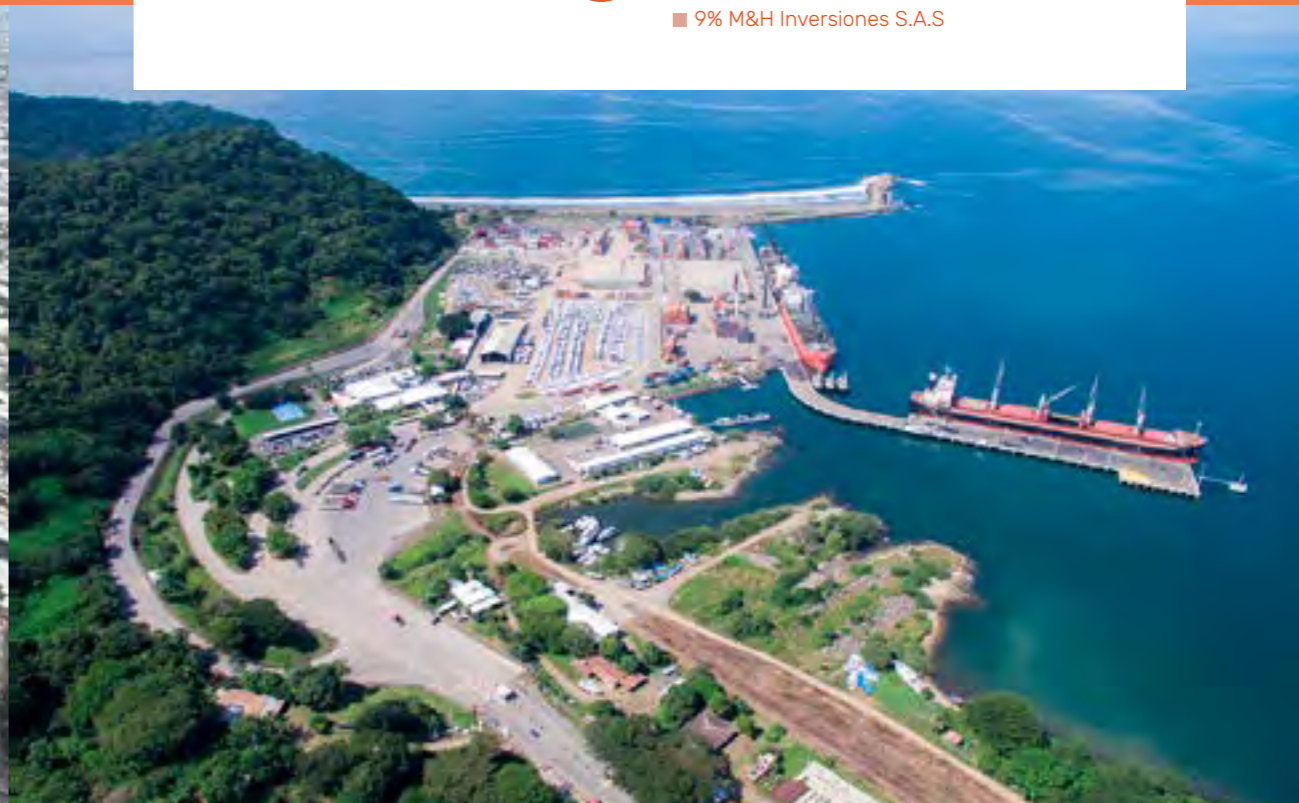
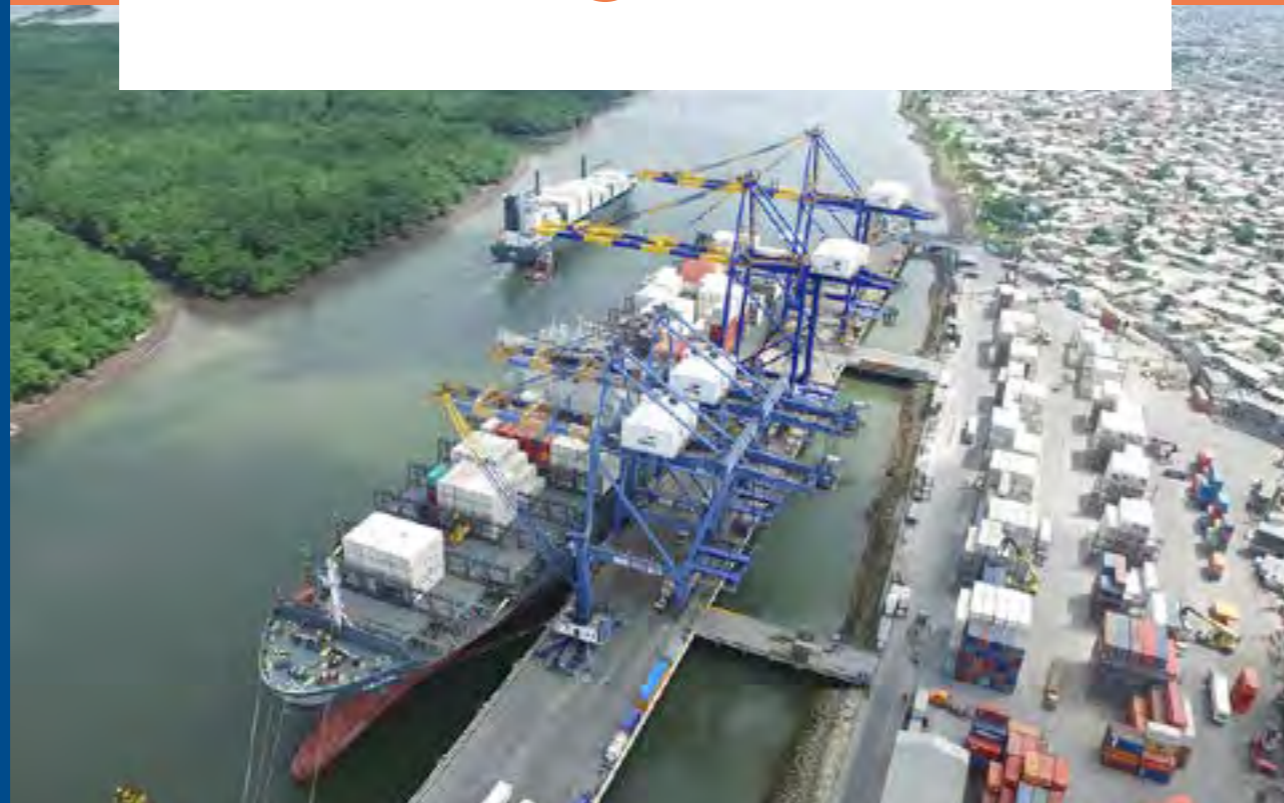
THROUGHPUT IN 2018:
6,107,231 TONS. / 310,151 TEUs

NUMBER OF DOCKS: 4

LENGTH OF DOCKS: 800m

CONCESSION EXPIRES: 2026

WWW.SPCALDERA.COM



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FOREIGN PORT TERMINALS

Terminal Marítima Mazatlán (TMAZ, Mexico)



MAZATLÁN
Sinaloa State

THROUGHPUT IN 2018:
1,207,950 TONS. / 48,199 TEUs

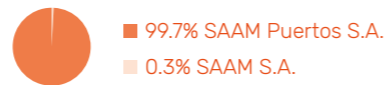
NUMBER OF DOCKS: 6

LENGTH OF DOCKS: 1,296m

CONCESSION EXPIRES: 2032

CONCESSION EXTENSION OPTION: +12 years

WWW.TMAZ.COM.MX



Puerto Buenavista (PBV, Colombia)



CARTAGENA DE INDIAS
Bolívar Department

THROUGHPUT IN 2018:
451,567 TONS.

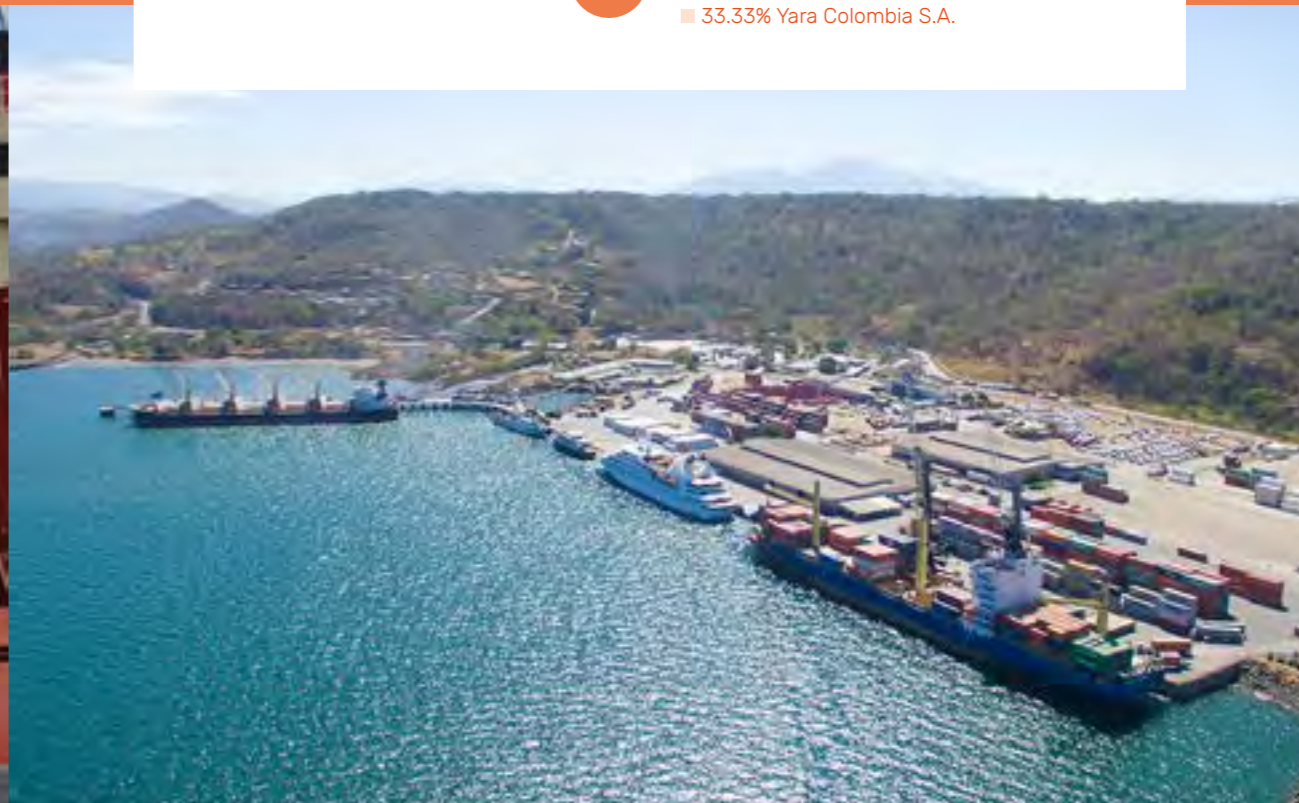
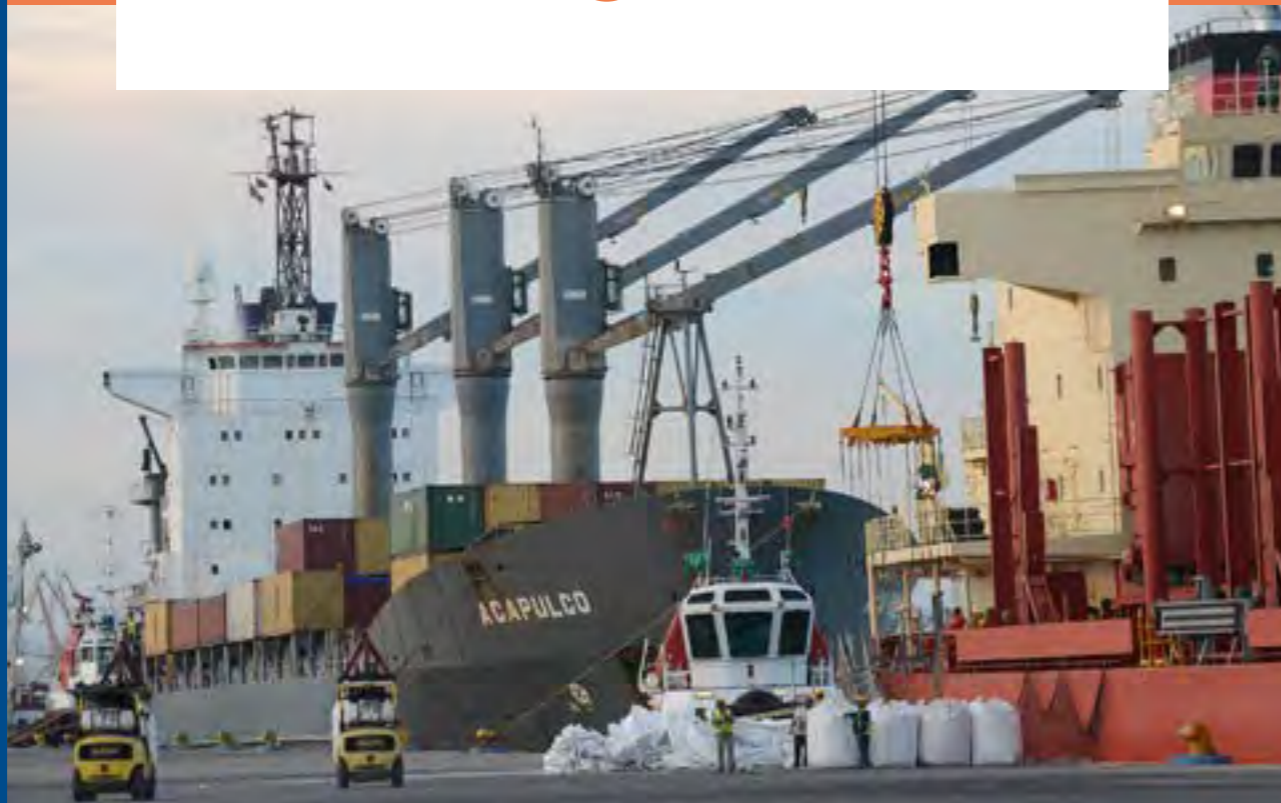
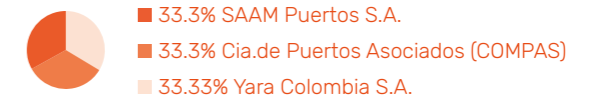
NUMBER OF DOCKS: 1

LENGTH OF DOCKS: 211m

CONCESSION EXPIRES: 2037

CONCESSION EXTENSION OPTION: Extended

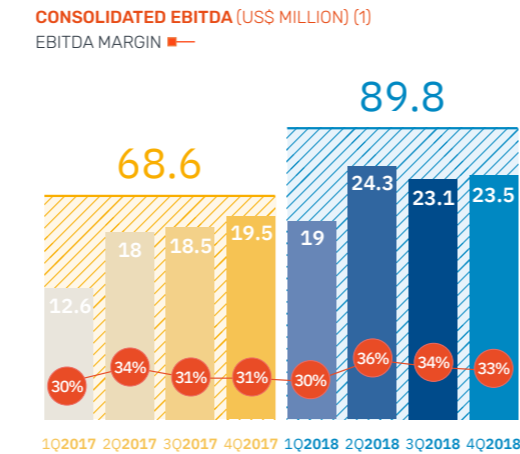
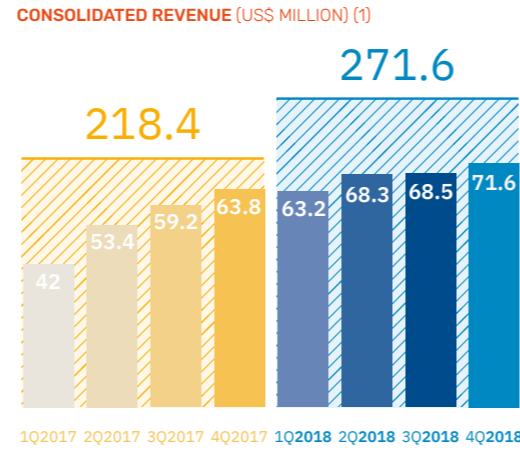
WWW.PUERTOBUENAVISTA.COM



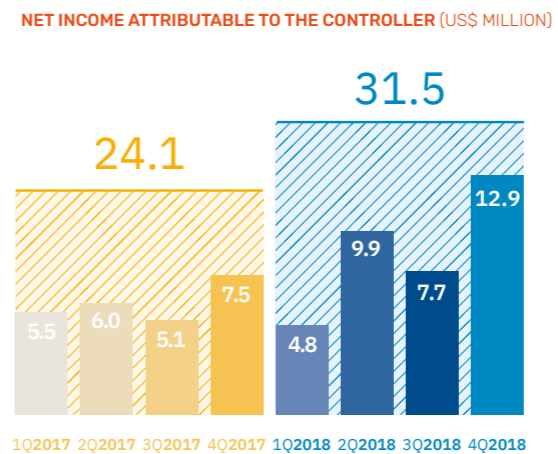
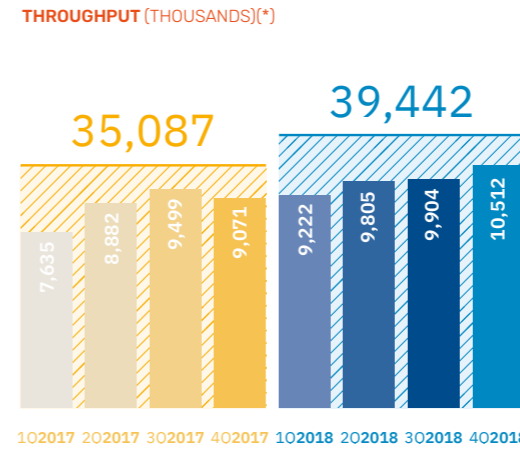
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Financial Performance Trends

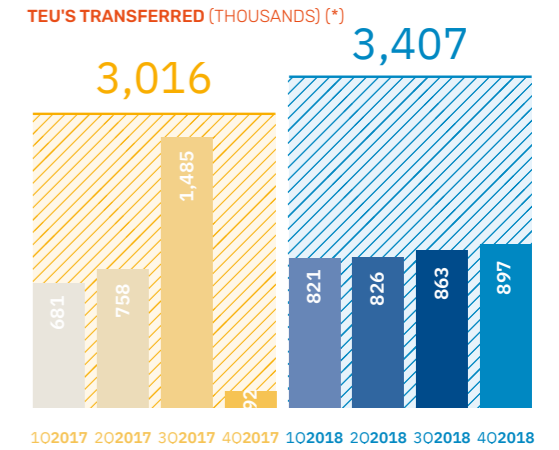
The Port Terminal Division generated consolidated revenue of US\$ 272 million and consolidated EBITDA of US\$ 90 million (1) in 2018, which represents growth of **24%** and **31%**, respectively, compared to 2017, as a result of an **18%** increase in throughput. The principal drivers of this growth were the foreign port terminals, particularly Terminal Portuario Guayaquil (TPG) and Florida International Terminal (FIT), along with recovery at most Chilean terminals.



(1) Includes the full figures for consolidated companies



(*) Includes the full volumes of subsidiaries and associates



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REGULATION

Law 19,542 dated 1997 modernized the state port sector in Chile and regulated private participation in developing, maintaining and operating docks owned by state port companies through port concessions offered by public tender. The purpose was to promote long-term investment and ensure that basic services provided by the successful bidder are performed under competitive, high quality and transparent conditions, in order to maximize their direct benefit to end users. The tender processes where SAAM Ports S.A. have been awarded concessions in Chile are San Antonio Terminal Internacional, San Vicente Terminal Internacional, Antofagasta Terminal Internacional and Iquique Terminal Internacional. Accordingly, these concession contracts have established standards to ensure non-discriminatory and equal access to port services, rate setting criteria that promote competitiveness and high quality standards, and compliance with relevant regulations relating to free competition that secure the structural safeguards required to protect horizontal and vertical integration.

SAAM Ports S.A. participates in port operations in other countries, which also have regulatory frameworks for this industry. These promote

investment and improve productivity and competitiveness through concessions awarded to private operators by port and state authorities, who monitor how the concessionaires manage their business, particularly with respect to free competition. Generally, port operations managed by SAAM Ports S.A. abroad are governed by principles covering user non-discrimination, published regulated rates and structural safeguards that protect horizontal and vertical integration.

COMPETITION

The main competition to SAAM's terminals is from private ports for public use and public port concessions in SAAM's markets.

Specifically, in northern Chile the port terminals at Antofagasta and Iquique compete with the terminals Puerto Angamos and Puerto Mejillones, where minerals and solid and liquid bulk cargo is transferred. In central Chile, San Antonio Terminal Internacional competes with the terminals Terminal Pacifico Sur and Puerto Central, particularly for

containerized cargo. In southern Chile, San Vicente Terminal Internacional and Portuaria Corral compete with the terminals Puerto de Coronel, Puerto Lirquén and Portuaria Cabo Froward, all focused on supporting the forestry industry.

The natural competition at SAAM ports abroad arises from terminals operated within the same area of influence. This applies to Terminal Marítima Mazatlán in Mexico, whose competitors are the terminals at Lazaro Cardenas and Manzanillo. Florida International Terminal in the USA competes with Crowley, Mediterranean Shipping Company and Sun Terminals, all concessionaires at Port Everglades in Florida, and with terminals within the port of Miami. Guayaquil Port Terminal is the largest operator in Guayaquil, where it competes with Contecon and Dole Food Company.

CUSTOMERS AND SUPPLIERS

The main port terminal customers are shipping companies and mining port projects, but with moderate demand concentration. No customer represents more than 10% of total consolidated revenue for 2018.

The most important suppliers can be found within engineering, construction and port equipment companies, although none of these amount to more than 10% of total purchases of goods and services in the period.

BUSINESS DIVISIONS

LOGISTICS

The financial performance of the Logistics Division improved last year, due to a series of structural changes associated with a new business strategy, to new warehousing and trucking contracts, and to a strong performance from Aerosan.

SAAM provides logistics services in Colombia, Ecuador, Uruguay and Chile, with trucking, warehousing and value-added service solutions.

It is the leading operator of bonded warehouses in Chile, which connects the ports of San Antonio and Valparaiso with warehouses in Renca. It has positioned itself as the leading cold storage service company in Puerto Montt.

It provides import, export, passenger and aviation services through Aerosan at eight airports in Chile, Ecuador and Colombia. The company also acquired the remaining 50% of Transaereo in Colombia in 2018, and extended the concession contract to operate the airport warehouse in Santiago, Chile.





72 **Figures for 2018**



(1) Includes the full figures from subsidiaries and associates

Milestones in 2018

- **Logística Chile:**
 - Stabilizing financial performance
 - New contracts awarded
 - Asset disposals
 - Implementing new trucking system



SAAM, Logistic, Santiago, Chile

- **Aerosan:**
 - Acquisition of the remaining 50% of Transaereo to reach 100%
 - Import concession contract extended by Aerosan Chile



SAAM, Logistic, Santiago, Chile

Contents

Diversified Portfolio



CHILE

- Iquique
- Valparaíso
- Santiago
- Valdivia
- Puerto Montt
- Puerto Chacabuco
- Punta Arenas

COLOMBIA

- Cartagena de Indias
- Bogotá
- Medellín
- San Andrés
- Pereira
- Barranquilla

URUGUAY

- Punta Pereira

ECUADOR

- Quito

Supply Chain Services

SAAM's Logistics Division focuses on providing three specialized services to the most representative industries within the Chilean economy, which are food & beverage, consumer goods and mining & energy.

Warehousing Services

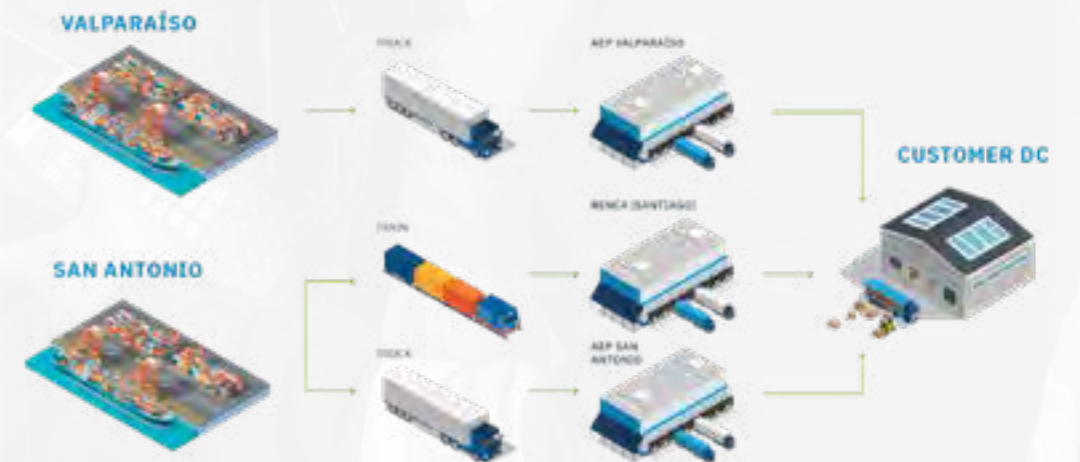
Product handling with inventory control management, value-added services such as labeling and packaging, managing customer storage cycles and cross docking, or operating a goods preparation and distribution system in owned and third-party warehouses.

Trucking Services

Transporting import and export cargo, capillary distribution and transferring finished goods or work-in-process.

Airport Services

SAAM provides import, export, passenger and aviation services through Aerosan in Chile, Ecuador and Colombia, at the airports of Santiago, Quito, Bogotá, Medellín, San Andrés, Barranquilla, Pereira and Cartagena.



Infrastructure Warehouse Management

SAN ANTONIO, Barrancas

- Surface Area: 175,000 m²
- 20,000 m² of warehouses
- Capacity for 1,600 TEUs
- 2,500 rack positions



VALPARAISO, Placilla

- Surface Area: 72,000 m²
- 14,000 m² of warehouses
- Capacity for 1,500 TEUs
- 3,320 rack positions



SANTIAGO, Renca

- Surface Area: 110,000 m²
- Enclosure entirely paved and asphalted
- 19,000 m² of warehouses
- Closed-circuit TV
- 24 hour security

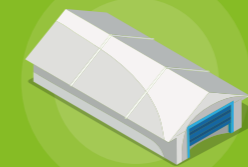


IQUIQUE

- Surface Area: 20,020 m²
- 1,000 m² of warehouses
- Capacity for 1,000 TEUs
- 6 reefer connections
- Closed-circuit TV
- 24 hour security



Service Portfolio



WAREHOUSING SERVICES

- Warehouse management
- In-house operations
- Bonded Warehouses
- Value-added services
- Inventory control



TRUCKING SERVICES

- FCL / LCL Transport
- Distribution
- Documentation services
- Consolidation / deconsolidation
- Cross docking



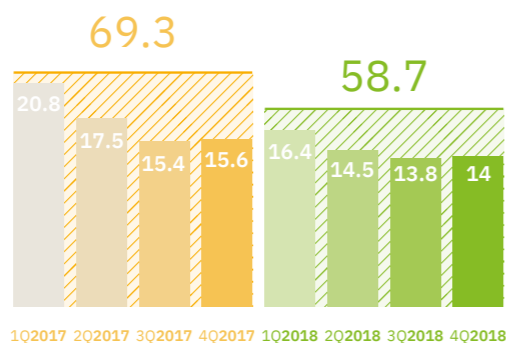
AIRPORT SERVICES

- Export terminal
- Import terminal
- Passenger services
- Aviation services
- Domestic cargo services

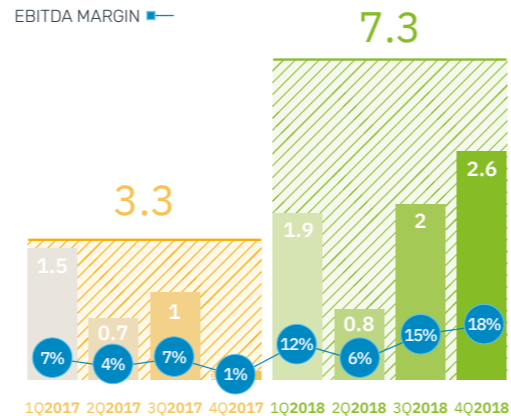
Financial Performance Trends

The Logistics Division has redefined its value proposition, limiting its structure and assets to warehousing, trucking and airport services while reducing costs and expenses, which resulted in a recovery in its financial performance. Thus, consolidated revenue and EBITDA (1) reached **US\$58.7 million** and **US\$7.3 million**, respectively, a reduction of **15%** and an increase of **113%** compared to 2017.

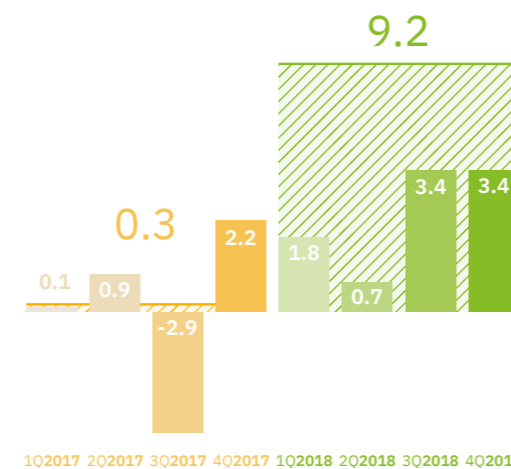
CONSOLIDATED REVENUE (US\$ MILLION) (1)



CONSOLIDATED EBITDA (US\$ MILLION) (1)
EBITDA MARGIN



NET INCOME ATTRIBUTABLE TO THE CONTROLLER (US\$ MILLION)



(1) Includes the full figures from consolidated companies



COMPETITION

Most of this division's operations are concentrated in Chile, where its main competitors for supply chain services are DHL, Sitrans, Kuehne+Nagel, Loginsa, APL Logistics, Agunsa and Golden Frost.

CUSTOMERS AND SUPPLIERS

The Logistics Division's main customers are the most important Chilean importers and exporters, none of which represented over 10% of consolidated revenue for 2018.

Its suppliers are mainly trucking and general service companies. None of these suppliers represented more than 10% of total supplies of goods and services for 2018.

Contents

INVESTMENT AND GROWTH

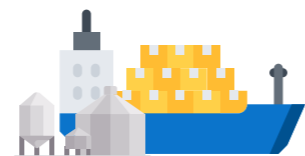


Growth at Terminal Portuario Guayaquil



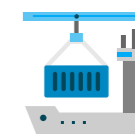
GUAYAQUIL
Guayas
Province
Ecuador

Private terminal (2006-2016)
Containerized cargo
Bananas, shrimp and
cocoa for export



Terminal addition
**BULK
TERMINAL AT
TRINIPUERTO**

Incorporation of
2 SHIP-TO-SHORE CRANES
5 RUBBER TIRED GANTRY CRANES



**+120 METER
DOCK
EXTENSION**



Contents

Puerto Caldera submits a plan to modernize the port to the Costa Rican government



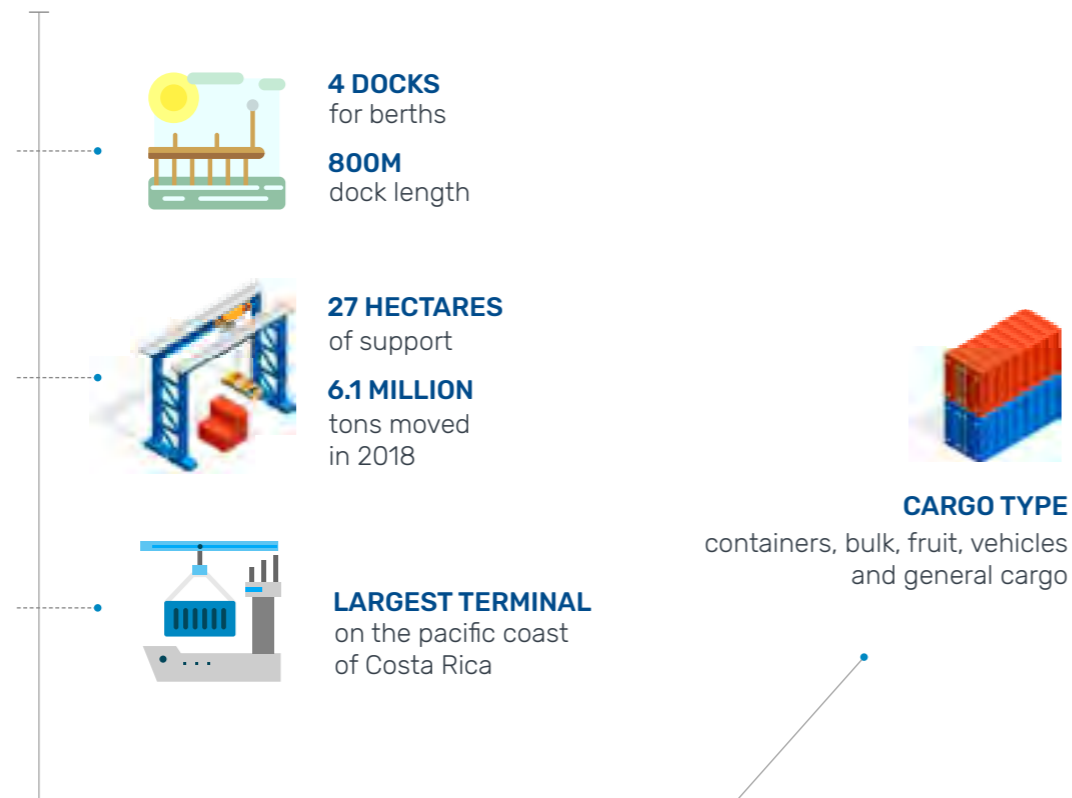
SAAM submitted a project to the President of Costa Rica in December 2018 to modernize Puerto Caldera, the second largest in that country.

The project requires an investment of US\$150 million and would increase terminal capacity nearly fivefold.



CALDERA
Puntarenas
Province
Costa Rica

PUERTO CALDERA TODAY:

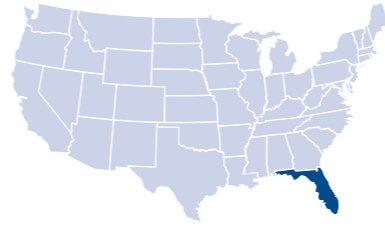


Contents

Florida International Terminal (FIT) doubled its capacity with new facilities



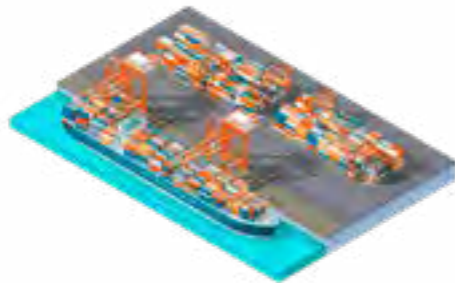
- Concession from 2015 until 2025, +5+5 year extension option
- Operations cover **21 hectares**
- **Dry and reefer cargo** services
- Preferred dock **274m long + additional dock 305m long**
- **255 thousand TEUs** moved in 2018



**FORT
LAUDERDALE**
State of Florida
USA

US\$10 MILLION INVESTMENT IN 2018:

- New **gatehouse with 8 lines, doubling** its capacity to receive and dispatch containers
- **New offices**
- **New mechanical workshop**
- **Equipment upgrades**
- Implementation of **new technologies, development of scheduling systems and connection bank.**



SUSTAINABILITY



Contents

Sustainable Management

Since 2015, sustainability as a form of management has been gradually penetrating the company, beginning with the conviction that our business should be creating value for all stakeholders including local communities, employees, customers, investors, contractors and suppliers.

Therefore, our processes should incorporate economic, social and environmental variables, and provide a comprehensive perspective of the way we do business.

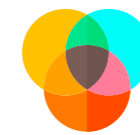
Principles that govern our Sustainability Policy



We complement our Sustainability Policy with other policies that address key business processes and sustainable management.



OCCUPATIONAL HEALTH AND SAFETY POLICY



DIVERSITY AND INCLUSIVENESS POLICY



ENVIRONMENTAL POLICY



CONTRACTORS POLICY



SUPPLIER POLICY



QUALITY POLICY



Our sustainable management was recognized by the Dow Jones Sustainability Index (DJSI), which has included us for the third consecutive year.

SAAM was included for the first time in the DJSI MILA (Integrated Latin American Market comprising stock exchanges in Colombia, Lima, Mexico and Santiago) in 2018.



Our People

7,772 people work at SAAM and its subsidiaries and associates. Their commitment and professionalism are key to meeting our customers' expectations with excellence. They are also proud of their work and aware of the impact of our business on national economic growth.

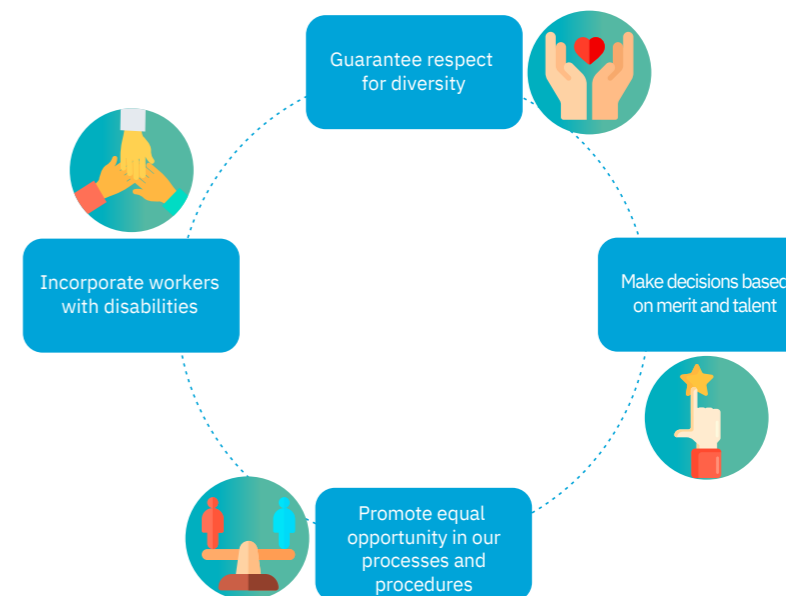
Diversity and Inclusiveness

Diversity and Inclusiveness are fundamental for SAAM, because they enrich us as an organization, contributing talent, innovation and creativity, and enabling our employees to develop on the basis of personal merit.



Our Diversity and Inclusiveness Policy is communicated around four commitments:

OUR COMMITMENTS



Contents

This policy document began to be publicized within the company during 2018, which will continue during 2019.

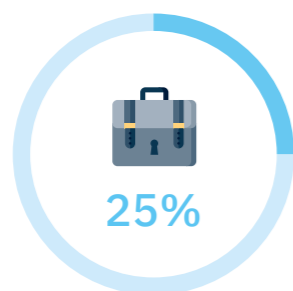
Plans were initiated to address two issues: recruiting people with disabilities and gender parity initiatives.

The first issue was addressed by surveying the job profiles that could be assigned to people with disabilities. A registry was prepared of employees with disabilities.

The second issue was addressed by the company endorsing the Gender Parity Initiative (GPI) in Chile at the end of 2017, which is a public-private platform driven by the World Economic Forum and the Inter-

American Development Bank, and managed by Comunidad Mujer. Its objective is to integrate more women into the economy and implement best practices that close gender gaps in opportunities and economic empowerment in Chile.

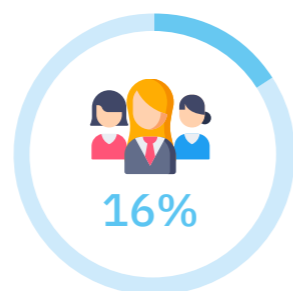
We conducted a diagnostic in 2018 (excluding subsidiaries) that examined the areas that GPI Chile has identified: female participation, gender salary gaps, promotion barriers and women in senior positions. This produced the following results:



FEMALE EMPLOYEES

25% of SAAM's employees are women

National Average: 35%
Companies of similar size: 38%*
Sector: 17%*



PARTICIPATION IN LEADERSHIP POSITIONS

16% of senior positions at SAAM are occupied by women

National Average: 32%



GENDER SALARY GAP

Women's salaries at SAAM are 95% of men's salaries by hour worked

National Average: 87%
Companies of similar size: 77%*
Sector: 79%*

(1) Company size: >200 employees
(2) Sector Transportation and storage

This diagnosis was used to define the following strategies to address parity measures:

Implement a gender approach in human resources policies.

- **Diversity and Inclusiveness Policy**

Measure and correct gender salary gaps in both sectors.

- **Remuneration Policy**

Develop commitments that encourage gender parity in leadership and management positions.

- **Talent Management**
- **Skills development for women with high potential**

Agreements with recruitment and selection companies for senior executives (headhunters) to increase the number of women.

- **Recruitment and Selection Policy**

Promote program that raises awareness and eliminates gender stereotypes.

- **Corporate Values**
- **Whistleblower channel: elimination of discriminatory practices**

Recruiters were trained in gender parity to avoid bias and agreements were reached with headhunting companies to include women on short-lists on equal footing for leadership and executive positions.



MEETING

"WOMEN'S LEADERSHIP AT LARGE COMPANIES"

A group of nine employees from various departments represented SAAM at the "Women's Leadership at Large Companies" meeting on December 18. The event was organized by Quiñenco for its executives and those of its subsidiaries, and Ms. Jane Fraser, CEO of Citigroup Latin America and former vice-chairwoman of Banco de Chile participated. She presented her leadership experiences, and attendees shared their experiences and concerns from each company.

Workforce Statistics and Equality

BOARD OF DIRECTORS

Board diversity

By Gender	
Men	7
Women	0
Total	7

By Nationality	
Chilean	7
Foreign	0
Total	7

By Length of Service	
Under 3 years	3
Between 3 and 6 years	2
Between 6 and 9 years	2
Between 9 and 12 years	0
Over 12 years	0
Total	7

By Age Group	
Under 30	0
Between 30 and 40	1
Between 41 and 50	1
Between 51 and 60	4
Between 61 and 70	1
Over 70	0
Total	7

MANAGEMENT

Diversity among Chief Executives and Divisional Executives that report to the CEO or the Board

By Gender	
Men	8
Women	2
Total	10

By Nationality	
Chilean	10
Foreign	0
Total	10

By Length of Service	
Under 3 years	5
Between 3 and 6 years	4
Between 6 and 9 years	0
Between 9 and 12 years	0
Over 12 years	1
Total	10

By Age Group	
Under 30	0
Between 30 and 40	4
Between 41 and 50	4
Between 51 and 60	2
Between 61 and 70	0
Over 70	0
Total	10

Contents

GENERAL WORKFORCE

Diversity in the Organization

By Country		By Nationality	
Brazil	416	Peru	7
Canada	116	Venezuela	31
Chile	4,539	Haiti	17
Colombia	510	Argentina	6
Costa Rica	272	Brazil	417
Ecuador	911	Colombia	524
USA	21	Ecuador	905
Guatemala	26	Canada	117
Honduras	0	USA	19
Mexico	465	Chile	4,480
Panama	153	Costa Rica	43
Uruguay	343	Nicaragua	6
Total	7,772	El Salvador	1
By Gender		Guatemala	26
Men	6,793	Dominican Republic	2
Women	979	Mexico	456
Total	7,772	Uruguay	340
By Age Group		Cuba	1
Under 30	530	Bolivia	1
Between 30 and 40	3,741	Panama	370
Between 41 and 50	2,919	France	2
Between 51 and 60	327	Russia	1
Between 61 and 70	136	Total	7,772
Over 70	119	By Seniority	
Total	7,772	Managers	181
By Length of Service		Professionals	2,412
Under 3 years	3,136	Others	5,179
Between 3 and 6 years	1,466	Total	7,772
Between 6 and 9 years	1,463	Salary Gap(*)	
Between 9 and 12 years	650	Executives	98%
Over 12 years	1,057	Professionals and Managers	100%
Total	7,772	Administrators and Technicians	101%
		Operators and Warehouse Staff	96%

(*) Average base salary of women as a percentage of the average base salary of men at the same level on the remuneration scale.

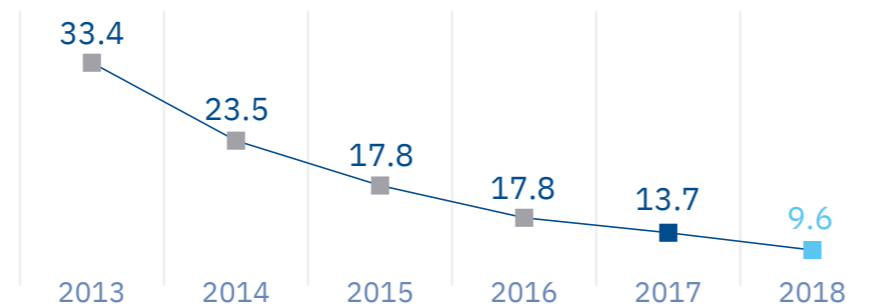


Occupational Health and Safety

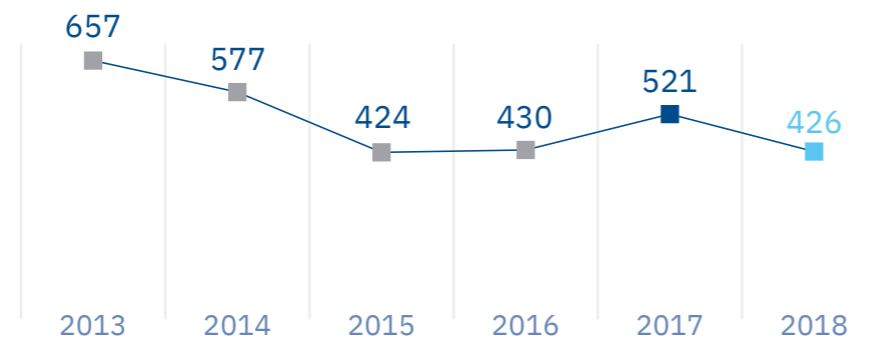
SAAM prioritizes safety management since it is one of the company's corporate values. The year 2018 has yielded results by continuing a trend of sustained improvements in our indicators in recent years, which have become an incentive to continue improving every day.

Contents

The accident frequency index was 33 in 2013. By 2015, it had already fallen to 18 and dropped below double digits in 2018 to 9.6. This represents a decrease of 71% over the last six years for SAAM and its subsidiaries, and a decrease of 19% over 2017.



The serious accident index (calculates the number of days lost due to accidents) also fell over the last 6 years, as it was 657 in 2013, while by 2018 it had fallen to 426, a decrease of 18% over 2017.



Moreover, 2018 is the third consecutive year without fatal accidents for the parent company and its subsidiaries.

The company has promoted various initiatives in order to reduce accidents, including updating and distributing its Code of Ethics, which has enabled it to promote its corporate values such as safety. Meanwhile, a newly developed operating model has helped improve efficiency and control of safety processes in the group's numerous subsidiaries.

Furthermore, the leadership of executives, managers and supervisors in the business units has been essential. They and their teams have dedicated themselves to making great progress on safety. Together, they are truly responsible for driving down the accident indices.

The search for sustainable improvements in safety performance has led to the introduction of new measures, such as building hard barriers and applying the ICAM incident investigation methodology. Simultaneously, lessons-learned days seek to highlight good safety practices and have been fundamental in promoting the value of self-care. There were four of these days, focusing on several topics.

71% ↓

decrease over the last 6 years in the accident frequency index at SAAM.

FOUR SUBSIDIARIES

organized day-long sessions to build their **HSE Road Maps**, to develop initiatives in an integrated and decentralized manner throughout the organization, which aimed to improve HSE culture and performance.

Contents

Training and Development

Various initiatives took place during 2018 around the selection, training and development of future and present SAAM employees.

For example, the company participated prominently in the Job Fair at Pontificia Universidad Católica de Chile in September, and in the Virtual Job Fair at Pontificia Universidad Católica de Valparaíso in October.

The Professional Internship Program for Engineers was developed during the year, whose objectives are to add value to projects within the organization, establish an important source for recruiting new talent and train professionals with senior executive potential.

The program has already been running for five years and its objectives have been fulfilled, as evidenced by former interns who are now employed in various roles in SAAM or its subsidiaries.

The company implemented SuccessFactors as the principal internal training tool for SAAM and its business divisions, marking a training milestone.

This platform provides an e-learning course on the Code of Ethics, initially intended for SAAM and its divisions. A number of other specialist courses were arranged on issues such as due diligence, SAP, maritime transport in containers, free competition, ethics and compliance, corporate governance, national taxation, among others.



Long-term Employee Relationships



Eighteen collective bargaining negotiations took place during 2018, mainly at ports. All these negotiations culminated in signing new agreements with trade unions, three of which expire in 2021.

The main subjects discussed with employees' representatives were occupational health and safety, quality of life, continuous improvement and productivity.

This is a significant achievement, and is the result of a sustained commitment to trade union organizations based on trust, collaboration and mutual cooperation.

Ethics at the Core of our Management



The Integrated Ethics and Compliance Management Model was strengthened during 2018. The company uses this model to consolidate compliance management and create a risk prevention and compliance culture as a fundamental pillar of its corporate integrity.

The model comprises the Code of Ethics, an Anti-Corruption and Free Trade Practices Compliance and Crime Prevention Program, a Complaint System, and the Dissemination and Training Program. It was aligned with the strictest international standards, including aspects suggested by the Organization for Economic Cooperation and Development (OECD), the U.S. Foreign Corrupt Practices Act (FCPA), and best market practices, fully complying with the requirements established by Chilean Law 20,393 (Chilean Anti-Corruption Law) and the provisions of Decree Law 211 regarding free trade matters.

This year the Corporate Code of Ethics was updated and the scope of the Complaint System was extended. This included employees in the corporate departments, the three business divisions and twelve subsidiaries acknowledging receipt of the document and signing a compliance and commitment letter to the Code of Ethics, covering 1,782 employees. This implementation also included making the Complaint System Platform and its management procedures available to the same number of subsidiaries and employees.

Simultaneously, the e-learning course on the Code of Ethics was arranged during 2018 for all corporate departments and divisions, and 94% of employees had completed the course throughout the organization by December 31st. This course will be extended to SAAM subsidiaries during 2019, to help internalize these business ethics and integrity principles that govern our behavior.

Another milestone that strengthened our Integrated Ethical Management Model was a presentation of the updated version of the Complaint System. Improvements include modernizing its design, making it bilingual to improve its scope, implementing online monitoring and a management platform and adding a library with related documents. The Ethics Committee began to formally meet every quarter in 2018 to analyze and resolve the complaints it receives in order to leverage its effectiveness.

Our Crime Prevention Model was re-certified in July 2018 for another two years by our external certifiers BH Compliance.

Environment and Community



Caring for the environment and our relationship with it as a way to add value is a central concern for SAAM and its subsidiaries, as reflected in the principles described in our Sustainability Policy.

ENVIRONMENTAL MANAGEMENT

SAAM has a special Environmental Policy that guides our environmental approach throughout our operations and businesses:



1. Develop a culture that protects the environment and respects local communities, motivating our employees, contractors and suppliers to learn, train and become leaders in these areas.



2. Implement an environmental management system to prevent and control environmental incidents and continuously improve our performance.



3. Ensure that all our businesses efficiently manage water and energy resources, while minimizing waste.



4. Ensure compliance with the legal requirements established by national and international environmental and other standards that SAAM agrees with its customers.

We had many achievements and progress in this area in 2018, starting with deploying the environmental strategy to subsidiaries outside Chile, which leaves us on good footing to address future challenges.

For example, we complied with the objectives in the "Clean Production Agreement, Ports in the Biobio Region" signed voluntarily by companies and

public institutions, including San Vicente Terminal Internacional (SVTI) in October 2015. Also the "Clean Production Agreement, Mining Logistics at Antofagasta Port" signed by Antofagasta Terminal Internacional (ATI) in September 2016. Final certification is scheduled for the first quarter of 2019.

ATI HAS FULLY COMPLIED WITH ITS CPA COMMITMENTS

The "Clean Production Agreement (CPA), Mining Logistics at Antofagasta Port" began on September 9, 2016. The objective of the agreement is to incorporate measures associated with the prevention and control of potential particulate matter emissions when handling, transporting, receiving, loading and unloading bulk mineral concentrates that are transferred through the port of Antofagasta.

The CPA brings together public agencies and private institutions that made various commitments to achieve the proposed objectives.

The commitments made by Antofagasta Terminal Internacional (ATI) relate to implementing a washing system for railway cars and trucks carrying bulk mineral concentrate and a system to control

its cleanliness at port arrival and departure, covering all means of land transport for bulk mineral concentrate. It also includes the use of spreaders for handling rotating containers in order to discontinue using the Bulk Mineral Loading Terminal (Terminal de Embarque de Graneles Minerales -TEGM) and the Concentrates Stockpiling System (Sistema de Acopio de Concentrados -SAC) for bulk mineral concentrate reception yards, among other improvements and measures.

The commitments contained in the CPA were verified as fulfilled in September 2018. Clean Production certification is expected during the initial months of 2019, and will be valid for a period of 3 years.

RECYCLING TIRES AT ITI

The Law Promoting Recycling and Extended Producer Responsibility establishes various challenges and priorities. Accordingly, Iquique International Terminal (ITI) recycled over 66 tons of disused tires in October.

This is the first of a two-stage process to recycle close to 100 tons of disused tires. The tires were moved to a recycling plant installed

in Alto Hospicio, where they are shredded and transformed into rubber beads, and then reused to manufacture bricks, safety linings, sports fields, among others.



The terminals operated by SAAM in Iquique, Antofagasta, San Antonio and San Vicente, and Remolcadores Chile were recognized by Huella Chile in November among several companies that measure and verify their corporate greenhouse gas (GHG) emissions.

CO2 emissions are generated at ports by cargo and container movements. Therefore, each terminal has implemented various measures to more sustainably manage these aspects.

Antofagasta Terminal Internacional (ATI)

ATI has invested in upgrading its terminal lighting systems and improving the loading process using newer, more energy efficient technology.

Iquique Terminal Internacional (ITI)

ITI has cut vessel waiting times due to improvements in operational performance, thereby reducing emissions by one kilo of CO2 per ton transferred between 2015 and 2017. The terminal strives to continuously improve its production equipment.

San Antonio Terminal Internacional (STI)

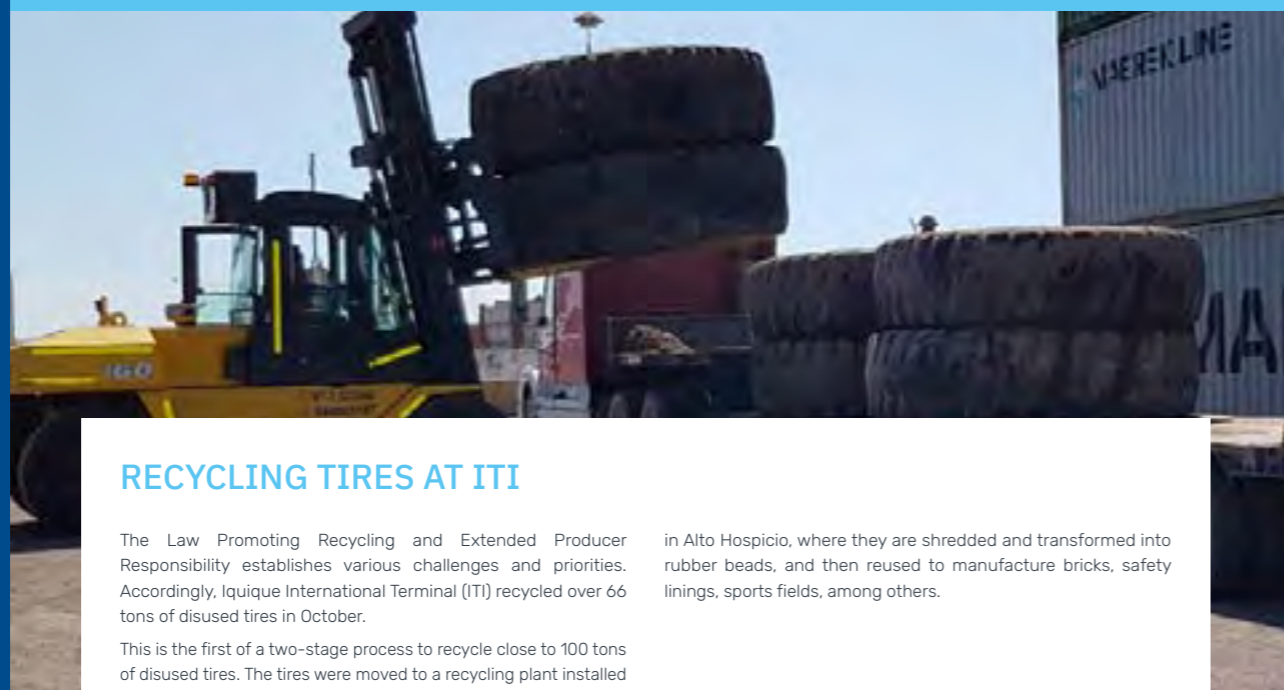
STI continually analyzes the use of its space, which has led to a drop in container rehandling moves and makes for more efficient use of equipment, thereby decreasing fuel consumption and CO2 emissions.

San Vicente Terminal Internacional (SVTI)

SVTI has fostered responsible employee conduct and signed a clean energy power purchase agreement, which will help reduce its carbon footprint from consuming energy.

SAAM Towage Chile

This is the first company in the industry to perform this measurement in Chile. Over 80% of emissions generated by the towage business are from tug engines and generators. Now that an emissions baseline has been established, plans will be developed to optimize energy consumption to reduce its carbon footprint.



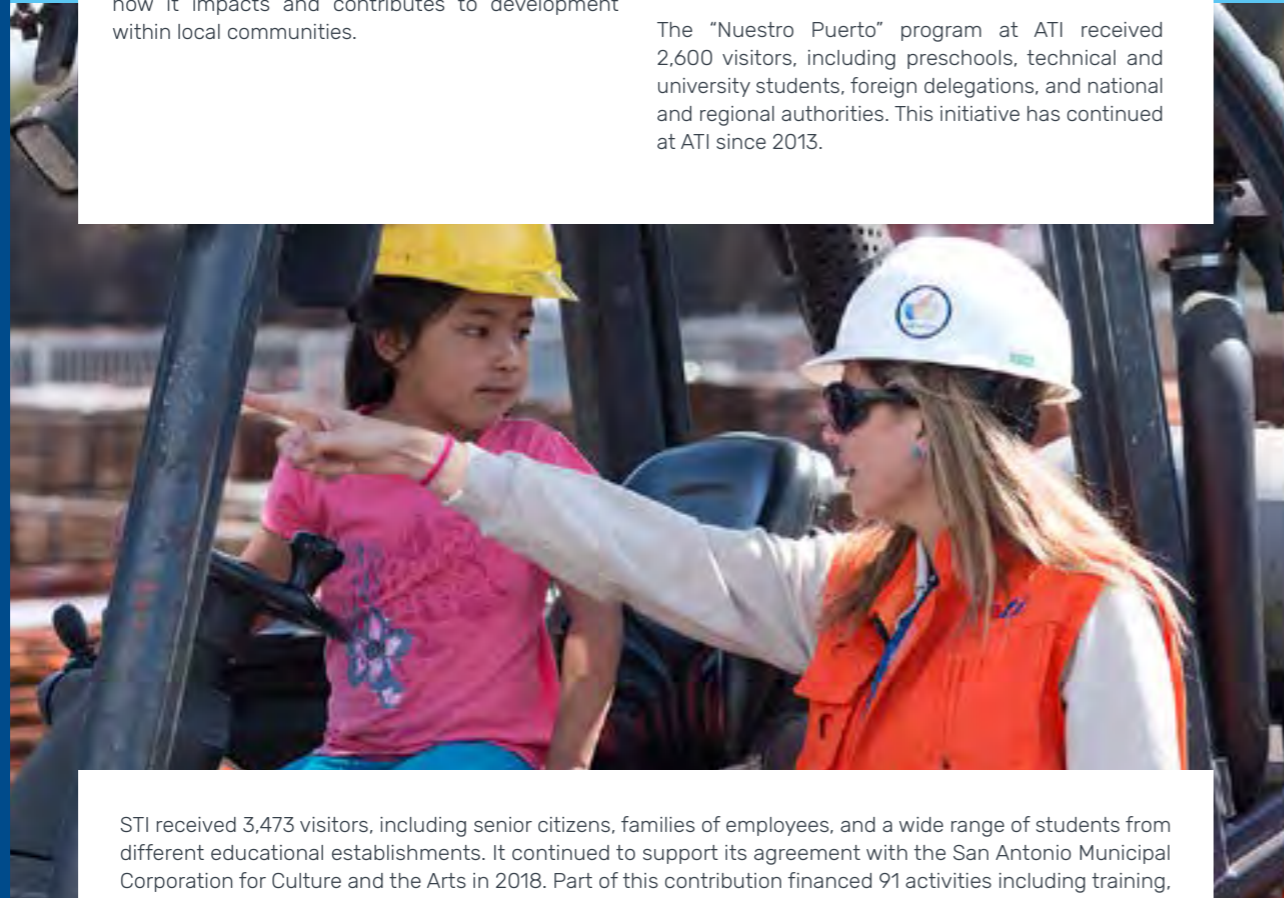
Community Relations



Our relationship with the local community was improved by arranging visits once again to our port facilities, to bring neighbors, students, business groups and other delegations representing our stakeholders closer to our daily business, and show how it impacts and contributes to development within local communities.

For example, 2,800 people visited the ITI port terminal during 2018, to learn how the terminal concession is operated, its advantages and equipment, how employees do their jobs, safety measures, and other aspects.

The “Nuestro Puerto” program at ATI received 2,600 visitors, including preschools, technical and university students, foreign delegations, and national and regional authorities. This initiative has continued at ATI since 2013.



STI received 3,473 visitors, including senior citizens, families of employees, and a wide range of students from different educational establishments. It continued to support its agreement with the San Antonio Municipal Corporation for Culture and the Arts in 2018. Part of this contribution financed 91 activities including training, concerts, plays and other initiatives for about 14,500 students within the province.

Meanwhile, SVTI received around 380 visitors, mainly students from schools, colleges and institutes. First-aid training workshops were provided for neighborhood associations that benefited about thirty people.

Another community initiative is Corral Bike, which is spearheaded by the Municipality of Corral and Portuaria Corral, with support from Sparta. This innovative free bicycle rental program reported over 2,300 rentals during 2018. Corral Bike promotes tourism and healthy lifestyles, which is greatly valued by the community.



ITI CONSTITUTION OF THE TARAPACÁ LOGISTICAL AND COMMERCIAL CONSORTIUM

The Tarapacá Logistical and Commercial Consortium was formed at the “Somos Iquique Sustentable” (We Are Sustainable in Iquique) meeting in September. The consortium includes Empresa Portuaria Iquique (EPI), ZOFRI S.A. Iquique Terminal Internacional (ITI), Asociación de Usuarios de Zofri (AUZ AG), Servicios Integrados de Transportes (Sitrans Ltda), Container Operators (Contopsa), Comando de Defensa Puerto de Iquique A.G (Transporters), Loader (Zofri loaders) and Pacífico Puerto de Iquique AG (port truckers). It aims to jointly prepare action plans that raise operational standards and competitiveness throughout the logistics chain, while contributing to better quality of life in the city.

It launched two programs covering skills training and supplier development supported by CORFO, which aim to train 70 port truckers to drive and improve the efficiency of the logistical and commercial chain through 29 companies, both from a sustainable perspective.

CORPORATE
INFORMATION



Company Incorporation

Sociedad Matriz SAAM S.A. (SM SAAM) is a publicly held corporation that was spun off from Compañía Sud Americana de Vapores S.A. (CSAV) at an extraordinary shareholders' meeting held on October 5, 2011, whose minutes were summarized in a public deed dated October 14, 2011, and legalized in the Valparaíso Notary of Mr. Luis Enrique Fischer Yávar. An extract of that deed was registered on page 63,113 number 46,346 of the Commerce Registry at the Santiago Property Registrar for 2011 and was published in the Official Gazette on October 25, 2011.

The terms agreed at that extraordinary shareholders' meeting regarding spinning off CSAV and subsequently incorporating SM SAAM required the following conditions precedent to be fulfilled: (i) that at least US\$1,100 million of the capital increase in CSAV agreed at

the same meeting be subscribed and paid; and (ii) that third-party consents to this spin-off are granted, which are required under contractual obligations entered into by CSAV or its subsidiary, Sudamericana Agencias Aereas y Maritimas S.A.

Subsequently, these conditions precedent were fulfilled, so the spin-off of CSAV and the incorporation of SM SAAM were recorded in a public deed dated February 15, 2012, legalized by the Santiago Notary of Mr. Eduardo Diez Morello and noted in the margin of the registration of SM SAAM's incorporation.



Ownership, Shares and Control

The Luksic Group controls the company, through Quiñenco S.A. and its subsidiaries Inversiones Río Bravo S.A. and Inmobiliaria Norte Verde S.A., with 52.2% of the shares as of December 31, 2018, as defined in Chapter XV of Law 18,045.

82.9% of Quiñenco S.A. is owned by Andsberg Inversiones Ltda., Ruana Copper A.G. Agencia Chile, Inversiones Orengo S.A., Inversiones Consolidadas Ltda., Inversiones Salta SpA., Inversiones Alaska Ltda., Inmobiliaria e Inversiones Río Claro S.A. and Inversiones Río Claro Ltda. The Luksburg Foundation indirectly controls 100% of Andsberg Inversiones Ltda., 100% of Ruana Copper A.G. Agencia Chile and 99.76% of Inversiones Orengo S.A.

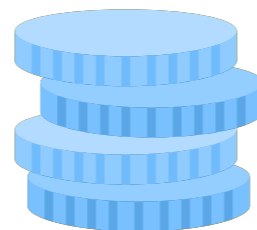
Andronico Mariano Luksic Craig (Chilean ID number 6.062.786-K) and family control 100% of Inversiones Consolidadas Ltda. and Inversiones Alaska Ltda. Andronico Luksic Craig's family holds 100% of Inversiones Salta SpA.

Inmobiliaria e Inversiones Río Claro S.A. and Inversiones Río Claro Ltda. are indirectly controlled by the Emian Foundation, in which the successors of the late Mr. Guillermo Antonio Luksic Craig (Chilean ID Number 6.578.597-8) have interests. There is no shareholder agreement between the controllers of the company.



Dividend Policy

The company's dividend policy consists of distributing in cash 50% of net distributable income for the year, as agreed at the board meeting dated March 3, 2017.



Dividends paid

A final dividend of US\$ 35,396,570.15, which represents 58.56% of net distributable income for the year ended December 31, 2017, was paid in 2018, giving a dividend per share of US\$ 0.003635342135, equivalent to Ch\$2.20. This dividend is mixed, as it comprises:

a) A mandatory minimum dividend

TYPE OF DIVIDEND		PAYMENT DATE	CH\$/SHARE	US\$/SHARE	FOR YEAR
Final	1	5/15/2013	1.444664	0.003056	2012
Final	2	4/30/2014	2.099294	0.0037759	2013
Final	3	5/8/2015	1.92422	0.0031344	2014
Final	4	5/6/2016	2.40997	0.00354	2015
Final	5	5/5/2017	2.00	0.00304641	2016
Final	6	5/7/2018	2.20	0.00363534	2017

established by the Corporations Law of 30% of net distributable income.

b) An additional dividend representing 28.56% of the same net distributable income.

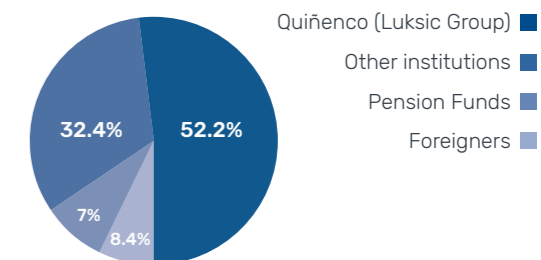
Shareholders

Share capital as of December 31, 2018, is divided into 9,736,791,983 shares, all of the same series, held by a total of 3,371 directly registered shareholders and depositors that maintain equity positions through the Depósito Central de Valores.

SMSAAM shares are listed on Santiago Exchange, the Valparaíso Stock Exchange and the Chilean Electronic Stock Exchange.

9,736,791,983
SHARES

3,371
SHAREHOLDERS



As of December 31, 2018, the 12 largest shareholders of SM SAAM are:

INDIVIDUAL/COMPANY NAME	NUMBER OF SHARES	OWNERSHIP INTEREST (%)
Inversiones Rio Bravo S.A.	3,237,543,274	33.25
Quiñenco S.A.	1,522,794,376	15.64
Moneda S.A. AFI for Pionero Investment Fund	786,932,000	8.08
Banco de Chile on behalf of non-resident third parties	643,820,227	6.61
BTG Pactual Chile S.A. C de B	551,938,485	5.67
Credicorp Capital S.A. Corredores de Bolsa	366,137,066	3.76
Inmobiliaria Norte Verde S.A.	322,149,301	3.31
Inversiones Gran Araucaria Dos Limitada	187,600,000	1.93
Banchile C de B S.A.	158,231,940	1.63
Siglo XXI Investment Fund	146,035,032	1.50
Santiago Exchange	124,692,975	1.28
Larraín Vial S.A. Corredora de Bolsa	119,076,654	1.22

MAJORITY SHAREHOLDERS

Sociedad Matriz SAAM S.A. has a majority shareholder who is different from the other controllers. Inversiones Gran Araucaria II Limitada, Chilean Tax ID number 76.727.516-1, together with other entities of the same controller has a 11.5% interest in the share capital of Sociedad Matriz SAAM S.A. equivalent to 1,119,691,427 shares.

MAJOR CHANGES IN SHARE OWNERSHIP

There were no significant changes in the ownership of Sociedad Matriz SAAM S.A. during 2018.

DIRECTOR'S AND SENIOR EXECUTIVE'S PERCENTAGE SHAREHOLDINGS

The directors Mr. Francisco Gutiérrez Philippi and Mr. Francisco Perez Mackenna held insignificant amounts of shares in the company (equal to or less than 0.1% of total share capital) as of December 31, 2018. The chairman, Mr. Óscar Hasbún Martínez, and the directors, Messrs. Diego Bacigalupo Araceba, Jorge Gutiérrez Pubill, Jean-Paul Luksic Fontbona and Armando Valdivieso Montes held no shares in SM SAAM.

The company's senior executives held no shares in the company.

Market Snapshot

The company's shares are traded on Santiago Exchange, the Chilean Electronic Stock Exchange and the Valparaíso Stock Exchange.

These shares were traded as follows during 2018:

NAME	NUMBER OF SHARES TRADED	TOTAL TRADED VALUE (CH\$)	AVERAGE CLOSING PRICE (CH\$)
First quarter	236,534,056	15,585,249,343	Ch \$ 64.91
Second quarter	170,293,499	10,769,850,210	Ch \$ 62.45
Third quarter	368,739,279	22,441,884,062	Ch \$ 61.19
Fourth quarter	205,879,169	12,184,544,282	Ch \$ 59.26

SM SAAM S.A. maintains various policies, procedures and codes to ensure that good practices are used by its employees to manage its business risks.

Insurance Policy

SM SAAM S.A. transfers risk by taking out insurance policies with world-class insurance companies for its employees, its property and relevant assets such as infrastructure, tugs, buildings, machinery and vehicles.

Investment Policy

The company's investments are focused on strengthening its port, logistics and towage subsidiaries in order to maintain and improve the quality of services provided to their customers. Each investment is analyzed in detail and selectively chosen in order to

maximize its profitability and its impact on the quality of services provided to customers, while taking care to maintain a healthy balance.

The company is also constantly searching for new investments that can complement its company portfolio.

Investments are reviewed by a Corporate Investment Committee to ensure that potential investment analysis is sufficiently rigorous, and to comply with the new operating model.

Financing Policy

SM SAAM S.A. finances its business and its investments using the dividends and income distributions it receives from the companies in which it has invested. It also sells assets and issues bonds and shares.

The company prefers long-term financing in order to maintain a financial structure in line with the liquidity of its assets and whose maturities are compatible with cash flow generation.



Contents

Risk Factors

FINANCIAL RISK

Financial risk is the risk of changes in market rates and prices (e.g. exchange rates, interest rates or stock prices) that affect the revenue of SAAM and its subsidiaries or the value of their financial instruments. The objective of financial risk management is to manage and control exposure to this risk within reasonable parameters while at the same time optimizing profitability.

SAAM balances its net financial positions in its subsidiaries, to ease the effects of exchange rate risks principally in Chile, Mexico and Brazil. It is not always possible to achieve this balance, in which case the company evaluates acquiring financial hedges (forwards) in order to efficiently manage these risks. Usually SM SAAM applies hedge accounting in order to mitigate volatility in its results, caused by net unhedged positions of assets and liabilities in foreign currencies.

CREDIT RISK

Credit risk is the risk of financial loss arising from a customer or counterparty to a financial instrument not fulfilling its contractual obligations. This is especially applicable to SAAM and its subsidiaries' trade receivables. When granting credit to customers, a credit assessment is performed by a credit committee in order to reduce the risk of non-payment. Credit granted to customers is regularly reviewed, in accordance with the controls defined in the company's policies, and to monitor the status of accounts pending collection.

Services are provided to customers under market conditions, which involve simple credit that does not exceed 120 days on average. These transactions are not concentrated in significant customers, in fact the customers of SAAM and its subsidiaries are well fragmented, which distributes this risk.

SKILLED LABOR

The ability to compete successfully depends on the ability to attract and retain highly skilled labor. An inability to recruit and retain key staff could have an adverse effect on SAAM's financial performance. Furthermore, the ability to operate tugs and port terminal equipment and provide logistics services depends on the ability to attract and retain qualified and experienced staff.

Nonetheless, even when employment relationships are good, the risk of strikes, work stoppages or other conflicts with unions or workers cannot be ruled out.

ACCIDENTS AND NATURAL DISASTERS

The fleet and equipment used in port terminals and logistics services are exposed to the risk of damage or loss due to events such as mechanical failure, poor installation, fire, explosion, collision, maritime accident and human error. These assets may also be affected by earthquakes, tsunamis and other natural disasters. However, SAAM, its subsidiaries and associates have extensive insurance coverage to mitigate any potential damage.

ENVIRONMENTAL STANDARDS

Ports, tugs and logistics services are subject to extensive environmental laws. Any failure to comply with such laws may result in administrative sanctions. When companies behave with negligence or recklessness in relation to environmental issues, sanctions may include closing down their facilities, revoking their operating licenses and imposing fines, among others. More stringent environmental laws and regulations could require additional investment to comply with these regulations, which would consequently affect investment plans. SAAM and its subsidiaries have civil liability insurance in favor of third parties to mitigate the risk of damage and/or contamination fines associated with its fleet of tugs.

POLITICAL AND ECONOMIC RISKS

A significant proportion of SAAM's assets are located in Chile. About 27% of its consolidated revenue arises from Chilean services. Accordingly, its business performance is substantially dependent on economic conditions in Chile. Future trends in the Chilean economy could have adverse effects on SAAM's financial condition or performance and may limit its ability to implement its business plan. The Chilean State has had and continues to have a substantial influence on many aspects of the private sector and in the past its changes to monetary, fiscal, tax and other regulations have affected the economy.

Furthermore, SAAM operates in Ecuador, Mexico, Brazil, Colombia, Uruguay, Guatemala, Honduras, Costa Rica, Panama, Canada and the United States of America. Some of these countries have experienced periods of political and economic instability in recent decades. During these periods, governments have intervened in corporate and financial matters, which has affected foreign investors and companies. It cannot be argued that these situations will not occur again in the future, in fact they may arise in any new country into which SAAM invests. Consequently, such situations would adversely affect the company's performance in those countries

CONCESSION RENEWAL

The non-renewal of any port concession operated by SM SAAM is a long-term risk, and is dependent on future market conditions and negotiations with port authorities. This could affect revenue, especially at San Antonio Terminal Internacional where the concession expires in 2024. However, all the remaining port concessions have been renewed. Concession renewals depend on having achieved and maintained specific operational standards, which SAAM has amply fulfilled at all ports. Furthermore, SAAM has concessions in the tug business in Costa Rica and Mexico, and the latter concession has been fully renewed.

DIRECTORS' COMMITTEE

The Director's Committee of Sociedad Matriz SAAM S.A. was established by an extraordinary board meeting held on January 23, 2013, in accordance with Article 50 bis of Law 18,046. Since April 9, 2018, the Directors' Committee has been composed of the independent directors of Sociedad Matriz SAAM S.A., Mr. Armando Valdivieso Montes, chairman, Mr. Jorge Gutiérrez Pubill and Mr. Francisco Pérez Mackenna.

The CEO, the CFO and the Chief Counsel attend these meetings on a regular basis.

Tasks

The Directors' Committee of Sociedad Matriz SAAM S.A. devoted itself to exercising the authority and duties established in Article 50 bis of Law 18,046 during 2018, and completed the following tasks:

1. Reviewed the Consolidated Financial Statements of SM SAAM S.A. and its subsidiaries, and the associated final report issued by the independent auditors for the year ended December 31, 2017. It endorsed their presentation to the shareholders for approval. Reviewed without comments the Interim Consolidated Financial Statements of the company and its subsidiaries, as of March 31, June 30 and September 30, 2018.

Reviewed the independent audit plan for 2018, the limited review report on the Interim Consolidated Financial Statements and the Internal Control Report.

2. Invited partners from three major independent audit firms to present their respective proposals to review the accounts and financial statements of SM SAAM S.A. for 2018. This proposal process is considered good corporate practice.

After reviewing these proposals, the committee proposed that the Board recommends that PricewaterhouseCoopers Consultores Auditores SpA be appointed by shareholders at the annual general shareholders' meeting as independent auditors for 2018.

The committee also proposed keeping the risk rating agencies Feller-Rate Clasificadora de Riesgo Limitada and Clasificadora de Riesgo Humphreys Limitada for 2018.

3. Reviewed the information relating to a transaction referred to in Chapter XVI of Law 18,046, consisting of a contract to provide audit services to national and foreign subsidiaries and certain associates, and reported to the Board with respect to this transaction.

4. Reviewed the compensation policies and plans for managers and senior executives.

5. Prepared and approved the annual report on its management.

The committee also completed the following tasks requested by the board of SM SAAM S.A.:

1. Reviewed the corporate governance practices contained in General Regulation 385 issued by the Financial Markets Commission and adopted by the company.

2. Approved the Internal Audit Plans for 2018 and 2019, reviewed the respective reports and recommendations issued by the Controller, including the Crime Prevention Officer's report, and monitored implementation of the respective action plans. It also met with the crime prevention model certification authority to establish the certification status of SM SAAM S.A.'s implementation of that model.

3. Reviewed occupational health and safety progress and performance.

4. Reviewed progress with implementing standardized key processes.

5. Reviewed the Integrated Risk Management Policy and the company's risk matrix.

The Directors' Committee did not contract any consultancy services, nor did it incur any such expenses, and it did not make any recommendations to the shareholders.



Compensation of the Directors' Committee

At an annual general shareholders' meeting of Sociedad Matriz SAAM S.A. held on April 9, 2018, the shareholders established the fixed compensation for directors who are members of the Directors' Committee, being one third of the compensation for each director attending a meeting, which is UF 33.34 per meeting, limited to one meeting per month, plus an additional one third of profit sharing payable to a director.

The Directors' Committee received ThUS\$51 in fixed fees for attending meetings during the year ended December 31, 2018, (ThUS\$46 for 2017) and ThUS\$111 in profit sharing (ThUS\$81 in 2017).

NAME	CHILEAN ID NUMBER	RELATIONSHIP	FIXED COMPENSATION		VARIABLE COMPENSATION		DATE	
			2018 THUS\$	2017 THUS\$	2018 THUS\$	2017 THUS\$	BEGAN	RESIGNED
Francisco Pérez Mackenna	6.525.286-4	Dependent Director	17	15	37	27	04/26/2013	-
Jorge Gutiérrez Pubill	5.907.040-1	Independent Director	17	15	37	20	04/08/2016	-
Armando Valdivieso Montes	8.321.934-3	Independent Director	13	-	-	-	04/09/2018	-
Mario Da-Bove Andrade	4.175.284-K	Former Independent Director	4	16	37	27	01/23/2013	04/09/2018
Ricardo Waidele Cortés	5.322.238-2	Former Independent Director	-	-	-	7	01/23/2013	04/08/2016
TOTAL			51	46	111	81		

The Directors' Committee received ThUS\$51 in fixed fees for attending meetings during the year ended December 31, 2018, (ThUS\$46 for 2017) and ThUS\$111 in profit sharing (ThUS\$81 in 2017).

Board Compensation

At an annual general shareholders' meeting held on April 9, 2018, the shareholders approved the following compensation for the directors for 2018. A fixed fee for attending meetings equivalent to UF 100 per meeting, limited to one meeting per month, except for the chairman who receives twice the fee paid to a director. Variable compensation of 2.5% of the dividends for the financial year 2018, to be distributed equally among the directors in proportion to the period that each one has held office during that year, except for the chairman who receives twice the share paid to a director.

The board of directors received ThUS\$374 in fixed fees for attending board meetings during the year ended December 31, 2018, (ThUS\$372 for 2017) and ThUS\$887 in profit sharing (ThUS\$743 in 2017).

Mr. Francisco Gutiérrez Philippi received other compensation during 2018 that was not connected with his position of director of ThUS\$8 (ThUS\$34 in 2017).

NAME	CHILEAN ID NUMBER	RELATIONSHIP	FIXED COMPENSATION		VARIABLE COMPENSATION	
			2018 THUS\$	2017 THUS\$	2018 ⁽²⁾ THUS\$	2017 ⁽²⁾ THUS\$
Óscar Hasbún Martínez	11.632.255-2	Chairman	102	66	156	82
Jean-Paul Luksic Fontbona	6.372.368-1	Vice-Chairman	17	29	111	82
Francisco Pérez Mackenna	6.525.286-4	Director	51	49	111	82
Diego Bacigalupo Aracena	13.828.244-9	Director	51	17	45	-
Francisco Gutiérrez Philippi	7.031.728-1	Director	51	49	111	82
Jorge Gutiérrez Pubill	5.907.040-1	Independent Director	51	49	111	60
Armando Valdivieso Montes	8.321.934-3	Independent Director	38			
Mario Da-Bove Andrade	4.175.284-K	Former Independent Director	13	49	111	82
Felipe Joannon Vergara	6.558.360-7	Former Director	-	64	131	163
Juan Antonio Álvarez Avendaño	7.033.770-3	Former Director	-	-	-	22
Hernán Büchi Buc	5.718.666-6	Former Director	-	-	-	22
Arturo Claro Fernández	4.108.676-9	Former Director	-	-	-	22
Christoph Schiess Schmitz	6.371.875-0	Former Director	-	-	-	22
Ricardo Waidele Cortés	5.322.238-2	Former Director	-	-	-	22
Gonzalo Menéndez Duque	5.569.043-K	Former Director	-	-	-	-
TOTAL			374	372	887	743

(1) Includes fixed fees for attending board meetings of Sociedad Matriz SAAM S.A. and subsidiaries.

(2) Includes profit sharing for years prior to the year of payment.

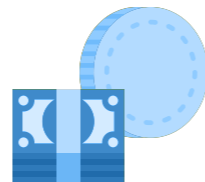
Management Compensation

The compensation received by the company's senior executives during 2018 and 2017 was paid by the subsidiary SAAM S.A.

The executives receive a bonus for their management performance during each year, which also is paid by SAAM. This bonus is awarded by the board after assessing management performance for the year and the amount is based on each person's fixed compensation.

Total compensation, including bonuses and termination benefits for years of service, paid by SAAM to senior executives of SM SAAM for 2018 was ThUS\$5,250 (ThUS\$5,721 in 2017).

The termination benefits for years of service included in the above totals was ThUS\$787 (ThUS\$804 in 2017).



MATERIAL OR ESSENTIAL EVENTS

The material or essential events reported by Sociedad Matriz SAAM S.A. or that have had a significant influence during the year are as follows:

MARCH 2, 2018

DIVIDEND DISTRIBUTION

The board agreed to propose at the annual general shareholders' meeting a dividend of Ch\$21,420,942,363, equivalent to Ch\$2.2 per share, charged to net distributable income for 2017. This dividend comprises the mandatory minimum dividend plus an additional dividend.

It proposed to pay this dividend on May 7, 2018, to all shareholders registered in the respective registry at midnight on the fifth business day prior to that date.

AUGUST 4, 2017

MANAGEMENT CHANGES

The SM SAAM board held a meeting on this date to appoint Mr. Oscar Hasbún Martínez as chairman of the board and of the company, and confirm that Mr. Jean-Paul Luksic Fontbona continues as vice-chairman.

The SM SAAM board also unanimously agreed to appoint Mr. Diego Bacigalupo Aracena as a director to replace Mr. Felipe Joannon Vergara. Mr. Bacigalupo will assume his duties from August 5, 2017, until the next annual general shareholders' meeting, when the entire board needs to be re-appointed.

JULY 21, 2017

MANAGEMENT CHANGES

The SM SAAM Board held an extraordinary meeting on this date, to receive the resignation submitted by the chairman, Mr. Felipe Joannon Vergara, for personal reasons, with effect from August 4, 2017.

At that meeting, the board unanimously agreed to warmly acknowledge and thank Mr. Joannon for his valuable contribution to the development of SM SAAM since its inception, for

his contribution to preparing an appropriate structure and organization for the company to be listed as a corporation, and for his participation and active involvement in achieving the principal milestones that have marked the recent history of the company, its subsidiaries and related companies in its three business divisions.

JULY 7, 2017

COMPANY DIVISION, MERGER OR CONSTITUTION.

It was agreed to divide the operating subsidiary SAAM S.A. into three companies. The legal successor SAAM S.A. will keep the towage business. SAAM Ports S.A. will be created to operate the port terminals business, and SAAM Logistics S.A. for the logistics business. This will leave SM SAAM with three subsidiaries, one for each business.

APRIL 21, 2017

ACQUISITION OR DISPOSAL OF SHARES OR SHARE PACKAGES.

SM SAAM owns a 35% indirect interest in the Peruvian company Trabajos Marítimos S.A. ("Tramarsa"). Tramarsa's remaining shareholders hold 65% of its share capital. They are Inversiones Piuranas S.A. and Ransa Comercial S.A. and both belong to the Romero Group (hereinafter jointly referred to as the "Romero Group"). Tramarsa operates port infrastructure, a fleet of tugs, and logistics services in Peru and Bolivia, and currently indirectly owns all the share capital of Terminal Internacional del Sur S.A.

SM SAAM decided to sell its entire indirect interest in Tramarsa, and in compliance with the "right of first refusal" contained in the Shareholder's Agreement, announced this decision to Romero Group, offering to sell its interest in Tramarsa for US\$ 124,042,284.

Today, the Romero Group notified SM SAAM that it has accepted this offer under the indicated terms. Therefore, in accordance with the Shareholder's Agreement, the transaction should be closed no later than May 6, 2017.

This sale will generate a non-recurring gain net of taxes for SM SAAM of approximately US\$33 million.

MARCH 7, 2017

DIVIDEND DISTRIBUTION

The board agreed to propose at the annual general shareholders' meeting a dividend of Ch\$19,473,583,966, equivalent to Ch\$2 per share, charged to net distributable income for 2016. This dividend comprises the mandatory minimum dividend plus an additional dividend.

It proposed to pay this dividend on May 5, 2017, to all shareholders registered in the respective registry at midnight on the fifth business day prior to that date.

FEBRUARY 8, 2017

COMPLEMENTARY ESSENTIAL EVENT

Acquisition or disposal of shares or share packages. This event complements the event dated September 27, 2016, relating to the acquisition of 51% of Sociedad Portuaria de Caldera (SPC) S.A. and Sociedad Portuaria Granelera de Caldera (SPGC) S.A. (the "Companies"). This event reports that the approvals from the authorities and local regulatory bodies required to close this transaction have been obtained, and that SAAM Operadora de Puertos Empresa de Estiba y Desestiba Costa Rica S.A., a wholly owned subsidiary of SAAM Puertos S.A., has acquired these shares from Sociedad Portuaria Regional de Buenaventura S.A.

As a result, the companies immediately became controlled by SAAM Puertos S.A., an indirect subsidiary of SM SAAM.

The transaction price to acquire a 51% interest in the companies was US\$ 48.5 million.

JANUARY 17, 2017

ESSENTIAL EVENT

Bond placement A Dutch Auction was held on Santiago Exchange, in order to place B and C Series SM SAAM bonds. The B Series bonds were placed for UF 1.4 million, at an interest rate of 1.88%pa, to mature on December 15, 2021, and were charged to line number 793. The C Series bonds were placed for the same amount, at an interest rate of 2.30%pa, to mature on December 15, 2026, and were charged to line number 794.

MAIN PROPERTIES AND FACILITIES

The following table describes SAAM's principal properties and facilities used to operate its three businesses.

PORT TERMINALS

Segment	Country	Company	Own/Leased	General Location	Total Surface Area (m2)	Site Purpose
Port Terminal	Chile	Iquique Terminal Internacional (ITI)	Leased	Iquique	135,000	Operations
Port Terminal	Chile	Antofagasta Terminal Internacional (ATI)	Leased	Antofagasta	157,000	Operations
Port Terminal	Chile	San Antonio Terminal Internacional (STI)	Leased	San Antonio	305,000	Operations
Port Terminal	Chile	San Vicente Terminal Internacional (SVTI)	Leased	Talcahuano	409,000	Operations
Port Terminal	Chile	Portuaria Corral	Leased	Valdivia, Corral	7,400	Operations
Port Terminal	Ecuador	Terminal Portuario Guayaquil (TPG)	Leased	Guayaquil	225,000	Operations
Port Terminal	Colombia	Puerto Buenavista (PBV)	Leased	Cartagena de Indias	62,000	Operations
Port Terminal	Costa Rica	Puerto Caldera	Leased	Caldera	270,000	Operations
Port Terminal	Mexico	Terminal Maritima Mazatlán (TMAZ)	Leased	Mazatlán, Sinaloa	152,000	Operations
Port Terminal	USA	Florida International Terminal (FIT)	Leased	Port Everglades, Florida	194,249	Operations
Total					1,319,649	

TOWAGE SERVICES

Segment	Company	Facility Name	Own/Leased	Location	Total Surface Area (m2)	Site Purpose
Towage Services	Brazil	SAAM SMIT Towage Brasil	Leased	Matriz, Angra, São Cristóvão, Santos, Paranaguá, Sepetiba, São Luis, Itajaí, Salvador, Macapá, Rio Grande, Vitoria, Suape, Vila do Conde, Pecém.	4,394	Offices
Towage Services	Panama	SAAM SMIT Towage Panama	Leased	La Boca, Manzanillo	361	Offices
Towage Services	Canada	SAAM SMIT Canada	Leased	New Westminster, Vancouver and Squamish	1,801	Operations
Towage Services	Canada	SAAM SMIT Canada	Leased	New Westminster, Prince Rupert and Kitimat	56,050	Offices
Towage Services	Mexico	SAAM SMIT Towage Mexico	Leased	Mexico City, Lázaro Cárdenas, Veracruz, Altamira, Tuxpan	1,615	Offices
Towage Services	Mexico	SAAM SMIT Towage Mexico	Leased	Veracruz and Paraiso	850	Operations
Towage Services	Costa Rica	Concesionaria SAAM Costa Rica	Leased	San Jose	97	Offices
Towage Services	Ecuador	Ecuastibas	Owned	Guayaquil	276	Offices
Towage Services	Guatemala	Marex S.A.	Leased	Puerto Quetzal	80	Offices
Towage Services	Honduras	SAAM Remolques Honduras	Leased	Puerto Cortes	33	Offices
Towage Services	Uruguay	KIOS S.A.	Leased	Montevideo	85	Offices
Towage Services	Chile	SAAM S.A.	Leased	Valparaíso	465	Offices
Total					66,107	

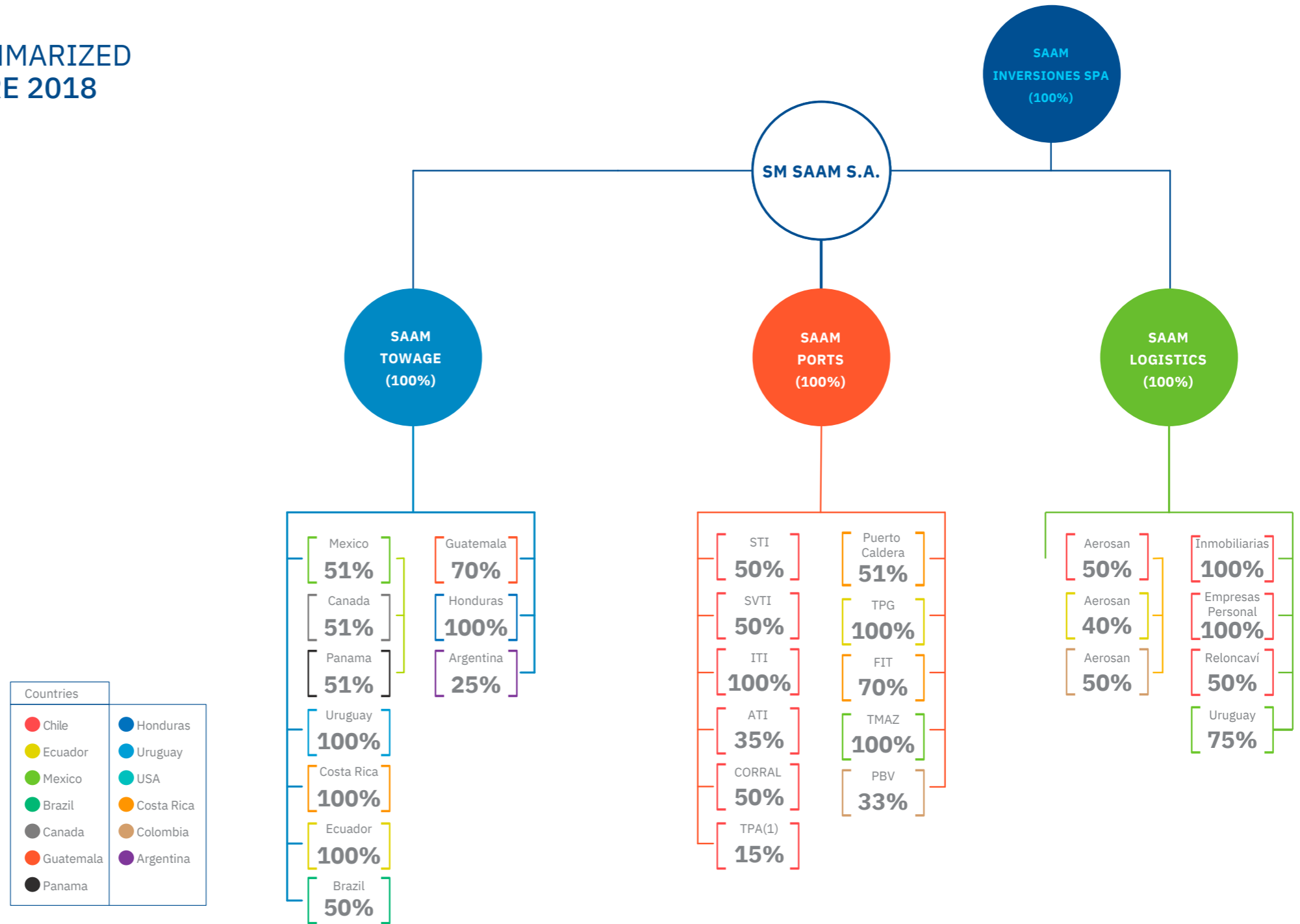
LOGISTICS

Division	Country	Company	Own/Leased	Location	Total Surface Area (m2)	Site Purpose
Logistics	Chile	Inmobiliaria San Marco	Owned	Iquique, Valparaíso, San Antonio, Santiago, Puerto Montt, Puerto Chacabuco, Punta Arenas	476,439	Operations
Logistics	Chile	Inmobiliaria San Marco	Owned	Valparaíso	536	Offices
Logistics	Chile	Inmobiliaria San Marco	Popia	Arica, Antofagasta, Coquimbo, Valparaíso, Santiago, San Antonio, Talcahuano, Chacabuco, Calbuco, Punta Arenas	488,302	Leased to Third Parties
Logistics	Chile	Inmobiliaria San Marco	Owned	San Antonio, Calbuco	3,452,000	Development projects
Logistics	Chile	Aerosan	Leased	Arturo Merino Benitez Airport	88	Offices
Logistics	Chile	Aerosan	Leased	Arturo Merino Benitez Airport (Stgo)	13,628	Operations
Logistics	Ecuador	Aronem	Leased	Mariscal Sucre Airport (Quito)	2,304	Operations
Logistics	Colombia	Transaereo	Leased	International Airport Cargo Terminal in Bogotá and Barranquilla	9,575	Operations
Logistics	Colombia	Transaereo	Leased		462	Offices
Logistics	Chile	Reloncaví	Leased	Talcahuano, Puerto Montt, Valdivia, Corral, San Antonio, Constitución	1,237	Operations
Logistics	Chile	Reloncaví	Leased	Valdivia, San Antonio	1,177	Offices
Logistics	Chile	Reloncaví	Owned	Talcahuano, Puerto Montt	26,446	Operations
Logistics	Chile	Reloncaví	Owned	Pto Montt	1,138	Offices
Logistics	Uruguay	Luckymont	Leased	Punta Pereira	30,000	Operations
TOTAL					4,503,331	



Contents

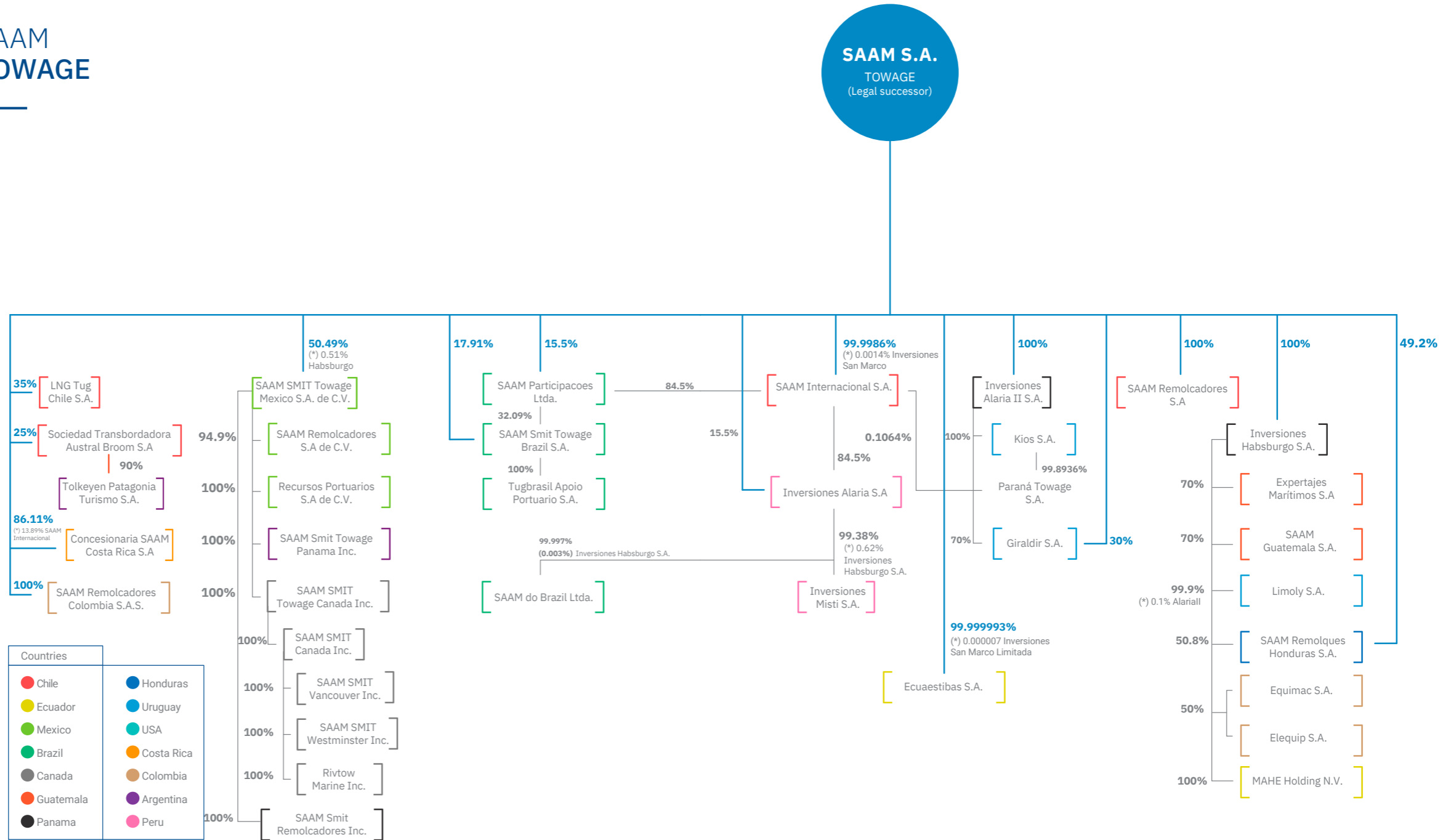
FINAL SUMMARIZED STRUCTURE 2018



(1) A sale commitment agreement was signed in April 2018 for this investment, which was still subject to approval by the National Economic Prosecutor's Office as of 12.31.2018.

Contents

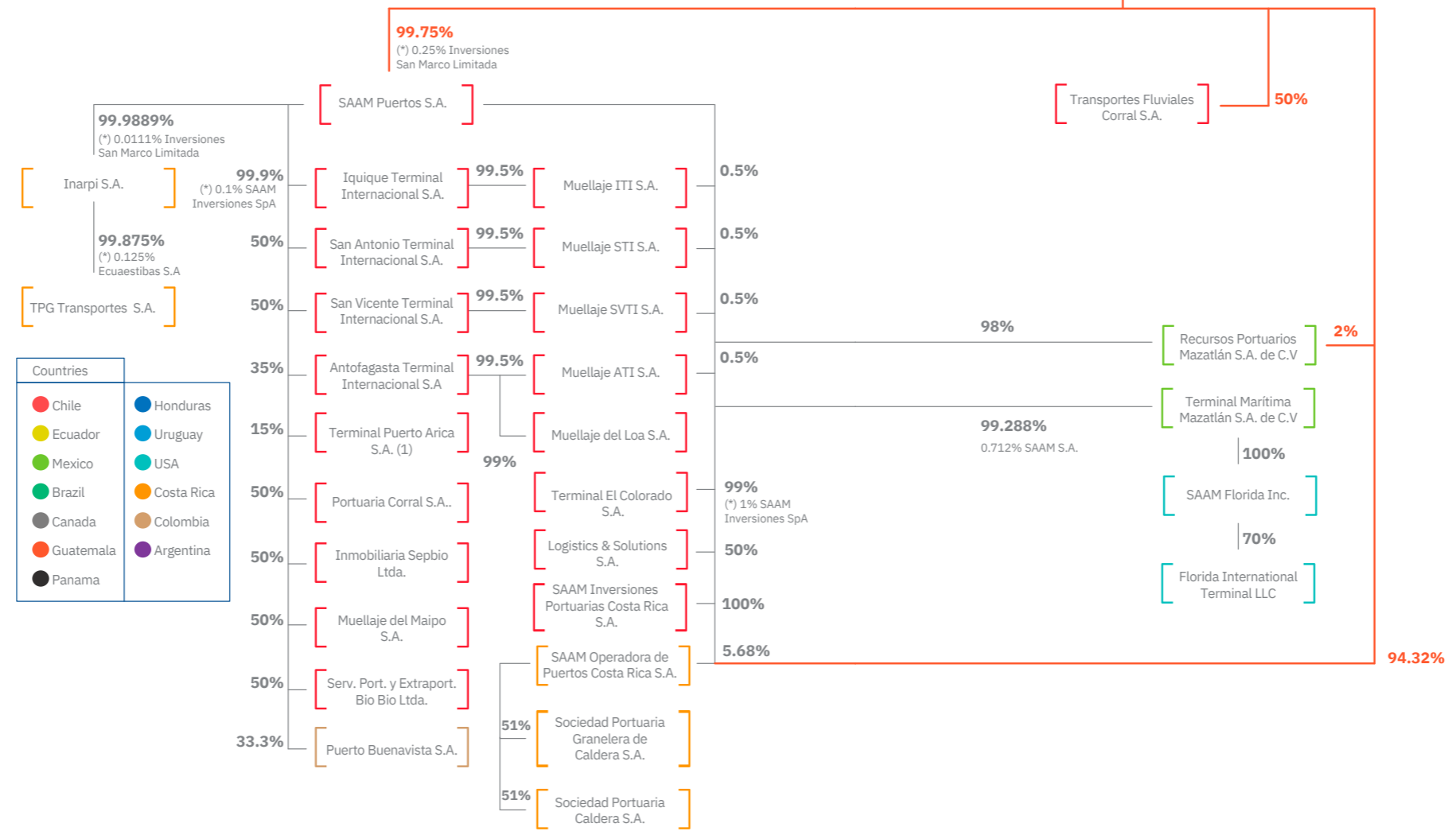
SAAM TOWAGE



Countries	
● Chile	● Honduras
● Ecuador	● Uruguay
● Mexico	● USA
● Brazil	● Costa Rica
● Canada	● Colombia
● Guatemala	● Argentina
● Panama	● Peru

Contents

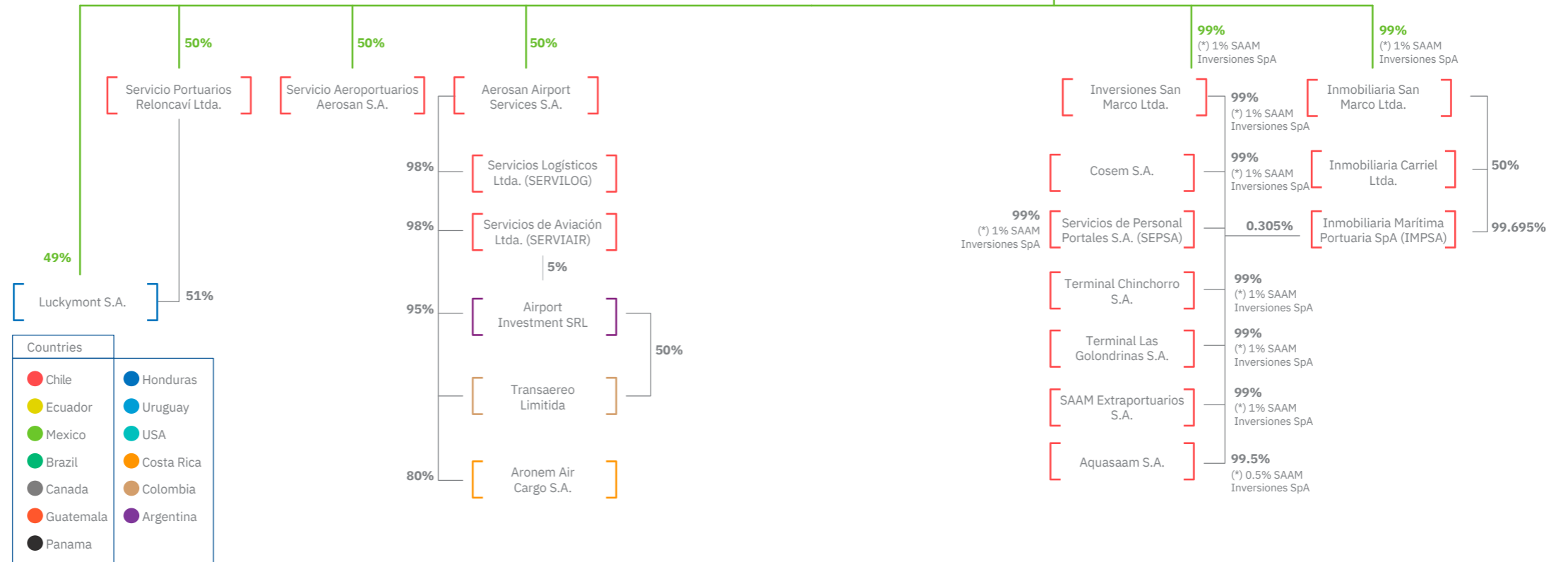
SAAM PORTS



(1) A sale commitment agreement was signed in April 2018 for this investment, which was still subject to approval by the National Economic Prosecutor's Office as of 12.31.2018.

Contents

SAAM LOGISTICS



Countries	
● Chile	● Honduras
● Ecuador	● Uruguay
● Mexico	● USA
● Brazil	● Costa Rica
● Canada	● Colombia
● Guatemala	● Argentina
● Panama	

SM SAAM Subsidiaries and Associates

Chilean companies

SAAM S.A.

Company name:	SAAM S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in share capital:	US\$78,364,572.40
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	45.61%
Corporate purpose:	a/ Directly performing or through other companies of all kinds of maritime towage and launch activities, including the construction, acquisition, development and operation of tugs, launches and barges, as well as providing towage, maneuvering and transport services, including assistance, salvage, pilotage, supply and support to vessels, naval vessels, offshore operations and the maritime industry in general; b/ Acting as representative of national or foreign companies; and in particular, representing shipowners and shipping companies in general in providing agency services and attending merchant, special or any other ships, and providing agency services for freight, passenger and tourism; c/ Acquiring, purchasing, selling and disposing of shares in corporations, shares or rights in other companies, bonds, debentures, commercial paper and other transferable securities; administering, transferring, benefiting from, receiving their income and gaining from their sale and disposal; granting financing to related companies and providing all kinds of services and advising in Chile and abroad; and d/ Carrying out any other activities related to the company's business, acting on its own behalf or on behalf of third parties and/or associate or in participation with third parties.
Board of directors:	Óscar Hasbún Martínez (1), Macario Valdés Raczynski (2) and Hernán Gómez Cisternas (3)
Chief Executive Officer:	Felipe Rioja Rodríguez
Main contracts with the parent company:	Providing administration and accounting services, financial and tax advice, legal advice, internal audit services and public relations advice.

SAAM LOGISTICS S.A.

Company name:	SAAM Logistics S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in share capital:	US\$24,805,307.15
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	14.60%
Corporate purpose:	/i/ Providing logistics services covering storage, transport, distribution and assembly of any kind of kits, products or consumables, including providing additional services related to these products, such as packaging, marking, selecting, weighing, sorting, fumigating, certifying, temperature controlling and any similar task; /ii/ providing logistics services related to procurement, availability, delivery, distribution, storage and management of product information of any nature; /iii/ providing complementary services required by the cargo and containers, such as consolidation and deconsolidation, loading and unloading on vehicles, loading and unloading of merchandise, connections to specialized plants, certificates, temperature controls, and intermediate operations in port precincts, for berthed vessels and for maneuvering vessels, such as stowage, stacking, horizontal and vertical movements and other ancillary tasks related to loading or unloading vessels and naval craft; /iv/ providing maintenance services for containers, such as cleaning, greasing, maintenance, repairs and modifications; /v/ providing technical assistance and consulting services, including administrating, managing, supplying, planning, organizing and surveying services, and executing systems and technology projects relating to transport and storage; /vi/ leasing containers with packaging, and cranes or cargo-handling equipment in general; /vii/ importing, exporting and selling products and consumables of any nature, with representation; /viii/ managing national and international transport services in general, and providing shipping agency services, loading and unloading agency services or wharfage services, shipper's agent; forwarding agent or freight forwarder, and other services of a similar nature; (ix) providing other activities related to the company's purpose, for its own benefit or on behalf of third parties, and/or associates or joint ventures with third parties and participate as a shareholder or partner in other companies.
Board of directors:	Óscar Hasbún Martínez (1), Macario Valdés Raczynski (2) and Hernán Gómez Cisternas (3)
Chief Executive Officer:	Fernando Encinas Ciesla

SAAM PORTS S.A.

Company name:	SAAM Ports S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in share capital:	US\$40,181,686.18
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	26.89%
Corporate purpose:	a/ Directly, or through other companies, performing any port activity, including constructing, acquiring, developing, operating and benefiting from ports and port terminals, providing port services, including mobilization services, shipping, loading and unloading of merchandise, warehousing and storage, wharfage services, attending to vessels and the embarkation and disembarkation of passengers; b/ acquiring, investing, operating and/or managing companies engaged in operating ports and/or port terminals, for its own benefit or on behalf of third parties or associated with third parties; and c/ performing any other investments or tasks necessary, useful, ancillary or related to the above.
Board of directors:	Óscar Hasbún Martínez (1), Macario Valdés Raczynski (2) and Hernán Gómez Cisternas (3)
Chief Executive Officer:	Enrique Brito Marín

AEROSAN AIRPORT SERVICES S.A.

Company name:	Aerosan Airport Services S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in share capital:	US\$4,479,276.40
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets	0.81%
Corporate purpose:	Attending to aircraft, freight and passengers at airports, airport maintenance, vessel maintenance and repair, cargo handling and its reception, storage, shipping and delivery. Providing land transport for passengers and cargo to and from airports.
Board of directors:	Macario Valdés Raczynski (2), Hernán Gómez Cisternas (3), Juan Carlos Liscano and Alfredo González
Chief Executive Officer:	Eric Lobo Sepúlveda

ANTOFAGASTA TERMINAL INTERNACIONAL S.A.

Company name:	Antofagasta Terminal Internacional S.A.
Type of entity:	Private limited corporation, registered in the special register of reporting entities.
Subscribed and paid-in share capital:	US\$7,000,000
Ownership interest (%):	35.00%
Investment as a percentage of the parent company's net assets	0.58%
Corporate purpose:	Developing, maintaining and operating Berth 2 at the port of Antofagasta. Wharfage and storage for this berth.
Board of directors:	Standing members: Felipe Barison Kahn, Felipe Irrázaval Ovalle, Juan Esteban Bilbao García, Enrique Brito Marín, Luis Mancilla Pérez, Mauricio Ortiz Jara, Exequiel Ramírez Tapia and Macario Valdés Raczynski (2) Alternates: Andrés Marambio Taylor, Diego Urenda Salamanca, Rodrigo Faura Soletic, Carlos Acuña Cares and Alberto Bórquez Calbucura
Chief Executive Officer:	Enrique Arteaga Correa

AQUASAAM S.A.

Company name:	Aquasaam S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in share capital:	Ch\$8,009,400,337
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	0.02%
Corporate purpose:	Consulting and executing engineering projects of any nature, particularly in the maritime sector, providing construction, development, assembly and maintenance services for rafts and boats, mooring services, maintenance and repair of nets and other services related to the salmon industry, and representation and marketing of implements and attachments used mainly in the salmon industry and fish-farming in general.
Board of directors:	Hernán Gómez Cisternas (3), Juan Antonio Núñez Parada and Fernando Encinas Ciesla
Chief Executive Officer:	Fernando Encinas Ciesla

COSEM S.A.

Company name:	Cosem S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in share capital:	Ch\$50,176,840
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	0.00%
Corporate purpose:	Providing skilled labor to mobilize cargo
Board of directors:	Fernando Encinas Ciesla and Gastón Moya Rodríguez (4)
Chief Executive Officer:	Fernando Encinas Ciesla

INMOBILIARIA CARRIEL LIMITADA

Company name:	Inmobiliaria Carriel Limitada
Type of entity:	Limited liability company
Subscribed and paid-in share capital:	Ch\$140,024,660
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets	0.01%
Corporate purpose:	Administrating, leasing, using and benefiting from urban real estate in any manner
Board of directors:	Standing members: Hernán Gómez Cisternas (3), Javier Olivos Santa María, Rodolfo Skalweit Waschmann and Martin Skalweit Rudloff
Chief Executive Officer:	Nelson Soto León

INMOBILIARIA MARÍTIMA PORTUARIA SpA

Company name:	Inmobiliaria Marítima Portuaria SpA
Type of entity:	Private limited company
Subscribed and paid-in share capital:	Ch\$31,148,043,427
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	8.65%
Corporate purpose:	Entering into any kind of trade agreement and/or related business involving: (a) investments in real estate, including acquiring, selling, marketing, benefiting from and constructing them in any form; b) investments in tangible or intangible movable property, such as shares, bonds, debentures, rights in companies, and any kind of commercial paper, including acquiring, selling, marketing, benefiting from and constructing them in any form; and (c) benefiting from concessions of any nature
Management:	Managed by SAAM S.A. through duly appointed representatives.
Chief Executive Officer:	Hernán Gómez Cisternas (3)

INMOBILIARIA SAN MARCO LIMITADA

Company name:	Inmobiliaria San Marco Limitada
Type of entity:	Limited liability company
Subscribed and paid-in share capital:	Ch\$33,717,023,789
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	8.75%
Corporate purpose:	Directly or indirectly administrating, leasing and generally using urban real estate; and any other related business agreed by the shareholders.
Management:	Managed by SAAM S.A. through duly appointed representatives.
Chief Executive Officer:	Hernán Gómez Cisternas (3)

INMOBILIARIA SEPPIO LIMITADA

Company name:	Inmobiliaria Sepbio Limitada
Type of entity:	Limited liability company
Subscribed and paid-in share capital:	Ch\$10,710,000
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets	0.02%
Corporate purpose:	Acquiring, managing, benefiting from, transferring and marketing any kind of tangible and intangible, agricultural and non-agricultural, urban or rural property, performing real estate transactions for its own benefit or on behalf of third parties, and directly or indirectly performing any kind of general real estate transaction, and any other complementary business agreed by the shareholders
Management:	Board of directors through duly appointed representatives.
Chief Executive Officer:	Gonzalo Fuentes Robles

INVERSIONES SAN MARCO LIMITADA

Company name:	Inversiones San Marco Limitada
Type of entity:	Limited liability company
Subscribed and paid-in share capital:	US\$9,451,811.82
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	0.84%
Corporate purpose:	Performing any business and investment, for its own benefit or on behalf of third parties, using any kind of movable and immovable, tangible and intangible property, including securities and commercial paper.
Management:	Managed by SAAM S.A. through duly appointed representatives.
Chief Executive Officer:	Hernán Gómez Cisternas (3)

IQUIQUE TERMINAL INTERNACIONAL S.A.

Company name:	Iquique Terminal Internacional S.A.
Type of entity:	Private limited corporation, registered in the special register of reporting entities.
Subscribed and paid-in share capital:	US\$10,000,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	3.86%
Corporate purpose:	Developing, maintaining and operating Berth 2 at the port of Iquique, owned by Empresa Portuaria Iquique. Wharfage and storage for this berth.
Board of directors:	Óscar Hasbún Martínez (1), Macario Valdés Raczynski (2) and Felipe Barison Kahn
Chief Executive Officer:	Ricardo Córdova Marinao

LNG TUGS CHILE S.A.

Company name:	LNG Tugs Chile S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in share capital:	US\$500,000
Ownership interest (%):	35.00%
Investment as a percentage of the parent company's net assets	0.02%
Corporate purpose:	Providing towage services for docking, undocking, stand-by maneuvers and other related activities for vessels transporting liquefied natural gas and calling at Quintero bay, for its own benefit or on behalf of third parties.
Board of directors:	Standing members: Alfredo Hübner Almendras, Ricardo Cardemil Garay, Pablo Cáceres González, Marcos Piña Cofré and José Antonio Vargas Castro Alternates: Matthias Reinartz Blass, Alberto Hernández Riquelme, Ricardo Soto Barrera, Patricio Cabezón Espinoza and Cristóbal Hildebrandt San Martín
Chief Executive Officer:	Raimundo Grez Duval

LOGISTICS & SOLUTIONS S.A.

Company name:	Logistics & Solutions S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in share capital:	US\$2,000,000
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets	0.00%
Corporate purpose:	/i/ Acquiring, marketing, selling, leasing and operating in any form all kinds of containers, cranes, machinery and equipment for handling cargo in general; /ii/ providing and/or managing for itself, or on behalf of third parties, transport services in general, whether national or international; /iii/ providing storage and deposit services for cargo and containers, and any required complementary services; /iv/ providing technical assistance and consultancy services, including administration, management, supply, planning, organization, surveys, systems and technology projects related to transport and storage activities; and /v/ engaging in other activities related to the business of the company, acting on its own behalf or on behalf of third parties and/or associated or in participation with third parties and to participate as a shareholder or partner in other companies.
Board of directors:	Rodrigo Jiménez Pacheco, Juan Esteban Bilbao García and Felipe Barison Kahn
Chief Executive Officer:	Felipe Barison Kahn

MUELLAJE ATI S.A.

Company name:	Muellaje ATI S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in share capital:	Ch\$40,000,000
Ownership interest (%):	35.3239%
Investment as a percentage of the parent company's net assets	0.00%
Corporate purpose:	Providing Antofagasta International Terminal with the skilled labor required by complementary services performed by maritime transport or any other activity required by those services.
Board of directors:	Felipe Barison Kahn, Enrique Arteaga Correa and Macarena Iribarren Aguilar
Chief Executive Officer:	Hugo Parodi Farías

MUELLAJE DEL LOA S.A.

Company name:	Muellaje del Loa S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in share capital:	Ch\$40,000,000
Ownership interest (%):	34.65%
Investment as a percentage of the parent company's net assets	0.00%
Corporate purpose:	Providing the skilled labor required by complementary services performed by maritime transport or any other activity required by those services.
Board of directors:	Felipe Barison Kahn, Enrique Arteaga Correa and Macarena Iribarren Aguilar
Chief Executive Officer:	Hugo Parodi Farías

MUELLAJE DEL MAIPO S.A.

Company name:	MUELLAJE DEL MAIPO S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in share capital:	Ch\$130,123,761
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets	0.01%
Corporate purpose:	Providing wharfage services for maritime transport.
Board of directors:	Enrique Brito Marín, Carlos Gómez Niada, Cristián Toledo Curimil and Óscar Gamboa Muñoz
Chief Executive Officer:	Óscar Gamboa Muñoz

MUELLAJE ITI S.A.

Company name:	MUELLAJE ITI S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in share capital:	US\$148,184
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	0.21%
Corporate purpose:	Providing the skilled labor required by complementary services required by maritime transport and/or any other activity that requires that labor, including providing direct services such as transferring, carrying, storing, loading and unloading, consolidating and deconsolidating containers and/or merchandise, and generally performing any kind of work directly or indirectly related to these activities; and performing any other kind of business agreed by the shareholders that relates to this purpose.
Board of directors:	Gastón Moya Rodríguez (4) and Ricardo Córdova Marinao
Chief Executive Officer:	Ricardo Córdova Marinao

MUELLAJE STI S.A.

Company name:	MUELLAJE STI S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in share capital:	Ch\$56,687,394
Ownership interest (%):	50.25%
Investment as a percentage of the parent company's net assets	0.00%
Corporate purpose:	Providing skilled labor to San Antonio Terminal Internacional S.A. as required for complementary services required by maritime transport and/or any other activity that requires that labor, including providing direct port services such as transferring, carrying, storing, loading and unloading, consolidating and deconsolidating containers and/or merchandise in general and performing any kind of work directly or indirectly related to these activities.
Board of directors:	Enrique Brito Marín, Carlos Gómez Niada and Cristián Toledo Curimil
Chief Executive Officer:	Óscar Gamboa Muñoz

MUELLAJE SVTI S.A.

Company name:	MUELLAJE SVTI S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in share capital:	Ch\$168,432,981
Ownership interest (%):	50.25%
Investment as a percentage of the parent company's net assets	0.00%
Corporate purpose:	Providing skilled labor to San Vicente Terminal Internacional S.A. as required. Providing direct port services such as transferring, carrying, storing, loading and unloading, consolidating and deconsolidating containers and/or merchandise, and performing any other kind of business agreed by the shareholders that relates to this purpose.
Board of directors:	Enrique Brito Marín, Gonzalo Fuentes Robles, Rodrigo Vidal González and Hans Junge Ramírez
Chief Executive Officer:	Gonzalo Fuentes Robles

PORTUARIA CORRAL S.A.

Company name:	PORTUARIA CORRAL S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in share capital:	Ch\$4,244,685,631
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets	0.58%
Corporate purpose:	Benefiting from ports and related services.
Board of directors:	Hernán Gómez Cisternas (3), Felipe Barison Kahn, Andrés Schüller Skalweit, Francisco Javier Jobson and Martín Skalweit Rudloff
Chief Executive Officer:	Diego Sprenger Rochette

SAAM EXTRAPORTUARIOS S.A.

Company name:	SAAM EXTRAPORTUARIOS S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in share capital:	US\$672,559
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	0.33%
Corporate purpose:	Benefiting from warehousing facilities owned by the National Customs Service, in accordance with Article 57 of the Customs Ordinance and its Regulations; providing merchandise storage services until removed for import, export or other customs purpose, including providing complementary and/or additional storage services expressly authorized by the National Customs Service.
Board of directors:	Hernán Gómez Cisternas (3) and Fernando Encinas Ciesla
Chief Executive Officer:	Fernando Encinas Ciesla

SAAM INTERNACIONAL S.A.

Company name:	SAAM INTERNACIONAL S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in share capital:	US\$2,383,736.09
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	5.25%
Corporate purpose:	Investing abroad in any kind of movable or immovable, tangible or intangible property, in particular purchasing and selling rights and shares, and managing and benefiting from those assets and investments abroad.
Board of directors:	Macario Valdés Raczynski (2), Hernán Gómez Cisternas (3) and Felipe Rioja Rodríguez
Chief Executive Officer:	Hernán Gómez Cisternas (3)

SAAM INVERSIONES S.p.A.

Company name:	SAAM Inversiones SpA.
Type of entity:	Private limited company
Subscribed and paid-in share capital:	US\$2,437,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	0.14%
Corporate purpose:	a) Carrying out all kinds of business and investing, on its own behalf or on behalf of others, in all kinds of movable and immovable, tangible and intangible property including transferable securities and commercial paper; b) participating in national or foreign companies or communities with any purpose, and managing them; c) carrying out any other necessary, profitable, complementary or related investments or activities that relate to those indicated above.
Management:	Managed by SAAM S.A. through duly appointed representatives.
Chief Executive Officer:	Hernán Gómez Cisternas (3)

SAAM PUERTOS S.A.

Company name:	SAAM Puertos S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in share capital:	US\$47,810,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	22.78%
Corporate purpose:	Providing port services, either directly or through companies.
Board of directors:	Óscar Hasbún Martínez (1), Macario Valdés Raczynski (2) and Hernán Gómez Cisternas (3)
Chief Executive Officer:	Enrique Brito Marín

SAN ANTONIO TERMINAL INTERNACIONAL S.A.

Company name:	San Antonio Terminal Internacional S.A.
Type of entity:	Private limited corporation, registered in the special register of reporting entities.
Subscribed and paid-in share capital:	US\$33,700,000
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets	4.81%
Corporate purpose:	Developing, maintaining and benefiting from the Molo Sur berth at the port of San Antonio, owned by Empresa Portuaria San Antonio. Providing wharfage and storage for this berth.
Board of directors:	Standing members: Enrique Brito Marín, Carlos Urriola Tam, Óscar Hasbún Martínez (1), Macario Valdés Raczynski (2), Jamie Neal and John Aldaya Alternates: Juan Carlos Croston, Alberto Bórquez Calbucura, Hernán Gómez Cisternas (3), Rigoberto Espinosa and Matthew McCardell
Chief Executive Officer:	José Iribarren Monteverde

SAN VICENTE TERMINAL INTERNACIONAL S.A.

Company name:	San Vicente Terminal Internacional S.A.
Type of entity:	Private limited corporation, registered in the special register of reporting entities.
Subscribed and paid-in share capital:	US\$10,000,000
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets	2.98%
Corporate purpose:	Developing, maintaining and benefiting from the berth at the port of San Vicente, owned by Empresa Portuaria Talcahuano-San Vicente. Providing wharfage and storage for this berth.
Board of directors:	Standing members: Carlos Urriola Tam, Enrique Brito Marín, Óscar Hasbún Martínez (1), Macario Valdés Raczynski (2), Jamie Neal and John Aldaya Alternates: Juan Carlos Croston, Alberto Bórquez Calbucura, Hernán Gómez Cisternas (3), Rigoberto Espinosa and Matthew McCardell
Chief Executive Officer:	Gonzalo Fuentes Robles

SEPSA S.A.

Company name:	Servicios de Personal Portales S.A.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	US\$3,733,805.63
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	0.37%
Corporate purpose:	Providing skilled labor to third parties involved in the storage, consolidation and deconsolidation of cargo and containers containing merchandise.
Board of directors:	Fernando Encinas Ciesla and Gastón Moya Rodríguez (4)
Chief Executive Officer:	Fernando Encinas Ciesla

SERVICIOS PORTUARIOS Y EXTRAPORTUARIOS BIO BIO LIMITADA

Company name:	Servicios Portuarios y Extraportuarios Bio Bio Limitada
Type of entity:	Limited liability company
Subscribed and paid-in share capital:	Ch\$10,000,000
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets	0.00%
Corporate purpose:	Providing the complementary services required by maritime or inland transport businesses, directly performing services covering transferring, carrying, storing, loading, unloading, consolidating and deconsolidating containers and any kind of merchandise; providing skilled labor and logistics services to receive and attend vessels upon arrival at ports; preparing the notice of readiness and dispatching vessels; providing the services required to attend and operate vessels in ports; purchase, sell and lease.
Management:	Board of directors through duly appointed representatives.
Chief Executive Officer:	Gonzalo Fuentes Robles

SERVICIOS AEROPORTUARIOS AEROSAN S.A.

Company name:	Servicios Aeroportuarios Aerosan S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in share capital:	US\$726,164.81
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets	0.60%
Corporate purpose:	Benefiting from storing import and export merchandise and complementary services.
Board of directors:	Macario Valdés Raczynski (2), Hernán Gómez Cisternas (3), Juan Carlos Liscano and Alfredo González
Chief Executive Officer:	Eric Lobo González

SERVICIOS DE AVIACIÓN LIMITADA

Company name:	Servicios de Aviación Limitada
Type of entity:	Limited liability company
Subscribed and paid-in share capital:	Ch\$19,306,473
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets	0.00%
Corporate purpose:	Providing skilled labor for airport services.
Management:	Managed by Aerosan Airport Services S.A. through duly appointed representatives.
Chief Executive Officer:	Eric Lobo González

SERVICIOS LOGÍSTICOS LIMITADA

Company name:	Servicios Logísticos Limitada
Type of entity:	Limited liability company
Subscribed and paid-in share capital:	US\$98,569,34
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets	0.00%
Corporate purpose:	Providing logistics services, personnel management services, airport services, aircraft leasing, air transport, representation and third party warehouse management, air, land and sea freight, courier services, general sales agents, equipment and machinery leasing, travel agency, IT solutions, storage and distribution and other related services.
Management:	Managed by Aerosan Airport Services S.A. through duly appointed representatives.
Chief Executive Officer:	Eric Lobo González

SERVICIOS PORTUARIOS RELONCAVÍ LIMITADA

Company name:	Servicios Portuarios Reloncaví Limitada
Type of entity:	Limited liability company
Subscribed and paid-in share capital:	Ch\$165,000,000
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets	0.68%
Corporate purpose:	Providing cargo loading and unloading services.
Board of directors:	Hernán Gómez Cisternas (3), Francisco Javier Jobson and Martin Skalweit Rudloff
Chief Executive Officer:	Diego Sprenger Rochette

SOCIEDAD TRANSBORDADORA AUSTRAL BROOM S.A.

Company name:	Sociedad Transbordadora Austral Broom S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in share capital:	Ch\$15,403,397,240
Ownership interest (%):	25.00%
Investment as a percentage of the parent company's net assets	1.58%
Corporate purpose:	Providing maritime transport for cargo, vehicles and passengers in the Straits of Magellan or other parts of Chile.
Board of directors:	Standing members: Pedro Lecaros Menéndez, James Wells Muñoz, Cecilia Glusevic Ferreira, and Felipe Rioja Rodríguez Alternates: Gerardo Alvarez Zenteno, Andrés Núñez Sorensen, Roberto Peragallo Guajardo and Macario Valdés Raczynski (2)
Chief Executive Officer:	Alejandro Kusanovic Glusevic

TERMINAL CHINCHORRO S.A.

Company name:	Terminal Chinchorro S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in share capital:	US\$375,724
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	0.05%
Corporate purpose:	Benefiting from warehousing facilities owned by the National Customs Service, in accordance with Article 57 of the Customs Ordinance and its Regulations; providing merchandise storage services until removed for import, export or other customs purpose, including providing complementary and/or additional storage services expressly authorized by the National Customs Service.
Board of directors:	Hernán Gómez Cisternas (3) and Fernando Encinas Ciesla
Chief Executive Officer:	Fernando Encinas Ciesla

TERMINAL EL COLORADO S.A.

Company name:	Terminal El Colorado S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in share capital:	US\$47,473
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	0.00%
Corporate purpose:	Providing services related to national and international cargo transport, such as full or empty container storage, container maintenance, and complementary cargo and container services.
Board of directors:	Fernando Encinas Ciesla and Gastón Moya Rodríguez (4)
Chief Executive Officer:	Fernando Encinas Ciesla

TERMINAL LAS GOLONDRINAS S.A.

Company name:	Terminal Las Golondrinas S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in share capital:	US\$28,023
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	0.00%
Corporate purpose:	Providing services related to national and international cargo transport, such as full or empty container storage, container maintenance, and complementary cargo and container services.
Board of directors:	Fernando Encinas Ciesla and Gastón Moya Rodríguez (4)
Chief Executive Officer:	Fernando Encinas Ciesla

TERMINAL PUERTO ARICA S.A.

Company name:	Terminal Puerto Arica S.A.
Type of entity:	Private limited corporation, registered in the special register of reporting entities.
Subscribed and paid-in share capital:	US\$5,000,000
Ownership interest (%):	15.00%
Investment as a percentage of the parent company's net assets	0.86%
Corporate purpose:	Developing, maintaining and operating Berth 1 at the port of Arica, owned by Empresa Portuaria de Arica. Wharfage and storage for this berth.
Board of directors:	Standing members: Álvaro Brunet Lachaise, Hernán Gómez Cisternas (3), Francisco Ortúzar Vergara, Pablo Inhen de la Fuente, Juan Esteban Bilbao García and Paolo Sachi Giurato Alternates: Andres Elgueta Gálmez, Felipe Rioja Rodríguez, Richard Von Appen Lahres, Andrés Schultz Montalbetti, Gabriel García-Huidobro Morandé and Dionisio Romero Paoletti
Chief Executive Officer:	Diego Bulnes Valdés

TRANSPORTES FLUVIALES CORRAL S.A.

Company name:	Transportes Fluviales Corral S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in share capital:	Ch\$2,147,376,520
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets	0.14%
Corporate purpose:	Providing maritime, river and related transport services.
Board of directors:	Hernán Gómez Cisternas (3), Andrés Schüler Skalweit and Francisco Javier Jobson
Chief Executive Officer:	Diego Sprenger Rochette

Foreign companies:

AIRPORT INVESTMENTS S. DE R.L. (Panama)

Company name:	Airport Investments S. de R.L.
Type of entity:	Limited liability company
Subscribed and paid-in share capital:	US\$1,000
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets	0.52%
Corporate purpose:	Investment company.
Board of directors:	Julio Linares Franco and Juan Garrido
Chief Executive Officer	Board of directors through duly appointed representatives.

ARONEM AIR CARGO S.A. (Ecuador)

Company name:	Aronem Air Cargo S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in share capital:	US\$40,000
Ownership interest (%):	40.00%
Investment as a percentage of the parent company's net assets	0.06%
Corporate purpose:	Providing airport and air cargo services.
Board of directors:	Jaime Pérez Clavijo, Eric Lobo González, Hernán Gómez Cisternas (3) and Marco Benítez Proaño
Chief Executive Officer:	Freddy Parra Guerra

CONCESIONARIA SAAM COSTA RICA S.A. (Costa Rica)

Company name:	Concesionaria SAAM Costa Rica S.A.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	US\$3,000,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	0.75%
Corporate purpose:	Providing transportation, agency, towage, salvage, attendance, shipwreck removal, pilot, launch and cabotage services.
Board of directors:	Felipe Rioja Rodríguez, Macario Valdés Raczynski (2) and Hernán Gómez Cisternas (3)
Chief Executive Officer:	Juan Pablo González Bestard

ECUAESTIBAS S.A. (Ecuador)

Company name:	Ecu aestibas S.A.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	US\$586,640
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	1.01%
Corporate purpose:	Providing any kind of port service, such as port operator and/or providing complementary services.
Board of directors:	Felipe Rioja Rodríguez, Macario Valdés Raczynski (2) and Hernán Gómez Cisternas (3)
Chief Executive Officer:	Enrique Brito Marín

ELEQUIP S.A (Colombia)

Company name:	Elequip S.A. being wound up
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	COL\$992,674,600
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets	0.00%
Corporate purpose:	Benefiting from operating equipment used in stevedoring and complementary services.
Liquidator:	Owner: Jaime Alberto Vargas Alternates: Harold Colino

EQUIMAC S.A. (Colombia)

Company name:	Equimac S.A.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	COL\$97,338,600
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets	0.28%
Corporate purpose:	Providing towage services.
Board of directors:	Standing members: Felipe Rioja Rodríguez, Felipe Barison Kahn, Juan Carlos Rueda Estévez and Bernd Haubold Kausel Alternates: Hernán Gómez Cisternas (3), Beatriz Oesterreich Groeper and José Salinas Martínez
Chief Executive Officer:	Antonio Rodríguez Martínez

EXPERTAJES MARITIMOS S.A. (Guatemala)

Company name:	Expertajes Marítimos S.A.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	GTQ5,000
Ownership interest (%):	70.00%
Investment as a percentage of the parent company's net assets	0.10%
Corporate purpose:	Providing port and maritime services. Purchasing, selling, subcontracting, leasing, exchanging, assigning, and any legal activity, task, contract or business, relating to businesses, investments, and movable and immovable property.
Board of directors:	Felipe Rioja Rodríguez, Macario Valdés Raczynski (2), Hernán Gómez Cisternas (3) and Harry Marcus Nadle
Chief Executive Officer:	Harry Marcus Nadle

FLORIDA INTERNATIONAL TERMINAL, LLC (USA)

Company name:	Florida International Terminal, LLC
Type of entity:	Limited liability company
Subscribed and paid-in share capital:	US\$3,000,000
Ownership interest (%):	70.00%
Investment as a percentage of the parent company's net assets	0.69%
Corporate purpose:	Operating port terminals and providing stevedoring services.
Board of directors:	Enrique Brito Marín, Óscar Hasbún Martínez (1), Macario Valdés Raczynski (2), Alberto Bórquez Calbucura, Luis Mancilla Pérez and Franco Montalbetti Moltedo
Chief Executive Officer:	Klaus Stadthagen González

GIRALDIR S.A. (Uruguay)

Company name:	Giraldir S.A.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	UR\$50,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	0.16%
Corporate purpose:	Providing towage and general maritime services.
Board of directors:	Felipe Rioja Rodríguez and Macario Valdés Raczynski (2)

INARPI S.A. (Ecuador)

Company name:	INARPI S.A.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	US\$22,215,800
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	0.61%
Corporate purpose:	Providing port services, such as port operator for Terminal Portuario Guayaquil.
Management:	Enrique Brito Marín, Macario Valdés Raczynski (2) and Hernán Gómez Cisternas (3)
Chief Executive Officer:	Luisenrique Navas Nuque

INVERSIONES ALARIA S.A. (Peru)

Company name:	Inversiones Alaria S.A.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	S/. 179,475,465
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	2.17%
Corporate purpose:	Purchasing and selling any kind of movable and immovable property. Investing in general, including in movable and immovable property, and participating in industrial, commercial, financial or real estate companies. Benefiting from maritime businesses, or those relating to river, sea, air or land transport, and operating maritime agencies in Panama or abroad. Participating in Panamanian or foreign companies.
Board of directors:	Hernán Gómez Cisternas (3), Macario Valdés Raczynski (2) and Felipe Rioja Rodríguez
Manager:	Hernán Gómez Cisternas (3)

INVERSIONES ALARIA II S.A. (Panama)

Company name:	Inversiones Alaria II S.A.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	US\$25,962,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	2.58%
Corporate purpose:	Purchasing and selling any kind of movable and immovable property. Investing in general, including in movable and immovable property, and participating in industrial, commercial, financial or real estate companies. Benefiting from maritime businesses, or those relating to river, sea, air or land transport, and operating maritime agencies in Panama or abroad. Participating in Panamanian or foreign companies.
Board of directors:	Julio Linares Franco, Felipe Rioja Rodríguez and Hernán Gómez Cisternas (3)

INVERSIONES HABSBURGO S.A. (Panama)

Company name:	Inversiones Habsburgo S.A.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	US\$170,961.71
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	11.64%
Corporate purpose:	Purchasing and selling any kind of movable and immovable property. Investing in general, including in movable and immovable property, and participating in industrial, commercial, financial or real estate companies. Benefiting from maritime businesses, or those relating to river, sea, air or land transport, and operating maritime agencies in Panama or abroad. Participating in Panamanian or foreign companies.
Board of directors:	Julio Linares Franco, Felipe Rioja Rodríguez and Hernán Gómez Cisternas (3)

INVERSIONES MISTI S.A. (Peru)

Company name:	Inversiones Misti S.A.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	S/. 648,029
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	0.42%
Corporate purpose:	Operating maritime and port businesses, which includes providing loading, unloading, storage, port operator, weighing, and launch services, vessel ownership and agency, port equipment, cargo and container transport and handling services, etc. Participating in other companies.
Board of directors:	Hernán Gómez Cisternas (3), Macario Valdés Raczynski (2) and Felipe Rioja Rodríguez
Chief Executive Officer:	Hernán Gómez Cisternas (3)

KIOS S.A. (Uruguay)

Company name:	Kios S.A.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	UR\$45,000,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	2.25%
Corporate purpose:	Providing towage services in general.
Board of directors:	Felipe Rioja Rodríguez, Fernando Capurro Sarasketa and Francisco Licio Siniscalchi
Chief Executive Officer:	Francisco Licio Siniscalchi

LIMOLY S.A. (Uruguay)

Company name:	LIMOLY S.A.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	UR\$400,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	0.13%
Corporate purpose:	Industrializing and commercializing merchandise, leased goods, works and services.
Board of directors:	Felipe Rioja Rodríguez and Macario Valdés Raczynski (2)

LUCKYMONT S.A. (Uruguay)

Company name:	Luckymont S.A.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	UR\$9,000
Ownership interest (%):	74.50%
Investment as a percentage of the parent company's net assets	0.28%
Corporate purpose:	Legally establishing the Duty-Free Zone, and providing logistics services for the Montes del Plata pulp mill at Punta Pereira, Colonia, Uruguay.
Board of directors:	Francisco Javier Jobson, Hernán Gómez Cisternas (3) and Martin Skalweit Rudloff
Chief Executive Officer:	Luis Fabini Williamson

MAHE HOLDING N.V. (Curaçao)

Company name:	Mahe Holding N.V.
Type of entity:	Limited liability company
Subscribed and paid-in share capital:	US\$ 6,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	0.12%
Corporate purpose:	Investment company
Manager:	United International Trust N.V.

PARANA TOWAGE S.A. (Argentina)

Company name:	Parana Towage S.A.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	AR\$12,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	0.02%
Corporate purpose:	Providing maritime services in general.
Board of directors:	Fernando Capurro Sarasketa, Jorge Portela and Sergio Pez
Chief Executive Officer:	Fernando Capurro Sarasketa

PUERTO BUENAVISTA S.A. (Colombia)

Company name:	Puerto Buenavista S.A.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	COL\$49,557,000
Ownership interest (%):	33.33%
Investment as a percentage of the parent company's net assets	0.34%
Corporate purpose:	Investing in port construction, maintenance and administration. Providing loading, unloading and storage services at ports, other services directly related to ports and all other activities that port companies are permitted to perform by virtue of Law 01/91 and its supplementary regulations.
Board of directors:	Standing members: Alberto Jiménez Rojas, Carlos Castaño Muñoz, Miguel Caro Navarro, Laurent Trost, Hernán Gómez Cisternas (3) and Alberto Bórquez Calbucura Alternates: Andrés Osorio Barrera, Juan Manuel Camargo González, Edith González León, Olaf Hektoen, Enrique Brito Marín and Felipe Barison Kahn
Chief Executive Officer:	Ramiro Ensuncho Barcenás

RECURSOS PORTUARIOS MAZATLÁN S.A. DE C.V. (Mexico)

Company name:	Recursos Portuarios Mazatlán S.A. DE C.V.
Type of entity:	Private Mexican corporation.
Subscribed and paid-in share capital:	MX\$50,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	0.00%
Corporate purpose:	Providing technological and laboring services, technical advice, training personnel and providing administrative services.
Management:	Board of directors through duly appointed representatives.
Chief Executive Officer:	Jorge Martínez Juárez.

RECURSOS PORTUARIOS S.A. DE C.V. (Mexico)

Company name:	Recursos Portuarios S.A. DE C.V.
Type of entity:	Private Mexican corporation.
Subscribed and paid-in share capital:	MX\$5,729,116
Ownership interest (%):	51%
Investment as a percentage of the parent company's net assets	0.02%
Corporate purpose:	Providing technological and laboring services, technical advice, training personnel and providing administrative services.
Board of directors:	Standing members: Cristián Rojas Morales and David Bourlaouen Alternates: Marcelo Ruiz Berardi and Beatriz García Hernández
Chief Executive Officer:	Cristián Rojas Morales

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RIVTOW MARINE INC. (Canada)

Company name:	Rivtow Marine Inc.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	C\$100
Ownership interest (%):	51.00%
Investment as a percentage of the parent company's net assets	0.00%
Corporate purpose:	Providing maritime, port and offshore towage services.
Manager:	David Bourlaouen

SAAM FLORIDA, INC.

Company name:	SAAM Florida, Inc.
Type of entity:	Private limited US company
Subscribed and paid-in share capital:	US\$2,100,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	0.65%
Corporate purpose:	Investment company
Board of directors:	Macario Valdés Raczynski (2), Hernán Gómez Cisternas (3) and Enrique Brito Marín
Chief Executive Officer:	Klaus Stadthagen González

SAAM DO BRASIL LIMITADA (Brazil)

Company name:	Sudamericana Agencia Maritima do Brasil Limitada
Type of entity:	Limited liability company
Subscribed and paid-in share capital:	R\$5,000,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	0.00%
Corporate purpose:	Providing port navigation support services; operating terminals; loading and unloading cargo; logistical services for transporting merchandise, except for dangerous products and movements between interstate and international cities; any other water based transport ancillary services; general storage; issuing guarantees; managing port infrastructure; maintaining and repairing equipment and various products.
Management:	Board of directors through duly appointed representatives.
Chief Executive Officer:	Rosane Martins

SAAM GUATEMALA S.A. (Guatemala)

Company name:	SAAM Guatemala S.A.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	GTQ10,402,701
Ownership interest (%):	70.00%
Investment as a percentage of the parent company's net assets	0.35%
Corporate purpose:	Providing port and maritime services. Purchasing, selling, subcontracting, leasing, exchanging, assigning, and any legal activity, task, contract or business, relating to businesses, investments, and movable and immovable property.
Board of directors:	Felipe Rioja Rodríguez, Macario Valdés Raczynski (2), Hernán Gómez Cisternas (3) and Harry Marcus Nadle
Chief Executive Officer:	Harry Marcus Nadle

SAAM INVERSIONES PORTUARIAS COSTA RICA S.A. (Costa Rica)

Company name:	SAAM Inversiones Portuarias Costa Rica S.A.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	\$10,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	%
Corporate purpose:	Trading in general. Purchasing, selling, leasing, producing, distributing, transforming, industrializing, importing, exporting, and generally conducting its business in compliance with the laws of the Republic of Costa Rica; acquiring, selling and encumbering the immovable property required to develop its business and granting any kind of commercial contract.
Board of directors:	Macario Valdés Raczynski (2) and Hernán Gómez Cisternas (3).

SAAM OPERADORA DE PUERTOS EMPRESA DE ESTIBA Y DESESTIBA COSTA RICA S.A. (Costa Rica)

Company name:	SAAM Operadora de Puertos Empresa de Estiba y Desestiba Costa Rica S.A.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	US\$45,056
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	4.32%
Corporate purpose:	Trading in general. Purchasing, selling, leasing, producing, distributing, transforming, industrializing, importing, exporting, and generally conducting its business in compliance with the laws of the Republic of Costa Rica; acquiring, selling and encumbering the immovable property required to develop its business and granting any kind of commercial contract.
Board of directors:	Macario Valdés Raczynski (2) and Hernán Gómez Cisternas (3).

SAAM PARTICIPACOES LIMITADA (Brazil)

Company name:	SAAM Participacoes Limitada.
Type of entity:	Limited liability company
Subscribed and paid-in share capital:	R\$20,000,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	3.91%
Corporate purpose:	Participating in other companies as a partner or shareholder.
Board of directors:	Board of directors through duly appointed representatives.
Chief Executive Officer:	Ricardo Duarte Ferreira

SAAM REMOLCADORES COLOMBIA S.A.S. (Colombia)

Company name:	SAAM Remolcadores Colombia S.A.S. in Liquidation
Type of entity:	Private limited company
Subscribed and paid-in share capital:	COL\$3,564,959,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	0.00%
Corporate purpose:	i) Providing port services and any kind of service directly related to ports, such as loading, unloading, storage, pilotage, towage, launches, cargo handling or transport on land, dredging, classifying, recognizing and using, mooring, casting off, supplying and preparing cranes and equipment, opening and closing warehouses and companion ways, tallies, lashing, recognizing and classifying, filling and emptying containers, cargo packaging, repairing cargo packaging, weighing and displacement, equipment leasing, garbage reception and container repairing, ii) performing various maritime tasks and providing corresponding services, including but not limited to maritime towage, consisting of all maneuvers involved in attending, supporting, transporting and rescuing services for vessels and naval craft within Colombian territorial waters and ports using tugs and iii) developing any other legal business
Board of directors:	Felipe Rioja Rodríguez, Macario Valdés Raczynski (2), and Hernán Gómez Cisternas (3)
Chief Executive Officer:	Juan Pablo González Bestard

SAAM REMOLCADORES S.A. (Panama)

Company name:	SAAM Remolcadores S.A.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	US\$10,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	0.63%
Corporate purpose:	Providing towage services to any port by private contract or public concession.
Board of directors:	Julio Linares Franco, Felipe Rioja Rodríguez and Hernán Gómez Cisternas (3)

SAAM REMOLCADORES S.A. DE C.V. (Mexico)

Company name:	SAAM Remolcadores S.A. de C.V.
Type of entity:	Private Mexican corporation.
Subscribed and paid-in share capital:	MX\$67,112,513
Ownership interest (%):	48.399%
Investment as a percentage of the parent company's net assets	0.52%
Corporate purpose:	Providing towage services using cables, and launch and vessel pilotage services
Board of directors:	Standing members: Cristián Rojas Morales, David Bourlaouen, David Foulkes Wood and Robert Bosman Alternates: Marcelo Ruiz Berardi, Beatriz García Hernández, Miguel Martínez Ramírez and Miguel Huerta Pérez
Chief Executive Officer:	Cristián Rojas Morales

SAAM REMOLQUES HONDURAS S.A. (Honduras)

Company name:	SAAM Remolques Honduras S.A.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	LP\$25,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	0.00%
Corporate purpose:	a) Providing port services and any kind of service directly related to ports, such as loading, unloading, storage, pilotage, towage, launches, cargo handling or transport on land, dredging, classifying, recognizing and using, mooring, casting off, supplying and preparing cranes and equipment, opening and closing warehouses and companion ways, tallies, lashing, recognizing and classifying, filling and emptying containers, cargo packaging, repairing cargo packaging, weighing and displacement, equipment leasing, garbage reception and container repairing, b) performing various maritime tasks and providing corresponding services, including but not limited to maritime towage, consisting of all maneuvers involved in attending, supporting, transporting and rescuing services for vessels and naval craft within Colombian territorial waters and ports using tugs and c) carrying out any kind of commercial and/or service business as approved by the shareholders, and any service related to the above, provided it is legal, and entering into any kind of contract that achieves the purposes described above. It is understood that the foregoing enumeration of activities is merely illustrative but not limiting, so the company may perform and promote in whatever form it may take, any other transaction whether or not similar, related or connected, which is not included above, and generally any other legal business.
Board of directors:	Felipe Rioja Rodríguez and Macario Valdés Raczynski (3)
Chief Executive Officer:	Juan Pablo González Bestard

SAAM SMIT CANADA INC. (Canada)

Company name:	SAAM SMIT Canada Inc.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	C\$12,087
Ownership interest (%):	51.00%
Investment as a percentage of the parent company's net assets	1.04%
Corporate purpose:	Providing maritime, port and offshore towage services.
Managers:	Cristián Rojas Morales, David Bourlaouen and Sanders Bickers

SAAM SMIT VANCOUVER INC. (Canada)

Company name:	SAAM SMIT Vancouver Inc.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	C\$0.01
Ownership interest (%):	51.00%
Investment as a percentage of the parent company's net assets	%
Corporate purpose:	Providing maritime, port and offshore towage services.
Managers:	David Bourlaouen and Sanders Bickers

SAAM SMIT HARBOUR TOWAGE WESTMINSTER INC. (Canada)

Company name:	SAAM SMIT Harbour Towage Westminster Inc.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	C\$1
Ownership interest (%):	51.00%
Investment as a percentage of the parent company's net assets	%
Corporate purpose:	Providing maritime, port and offshore towage services.
Manager:	David Bourlaouen and Sanders Bickers

SAAM SMIT REMOLCADORES INC. (Panama)

Company name:	SAAM SMIT Remolcadores Inc.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	US\$ 10,000
Ownership interest (%):	51.00%
Investment as a percentage of the parent company's net assets	0.07%
Corporate purpose:	Providing port services including towage, mooring using cables, and launch services.
Board of directors:	Cristián Rojas Morales, David Bourlaouen and Walter van der Dussen
Chief Executive Officer:	Walter van der Dussen

SAAM SMIT TOWAGE BRASIL S.A. (Brazil)

Company name:	SAAM SMIT Towage Brasil S.A.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	R\$122,529,473.18
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets	7.69%
Corporate purpose:	Providing maritime, port and offshore towage services.
Board of directors:	Standing members: Tom Richard Bennema, Robert-Jan van Acker, Vincentius Leonardus van der Kruit, Óscar Hasbún Martínez (1), Macario Valdés Raczynski (2) and Felipe Rioja Rodríguez Alternates: Johannes Hendrikus Kamps, Theodorus Lodewijk Baartmans, Petrus Adrianus Berdowski and Hernán Gómez Cisternas (3)
Chief Executive Officer:	Pieter van Stein

SAAM SMIT TOWAGE CANADA INC. (Canada)

Company name:	SAAM SMIT Towage Canada Inc.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	C\$14,640
Ownership interest (%):	51.00%
Investment as a percentage of the parent company's net assets	2.02%
Corporate purpose:	A holding company.
Manager:	Cristián Rojas Morales, David Bourlaouen and Sanders Bickers

SAAM SMIT TOWAGE MÉXICO S.A. DE C.V. (Mexico)

Company name:	SAAM SMIT Towage México S.A. de C.V.
Type of entity:	Private Mexican corporation.
Subscribed and paid-in share capital:	MX\$1,885,605,930.22
Ownership interest (%):	51.00%
Investment as a percentage of the parent company's net assets	11.98%
Corporate purpose:	Providing port services including towage, mooring using cables, and launch services.
Board of directors:	Standing members: Felipe Rioja Rodríguez, Óscar Hasbún Martínez (1), Macario Valdés Raczynski (2), Tom Richard Bennema and Robert-Jan van Acker Alternates: Hernán Gómez Cisternas (3), Johannes Hendrikus Kamps and Frans Andries Verhoven.
Chief Executive Officer:	Cristián Rojas Morales

SAAM SMIT TOWAGE PANAMA, INC. (Panama)

Company name:	SAAM SMIT Towage Panama Inc.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	US\$66,752,787
Ownership interest (%):	51.00%
Investment as a percentage of the parent company's net assets	3.62%
Corporate purpose:	Providing general maritime services, including towage, pilotage, launches, pollution and fire control, rescue, communications, and maritime traffic control services at ports in the Republic of Panama.
Board of directors:	Cristián Rojas Morales, David Bourlaouen and Walter van der Dussen
Chief Executive Officer:	Walter van der Dussen

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SOCIEDAD PORTUARIA DE CALDERA (SPC) S.A.

Company name:	Sociedad Portuaria de Caldera (SPC) S.A.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	US\$1,000,000
Ownership interest (%):	51.00%
Investment as a percentage of the parent company's net assets	0.32%
Corporate purpose:	Exclusively executing the public service concession contract for the Caldera Terminal awarded following International Public Tender number zero one-two thousand one-INCOP, under which it can buy, sell, receive as a pledge or mortgage, lend, lease, encumber or dispose of the property and rights it owns; receiving fiduciary property, and acting as trustor, trustee or beneficiary; granting loans to its subsidiaries using its own funds, provided that the prevailing economic and financial conditions allow it and a pecuniary benefit is received; granting bonds or guarantees of any kind, provided they benefit the company; all in the broadest manner to best fulfill these purposes. Performing its business in any country in the world.
Board of directors:	Standing members: Enrique Brito Marín, Gerardo Ramírez Steller, José Pablo Chávez Zamora, Óscar Hasbún Martínez (1), Macario Valdés Raczynski (2) Amparo Pinzón Nieto and Alberto Bórquez Calbucura Alternates: Hernán Gómez Cisternas (3), Miguel Ramírez Steller, Mónica Chávez Zamora, Gastón Moya Rodríguez (4), Margarita Isaza Pinzón and Javier Olivos Santa María
Chief Executive Officer:	Ricardo Ospina León

SOCIEDAD PORTUARIA GRANELERA DE CALDERA (SPGC) S.A.

Company name:	Sociedad Portuaria Granelera de Caldera (SPGC) S.A.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	US\$10,000,000
Ownership interest (%):	51.00%
Investment as a percentage of the parent company's net assets	0.80%
Corporate purpose:	Exclusively executing the public service concession contract for the Puerto Caldera Bulk Terminal awarded following International Public Tender number zero three-two thousand one-CNC, in accordance with the law governing Public Works Concessions for Public Services, under which it can buy, sell, receive as a pledge or mortgage, lend, lease, encumber or dispose of the property and rights it owns; receiving fiduciary property, and acting as trustor, trustee or beneficiary; granting loans to its subsidiaries using its own funds, provided that the prevailing economic and financial conditions allow it and a pecuniary benefit is received; granting bonds or guarantees of any kind, provided they benefit the company; all in the broadest manner to best fulfill these purposes. Performing its business in any country in the world.
Board of directors:	Standing members: Yurik Díaz Reyes, Enrique Brito Marín, Gerardo Ramírez Steller, José Pablo Chávez Zamora, Óscar Hasbún Martínez (1), Macario Valdés Raczynski (2) Amparo Pinzón Nieto and Alberto Bórquez Calbucura Alternates: Hernán Gómez Cisternas (3), Miguel Ramírez Steller, Mónica Chávez Zamora, Gastón Moya Rodríguez (4), Margarita Isaza Pinzón and Javier Olivos Santa María
Chief Executive Officer:	Ricardo Ospina León

TERMINAL MARÍTIMA MAZATLÁN S.A. DE C.V. (Mexico)

Company name:	Terminal Marítima Mazatlán S.A. de C.V.
Type of entity:	Private Mexican corporation.
Subscribed and paid-in share capital:	MX\$401,558,470
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	1.95%
Corporate purpose:	Benefiting from publicly owned goods, developing and building port facilities; operating the port concession at Puerto Mazatlan, Sinaloa; providing port, trade and representative services, and other services.
Board of directors:	Enrique Brito Marín, Macario Valdés Raczynski (2) and Hernán Gómez Cisternas (3)
Chief Executive Officer:	Jorge Martínez Juárez

TPG TRANSPORTES S.A. (Ecuador)

Company name:	TPG Transportes S.A.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	US\$ 800
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets	0.04%
Corporate purpose:	Providing transport for heavy cargo.
Management:	Board of directors through duly appointed representatives.
Chief Executive Officer:	Nelson Arancibia Rojas

TOLKEYEN PATAGONIA TURISMO S.A. (Argentina)

Company name:	Tolkeyen Patagonia Turismo S.A.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	AR\$4,000,000
Ownership interest (%):	24.75%
Investment as a percentage of the parent company's net assets	0.05%
Corporate purpose:	Providing services related to tourism, trade, accommodations, transport, exports and imports, etc.
Board of directors:	Alejandro Kusanovic Glusevic (Chairman)
Chief Executive Officer:	César Rojas Velásquez

TRANSAÉREO LIMITADA (Colombia)

Company name:	Transaéreo Limitada.
Type of entity:	Limited liability company
Subscribed and paid-in share capital:	COL\$236,628,400
Ownership interest (%):	25.00%
Investment as a percentage of the parent company's net assets	0.24%
Corporate purpose:	Providing airport services, cargo handling on land, and other related airport services and facilities.
Board of directors:	Macario Valdés Raczynski (2), Hernán Gómez Cisternas (3), Juan Carlos Liscano and Alfredo González
Chief Executive Officer:	Carlos Saenz

TUG BRASIL APOIO MARITIMO PORTUARIO S.A. (Brazil)

Company name:	Tug Brasil Apoio Portuario S.A.
Type of entity:	Private limited corporation
Subscribed and paid-in share capital:	R\$192,808
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets	4.92%
Corporate purpose:	Providing maritime navigation and port services. Leasing equipment and boats to third parties. Participating in any kind of company as a partner or shareholder.
Board of directors:	Board of directors through duly appointed representatives.
Chief Executive Officer:	Pieter van Stein

Notes:

A) Directors and senior executives of Sociedad Matriz SAAM S.A. who also hold these positions in subsidiaries and associated companies:

(1) Óscar Hasbún Martínez	Chairman of the Board
(2) Macario Valdés Raczynski	CEO
(3) Hernán Gómez Cisternas	Chief Financial Officer
(4) Gastón Moya Rodríguez	Chief Human Resource Officer

B) Currency symbols

Ch\$:	Chilean pesos
Col\$:	Colombian peso
US\$:	United States dollar
UR\$:	Uruguayan peso
Ar\$:	Argentine peso
MX\$:	Mexican peso
S/.:	Nuevo Sol (Peru)
R\$:	Brazilian real
₡:	Costa Rican colon
C\$:	Canadian dollar
GTQ:	Quetzal (Guatemala)
Lp\$:	Honduran lempira



SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Consolidated financial statements
as of December 31, 2018

INDEPENDENT AUDITOR'S REPORT

Santiago, March 8, 2019
(Free translation from the original in Spanish)

To the Shareholders and Directors
Sociedad Matriz SAAM S.A.

We have audited the accompanying consolidated financial statements of Sociedad Matriz SAAM S.A. and subsidiaries, which comprise the consolidated statement of financial position as of December 31, 2018 and the corresponding consolidated statements of income, comprehensive income, changes in equity and cash flows for the year then ended, and the related notes to the consolidated financial statements.

Management's responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards (IFRS). This responsibility includes the design, implementation and maintenance of a relevant internal control for the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Chilean generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatements of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Consequently, we do not express such an opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

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Santiago, March 8, 2019
Sociedad Matriz SAAM S.A.
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We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Sociedad Matriz SAAM S.A. and subsidiaries as of December 31, 2018, and the results of their operations and cash flows for the year then ended, in accordance with International Financial Reporting Standards (IFRS).

Other matters

The consolidated financial statements of Sociedad Matriz SAAM S.A. and subsidiaries for the year ended December 31, 2017, before being restated, as described in Note 41, were audited by other auditors, who issued an unqualified opinion on those financial statements in their report dated March 2, 2018.

As part of our audit of the financial statements for the year ended December 31, 2018, we also audited the adjustments described in Note 41, which were applied to restate the consolidated financial statements for 2017. In our opinion, those adjustments are appropriate and have been applied correctly. We were not engaged to audit, review or apply any procedure on the 2017 financial statements of Sociedad Matriz SAAM S.A. and subsidiaries, other than to the restatement adjustments and, consequently, we do not express an opinion or any other type of assurance on the consolidated financial statements for 2017 taken as a whole.

Jonathan Yeomans Gibbons
RUT: 13.473.972-K

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

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- Independent auditor's report
- Consolidated Statements of Financial Position
- Consolidated Statements of Comprehensive Income by Function
- Consolidated Statements of Cash Flows
- Consolidated Statements of Changes in Equity
- Notes to the Consolidated Financial Statements

ThUS\$- (denominated in thousands of United States dollars)

Consolidated statements of financial position

Statement of financial position	Notes	12-31-2018 ThUS\$	12-31-2017 ThUS\$	01-01-2017 ThUS\$
Assets				
Current assets				
Cash and cash equivalents	9	241,412	222,062	143,029
Other financial assets - current	10	11	35,696	5,906
Other non-financial assets, current	14	9,455	10,766	9,387
Trade and other receivables, current	11	74,271	73,588	81,209
Accounts receivable from related entities, current	12	11,007	7,788	15,225
Inventories, current	13	12,885	13,705	14,189
Tax assets, current	20.1	25,619	22,189	18,341
Total current assets other than assets or groups of assets for disposal, classified as held for sale or held as distributable to owners		<u>374,660</u>	<u>385,794</u>	<u>287,286</u>
Non-current assets or groups of assets for disposal classified as held for sale or held as distributable to owners	8	<u>18,142</u>	<u>19,120</u>	<u>10,445</u>
Total current assets		<u>392,802</u>	<u>404,914</u>	<u>297,731</u>
Non-current assets				
Other financial assets, non-current	10	3,661	9,134	1,751
Other non-financial assets, non-current	14	22,158	21,445	7,558
Accounts receivable, non-current	11	15,832	19,909	19,510
Accounts receivable from related entities, non-current	12	-	-	131
Inventories, non-current	13	1,056	1,091	2,433
Investments accounted for using equity method	16	216,257	226,360	296,207
Intangible assets other than goodwill	17,2	226,832	246,048	100,979
Goodwill	17,1	45,664	54,661	54,661
Property, plant and equipment	18	484,299	490,125	478,205
Investment properties	19	1,854	2,089	1,999
Deferred tax assets	21.1 and 21.2	<u>14,822</u>	<u>12,352</u>	<u>11,499</u>
Total non-current assets		<u>1,032,435</u>	<u>1,083,214</u>	<u>974,933</u>
Total assets		<u>1,425,237</u>	<u>1,488,128</u>	<u>1,272,664</u>

The accompanying notes are an integral part of these consolidated financial statements

Consolidated statements of financial position

Equity and liabilities	Notes	12-31-2018 ThUS\$	12-31-2017 ThUS\$	01-01-2017 ThUS\$
Liabilities				
Current liabilities				
Other financial liabilities, current	22	43,787	53,613	75,682
Trade and other payables	23	36,267	33,364	29,701
Accounts payable to related entities, current	12	332	469	1,197
Other short-term provisions	24	950	932	919
Tax liabilities, current	20.2	13,375	39,869	4,472
Current provisions for employee benefits	26,2	18,243	18,122	15,158
Other non-financial liabilities, current	25	<u>17,309</u>	<u>20,296</u>	<u>18,909</u>
Total current liabilities		<u>130,263</u>	<u>166,665</u>	<u>146,038</u>
Non-current liabilities				
Other non-current financial liabilities	22	290,328	317,818	207,276
Accounts payable to related entities, non-current	12	-	-	12
Other long-term provisions	24	999	798	1,089
Deferred tax liabilities	21.1 and 21.2	<u>74,614</u>	<u>77,488</u>	<u>47,507</u>
Non-current provisions for employee benefits	26,2	8,666	10,821	11,763
Total non-financial liabilities, non-current	25	<u>-</u>	<u>20</u>	<u>292</u>
Total non-current liabilities		<u>374,607</u>	<u>406,945</u>	<u>267,939</u>
Total liabilities		<u>504,870</u>	<u>573,610</u>	<u>413,977</u>
Equity				
Issued capital		586,506	586,506	586,506
Retained earnings		201,550	184,287	156,689
Other reserves	27,2	<u>(15,650)</u>	<u>(8,464)</u>	<u>(831)</u>
Equity attributable to owners of parent		<u>772,406</u>	<u>762,329</u>	<u>742,364</u>
Non-controlling interests		<u>147,961</u>	<u>152,189</u>	<u>116,323</u>
Total equity		<u>920,367</u>	<u>914,518</u>	<u>858,687</u>
Total liabilities and equity		<u>1,425,237</u>	<u>1,488,128</u>	<u>1,272,664</u>

The accompanying notes are an integral part of these consolidated financial statements



SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Consolidated Statements of Comprehensive Income by Function

Statement of income by function	Notes	01-01-2018	01-01-2017
		12-31-2018	12-31-2017
		ThUS\$	ThUS\$
Profit (loss)			
Operating revenue	28	515,987	467,826
Cost of sales	29	(366,442)	(346,265)
Gross profit		149,545	121,561
Other income	32	2,273	3,214
Administrative expenses	30	(74,811)	(73,581)
Other expenses, by function	32	(5,991)	(10,425)
Other gains (losses)	34	9,756	74,031
Gains (losses) from operating activities		80,772	114,800
Finance income	31	5,908	3,389
Finance costs	31	(18,106)	(17,033)
Share of profit (loss) of associates and joint ventures accounted for using equity method	16,1	18,256	22,935
Exchange differences	37	(3,730)	(122)
Income from indexation units		(78)	(10)
Profit (loss) before tax		83,022	123,959
Income tax expense, continuing operations	21,3	(21,231)	(56,104)
Profit (loss) from continuing operations		61,791	67,855
Profit, attributable to			
Profit (loss), attributable to owners of parent		49,607	59,325
Profit (loss), attributable to non-controlling interests		12,184	8,530
Profit (loss)		61,791	67,855
Earnings per share (see note 27)			
Basic earnings per share from continuing operations	US\$/share	0.005095	0.006093
Diluted earnings per share from discontinued operations	US\$/share	0.005095	0.006093

The accompanying notes are an integral part of these consolidated financial statements



SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Consolidated statements of comprehensive income by function, continued

Statement of comprehensive income	01-01-2018	01-01-2017
	12-31-2018	12-31-2017
	ThUS\$	ThUS\$
Profit (loss)	61,791	67,855
Components of other comprehensive income, before tax		
Differences on translation^(*)		
Gains (losses) on exchange differences on translation, before tax	(16,069)	8,074
Reclassification adjustments in exchange difference on translation, before taxes	-	-
Other comprehensive income, before tax, exchange, exchange difference on translation	(16,069)	8,074
Cash flows^(*)		
Gains (losses) on cash flows hedges, before taxes	4,497	(2,222)
Reclassification adjustments in cash flows hedges, before taxes	-	-
Other comprehensive income, before tax, cash flow hedges	4,497	(2,222)
Other comprehensive income, before tax, actuarial gains (losses) on defined benefit plans	(1,670)	(1,182)
Other components of other comprehensive income, before tax	(13,242)	4,670
Income tax relating to components of other comprehensive income^(*)		
Income tax relating to exchange difference on translation	-	-
Income tax relating to cash flow hedges	(17)	(25)
Income tax relating to defined benefit plans	6	259
Sum of income tax relating to components of other comprehensive income	(11)	234
Other comprehensive income	(13,253)	4,904
Total comprehensive income	48,538	72,759
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	42,498	63,107
Comprehensive income attributable to non-controlling interests	6,040	9,652
Total comprehensive income	48,538	72,759

(*) Items that are reclassified or can be reclassified after the income for the period.

The accompanying notes are an integral part of these consolidated financial statements

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SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Consolidated Statements of Cash Flows

	01-01-2018 12-31-2018 ThUS\$	01-01-2017 12-31-2017 ThUS\$
Statement of Cash Flows (indirect method)		
Cash flows from (used in) operating activities		
Types of collections in operating activities		
Receipts from sales of goods and rendering of services	545,922	507,297
Receipts from premiums and claims, annuities and other policy benefits	2,201	949
Other receipts from operating activities	4,152	6,322
Classes of payments		
Payments to suppliers for goods and services	(238,930)	(243,117)
Payments to and on behalf of employees	(131,177)	(129,747)
Payments for premiums and claims, annuities and other policy benefits	(8,046)	(7,990)
Other payments from operating activities	(37,766)	(35,540)
Net cash flows from (used in) operating activities	136,356	98,174
Interest paid	-	-
Interest received	29	67
Income taxes refund (paid)	(19,406)	(21,377)
Other inflows (outflows) of cash	-	-
Net cash flows from (used in) operating activities	116,979	76,864

The accompanying notes are an integral part of these consolidated financial statements



SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Consolidated Statements of Cash Flows

	Notes	01-01-2018 12-31-2018 ThUS\$	01-01-2017 12-31-2017 ThUS\$
Cash flows from (used in) investing activities			
Cash flows used in obtaining control of subsidiaries or other businesses	15,2	-	(48,500)
Cash flows used in purchase of non-controlling interests	15,2	-	(11,215)
Proceeds from sales of property, plant and equipment	39	9,877	9,044
Purchase of property, plant and equipment	39	(47,854)	(62,595)
Purchase of intangible assets	39	(8,791)	(6,896)
Dividends received	39	23,902	36,867
Purchase of other long-term assets		-	(61)
Interest received		3,118	703
Other inflows (outflows) of cash	39	5,045	(21,531)
Cash flows from sale of non-controlling interests	34	-	126,990
Net cash flows from (used in) investing activities		(14,703)	22,806
Cash flows from (used in) financing activities			
Proceeds from long-term borrowings	39	21,834	165,281
Proceeds from long-term borrowing		2,061	22,407
Repayments of borrowings	39	(47,356)	(156,454)
Payments of finance lease liabilities		(2,542)	(2,605)
Dividends paid	39	(43,994)	(41,198)
Interest paid		(8,955)	(8,314)
Other inflows (outflows) of cash		(1,687)	-
Net cash flows from (used in) financing activities		(80,639)	(20,883)
Net increase (decrease) in cash and cash equivalents before effect of exchange rate changes		21,637	78,787
Effect of exchange rate changes on cash and cash equivalents		(2,287)	246
Net increase (decrease) in cash and cash equivalents		19,350	79,033
Cash and cash equivalents at beginning of period		222,062	143,029
Cash and cash equivalents at end of period	9	241,412	222,062

The accompanying notes are an integral part of these consolidated financial statements



SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Consolidated Statements of Changes in Equity

	Issued capital ThUS\$	Reserve of exchange difference on translation ThUS\$	Reserve of cash flow hedges ThUS\$	Reserve of actuarial gains or losses on defined benefit plans ThUS\$	Other miscellaneous reserves ThUS\$	Other reserves ThUS\$	Retained earnings (losses) ThUS\$	Equity attributable to owners of parent ThUS\$	Non-controlling interests ThUS\$	Equity ThUS\$
Equity at January 1, 2018	586,506	(50,872)	725	(2,597)	44,280	(8,464)	184,287	762,329	152,189	914,518
Increase (decrease) due to changes in accounting policy	-	-	-	-	-	-	(275)	(275)	-	(275)
Opening equity restated	586,506	(50,872)	725	(2,597)	44,280	(8,464)	184,012	762,054	152,189	914,243
Changes in equity										
Comprehensive income										
Profit (loss)	-	-	-	-	-	-	49,607	49,607	12,184	61,791
Other comprehensive income	-	(10,029)	4,485	(1,565)	-	(7,109)	-	(7,109)	(6,144)	(13,253)
Comprehensive income	-	(10,029)	4,485	(1,565)	-	(7,109)	49,607	42,498	6,040	48,538
Issue of equity	-	-	-	-	-	-	-	-	-	-
Increase (decrease) through transfers and other changes	-	-	-	-	(77)	(77)	77	-	(340)	(340)
Dividends (note 27.3)	-	-	-	-	-	-	(32,146)	(32,146)	(9,928)	(42,074) ¹⁾
Increase (decrease) in equity	-	(10,029)	4,485	(1,565)	(77)	(7,186)	17,538	10,352	(4,228)	6,124
Equity as of December 31, 2018:	586,506	(60,901)	5,210	(4,162)	44,203	(15,650)	201,550	772,406	147,961	920,367
Notes	27.2.1	27.2.2	27.2.3	27.2.4	27.2					
Equity at January 1, 2017	586,506	(57,774)	2,922	(1,674)	55,695	(831)	162,533	748,208	116,323	864,531
Increase (decrease) due to corrections of errors (Note 41)	-	-	-	-	-	-	(5,844)	(5,844)	-	(5,844)
Opening equity restated	586,506	(57,774)	2,922	(1,674)	55,695	(831)	156,689	742,364	116,323	858,687
Changes in equity										
Comprehensive income										
Profit (loss)	-	-	-	-	-	-	59,325	59,325	8,530	67,855
Other comprehensive income	-	6,902	(2,197)	(923)	-	3,782	-	3,782	1,122	4,904
Comprehensive income	-	6,902	(2,197)	(923)	-	3,782	59,325	63,107	9,652	72,759
Issue of equity	-	-	-	-	-	-	-	-	-	-
Increase (decrease) through transfers and other changes	-	-	-	-	(11,415)	(11,415) ²⁾	(295)	(11,710)	38,225	26,515
Dividends (note 27.3)	-	-	-	-	-	-	(31,432)	(31,432)	(12,011)	(43,443) ¹⁾
Increase (decrease) in equity	-	6,902	(2,197)	(923)	(11,415)	(7,633)	27,598	19,965	35,866	55,831
Equity as of December 31, 2017:	586,506	(50,872)	725	(2,597)	44,280	(8,464)	184,287	762,329	152,189	914,518

1) See note 39 b
2) See note 27.2.4

The accompanying notes are an integral part of these consolidated financial statements

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NOTE 1 Corporate information

Sociedad Matriz SAAM S.A. was incorporated on February 15, 2012. Its bylaws are recorded in a public deed dated October 14, 2011, executed at the Valparaiso Notary's office of Mr. Luis Enrique Fischer Yávar, to which the minutes of the aforementioned Extraordinary Shareholders' Meeting on October 5, 2011 were abridged.

Sociedad Matriz SAAM SA, (hereinafter SM SAAM or the Company) is the holder of approximately 99.9995% of the shares in which the capital of SAAM SA, a closed corporation, is distributed, whose corporate purpose is the provision of services to maritime transport, mainly in the tugboat, ports and logistics businesses.

The stock certificates of Sociedad Matriz SAAM SA, Rut 76.196.718-5, registered in the Securities Registry of the Commission for the Financial Market (Former Superintendency of Securities and Insurance) under No. 1,091, began to be traded on March 1, 2012 and its capital was divided into 736,791,983 shares.

The Company's domicile is established at Avenida Apoquindo 4800 Torre II Piso 18, Las Condes, Santiago Its corporate purpose is the acquisition, purchase, sale and disposal of shares of corporations, shares or rights in other companies, bonds, debentures, commercial paper and other transferable securities; administer, transfer, exploit them, perceive their fruits and take advantage of their sale and disposal; as well as the granting of financing to related companies and the provision of all kinds of services and advisory services, thus being classified as an investment company whose economic activity code corresponds to No. 1,300.

These consolidated financial statements include the indirect subsidiary, Iquique Terminal Internacional S.A., inscribed in the Register of Reporting Entities under No. 57 (Law No. 20,382) of the Commission for the Financial Market. The remaining indirect subsidiaries are not directly subject to the control of such Commission

Hereinafter "Sociedad Matriz SAAM S.A. and Subsidiaries" will be named as SM SAAM, the Company. The Company conducts its business through the direct subsidiaries SAAM S.A., SAAM Ports S.A. and SAAM Logistics S.A., providing tugboat and port terminals and logistics services, respectively.

SM SAAM is controlled since January 11, 2016 by the Quiñenco group, according to the provisions of articles 97 and 99 of the Securities Market Law No. 18,045, with 52.20% ownership through the following companies:

Company	Ownership interest	N° of shares
Quiñenco S.A.	15.64%	1,522,794,376
Inversiones Rio Bravo S.A.	33,25%	3,237,543,274
Inmobiliaria Norte Verde S.A.	3.31%	322,149,301
Total Quiñenco Group	52.20%	5,082,486,951

As of December 31, 2018 and 2017, SM SAAM has 3,371 shareholders inscribed in its register, (3,422 shareholders as of December 31, 2017).

NOTE 2 Basis of presentation of the consolidated financial statements

a. Statement on compliance

The consolidated financial statements as of December 31, 2018 have been prepared in accordance with International Financial Reporting Standards (IFRS) issued by the International Accounting Standard Board (IASB) and approved by its Board in session held on March 1, 2019.

b. Basis of preparation of the consolidated financial statements

These consolidated financial statements faithfully reflect the financial position of Sociedad Matriz SAAM S.A. and its subsidiaries as of December 31, 2018 and 2017, the comprehensive income by function, changes in equity and cash flows for the periods ended December 31, 2018 and 2017.

These consolidated financial statements have been prepared under the principle of an ongoing concern, based on the principle of historic cost, except for the items that are recognized at fair value.

The carrying amount of assets and liabilities, hedged with the operations that qualify for hedge accounting, is adjusted to reflect changes in fair value in relation to the risks covered.

c. Use of estimates and judgments

In the preparation of these consolidated financial statements, certain critical accounting estimates have been used to quantify certain assets, liabilities, income, expenses, and commitments. The areas involving a higher degree of judgment or complexity or areas in which the assumptions and estimates are significant for the financial statements are described below.

1. The assessment of impairment losses of specific assets. (See notes, 3.6e, 3.7e, 3.8, 3.15a 2, 3.15a 7, 3.15c, 3.16).
2. The assumptions used in the actuarial calculation of the employee benefit liabilities. (See note 26.3).
3. Useful lives of property, plant and equipment and intangible assets. (See notes 3.6d, 3.7c).
4. The probability of occurrence and valuation of certain liabilities and contingencies (See note 24).
5. El fair value of specific financial instruments (See Note 3.19).
6. The probability of recoverability of deferred tax assets (See Note 21).

These estimates are made according to the best information available over the facts analyzed.

In any case, it possible that certain events which might take place in the future oblige to modify those estimates in the next years, which, if it occurs, would be made prospectively, recognizing the effects of the change in the future financial statements.

NOTE 3 Summary de accounting policies applied

3.1.- Basis of consolidation

a) Subsidiaries

The Subsidiaries are all entities controlled by SM SAAM. Control exists when the Company has the power to direct the financial and operational policies of the entity with the purpose of obtaining benefits from its activities. In assessing whether SM SAAM controls another entity, the existence and effect of potential voting rights that are currently exercised or convertible in shares or other instruments that allow exercising the control of another entity, are considered. The subsidiaries are consolidated from the date that control is transferred to SM SAAM and are excluded from the consolidation on the date it ceases.

b) Transactions eliminated from consolidation

Intercompany balances and any unrealized income or expense arising from their transactions are eliminated during the preparation of the consolidated statements. Unrealized gains or losses from transactions with companies whose investment is recognized under the equity method are eliminated in the percentage their equity interest.

c) Investments in associates and joint ventures (equity method)

The associates are those entities where the Company has significant influence, but not control over financial and operating policies. It is assumed that there is significant influence when SM SAAM owns between 20% and 50% of the voting rights of another entity. Joint ventures are those entities in which SM SAAM has joint control over its activities, established by contractual agreements and which requires unanimous consent to make financial, operational and strategic decisions. Investments in associates and joint ventures are recognized according to the equity method and initially recognized at cost. The investment of SM SAAM includes the goodwill identified in the acquisition, net of any accumulated impairment loss.

An investment will be accounted for using the equity method, from the date it becomes an associate or joint venture. At the time of the acquisition of the investment, any difference between the cost of the investment and the part of the entity in the net fair value of the identifiable assets and liabilities of the investee will be accounted for as goodwill, and included in the book amount of the investment.

NOTE 3 Summary of accounting policies applied, continued

3.1.- Basis of consolidation, continued

c) Investments in associates and joint ventures (equity method), continued

The requirements of IAS 28 are applied to determine whether it is necessary to recognize an impairment loss with respect to the investments of the company in associates or joint ventures. When necessary, the entire carrying amount of the investment (including goodwill) is tested for impairment in accordance with IAS 36 Impairment of assets, as a single asset by comparing its recoverable amount (the higher of the value in use and fair value less costs to sell) with their book value. Any impairment loss recognized is part of the book value of the investment. Any reversal of such impairment loss recognized in accordance with IAS 36 increases the value of the investment, based on the recoverable amount of the investment.

The Company discontinues the use of the equity method, on the date when the investment ceases to be an associate or joint venture, or when the investment is classified as held for sale.

The consolidated financial statements include the equity in earnings and participation in the equity movements of the investments recognized according to the equity method, after making adjustments to align the accounting criteria of those associated with those of SM SAAM, from the date when significant influence and / or joint control begin.

When the equity in the losses generated in the associates exceeds the book value of that equity interest, including any long-term investment, said investment is reduced to zero and the recognition of more losses is discontinued except in the case that SM SAAM has the obligation or has made payments on behalf of the company in which it participates.

When the Company reduces its equity interest in an associate or joint venture, and continues to use the equity method, the effects that had previously been recognized in other comprehensive income must be reclassified to profit or loss according to the proportion of the equity interest reduction in said associate or joint venture.

When a Group company enters into transactions with an associate or joint venture, gains or losses resulting from transactions with the associate or joint venture are recognized in the consolidated financial statements of the Company only to the extent of the equity interests of third parties of the associate or joint venture.

NOTE 3 Summary of accounting policies applied, continued

3.1.- Basis of consolidation, continued

d) Changes in las equity interests de la Company in existing subsidiaries

Changes in ownership interests of a controller in a subsidiary that do not result in loss of control are equity transaction. Any difference between the fair value of the consideration transferred and the book value of the assigned interest is recognized directly in equity and attributed to the owners of parent.

When the control of a subsidiary is lost, a gain or loss is recognized in income and is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest; and (ii) the previous carrying amount of the assets (including goodwill), and liabilities of the subsidiary and any non-controlling interest.

3.2 Entities included in the consolidation

These consolidated financial statements include the following subsidiaries:

Tax N°	Company	Country	Functional Currency	Direct	Indirect	12-31-2018	12-31-2017
						Total	Total
92.048.000-4	Saam S.A. and Subsidiaries ⁽⁴⁾	Chile	US Dollar	99.9995%	0.0005%	100.00%	100.00%
76.729.932-K	Saam S.A. and Subsidiaries ⁽⁴⁾	Chile	US Dollar	99.99945%	0.0055%	100.00%	100.00%
76.757.003-1	Saam Ports S.A. and Subsidiaries ^(3 and 4)	Chile	US Dollar	99.9995%	0.0005%	100.00%	100.00%
96.973.180-0	SAAM Internacional S.A. and Subsidiaries	Chile	US Dollar	-	100.00%	100.00%	100.00%
76.479.537-7	SAAM Inversiones SPA	Chile	US Dollar	100.00%	-	100.00%	100.00%
76.002.201-2	SAAM Puertos S.A. and subsidiaries	Chile	US Dollar	-	100.00%	100.00%	100.00%
76.708.840-K	Inmobiliaria San Marco Ltda. y subsidiary ⁽²⁾	Chile	US Dollar	-	100.00%	100.00%	100.00%
96.720.220-7	Inversiones San Marco Ltda. and subsidiaries	Chile	US Dollar	-	100.00%	100.00%	100.00%
0-E	SAAM Remolques S.A. de C.V. and Subsidiaries	Mexico	US Dollar	-	51.00%	51.00%	51.00%
0-E	Concesionaria SAAM Costa Rica S.A.	Costa Rica	US Dollar	-	100.00%	100.00%	100.00%
0-E	Ecuastibas S.A.	Ecuador	US Dollar	-	100.00%	100.00%	100.00%
0-E	SAAM Remolcadores Colombia S.A.	Colombia	US Dollar	-	100.00%	100.00%	100.00%
0-E	Inversiones Habsburgo S.A.	Panama	US Dollar	-	100.00%	100.00%	100.00%
0-E	Inversiones Alaria S.A. II	Panama	US Dollar	-	100.00%	100.00%	100.00%
0-E	Saam Remolcadores Panamá S.A.	Panama	US Dollar	-	100.00%	100.00%	100.00%

(1) Subsidiary as from March 21, 2017.

(2) Company that changed its functional currency as from 01-01-2017

(3) Subsidiary as from July 1017.

(4) As of July 1, 2017, the division of SAAM was carried out, according to the business segments, thus, SAAM (legal continuator) was assigned the tug segment, while the logistics and ports businesses were assigned to SAAM Logistics S.A. and SAAM Ports S.A., respectively.

To ensure uniformity in the presentation of the consolidated financial statements of SM SAAM, the subsidiaries included in the consolidation and its subsidiaries have adopted the same accounting criteria as the parent company.

NOTE 3 Summary of accounting policies applied, continued

3.3 Presentation currency and functional currency

a) Functional Currency

The consolidated financial statements are presented in United States dollars, which is the functional currency or SM SAAM. Each group entity has determined its functional currency based on the currency of the main economic environment in which it operates.

The items in a currency other than the functional currency are considered transactions in foreign currency and are initially recorded at the exchange rate of the transaction date, at the end of each period the monetary assets and liabilities in foreign currency are translated at the exchange rate of the closing date, non-monetary items in foreign currency remain translated at the exchange rate of the transaction date.

The exchange differences account in the consolidated statement of comprehensive income by function includes the recognition of exchange rate changes in foreign currency assets and liabilities.

b) Presentation currency

Group entities with a functional currency other than the currency of SM SAAM must translate, at the reporting date, their results and statement of financial position at the presentation currency of the parent through the translation of their assets and liabilities at the exchange rate of closing date and its results at the average exchange rate. The main reporting company in dollar presentation currency is SAAM SMIT Marine Canada Inc. and Subsidiaries, whose functional currency is the Canadian dollar.

The exchange differences that arise from the translation to the presentation currency are recognized as a separate component of the equity, in other comprehensive income, in the reserve account of exchange differences on translation.

3.4 Translation basis for transactions in foreign currency and indexed unit

The principal foreign currency assets and liabilities are stated at their equivalent value in dollars, calculated at the following closing exchange rates.

Currency	12-31-2018	12-31-2017
Chilean peso	694.77	614.75
Chilean peso	19.6812	19.6558
Canadian dollar	1.3633	1.2519

NOTE 3 Summary of accounting policies applied, continued

3.4 Translation basis for transactions in foreign currency and indexed unit, continued

The assets and liabilities indexed in Unidades de Fomento (UF) have been valued at the following dollar values at the balance sheet date.

Closing date of the financial statements	12-31-2018	12-31-2017
	US\$	US\$
(UF/US\$)	39.68	43.59

3.5 Inventories

Inventories are valued at the lower of cost or net realizable value. The cost of inventories is based on the FIFO (first in, first out) method, and includes the cost of acquiring inventories and other costs incurred in moving them to their current location and conditions.

The net realizable value is the sale price estimated in the normal course of the business, less estimated sales costs.

Spare parts are valued at historic acquisition cost and recognized in income through the PEPS method.

Low-turnover spare parts, mainly those that are used in the repair and maintenance of the Company's main assets, tugs and cranes, constitute strategic inventories, and given their unpredictable demand, they are classified as non-current inventory.

3.6 Intangible assets

These are identifiable non-monetary assets without physical appearance that come from commercial transactions. Only intangible assets whose costs can be reasonably estimated objectively and from which it is probable that future economic benefits will flow are recognized.

Intangible assets with finite useful lives are initially recognized at acquisition or development cost and will be valued at cost less accumulated amortization and any impairment losses.

a) Port concessions

Port concession assets that are recognized under IFRIC12 are recorded as intangible assets as they have the right to collect revenues based on use. The cost of these related intangible assets includes the mandatory infrastructure works defined in the concession contract and the current value of all minimum contract payments. Accordingly, a financial liability is recorded at present value equivalent to the value of the recognized intangible asset.

NOTE 3 Summary of accounting policies applied, continued

a) Port concessions, continued

These consolidated financial statements contain port concession agreements registered with indirect subsidiaries Iquique Terminal Internacional S.A. and Maritime Terminal Mazatlán S.A. of C.V., Sociedad Portuaria Caldera S.A. and Sociedad Portuaria Granelera de Caldera S.A. (See note 35).

The associates that record port concession agreements in their financial statements are Terminal Puerto Arica S.A. (held for sale), Antofagasta Terminal Internacional S.A., San Antonio Terminal Internacional S.A. and San Vicente Terminal Internacional S.A.

b) Relationship with clients

Intangible assets denominated as "Relationship with Customers" generated in the business combinations carried out are amortized over the estimated return period of the benefits associated with the portfolio of current customers in each company at the acquisition date. These assets are amortized as from July 1, 2014, date on which these operations were carried out.

c) Goodwill

Goodwill represents the difference between the acquisition value of the shares or rights of subsidiaries, associates and joint ventures and the fair value of the identifiable contingent assets and liabilities at the acquisition date. Goodwill related to acquisitions of associates and joint ventures is included in investments accounted for under the equity method and joint ventures.

Goodwill arising on acquisitions of subsidiaries, joint ventures and businesses associated with functional currencies other than the U.S. dollar is valued in the functional currency of the acquired company, translating it into U.S. dollars at the exchange rate prevailing at the date of the statement of financial position.

Goodwill is not amortized, and at the end of each accounting period. It is estimated whether there are indications of impairment that could reduce its recoverable value to an amount lower than the recorded cost, in which case an impairment adjustment is made.

As of the closing date of these consolidated financial statements, there are no signs of impairment that imply any adjustment.

d) Amortization of intangible assets

Depreciation is recognized in the profit and loss accounts based on the straight-line method of depreciation over the estimated use or duration of the period of right of use in the case of concessions, counted from the date on which the asset is available for use.

NOTE 3 Summary of accounting policies applied, continued

3.6 Intangible assets, continued

d) Amortization of intangible assets, continued

The estimated useful lives by asset class are as follows:

Class	Minimum range	Maximum range
Goodwill		Indefinite
Water rights		Indefinite
Licenses and franchises	5 years	20 years
Port concessions (Note 35)	Concession period.	
For the operation of tugboat (Note 35)	Concession period.	
Relationships with customers (Note 17.2)	10 years	15 years
Software	3 years	7 years

e) Impairment of intangible assets

Intangible assets with indefinite useful lives are valued at cost and are tested annually for impairment.

At the year-end, or when deemed necessary, the Company and its subsidiaries evaluate whether there are signs of impairment in their assets. If there are such indicators, an estimate of the recoverable amount of such assets is made. The recoverable amount of an asset is the higher of the fair value less cost to sell and the value in use.

To determine the fair value less costs to sell, independent expert reports and / or available objective information are used. To determine the value in use, the estimated future cash flows are discounted at the WACC rate of the Company.

As of the closing date, SM SAAM S.A. and its subsidiaries do not present evidence of impairment due to significant changes such as a decrease in market value, obsolescence, physical damage, market return, etc. that may affect the valuation of intangible assets, other than those already recognized in this year.

3.7 Property, Plant and Equipment

a) Recognition and measurement

Items of property, plant and equipment are measured at acquisition cost, less accumulated depreciation and impairment losses, where appropriate.

NOTE 3 Summary of accounting policies applied, continued

Property, plant and equipment, continued

a) Recognition and measurement, continued

The cost includes expenses that have been directly attributed to the acquisition of the asset. The cost of self-built assets includes the cost of materials, direct labor, financial expenses related to external financing that are directly attributable, until the normal start-up of said asset, and any other cost directly allocated to the process of making the asset fit for its use, and the costs of dismantling and removing the items and restoring the place where they are located.

When the significant parts of an item of property, plant and equipment have different useful lives, they are recorded as separate elements within the subledger of property, plant and equipment.

Gains and losses on the sale of an item of property, plant and equipment are determined by comparing the selling price to the book value of property plant and equipment and are recognized net within "other gains (losses)".

b) Subsequent costs

The cost for replacing part of an item of property, plant and equipment is recognized in its carrying amount if it is possible that the future economic benefits incorporated within the part will flow in more than one period to SM SAAM and its cost can be measured reliably.

The costs of daily maintenance of property, plant and equipment are recognized in income when incurred.

Subsequent to the acquisition, only disbursements incurred that increase the economic useful life of the asset or its economic capacity and that are different from routine maintenance will be capitalized.

c) Depreciation and useful lives

Depreciation is recognized in the consolidated statement of income by function based on the method of straight-line depreciation over the useful lives of each item of property, plant and equipment. This is the method that best reflects the use and consumption of the good

NOTE 3 Summary of accounting policies applied, continued

3.8 Property, plant and equipment, continued

c) Depreciation and useful lives, continued

The estimated useful lives for the current periods are as follows:

Class	Range years	
	Minimum	Maximum
Building and constructions	40	80
Infrastructure of port terminals ⁽¹⁾	Concession period.	
Facilities and improvements in leased property	Lease period	
Vessels, tugboats, barges and lighters	10	30
Machinery	5	15
Transport equipment	3	10
Office machinery	1	3
Furniture, fixtures and accessories	3	5

(1) Includes assets not controllable by the entity granting the concession. The useful lives of these assets may exceed the concession period when the asset is transferable to other operations of the Company.

d) Leases

The current lease agreements that transfer to SM SAAM substantially all the risks and benefits inherent to the ownership of the leased assets will be classified and valued as financial leases and, if not, they will be recorded as an operating lease.

At the beginning of the term of the financial lease, an asset will be recognized for the lower of the fair value of the leased asset and the present value of the minimum payments of the lease contract.

The instalments consist of interest expense and amortization of capital. The instalment of operating lease are recognized as an expense on a straight-line basis during the lease term.

Finance lease liabilities are presented as current and non-current interest-bearing liabilities. The Company does not hold implied leases in contracts that require separation.

e) Impairment of property, plant and equipment

At the year-end, or when deemed necessary, the Company and its subsidiary evaluate whether there are signs of impairment in their assets, such as significant decreases in value, indicators of obsolescence or physical deterioration, changes in the legal, economic or technological environment in which the asset operates. If there are such indicators, an estimate of the recoverable amount of such assets is made. The recoverable amount of an asset is the higher of the fair value less cost to sell and the value in use.

NOTE 3 Summary of accounting policies applied, continued

Property, plant and equipment, continued

e) Impairment of property, plant and equipment, continued

To determine the fair value less costs to sell, independent expert reports and / or available objective information are used. To determine the value in use, the estimated future cash flows are discounted at the WACC rate of the Company.

In the case of assets that do not generate cash flows independently, impairment will be evaluated based on the grouping of assets that generate identifiable flows (cash generating units).

In the event that the recoverable amount of the asset is lower than the net book value, the corresponding adjustment for impairment will be recorded with a charge to income, leaving the asset recorded at its recoverable value.

In the case of revalued assets, impairment losses are recognized with a charge to equity up to the amount of the previous revaluation.

Impairment losses recognized in prior periods will be evaluated at each year-end, in order to determine any indication that the loss has decreased or disappeared, recognizing the reversal with credit to results unless an asset is recorded at the revalued amount, in which case the reversal is credited to equity.

As of the closing date, SM SAAM S.A. and its subsidiaries do not present evidence of impairment due to significant changes such as a decrease in market value, obsolescence, physical damage, market return, etc. that may affect the valuation of Property, Plant and Equipment, other than those already recognized in this fiscal year.

3.8 Investment properties

Investment properties are real estate held for the purpose of obtaining rent for lease or to obtain capital appreciation in the investment or both at the same time, but not for sale in the normal course of business, use in the production or supply of goods or services, or for administrative purposes. Investment properties are valued at cost less accumulated depreciation and accumulated impairment losses. When the use of a property changes, the value is reclassified to the item of the balance sheet that best reflects the new use of the property.

NOTE 3 Summary of accounting policies applied, continued

3.9 Provisions

A provision is recognised when there is a present legal or constructive obligation as a result of a past event and it is probable that there will be an outflow of resources embodying future economic benefits to from the settlement of the obligation and a reliable estimate of the amount of the obligation can be made. The amount for which the provision is recognised is the best estimate at the end of the reporting period of the disbursement required to settle the obligation.

When the estimated payment time is long term and can be estimated with sufficient reliability, the provision is recorded at its current value, discounting estimated cash flows at a market interest rate that reflects the specific risks of the obligation.

Provisions must be reviewed at the end of each reporting period, and adjusted accordingly to reflect at all times the best estimate available.

3.10 Employee benefits

a) Defined benefit plans

The Company is obliged to pay severance indemnities under the collective bargaining agreements. This obligation is provisioned applying the actuarial value method of the accrued cost of the benefit, at a nominal annual discount rate of 2.03%, considering estimates such as future permanence, mortality rate of the workers and future wage increases, determined on the basis of actuarial calculations. Discount rates are determined by reference to market interest curves.

The present value of the obligation is determined through actuarial evaluations. The actuarial evaluation involves making assumptions about the discount rate, future salary increases, mortality rates and future pension increases. All assumptions are reviewed once a year. In the determination of the discount rate, the interest rates of the instruments issued by the Central Bank of Chile are considered as reference. The mortality rate is based on publicly available mortality tables for the country. Future salary and pension increases are based on projected future increases in the inflation rate for the country. See details of the actuarial assumptions used in (Note 26.3)

b) Short-term benefits

Obligations for short-term employee benefits are measured on an undiscounted basis and accounted for in the statement of income by function as the related service is accrued.

NOTE 3 Summary of accounting policies applied, continued

3.11 Revenue from operating activities and costs of sales

Revenue from ordinary activities and the cost of sales derived from the provision of services is recognized in income on accrual basis.

Revenue from ordinary activities is recognized only to the extent that it can be reliably measured and it is probable that the economic benefits will flow to the Company regardless of when the effective recovery occurs.

The costs of sales associated with the services rendered are recognized on an accrual basis directly to the respective business areas of the Company.

Revenue from ordinary activities and cost of sales are recognized net of discounts.

3.12 Finance income and finance costs

Finance income is recognized in the statement of comprehensive income by function according to its accrual.

Finance costs are generally taken to income when incurred, except those to finance the construction or development of qualifying assets that require a substantial period to start operating, and those related to the actuarial cost of personnel benefits.

3.13 Income tax

The Company and its subsidiaries in Chile account for income tax based on the net taxable income determined according to the rules established in the Income Tax Law. Its subsidiaries abroad do so according to the standards of the respective countries.

On September 29, 2014, Tax Reform Law No. 20,780 was published, which, among other aspects, defines the default tax regime that applies to the Company, the corporate tax rate that by default will be applied gradually to companies between 2014 and 2018 and allows companies to also opt for one of the two tax regimes established as attributed or partially integrated, being subject to different tax rates beginning in 2017.

It should be noted that, according to the Tax Reform established by Law No. 20,780 and Law No. 20,899 that simplifies it, companies could have been left by default or by option in one of the two tax systems or regimes established by the new tax regulations. The first regime "Attributed income", implies for companies to pay a corporate tax rate of 25% from the commercial year 2017, the second regime, "Partially integrated", implies for the company to pay a corporate tax rate of 25. 5% for the 2017 commercial year and 27% for the 2018 and following commercial years.

NOTE 3 Summary of accounting policies applied, continued

3.13 Income tax, continued

According to the above and depending on the regime for which it has opted or be left by default, the company or the group companies will disclose the income tax and deferred tax rates, in the latter case considering the current tax rate at the date on which the temporary differences will be reversed.

3.14 Deferred taxes

Deferred tax assets and liabilities are recognized using the statement of financial position method, determining the temporary differences between the book value of the assets and liabilities and their tax base and are recorded as set forth in IAS 12 "Income tax".

Deferred taxes are measured at the tax rates expected to be applied to the temporary difference when they are reversed based on laws approved or to be approved on the closing date of each financial statement.

3.15 Financial instruments

a) Non-derivative financial instruments

Financial instruments are classified at the time of initial recognition as a financial asset, a financial liability or an equity instrument, in accordance with the economic fund of the contractual agreement.

Likewise, and for the purpose of their valuation, financial instruments are classified in the categories of financial assets at fair value through profit or loss, loans and accounts receivable, investments held to maturity and financial liabilities. The classification in the previous categories is made according to the characteristics of the instrument and the purpose that determined its acquisition. SM SAAM derecognizes a financial liability when its contractual obligations are cancelled or expire.

After the initial recognition, the non-derivative financial instruments are measured as described below:

a) 1. Cash and cash equivalents

Cash and cash equivalents recognized in the financial statements include cash on hand, current bank accounts, and other highly liquid short-term investments (with original maturities of three months or less) that are quickly realizable in cash and that do not have significant risk of changes in value.

NOTE 3 Summary of accounting policies applied, continued

a) 2. Trade and other receivables

Trade receivables are recognized at fair value, less impairment losses.

This classification also includes non-commercial debts, such as sundry debtors, loans to personnel and other entities abroad.

3.15 Financial instruments, continued

a) Non-derivative financial instruments, continued

a) 3. Financial assets at fair value through profit or loss

An instrument is classified at fair value through profit or loss if it is held for trading or is designated as such since its initial recognition.

A financial asset or liability is classified as held for trading if:

- It is acquired or incurred primarily for the purpose of selling or repurchasing it in the immediate future,
- It is part of a portfolio of identified financial instruments, which are managed jointly and for which there is evidence of a recent pattern of obtaining short-term benefits or,
- It is a derivative, except for a derivative that has been designated as a hedging instrument and meets the conditions to be effective.

Financial assets at fair value through profit or loss are initially recognized at fair value. Transaction costs directly attributable to the purchase or issue are recognized as an expense when incurred. Subsequent to their initial recognition, they are recognized at fair value by recording the changes in results.

a) 4. Held-to-maturity investments

Held-to-maturity investments are those non-derivative financial assets with fixed or determinable payments and fixed maturities over which SM SAAM has the effective intention and the ability to hold until maturity. The valuation criteria applicable to financial instruments classified in this category are the same as those applicable to loans and accounts receivable.

a) 5. Financial liabilities

These liabilities are initially recognized at their transaction value. The costs incurred that are directly attributable to the transaction are amortized during the period of the loan and are presented net of the liability. They are measured at amortized cost, using the effective interest rate method (annual equivalent charge).

NOTE 3 Summary of accounting policies applied, continued

3.15 Financial instruments, continued

a) Non-derivative financial instruments, continued

a) 6. Trade and other payables

Included in this item are the amounts pending payment for commercial purchases and related expenses, in addition to non-commercial debts, such as sundry creditors, withholdings related to the remuneration of personnel and others.

a)7. Other

Other non-derivative financial instruments, which include accounts receivable and loans, are measured at amortized cost using the effective interest method, less any impairment loss.

b) Financial derivative instruments

Derivative financial instruments to hedge foreign currency risk exposure and the interest rate are initially recognized at fair value. The costs of attributable transactions are recognized in the income statement when incurred.

After the initial recognition, the non-derivative financial instruments are measured at fair value, and their changes are recorded as described below:

b.1) Accounting hedges

Derivative financial instruments, which meet the hedge accounting criteria, will initially be recognized at their fair value, plus / minus the transaction costs that are directly attributable to their contracting or issuance as appropriate.

The gain or loss resulting from the valuation of the hedging instrument is recognized immediately in comprehensive income accounts as well as the change in the fair value of the hedged item, attributable to the hedged risk.

If the instrument no longer meets the criteria of hedge accounting, this coverage will be discontinued prospectively. Accumulated gains or losses previously recognized in equity will remain until the projected transactions occur.

b.2) Economic hedges

Hedge accounting is not applicable to derivative instruments that economically cover monetary assets and liabilities denominated in foreign currencies. Changes in the fair value of these derivatives are recognized in the statement of income by function as part of foreign currency gains and losses.

NOTE 3 Summary of accounting policies applied, continued

3.15 Financial instruments, continued

b.2) Economic hedges, hedges

Derivative financial instruments that do not meet the criteria for hedge accounting are classified and valued as financial assets or liabilities at fair value through profit or loss by function.

c) Impairment of financial assets

The provisions for doubtful debts are determined based on the expected loss of the assets, determined by evaluating the historical payment behavior of the clients of the various segments that make up the portfolio. For this evaluation, recoverability matrices are elaborated consisting of age tranches, which show the percentages of doubtful debts that are expected to occur during the life of the asset and are recognized from the initial moment.

Loans and accounts receivable are included in "Trade and other receivables" in the consolidated statement of financial position, except those with maturities exceeding twelve months from the closing date that are classified as trade and other receivables, non-current. They are accounted for at amortized cost using the effective interest rate method, with this corresponding to their initial fair value.

The effective interest rate method is a method of calculating the amortized cost of a financial asset or liability and of allocating the financial income or expense over the relevant period. The effective interest rate is the discount rate that exactly matches the estimated cash flows receivable or payable over the expected life of the financial instrument (or when appropriate in a shorter period) with the net carrying amount of the financial asset or financial liability.

Current trade accounts are not discounted The Company has determined that the calculation of amortized cost does not differ from the invoiced amount because the transaction has no significant associated costs.

3.16 Non-current assets held for sale

Non-current assets, or groups of assets and / or liabilities, that are expected to be recovered mainly through sales instead of being recovered through their continuous use are classified as available for sale and valued at the lower of carrying amount and fair value less costs to sell.

Immediately prior to this classification, the assets, or elements of an available-for-sale group, are valued at the lower of carrying amount and fair value less cost to sell.

NOTE 3 Summary of accounting policies applied, continued

3.16 Non-current assets held for sale, continued

Any impairment loss in a group for disposal is first allocated to the goodwill, and then to the remaining assets and liabilities based on apportionment. Impairment losses in the initial classification of available for sale and gains or losses subsequent to such classification, are recognized in profit or loss. Gains are only recognized once the accumulated impairment losses are covered.

3.17 Cash and cash equivalents

The Company considers cash and cash equivalents to be cash balances held in cash and bank current accounts, time deposits and other financial investments that are expected to be settled in less than 90 days. Also included in this item are those investments related to cash management, such as repurchase and resale agreements whose maturity is as defined above.

The bank overdraft lines used are included in short-term loans under current liabilities.

3.18 Determination of fair values

Some criteria and accounting disclosures of the Group require that the fair value of certain financial assets be determined in accordance with the following:

a) Financial assets

The fair value of financial assets at fair value through profit or loss and financial assets available for sale are determined at market value.

b) Trade and other receivables

Given that trade accounts receivable are due mainly within less than 120 days, it is estimated that their fair value does not differ significantly from their book value.

c) Derivatives

The fair value of derivative contracts is based on their quoted price.

NOTE 3 Summary of accounting policies applied, continued

3.19 Minimum dividend

As of December 31, 2018, the Company has provisioned the minimum dividend according to Article 79 of Chilean Corporate Law, which establishes that listed corporations should distribute an annual cash dividend to their shareholders, in proportion to their shares or the proportion established in the company's by-laws if it has preferred shares, of at least 30% of net income for each period, except when accumulated losses from prior years must be absorbed, and unless unanimously agreed otherwise by shareholders of all issued shares. SM SAAM determines the amount of minimum dividends to be paid to its shareholders during the next year, and it is recorded under "Other non-financial liabilities" with a charge to an item included in Equity called "Retained Earnings (Losses)".

3.20 Environment

The disbursements associated with the environment protection are recognized in income when incurred.

3.21 New accounting pronouncements

- a) Standards, interpretations and amendments which are mandatory for the first time for years starting on January 1, 2018

Standards and interpretations

IFRS 9 "Financial Instruments" – Issued in July 2014. IASB has published the complete version of IFRS 9, which replaces the application guidelines of IAS 39. This final version includes requirements related to the classification and measurement of financial assets and liabilities and a model of expected credit loss that replaces the current model of impairment loss incurred. The part related to hedge accounting included in this final version of IFRS 9 was already published in November 2013. The effect of the application of this standard resulted in a charge to retained earnings amounting to ThUS\$ 275.

IFRS 15 "Revenue from contracts with customers" – Issued in May 2014. It establishes the principles that an entity shall apply to report useful information to users of financial statements about the nature, amount, timing, and uncertainty of revenue and cash flows arising from a contract with a customer. The core principle of IFRS 15 is that an entity will recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Its application replaces IAS 11 Construction contracts; IAS 18 Revenue; IFRIC 13 Customer Loyalty Programmes; IFRIC 15 Agreements for the Construction of Real Estate; IFRIC 18 Transfers of Assets from Customers; and SIC-31 Revenue - Barter Transactions Involving Advertising Services. In general, the economic benefits for the services provided are immediately consumed by the client. No impact was observed in the application of this standard.

NOTE 3 Summary of accounting policies applied, continued

3.21 New accounting pronouncements, continued

- a) Standards, interpretations and amendments which are mandatory for the first time for years starting on January 1, 2018, continued

IFRIC 22 “Transactions in Foreign Currency and Advanced Considerations”. Issued in December 2016. This interpretation applies to a transaction in foreign currency (or part of it) when an entity recognizes a non-financial asset or liability arising from the payment or collection of an advanced consideration before the entity recognizes the related asset, expense or income (or the portion of these as appropriate). The interpretation provides guidance for when a single payment / receipt is made, as well as for situations in which multiple payments / receipts are made. Its purpose is to reduce diversity in practice.

Amendments and improvements

Amendment to IFRS 2 “Share-based payments”. Issued in June 2016. The amendment clarifies the measurements of share-based payments settled in cash and the accounting for modifications changing those payments to settlement with equity instruments. In addition, it introduces an exception to the principles of IFRS 2 that will require the treatment of premiums as if everything were settlement as an equity instrument, when the employer is obliged to withhold the tax related to share-based payments.

Amendment to IFRS 15 “Revenue from Contracts with Customers” Issued in April 2016. The amendment introduces clarifications to the guidance for identification of performance obligations in contracts with customers, accounting for copyrights and evaluation of principal versus agent (gross versus net income presentation). It includes new and modified illustrative examples as guidance, as well as practical examples related to the transition to the new income standard.

Amendment to IFRS 4 “Insurance Contracts”, regarding the application of IFRS 9 “Financial Instruments”. Issued in September 2016. The amendment introduces two approaches: (1) overlay approach, which gives all the companies that issue insurance contracts the option of recognizing in other comprehensive income, instead of profit or loss, the volatility that might arise when IFRS 9 is applied before the new standard of insurance contracts and (2) temporary exemption of IFRS 9, which allows the companies whose activities are predominantly related to insurance to optionally apply a temporary exemption of IFRS 9 until 2021, continuing until then with the application of IAS 39.

Amendment to IAS 40 “Investment Properties”, in relation to transfers of investment properties. Issued in December 2016. The amendment clarifies that, in transferring to, or from, investment properties, there must be a change in use. To conclude if the use of a property has changed, there must be an evaluation (supported by evidence) about whether the property meets the definition.

NOTE 3 Summary of accounting policies applied, continued

3.21 New accounting pronouncements, continued

- a) Standards, interpretations and amendments which are mandatory for the first time for years starting on January 1, 2018, continued

Amendment to IFRS 1 “First-time adoption of IFRS”, relating to the suspension of the short-term exceptions for first-time adopters with regard to IFRS 7, IAS 19 and IFRS 10. Issued in December 2016.

Amendment to IAS 28 “Investments in Associates and Joint Ventures”, in relation to the measurement of the associate or joint venture at fair value. Issued in December 2016.

The adoption of the standards, amendments and interpretations described above does not have a significant impact on the consolidated financial statements of the Company.

- b) Standards, interpretations and amendments issued, whose adoption is not mandatory yet, for which no early adoption has been made.

Standards and interpretations	Mandatory for years starting on
IFRS 16 “Leases” – Issued in January, 2016, it established the principle of recognition, measurement, presentation and disclosure of leases. IFRS 16 replaces the current IAS 17 and introduces a single lease accounting model. It also requires a lessee to recognize assets and liabilities for all lease contracts with terms over 12 months, unless the value of the underlying assets is low. IFRS 16 is effective for annual periods that begin on or after January 1, 2019, early adoption is permitted for entities that apply IFRS 15 before the first-adoption date of IFRS 16.	01/01/2019
IFRS 17 “Insurance Contracts”. Issued in May 2017, replaces the current IFRS 4. IFRS 17 shall change accounting mainly for all entities issuing insurance and investment contracts with discretionary participation characteristics. The standard applies to annual periods starting on January 1, 2021, with earlier application permitted if IFRS 15, ‘Revenue from Contracts with Customers’, and IFRS 9, ‘Financial Instruments’, are also applied.	01/01/2021
IFRIC 23 “ Uncertainty over income tax treatments”. Issued in June 2016. This interpretation clarifies how the recognition and measurement requirements of IAS 12 apply when there is uncertainty about the tax treatment.	01/01/2019
Amendment to IFRS 9 “Financial instruments”. Issued in October 2017. The amendment allows more assets to be measured at amortized costs than in the previous version of IFRS 9, particularly certain financial assets prepaid with a negative compensation. The qualifying assets included are certain loans and debt securities, which otherwise would have been measured at fair value through profit or loss (FVTPL). For them to qualify at amortized cost, the negative compensation must be a “fair compensation for the advance termination of contract”.	01/01/2019
Amendment to IAS 28 “Investment in associates and joint ventures.” Issued in October 2017. This amendment clarifies that companies that account for long-term interests in an associate or joint venture - in which the equity method is not applied - must account for said interests under IFRS 9. The IASB Board has published an example illustrating how companies apply the requirements of IFRS 9 and IAS 28 to long-term interests in an associate or joint venture.	01/01/2019
Amendment to IFRS 3 “Business combinations” Issued in December 2017. The amendment clarified that obtaining control of a company that is a joint venture is a business combination that is achieved in stages. The acquirer must re-measure its previously held interest in the joint venture at fair value at the acquisition date.	01/01/2019
Amendment to IFRS 11 “Joint Arrangements” Issued in December 2017. The amendment clarified that the party obtaining joint control of a company which is a joint venture should not re-measure its previously held interest in the joint venture.	01/01/2019

NOTE 3 Summary of accounting policies applied, continued

3.21 New accounting pronouncements, continued

Amendment to IAS 12 "Income tax" Issued in December 2017. The amendment clarified that the income tax consequences of dividends on financial instruments classified as equity should be recognized in accordance with where past transactions or events that generated distributable income were recognized.	01/01/2019
Amendment to IAS 23 "Borrowing Costs" Issued in December 2017. The amendment clarified that, if a specific loan remains outstanding after the qualifying asset is ready for its intended use or sale, it becomes part of the general loans.	01/01/2019
Amendment to IAS 19 "Employee Benefits" Issued in February 2018. The amendment requires entities to use updated assumptions to determine the current service cost and net interest for the rest of the period after a plan modification, reduction, or liquidation; and to recognize in profit or loss as part of the past service cost, or a gain or loss in liquidation, any reduction in a surplus, even if that surplus was not previously recognized because it did not exceed the asset's maximum limit.	01/01/2019

b) Standards, interpretations and amendments issued, whose adoption is not mandatory yet, for which no early adoption has been made.

Standards and interpretations	Mandatory for years starting on
Amendments to IAS 1 "Presentation of Financial Statements" and IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors" Issued in October 2018. It uses a consistent definition of materiality in all IFRSs and the Conceptual Framework for Financial Reporting; it clarifies the explanation of the definition of material; and it incorporates some of the guidance in IAS 1 on non-significant information.	01/01/2020
Amendments to IFRS 3 "Definition of a business" Issued in October 2018. It revises the definition of a business. According to feedback received by the IASB, application of the current guidance is commonly thought to be too complex, and it results in too many transactions qualifying as business combinations.	01/01/2020
Amendment to IFRS 10 "Consolidated financial statements" and IAS 28 "Investments in associates and joint ventures" Issued in September 2014. The amendment addresses an inconsistency between the requirements in IFRS 10 and those in IAS 28, in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The main consequence of the amendments is that a full gain or loss is recognized when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognized when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary.	Not specified

Except for the application of IFRS 16, the management of the Company believes that adoption of the standards, amendments and interpretations described above will not have a significant impact on the consolidated financial statements of the Company in the period of first-time adoption.

NOTE 3 Summary of accounting policies applied, continued

3.21 New accounting pronouncements, continued

Application of IFRS 16

The Company assessed the lease contracts exceeding one year starting on 12.31.2018, estimating an initial effect on the Company's financial liabilities of ThUS\$ 28,191, with a counterpart in the Company's non-current non-financial assets of equal value. The impact that the recording of these financial liabilities will have on the Company's covenants was verified and any negative effect on SM SAAM was ruled out.

The accounting effects of the application of IFRS 16 on SM SAAM are the following:

Subsidiary	Contract purpose	Contract term as of 01.01.2019	Discount rate applied (annual)	Asset / Liability opening balance	
				ThUS\$	Highest expense in income statement 2019 ThUS\$
Florida International Terminal LLC.	Lease port area	81 months	4.25%	22,876	450
Florida International Terminal LLC.	Crane lease	40 months	3.59%	793	11
Florida International Terminal LLC.	Crane lease	49 months	5.57%	928	18
SAAM S.A.	Office lease	94 months	5.6%	1,907	50
Inarpi S.A.	Land lease	456 months	3.5%	551	19
Inarpi S.A.	Real estates lease	15 and 18 months	3.5%	302	2
Inarpi S.A.	Vehicle lease	25, 13 and 37 months	3.5%	99	2
Ecuastibas S.A.	Vehicle lease	37 months	3.5%	38	-
Sociedad Portuaria Caldera S.A.	Vehicle lease	16 months	8.09%	36	(1)
Sociedad Portuaria Granelera de Caldera S.A.	Vehicle lease	16 months	8.09%	16	(4)
Iquique Terminal Internacional S.A.	Vehicle lease	18 months	2.21%	35	(1)
Saam Smit Towage Mexico S.A.	Vehicle lease	30 months	7.4%	137	4
Saam Smit Towage Mexico S.A.	Office lease	38 months	7.0%	349	12
SAAM Logistics S.A.	Crane lease	36 months	3%	53	1
Concesionaria SAAM Costa Rica S.A.	Office lease	24 months	4%	71	5
Total				28,191	568

NOTE 4 Accounting change

During the year from January 1 to December 31, 2018, the Company has applied the accounting principles uniformly in relation to year 2017.

NOTE 5 Risk management

The risks arising from the Company's operations are credit risk, liquidity risk, market risk, currency risk, operational risk and capital management risk. The Company manages exposure to them in accordance with its strategy.

SM SAAM manages its risks with the purpose of identifying and analyzing the risks faced by the Company, setting limits and appropriate risk controls.

The Company's financing sources consist mainly of equity, financial debt from loans and lease operations, and accounts payable. In order to mitigate the effects of credit, the financing is intended to have a balanced structure between short and long term sources, a low risk exposure and that these are in line with the flows generated by the Company.

a) Credit risk

Credit risk is the risk of financial loss for the Company in the event that a customer or counterparty to a financial instrument fails to meet its contractual obligations. It arises mainly from accounts receivable from customers. The loans granted are periodically reviewed in order to apply the controls defined by the Company and monitor the statement of accounts receivable.

Services to customers of direct subsidiaries SAAM S.A. and SAAM Logistics S.A. are performed under market conditions, which are simple credits that currently do not exceed 120 days.

These transactions are not concentrated in relevant customers; instead, the Company's customers are quite atomized, which allows the risk to be distributed.

a) Credit risk, continued

From 1 January 2018 onwards, the companies composing the SAAM group use the provision criteria defined in IFRS 9 when faced with evidence of impairment of accounts receivable, with the percentage parameters of constituted expected losses being as follows:

	12-31-2018	12-31-2018	12-31-2017
	SAAM Logistics S.A.	Other Companies	Prior criterion
Ageing of the fixed asset	Expected loss	Expected loss (ranges)	Factor
Not past due	0.170%	0.13% - 0.22%	-
30 days after the due date of the note receivable	3.574%	0.22% - 4.65%	-
60 days after the due date of the note receivable	12.098%	0.37% - 15.73%	-
90 days after the due date of the note receivable	19.591%	1.63% - 25.47%	25%
120 days after the due date of the note receivable	28.096%	11.47% - 36.52%	25%
180 days after the due date of the note receivable	37.493%	15.90% - 48.74%	50%
240 days after the due date of the note receivable	56.670%	20.11% - 73.67%	50%
300 days after the due date of the note receivable	72.470%	40.11% - 94.21%	75%
360 days after the due date of the note receivable	84.570%	55.06% - 100%	100%
Over 360 days after the due date of the note receivable	100%	98.44% - 100%	100%
Judicial collection, bad checks and other related	100%	100%	100%
High-risk customers, case by case review	100%	100%	100%

NOTE 5 Risk management, continued

a) Credit risk, continued

Currently, the determination of the percentages of expected loss due to the impairment of accounts receivable is carried out separately by each company composing the SAAM Group. This is because each Company behaves differently in the loans granted and in its collection management.

The book value of the financial assets represents the maximum exposure to credit risk. The maximum credit risk exposure as of the reporting date is as follows:

At the indirect subsidiary Iquique Terminal Internacional S.A., when granting credit to customers, they are credit evaluated in order to reduce the delinquency risk. The loans granted are periodically reviewed in order to apply the controls defined by the Company's policies and monitor the statement of accounts receivable. Services sold on credit are made to customers who have previously provided a guarantee in favor of ITI, which ensures payment compliance.

Impairment losses

The maximum credit risk exposure for trade receivables as of December 31, 2018 and December 31, 2017 was as follows:

	Note	12-31-2018		12-31-2017		
		Current	Non-current	Current	Non-current	Total
Trade receivables		67,344	-	67,344	68,482	68,482
Impairment of trade receivables		(3,954)	-	(3,954)	(4,661)	(4,661)
Trade receivables, net		63,390	-	63,390	63,821	63,821
Other receivables		10,881	15,832	26,713	9,767	19,909
Impairment of other receivables		-	-	-	-	-
Other receivables, net		10,881	15,832	26,713	9,767	19,909
Total Trade and other receivables	11	74,271	15,832	90,103	73,588	19,909

	12-31-2018	12-31-2017
	ThUS\$	ThUS\$
Change in impairment provision		
Opening balance as of January 1		4,661
Provision increase (Note 30)		221
Increase from change in accounting policy (IFRS 9)		183
Impairment reversal		(511)
Debtors write-off		(268)
Effect from change in foreign currency		(332)
Total impairment provision	3,954	4,661

b) Liquidity risk

Liquidity risk is the risk in which the Company would face difficulties in meeting its obligations related to financial liabilities which would be settled through the delivery of cash or another financial asset. The Company's approach to managing liquidity risk is to ensure, to the extent possible, that it always has sufficient liquidity to meet its obligations at maturity, whether under normal or more demanding conditions, without incurring unacceptable losses or causing damage to the Company's reputation.

NOTE 5 Risk management, continued

Impairment losses

b) Liquidity risk

SM SAAM estimates the projected liquidity requirements for each year, between the amounts of cash receivable (balances receivable from customers, dividends, etc.), the corresponding outflows (commercial, financial, etc.) and the amounts of cash available, in order to avoid having to resort to short-term external financing to the extent possible.

If there are cash surpluses, they can be invested in low-risk financial instruments.

b.1) Exposure to liquidity risk

The contractual maturities of financial liabilities, including estimated interest payments and excluding the impact of balance offsetting agreements, are shown below:

12-31-2018	Note	12-31-2018					
		Book value ThUS\$	Contractual cash flows ThUS\$	0 - 12 months ThUS\$	1 - 2 years ThUS\$	2 - 5 years ThUS\$	Over 5 years ThUS\$
Non-derivative financial liabilities							
Bank loans with guarantee	22.1	(130,416)	(152,260)	(27,584)	(24,479)	(73,057)	(27,140)
Bank loans without guarantee	22.1	(43,435)	(46,979)	(14,119)	(13,704)	(15,601)	(3,555)
Financial lease liabilities	22.2	(3,119)	(3,375)	(2,183)	(1,192)	-	-
Obligations with the public	22.4	(113,603)	(127,757)	(2,980)	(2,980)	(61,617)	(60,180)
Guaranteed factoring obligations	22.5	-	-	-	-	-	-
Trade and other payables, and payables to related entities	12 and 23	(36,595)	(36,595)	(36,595)	-	-	-
Assets on derivatives							
Derivatives of interest rate and currency used for hedging	10	3,041	3,041	11	-	1,515	1,515
Liabilities on derivatives							
Derivatives of interest rate and currency used for hedging	22.3	-	-	-	-	-	-
Total		(324,127)	(363,925)	(83,450)	(42,355)	(148,760)	(89,360)

NOTE 5 Risk management, continued

Impairment losses, continued

b) Liquidity risk, continued

b.1) Exposure to liquidity risk, continued

The payment dates of the cash flows included in the maturity analysis are not expected to differ significantly from the settlement date.

12-31-2017	Note	12-31-2017					
		Book value ThUS\$	Contractual cash flows ThUS\$	0 - 12 months ThUS\$	1 - 2 years ThUS\$	2 - 5 years ThUS\$	Over 5 years ThUS\$
Non-derivative financial liabilities							
Bank loans with guarantee	22.1	(135,195)	(156,765)	(27,818)	(27,944)	(64,792)	(36,211)
Bank loans without guarantee	22.1	(56,699)	(60,954)	(18,794)	(11,746)	(26,372)	(4,042)
Financial lease liabilities	22.2	(5,531)	(5,704)	(2,522)	(2,177)	(949)	(56)
Obligations with the public	22.4	(125,021)	(146,458)	(3,274)	(3,274)	(70,352)	(69,558)
Guaranteed factoring obligations	22.5	(4,956)	(4,956)	(4,956)	-	-	-
Trade and other payables, and payables to related entities	12 and 23	(33,833)	(33,833)	(33,833)	-	-	-
Assets on derivatives							
Derivatives of interest rate and currency used for hedging	10	8,704	8,704	72	-	-	8,632
Liabilities on derivatives							
Derivatives of interest rate and currency used for hedging	22.3	(568)	(568)	(536)	(32)	-	-
Total		(353,099)	(400,534)	(91,661)	(45,173)	(162,465)	(101,235)

NOTE 5 Risk management, continued

c) Market risk

It is the risk of changes in tariffs and market prices, such as exchange rates, interest rates or share prices, affecting the revenue of SM SAAM or the value of the financial instruments it holds. The Market risk management aims to manage and control market risk exposures within reasonable parameters while optimizing profitability.

The Company contracts derivatives and incurs in financial obligations to manage market risks. Usually, SM SAAM seeks to mitigate the volatility in income generated by the existence of unhedged net positions of assets and liabilities in foreign currency by contracting derivative instruments.

The Company regularly assesses the profitability of its businesses in accordance with changes in the market that could substantially affect the Company's profitability.

c.1) Interest rate risk and sensitization

Interest rate risk arises mainly from those sources of the Company's funding exposed to variable interest rates indexed at London InterBank Offered Rate ("LIBOR").

At each balance sheet date, the financial liabilities of SM SAAM and its subsidiaries, subject to changes in rates, are as follows:

As of December 31, 2018							
Debtor entity	Creditor entity	Total Debt	Agreed interest rate	Effective rate	Finance cost for the year ThUS\$	Finance costs sensitization +100bp ThUS\$	Finance costs sensitization -100bp ThUS\$
Inarpi S.A.	Banco Santander Madrid	13,271	Libor +1.8%	4.96%	(658)	(724)	(592)
SAAM Remolques S. A. de C. V.	Corpbanca New York Branch	24,696	Libor 180 +3%	4.31%	(1,064)	(1,171)	(958)
Sociedad Operadora de Puertos de Estiba y Desestiba Costa Rica	Banco Estado	8,260	Libor 180 +2.0%	3.84%	(317)	(349)	(285)
Sociedad Portuaria de Caldera S.A.	Banco Davivienda de Costa Rica	2,300	Libor + 5.5%	6.43%	(145)	(163)	(133)
Sociedad Portuaria Granelera de Caldera S.A.	Banco Davivienda de Costa Rica	2,262	Libor + 5.35%	6.85%	(155)	(170)	(139)
Florida International Terminal LLC.	Banco Crédito e Inversiones Miami	4,568	Libor + 3%	5.97%	(273)	(300)	(245)
SAAM SMIT Marine Canada	Scotiabank Canada (75% fixed rate 25% variable rate)	4,041	BA of Canada + 1.75%	3.20%	(129)	(142)	(116)
SAAM SMIT Marine Canada	Scotiabank Canada (75% fixed rate 25% variable rate)	2,921	BA of Canada + 1.45%	4.10%	(120)	(132)	(108)
Total financial liabilities at variable rate		62,319			(2,861)	(3,151)	(2,576)
Total financial liabilities accruing interests (Notes 22.1, 22.2, 22.4 and 22.5)		290,573					
Proportion financial liabilities with variable rate		21.45%					

NOTE 5 Risk management, continued

c) Market Risk, continued

c.1) Interest rate risk and sensitization, continued

As of December 31, 2017							
Debtor entity	Creditor entity	Total Debt	Agreed interest rate	Effective rate	Finance cost for the year ThUS\$	Finance costs sensitization +100bp ThUS\$	Finance costs sensitization -100bp ThUS\$
Iquique Terminal Internacional S.A.	Banco Estado	3,039	Libor 180 +2.5%	4.13%	(126)	(138)	(113)
Inarpi S.A.	Banco Santander Madrid	15,067	Libor +1.8%	4.89%	(644)	(708)	(579)
SAAM Remolques S. A. de C. V.	Corpbanca New York Branch	32,572	Libor 180 +3%	4.31%	(1,404)	(1,544)	(1,263)
Sociedad Operadora de Puertos de Estiba y Desestiba Costa Rica	Banco Estado	9,504	Libor 180 +2.0%	3.53%	(335)	(369)	(302)
Sociedad Portuaria de Caldera S.A.	Banco Davivienda de Costa Rica	3,417	Libor + 5.5%	6.42%	(219)	(241)	(197)
Sociedad Portuaria Granelera de Caldera S.A.	Banco Davivienda de Costa Rica	3,213	Libor + 5.35%	6.65%	(214)	(235)	(192)
Florida International Terminal LLC.	Banco Crédito e Inversiones Miami	1,526	Libor + 3%	5.12%	(78)	(86)	(70)
SAAM SMIT Marine Canada	Scotiabank Canada (75% fixed rate 25% variable rate)	4,667	BA of Canada + 1.75%	3.42%	(266)	(293)	(240)
Total financial liabilities at variable rate		73,005			(3,286)	(3,614)	(2,956)
Total financial liabilities accruing interests (Notes 22.1, 22.2, 22.4 and 22.5)		327,402					
Proportion financial liabilities with variable rate		22.30%					

The method used to determine the effect of interest rate changes for variable rate financial instruments that are not hedged consists of sensitizing the interest rate at 100 basis points in order to determine an adjusted rate and its effect at the end of each period.

As of December 31, 2018, the consolidated exposure of variable interest rate liabilities amounts to ThUS\$ 62,319 (ThUS\$ 73,005 as of December 31, 2017).

d) Currency sensitivity

	Average exchange rate 12-31-2018	Cash exchange rate 12-31-2018	Average exchange rate 12-31-2017	Cash exchange rate 12-31-2017
Chilean peso	640.29	694.77	649.33	614.75
Mexican peso	19.2280	19.6812	18.9229	19.6558
Canadian dollar	1.2951	1.3633	1.2988	1.2519

The main currencies other than the functional currency to which the Company is exposed are the Chilean peso, the Canadian dollar and the Mexican peso. Based on the Company's net financial assets and liabilities at each year-end, a weakening/strengthening of the dollar against these currencies and all other variants held constant could have affected profit after tax and equity, as shown in the table below:

NOTE 5 Risk management, continued

d) Currency sensitivity, continued

Foreign currency exposure, year 2018:

Currency	Effect on income					Effect in Equity ⁽¹⁾				
	Assets	Liabilities	Net Position	+10% exchange rate	-10% exchange rate	Assets	Liabilities	Net Position	+10% exchange rate	-10% exchange rate
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
CLP	26,714	(26,384)	330	(30)	37	28,673	-	28,673	(2,606)	3,185
CAD	-	-	-	-	-	134,459	(43,846)	90,613	(8,236)	10,066
MXP	19,594	(32,495)	(12,901)	1,173	(1,433)	-	-	-	-	-
Total Effect on income				1,143	(1,396)	Total Effect in Equity			(10,842)	13,251

(1) The effect of the change in the exchange rate is recorded against equity in conversion reserves.

Foreign currency exposure, year 2017:

Currency	Effect on income					Effect in Equity ⁽¹⁾				
	Assets	Liabilities	Net Position	+10% exchange rate	-10% exchange rate	Assets	Liabilities	Net Position	+10% exchange rate	-10% exchange rate
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
CLP	32,484	(29,884)	2,600	(236)	289	29,715	-	29,715	(2,702)	3,302
CAD	-	-	-	-	-	128,503	(31,417)	97,086	(8,827)	10,788
MXP	10,816	(32,117)	(21,301)	1,937	(2,367)	-	-	-	-	-
Total Effect on income				1,701	(2,078)	Total Effect in Equity			(11,529)	14,090

(1) The effect of the change in the exchange rate is recorded against equity in conversion reserves.

The variables used to calculate currency sensitization for the years 2018 and 2017 are as follows:

Currency	2018				2017		
	Exchange rate	+10% change exchange rate	-10% change exchange rate		Exchange rate	+10% change exchange rate	-10% change exchange rate
CLP	694.77	764.25	625.29		614.75	676.22	553.28
MXP	19.6812	21.6493	17.7131		19.6558	21.6214	17.6902
CAD	1.3633	1.4996	1.2270		1.2519	1.3771	1.1267

The effects recorded in equity correspond to the conversion effect of those companies whose functional currency is equivalent to the currency of the country in which they operate, considering the conversion criteria established by IAS 21.

NOTE 5 Risk management, continued

e) Capital management

The management of SM SAAM aims to maintain a solid capital base in order to keep the confidence of investors, creditors and the market, and support the future development of the business. The Company's Board of Directors monitors the return on capital on a monthly basis.

The Company's senior management keeps a balance between the higher returns that can be obtained with higher levels of credit and the advantages and security provided by a solid capital position.

The capital management maintained by SM SAAM is restricted exclusively by the covenants stipulated in the debt contracts in force signed with national banks. These restrictions are limited to maintaining indexes which are disclosed in note 36.6.

NOTE 6 Financial information by segment

a.1) Assets, liabilities and impairment by segment:

	Tugboats and corporate		Ports		Logistics		Total	
	12-31-2018	12-31-2017	12-31-2018	12-31-2017	12-31-2018	12-31-2017	12-31-2018	12-31-2017
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Assets	646,492	681,587	440,969	444,155	121,519	136,026	1,208,980	1,261,768
Investments accounted for using equity method	108,697	116,861	86,800	93,390	20,760	16,109	216,257	226,360
Total Assets	755,189	798,448	527,769	537,545	142,279	152,135	1,425,237	1,488,128
Total liabilities	(254,939)	(296,694)	(240,565)	(260,989)	(9,366)	(15,928)	(504,870)	(573,611)
Equity	(500,250)	(501,754)	(287,204)	(276,556)	(132,913)	(136,207)	(920,367)	(914,517)
(Loss), reversal of impairment recorded in income for the period	(1,060)	(1,378)	527	(85)	290	(4,952)	(243)	(6,415)

a.2) Non-current assets by geographic zone:

	Chile		South America		Central America		North America		Total	
	12-31-2018	12-31-2017	12-31-2018	12-31-2017	12-31-2018	12-31-2017	12-31-2018	12-31-2017	12-31-2018	12-31-2017
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Non-current assets other than financial instruments, investments accounted for using equity method and deferred tax assets	205,201	240,967	143,171	147,951	156,369	149,759	292,954	296,691	797,695	835,366
Total	205,201	240,967	143,171	147,951	156,369	149,759	292,954	296,691	797,695	835,366

NOTE 6 Financial information by segment, continued

a.3) Income by geographic zone:

	Tugboats		Ports		Logistics		Total	
	01-01-2018	01-01-2017	01-01-2018	01-01-2017	01-01-2018	01-01-2017	01-01-2018	01-01-2017
	12-31-2018	12-31-2017	12-31-2018	12-31-2017	12-31-2018	12-31-2017	12-31-2018	12-31-2017
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Chile	37,713	39,416	45,520	45,126	57,700	68,912	140,933	153,454
South America	30,312	27,040	99,585	71,450	-	-	129,897	98,490
Central America	14,132	13,224	64,802	55,079	-	-	78,934	68,303
North America	104,529	100,938	61,694	46,641	-	-	166,223	147,579
Total	186,686	180,618	271,601	218,296	57,700	68,912	515,987	467,826

a.4) The breakdown of revenue by business and service area, opened by customers, is as follows:

Segment	Service	Customer	01-01-2018	01-01-2017
			12-31-2018	12-31-2017
			ThUS\$	ThUS\$
Tugboats	Tugboat operations	Total tugboat operations	186,686	180,618
		Revenue from services provided to customers exceeding 10% of the total revenue related to this segment	-	21,003
		Revenue from services provided to customers not exceeding 10% of the total revenue related to this segment	186,686	159,615
Ports	Port operations	Total Port operations	271,601	218,296
		Revenue from services provided to customers exceeding 10% of the total revenue related to this segment	-	-
		Revenue from services provided to customers not exceeding 10% of the total revenue related to this segment	271,601	218,296
Logistics	Contract Logistics	Total Logistics operations	57,700	68,912
		Revenue from services provided to customers exceeding 10% of the total revenue related to this segment	1,778	-
		Revenue from services provided to customers not exceeding 10% of the total revenue related to this segment	55,922	68,912
Total Revenue			515,987	467,826

NOTE 6 Financial information by segment, continued

a.5) Income by segment is as follows:

December 31, 2018

Continuing operations	Notes	Tugboats	Ports	Logistics	Other	Removals	Total
		ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Revenue	28	188,846	271,601	58,735	-	(3,195)	515,987
Cost of sales	29	(129,093)	(193,740)	(47,516)	-	3,907	(366,442)
Gross profit		59,753	77,861	11,219	-	712	149,545
Administrative expenses	30	(23,807)	(22,440)	(7,626)	(23,866)	2,928	(74,811)
Operating income		35,946	55,421	3,593	(23,866)	3,640	74,741
Non-operating income		(6,675)	(9,418)	157	9,608	(3,640)	(9,968)
Share of profit (loss) of associates accounted for using equity method	16	7,500	3,397	6,949	410	-	18,256
Profit (loss) before tax		36,771	49,400	10,699	(13,848)	-	83,022
Tax income (expense)	21.3	(8,026)	(12,219)	(1,462)	476	-	(21,231)
Profit (loss)		28,745	37,181	9,237	(13,372)	-	61,791
Profit /loss, attributable to owners of parent		22,189	31,553	9,237	(13,372)	-	49,607
Profit /loss, attributable to non-controlling interests		6,556	5,628	-	-	-	12,184

December 31, 2017

Continuing operations	Notes	Tugboats	Ports	Logistics	Other	Removals	Total
		ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Revenue	28	182,348	218,369	69,256	-	(2,147)	467,826
Cost of sales	29	(131,566)	(159,653)	(57,947)	-	2,901	(346,265)
Gross profit		50,782	58,716	11,309	-	754	121,561
Administrative expenses	30	(23,003)	(20,075)	(13,505)	(17,605)	607	(73,581)
Operating income		27,779	38,641	(2,196)	(17,605)	1,361	47,980
Non-operating income		(1,434)	(9,115)	(149)	65,103	(1,361)	53,044
Share of profit (loss) of associates accounted for using equity method	16	13,095	4,976	3,705	1,159	-	22,935
Profit (loss) before tax		39,440	34,502	1,360	48,657	-	123,959
Tax income (expense)	21.3	(7,402)	(8,244)	(1,044)	(39,414)	-	(56,104)
Profit (loss)		32,038	26,258	316	9,243	-	67,855
Profit /loss, attributable to owners of parent		27,249	22,517	316	9,243	-	59,325
Profit /loss, attributable to non-controlling interests		4,789	3,741	-	-	-	8,530

NOTE 6 Financial information by segment, continued

a.6) Cash flows by segment:

	12-31-2018	12-31-2017
Net cash flows from (used in)	Total Flows	Total Flows
	ThUS\$	ThUS\$
Operating activities	116,979	76,864
Tugboats	44,879	44,705
Ports	80,779	45,996
Logistics	9,419	(1,250)
Corporate	(18,098)	(12,587)
Investment operations	(14,703)	22,806
Tugboats	(22,188)	45,687
Ports	(4,051)	(43,716)
Logistics	1,887	11,791
Corporate	9,649	9,044
Financing activities	(80,639)	(20,883)
Tugboats	(4,980)	(15,505)
Ports	(36,242)	12,879
Logistics	(53)	(154)
Corporate	(39,364)	(18,103)
Net increase (decrease) in cash and cash equivalents associated to segments	21,635	78,787
Tugboats	17,711	74,887
Ports	40,486	15,159
Logistics	11,251	10,387
Corporate	(47,813)	(21,646)
Net cash flows from (used in) investment activities, not allocable to segments	-	-
Net increase (decrease) in cash and cash equivalents	21,635	78,787
Effect of exchange rate changes on cash and cash equivalents	(2,285)	246
Net increase (decrease) in cash and cash equivalents	19,350	79,033
Cash and cash equivalents at beginning of period	222,062	143,029
Cash and cash equivalents at end of period	241,412	222,062

NOTE 7 Fair value of financial assets and liabilities

a) Composition of financial assets and liabilities:

Financial assets and liabilities	Notes	12-31-2018		12-31-2017	
		Book value ThUS\$	Fair value ThUS\$	Book value ThUS\$	Fair value ThUS\$
Cash and cash equivalents	9	241,412	241,412	222,062	222,062
Derivative instruments and other	10 a and 10 b	3,672	3,672	44,830	44,830
Trade and other receivables	11	90,103	90,103	93,497	93,497
Related party receivables	12	11,007	11,007	7,788	7,788
Total financial assets		346,194	346,194	368,177	368,177
Bank loans	22	(173,851)	(170,020)	(191,894)	(190,248)
Obligations with the public	22	(113,603)	(113,901)	(125,021)	(124,948)
Financial lease	22	(3,119)	(3,156)	(5,531)	(5,531)
Guaranteed factoring obligations	22	-	-	(4,956)	(4,956)
Hedging derivatives	22	-	-	(568)	(568)
Trade and other payables	23	(36,267)	(36,267)	(33,364)	(33,364)
Related party payables	12	(332)	(332)	(469)	(469)
Total financial liabilities		(327,172)	(323,676)	(361,803)	(360,084)
Net financial position		19,022	22,518	6,374	8,093

The book value of current accounts receivable, cash and cash equivalents, and other financial assets and liabilities is approximated to fair value due to the short-term nature of these instruments, and for accounts receivable, given that any recoverability loss is already reflected in the impairment provisions.

The fair value of non-derivative assets and liabilities that are not quoted in active markets is estimated through the use of discounted cash calculated on observable market variables as of the date of the financial statements. The fair value of derivative instruments is estimated through the use of discounts of future cash flows, determined on the basis of observable market information or on variants and prices obtained from third parties.

The fair value of bank loans and obligations with the public have a hierarchy level 2.

NOTE 7 Fair value of financial assets and liabilities, continued

b) Financial instruments by category:

12-31-2018	Fair value through profit or loss	Cash and cash equivalents, loans and accounts receivable	Hedge derivatives	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Financial derivative instruments	11	-	-	11
Marketable securities and investments in other companies	81	-	-	81
Hedging assets	-	-	3,030	3,030
Other financial assets	550	-	-	550
Total other financial assets	642	-	3,030	3,672
Cash and cash equivalents	-	241,412	-	241,412
Trade and other receivables	-	90,103	-	90,103
Related party receivables	-	11,007	-	11,007
Total financial assets	642	342,522	3,030	346,194

12-31-2018	Fair value through profit or loss	Hedge derivatives	Financial liabilities measured at amortized cost	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Bank loans	-	-	173,851	173,851
Obligations with the public	-	-	113,603	113,603
Financial lease	-	-	3,119	3,119
Total other financial liabilities	-	-	290,573	290,573
Trade and other payables	-	-	36,267	36,267
Related party payables	-	-	332	332
Total financial liabilities	-	-	327,172	327,172

NOTE 7 Fair value of financial assets and liabilities, continued

b) Financial instruments by category, continued:

12-31-2017	Fair value through profit or loss	Cash and cash equivalents, loans and accounts receivable	Hedge derivatives	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Financial derivative instruments	72	-	-	72
Term deposits exceeding 90 days	35,624	-	-	35,624
Marketable securities and investments in other companies	81	-	-	81
Hedging assets	-	-	8,632	8,632
Other financial assets	421	-	-	421
Total other financial assets	36,198	-	8,632	44,830
Cash and cash equivalents	-	222,062	-	222,062
Trade and other receivables	-	93,497	-	93,497
Related party receivables	-	7,788	-	7,788
Total financial assets	36,198	323,347	8,632	368,177

12-31-2017	Fair value through profit or loss	Hedge derivatives	Financial liabilities measured at amortized cost	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Bank loans	-	-	191,894	191,894
Obligations with the public	-	-	125,021	125,021
Financial lease	-	-	5,531	5,531
Guaranteed factoring obligations	-	-	4,956	4,956
Financial derivative instruments	520	48	-	568
Total other financial liabilities	520	48	327,402	327,970
Trade and other payables	-	-	33,364	33,364
Related party payables	-	-	469	469
Total financial liabilities	520	48	361,235	361,803

NOTE 7 Fair value of financial assets and liabilities, continued

At the end of each period, the Company presents the following structure for obtaining the fair value of its financial instruments recorded at fair value:

12-31-2018	Fair value ThUS\$	Fair Value Hierarchy		
		Level 1	Level 2	Level 3
		ThUS\$	ThUS\$	ThUS\$
Financial derivative instruments	11	-	11	-
Marketable securities and investments in other companies	81	81	-	-
Hedging assets	3,030	-	3,030	-
Other financial assets	550	-	550	-
Financial assets	3,672	81	3,591	-
Financial derivative instruments	-	-	-	-
Hedging derivatives	-	-	-	-
Financial liabilities	-	-	-	-

12-31-2017	Fair value ThUS\$	Fair Value Hierarchy		
		Level 1	Level 2	Level 3
		ThUS\$	ThUS\$	ThUS\$
Financial derivative instruments	72	-	72	-
Term deposits exceeding 90 days	35,624	-	35,624	-
Marketable securities and investments in other companies	81	81	-	-
Hedging assets	8,632	-	8,632	-
Other financial assets	421	-	421	-
Financial assets	44,830	81	44,749	-
Financial derivative instruments	5	-	5	-
Financial liabilities	5	-	5	-

NOTE 8 Non-current assets held for sale

A part of the property, plant and equipment is presented as a disposal group of assets held for sale in compliance with the commitment assumed by the management of the following companies:

- The increase in 2017 of ThUS\$ 3,139 corresponds to the reclassification of the Huasteca y Olmeca tugboat of the indirect subsidiary SAAM SMIT Remolcadores Inc. for ThUS\$ 251, the Pastaza tugboat of the indirect subsidiary Ecuastibas S.A. for ThUS\$ 29 and ThUS\$ 2,859 for dispensable assets of the Logistics area, with a sale plan in execution stage.
- During 2017, sales of assets amounted to ThUS\$ 2,217, corresponding to the sale of the Huasteca tugboat ThUS\$145, machinery from the logistics area for ThUS\$ 1,203, inventories for ThUS\$ 387 and dispensable real estate for ThUS\$ 482.
- The Company has classified its 15% interest in Terminal Puerto Arica S.A. as an asset held for sale.

As described in note 3.1 c to these consolidated financial statements, the interest in such company has been valued at the lower of its book value and its realizable value less costs of sale. As part of the valuation described above, no retained earnings or expenses have been recognized in income for the current year.

NOTE 8 Non-current assets held for sale, continued

- During the current year, the Company has achieved the sale of some of the assets held for sale, such as a property located in Puerto Montt, for ThUS\$ 309, the Olmeca tugboat in Panama for ThUS\$ 106 and assets of the Logistics area declared as dispensable in 2017, for ThUS\$ 449.

	12-31-2018 ThUS\$	12-31-2017 ThUS\$
Opening balance	19,120	10,445
Transfers from property, plant and equipment (note 18.3)	-	3,139 ^(a)
Transfers from inventories	-	784
Transfers from investments in associate companies	-	7,786 ^(c)
Disposals assets held for sale	(911) ^(d)	(2,217) ^(b)
Value adjustment assets held for sale	-	(892)
Presentation currency	(67)	75
Total Non-current classified as assets held for sale	18,142	19,120

The detail of non-current assets held for sale is as follows:

	12-31-2018 ThUS\$	12-31-2017 ThUS\$
Real estates	9,659	10,039
Machinery	697	1,295
Investment in associate	7,786	7,786
Total Non-current classified as assets held for sale	18,142	19,120

NOTE 9 Cash and cash equivalents

The detail of cash and cash equivalents is as follows:

	12-31-2018 ThUS\$	12-31-2017 ThUS\$
Cash in hand	123	141
Balances in banks and overnight	55,644	48,329
Short-term deposits	180,338	172,542
Other cash and cash equivalents	5,307	1,050
Total cash and cash equivalents	241,412	222,062

Cash and cash equivalents corresponds to cash in hand and current bank accounts. Short term deposits are at fixed term with banking institutions and are recorded at their investment value plus the corresponding interest accrued at the year end.

NOTE 9 Cash and cash equivalents, continued

The detail of cash and cash equivalents by currency is as follows:

	12-31-2018 ThUS\$	12-31-2017 ThUS\$
US Dollar	226,402	205,078
Canadian dollar	1,377	7,348
Chilean peso	7,456	5,388
Real	13	13
Mexican peso	2,268	850
Other currencies	3,896	3,385
Total cash and cash equivalents by currency	241,412	222,062

NOTE 10 Other financial assets, current and non-current

	12-31-2018 ThUS\$	12-31-2017 ThUS\$
Total other financial assets, current (Note 10.a)	11	35,696
Total other financial assets, non-current (Note 10.b)	3,661	9,134
Total other financial assets	3,672	44,830

Financial assets in 2017 correspond mainly to term deposits over 90 days and currency and interest rate derivative contracts, the former are measured at amortized cost, while derivative contracts are measured at fair value.

a) Other financial assets, current

The detail of Other financial assets, current is as follows:

	12-31-2018 ThUS\$	12-31-2017 ThUS\$
Currency derivative (forward) ⁽¹⁾	-	72
Interest rate derivative (swap) ⁽²⁾	11	-
Term deposits over 90 days ⁽³⁾	-	35,624
Total other financial assets at fair value, current	11	35,696

⁽¹⁾ Corresponds to currency derivative contracts (forward), entered into by the Company, to minimize the risk of exchange rate fluctuations in unhedged items on the balance sheet.

⁽²⁾ Corresponds to interest rate derivative contracts (swap), entered into by the Company, to minimize the risk of changes in the Libor rate.

⁽³⁾ The decrease is explained by the redemption of the term deposit taken by Inversiones Misti S.A. used to settle the income tax arising from the sale of the investment in Tramarsa S.A. in May 2017.

NOTE 10 Other financial assets, current and non-current, continued

b) Other financial assets non-current held to maturity

	12-31-2018 ThUS\$	12-31-2017 ThUS\$
Non-current		
CCSWAP Derivative ⁽¹⁾	3,030	8,632
Investment in companies	81	81
Financial guarantees	123	97
Other financial assets	427	324
Total other financial assets, non-current	3,661	9,134

⁽¹⁾ Corresponds to the fair value associated with the Cross Currency Swap contract entered into by SM SAAM and Banco Santander to minimize the risk of changes in exchange rates related to the issue of bonds in January 2017.

NOTE 11 Trade and other receivables

a) Breakdown by collection currency of trade and other receivables, current and non-current from:

	Currency	12-31-2018		Total ThUS\$	12-31-2017		Total ThUS\$
		Current ThUS\$	Non-current ThUS\$		Current ThUS\$	Non-current ThUS\$	
Trade receivables	CLP	14,703	-	14,703	17,764	-	17,764
	USD	33,121	-	33,121	36,810	-	36,810
	CAD	6,457	-	6,457	3,966	-	3,966
	MX	8,663	-	8,663	4,845	-	4,845
	Other currencies	446	-	446	436	-	436
Total trade receivables	Total	63,390	-	63,390	63,821	-	63,821
Other receivables	CLP	741	1,303	2,044	2,071	3,523	5,594
	USD	8,775	14,375	23,150	6,505	16,386	22,891
	MX	1,324	-	1,324	1,191	-	1,191
	Other currencies	41	154	195	-	-	-
	Total other receivables	Total	10,881	15,832	26,713	9,767	19,909
Total Trade and other receivables	Total	74,271	15,832	90,103	73,588	19,909	93,497

Trade debtors correspond to receivables from customers for the provision of services, mainly related to the maritime business, such as: tugboat services, port operations, and freight logistics.

The balance of other long-term accounts receivable consists mainly of loans to foreign entities with different interest rates and collection terms, which are duly documented by these debtors. Also included in this balance are loans to employees and advanced payments for severance indemnities.

NOTE 11 Trade and other receivables, continued

b) Breakdown by number and portfolio of trade and other receivables, current and non-current of:

Delinquency range	12-31-2018				12-31-2017			
	N° of customers, non-renegotiated portfolio	Amount non-renegotiated portfolio, gross (ThUS\$)	N° of customers, renegotiated portfolio	Amount renegotiated portfolio, gross (ThUS\$)	N° of customers, non-renegotiated portfolio	Amount non-renegotiated portfolio, gross (ThUS\$)	N° of customers, renegotiated portfolio	Amount renegotiated portfolio, gross (ThUS\$)
Not past-due	4,085	70,662	-	-	4,013	71,112	-	-
1-30 days	1,605	11,872	-	-	1,609	14,909	-	-
31-60 days	861	3,444	-	-	455	3,826	-	-
61-90 days	1,004	1,742	-	-	518	1,555	-	-
91-120 days	417	405	-	-	271	1,503	-	-
121-150 days	337	177	-	-	94	348	-	-
151-180 days	50	85	-	-	31	681	-	-
181-210 days	167	152	-	-	34	73	-	-
211-250 days	4	7	-	-	40	63	-	-
> 250 days	1,008	5,511	-	-	2,141	4,088	-	-
Total	9,538	94,057	-	-	9,206	98,158	-	-
Allowance for doubtful accounts		(3,954)				(4,661)		
Total net		90,103				93,497		

The Company does not have customers classified under the category guaranteed portfolio as of December 31, 2018 and December 31, 2017.

The Company, through its direct subsidiary SAAM S.A., arranged a commercial credit insurance to reduce the risk of uncollectability of its client portfolio, whose policy was in force until March 31, 2018.

c) Detail of protested notes receivable and under judicial collection, current and non-current from:

Unguaranteed portfolio	12-31-2018		12-31-2017	
	N° of customers portfolio	Amount portfolio ThUS\$	N° of customers portfolio	Amount portfolio ThUS\$
Protested notes and notes under judicial collection	10	868	22	968

Impairment provision Trade receivables	Impairment provision Trade receivables			
	Non-renegotiated portfolio ThUS\$	Renegotiated portfolio ThUS\$	Write-offs for the period ThUS\$	Recoveries for the period ThUS\$
12-31-2018	3,954	-	268	511
12-31-2017	4,661	-	387	1,133

NOTE 12 Balances and transactions with related entities

The net balance of receivables and payables with unconsolidable related companies is as follows:

	Current 12-31-2018 ThUS\$	Non-current 12-31-2018 ThUS\$	Total 12-31-2018 ThUS\$	Current 12-31-2017 ThUS\$	Non-current 12-31-2017 ThUS\$	Total 12-31-2017 ThUS\$
Related party receivables	11,007	-	11,007	7,788	-	7,788
Related party payables	(332)	-	(332)	(469)	-	(469)
Total	10,675	-	10,675	7,319	-	7,319

All current balances pending with related parties are valued in conditions of mutual independence and will be cancelled within twelve months after the balance sheet date.

(12.1) Accounts receivable from related entities

The composition of Accounts receivable from related entities is as follows:

Tax N°	Domestic companies	Currency	Relationship	Transaction	Current 12-31-2018 ThUS\$	Non-current 12-31-2018 ThUS\$	Current 12-31-2017 ThUS\$	Non-current 12-31-2017 ThUS\$
96.885.450-K	Aerosan Airport Services S.A.	Chilean pesos	Indirect associate	Services Trade Current Acc.	7	-	1	-
96.566.940-K	Agencias Universales S.A.	Chilean pesos	Indirect	Services Other	-	-	79	93
99.511.240-K	Antofagasta Terminal Internacional S.A.	Chilean pesos	Indirect associate	Services Dividend	258	-	279	-
90.160.000-7	Compañía Sud Americana de Vapores S.A.	Chilean pesos and US Dollars	Common shareholders	Services Other	100	-	165	3
89.602.300-4	CSAV Austral SPA	Chilean pesos and US Dollars	Common shareholders	Services	257	-	358	-
99.501.760-1	Embotelladoras Chilenas Unidas S.A.	Chilean pesos	Common director	Services	2	-	10	-
76.049.840-8	Happag Lloyd SPA	Chilean pesos and US Dollars	Common shareholders	Services	-	-	1,557	-
76.380.217-5	Happag Lloyd Chile SPA	Chilean pesos and US Dollars	Common shareholders	Services	2,325	-	-	-
76.140.270-6	Inmobiliaria Carriel Ltda.	Chilean pesos	Indirect associate	Services Trade Current Acc.	-	-	6	-
76.028.651-6	Lng Tugs Chile S.A.	US Dollar	Indirect associate	Services Dividend	61	-	183	15
99.506.030-2	Muellaje del Maipo S.A.	Chilean pesos	Indirect associate	Services	-	-	2	-
96.915.770-5	Muellaje STI S.A.	Chilean pesos	Indirect associate	Other	3	-	2	-
76.028.758-K	Norgistics Chile S.A.	Chilean pesos	Common shareholder	Services	66	-	120	-
96.610.780-4	Portuaria Corral S.A.	Chilean pesos	Indirect associate	Services Dividends	-	-	11	-
96.908.970-K	San Antonio Terminal Internacional S.A.	Chilean pesos and US Dollar	Indirect associate	Services Dividend	16	-	102	469
96.908.930-0	San Vicente Terminal Internacional S.A.	Chilean pesos	Indirect associate	Services Dividend	54	-	113	-
78.353.000-7	Servicios Portuarios Reloncavi Ltda.	Chilean pesos	Indirect associate	Services Withdrawal of profits	255	-	12	-
96.783.150-6	St. Andrews Somoky Delicacies S.A	Chilean pesos	Common shareholders	Services	1	-	-	-
99.567.620-6	Terminal Puerto Arica S.A.	Chilean pesos	Indirect associate	Services Dividend	-	-	3	-
96.657.210-8	Transportes Fluviales Corral S.A.	Chilean pesos	Indirect associate	Services	29	-	91	-
	Total domestic companies				3,434	-	3,675	-

NOTE 12 Balances and transactions with related entities, continued

(12.1) Accounts receivable from related entities, continued

TAX N°	Country	Currency	Foreign companies	Relationship	Transaction	Current	Non-current	Current	Non-current
						12-31-2018	12-31-2018	12-31-2017	12-31-2017
						ThUS\$	ThUS\$	ThUS\$	ThUS\$
0-E	Germany	US Dollar	Hapag Lloyd AG	Common shareholder	Services	3,487	-	2,687	-
0-E	Mexico	US Dollar	Hapag Lloyd México S.A. de C.V.	Common shareholder	Services	316	-	224	-
0-E	Uruguay	US Dollar	Luckymont S.A.	Indirect associate	Trade loan	5	-	207	-
0-E	Malta	US Dollar	Norasia Container Lines Ltd.	Common shareholder	Services	-	-	3	-
0-E	Brazil	US Dollar	SAAM SMIT Towage Brasil S.A.	Indirect associate	Services	-	-	1	-
0-E	Brazil	US Dollar	Tug Brasil Apoio Marítimo Portuario S.A.	Joint venture	Dividend	2,774	-	-	-
					Services	459	-	459	-
					Trade Current Acc.	532	-	532	-
Total foreign companies						7,573	-	4,113	-
Total Accounts receivable from related entities						11,007	-	7,788	-

(12.2) Accounts payable to related entities

TAX N°	Domestic companies	Currency	Relationship	Transaction	Current	Non-current	Current	Non-current
					12-31-2018	12-31-2018	12-31-2017	12-31-2017
					ThUS\$	ThUS\$	ThUS\$	ThUS\$
96.566.940-K	Agencias Universales S.A.	Chilean pesos	Indirect	Services	-	-	16	-
90.160.000-7	Cia. Sudamericana de Vapores S.A.	Chilean pesos	Common director	Services	-	-	7	-
92.011.000-2	Empresa Nacional de Energía Enx S.A.	Chilean pesos	Common director	Services	78	-	19	-
76.380.217-5	Hapag- Lloyd Chile SPA	US Dollar	Common shareholder	Services	3	-	109	-
96.908.970-K	San Antonio Terminal Internacional S.A.	Chilean pesos	Indirect associate	Other Services	75	-	63	-
94.058.000-5	Servicio Aeroportuarios Aerosan S.A.	Chilean pesos	Indirect associate	Trade Current Acc.	-	-	1	-
99.567.620-6	Terminal Puerto Arica S.A.	Chilean pesos	Indirect associate	Services	6	-	6	-
82.074.900-6	Transbordadora Austral Broom S.A.	Chilean pesos	Indirect associate	Other	3	-	-	-
Total domestic companies					165	-	221	-

TAX N°	Country	Currency	Foreign companies	Relationship	Transaction	Current	Non-current	Current	Non-current
						12-31-2018	12-31-2018	12-31-2017	12-31-2017
						ThUS\$	ThUS\$	ThUS\$	ThUS\$
0-E	Brazil	US Dollar	Companhia Libra de Navegação S.A.	Common shareholder	Services	-	-	1	-
0-E	Peru	US Dollar	Consorcio Naviero Peruano S.A.	Common shareholder	Services	-	-	15	-
0-E	Uruguay	US Dollar	Luckymont	Indirect	Trade Current Acc.	1	-	-	-
0-E	Brazil	US Dollar	Tug Brasil Apoio Marítimo Portuario S.A.	Indirect associate	Services	166	-	232	-
Total foreign companies						167	-	248	-
Total Accounts payable to related entities						332	-	469	-

NOTE 12 Balances and transactions with related parties, continued

(12.3) Effect on income of transactions with related entities

TAX N°	Company	Relationship	Country	Transaction with effect on income of	12-31-2018	12-31-2017
					ThUS\$	ThUS\$
96.885.450-K	Aerosán Airport Services S.A.	Indirect associate	Chile	Back Office	5	-
				Advisory services	2	9
96.566.940-K	Agencias Universales S.A.	Indirect	Chile	Shipping agency	40	-
				Port services	-	1,012
				Logistics	4	-
				Logistics contracted	-	(82)
				Third-party staff	(11)	-
90.160.000-7	Compañía Sudamericana de Vapores S.A.	Common shareholders	Chile	Port operations	14	554
				Shipping agency	-	281
				Logistics	-	-
				Tugboats	561	586
				Leases	-	(92)
89.602.300-4	CSAV Austral SPA S.A.	Common shareholders	Chile	Logistics	538	735
				Cold storage terminal	-	4
				Port operations	364	200
				Tugboats	826	863
96.908.970-K	San Antonio Terminal Internacional S.A.	Indirect associate	Chile	Container deposit and central workshop	-	1
				Bulks and warehouses	-	-
				Logistics	-	42
				Leases	31	-
				Leases (cost)	-	-
				Cost port terminal services	(475)	(337)
				Back Office	3	-
				Advisory services	15	-
96.908.930-0	San Vicente Terminal Internacional S.A.	Indirect associate	Chile	Logistics	285	434
				Sale of license	22	16
				Other income	30	-
				Tugboats	10	33
				Container deposit and central workshop	77	332
				Cost port terminal services	-	(391)
				Administrative expenses	-	-
99.511.240-K	Antofagasta Terminal Internacional S.A.	Indirect associate	Chile	Container deposit and central workshop	-	34
				Logistics	21	34
				Tugboats	-	19
				Leases	38	-
				Cost port terminal services	(14)	(22)
				Computer services	145	140
				Back Office	5	-
				Advisory services SAAM Group	29	72
				Fleet services	13	-
99.567.620-6	Terminal Puerto Arica S.A.	Indirect associate	Chile	Cost port terminal services	(28)	(45)
96.711.590-8	Manañal S.A.	Common director	Chile	Logistics	-	2
				Administrative expenses	-	(9)
				Cost port terminal services	-	-
				Third-party staff	(2)	-
83.628.100-4	Sonda S.A.	Common director	Chile	Cost computer services	-	-
96.657.210-8	Transportes Fluviales Corral S.A.	Indirect associate	Chile	Tugboats	579	567
				Advisory services	6	-
96.610.780-4	Portuaria Corral S.A.	Indirect associate	Chile	Advisory services	6	-
82.074.900-6	Transbordadora Austral Broom S.A.	Indirect associate	Chile	Shipping agency	-	11
				Other	11	(14)
96.989.120-4	Cervecera CCU Chile Ltda.	Common director	Chile	Logistics	31	1
0-E	Hapag Lloyd AG	Common director	Germany	Port operations	10,692	8,434
				Tugboats	1,942	630
				Container deposit and central workshop	748	-
				Cold storage plant	3,245	-
				Other	412	-

NOTE 12 Balances and transactions with related parties, continued

(12.3) Effect on income of transactions with related entities, continued

Tax N°	Company	Relationship	Country	Transaction with effect on income of	12-31-2018 ThUS\$	12-31-2017 ThUS\$
87.987.300-2	Southern Shipmanagement Ltda.	Common shareholder	Chile	Shipping agency	-	294
0-E	Southern Shipmanagement Co. S.A.	Common shareholder	Panama	Shipping agency	-	12
76.028.758-k	Norgistics Chile S.A.	Common shareholder	Chile	Logistics	-	3
				Shipping agency	-	8
92.011.000-2	Empresa Nacional de Energía ENEX S.A	Common director	Chile	Logistics	4	160
				Cost port terminal	-	-
				Other expenses	(905)	(496)
97.004.000-5	Banco de Chile S.A.	Common director	Chile	Logistics	3	13
				Port operations	5	-
				Other expenses	(2)	(6)
81.148.200-5	Ferrocarril de Antofagasta a Bolivia S.A.	Common director	Chile	Logistics	-	1
91.041.000-8	Viña San Pedro Tarapacá S.A.	Common director	Chile	Logistics	8	2
86.963.200-7	Forus S.A.	Common director	Chile	Logistics	-	-
96.783.150-6	St. Andrews Smocky Delicacies S.A.	Common director	Chile	Logistics	14	14
				Other operational services	-	-
99.501.760-1	Embotelladoras Chilenas Unidas S.A.	Common director	Chile	Logistics	91	73
78.353.000-7	Servicios Portuarios Reloncaví Ltda.	Indirect associate	Chile	Leases	63	-
				Bulks and warehouses	-	207
				Third-party staff	28	-
				Advisory services	9	-
				Container deposit and central workshop	-	63
				Cost port terminal services	-	(20)
76.028.651-6	Lng Tugs Chile S.A.	Indirect associate	Chile	Tugboats	2,009	2,537
0-E	Luckymont S.A.	Indirect associate	Uruguay	Interests	5	36
				Advisory services	1	-
99.506.030-2	Muellaje del Maipo S.A.	Indirect associate	Chile	Leases	21	9
0-E	Hapag Lloyd México S.A. de C.V.	Common shareholders	Mexico	Port services	1,236	1,325
				Container deposit and central workshop	200	-
				Cold storage plant	147	-
76.014.281-6	Antartic Seafood S.A.	Indirect	Chile	Logistics	26	3
96.790.240-3	Minera Los Pelambres	Common director	Chile	Logistics	4	1
76.079.669-7	Minera Antucoya S.A.	Common shareholder	Chile	Logistics	-	1
76.337.371-1	Bebidas CCU Pepsico SpA	Common shareholder	Chile	Logistics	-	4
99.586.280-8	Compañía Písquera de Chile	Common director	Chile	Logistics	7	1
76.282.509-0	Eléctrica Cipresillos SpA	Common director	Chile	Logistics	2	-
86.150.200-7	Fábrica de Envases Plásticos S.A.	Common director	Chile	Logistics	7	-
81.095.400-0	Sonacol S.A.	Common shareholder	Chile	Logistics	1	3
93.453.000-6	Citroen Chile S.A.	Common director	Chile	Logistics	7	-
76.380.217-5	Hapag Lloyd Chile SpA	Common shareholders	Chile	Shipping agency	494	-
				Container deposit and central workshop	-	3,215
				Logistics	171	270
				Cold storage plant	-	2,307
				Port operations	6,482	1,944
				Leases	834	5,394
				Third-party staff	143	-
				Tugboats	1,251	2,251
				Costs of services	(56)	(112)
				Documentary services	1,095	981

Current transactions with related companies are operations of the line of business which are carried out under equity conditions that usually prevail in the market in terms of price and payment conditions.

Sales transactions correspond to freight services, equipment leasing, sale of services, advisory services provided by the subsidiary SAAM S.A. and its subsidiaries to related companies.

Purchase transactions with related entities refer mainly to port operation services, logistics and warehousing services, advisory services, among others.

NOTE 12 Balances and transactions with related parties, continued

(12.4) Directors fee

The following amounts paid to the Directors are recorded for the concepts detailed below:

Director	Tax N°	Relationship	Company	Paid profit sharing year 2017 12-31-2018 ThUS\$	Assistance to Board of Directors 12-31-2018 ThUS\$	Paid profit sharing year 2016 12-31-2017 ThUS\$	Assistance to Board of Directors 12-31-2017 ThUS\$
Oscar Hasbún Martínez	11.632.255-2	President (1)	SM SAAM	156	102	82	66
Jean-Paul Luksic Fontbona	6.372.368-1	Vice President	SM SAAM	111	17	82	29
Felipe Joannon V.	6.558.360-7	President (2) and (4)	SM SAAM and ITI	131	-	163	67
Juan Antonio Álvarez A.	7.033.770-3	Director	SM SAAM and SAAM	-	-	22	-
Hernán Büchi Buc	5.718.666-6	Director	SM SAAM and SAAM	-	-	22	-
Arturo Claro Fernández	4.108.676-9	Director	SM SAAM and SAAM	-	-	22	-
Mario Da-Bove A.	4.175.284-K	Director (5)	SM SAAM	184	18	109	65
Francisco Gutiérrez Ph.	7.031.728-1	Director (4)	SM SAAM and ITI	111	51	82	54
Francisco Pérez Mackenna	6.525.286-4	Director	SM SAAM	184	68	109	64
Jorge Gutiérrez Pubill	5.907.040-1	Director	SM SAAM	184	68	80	64
Christoph Schiess Schmitz	6.371.875-0	Director	SM SAAM and SAAM	-	-	22	-
Ricardo Waidele C.	5.322.238-2	Director	SM SAAM	-	-	29	-
Diego Bacigalupo Aracena	13.828.244-9	Director (3)	SM SAAM	45	51	-	17
Armando Valdivieso Montes	8.321.934-3	Director (6)	SM SAAM	-	50	-	-
Yurik Diaz Reyes	8.082.982-5	Director	ITI	-	-	-	7
Franco Montalbetti Moltedo	5.612.820-4	Director	ITI	-	-	-	2
Diego Urenda Salamanca	8.534.822-1	Director	ITI	-	-	-	2
Alberto Bórquez Calbucura	6.642.301-8	Director	ITI	-	-	-	3
Rodrigo Faura Soletic	8.465.039-0	Alternate Director	ITI	-	-	-	1
Macario Valdés Raczynski	14.123.555-9	Vice President	ITI	-	-	-	5
Total				1,106	425	824	446

(1) President of SM SAAM since August 4, 2017.

(2) President of SM SAAM until August 4, 2017.

(3) Director of SM SAAM since August 5, 2017.

(4) In addition to per diems and participations, during the current year, remunerations amounting to ThUS\$ 8 have been paid (ThUS\$ 144 in 2017).

(5) President of SM SAAM until April 9, 2018.

(6) President of SM SAAM since April 9, 2018.

As of December 31, 2018, the Company has provisioned a total amount of ThUS\$697 (ThUS\$850 in the same period of 2017) for accrued participation in earnings for 2018, which will be paid to the Directors of SM SAAM the following year (note 24).

NOTE 13 Inventories, current and non-current

The composition of inventories is shown in the table below:

	12-31-2018			12-31-2017		
	Current ThUS\$	Non-current ThUS\$	Total ThUS\$	Current ThUS\$	Non-current ThUS\$	Total ThUS\$
Supplies for service provision						
Fuels	3,987	-	3,987	3,221	-	3,221
Spare parts ⁽¹⁾	7,925	1,056	8,981	9,438	1,091	10,529
Consumables	628	-	628	695	-	695
Lubricants	188	-	188	134	-	134
Other inventories	157	-	157	217	-	217
Total inventories	12,885	1,056	13,941	13,705	1,091	14,796

(1) Spare parts and specific low-turnover parts have been classified as non-current inventories and will be used in future maintenance to the Company's main assets.

The cost of consumption of inventories, booked to income for the period as cost of sales as of December 31, 2018, amounted to ThUS\$ 31,769 (ThUS\$ 30,224 as of December 31, 2017).

As of December 31, 2018 and December 31, 2017, there are no inventories given as collateral.

NOTE 14 Other non-financial assets, current and non-current

The composition of other non-financial assets, current and non-current is as follows:

	Note	12-31-2018			12-31-2017		
		Current ThUS\$	Non-current ThUS\$	Total ThUS\$	Current ThUS\$	Non-current ThUS\$	Total ThUS\$
Advance payments	14.1	4,288	15,536	19,824	5,191	14,760	19,951
Tax credit	14.2	4,706	6,220	10,926	5,054	5,849	10,903
Other non-financial assets	14.3	461	402	863	521	836	1,357
Total Other non-financial assets		9,455	22,158	31,613	10,766	21,445	32,211

14.1 Advance payments	12-31-2018			12-31-2017		
	Current ThUS\$	Non-current ThUS\$	Total ThUS\$	Current ThUS\$	Non-current ThUS\$	Total ThUS\$
Prepaid insurance	3,097	-	3,097	3,973	-	3,973
Leases paid in advance	460	15,536	15,996	439	14,760	15,199
Licenses and subscriptions	310	-	310	123	-	123
Other(*)	421	-	421	656	-	656
Total	4,288	15,536	19,824	5,191	14,760	19,951

(*) These correspond mainly to deferred expenses, that will be amortized with charge to income during the current commercial year.

14.2 Tax credit	12-31-2018			12-31-2017		
	Current ThUS\$	Non-current ThUS\$	Total ThUS\$	Current ThUS\$	Non-current ThUS\$	Total ThUS\$
Tax credit surplus	4,706	6,220(*)	10,926	4,881	5,849(*)	10,730
Value Added Tax	-	-	-	173	-	173
Total	4,706	6,220	10,926	5,054	5,849	10,903

(*) Correspond mainly to the tax credit surplus of indirect subsidiaries Ecuastibas S.A. and Inarpi S.A., which is expected to be recovered in the long term.

NOTE 14 Other non-financial assets, current and non-current, continued

14.3 Other non-financial assets	12-31-2018			12-31-2017		
	Current ThUS\$	Non-current ThUS\$	Total ThUS\$	Current ThUS\$	Non-current ThUS\$	Total ThUS\$
Guarantees for fulfillment of concession contracts ⁽²⁾	258	-	258	258	-	258
Other guarantees ⁽¹⁾	203	402	605	263	836	1,099
Total	461	402	863	521	836	1,357

(1) These correspond to cash guarantees granted, which will be recovered once the Company's obligation has expired.

(2) Cash guarantee that is renewed annually, as stipulated in the concession contract.

NOTE 15 Financial information of subsidiaries, associates and joint ventures

(15.1) Summary of financial information of subsidiaries, aggregated

The financial information of consolidated subsidiaries in the financial statements as of December 31, 2018 is as follows:

Tax N°	Company	Country	Functional currency	Ownership interest			Total Current assets	Total non-current assets	Total current liabilities	Total Non-current liabilities	Revenue	Cost of sales	Income for the period attributable to owners of parent
				Direct %	Indirect %	Total %							
92.048.000-4	SAAM S.A.	Chile	US Dollar	99.9995%	0.0005%	100%	274,429	488,296	43,140	205,467	201,505	(134,785)	8,285
76.757.003-1	SAAM Ports. S.A.	Chile	US Dollar	99.9995%	0.0005%	100%	76,147	451,623	67,523	173,042	269,942	(199,001)	33,957
76.729.932-K	SAAM Logistics S.A.	Chile	US Dollar	99.99945%	0.00055%	100%	46,523	95,760	6,038	3,328	58,735	(47,539)	8,824
76.479.537-7	SAAM Inversiones SPA	Chile	Dollar	100%	-	100%	227	999	4	-	-	-	87

The financial information of consolidated subsidiaries in the financial statements as of December 31, 2017 is as follows:

Tax N°	Company	Country	Functional currency	Ownership interest			Total Current assets	Total non-current assets	Total current liabilities	Total Non-current liabilities	Revenue	Cost of sales	Income for the period attributable to owners of parent
				Direct %	Indirect %	Total %							
92.048.000-4	SAAM S.A.	Chile	US Dollar	99.9995%	0.0005%	100%	303,000	523,844	92,700	206,051	219,271	(163,463)	52,000
76.757.003-1	SAAM Ports. S.A.	Chile	US Dollar	99.9995%	0.0005%	100%	61,532	478,097	71,635	208,526	123,013	(94,471)	9,733
76.729.932-K	SAAM Logistics S.A.	Chile	US Dollar	99.99945%	0.00055%	100%	55,112	98,355	13,012	7,674	31,039	(24,266)	84
76.479.537-7	SAAM Inversiones SPA	Chile	Dollar	100%	-	100%	155	984	4	-	-	-	4

NOTE 15 Financial information of subsidiaries, associates and joint ventures, continued

(15.2) Detail of movements of investments for 2018 and 2017

2018

- On August 31, 2018, through a capital increase in Transporte Fluviales Corral S.A., the merger of said company with the indirect associate Empresas de Servicios Marítimos y Portuarios Hualpén Limitada took place, and 100% of the social rights of Empresas de Servicios Marítimos y Portuarios Hualpén Limitada had been brought together in Transportes Fluviales Corral, the company was dissolved.
- On October 25, 2018, the indirect subsidiary Inversiones Habsburgo Costa Rica S.A. was merged with the indirect subsidiary Saam Operadora de Puertos Empresa de Estiba y Desestiba Costa Rica S.A., the latter being the legal continuator. This corporate reorganization did not have any effect on the income or equity of the Company.

2017

- On February 8, 2017, the purchase and sale of shares between SAAM Operadora de Puertos Empresa Estiba y Desestiba Costa Rica S.A. (as buyer), a subsidiary 100% owned by SAAM Puertos S.A., and Sociedad Portuaria Regional Buenaventura S.A. (as seller) took place. By means of this contract, control of Sociedad Portuaria de Caldera S.A. and Sociedad Portuaria Granelera S.A. was acquired. The price of the transaction was ThUS\$ 48,500, for 51% of the shares of the Companies.
- The Company has made the initial registration for the acquisition, initially and based on the information received by the Company at the date of control takeover, a goodwill of ThUS\$ 8,587 was determined. On the basis of the information available to date, the allocation of fair values has been determined, allocating the total price paid to the intangible asset of the port concession in both companies, which constitutes the only adjustment with its corresponding effect in deferred tax (non-current liability), reversing the initially recognized goodwill.

This operation was recorded under the acquisition method, based on the estimated discounted cash flows projected to the end of the concession period ending in August 2026. The fair value adjustments and the determined goodwill are as follows:

Sociedad Portuaria de Caldera S.A.			
Statement of financial position	Book value ThUS\$	Adjustment at fair value ThUS\$	Balance at fair value ThUS\$
Current assets	4,199	-	4,199
Non-current assets	19,683	67,513	87,196
Total assets	23,882	67,513	91,395
Current liabilities	7,292	-	7,292
Non-current liabilities	8,751	20,254	29,005
Total liabilities	16,043	20,254	36,297
Equity	7,839	47,259	55,098
			ThUS\$
Share of SAAM on identifiable net assets (51%)			28,100
Consideration transferred			
Paid value			28,100
Goodwill determined			-

NOTE 15 Financial information of subsidiaries, associates and joint ventures, continued

(15.2) Detail of movements of investments for 2018 and 2017, continued

Sociedad Portuaria Granelera de Caldera S.A.			
Statement of financial position	Book value ThUS\$	Adjustment at fair value ThUS\$	Balance at fair value ThUS\$
Current assets	10,226	-	10,226
Non-current assets	40,052	40,208	80,260
Total assets	50,278	40,208	90,486
Current liabilities	4,814	-	4,814
Non-current liabilities	33,609	12,062	45,671
Total liabilities	38,423	12,062	50,485
Equity	11,855	28,146	40,001
			ThUS\$
Share of SAAM on identifiable net assets (51%)			20,400
Consideration transferred			
Paid value			20,400
Goodwill determined			-

- On March 13, 2017, the indirect subsidiary Inversiones Habsburgo S.A. was split up. As a result of this corporate transaction, Inversiones Habsburgo Costa Rica S.A. was created. Given that this was a corporate reorganization, this operation did not have any effect on the Company's equity.
- On May 3, 2017, the indirect subsidiary Inversiones Misti S.A. sold the total of its share in Trabajos Marítimos S.A. The price established for the share block amounted to ThUS\$ 124,042, plus ThUS\$ 8 for minority interests in the companies Almacenes Pacifico Sur S.A., Kemfa Servicios, Inversiones y Representaciones S.A. and Diving del Perú S.A.C. This transaction generated a profit before tax of ThUS\$ 70,187 (note 34) and a tax effect in Peru of ThUS\$ 33,225.
- On May 16, 2017, indirect subsidiary Inversiones Alaria II acquired 51% of the shares of Kios S.A. The acquisition price amounted to ThUS\$6,560, which was paid by assuming the repayment of the account receivable of ThUS\$6,400 that the seller had with the Company and ThUS\$160 in cash. This transaction generated an effect in other reserves amounting to ThUS\$ 4,211 (note 27.2.4) which is generated by comparing the paid value and the book value of the acquired interest.
- On May 30, 2017, indirect subsidiary Inversiones Alaria II sold the total of its share in Gertil S.A. and Riluc S.A. The price established for the share block amounted to ThUS\$ 2,940. This transaction generated a profit before tax of ThUS\$ 636 (note 34).

NOTE 15 Financial information of subsidiaries, associates and joint ventures, continued

(15.2) Detail of movements of investments for 2018 and 2017, continued

2017, continued

- On June 11, 2017, the indirect subsidiary SAAM Puertos S.A. and the direct subsidiary SAAM Inversiones SpA acquired 15% of the shares of Empresas Navieras S.A. in Iquique Terminal Internacional S.A., becoming the sole controller of the Port of Iquique. The acquisition price amounted to ThUS\$ 11,050, generating an effect on other reserves of ThUS\$ 7,204, as described in note 27.2.4. The effect arises from comparing the paid value and the book value of the acquired interest.
- On July 1, 2017, the division of the subsidiary SAAM S.A. was completed. As a result of this corporate reorganization, the companies SAAM Ports S.A. and SAAM Logistics were created and assigned the Port Terminals business and the Logistics business respectively. SAAM S.A., as legal continuation, maintained the Tugboats business.
- On December 27, 2017, the direct subsidiary Saam Inversiones SpA acquired from CSAV, the minority participation of 0.00005% in ThUS\$ 5, in the subsidiaries Saam S.A, Saam Ports S.A. and Saam Logistics S.A., achieving a 100% participation in these three companies.

(15.3) Summarized financial information of associates and joint ventures as of December 31, 2018

Associates	Current assets	Non-current assets	Current liabilities	Non-current liabilities	Operating income	Operating costs	Retained Earnings (Losses)
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Aerosan Airport Services S.A. and subsidiaries	11,468	24,440	10,431	10,555	31,729	(25,360)	2,404
Antofagasta Terminal Internacional S.A. and subsidiaries	11,570	119,655	34,233	82,165	46,174	(39,534)	(537)
Empresa de Servicios Marítimos Hualpén Ltda. ⁽¹⁾	-	-	-	-	-	(4)	(4)
Inmobiliaria Carriel Ltda.	327	377	233	16	16	(140)	1,517
Inmobiliaria Sepbio Ltda.	216	3,773	1,291	2,290	300	(32)	(15)
LNG Tugs Chile S.A.	792	25	238	-	5,975	(5,685)	58
Muellaje ATI S.A.	76	697	2,213	330	5,206	(5,140)	219
Muellaje del Maipo S.A.	2,923	46	2,547	195	20,088	(19,761)	38
Muellaje STI S.A.	4,261	1,174	1,335	3,731	10,063	(9,465)	(41)
Muellaje SVTI S.A.	3,031	3,921	2,403	3,921	23,017	(22,529)	228
Portuaria Corral S.A.	4,608	9,627	2,106	1,619	9,554	(5,031)	2,559
San Antonio Terminal Internacional S.A. and subsidiary	42,715	198,929	30,583	123,997	93,631	(71,110)	8,872
San Vicente Terminal Internacional S.A. and subsidiaries	33,478	149,094	79,898	48,361	66,104	(64,135)	(3,911)
Puerto Buenavista S.A.	388	21,030	984	11,222	3,660	(2,481)	(509)
Servicios Logísticos Ltda.	2,710	332	771	-	2,594	(1,695)	554
Servicios Aeroportuarios Aerosan S.A.	12,570	4,188	4,634	1,249	24,008	(15,681)	5,379
Servicios Portuarios Reloncaví Ltda.	13,750	7,255	6,854	1,939	23,977	(18,524)	3,150
Servicios Portuarios y Extraportuarios Bío Bío Ltda.	5	-	13	-	-	-	(2)
Transbordadora Austral Broom S.A.	15,918	57,543	13,071	3,076	35,685	(16,233)	16,178
Transportes Fluviales Corral S.A.	2,578	5,159	4,422	780	6,238	(5,289)	305
Equimac S.A.	230	4,869	11	-	-	-	820
Luckymont S.A.	2,535	4,280	2,217	1,098	9,741	(7,042)	1,466
SAAM SMIT Towage Brasil S.A.	34,010	248,069	30,943	112,162	100,189	(72,487)	6,861

(1) Company merged into Transportes Fluviales Corral S.A. on August 31, 2018.

NOTE 15 Financial information of subsidiaries, associates and joint ventures, continued

(15.3) Summarized financial information of associates and joint ventures as of December 31, 2017:

Associates	Current assets	Non-current assets	Current liabilities	Non-current liabilities	Operating income	Operating costs	Retained Earnings (Losses)
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Aerosan Airport Services S.A. and subsidiaries	6,139	9,502	1,989	2,528	12,023	(8,811)	1,904
Antofagasta Terminal Internacional S.A. and subsidiaries	11,169	128,859	31,549	93,118	41,829	(39,655)	(3,939)
Empresa de Servicios Marítimos Hualpén Ltda.	157	159	462	-	319	(771)	(163)
Inmobiliaria Carriel Ltda.	52	532	436	-	16	(119)	(109)
Inmobiliaria Sepbio Ltda.	86	4,136	976	2,766	289	-	25
LNG Tugs Chile S.A.	1,309	23	654	-	7,575	(7,205)	126
Muellaje ATI S.A.	242	762	2,595	398	6,103	(6,229)	(304)
Muellaje del Maipo S.A.	2,694	46	2,304	247	16,637	(16,367)	14
Muellaje STI S.A.	4,539	1,033	1,233	3,780	9,546	(8,764)	120
Muellaje SVTI S.A.	3,865	1,289	3,305	666	25,162	(24,864)	154
Portuaria Corral S.A.	3,777	12,536	2,024	2,313	9,398	(6,216)	1,821
San Antonio Terminal Internacional S.A. and subsidiary	41,473	208,357	24,916	134,570	86,512	(73,295)	4,399
San Vicente Terminal Internacional S.A. and subsidiaries	29,576	148,899	49,128	67,786	68,620	(62,322)	(719)
Puerto Buenavista S.A.	330	22,735	1,960	10,505	2,155	(1,488)	113
Serviair Ltda.	22	-	-	-	-	-	-
Servicios Logísticos Ltda.	1,749	282	313	-	1,282	(870)	389
Servicios Aeroportuarios Aerosan S.A.	9,189	2,273	4,172	1,878	18,073	(12,124)	3,992
Servicios Portuarios Reloncaví Ltda.	11,033	10,047	4,746	3,130	19,259	(17,572)	(267)
Servicios Portuarios y Extraportuarios Bío Bío Ltda.	6	-	13	-	-	-	(1)
Terminal Puerto Arica S.A. ⁽¹⁾	-	-	-	-	-	-	-
Transbordadora Austral Broom S.A.	17,527	52,954	11,272	4,771	32,523	(14,390)	11,840
Transportes Fluviales Corral S.A.	2,567	4,157	2,613	1,386	5,512	(5,554)	(1,230)
Elequip S.A.	100	-	208	-	-	-	92
Equimac S.A.	902	4,869	8	-	-	-	2,225
Reenwood Investment Co. ⁽²⁾	-	-	-	-	-	-	-
Luckymont S.A.	3,016	5,111	3,227	1,872	9,643	(7,761)	854
SAAM SMIT Towage Brasil S.A.	39,213	251,266	28,688	105,862	124,394	(77,125)	18,829

(1) During this year, the Company has decided to classify this investment as held for sale, and expects to materialize its sale within the short term.

(2) During year 2017, the Company decided to sell it, an operation that materialized during the first half of this year.



SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 16 Investments in associates

16.1) Detail of investments in associates

Associate	Country	Currency	Percentage of ownership	Balance as of December 31, 2017 ThUS\$	Capital contributions ThUS\$	Share in profit or loss ThUS\$	Dividends Earnings distribution ThUS\$	Conversion reserve ThUS\$	Hedge reserve ThUS\$	Unrealized profits ThUS\$	Employee benefits reserve ThUS\$	Other variations ThUS\$	Balance as of December 31, 2018 ThUS\$
Aerosan Airport Services S.A.	Chile	US Dollar	50.00%	5,274	-	1,202	-	874	-	-	(43)	-	7,307
Antofagasta Terminal Internacional S.A.	Chile	US Dollar	35.00%	5,390	-	(188)	-	-	-	-	-	-	5,202
Empresa de Servicios Marítimos Hualpén Ltda.	Chile	Chilean peso	50.00%	(74)	-	(2)	-	12	-	-	-	64	-
Inmobiliaria Carriel Ltda.	Chile	Chilean peso	50.00%	75	-	758	(585)	(13)	-	-	-	-	235
Inmobiliaria Sepblo Ltda.	Chile	Chilean peso	50.00%	240	-	(8)	-	(28)	-	-	-	-	204
LNG Tugs Chile S.A.	Chile	US Dollar	35.00%	268	-	24	(62)	-	-	-	-	(27)	203
Muellejaje ATI S.A.	Chile	Chilean peso	0.50%	(9)	-	1	-	-	-	-	-	-	(8)
Muellejaje del Maipo S.A.	Chile	US Dollar	50.00%	95	-	19	-	-	-	-	-	-	114
Muellejaje STI S.A.	Chile	Chilean peso	0.50%	3	-	-	-	-	-	-	(1)	-	2
Muellejaje SVTI S.A.	Chile	Chilean peso	0.50%	7	-	1	-	(1)	-	-	-	(3)	4
Portuaria Corral S.A.	Chile	Chilean peso	50.00%	5,987	-	1,281	(1,315)	(688)	-	-	-	(10)	5,255
San Antonio Terminal Internacional S.A.	Chile	US Dollar	50.00%	45,424	-	4,267 ⁽¹⁾	(4,531)	-	-	-	(1,419)	(81)	43,660
San Vicente Terminal Internacional S.A.	Chile	US Dollar	50.00%	29,441	-	(1,957)	-	(65)	-	-	(462)	(7)	26,950
Servicios Aeroportuarios Aerosan S.A.	Chile	US Dollar	50.00%	2,705	-	2,690	-	-	-	-	41	-	5,436
Servicios Logísticos Ltda.	Chile	US Dollar	1.00%	16	-	6	-	-	-	-	-	-	22
Servicios Portuarios y Extraportuarios Reloncaví Ltda.	Chile	Chilean peso	50.00%	6,555	-	1,575	(1,320)	(695)	-	-	(9)	-	6,106
Servicios Portuarios y Extraportuarios Bio Bio Ltda.	Chile	Chilean peso	50.00%	(3)	-	(1)	-	-	-	-	-	-	(4)
Transbordadora Austral Broom S.A.	Chile	Chilean peso	25.00%	13,609	-	4,045	(1,445)	(1,881)	-	-	-	-	14,328
Transportes Fluviales Corral S.A.	Chile	Chilean peso	50.00%	1,407	-	154	-	(174)	-	-	-	(150)	1,237
Equimac S.A.	Colombia	US Dollar	50.00%	2,882	-	410	(748)	-	-	-	-	-	2,544
Puerto Buenavista S.A. ⁽²⁾	Colombia	Chilean peso	33.33%	5,482	-	(170)	-	(1,128)	-	-	-	-	4,184
Luckymont S.A.	Uruguay	US Dollar	49.00%	1,484	-	718	(548)	-	-	-	-	-	1,654
SAAM SMIT Towage Brasil S.A. ⁽³⁾	Brazil	US Dollar	50.00%	100,102	-	3,431	(12,298)	487	-	-	(1,893)	(214)	91,622
Total				226,360		18,256	(22,852)	(3,400)				(214)	216,257

- (1) Net of the amortization of complementary investment, EV corresponds to ThUS\$ 4,392 and the amortization for the 2018 period amounts to ThUS\$ 125.
- (2) The goodwill related to the acquisition of the interest in SAAM SMIT Towage Brasil is included as part of the investment value and amounts to ThUS\$ 22,136. The interest at equity value amounts to ThUS\$ 69,487.
- (3) The goodwill related to the acquisition of the interest in Puerto Buenavista is included as part of the investment value and amounts to ThUS\$ 1,114. The interest at equity value amounts to ThUS\$ 3,089.



SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 16 Investments in associates, continued

16.1) Detail of investments in associates, continued

Associate	Country	Currency	Percentage of ownership	Balance as of December 31, 2016 ThUS\$	Capital contributions ThUS\$	Share in profit or loss ThUS\$	Dividends Earnings distribution ThUS\$	Conversion reserve ThUS\$	Hedge reserve ThUS\$	Unrealized profits ThUS\$	Employee benefits reserve ThUS\$	Other variations ThUS\$	Balance as of December 31, 2017 ThUS\$
Aerosan Airport Services S.A. ⁽⁴⁾	Chile	US Dollar	50.00%	4,322	-	952	-	-	-	-	-	-	5,274
Antofagasta Terminal Internacional S.A.	Chile	US Dollar	35.00%	6,769	-	(1,379)	-	-	-	-	-	-	5,390
Empresa de Servicios Marítimos Hualpén Ltda.	Chile	Chilean peso	50.00%	121	-	(58)	-	-	-	-	-	-	75
Inmobiliaria Carriel Ltda.	Chile	Chilean peso	50.00%	208	-	13	-	19	-	-	-	-	240
Inmobiliaria Sepblo Ltda.	Chile	Chilean peso	50.00%	248	-	50	(30)	-	-	-	-	-	268
LNG Tugs Chile S.A.	Chile	US Dollar	40.00%	(8)	-	(1)	-	-	-	-	-	-	(9)
Muellejaje ATI S.A.	Chile	Chilean peso	0.50%	88	-	7	-	-	-	-	-	-	95
Muellejaje del Maipo S.A.	Chile	US Dollar	50.00%	3	-	1	-	-	-	-	-	-	4
Muellejaje STI S.A.	Chile	Chilean peso	0.50%	5	-	1	-	1	-	-	-	-	7
Muellejaje SVTI S.A.	Chile	Chilean peso	0.50%	6,450	-	904	(1,833)	466	-	-	-	-	5,987
Portuaria Corral S.A.	Chile	Chilean peso	50.00%	47,049	-	2,074 ⁽¹⁾	(3,647)	-	-	-	-	(52)	45,424
San Antonio Terminal Internacional S.A.	Chile	US Dollar	50.00%	31,594	-	(359)	(1,841)	47	-	-	-	-	29,441
San Vicente Terminal Internacional S.A.	Chile	US Dollar	50.00%	-	-	-	-	-	-	-	-	-	-
Servair Ltda.	Chile	Chilean peso	1.00%	-	-	-	-	-	-	-	-	-	-
Servicios Aeroportuarios Aerosan S.A. ⁽⁴⁾	Chile	US Dollar	50.00%	3,825	-	1,996	(3,116)	-	-	-	-	-	2,705
Servicios Logísticos Ltda. ⁽⁴⁾	Chile	US Dollar	1.00%	13	-	3	-	-	-	-	-	-	22
Servicios Marítimos Patillos S.A.	Chile	US Dollar	50.00%	-	-	-	-	-	-	-	-	-	-
Servicios Portuarios Reloncaví Ltda.	Chile	Chilean peso	50.00%	6,499	-	(141)	(75)	272	-	-	-	-	6,555
Servicios Portuarios y Extraportuarios Bio Bio Ltda.	Chile	Chilean peso	50.00%	(2)	-	-	-	-	-	-	-	(1)	(3)
Terminal Puerto Arica S.A.	Chile	US Dollar	15.00%	6,950	-	774	-	-	62	-	-	-	(7,786) ⁽⁵⁾
Transbordadora Austral Broom S.A.	Chile	Chilean peso	25.00%	11,655	-	2,960	(1,994)	988	-	-	-	-	13,609
Transportes Fluviales Corral S.A.	Chile	Chilean peso	50.00%	1,944	-	(658)	(70)	146	-	-	-	-	1,407
Equipo S.A.	Colombia	US Dollar	50.00%	388	-	46	(434)	-	-	-	-	-	-
Equimac S.A.	Colombia	US Dollar	50.00%	2,404	-	1,113	(635)	-	-	-	-	-	2,882
Puerto Buenavista S.A. ⁽²⁾	Colombia	Chilean peso	33.33%	5,427	-	36	-	19	-	-	-	-	5,482
G-Star Capital, Inc. Holding	Panama	US Dollar	-	-	-	-	-	-	-	-	-	-	-
Reenwood Investment Co.	Panama	US Dollar	0.0038%	-	-	-	-	-	-	-	-	-	-
Construcciones Modulares S.A.	Peru	Peruvian nuevo sol	-	-	-	-	-	-	-	-	-	-	-
Tramarsa S.A.	Peru	US Dollar	-	53,176	-	4,862	(7,700)	82	(29)	-	-	(50,391) ⁽⁶⁾	-
Gertil S.A.	Uruguay	US Dollar	-	2,343	-	(39)	-	-	-	-	-	-	(2,304) ⁽⁶⁾
Riluc S.A.	Uruguay	US Dollar	-	-	-	-	-	-	-	-	-	-	-
Luckymont S.A.	Uruguay	US Dollar	49.00%	1,361	-	418	-	-	-	-	-	-	(295)
SAAM SMIT Towage Brasil S.A. ⁽³⁾	Brazil	US Dollar	50.00%	103,383	-	9,415	(12,554)	(142)	-	-	-	-	100,102
Kamfa Servicios, Inversiones y Representaciones S.A.	Bolivia	Chilean peso	0.63%	8	-	-	-	-	-	-	-	-	(8) ⁽⁶⁾
Total				296,207		22,935	(33,929)	1,907	33			(54)	226,360

- (1) Net of the amortization of complementary investment, EV corresponds to ThUS\$ 1,563 and the amortization for the 2017 period amounts to ThUS\$ 125.
- (2) The goodwill related to the acquisition of the interest in SAAM SMIT Towage Brasil is included as part of the investment value and amounts to ThUS\$ 22,136. The interest at equity value amounts to ThUS\$ 77,966.
- (3) The goodwill related to the acquisition of the interest in Puerto Buenavista is included as part of the investment value and amounts to ThUS\$ 1,950. The interest at equity value amounts to ThUS\$ 3,532.
- (4) These companies changed their functional currency as of 01.01.2016
- (5) Corresponds to the sale of the investment in Peru and Uruguay that took place in May 2017, as explained in 15.2 and 34.
- (6) Corresponds to the reclassification of interest to assets held for sale, as described in Note 8.

NOTE 16 Investments in associates, continued**16.2) Description of activities of joint ventures and associates**

In compliance with IFRS 12, paragraph 21, letter (a)(ii), the most significant strategic interests held by the Company in associates and joint ventures, corresponding to the following investments, are detailed below:

San Antonio Terminal Internacional S.A. (Chile)

Its purpose is the development, maintenance and operation of the Molo Sur Mooring Side of the San Antonio Port, including as lines of business the wharfage and storage of such mooring side, as a result of the concession awarded by Empresa Portuaria San Antonio.

San Vicente Terminal Internacional S.A (Chile)

Its purpose is the development, maintenance and operation of the Mooring Side of the San Vicente Port in Talcahuano, including as lines of business the wharfage and storage of such mooring side, as a result of the concession awarded by Empresa Portuaria San Vicente - Talcahuano.

Transbordadora Austral Broom S.A. – Tabsa (Chile)

Its corporate purpose is the maritime transport of cargo, vehicles and passengers mainly in the Strait of Magellan (Punta Arenas).

Antofagasta Terminal Internacional S.A. (Chile)

Its corporate purpose is the development, maintenance and operation of the Mooring Side N°2 that operates sites 4-5, 6 and 7 of the Antofagasta Port, including the possibility of carrying out wharfage activities of ships and cargo storage in such mooring side, as a result of the concession awarded by Empresa Portuaria de Antofagasta.

Aerosan (Chile and Colombia)

Through indirect associates Aerosan Airport Services S.A. and Servicios Portuarios Aerosan S.A., its purpose is the airport service of airplanes, cargo and passengers, airport maintenance, aircraft maintenance and repair, cargo handling and reception, storage, boarding and delivery, and terrestrial transport of passengers and cargo from and to the airports. These activities are carried out at the Comodoro Arturo Merino Benitez International Airport, Santiago. In Colombia, through its subsidiary Transaereo, it provides airport services with operations in Bogotá, Medellín, San Andrés, Barranquilla, Cartagena and Pereira.

NOTE 16 Investments in associates, continued**16.2) Interest in associates and joint ventures, continued****Reloncaví (Chile)**

Through the indirect associates Empresa de Servicios Hualpén Ltda., Servicios Portuarios Reloncaví Ltda., Portuaria Corral S.A. and Transportes Fluviales Corral S.A., its corporate purpose is the service of stowage and unstowage of cargo, maritime and river transport, port operation, services related to the forestry and agricultural industries.

SAAM SMIT Towage Brasil S.A. (Brasil)

Its purpose is to provide services to companies in the maritime and port sector, through its fleet of 48 tugboats distributed in the main ports of Brazil: Santos, Sao Luis, Paranaguá, Itaguaí, Itajaí, Vitória, Río Grande, Recife, Salvador, Santana, Angra dos Reis.

16.3) Restrictions and contingent liabilities**a) Significant restrictions in associates and joint ventures**

Antofagasta Terminal Internacional S.A. Restriction to Distribute Dividends while the Net Financial Debt indicator over EBITDA exceeds or equals four comma five times or the EBITDA indicator plus Cash and Cash Equivalent over Debt Service is lower than or equals one comma one times. Debt Service will be understood as the current portion of long-term debt, plus financial costs in the same period. During this year and in 2017, the Company has not distributed dividends, and therefore complies with this restriction.

SAAM SMIT Towage Brasil S.A. To distribute dividends, prior approval from creditor banks Banco Do Brasil and Banco Nacional de Desenvolvimento Econômico e Social (BNDES) is required.

b) Contingent liabilities

As described in note 36.1, direct subsidiary SAAM S.A. has issued stand by letters of credit to guarantee credit facilities in the indirect associate Luckymont S.A.

The contingent liabilities related to associates and joint ventures have been disclosed in note 36.2, and correspond to sureties and several co-debt, granted by the direct and indirect subsidiaries SAAM S.A. and Alaria S.A. to associate Tug Brasil S.A. and SAAM Puertos S.A. to company Puerto Buenavista S.A.

NOTE 16 Investments in associates, continued
16.4) Investments whose direct ownership percentages are lower than 20% are included in Investments in Associates due to:

- In Terminal Portuario Arica S.A., for being represented in its Board of Directors. In the third quarter of 2017, the investment in this Company was classified as held for sale, discontinuing its valuation by the equity method.
- In the companies listed below, the total percentage of investment (direct plus indirect) exceeds 20%.

Company	Direct Investment %	Indirect	Total Investment	Direct	Indirect	Total Investment
	12.31.2018	Investment %	%	Investment %	Investment %	%
		12.31.2018	12.31.2018	12.31.2017	12.31.2017	12.31.2017
Muellaje ATI S.A. ⁽¹⁾	0.5%	34.825%	35.325%	0.5%	34.825%	35.325%
Muellaje STI S.A. ⁽¹⁾	0.5%	49.75%	50.25%	0.5%	49.75%	50.25%
Muellaje SVTI S.A. ⁽¹⁾	0.5%	49.75%	50.25%	0.5%	49.75%	50.25%
Serviair Ltda. ⁽²⁾	1.00%	49.00%	50.00%	1.00%	49.00%	50.00%
Servicios Logísticos Ltda. ⁽²⁾	1.00%	49.00%	50.00%	1.00%	49.00%	50.00%

⁽¹⁾ These companies are consolidated by their parent companies, STI S.A., ATI S.A. and SVTI S.A. respectively.

⁽²⁾ Company consolidated by associate Aerósan Airport Service S.A.

NOTE 17 Intangible assets and goodwill
(17.1) The goodwill paid in investments in related companies, by company, is as follows:

	12-31-2018			12-31-2017		
	Gross ThUS\$	Accumulated amortization ThUS\$	Net ThUS\$	Gross ThUS\$	Accumulated amortization ThUS\$	Net ThUS\$
Goodwill in						
Saam Remolques S.A. de C.V.	36	-	36	36	-	36
SAAM SMIT Marine Canada Inc.	45,628	-	45,628	54,625	-	54,625
Total Goodwill	45,664	-	45,664	54,661	-	54,661

NOTE 17 Intangible assets and goodwill, continued
(17.2) The balance of intangible assets other than goodwill is as follows:

	12-31-2018			12-31-2017		
	Gross ThUS\$	Accumul. amortization ThUS\$	Net ThUS\$	Gross ThUS\$	Accumul. amortization ThUS\$	Net ThUS\$
Patents, Registered Trademarks and other Rights	1,018	(561)	457	973	(343)	630
Software	19,147	(12,977)	6,170	18,630	(11,152)	7,478
Port concessions, tugboats and other (17.4)	323,924	(112,264)	211,660	323,787	(96,024)	227,763
Relationship with clients	12,465	(3,920)	8,545	13,240	(3,063)	10,177
Total Intangible assets	356,554	(129,722)	226,832	356,630	(110,582)	246,048

(17.3) Reconciliation of changes in intangible assets by class for the period January to December 2017 and 2018:

	Goodwill ThUS\$	Patents, Trademarks and other ThUS\$	Software ThUS\$	Port and tugboat concessions ThUS\$	Relationship with clients ThUS\$	Total Intangible assets ThUS\$
Net balance as of December 31, 2016	54,661	883	9,194	76,101	10,335	96,513
opening balance as of January 1, 2017	-	-	-	-	-	-
Increase from error correction	-	-	-	4,466	-	4,466
Net balance as of December 31, 2016	54,661	883	9,194	80,567	10,335	100,979
opening balance as of January 1, 2017, restated	-	-	-	-	-	-
Additions ⁽³⁾	-	13	1,930	4,986	-	6,929
Business combination acquisitions	-	-	-	163,973 ⁽²⁾	-	163,973
Amortization	-	(171)	(2,271)	(21,763)	(856)	(25,061) ⁽¹⁾
Write-offs retirements	-	(73)	(449)	-	-	(522)
Intangible assets impairment	-	-	(1,188) ⁽³⁾	-	-	(1,188)
Increase (decrease) in change of foreign currency	-	-	-	-	698	698
Other increase (decrease)	-	(22)	262	-	-	240
Net balance as of December 31, 2017	54,661	630	7,478	227,763	10,177	246,048
Opening balance as of January 1, 2018	-	-	-	-	-	-
Additions ⁽³⁾	-	-	1,048	7,803	-	8,851
Amortization	-	(138)	(2,276)	(23,963)	(857)	(27,234) ⁽¹⁾
Disposals	-	-	-	-	-	-
Transfers to (from) assets held for sale	-	8	(8)	-	-	-
Increase (decrease) in change of foreign currency	(8,997)	-	-	-	(775)	(775)
Other increase (decrease)	-	(43)	(72)	57	-	(58)
Net balance as of December 31, 2018	45,664	457	6,171	211,660	8,545	226,832

⁽¹⁾ See notes 29 and 30.

⁽²⁾ Corresponds to the acquisition of Sociedad Portuaria de Caldera S.A. and Sociedad Portuaria Granelera de Caldera S.A. See notes 15.2.

⁽³⁾ See note 32.

NOTE 17 Intangible assets and goodwill, continued
(17.4) Concessions

The item Port and tugboat concessions includes the following concessions:

	Book value in ThUS\$ 12.31.2018	Book value in ThUS\$ 12.31.2017
Concesión Portuaria de Iquique Terminal Internacional S.A.	37,263	39,939
Concesión Portuaria de Florida International Terminal, LLC	316	421
Concesión Portuaria Terminal Marítima Mazatlán S.A. de C.V.	31,064	33,259
Concesión Portuaria de Sociedad Portuaria Granelera de Caldera S.A.	63,788	72,664
Concesión Portuaria de Sociedad Portuaria de Caldera S.A.	77,646	79,697
Total port concessions	210,077	225,980
Concesión de remolcadores de Concesionaria SAAM Costa Rica S.A.	1,583	1,783
Total tugboat concessions	1,583	1,783
Total intangible assets net from port and tugboat concessions	211,660	227,763

Port concessions consist of the present value of the initial concession payment and the stipulated minimum payments and, where applicable, financing costs, plus the value of the mandatory works controlled by the grantor as per the concession contract. See detail of these concessions in note 35.

NOTE 18 Property, plant and equipment
(18.1) The composition of property, plant and equipment is as follows:

Property, plant and equipment	12-31-2018			12-31-2017		
	Gross value ThUS\$	Accumulated depreciation ThUS\$	Net value ThUS\$	Gross value ThUS\$	Accumulated depreciation ThUS\$	Net value ThUS\$
Land	54,129	-	54,129	53,479	-	53,479
Buildings and Constructions	94,575	(38,161)	56,414	87,877	(33,262)	54,615
Ships, tugboats, barges and lighters	465,678	(184,417)	281,261	477,663	(179,105)	298,558
Machinery	126,984	(61,017)	65,967	126,107	(54,294)	71,813
Transport equipment	5,357	(3,327)	2,030	5,603	(2,938)	2,665
Office machines	10,701	(8,949)	1,752	13,015	(10,769)	2,246
Furniture, fixtures and accessories	3,767	(3,003)	764	3,223	(2,293)	930
Works in progress	19,330	-	19,330	3,225	-	3,225
Other property, plant and equipment	7,969	(5,317)	2,652	7,478	(4,884)	2,594
Total property, plant and equipment	788,490	(304,191)	484,299	777,670	(287,545)	490,125

NOTE 18 Property, plant and equipment
(18.1) Composition of property, plant and equipment, continued

The item "Buildings and constructions" includes buildings and offices intended for administrative use and those intended for operation such as warehouses and container terminals.

The Company keeps under financial lease in the item "Machinery", reach stackers in indirect subsidiary Florida International Terminal LLC for ThUS\$ 760 (ThUS\$ 1,141 as of December 31, 2017), 2 Harbor Cranes in indirect subsidiary Iquique Terminal Internacional S.A. for ThUS\$ 7,287 (ThUS\$ 7,847 as of December 31, 2017) and ThUS\$ 33 in indirect subsidiary Kios S.A. (ThUS\$ 73 as of December 31, 2017)

(18.2) Asset purchase and construction commitments:

Disbursements made by operating structures to support the Company's operations are classified under "Construction in progress". At the closing date of the financial statements, these correspond to payments made for projects related to commissioning in the port of Florida for ThUS\$ 156, tugboat under construction in subsidiary SAAM SMIT Canada Inc. for ThUS\$ 17,566, civil works executed in Chile and in the port of Ecuador for ThUS\$ 1,464 and other minor assets for ThUS\$ 144.

Inmobiliaria San Marco Ltda.

There are works in progress for the commissioning of development works of drinking water and other improvements in the Placilla sector in Valparaíso amounting to ThUS\$ 632, (ThUS\$ 264 as of December 31, 2017).



SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 18 Property, plant and equipment, continued

(18.3) Reconciliation of changes in property, plant and equipment, by class during 2018 and 2017:

	Land	Buildings and Constructions	Ships, Tugboats, barges and lighters	Machinery	Transport equipment	Office machines	Furniture, fixtures and accessories	Works in progress	Other property, plant and equipment	Total property, plant and equipment
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Net balance as of December 31, 2016	49,645	40,979	309,694	48,975	2,678	2,672	431	20,631	2,500	478,205
Additions ⁽¹⁾	2,834	2,979	13,508	3,540	1,166	758	513	32,739	521	58,558 ⁽¹⁾
Business combination acquisitions	-	68	-	44	15	251	240	-	-	618
Divestitures (sale of assets)	-	-	(1,667)	(961)	(58)	-	-	-	-	(2,686)
Transfers to (from) assets held for sale ⁽²⁾	-	(539)	(280)	(1,634)	(540)	(146)	-	-	-	(3,139) ⁽²⁾
Transfers (to) plant and equipment	1,000	16,440	2,380	29,554	500	152	(57)	(50,039)	70	-
Transfers (to) investment properties	-	(100) ⁽³⁾	-	-	-	-	-	-	-	(100)
Depreciation Expense	-	(4,265)	(30,203)	(7,435)	(644)	(1,367)	(197)	-	(559)	(44,670) ⁽²⁾
Impairment loss ⁽⁴⁾	-	(752)	(198)	(431)	(452)	(74)	-	(106)	-	(2,013)
Increase (decrease) in change from functional to presentation currency, subsidiaries	-	-	4,591 ⁽⁵⁾	-	-	-	-	-	144	4,735
Other increase (decrease)	-	(195)	733	161	-	-	-	-	(82)	617
Net balance as of December 31, 2017	53,479	54,615	298,558	71,813	2,665	2,246	930	3,225	2,594	490,125
Additions ⁽¹⁾	252	5,652	17,979	1,711	38	603	56	20,594	625	47,510
Divestitures (sale of assets)	-	(3)	(5,181)	(90)	(59)	(6)	(1)	-	-	(5,340)
Transfers (to) plant and equipment	174	1,341	2,479	208	-	73	-	(4,365)	90	-
Transfer from investment properties ⁽⁶⁾	224	-	-	-	-	-	-	-	-	224
Depreciation Expense	-	(5,040)	(28,780)	(7,592)	(592)	(1,156)	(204)	-	(577)	(43,941) ⁽²⁾
Impairment loss ⁽⁴⁾	-	(140)	(5)	(83)	-	(8)	(17)	(24)	(4)	(281)
Increase (decrease) in change from functional to presentation currency, subsidiaries	-	-	(3,789) ⁽⁵⁾	-	(3)	-	-	-	(64)	(3,856)
Other increase (decrease)	-	(11)	-	-	(19)	-	-	(100)	(12)	(142)
Net balance as of December 31, 2018	54,129	56,414	281,261	65,967	2,030	1,752	764	19,330	2,652	484,299

¹ Corresponds to the effect of restating the tugboats of SAAM SMIT Canada Inc. in US Dollars, whose functional currency is the Canadian Dollar.

² See notes 29 and 30.

³ See note 8.

⁴ See note 39 (a).

⁵ See note 19.

⁶ See note 32.



SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 18 Property, plant and equipment, continued

(18.4) Guarantees and compensations

a) Guarantees

Indirect subsidiary SAAM SMIT Marine Canada Inc. registers a maritime mortgage in favor of Scotiabank Canada, to guarantee the financial obligation entered into. The book value of the assets given as collateral is ThUS\$ 17,585 (ThUS\$ 21,152 in 2017). In addition, Inmobiliaria Marítima Portuaria SpA registers a mortgage in favor of Banco Estado, to guarantee the loan entered into, the book value of the assets given as collateral amounts to ThUS\$1,150 (ThUS\$1,179 in 2017). As of December 31, 2018, the financial obligation has been cancelled and the mortgage was released on June 5, 2018 and registered in the Real Estate Registrar on December 11, 2018 by Banco Estado. (Note 36.3)

b) Compensations

The Company has not recorded any income arising from compensation of claims related to property, plant and equipment in income for the period.

NOTE 19 Investment properties

	Land	Constructions	Total Investment
	ThUS\$	ThUS\$	properties
	ThUS\$	ThUS\$	ThUS\$
Net balance as of December 31, 2016	1,955	44	1,999
Transfers (to) plant and equipment	-	100	100
Depreciation Expense	-	(10)	(10) ⁽¹⁾
Net balance as of December 31, 2017	1,955	134	2,089
Transfers (to) plant and equipment	(224)	-	(224)
Depreciation Expense	-	(11)	(11) ⁽¹⁾
Net balance as of December 31, 2018	1,731	123	1,854

⁽¹⁾ See note 29 and 30

Investment properties correspond to land and real estate located in Chile, intended to obtain goodwill and income, which are valued at cost and constructions are depreciated using the straight-line method based on the life allocated.

The fair value of the Company's investment properties at the closing date of these financial statements amounts to ThUS\$ 3,016, which was determined on the basis of appraisals performed by independent experts in 2017, restated to the UF value at the closing date of these financial statements.

As of December 31, 2018, the investment properties generated direct expenses for real estate leases, amounting to ThUS\$ (20).

NOTE 20 Accounts receivable and payable on current taxes

The composition of Current tax receivables and payables is shown in the table below:

(20.1) Accounts receivable on current taxes

	Current 12-31-2018 ThUS\$	Current 12-31-2017 ThUS\$
Monthly provisional payments	5,667	9,705
Income tax credit	27,600	31,495
Income tax (provision)	(7,648)	(19,011)
Total current tax receivables	25,619	22,189

(20.2) Accounts payable on current taxes

	12-31-2018 ThUS\$	12-31-2017 ThUS\$
Income tax provision	28,714	91,147 ⁽¹⁾
Monthly provisional payments	(12,716)	(50,922)
Income tax credit	(2,623)	(356)
Total current tax payables	13,375	39,869

⁽¹⁾The variation is mainly due to the payment of income tax generated by the sale of the interest in Peru, which took place in May 2017.

NOTE 21 Deferred taxes and income tax
Deferred tax

Deferred taxes represent the amount of taxes over profit that the Company and subsidiaries will have to pay (liabilities) or receive (assets) in future years, related to temporary differences between the tax base and the accounting amount in books of certain assets and liabilities.

NOTE 21 Deferred taxes and income tax, continued
(21.1) The detail of deferred taxes is as follows:

Types of temporary differences	Deferred tax asset 12-31-2018 ThUS\$	Deferred tax liability 12-31-2018 ThUS\$	Net 12-31-2018 ThUS\$
Provision for employee benefits	1,910	(643)	1,267
Tax loss	1,367	-	1,367
Derivative instruments	-	(12)	(12)
Property, plant and equipment Depreciation	5,141	(10,092)	(4,951)
Lease obligations /Leased assets	-	(28,828)	(28,828)
Port and tugboat concessions	7	(2,247)	(2,240)
Unrealized profits	-	(31,646)	(31,646)
Impairment of receivables	1,082	-	1,082
Expense provisions and other	790	-	790
Income provisions	4,525	-	4,525
	-	(1,146)	(1,146)
Total	14,822	(74,614)	(59,792)

Types of temporary differences	Deferred tax asset 12-31-2017 ThUS\$	Deferred tax liability 12-31-2017 ThUS\$	Net 12-31-2017 ThUS\$
Provision for employee benefits	1,949	(915)	1,034
Tax loss	959	-	959
Derivative instruments	13	(20)	(7)
Property, plant and equipment Depreciation	5,782	(15,023)	(9,241)
Lease obligations /Leased assets	-	(26,111)	(26,111)
Port and tugboat concessions	41	(2,061)	(2,020)
Unrealized profits	-	(33,020)	(33,020)
Impairment of receivables	717	-	717
Expense provisions and other	972	-	972
Income provisions	1,919	-	1,919
	-	(338)	(338)
Total	12,352	(77,488)	(65,137)

NOTE 21 Deferred taxes and income tax, continued
(21.2) Movement of deferred tax assets and liabilities recognized during the period:

The following table shows the reconciliation of deferred taxes as of December 31, 2018

Types of temporary differences of assets	Balance as of 12.31.2017	Recognized in income	Recognized in retained earnings (application IFRS 9)	Recognized in equity		Balance at 12.31.2018
				Translation adjustment companies with functional currency other than US Dollar	Booked to comprehensive income	
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Provision for employee benefits	1,949	(62)	-	(7)	30	1,910
Tax loss	959	408	-	-	-	1,367
Derivative instruments	13	-	-	-	(13)	-
Property, plant and equipment	5,782	(641)	-	-	-	5,141
Leased assets	41	(32)	-	(2)	-	7
Impairment of receivables	972	(210)	28	-	-	790
Unrealized profits	717	365	-	-	-	1,082
Expense provision and other	1,919	2,606	-	-	-	4,525
Total Deferred tax assets	12,352	2,434⁽¹⁾	28	(9)	17	14,822

Types of temporary differences of liabilities	Balance as of 12.31.2017	Other increases	Recognized in income	Recognized in equity		Balance as of 12.31.2018
				Translation adjustment companies with functional currency other than US Dollar	Booked to comprehensive income	
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Provision for employee benefits	915	-	(272)	-	-	643
Derivative instruments	20	-	(14)	-	6	12
Intangible assets/property, plant and equipment	15,023	-	(4,654)	(277)	-	10,092
Depreciation	26,111	-	2,927	(210)	-	28,828
Leased assets	2,061	-	186	-	-	2,247
Port and tugboat concessions	33,020	-	(1,374)	-	-	31,646
Revenue provision	338	-	808	-	-	1,146
Total Deferred tax liabilities	77,488	-	(2,393)⁽¹⁾	(487)	6	74,614

(1) Net effect in income, loss of ThUS\$ 4,827, see note 21.3.

NOTE 21 Deferred taxes and income tax, continued
(21.2) Movement of deferred tax assets and liabilities recognized during the period, continued:

The following table shows the reconciliation of deferred taxes in 2017

Types of temporary differences of assets	Balance as of 12.31.2016	Increase from accounting error correction	Additions from business combination	Recognized in income	Recognized in equity		Balance as of 12.31.2017
					Translation adjustment companies with functional currency other than US Dollar	Booked to comprehensive income	
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Provision for employee benefits	2,187	-	-	(290)	52	-	1,949
Tax loss	1,121	-	-	(162)	-	-	959
Derivative instruments	43	-	-	(5)	-	(25)	13
Inventories	-	-	-	-	-	-	-
Property, plant and equipment	3,942	-	1,268	572	-	-	5,782
Leased assets	75	-	-	(34)	-	-	41
Impairment of receivables	1,167	-	-	(195)	-	-	972
Unrealized profits	930	-	-	(213)	-	-	717
Expense provision and other	2,034	-	-	(115)	-	-	1,919
Total Deferred tax assets	11,499	-	1,268	(442)	52	(25)	12,352

Types of temporary differences of liabilities	Balance as of 12.31.2016	Decrease from accounting error correction	Additions from business combination	Recognized in income	Recognized in equity		Balance as of 12.31.2017
					Translation adjustment companies with functional currency other than US Dollar	Booked to comprehensive income	
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Provision for employee benefits	809	-	-	362	3	(259)	915
Derivative instruments	18	-	-	2	-	-	20
Intangible assets/property, plant and equipment	11,616	-	-	3,156	251	-	15,023
Depreciation	29,433	-	-	(3,569)	247	-	26,111
Leased assets	1,847	-	-	214	-	-	2,061
Port and tugboat concessions	6,382	(2,669)	34,853	(5,546)	-	-	33,020
Revenue provision	71	-	-	267	-	-	338
Total Deferred tax liabilities	50,176	(2,669)	34,853⁽²⁾	(5,114)	501	(259)	77,488

(2) Corresponds to the effect on deferred taxes arising from the valuation at fair value of port concessions in indirect subsidiaries Sociedad Portuaria Granelera de Caldera S.A. and Sociedad Portuaria de Caldera S.A. (see note 15.2).

NOTE 21 Deferred taxes and income tax, continued
(21.3) Income tax

Income tax expense for 2018 and 2017 is as follows:

	12-31-2018 ThUS\$	12-31-2017 ThUS\$
Current income tax expense		
Current tax expense ⁽¹⁾	36,554	109,760
Fiscal benefit from tax benefits	(10,543)	(55,672)
Tax expense Art. 21 Income Tax Law	56	-
Other tax expenses	929	6,688 ⁽²⁾
Total current tax expense, net	26,996	60,776
Deferred tax expenses		
Origin and reversal of temporary differences (Note 21.2)	(4,827)	(4,672)
Origin and reversal of temporary differences with effect on equity	(938)	-
Total deferred tax expense, net	(5,765)	(4,672)
Income tax expense	21,231	56,104

(1) In notes 20.1 and 20.2, an income tax provision of ThUS\$ 36,362 (ThUS\$ 110,158 in 2017) is reported. The difference against the total current tax expense of ThUS\$ 36,554 (ThUS\$ 109,760 in 2017) corresponds to the increase in the provision, in companies with a functional currency other than the U.S. dollar, whose effect as of December 31, 2017 amounts to ThUS\$ 192 (ThUS\$ 398 in 2017).

(2) In 2017, it corresponds to the retention tax on dividends of ThUS\$ 6,688, the origin of which corresponds to the profits generated by the sale of indirect associate Tramarsa.

(21.4) The analysis and reconciliation of the income tax rate calculated in accordance with Chilean tax legislation, and the effective tax rate are detailed below:

	12-31-2018		12-31-2017	
	%	ThUS\$	%	ThUS\$
Profit excluding income tax		83,022		123,459
Reconciliation of the effective tax rate	(27.00%)	(22,416)	(25.50)%	(31,482)
Tax expense using the statutory rate				
Tax effect of rates in other jurisdictions	(14.15%)	(11,748)	(37.29%)	(46,042)
Tax effect of non-taxable revenue	18.80%	15,611	21.02%	25,954
Tax effect of non-tax deductible expenses	(3.41%)	(2,834)	(3.76%)	(4,641)
Other increase (decrease) in charge for statutory taxes	0.19%	156	0.09%	107
Adjustments to tax expense using the statutory rate, total	1.43%	1,185	(19.94)%	(24,622)
Tax expense using the effective rate	(25.57%)	(21,231)	(45.44)%	(56,104)

NOTE 22. Other financial liabilities

The composition of financial liabilities, current and non-current is as follows:

	Note	Current ThUS\$	12-31-2018 Non-current ThUS\$	Total ThUS\$	Current ThUS\$	12-31-2017 Non-current ThUS\$	Total ThUS\$
Interest-bearing loans	22.1	35,361	138,490	173,851	40,136	151,758	191,894
Finance leases	22.2	2,121	998	3,119	2,412	3,119	5,531
Derivatives	22.3	-	-	-	536	32	568
Obligations with the public	22.4	131	113,472	113,603	144	124,877	125,021
Guaranteed factoring obligations	22.5	-	-	-	4,956	-	4,956
Subtotal financial liabilities		37,613	252,960	290,573	48,184	279,786	327,970
Obligation concession contract ⁽¹⁾	22.6	6,174	37,368	43,542	5,429	38,032	43,461
Total other financial liabilities		43,787	290,328	334,115	53,613	317,818	371,431

⁽¹⁾The concession contract obligation corresponds to the annual fee installments stipulated in the concession contracts signed by indirect subsidiaries Iquique Terminal Internacional S.A. for ThUS\$ 13,158 (ThUS\$ 13,888 in 2017), Terminal Marítima Mazatlán S.A. de C.V. for ThUS\$ 28,122 (ThUS\$ 27,696 in 2017), ThUS\$ 1,896 of Sociedad Portuaria de Caldera S.A. (ThUS\$ 1,668 in 2017), ThUS\$ 264 of Sociedad Portuaria Granelera de Caldera S.A. (ThUS\$ 209 in 2017) and Concesionaria SAAM Costa Rica S.A. for ThUS\$ 103 (See note 22.6). In accordance with IAS 37, in the case of Iquique Terminal Internacional S.A. and Terminal Marítima Mazatlán S.A. de C.V., these obligations have been recorded at their present value considering estimated annual discount rates of 6.38% and 12.00%, respectively. For Sociedad Portuaria Granelera de Caldera and Sociedad Portuaria de Caldera S.A., the liability is determined by applying 5% and 15%, respectively, on the gross income generated by the concession, the fee is paid quarterly for expired periods.

The reconciliation of the balances of Other financial liabilities is as follows:

	Balance as of December 31, 2017	Loans secured	New consolidated companies	Loans repaid	Transfer from long term to short term	Exchange difference	Interest accrual	Costs related to credit	Balance as of December 31, 2018
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Current									
Interest-bearing loans	40,136	2,061	-	(48,231)	34,042	(110)	8,296	(833)	35,361
Finance leases	2,412	-	-	(2,542)	2,121	-	127	3	2,121
Obligations with the public	144	-	-	(3,124)	-	(68)	3,179	-	131
Guaranteed factoring obligations	4,956	-	-	(4,956)	-	-	-	-	-
Non-current									
Interest-bearing loans	151,758	21,834	-	-	(34,042)	(1,060)	-	-	138,490
Finance leases	3,119	-	-	-	(2,121)	-	-	-	998
Obligations with the public	124,877	-	-	-	-	(10,964)	-	(441)	113,472
Total	327,402	23,895	-	(58,853)	-	(12,202)	11,602	(1,271)	290,573

NOTE 22 Other financial liabilities, continued
(22.1) Bank interest-bearing loans

The balance of bank loans current as of December 31, 2018 is as follows:

Debtor Tax N°	Debtor entity	Country debtor	Creditor Tax N°	Creditor entity (banks)	Creditor country	Currency	Amortization type	Up to 90 days	More than 90 days to 1 year	Current portion	1 to 2 years	2 to 3 years	3 to 4 years	4 to 5 years	Over 5 years	Non-current portion	Total Debt	Interest rate Contract	Effective	
								ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$		ThUS\$
20-2737471	Florida International Terminal, Llc.	USA	97.006.000-6	Banco Crédito e Inversiones	USA	US Dollar	Semiannually	105	241	346	600	600	600	600	1,820	4,220	4,566	Libor+3%	5.97% ⁽²⁾	
96.915.330-0	Iquique Terminal Internacional S.A.	Chile	97.006.000-6	Banco Crédito e Inversiones	Chile	US Dollar	Semiannually	2,652	-	2,652	2,594	-	-	-	-	2,594	5,246	Libor+2.3%	4.94% ^(1 and 2)	
0992247932001	Inarpi S.A.	Ecuador	97.030.000-7	Banco Estado	Chile	US Dollar	Semiannually	1,069	947	2,016	1,895	1,895	1,895	946	-	6,631	8,647	3.21%	3.38%	
0992247932001	Inarpi S.A.	Ecuador	97.006.000-6	Banco Crédito e Inversiones	Chile	US Dollar	Semiannually	641	625	1,266	625	-	-	-	-	625	1,891	3.50%	3.69%	
0992247932001	Inarpi S.A.	Ecuador	97.006.000-6	Banco Crédito e Inversiones	Chile	US Dollar	Semiannually	385	375	760	375	-	-	-	-	375	1,135	3.50%	3.70%	
0992247932001	Inarpi S.A.	Ecuador	97.030.000-7	Banco Estado	Chile	US Dollar	Semiannually	-	1,932	1,932	1,875	1,875	1,875	1,875	4,688	12,188	14,120	3.95%	4.10%	
0992247932001	Inarpi S.A.	Ecuador	0-E	Banco Santander Madrid	Spain	US Dollar	Semiannually	-	1,991	1,991	1,880	1,880	1,880	1,880	3,760	11,280	13,271	Libor+1.8%	4.96%	
0992247932001	Inarpi S.A.	Ecuador	97.030.000-7	Banco Estado	Chile	US Dollar	Semiannually	1,860	1,667	3,527	3,333	3,333	3,333	3,333	1,667	14,999	18,526	4.07%	4.28%	
0-E	Saam Operadora de Ptos.de Estiba y Des.Costa Rica S.A.	Costa Rica	97.030.000-7	Banco Estado	Chile	US Dollar	Semiannually	760	625	1,385	625	1,250	1,250	1,250	2,500	6,875	8,260	Libor+2%	3.84%	
0-E	Sociedad Portuaria de Caldera S.A.	Costa Rica	0-E	Banco Davivienda	Costa Rica	US Dollar	Monthly	306	938	1,244	564	-	-	-	-	564	1,808	6.50%	6.50% ⁽²⁾	
0-E	Sociedad Portuaria de Caldera S.A.	Costa Rica	0-E	Banco Davivienda	Costa Rica	US Dollar	Monthly	312	939	1,251	1,049	-	-	-	-	1,049	2,300	Libor + 5.5%	6.43% ⁽²⁾	
0-E	Sociedad Portuaria de Caldera S.A.	Costa Rica	0-E	Banco San José	Costa Rica	US Dollar	Monthly	171	517	688	720	757	796	837	2,531	5,641	6,329	5.0%	5.0% ⁽²⁾	
0-E	Sociedad Portuaria de Caldera S.A.	Costa Rica	0-E	Banco San José	Costa Rica	US Dollar	Monthly	68	191	259	266	280	294	310	915	2,065	2,324	5.0%	5.19%	
0-E	Sociedad Portuaria Granelera de Caldera S.A.	Costa Rica	0-E	Bac San Jose	Costa Rica	US Dollar	Quarterly	945	1,986	2,931	2,760	2,901	3,058	3,216	11,797	23,732	26,663	5.0%	5.89% ⁽²⁾	
0-E	Sociedad Portuaria Granelera de Caldera S.A.	Costa Rica	0-E	Banco Davivienda Costa Rica	Costa Rica	US Dollar	Monthly	276	786	1,062	1,120	83	-	-	-	1,203	2,265	Libor + 5.35% with floor 5.7%	6.85% ⁽²⁾	
SRE970108SXA	Saam Remolques S.A. de C.V.	Mexico	0-E	Corpbanca New York Branch	Mexico	US Dollar	Semiannually	-	8,696	8,696	8,000	8,000	-	-	-	16,000	24,696	Libor+3%	4.31% ⁽²⁾	
86412 1923	Smit Marine Canadá Inc	Canada	0-E	Scotiabank Canada	Canada	Canadian dollar	Monthly	336	1,008	1,344	1,344	13,474	-	-	-	14,818	16,162	BA of Canada + 1.75%	3.20% ⁽²⁾	
86412 1923	Smit Marine Canadá Inc	Canada	0-E	Scotiabank Canada	Canada	Canadian dollar	Monthly	98	293	391	391	391	391	10,118	-	11,291	11,682	BA of Canada + 1.45%	4.10%	
53286-0102	Virtual Logistics Marine Services, Inc	Panama	NL803281183801	Rabobank	Holland	US Dollar	Semiannually	253	702	955	936	936	468	-	-	2,340	3,295	3.45%	5.71%	
2115520	Kios S.A. ⁽³⁾	Uruguay	21 1307180016	Banco Santander	Uruguay	US Dollar	Semiannually	665	-	665	-	-	-	-	-	-	665	6.00%	6.00%	
										35,361							138,490	173,851		

(1) Corresponds to financial liabilities on which the company has minimized the risk of interest rate fluctuation by contracting derivative hedging instruments (swaps).
 (2) Loans subject to compliance with covenants, disclosed in note 36.6.
 (3) Corresponds to the use of a 180-day credit line.

NOTE 22 Other financial liabilities, continued
(22.1) Bank interest-bearing loans, continued

The balance of bank loans current as of December 31, 2017 is as follows:

Debtor Tax N°	Debtor entity	Country debtor	Creditor Tax N°	Creditor entity (banks)	Creditor country	Currency	Amortization type	Up to 90 days	More than 90 days to 1 year	Current portion	1 to 2 years	2 to 3 years	3 to 4 years	4 to 5 years	Over 5 years	Non-current portion	Total Debt	Interest rate Contract	Effective	
								ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
96.696.270-4	Inmobiliaria Marítima Portuaria Ltda.	Chile	97.030.000-7	Banco Estado	Chile	UF	Monthly	40	26	66	-	-	-	-	-	-	66	4.50%	4.50%	
TMM 120109 8F6	Terminal Marítima Mazatlán S.A. de C.V.	Mexico	76.645.030-K	Banco Itau Chile	Chile	US Dollar	Semiannually	-	3,035	3,035	3,000	-	-	-	-	3,000	6,035	4.00%	4.28% ⁽²⁾	
20-2737471	Florida International Terminal, Llc.	USA	97.006.000-6	Banco Crédito e Inversiones	USA	US Dollar	Semiannually	20	251	271	251	251	251	251	251	1,255	1,526	Libor+3%	5.12%	
96.915.330-0	Iquique Terminal Internacional S.A.	Chile	97.030.000-7	Banco Estado	Chile	US Dollar	Semiannually	1,499	1,540	3,039	-	-	-	-	-	-	3,039	Libor+2.5%	4.13% ⁽²⁾	
96.915.330-0	Iquique Terminal Internacional S.A.	Chile	97.006.000-6	Banco Crédito e Inversiones	Chile	US Dollar	Semiannually	-	2,679	2,679	2,591	2,591	-	-	-	5,182	7,861	Libor+2.3%	4.94% ^(1 and 2)	
0992247932001	Inarpi S.A.	Ecuador	97.030.000-7	Banco Estado	Chile	US Dollar	Semiannually	1,096	947	2,043	1,895	1,895	1,895	1,895	947	8,527	10,570	3.21%	3.38%	
0992247932001	Inarpi S.A.	Ecuador	97.006.000-6	Banco Crédito e Inversiones	Chile	US Dollar	Semiannually	653	625	1,278	1,250	624	-	-	-	1,874	3,152	3.5%	3.69%	
0992247932001	Inarpi S.A.	Ecuador	97.006.000-6	Banco Crédito e Inversiones	Chile	US Dollar	Semiannually	392	375	767	750	375	-	-	-	1,125	1,892	3.50%	3.70%	
0992247932001	Inarpi S.A.	Ecuador	97.030.000-7	Banco Estado	Chile	US Dollar	Semiannually	61	938	999	1,875	1,875	1,875	1,875	6,563	14,063	15,062	3.95%	4.10%	
0992247932001	Inarpi S.A.	Ecuador	0-E	Banco Santander Madrid	Spain	US Dollar	Semiannually	-	1,907	1,907	1,880	1,880	1,880	1,880	5,640	13,160	15,067	Libor+1.8%	4.89%	
0992247932001	Inarpi S.A.	Ecuador	97.030.000-7	Banco Estado	Chile	US Dollar	Semiannually	215	1,667	1,882	3,333	3,333	3,333	3,333	5,000	18,332	20,214	4.07%	4.28%	
0-E	Saam Operadora de Ptos.de Estiba y Des.Costa Rica S.A.	Costa Rica	97.030.000-7	Banco Estado	Chile	US Dollar	Semiannually	754	625	1,379	1,250	1,250	1,250	1,250	3,125	8,125	9,504	Libor+2%	3.53%	
0-E	Sociedad Portuaria de Caldera S.A.	Costa Rica	0-E	Banco Davivienda	Costa Rica	US Dollar	Monthly	291	874	1,165	1,875	-	-	-	-	1,875	3,040	6.5%	6.66% ⁽²⁾	
0-E	Sociedad Portuaria de Caldera S.A.	Costa Rica	0-E	Banco Davivienda	Costa Rica	US Dollar	Monthly	282	890	1,172	2,245	-	-	-	-	2,245	3,417	Libor + 5.5%	6.42% ⁽²⁾	
0-E	Sociedad Portuaria de Caldera S.A.	Costa Rica	0-E	Banco San José	Costa Rica	US Dollar	Monthly	734	729	1,463	-	-	-	-	-	-	1,463	5.0%	6.28% ⁽²⁾	
0-E	Sociedad Portuaria Granelera de Caldera S.A.	Costa Rica	0-E	Bac San Jose	Costa Rica	US Dollar	Quarterly	973	1,848	2,821	2,584	2,730	2,892	3,060	15,012	26,278	29,099	5.0%	5.68% ⁽²⁾	
0-E	Sociedad Portuaria Granelera de Caldera S.A.	Costa Rica	0-E	Banco Davivienda Costa Rica	Costa Rica	US Dollar	Monthly	246	733	979	1,035	1,105	94	-	-	2,234	3,213	Libor + 5.35% with floor 5.7%	6.65% ⁽²⁾	
SRE970108SXA	Saam Remolques S.A. de C.V.	Mexico	0-E	Banco Inbursa	Mexico	US Dollar	Semiannually	-	2,017	2,017	-	-	-	-	-	-	2,017	4.60%	4.60% ⁽²⁾	
SRE970108SXA	Saam Remolques S.A. de C.V.	Mexico	0-E	Corpbanca New York Branch	Mexico	US Dollar	Semiannually	4,376	4,376	8,752	8,000	8,000	8,000	-	-	24,000	32,752	Libor+3%	4.31% ⁽²⁾	
86412 1923	Smit Marine Canadá Inc	Canada	0-E	Scotiabank Canada	Canada	Canadian dollar	Monthly	365	1,096	1,461	1,461	15,746	-	-	-	17,207	18,668	BA of Canada + 1.75%	3.42% ⁽²⁾	
53286-0102	Virtual Logistics Marine Services, Inc	Panama	NL803281183B01	Rabobank	Holland	US Dollar	Semiannually	542	419	961	936	936	936	468	-	3,276	4,237	3.45%	5.71%	
										40,136							151,758		191,894	

(1) Corresponds to financial liabilities on which the company has minimized the risk of interest rate fluctuation by contracting derivative hedging instruments (swaps).

(2) Loans subject to compliance with covenants, disclosed in note 36.6.

Notes to the Consolidated Financial Statements

NOTE 22 Other financial liabilities, continued

(22.2) Finance leases payable

Finance lease liabilities payable as of December 31, 2018 are as follows:

Creditor Tax N°	Bank or Financial institution	Debtor Tax N°	Debtor entity	Country debtor	Currency	Amortization type	Up to 90 days	More than 90 days to 1 year	Total current	1 to 2 years	2 to 3 years	3 to 4 years	4 to 5 years	Over 5 years	Total Non-current	Total Debt	Interest rate	
							ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	Contract	Effective
97.036.000-K	Banco Santander	96.915.330-0	ITI SA	Chile	US Dollar	Monthly	455	1,386	1,841	940	-	-	-	-	940	2,781	2.86%	2.86%
94-1347393	Wells Fargo Equipment Finance, Inc.	O-E	FIT LLC	USA	US Dollar	Monthly	60	182	242	42	-	-	-	-	42	284	3.74%	3.74%
94-1347393	Wells Fargo Equipment Finance, Inc.	O-E	FIT LLC	USA	US Dollar	Monthly	2	5	7	15	-	-	-	-	15	22	4.75%	4.86%
211307180016	Banco Santander Uruguay		Kios S.A.	Uruguay	US Dollar	Monthly	2	7	9	-	-	-	-	-	-	9	5.5%	5.65%
211307180016	Banco Santander Uruguay		Kios S.A.	Uruguay	US Dollar	Monthly	3	11	14	-	-	-	-	-	-	14	5.5%	5.65%
211307180016	Banco Santander Uruguay		Kios S.A.	Uruguay	US Dollar	Monthly	2	6	8	1	-	-	-	-	1	9	5.5%	5.65%
							Total		2,121						998	3,119		

Finance lease liabilities payable as of December 31, 2017 are as follows:

Creditor Tax N°	Bank or Financial institution	Debtor Tax N°	Debtor entity	Country debtor	Currency	Amortization type	Up to 90 days	More than 90 days to 1 year	Total current	1 to 2 years	2 to 3 years	3 to 4 years	4 to 5 years	Over 5 years	Total Non-current	Total Debt	Interest rate	
							ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	Contract	Effective
97.036.000-K	Banco Santander	96.915.330-0	ITI SA	Chile	US Dollar	Monthly	443	1,347	1,790	1,841	940	-	-	-	2,781	4,571	2.86%	2.86%
97.036.000-K	Banco Santander	96.915.330-0	ITI SA	Chile	US Dollar	Monthly	91	153	244	-	-	-	-	-	-	244	2.35%	2.35%
94-1347393	Wells Fargo Equipment Finance, Inc.	O-E	FIT LLC	USA	US Dollar	Monthly	22	87	109	-	-	-	-	-	-	109	4.00%	4.00%
94-1347393	Wells Fargo Equipment Finance, Inc.	O-E	FIT LLC	USA	US Dollar	Monthly	57	175	232	242	42	-	-	-	284	516	3.74%	3.74%
94-1347393	Wells Fargo Equipment Finance, Inc.	O-E	FIT LLC	USA	US Dollar	Monthly	2	5	7	6	15	-	-	-	21	28	4.75%	4.86%
211307180016	Banco Santander Uruguay		Kios S.A.	Uruguay	US Dollar	Monthly	2	7	9	10	-	-	-	-	10	19	5.5%	5.65%
211307180016	Banco Santander Uruguay		Kios S.A.	Uruguay	US Dollar	Monthly	3	10	13	13	-	-	-	-	13	26	5.5%	5.65%
211307180016	Banco Santander Uruguay		Kios S.A.	Uruguay	US Dollar	Monthly	2	6	8	9	1	-	-	-	10	18	5.5%	5.65%
							Total		2,412						3,119	5,531		

NOTE 22 Other financial liabilities, continued

(22.3) Derivatives

As of December 31, 2018 and December 31, 2017, the composition of derivatives is as follows:

December 2018

As of December 31, 2018, the Company does not hold these types of financial instruments that generate a financial liability.

December 2017

Creditor entity	Debtor Tax N°	Debtor entity	Country debtor	Currency	Hedge	Notional value	Up to 90 days	More than 90 days to 1 year	Total current	1 to 3 years	3 to 5 years	Over 5 years	Total Non-current	Total liabilities
							ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Banco Estado	92.048.000-4	SAAM Logistics S.A.	Chile	CLP	Forward	983,700,000	100	-	100	-	-	-	-	100
Banco Estado	76.002.201-2	SAAM Puertos S.A.	Chile	US Dollar	Forward	11,000,000	420	-	420	-	-	-	-	420
BCI	96.915.330-0	ITI S.A.	Chile	US Dollar	Swap	6,041,308	-	16	16	32	-	-	32	48
Total							520	16	536	32	-	-	32	568

"Forward" foreign currency derivatives are contracts entered into by the Company to minimize the risk of exchange rate fluctuations for those asset and liability items controlled in a currency other than the functional currency.

"Interest rate swaps" contains the Company's derivatives for hedging against interest rate risks, which meet the hedge accounting criteria. To verify compliance with these requirements, the effectiveness of the hedges has been verified and confirmed and, therefore, the hedge reserve has been recognized in equity in other comprehensive income.

NOTE 22 Other financial liabilities, continued

(22.4) Obligations with the public

Obligations with the public as of December 31, 2018 and December 31, 2017 are as follows:

December 2018

Debtor Tax N°	Debtor entity	Country debtor	Registration number	Series	Maturity	Currency	Amortization type	Effective rate	Nominal rate	Up to 90 days	More than 90 days to 1 year	Current portion	1 to 2 years	2 to 3 years	3 to 4 years	4 to 5 years	Over 5 years	Non-current portion	Total Debt	
										ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	
76.196.718-5	Sociedad Matriz SAAM S.A.	Chile	793	Series B	2021	UF	Semiannually	2.07%	2.6%	-	63	63	-	-	56,361	-	-	56,361	56,424	
76.196.718-5	Sociedad Matriz SAAM S.A.	Chile	794	Series C	2026	UF	Semiannually	2.39%	2.8%	-	68	68	-	-	-	-	57,111	57,111	57,179	
Total												131							113,472	113,603

December 2017

Debtor Tax N°	Debtor entity	Country debtor	Registration number	Series	Maturity	Currency	Amortization type	Effective rate	Nominal rate	Up to 90 days	More than 90 days to 1 year	Current portion	1 to 2 years	2 to 3 years	3 to 4 years	4 to 5 years	Over 5 years	Non-current portion	Total Debt	
										ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	
76.196.718-5	Sociedad Matriz SAAM S.A.	Chile	793	Series B	2021	UF	Semiannually	2.07%	2.6%	-	69	69	-	-	-	62,107	-	62,107	62,176	
76.196.718-5	Sociedad Matriz SAAM S.A.	Chile	794	Series C	2026	UF	Semiannually	2.39%	2.8%	-	75	75	-	-	-	-	62,770	62,770	62,845	
Total												144							124,877	125,021

On January 17, 2017, the Company placed Series B and C bonds, collecting ThUS\$ 115,013, net of related costs. The debt is agreed in Unidades de Fomento (UF), with semi-annual maturity for interest and principal payment at maturity.

NOTE 22 Other financial liabilities, continued

(22.5) Guaranteed factoring obligations

Guaranteed factoring obligations as of December 31, 2018 and December 31, 2017 are as follows:

December 2018

As of December 31, 2018, the Company does not have this type of financing.

December 2017

Creditor entity	Debtor Tax N°	Debtor entity	Country debtor	Currency	Amortization type	Effective rate	Nominal rate	Up to 90 days ThUS\$	More than 90 days to 1 year ThUS\$	Current portion ThUS\$	1 to 2 years ThUS\$	2 to 3 years ThUS\$	3 to 4 years ThUS\$	4 to 5 years ThUS\$	Over 5 years ThUS\$	Non-current portion ThUS\$	Total Debt ThUS\$	
Banco Estado	96.915.330-0	Iquique Terminal Internacional S.A.	Chile	US Dollar	Monthly	1.6%	1.6%	4,956	-	4,956	-	-	-	-	-	-	4,956	
Total										4,956							-	4,956

NOTE 22 Other financial liabilities, continued

(22.7) Undiscounted financial liabilities

(22.7.1) The contractual cash flows of bank loans current as of December 31, 2018 is as follows:

Debtor Tax N°	Debtor entity	Country debtor	Creditor Tax N°	Creditor entity (banks)	Creditor country	Currency	Amortization type	Up to 180 days ThUS\$	More than 180 days to 1 year ThUS\$	Current portion ThUS\$	1 to 2 years	2 to 5 years	Over 5 years	Non-current portion ThUS\$	Total Debt ThUS\$	Interest rate		
											ThUS\$	ThUS\$	ThUS\$			Contract	Effective	
20-2737471	Florida International Terminal, Ll.	USA	97.006.000-6	Banco Crédito e Inversiones	USA	US Dollar	Semiannually	106	132	238	1,145	3,117	933	5,195	5,433	Libor+3%	5.97% ⁽²⁾	
96915330-0	Iquique Terminal Internacional S.A.	Chile	97.006.000-6	Banco Crédito e Inversiones	Chile	US Dollar	Semiannually	1,358	1,300	2,658	2,600	-	-	2,600	5,258	Libor+2.3%	4.94% ^(1 and 2)	
099224793200_1	Inarpi S.A.	Ecuador	97.030.000-7	Banco Estado	Chile	US Dollar	Semiannually	1,087	1,070	2,157	2,095	4,968	-	7,063	9,220	3.21%	3.38%	
099224793200_1	Inarpi S.A.	Ecuador	97.006.000-6	Banco Crédito e Inversiones	Chile	US Dollar	Semiannually	658	647	1,305	636	-	-	636	1,941	3.50%	3.69%	
099224793200_1	Inarpi S.A.	Ecuador	97.006.000-6	Banco Crédito e Inversiones	Chile	US Dollar	Semiannually	395	388	783	382	-	-	382	1,165	3.50%	3.70%	
099224793200_1	Inarpi S.A.	Ecuador	97.030.000-7	Banco Estado	Chile	US Dollar	Semiannually	1,217	1,202	2,419	2,346	6,582	4,969	13,897	16,316	3.95%	4.10%	
099224793200_1	Inarpi S.A.	Ecuador	0-E	Banco Santander Madrid	Spain	US Dollar	Semiannually	1,243	1,222	2,465	2,380	6,615	3,977	12,972	15,437	Libor+1.8%	4.96%	
099224793200_1	Inarpi S.A.	Ecuador	97.030.000-7	Banco Estado	Chile	US Dollar	Semiannually	2,042	2,013	4,055	3,919	10,928	1,701	16,548	20,603	4.07%	4.28%	
0-E	Saam Operadora de Ptos.de Estiba y Des.Costa Rica S.A.	Costa Rica	97.030.000-7	Banco Estado	Chile	US Dollar	Semiannually	795	786	1,581	1,532	4,301	2,622	8,455	10,036	Libor+2%	3.84%	
0-E	Sociedad Portuaria de Caldera S.A.	Costa Rica	0-E	Banco Davivienda	Costa Rica	US Dollar	Monthly	1,325	1,325	2,650	1,263	-	-	1,263	3,913	6.50%	6.50% ⁽²⁾	
0-E	Sociedad Portuaria de Caldera S.A.	Costa Rica	0-E	Banco Davivienda	Costa Rica	US Dollar	Monthly	684	683	1,367	1,081	-	-	1,081	2,448	Libor + 5.5%	6.43% ⁽²⁾	
0-E	Sociedad Portuaria de Caldera S.A.	Costa Rica	0-E	Banco San José	Costa Rica	US Dollar	Monthly	494	494	988	988	2,966	2,635	6,589	7,577	5.0%	5.0% ⁽²⁾	
0-E	Sociedad Portuaria de Caldera S.A.	Costa Rica	0-E	Banco San José	Costa Rica	US Dollar	Monthly	183	183	366	366	1,097	975	2,438	2,804	5.0%	5.19%	
0-E	Sociedad Portuaria Granelera de Caldera S.A.	Costa Rica	0-E	Bac San Jose	Costa Rica	US Dollar	Quarterly	1,957	1,957	3,914	3,914	11,742	12,883	28,539	32,453	5.0%	5.89% ⁽²⁾	
0-E	Sociedad Portuaria Granelera de Caldera S.A.	Costa Rica	0-E	Banco Davivienda Costa Rica	Costa Rica	US Dollar	Monthly	587	587	1,174	1,174	84	-	1,258	2,432	Libor + 5.35% with floor 5.7%	6.85% ⁽²⁾	
SRE970108SXA	Saam Remolques S.A. de C.V.	Mexico	0-E	Corpbanca New York Branch	Mexico	US Dollar	Semiannually	4,671	4,302	8,973	8,427	8,183	-	16,610	25,583	Libor+3%	4.31% ⁽²⁾	
86412 1923	Smit Marine Canadá Inc	Canada	0-E	Scotiabank Canada	Canada	Canadian dollar	Monthly	926	926	1,852	1,859	13,957	-	15,816	17,668	BA of Canada + 1.75%	3.20% ^(1 and 2)	
86412 1923	Smit Marine Canadá Inc	Canada	0-E	Scotiabank Canada	Canada	Canadian dollar	Monthly	496	551	1,047	1,066	12,664	-	13,730	14,777	BA of Canada + 1.75%	4.10%	
53286-0102	Virtual Logistics Marine Services, Inc	Panama	NL803281183B01	Rabobank	Holland	US Dollar	Semiannually	525	517	1,042	1,010	1,454	-	2,464	3,506	3.45%	5.71%	
2115520	Kios S.A. ⁽³⁾	Uruguay	21 1307180016	Banco Santander	Uruguay	US Dollar	Semiannually	669	-	669	-	-	-	-	669	6.00%	6.00%	
											41,703				157,536	199,239		

(1) Corresponds to financial liabilities on which the company has minimized the risk of interest rate fluctuation by contracting derivative hedging instruments (swaps).

(2) Loans subject to compliance with covenants, disclosed in note 36.6.

NOTE 22 Other financial liabilities, continued

(22.7) Undiscounted financial liabilities, continued

(22.7.1) The contractual cash flows of bank loans current as of December 31, 2017 is as follows:

Debtor Tax N°	Debtor entity	Country debtor	Creditor Tax N°	Creditor entity (banks)	Creditor country	Currency	Amortization type	Up to 180	More than 180	Current	1 to 2	2 to 5	Over 5	Non-current	Total	Interest rate		
								days	days to 1 year	portion	years	years	years	current portion	Debt	Contract	Effective	
								ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$				
96696270-4	Inmobiliaria Marítima Portuaria Ltda.	Chile	97.030.000-7	Banco Estado	Chile	UF	Monthly	68	-	68	-	-	-	-	68	4.50%	4.50%	
TMM 120109 8F6	Terminal Marítima Mazatlán S.A. de C.V.	Mexico	76.645.030-K	Banco Itau Chile	Chile	US Dollar	Semiannually	1,621	1,592	3,213	3,091	-	-	3,091	6,304	4.00%	4.28% ⁽²⁾	
20-2737471	Florida International Terminal, LLC.	USA	97.006.000-6	Banco Crédito e Inversiones	USA	US Dollar	Semiannually	-	163	163	315	872	394	1,581	1,744	Libor+3%	5.12%	
96915330-0	Iquique Terminal Internacional S.A.	Chile	97.030.000-7	Banco Estado	Chile	US Dollar	Semiannually	1,500	1,542	3,042	-	-	-	-	3,042	Libor+2.5%	4.13% ⁽²⁾	
96915330-0	Iquique Terminal Internacional S.A.	Chile	97.006.000-6	Banco Crédito e Inversiones	Chile	US Dollar	Semiannually	1,388	1,388	2,776	1,300	5,200	-	6,500	9,276	Libor+2.3%	4.94% ^(1 and 2)	
0992247932001	Inarpi S.A.	Ecuador	97.030.000-7	Banco Estado	Chile	US Dollar	Semiannually	2,218	-	2,218	2,157	6,101	963	9,221	11,439	3.21%	3.38%	
0992247932001	Inarpi S.A.	Ecuador	97.006.000-6	Banco Crédito e Inversiones	Chile	US Dollar	Semiannually	680	670	1,350	1,305	636	-	1,941	3,291	3.5%	3.69%	
0992247932001	Inarpi S.A.	Ecuador	97.006.000-6	Banco Crédito e Inversiones	Chile	US Dollar	Semiannually	408	402	810	783	382	-	1,165	1,975	3.50%	3.70%	
0992247932001	Inarpi S.A.	Ecuador	97.030.000-7	Banco Estado	Chile	US Dollar	Semiannually	295	1,240	1,535	2,419	6,809	7,088	16,316	17,851	3.95%	4.10%	
0992247932001	Inarpi S.A.	Ecuador	0-E	Banco Santander Madrid	Spain	US Dollar	Semiannually	1,121	1,170	2,291	2,293	6,514	5,962	14,769	17,060	Libor+1.8%	4.89%	
0992247932001	Inarpi S.A.	Ecuador	97.030.000-7	Banco Estado	Chile	US Dollar	Semiannually	409	2,083	2,492	4,055	11,342	5,206	20,603	23,095	4.07%	4.28%	
0-E	Saam Operadora de Ptos.de Estiba y Des.Costa Rica S.A.	Costa Rica	97.030.000-7	Banco Estado	Chile	US Dollar	Semiannually	791	777	1,568	1,525	4,311	3,290	9,126	10,694	Libor+2%	3.53%	
0-E	Sociedad Portuaria de Caldera S.A.	Costa Rica	0-E	Banco Davivienda	Costa Rica	US Dollar	Monthly	1,339	1,366	2,705	1,325	963	-	2,288	4,993	6.5%	6.66% ⁽²⁾	
0-E	Sociedad Portuaria de Caldera S.A.	Costa Rica	0-E	Banco Davivienda	Costa Rica	US Dollar	Monthly	562	804	1,366	2,403	-	-	2,403	3,769	Libor + 5.5%	6.42% ⁽²⁾	
0-E	Sociedad Portuaria de Caldera S.A.	Costa Rica	0-E	Banco San José	Costa Rica	US Dollar	Monthly	1,536	-	1,536	-	-	-	-	1,536	5.0%	6.28% ⁽²⁾	
0-E	Sociedad Portuaria Granelera de Caldera S.A.	Costa Rica	0-E	Bac San Jose	Costa Rica	US Dollar	Quarterly	2,011	2,011	4,022	4,022	12,064	16,992	33,078	37,100	5.0%	5.68% ⁽²⁾	
0-E	Sociedad Portuaria Granelera de Caldera S.A.	Costa Rica	0-E	Banco Davivienda Costa Rica	Costa Rica	US Dollar	Monthly	576	576	1,152	1,152	1,246	-	2,398	3,550	Libor + 5.35% with floor 5.7%	6.65% ⁽²⁾	
SRE970108SXA	Saam Remolques S.A. de C.V.	Mexico	0-E	Banco Inbursa	Mexico	US Dollar	Semiannually	2,094	-	2,094	-	-	-	-	2,094	4.60%	4.60% ⁽²⁾	
SRE970108SXA	Saam Remolques S.A. de C.V.	Mexico	0-E	Corpbanca New York Branch	Mexico	US Dollar	Semiannually	4,623	4,420	9,043	8,670	16,610	-	25,280	34,323	Libor+3%	4.31% ⁽²⁾	
86412 1923	Smit Marine Canadá Inc	Canada	0-E	Scotiabank Canada	Canada	Canadian dollar	Monthly	992	992	1,984	1,896	16,271	-	18,167	20,151	BA of Canada + 1.75%	3.42% ^(1 and 2)	
53286-0102	Virtual Logistics Marine Services, Inc	Panama	NL803281183B01	Rabobank	Holland	US Dollar	Semiannually	542	534	1,076	1,043	2,464	-	3,507	4,583	3.45%	5.71%	
										46,504					171,434	217,938		

(1) Corresponds to financial liabilities on which the company has minimized the risk of interest rate fluctuation by contracting derivative hedging instruments (swaps).

(2) Loans subject to compliance with covenants, disclosed in note 36.6.

NOTE 22 Other financial liabilities, continued

(22.7) Undiscounted financial liabilities, continued

(22.7.2) The contractual cash flows of finance leases payable as of December 31, 2018 is as follows:

Creditor Tax N°	Bank or Financial institution	Debtor Tax N°	Debtor entity	Country debtor	Currency	Amortization type	Up to	More than	Total current	1 to 2	2 to 5 years	Over 5	Total Non-current	Total Debt	Interest rate	
							180 days	180 days to 1 year		years	years	years			Contract	Effective
							ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$		
97.036.000-K	Banco Santander	96.915.330-0	ITI SA	Chile	US Dollar	Monthly	948	948	1,896	948	-	-	948	2,844	2.86%	2.86%
94-1347393	Wells Fargo Equipment Finance, Inc.	O-E	FIT LLC	USA	US Dollar	Monthly	62	186	248	228	-	-	228	476	3.74%	3.74%
94-1347393	Wells Fargo Equipment Finance, Inc.	O-E	FIT LLC	USA	US Dollar	Monthly	2	5	7	15	-	-	15	22	4.75%	4.86%
211307180016	Banco Santander Uruguay		Kios S.A.	Uruguay	US Dollar	Monthly	5	5	10	-	-	-	-	10	5.5%	5.65%
211307180016	Banco Santander Uruguay		Kios S.A.	Uruguay	US Dollar	Monthly	7	7	14	-	-	-	-	14	5.5%	5.65%
211307180016	Banco Santander Uruguay		Kios S.A.	Uruguay	US Dollar	Monthly	4	4	8	1	-	-	1	9	5.5%	5.65%
									2,183				1,192	3,375		

(22.7.2) The contractual cash flows of finance leases payable as of December 31, 2017 is as follows:

Creditor Tax N°	Bank or Financial institution	Debtor Tax N°	Debtor entity	Country debtor	Currency	Amortization type	Up to	More than	Total current	1 to 2	2 to 5 years	Over 5	Total Non-current	Total Debt	Interest rate	
							180 days	180 days to 1 year		years	years	years			Contract	Effective
							ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$		
97.036.000-K	Banco Santander	96.915.330-0	ITII SA	Chile	US Dollar	Monthly	948	948	1,896	1,896	948	-	2,844	4,740	2.86%	2.86%
97.036.000-K	Banco Santander	96.915.330-0	ITI SA	Chile	US Dollar	Monthly	184	61	245	-	-	-	-	245	2.35%	2.35%
94-1347393	Wells Fargo Equipment Finance, Inc.	O-E	FIT LLC	USA	US Dollar	Monthly	45	65	110	-	-	-	-	110	4.00%	4.00%
94-1347393	Wells Fargo Equipment Finance, Inc.	O-E	FIT LLC	USA	US Dollar	Monthly	115	118	233	242	-	41	283	516	3.74%	3.74%
94-1347393	Wells Fargo Equipment Finance, Inc.	O-E	FIT LLC	USA	US Dollar	Monthly	3	3	6	6	-	15	21	27	4.75%	4.86%
211307180016	Banco Santander Uruguay		Kios S.A.	Uruguay	US Dollar	Monthly	5	5	10	10	-	-	10	20	5.5%	5.65%
211307180016	Banco Santander Uruguay		Kios S.A.	Uruguay	US Dollar	Monthly	7	7	14	14	-	-	14	28	5.5%	5.65%
211307180016	Banco Santander Uruguay		Kios S.A.	Uruguay	US Dollar	Monthly	4	4	8	9	1	-	10	18	5.5%	5.65%
									2,522				3,182	5,704		

NOTE 22 Other financial liabilities, continued
(22.7) Undiscounted financial liabilities, continued

(22.7.3) The contractual flow of obligations with the public (bond) as of December 31, 2018 and December 31, 2017 are detailed as follows:

December 2018

Tax number Debtor	Debtor entity	Debtor country	Series	Maturity	Currency	Amortization	Up to 90 days	90 days to 1 year	Current portion	1 to 2 years	2 to 3 years	3 to 4 years	4 to 5 years	Over 5 years	Non-current portion	Total liabilities
							ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
76.196.718-5	Sociedad Matriz SAAM S.A.	Chile	Series H	2021	UF	Semi-annually	717	718	1,435	1,435	1,435	55,547	-	-	58,417	59,852
76.196.718-5	Sociedad Matriz SAAM S.A.	Chile	Series C	2026	UF	Semi-annually	772	773	1,545	1,545	1,545	1,545	1,545	60,180	66,360	67,905
							2,980								124,777	127,757

December 2017

Tax number Debtor	Debtor entity	Debtor country	Series	Maturity	Currency	Amortization	Up to 90 days	90 days to 1 year	Current portion	1 to 2 years	2 to 3 years	3 to 4 years	4 to 5 years	Over 5 years	Non-current portion	Total liabilities
							ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
76.196.718-5	Sociedad Matriz SAAM S.A.	Chile	Series B	2021	UF	Semi-annually	788	789	1,577	1,577	1,577	1,577	62,107	-	66,838	68,415
76.196.718-5	Sociedad Matriz SAAM S.A.	Chile	Series C	2026	UF	Semi-annually	848	849	1,697	1,697	1,697	1,697	1,697	69,558	76,346	78,043
							3,274								143,184	146,458

(22.7.4) The contractual flow of obligations by concession contract as of December 31, 2018 and December 31, 2017 are detailed as follows:

December 2018

Port company	Tax No. Debtor entity	Debtor entity name	Debtor company country	Currency	Up to 90 days	90 days to 1 year	Total current	1 to 3 years	3 to 5 years	Over 5 years	Total Non-current	Total liabilities
					ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Port company Iquique	96.915.330-0	ITI SA	Chile	US Dollar	400	1,200	1,600	3,200	3,200	12,240	18,640	20,240
API de Mazatlán	TMM1201098F6	Terminal Marítima Mazatlán S.A. de C.V.	Mexico	Mexican peso	801	2,273	3,074	14,574	17,370	27,789	59,733	62,807
Instituto Costarricense de Puertos del Pacífico	0-E	Sociedad Portuaria de Caldera S.A.	Costa Rica	US Dollar	1,896	-	1,896	-	-	-	-	1,896
Instituto Costarricense de Puertos del Pacífico	0-E	Sociedad Portuaria de Caldera S.A.	Costa Rica	US Dollar	264	-	264	-	-	-	-	264
Instituto Costarricense de Puertos del Pacífico	0-E	Concesionaria SAAM Costa Rica S.A	Costa Rica	US Dollar	104	-	104	-	-	-	-	104
Total							6,938				78,373	85,311

December 2017

Port company	Tax No. Debtor entity	Debtor entity name	Debtor company country	Currency	Up to 90 days	90 days to 1 year	Total current	1 to 3 years	3 to 5 years	Over 5 years	Total Non-current	Total liabilities
					ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Port company Iquique	96.915.330-0	ITI SA	Chile	US Dollar	400	1,200	1,600	3,200	3,200	12,400	18,800	20,400
API de Mazatlán	TMM1201098F6	Terminal Marítima Mazatlán S.A. de C.V.	Mexico	Mexican peso	777	2,332	3,109	6,867	7,534	48,090	62,491	65,600
Instituto Costarricense de Puertos del Pacífico	0-E	Sociedad Portuaria de Caldera S.A.	Costa Rica	US Dollar	1,668	-	1,668	-	-	-	-	1,668
Instituto Costarricense de Puertos del Pacífico	0-E	Sociedad Portuaria de Caldera S.A.	Costa Rica	US Dollar	209	-	209	-	-	-	-	209
Total							6,586				81,291	87,877

NOTE 23 Trade and other payables

The composition of the balance of trade and other payables is shown in the following table:

	12-31-2018 ThUS\$	12-31-2017 ThUS\$
Trade creditors	32,898	32,803
Other accounts payable	3,369	561
Total trade and other payables	36,267	33,364

Other accounts payable mainly correspond to obligations with third parties usual concepts not directly related to operations.

Trade creditors with up-to-date payments and payments due as of December 31, 2018 and December 31, 2017 are detailed in the following tables:

a) Trade creditors with up-to-date payments

Type of supplier	Amounts per days term payments				Total up-to-date payments ThUS\$ 12.31.2018
	Up to 30 days ThUS\$	31-60 days ThUS\$	61-90 days ThUS\$	91-120 days ThUS\$	
Goods	3,530	321	101	12	3,964
Services	17,653	8,611	281	1,727	28,272
Total	21,183	8,932	382	1,739	32,236

Type of supplier	Amounts per days term payments				Total up-to-date payments ThUS\$ 12.31.2017
	Up to 30 days ThUS\$	31-60 days ThUS\$	61-90 days ThUS\$	91-120 days ThUS\$	
Goods	58	-	-	-	58
Services	24,489	4,380	379	1,331	30,579
Total	24,547	4,380	379	1,331	30,637

NOTE 23 Trade and other payables, continued
b) Trade creditors with overdue payments⁽¹⁾

Type of supplier	Amounts as per payment terms						Total overdue payments ThUS\$ 12.31.2018
	Up to 30 days ThUS\$	31-60 days ThUS\$	61-90 days ThUS\$	91-120 days ThUS\$	121-180 days ThUS\$	Over 180 days ThUS\$	
Goods	-	-	-	-	-	-	-
Services	34	173	145	71	12	227	662
Other	-	-	-	-	-	-	-
Total	34	173	145	71	12	227	662

Type of supplier	Amounts as per term payments						Total overdue payments ThUS\$ 12.31.2017
	Up to 30 days ThUS\$	31-60 days ThUS\$	61-90 days ThUS\$	91-120 days ThUS\$	121-180 days ThUS\$	Over 180 days ThUS\$	
Goods	-	-	-	-	-	-	-
Services	1,535	145	60	67	194	165	2,166
Other	-	-	-	-	-	-	-
Total	1,535	145	60	67	194	165	2,166

(1) The Company has a solid liquidity situation, which allows it to meet its obligations with its multiple suppliers without major inconveniences. Consequently, the amounts shown as creditors with payments due as of December 31, 2018 and December 31, 2017, are mainly due to cases in which there are invoices with differences in documentary conciliation, which for the most part, end up being resolved in the short term.

NOTE 24 Provisions

	12-31-2018			12-31-2017		
	Current	Non-current	Total	Current	Non-current	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Legal provisions ⁽¹⁾	-	919	919	-	740	740
Dismantling, restoration and rehabilitation ⁽²⁾	-	80	80	-	58	58
Profit sharing ⁽³⁾	697	-	697	850	-	850
Other provisions	253	-	253	82	-	82
Total provisions	950	999	1,949	932	798	1,730

⁽¹⁾Provision for ThUS\$ 916 (ThUS\$ 740 in 2017), made by the indirect subsidiary SAAM do Brasil Ltda. for ongoing processes on import tax applied to a damaged container given to Fazenda Nacional do Brasil as agency, and notification and subsequent claim filed against the latter, in order to suspend the payment of COFINS taxes calculated on sales to foreign companies.

The expected timing of the outflows of economic benefits generated by this ongoing process will depend on the evolution of the process; however, the Company considers that no payments will be made in the short term.

⁽²⁾Corresponds to the provision for dismantling of offices located in Terminal Puerto Guayaquil.

⁽³⁾Profit sharing is determined based on 2.5 percent over the amount of dividends that are distributed debited against profits for the year.

NOTE 24 Provisions, continued
(24.1) Reconciliation of provisions by classes for the period:

	Legal provision, non-current	Other provisions current	Other provisions, non-current	Total provisions
	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Balance as of December 31, 2016				
Opening balance as of January 1, 2017	714	919	375	2,008
Additional provisions	-	916 ⁽¹⁾	58	974
Provision used	-	(891) ⁽¹⁾	(375)	(1,266)
Increase (decrease) in foreign exchange	26	(12)	-	14
Total changes in provisions	26	13	(317)	(278)
Balance as of December 31, 2017				
Opening balance as of January 1, 2018	740	932	58	1,730
Additional provisions	387	873 ⁽¹⁾	22	1,282
Provision used	(100)	(855) ⁽¹⁾	-	(955)
Increase (decrease) in foreign exchange	(108)	-	-	(108)
Total changes in provisions	179	18	22	219
Balance at December 31, 2018	919	950	80	1,949

⁽¹⁾ This corresponds mainly to the accrual and payment of shares to the Directors of the Company.

NOTE 25 Other non-financial liabilities

The detail of the account is as follows:

	Current	Non-current	Total	Current	Non-current	Total
	12-31-2018 ThUS\$	12-31-2018 ThUS\$	12-31-2018 ThUS\$	12-31-2017 ThUS\$	12-31-2017 ThUS\$	12-31-2017 ThUS\$
Minimum dividend payable in the following year ⁽¹⁾	14,882	-	14,882	18,133	-	18,133
Dividends payable previous years	53	-	53	96	-	96
Deferred income	48	-	48	103	-	103
Tax payable	2,292	-	2,292	1,533	-	1,533
Other non-financial liabilities	34	-	34	431	20	451
Total other non-financial liabilities	17,309	-	17,309	20,296	20	20,316

⁽¹⁾ Corresponds to the provision of the minimum dividend, equivalent to 30% of profits for the year.

NOTE 26 Employee benefits and personnel expense
(26.1) Expense for employee benefits for the period:

	01-01-2018 12-31-2018 ThUS\$	01-01-2017 12-31-2017 ThUS\$
Profits sharing and bonuses		
Profits sharing and bonuses, current	10,730	8,791
Total	10,730	8,791
Classes of employee expenses		
Wages & salaries	112,455	108,334
Short-term benefits	9,306	11,105
Expenses for employee benefit obligations	6,082	4,862
Other long-term provisions	532	374
Other employee expenses	5,029	3,962
Total employee expenses	133,404	128,637
Total⁽¹⁾	144,134	137,428

⁽¹⁾ The expense associated with personnel compensation is recorded in the operating cost for ThUS\$ 103,831 (ThUS\$ 96,141 in 2017) and in the administrative expense for ThUS\$ 40,303 (ThUS\$ 41,287 in 2017).

(26.2) The breakdown of the benefits pending settlement at each year-end is as follows:

Benefit	12-31-2018			12-31-2017		
	Current ThUS\$	Non-current ThUS\$	Total ThUS\$	Current ThUS\$	Non-current ThUS\$	Total ThUS\$
Defined benefit obligations (IAS) (Note 26.3)	457	8,666	9,123	511	10,821	11,332
Vacation	3,830	-	3,830	5,460	-	5,460
Profit sharing and bonuses	8,518	-	8,518	5,640	-	5,640
Labor laws and taxes	2,426	-	2,426	2,459	-	2,459
Severance and termination benefits and remunerations payable	3,012	-	3,012	4,052	-	4,052
Total employee benefits	18,243	8,666	26,909	18,122	10,821	28,943

(26.3) Defined benefit obligations (IAS)

As of December 31, 2018 and December 31, 2017, the liability of SM SAAM and its subsidiary is determined using the criteria established in IAS 19.

The defined obligation is constituted by the staff severance indemnities that will be paid to all employees belonging to the Company by virtue of the collective agreements subscribed between the Company and its employees. This include the obligations of Iquique Terminal Internacional S.A. which recognizes the legal compensation that must be paid to all employees at the end of the concession and that of Mexican subsidiaries where compensation is a labor right of the workers.

NOTE 26 Employee benefits and personnel expense, continued
(26.3) Defined benefit obligations (IAS)

The actuarial valuation is based on the following parameters and percentages:

- Discount rate used 2.43% (2.3% in 2017)
- Total salary increase of 1.3% (1.3% in 2017)
- Average turnover rate of the group that ranges between 3.4% and 8.8% for voluntary retirement and 3.0% and 14.70 %% for dismissal (4.65% and 5.00% for voluntary retirement and 5.00% and 14.70% for dismissal in 2017).
- Mortality table rv-2014 (rv-2014 in 2017)

The changes in the obligation payable to the personnel corresponding to defined benefits are shown in the following table:

	12-31-2018 ThUS\$	12-31-2017 ThUS\$
Present value of defined benefit plan obligations		
Balances as of January 1	11,332	13,054
Service cost:	1,404	1,279
Interest cost (Note 31)	265	285
Actuarial (gains) losses	(328)	1,128
Changes in foreign exchange	(920)	582
Payroll liquidations	(2,630)	(4,996)
Total present value of defined benefit plan obligation	9,123	11,332
Current obligation (*)	457	511
Non-current obligation	8,666	10,821
Total obligation	9,123	11,332

(*)Corresponds to the best estimate of the Company regarding the amount to be paid during the following twelve months.

(26.4) Sensitivity analysis actuarial variables

The method used to quantify the effect it would have on the provision for staff severance indemnities, considers an increase and decrease of 10 percentage points, in the actuarial variables used in the calculation of the provision.

The main actuarial variables used by SM SAAM to measure this liability, and those used in the sensitivity analysis, are the following:

Actuarial assumption	+10%	Current	-10%
Discount rate	2.67%	2.43%	2.19%
Rate of salary increase	1.43%	1.3%	1.17%
(*) Turnover rate due to resignation	3.74% - 9.68%	3.4% - 8.8%	3.06% - 7.92%
(*) Turnover rate due to dismissal	3.30% - 16.17%	3.0% - 14.70%	2.70% - 13.23%

(*) The turnover rates for resignation and dismissal considered in the analysis include the different variables applied to each company.

NOTE 26 Employee benefits and personnel expense, continued
(26.4) Sensitivity analysis actuarial variables, continued

The results of the analysis, considering the variations described above, are summarized in the following table:

<u>Effect of 10% increase in the variables used in the actuarial calculation</u>	<u>ThUS\$</u>
Accounting balance as of 12.31.2018	9,123
Actuarial variation	(91)
Balance after actuarial variation	<u>9,032</u>
<u>Effect of 10% decrease in the variables used in the actuarial calculation</u>	<u>ThUS\$</u>
Accounting balance as of 12.31.2018	9,123
Actuarial variation	101
Balance after actuarial variation	<u>9,224</u>

NOTE 27 Equity and reserves

As of December 31, 2018 the authorized share capital comprises 9,736,791,983 shares. All the shares issued are fully paid-in:

Number of shares

<u>Series</u>	<u>Number of subscribed shares</u>	<u>Number of paid-in shares</u>	<u>Number of voting shares</u>
SINGLE	9,736,791,983	9,736,791,983	9,736,791,983

These shares have no par value and the Company does not own shares in portfolio.

Earnings per share are calculated based on the profit attributable to the owners of the parent divided by the number of shares subscribed and paid.

27.1) Share capital

<u>In number of shares year 2018</u>	<u>Common shares</u>
Subscribed and paid-in as of January 1	9,736,791,983
Business combination adjustments	-
Exercise of stock options	-
Subscribed and paid-in as of December 31, 2018	9,736,791,983

NOTE 27 Equity and reserves, continued
27.2) Reserves

	<u>12-31-2018</u>	<u>12-31-2017</u>
	<u>ThUS\$</u>	<u>ThUS\$</u>
Reserve of exchange difference on translation (Note 27.2.1)	(60,901)	(50,872)
Reserve of cash flow hedges (Note 27.2.2)	5,210	725
Reserve of actuarial gains or losses on defined benefit plans (Note 27.2.3)	(4,162)	(2,597)
Other miscellaneous reserves (Note 27.2.4)	44,203	44,280
Total	(15,650)	(8,464)

Explanation of movements:
27.2.1) Reserve of exchange difference on translation

The translation reserve is produced by the translation of the financial statements of subsidiaries and associates of a functional currency other than the functional currency of the parent.

	<u>12-31-2018</u>	<u>12-31-2017</u>
	<u>ThUS\$</u>	<u>ThUS\$</u>
Opening balance	(50,872)	(57,774)
Changes originate in:		
Associates (Note 16.1)	(3,400)	1,907
Subsidiaries ^(*)	(6,629)	4,995
Total	(60,901)	(50,872)

(*) Corresponds mainly to the effects of translation in the indirect subsidiary Saam Smit Towage Canada Inc., whose functional currency is the Canadian dollar.

27.2.2) Reserve of cash flow hedges

The hedge reserve includes the recording of the effective part, with respect to changes in the fair value of the derivative financial instruments and the hedged item, associated with future transactions.

	<u>12-31-2018</u>	<u>12-31-2017</u>
	<u>ThUS\$</u>	<u>ThUS\$</u>
Opening balance	725	2,922
Result charged to comprehensive income of the period of:		
Associates (Note 16.1)	-	33
Subsidiaries	59	(340)
Company own derivatives ⁽¹⁾	4,426	(1,890)
Total	5,210	725

⁽¹⁾ Corresponds mainly to the hedge reserve of Sociedad Matriz Saam, associated with the CCSWAP derivative, contracted for the placement of bonds in January 2017.

NOTE 27 Equity and reserves, continued
27.2) Reserves, continued
27.2.3 Reserve of actuarial gains or losses on defined benefit plans

The reserve of actuarial gains for defined benefits includes the variation of the actuarial values of the provision of defined benefits to the Company's personnel.

	12-31-2018 ThUS\$	12-31-2017 ThUS\$
Opening balance	(2,597)	(1,674)
Increase due to changes in values of the estimate of defined benefit of:		
Associates (Note 16.1)	(1,893)	(54)
Subsidiaries	328	(869)
Total	(4,162)	(2,597)

27.2.4) Other miscellaneous reserves

The balance of other miscellaneous reserves as of December 31, 2018 was ThUS\$44,204 (ThUS\$44,280 as of December 31, 2017).

- a) In the CSAV division, the financial value of the investment in SAAM as of January 1, 2012, amounting to ThUS \$ 603,349, was assigned as sole asset to Sociedad Matriz SAAM S.A. In the opening balance sheet of Sociedad Matriz SAAM S.A. as of February 15, 2012, the difference between the initial equity of the company and its share capital of ThUS \$ 586,506, established in the incorporation bylaws of October 5, 2011, is presented in the equity of SM SAAM in other reserves in the amount of ThUS \$ 16,843.
- b) The recognition of additional reserves of ThUS\$ 6, in conformity with the current legal regulations in countries where foreign subsidiaries operate.
- c) Additionally, the association agreement with Boskalis, dated July 1, 2014, as a result of the change in ownership without loss of control in the indirect subsidiary SAAM Remolques S.A. of C.V., meant to recognize credit in other reserves for ThUS \$ 40,171.
- d) On April 26 and 27, 2016, the Company acquired 1% of the rights of Inversiones San Marco Ltda. and Inmobiliaria San Marco Ltda., respectively. This transaction, which corresponds to an increase in the controlling percentage, meant recognizing a charge in other reserves for ThUS \$ 1,325.
- e) On May 16, 2017, the Company acquired the non-controlling interest in Kios S.A., this transaction generated an effect on reserves of ThUS \$ 4,211.
- f) Finally, on June 9, 2017, the Company acquired 15% of the shares of Iquique Terminal Internacional S.A. reaching 100% ownership interest in the port of Iquique. This transaction generated an effect on reserves of ThUS\$ 7,204

NOTE 27 Equity and reserves, continued
27.2.4) Other miscellaneous reserves, continued

The balance de other miscellaneous reserves is composed of:

	12-31-2018 ThUS\$	12-31-2017 ThUS\$
Incorporation SM SAAM (a)	16,843	16,843
Legal Reserves (b)	(71)	6
Association with Boskalis (c)	40,171	40,171
Acquisition of non-controlling interests from CSAV (d)	(1,325)	(1,325)
Acquisition of non-controlling interests in Kios S.A.(e) ⁽¹⁾	(4,211)	(4,211)
Acquisition of non-controlling interests in Iquique Terminal Internacional (f) ⁽¹⁾	(7,204)	(7,204)
	44,203	44,280

(1)

	Iquique Terminal Internacional S.A.	Kios S.A.	Total
Purchase price ThUS\$	(11,050)	(6,560)	(17,610)
Investment Value ThUS\$	3,846	2,349	6,195
Other reserves ThUS\$	(7,204)	(4,211)	(11,415)

27.3) Distributable net profit and dividends

The distributable net income is determined based on the "gain attributable to the controllers" presented in the Income Statement by Function for each period presented.

In this way, said profits will be restored to the determination of the distributable net profit, in the year in which they are realized or accrued.

Additionally, the Company maintains control over all the gains described above, which at each year-end or quarterly period have not been realized or accrued.

On April 9, 2018, the Ordinary Shareholders' Meeting agreed to distribute a dividend of \$2.2 per share, against 2017 net income, equivalent to ThUS\$ 35,397, increasing by 28.56% the dividend provisioned in 2017 of ThUS\$ 18,133. The increase recognized during 2018 amounts to ThUS\$ 17,264

On April 7, 2017, the Ordinary Shareholders' Meeting agreed to distribute a dividend of \$2 per share, against 2016 net income, equivalent to ThUS\$ 29,662, increasing by 24% the dividend provisioned in 2016 of ThUS\$ 16,363. The increase recognized during 2017 amounts to ThUS\$ 13,299

NOTE 28 Revenue

Business area	Service of:	01-01-2018	01-01-2017
		12-31-2018 ThUS\$	12-31-2017 ThUS\$
Tugboats	Mooring and unmooring of vessels	186,685	180,618
Ports	Port operations	271,601	218,296
Logistics	Logistics services	57,701	68,912
Total service delivery		515,987	467,826

NOTE 29 Cost of sales

	01-01-2018	01-01-2017
	12-31-2018 ThUS\$	12-31-2017 ThUS\$
Wages & salaries	(103,831)	(96,141)
Inventories	(31,769)	(30,224)
Freight	(19,987)	(22,355)
Depreciation (Note 18 and 19)	(42,432)	(43,287)
Amortization (Note 17.3)	(25,053)	(22,838)
Operating costs	(143,370)	(131,420)
Total cost of sales	(366,442)	(346,265)

NOTE 30 Administrative expenses

	01-01-2018	01-01-2017
	12-31-2018 ThUS\$	12-31-2017 ThUS\$
Marketing costs	(224)	(290)
Publicity expenses	(150)	(242)
Other marketing expenses	(74)	(48)
Administrative expenses	(74,587)	(73,291)
Employee compensation expenses	(40,303)	(41,287)
Advisory service expenses	(4,978)	(6,410)
Travel expense	(2,303)	(2,661)
Participation fees and per diem of the Board of Directors	(1,363)	(1,547)
Impairment trade receivables (Note 5a)	(221)	(807)
Project expenses	(7,530)	(853)
Property, plant and equipment (Note 18 and 19)	(1,520)	(1,393)
Amortization intangible assets (Note 17.3)	(2,181)	(2,225)
Communication and information expenses	(784)	(1,164)
License expenses	(1,509)	(921)
Technological information expenses	(2,536)	(2,402)
Utilities expenses	(1,237)	(1,373)
Public relation expenses	(836)	(1,002)
ISO, penalties and other expenses	(199)	(567)
Conservation and maintenance expenses	(329)	(326)
Office rental expenses	(989)	(1,773)
Other administrative expenses	(5,769)	(6,580)
Total administrative expenses	(74,811)	(73,581)

NOTE 31 Finance income and costs

	01-01-2018	01-01-2017
	12-31-2018 ThUS\$	12-31-2017 ThUS\$
Financial income through profit or loss	5,908	3,389
Finance income on term deposits	4,059	2,026
Interest income	1,561	587
Other finance income	288	776
Financial costs through profit or loss	(18,106)	(17,033)
Interest expense on financial obligations and financial leases	(8,293)	(7,746)
Interest expenses on obligations with the public (bonds)	(2,738)	(2,479)
Interest expense on port concessions	(4,489)	(3,767)
Interest expense on financial instruments	(1,691)	(1,806)
Actuarial finance expense on staff severance indemnities (Note 26.3)	(265)	(285)
Other finance expenses	(630)	(950)

NOTE 32 Other income and expenses by function

Other income	01-01-2018	01-01-2017
	12-31-2018 ThUS\$	12-31-2017 ThUS\$
Computer services	205	162
Insurance recovery	248	850
Reversal impairment of doubtful accounts	505	1,133
Reversal impairment of tax credit Ecuador	808	-
Back office service	78	67
Lease	-	199
Profit (loss) from investments	-	43
Indemnities	-	118
Penalties and surcharges	-	243
Total operating income	429	399
Total other income	2,273	3,214

Other expense by function	Notes	01-01-2018	01-01-2017
		12-31-2018 ThUS\$	12-31-2017 ThUS\$
Impairment of property, plant and equipment	18,3	(281)	(2,013)
Impairment of intangible assets	17,3	-	(1,188)
Impairment of inventories		(1,054)	(1,962)
Impairment held-for-sale assets		-	(892)
Fee expenses		(25)	(174)
Preventive drug controls		(37)	(36)
Donations		-	(108)
Taxes on temporary admission of assets		(1,426)	(753)
irrecoverable Vat and additional tax		(2,169)	(1,222)
Complaints and labor lawsuits:		(263)	(271)
Penalties		(48)	(1,075)
Other operating losses		(688)	(731)
Total other expense by function		(5,991)	(10,425)

NOTE 33 Board of Directors and key management personnel

For these purposes, SM SAAM has defined as key personnel those persons who have authority and responsibility to plan, direct and control the Company's activities, including directors and managers who make up the Company's management.

As of December 31, 2018, the Company's management is composed of 17 executives (7 Directors and 10 managers).

These professionals received compensation and other benefits, which are detailed below:

	01-01-2018 12-31-2018 ThUS\$	01-01-2017 12-31-2017 ThUS\$
Wages & salaries	4,389	4,668
Administrators' fees	433	590
Profit sharing	2,648	2,291
Total	7,470	7,549

NOTE 34 Other gains (losses)

	01-01-2018 12-31-2018 ThUS\$	01-01-2017 12-31-2017 ThUS\$
Gains (losses) forwards and others	906	760
Proceeds from disposal of assets (Note 39.a)	3,036	1,069
Profit from sale of non-controlling interests ⁽¹⁾	(23)	70,823
Dividends held-for-sale investments	4,864	-
Profit (loss) on sale of held-for-sale assets (Note 39.a)	441	1,040
Profit from disposal of inventories	437	344
Other gains (losses)	95	(5)
Total other gains (losses)	9,756	74,031

⁽¹⁾Profit from sale of non-controlling interests

	Tramarsa S.A.	Gertil S.A.	Riluc S.A.	Total
Selling price ThUS\$	124,050	2,934	6	126,990
Investment Cost ThUS\$	(50,399)	(2,304)	-	(52,703)
Realization reserves ThUS\$	(3,464)	-	-	(3,464)
Profit before tax ThUS\$	70,187	630	6	70,823

NOTE 35 Concession agreement of services and others
Iquique Terminal Internacional S.A. (Chile)

Empresa Portuaria Iquique (EPI) through the "Concession Contract for the Mooring Front number 2 of the Port of Iquique", dated May 3, 2000, granted the indirect subsidiary Iquique Terminal Internacional S.A. (ITI) an exclusive concession to develop, maintain and exploit the mooring front, including the right to collect from users basic rates for utilities, and special rates for special services rendered at said mooring front.

The original term of the contract was 20 years, starting from the date of delivery of the mooring front, materialized on July 1, 2000. The Company extended the term for a period of 10 additional years, due to the execution of the infrastructure projects stipulated in the concession contract.

On the date of termination of the concession, the mooring front, all the assets established in the concession contract, which are necessary or useful for the continuous operation of the mooring front or provision of the services, will be transferred immediately to EPI, in good working conditions and free of encumbrances.

Terminal Marítima Mazatlán S.A. de C.V. (Mexico)

Administración Portuaria Integral de Mazatlán (API) through the "Contract of Partial Assignment of Rights", dated April 16, 2012, granted to the indirect subsidiary Terminal Marítimo Mazatlan S.A. de C.V. (concessionaire) exclusive right for the exploitation, use and development of an area of water and land located in the port enclosure of the port of Mazatlan de Sinaloa, the construction of works in such area and the provision of port services.

The concession contract is valid for 20 years, with the possibility of being extended until July 26, 2044.

At the end of the concession, the area and all works and improvements that are permanently attached to it, performed by the concessionaire, for the exploitation of the area, will be transferred to API, at no cost and free of encumbrances. The concessionaire will carry out, at its own expense, the repairs that are required at the time of its return or, failing that, indemnify the API for any damage suffered by the area or the aforementioned goods due to improper handling or because of inadequate maintenance.

Florida International Terminal (FIT), LLC (USA)

On April 18, 2005, the indirect subsidiary Florida International Terminal (FIT) was awarded the operating concession of the container terminal of Port Everglades Florida USA, for an initial period of 10 years, renewable for 2 periods of 5 years each. As from July 1, 2015, FIT renegotiated the contract extending its maturity by 10 years, with the option to extend it for 2 periods of 5 years each. The terminal has 15 hectares with the capacity to move 170,000 containers a year through its yards. For the stowage and unstowage operation, FIT customers will have priority berthing on a dedicated dock with guaranteed use of reach stackers.

NOTE 35 Concession agreement of services and others, continued**SAAM Remolques S.A. de C.V. (Mexico)**

The indirect subsidiary Saam Remolques S.A. de C.V. has entered into contracts for the partial assignment of rights and obligations whereby the Integral Port Administration of Lázaro Cárdenas, Veracruz, Tampico, Altamira and Tuxpan assign to the Company the rights and obligations with respect to the provision of port and offshore towage services in the ports, free of all encumbrances and without any limitation for their exercise.

On February 14, November 1 and December 26 of 2015, the company renewed the concessions in the ports of Lázaro Cárdenas, Veracruz and Tuxpan, for a period of 8, 10 and 8 years, respectively, which may be extended for an additional 8 years each.

On January 16, 2016 and May 21, 2016, the concessions in the port of Altamira and Tampico were renewed for 8 years, both of which can be extended for an additional 8 years each.

Concesionaria SAAM Costa Rica S.A (Costa Rica)

On August 11, 2006 the indirect subsidiary, Concesionaria SAAM Costa Rica S.A. was awarded by the Instituto Costarricense de Puertos del Pacífico the International Public Bidding No. 03-2001 the "Concession of Public Services Management of Tugboats of the Pacific Slope", a contract countersigned by the Comptroller General of the Republic by means of official letter No. 3-2001. 10711, which allowed it to begin operations on December 12 of that year. The term of the concession is 20 years, extendable for a period of 5 additional years.

Inarpi S.A. (Ecuador)

On September 25, 2003, the indirect subsidiary Inarpi S.A. signed a contract for "Commercialization, operation and management services of Multipurpose Terminal" with Fertilizantes Granulados Fertigran S.A., which grants the company the exclusive right to commercialize, operate and manage the Multipurpose Terminal in the port of Guayaquil, Ecuador.

The period of validity of the contract is 40 years, which during 2016 was extended by an additional 10 years; at the end of that period all the investments and improvements made by mutual agreement with Fertilizantes Granulados Fertilizantes S.A. will be incorporated into the Multipurpose Terminal.

NOTE 35 Concession agreement of services and others, continued**Sociedad Portuaria de Caldera (Costa Rica)**

On 8 February 2017, SM SAAM acquired 51% of the shares of Compañía Portuaria Granelera de Caldera S.A., hereinafter SPGC, SPGC's main activities include the provision of bulk product loading and unloading services, as well as the design, planning, financing, construction, maintenance and operation of the new Bulk Terminal at Puerto Caldera, under the public works concession with public services regime, as established in the "Public Works Concession Contract with Public Services for the Construction and Operation of the Bulk Terminal at Puerto Caldera", signed on April 19, 2006, with the Instituto Costarricense de Puertos del Pacífico (INCOP).

The term of the contract is 20 years, valid until August 11, 2026, with the option to extend the term of the concession for up to 30 additional years. At the end of the concession contract, all infrastructure works and all of the rights over the acquired goods must be delivered to the INCOP free of liens.

Sociedad Portuaria de Caldera (Costa Rica)

On February 8, 2017, SM SAAM acquired 51% of the shares of Compañía Sociedad Portuaria de Caldera S.A., hereinafter SPC. The main activities of Sociedad Portuaria de Caldera (SPC), S.A. (the Company or 'SPC') include the provision of services related to the commercial scales made by all types of vessels requesting berthing in posts one, two and three in the Port of Caldera in Costa Rica, as well as the services required in relation to the general cargo, containers, vehicles, "saquería" (cargo handling) and "sobre chasis" (placing the container on the truck), in port facilities such as loading and unloading, mooring, unmooring, demurrage, wharfage, stowage, unloading, transfer and storage of cargo, as well as vessel and ship services, under the concession regime for the management of public services, as established in the "Public Services Management Concession Contract for the Puerto Caldera Terminal", signed on March 30, 2006., with the Costa Rican Institute of Ports of the Pacific (INCOP).

The term of the contract is 20 years, valid until August 11, 2026, with the option to extend the term of the concession for up to 5 additional years. At the end of the concession contract, all infrastructure works and all of the rights over the acquired goods must be delivered to the INCOP free of liens.

NOTE 36 Contingencies and commitments

(36.1) Guarantees provided

Sociedad Matriz SAAM S.A. has not granted guarantees directly.

The guarantees granted by its direct subsidiaries SAAM S.A., SAAM Ports S.A., SAAM Logistics S.A. and its subsidiaries are as follows:

Payee	Issuer	Guarantee	Object	Beneficiary	31.12.2018 ThUS\$	Maturity	31.12.2017 ThUS\$	Maturity
Inarpi, Ecuastibas, TPG	Oriente Seguros S.A.	Surety letters	Guarantee compliance with customs and temporary storage taxes in Ecuador.	Servicio Nacional de Aduana del Ecuador	18,704	Several until Jul-2019	16,070	Several until Jul-2018
Inarpi, Ecuastibas, TPG	Seg. Confianza Equinoccial/ Banco Guayaquil	Surety letters	Ensure compliance with customs duties and payment obligations of administrative confiscation in Ecuador	Servicio Nacional de Aduana del Ecuador	9,667	Several until May-2019	8,960	Several until Sep-2018
ITI	Itaú CorpBanca	Bid bonds	Guaranteeing the faithful fulfilment of the concession contract in Iquique	Empresa Portuaria Iquique	4,748	10-31-2019	4,040	31-10-2018
SAAM Tugboats	Afianzadora Sofimex S.A.	Surety letters	To guarantee the faithful fulfilment of the contract/obligations of SAAM Remolcadores S.A.	PEMEX	2,580	Several until Dec-2021	3,382	Several until Dec-2018
SAAM Tugboats	Afianzadora Sofimex S.A.	Bid bonds	To guarantee fulfilment of concession contracts, ports Mazatlan, Veracruz, Altamira, Tampico Lázaro Cárdenas and Tuxpan	Administradoras Portuarias Integrales de México	928	Several until May-2019	928	Several until May-2018
Terminal Marítima Mazatlán S.A. de C.V.	Afianzadora Sofimex S.A.	Surety letters	To guarantee the fiscal interest to provide the services of handling, storage and custody of foreign trade merchandise.	Administración Portuaria Integral de Mazatlán, S.A.	3,170	Several until Apr-2019	3,162	Several until Apr-2018
Saam Extraportuarios S.A.	BCI	Bid bonds	To guarantee fulfilment of customs obligations in Chile	Chilean tax authorities - National Customs Director	1,666	Several until Jan-2019	2,614	Several until Mar-2018
Cosem, Terminales, ITI and their wharfage	Itaú - CorpBanca	Bid bonds	To guarantee faithful fulfilment of labor and social security obligations in Chile	Labor inspectorates in Talcahuano, Iquique, Antofagasta, Huasco, Puerto Aysén and Punta Arenas	1,209	Several until Mar-2019	1,812	Several until 11-2018
SPC, SPGC	Instituto Nacional de Seguros	Letters of Credit Sby LC	To guarantee obligations arising from the concession contracts in Costa Rica	INCOP	828	Several until Jul-2019	828	Several until Jul-2019
SPC, SPGC	Instituto Nacional de Seguros	Letters of Credit Sby LC	Environmental guarantee and compliance with dredging and maintenance in Puerto Caldera	Ministry of Environment and Energy Costa Rica	725	Several until Jul-2019	768	Several until Jul-2018
SAAM S.A.	BCI	Bid bonds	Guaranteeing the faithful fulfilment of the contract/obligations in Chile	ENAP Refinerías S.A.	820	03-30-2021	820	03-30-2021
SAAM S.A.	BCI	Letters of Credit Sby LC	Guaranteeing the provision of services in Punta Pereira. BCI issues a letter of credit in favor of Scotiabank Uruguay, which signs a bank guarantee on behalf of Luckymontt.	Celulosa y Energía Punta Pereira	627	06-14-2019	627	06-14-2018
SAAM S.A.	Itaú - CorpBanca	Bid bonds	Guaranteeing the faithful fulfilment of the contract/obligations in Chile	ENAP Refinerías S.A.	-	04-30-2018	90	04-30-2018
SAAM Brasil Logística Multimodal Ltda.	Citibank	Letters of Credit Sby LC	Guaranteeing issuance of letter for labor lawsuits for SAAM Brasil Logística	Uniao - Fazenda Nacional	325	Several until Jun-2021	575	Several until May-2021
Inv. Habsburgo	Banco Lafise	Bank guarantee	Fulfilment of concession contract	Empresa nacional portuaria	-	Several until Mar-2019	324	12-31-2018
Kios S.A.	Santander	Bank deposit	Port operator	Administración Nacional de Puertos	202	Without maturity	193	Without maturity
Total					46,199		45,193	

The subsidiaries of Sociedad Matriz SAAM S.A. have other minor guarantees granted to third parties indirectly in the total amount of ThUS \$ 2,515 as of December 31, 2018 (as of December 31, 2017; ThUS\$ 3,732).

NOTE 36 Contingencies and commitments, continued
(36.2) Special guarantees

At the close of these financial statements, Sociedad Matriz SAAM S.A. has not acted as guarantor of subsidiaries or associates.

The obligations guaranteed by its direct subsidiaries SAAM S.A and SAAM Ports S.A. and its subsidiaries are detailed below.

Company guarantor	Guarantee	Object	Beneficiary	Maturity	12.31.2018 ThUS\$	12.31.2017 ThUS\$
SAAM Puertos S.A.	Guarantor, underwriter and several joint debtor.	Guaranteeing obligations for loan granted to Terminal Marítima Mazatlán S.A. de C.V.	Banco Itaú Chile	11.09.2019	-	6,035
SAAM Puertos S.A.	Guarantor, underwriter and several joint debtor.	Guaranteeing obligations for loan granted to Inarpi S.A.	Banco del Estado de Chile	01.24.2023	8,648	10,569
SAAM Puertos S.A.	Guarantor, underwriter and several joint debtor.	Guaranteeing obligations for loan granted to Inarpi S.A.	Banco de Crédito e Inversiones	03.30.2020	1,891	3,152
SAAM Puertos S.A.	Guarantor, underwriter and several joint debtor.	Guaranteeing obligations for loan granted to Inarpi S.A.	Banco de Crédito e Inversiones	03.30.2020	1,395	1,891
SAAM Puertos S.A.	Guarantor, underwriter and several joint debtor.	Guaranteeing obligations for loan granted to Inarpi S.A.	Banco del Estado de Chile	05.23.2026	14,120	15,061
SAAM Puertos S.A.	Guarantor, underwriter and several joint debtor.	Guaranteeing obligations for loan granted to Inarpi S.A.	Santander Madrid	10.25.2025	13,271	15,067
SAAM Puertos S.A.	Guarantor, underwriter and several joint debtor.	Guaranteeing obligations for loan granted to Inarpi S.A.	Banco del Estado de Chile	03.27.2024	18,526	20,215
SAAM Puertos S.A.	Guarantor, underwriter and several joint debtor.	Guaranteeing obligations for loan granted to Puerto BuenaVista S.A.	Bancolombia S.A.S.	12.28.2024	2,348	2,627
SAAM Puertos S.A.	Guarantor, underwriter and several joint debtor.	Guaranteeing obligations for loan granted to SAAM Puertos Costa Rica	Banco del Estado de Chile	01.06.2025	8,260	9,505
SAAM S.A.	Guarantor, underwriter and several joint debtor.	Guaranteeing obligations for loan granted to Tubrasil Apoyo Portuario S.A. pursuant to financing contracts.	Banco Nacional do Desenvolvimento Económico e Social - BNDES	Several maturities	24,955	25,430
SAAM S.A.	Guarantor, underwriter and several joint debtor.	Guaranteeing through BCI the guarantee taken by SAAM Brasil Logística Multimodal with Citibank, pursuant to the current local contracts.	Bank Citibank S.A. (Brazil)	Several maturities	325	575
SAAM S.A. y Alaria S.A.	Guarantor, underwriter and several joint debtor.	Guaranteeing obligations for loan granted to Tubrasil Apoyo Portuario S.A.	Banco do Brasil S.A.	04.03.2024	20,347	22,378
Sociedad Portuaria de Caldera S.A.	Guarantor, underwriter and several joint debtor.	Guaranteeing obligations for loan granted to Sociedad Portuaria Graelera Caldera S.A.	Banco BAC San José	01.07.2027	26,663	28,719
Sociedad Portuaria de Caldera S.A.	Several joint debtor	Guaranteeing obligations for loan granted to Sociedad Portuaria Graelera Caldera S.A.	Bank Davivienda de Costa Rica	01.13.2021	2,264	3,203
Sociedad Portuaria Graelera de Caldera S.A.	Several joint debtor	Guaranteeing obligations for loan granted to Sociedad Portuaria Caldera S.A.	Banco BAC San José	Several until 08.21.2026	8,653	1,463
SAAM Puertos S.A.	Undewriter	Guaranteeing obligations under bank guarantee letters issued for Maritime Terminal Mazatlán S.A. in favour of third parties	Sofimex S.A.	Several maturities	3,170	3,162
SAAM Remolques S.A.	Undewriter	Guaranteeing obligations under bank guarantee letters for SAAM Renikcadires S.A. de C.V. issued in favour of third parties,	Sofimex S.A.	Several maturities	2,580	3,382
Inarpi S.A.	Undewriter	Guaranteeing obligation under insurance policies issued for Ecuastibas S.A. and TPG Inarpi S.A. in favour of third parties	Oriente Seguros S.A.	Several maturities	2,277	2,524
Ecuastibas S.A.	Undewriter	Guaranteeing obligation under insurance policies issued for Inarpi S.A. in favour of third parties	Oriente Seguros S.A.	Several maturities	16,533	13,547
Ecuastibas S.A.	Undewriter	Guaranteeing obligation under insurance policies issued for Inarpi S.A. in favour of third parties	Seguros Equinoccial S.A.	05.15.2018	-	7,450
Total					176,226	195,955



SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 36 Contingencies and commitments, continued

(36.3) Pledges and mortgages

At the close of these financial statements, Sociedad Matriz SAAM S.A. had not established any pledges or mortgages.

The obligations guaranteed by the pledge of assets of the direct and indirect subsidiaries of Sociedad Matriz SAAM S.A. are detailed below.

Company	Guarantee	Object	Beneficiary	Maturity	12.31.2018 ThUS\$	12.31.2017 ThUS\$
SAAM Puertos S.A.	Pledge over shares of San Antonio Terminal Internacional S.A.	Guaranteeing obligations for loan granted	Banco de Crédito e Inversiones	03.31.2025	48,084	49,214
SAAM Puertos S.A.	Pledge on shares of Antofagasta Terminal Internacional S.A.	Guaranteeing obligations for loan granted	Banco Estado	12.31.2024	31,038	33,636
Inmobiliaria Marítima Portuaria Ltda.	Mortgage	Guaranteeing obligations for loan granted	Banco del Estado de Chile	05.28.2018	-	67
SAAM SMIT Canadá Inc.	Maritime mortgage	Guaranteeing obligations for loan granted	Banco Scotiabank Canadá	11.31.2020	16,162	18,669
SAAM SMIT Canadá Inc.	Maritime mortgage	Guaranteeing obligations for loan granted	Banco Scotiabank Canadá	09.30.2023	11,682	-
SAAM SMIT Panamá Inc.	Maritime mortgage	Guaranteeing obligations for loan granted	Banco Rabobank	05.16.2022	3,295	4,238
Sociedad Portuaria de Caldera S.A.	Equipment and machinery pledge	Guaranteeing obligations for loan granted	Bank Davivienda de Costa Rica	08.22.2020	6,100	6,100
Sociedad Portuaria de Caldera S.A.	Equipment and machinery pledge	Guaranteeing obligations for loan granted	Bank Davivienda de Costa Rica	10.23.2020	6,255	6,255
Sociedad Portuaria de Caldera S.A.	Equipment and machinery pledge	Guaranteeing obligations for loan granted	Banco San José	06.05.2018	-	1,401
Sociedad Portuaria de Caldera S.A.	Equipment and machinery pledge	Guaranteeing obligations for loan granted	Banco San José	08.21.2026	6,600	-
Kios S.A.	Guarantee deposit	Guaranteeing obligation as port operator in Uruguay, under Decree Nº413 of September 1, 1992.	Administración Nacional de Puertos	Without maturity	202	193
Inarpi S.A.	Guarantee deposit	Ensuring compliance with payment administrative forfeiture	Servicio Nacional de Aduana del Ecuador	11.23.2018	13,271	948
Inarpi S.A.	Pledge cranes STS	Guaranteeing obligations for loan granted	Banco Santander	10.30.2025	16,162	15,067
Inv. Habsburgo	Guarantee deposit	Fulfilment of concession contract	Empresa Nacional Portuaria	12.31.2018	-	324
Total					158,851	136,112

NOTE 36 Contingencies and commitments, continued

(36.4) Mutual guarantees

Guarantee of faithful compliance with the obligations contained in the shareholder agreements entered into between Saam Puertos S.A. and SSAHI-Chile dated December 26, 2007, in relation to the shares held by San Antonio Terminal Internacional S.A. and San Vicente Terminal Internacional, under which SAAM and Carrix, Inc. reciprocally guarantee indemnity to its subsidiaries SSAHI-Chile and Saam Puertos, respectively. These guarantees will be maintained throughout the term of the agreement.

(36.5) Lawsuits

The Company maintains certain litigations and pending claims for damages derived from its operating activity, there are insurance policies contracted to cover possible contingencies of loss.

The Parent Company and its subsidiaries have the following contractual provisions that govern their management and financing indicators.

(36.6.1) Restrictions to management or financial indicators, Sociedad Matriz SAAM

Company	Financial Entity	Name	Condition	12-31-2018	12-31-2017
Sociedad Matriz SAAM S.A.	Junior bonds	Net financial debt over equity	Each quarter should be less than or equal to 1.2 times.	0.10	0.16
		Ratio of finance costs coverage, net	Each quarter should be less than 2.75 times.	11.91	8.37
		Collateral over total assets.	The Issuer will not grant collateral, that is, pledges and mortgages, that guarantee new Bond issues or any other credit operation of money, or other existing credits or obligations that it may contract in the future, to the extent that the total accumulated amount of all the obligations guaranteed by the Issuer, exceed five percent of the Issuer's Total Assets.	0%	0%

As set forth in the Contracts for the Issue of Bonds by Line of Securities, subscribed on 9 June 2014, between Parent company SAAM S.A. and Banco Santander Chile, registered with the Financial Market Commission under numbers 793 and 794 and their amendments, effective as of this date, which, as established in Clause ten, numeral ii /four/, referring to Obligations, Limitations and Prohibitions, the Company complies with the obligation to inform the calculation formula with its respective values of the restrictions indicated above.

NOTE 36 Contingencies and commitments, continued
(36.6.1) Restrictions to management or financial indicators, Sociedad Matriz SAAM

1. Leverage Ratio.

To date, ThUS\$	12.31.2018	12.31.2017
Other financial liabilities, current	43,787	53,613
Other non-current financial liabilities	290,328	317,818
Cash and cash equivalents	(241,412)	(222,062)
Net financial debt [A]	92,703	149,369
Total equity [B]	920,367	914,517
Net financial debt/Equity [A]/[B] <=1.2	0.10	0.16

2. Ratio of finance costs coverage, net

Last twelve months, ThUS\$	12.31.2018	12.31.2017
Gross profit	149,545	121,561
Administrative expenses	(74,811)	(73,581)
Depreciation and amortization	71,186	69,743
EBITDA [A]	145,920	117,723
Finance costs	18,106	17,033
Finance income	(5,908)	(3,389)
Net financial expense [B]	12,198	13,644
EBITDA/Net financial expense [A]/[B] >=2.75	11.96	8.63

3. Ratio of collateral over total assets.

To date, ThUS\$	12.31.2018	12.31.2017
Collateral considered for purposes of limitation [A]	948	1,272
Total asset [B]	1,425,237	1,488,128
Collateral/Total assets [A]/[B]	0%	0%

NOTE 36 Contingencies and commitments, continued
(36.6.2) Restrictions to management or financial indicators, subsidiaries

Company	Financial Entity	Name	Condition	12-31-2018	12-31-2017
Sociedad Matriz SAAM S.A.	Santander (Public bonds)	Net financial debt over equity	Each quarter should be lower than or equal to 1.2 times.	0.10	0.16
		Ratio of finance costs coverage, net Collateral over total assets.	Each quarter should be higher than 2.75 times. It cannot exceed 5%	11.91	8.37
Iquique Terminal Internacional S.A. (ITI)	Banco de Crédito e Inversiones	Ratio net financial debt/EBITDA	As of December 31, it should not be higher than 3.5 from 2016 onwards.	0.22	0.99
		Net financial debt over equity	As of December, 31 of each year, it should be lower than or equal to 3	0.11	0.67
Iquique Terminal Internacional S.A. (ITI)	Banco Estado	Ratio net financial debt/Equity	As of December, 31 of each year, it should be lower than or equal to 3	N/A	0.67
		Debt service coverage ratio	As of December, 31 of each year, it should not be lower than 1	N/A	1.38
SAAM Remolques S.A. de C.V.	Banco Inbursa	Maintain in the financial statements an equity of not less than ThUS\$ 10,000.	As of December, 31 of each year, it should not be lower than ThUS\$ 10,000	N/A	ThUS\$ 27,973
		Ratio net financial debt/EBITDA	Each quarter should be lower than or equal to 2.5 times.	N/A	2.21
SAAM Remolques S.A. de C.V.	Banco Inbursa	Ratio of interest coverage	Each quarter should be higher than 3 (EBITDA/ Financial expense)	N/A	MX 8.83
		Maintain in the financial statements an equity of not less than MX\$ 600,000.	Each quarter it should not be lower than MX\$ 600,000	N/A	MMX\$ 3,135
SAAM Remolques S.A. de C.V.	Banco Corpbanca NY	Ratio net financial debt/EBITDA	As of December, 31 of each year, it should be lower than or equal to 3 times	1.64	2.21
Terminal Marítima Mazatlán, De C.V	Banco Itaú	Net Financial Indebtedness/Equity Ratio	As of December 31 of each year since 2016 onwards it should not be higher than 1.5	N/A	0.46
		Net Financial Indebtedness/EBITDA	As of December, 31, 2018 and 2017, should be not higher than 2 and 1.5 respectively	N/A	1.34
SAAM SMIT Canadá Inc.	Banco Scotiabank Canadá	Debt over tangible assets, net	Each quarter it should be lower than to 2.5 times.	1.54	1.49
		Consolidated Ebitda, over financial expense and debt amortization	Each quarter it should be higher than or equal to 1.25.	6.88	3.77
SAAM SMIT Marine Canadá Inc ⁽¹⁾	Banco Scotiabank Canadá	Debt over tangible assets, net	Each quarter it should be lower than 2.5 times.	1.54	1.49
		Consolidated Ebitda, over financial expense and debt amortization	Each quarter it should be higher than or equal to 1.25.	6.88	3.77

(1) Corresponds to a new credit granted during the period 2018


SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 36 Contingencies and commitments, continued
(36.6.2) Restrictions to management or financial indicators, subsidiaries

Company	Financial Entity	Name	Condition	12-31-2018	12-31-2017
Sociedad Portuaria de Caldera S.A.	Banco Davivienda	Debt ratio Total Liabilities/Total Assets Debt service coverage ratio	It should be 83% as a maximum	70%	63%
			Minimum of 1.2 times	2.7	2.3
Sociedad Portuaria de Caldera S.A.	BAC San José	Debt ratio Total Liabilities/Equity Debt service coverage ratio	Each quarter it should not be higher than 3.5 times.	2.3	1.7
			Each quarter should not be lower than 1.25 times.	2.7	2.3
Sociedad Portuaria Granelera de Caldera S.A.	BAC San José	Debt ratio Total Liabilities/Equity Debt service coverage ratio	Each quarter should not be higher than 3.5 times.	2.0	2.0
			Each quarter should not be lower than 1.25 times.	2.5	2.7
Sociedad Portuaria de Caldera S.A.	Banco Davivienda	Debt ratio Total Liabilities/Total Assets Debt service coverage ratio	It should be 83% as a maximum	67%	67%
			It should not be lower than 1.2 times.	2.5	2.7
Florida International Terminal	BCI Miami	Debt ratio Total Liabilities/Equity Ratio net financial debt/EBITDA	It should not be higher than 2.5 times.	0.7	0.7
			It should not be higher than 2.5 times.	0.6	0.3

N/A As of the closing date of these financial statements, the company paid the financial obligation.

S/M: Financial indicator does not require measurement in periods, which is why it is not necessary to carry out its calculation as of December 31, 2018.

As of the closing date of these financial statements, the Company comfortably complies with all its restrictions, related to the financial obligations incurred.

NOTE 37 Exchange differences

The exchange differences generated by items in foreign currencies were credited (charged) to the income for the period according to the following detail:

	01-01-2018 12-31-2018 ThUS\$	01-01-2017 12-31-2017 ThUS\$
Chilean companies		
Current assets	(5,818)	6,482
Non-current assets	(213)	91
Current liabilities	2,967	(2,475)
Non-current liabilities	877	(3,614)
Subtotal Chilean companies	(2,187)	484
Mexican companies		
Current assets	(1,679)	1,269
Non-current assets	-	-
Current liabilities	776	(1,652)
Non-current liabilities	(253)	76
Subtotal Mexican companies	(1,156)	(307)
Companies in other jurisdictions		
Current assets	(279)	(556)
Non-current assets	-	-
Current liabilities	(342)	(17)
Non-current liabilities	234	274
Subtotal companies in other jurisdictions	(387)	(299)
Total exchange difference	(3,730)	(122)

NOTE 38 Foreign currency

a) The assets by type of currency as of December 31, 2018 are detailed below:

Assets	USD ThUS\$	CLP ThUS\$	CAD ThUS\$	MXP ThUS\$	PEN ThUS\$	Other currencies ThUS\$	Total ThUS\$
Current assets							
Cash and cash equivalents	226,402	7,456	1,377	2,268	20	3,889	241,412
Other financial assets, current	11	-	-	-	-	-	11
Other non-financial assets, current	8,213	747	425	-	-	70	9,455
Trade and other receivables, current	41,896	15,444	6,457	9,987	-	487	74,271
Accounts receivable from related entities, current	9,290	1,716	-	1	-	-	11,007
Inventories, current	12,028	130	499	-	-	228	12,885
Tax assets, current	21,073	795	-	3,547	51	153	25,619
Total current assets other than assets or groups of assets for disposal, classified as held for sale or held as distributable to owners	318,913	26,288	8,758	15,803	71	4,827	374,660
Non-current assets or groups of assets for disposal classified as held for sale or held as distributable to owners	17,602	540	-	-	-	-	18,142
Total current assets	336,515	26,828	8,758	15,803	71	4,827	392,802
Non-current assets							
Other financial assets, non-current	3,589	-	72	-	-	-	3,661
Other non-financial assets, non-current	22,081	22	-	55	-	-	22,158
Accounts receivable, non-current	14,375	1,303	-	-	-	154	15,832
Inventories, non-current	1,046	10	-	-	-	-	1,056
Investments accounted for using equity method	184,970	27,084	-	-	-	4,203	216,257
Intangible assets other than goodwill	217,613	-	9,219	-	-	-	226,832
Goodwill	-	-	45,664	-	-	-	45,664
Property, plant and equipment	413,652	-	70,647	-	-	-	484,299
Investment properties	1,854	-	-	-	-	-	1,854
Deferred tax assets	10,828	140	99	3,736	-	19	14,822
Total non-current assets	870,008	28,559	125,701	3,791	-	4,376	1,032,435
Total assets	1,206,523	55,387	134,459	19,594	71	9,203	1,425,237

NOTE 38 Foreign currency, continued

a) The liabilities by type of currency as of December 31, 2018 are detailed below:

Liabilities	USD	CLP	UF	CAD	MXP	PEN	Other currencies	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Current liabilities								
Other financial liabilities, current	38,790	-	131	1,735	3,131	-	-	43,787
Trade and other payables	19,278	13,983	-	1,727	1,247	-	32	36,267
Accounts payable to related entities, current	170	162	-	-	-	-	-	332
Other short-term provisions	824	56	-	-	-	-	70	950
Tax liabilities, current	10,287	419	-	1,756	84	9	820	13,375
Current provisions for employee benefits	7,310	4,747	-	3,118	1,994	-	1,075	18,244
Other non-financial liabilities, current	15,009	930	-	402	931	16	21	17,309
Total current liabilities	91,668	20,297	131	8,738	7,387	25	2,018	130,264
Non-current liabilities								
Other non-current financial liabilities	125,757	-	113,472	26,109	24,990	-	-	290,328
Other long-term provisions	83	-	-	-	-	-	916	999
Deferred tax liabilities	65,615	-	-	8,999	-	-	-	74,614
Non-current provisions for employee benefits	2,315	6,088	-	-	118	-	145	8,666
Total non-current liabilities	193,770	6,088	113,472	35,108	25,108	-	1,061	374,607
Total liabilities	285,438	26,385	113,603	43,846	32,495	25	3,079	504,871

b) The assets by type of currency as of December 31, 2017 are detailed below:

Assets	USD	CLP	CAD	MXP	PEN	Other currencies	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Current assets							
Cash and cash equivalents	205,078	5,388	7,348	850	12	3,386	222,062
Other financial assets, current	1,928	-	-	-	33,768	-	35,696
Other non-financial assets, current	9,688	324	318	232	-	204	10,766
Trade and other receivables, current	43,315	19,835	3,966	6,036	-	436	73,588
Accounts receivable from related entities, current	5,720	2,065	-	3	-	-	7,788
Inventories, current	11,175	134	515	1,594	-	287	13,705
Tax assets, current	20,040	741	34	1,211	52	111	22,189
Total current assets other than assets or groups of assets for disposal, classified as held for sale or held as distributable to owners	296,944	28,487	12,181	9,926	33,832	4,424	385,794
Non-current assets or groups of assets for disposal classified as held for sale or held as distributable to owners	18,200	920	-	-	-	-	19,120
Total current assets	315,144	29,407	12,181	9,926	33,832	4,424	404,914
Non-current assets							
Other financial assets, non-current	9,134	-	-	-	-	-	9,134
Other non-financial assets, non-current	20,916	3	-	522	-	4	21,445
Accounts receivable, non-current	16,386	3,523	-	-	-	-	19,909
Inventories, non-current	1,079	12	-	-	-	-	1,091
Investments accounted for using equity method	193,289	27,589	-	-	-	5,482	226,360
Intangible assets other than goodwill	235,092	411	10,177	368	-	-	246,048
Goodwill	-	-	54,661	-	-	-	54,661
Property, plant and equipment	433,653	771	51,397	-	-	4,304	490,125
Investment properties	2,089	-	-	-	-	-	2,089
Deferred tax assets	11,771	483	87	-	-	11	12,352
Total non-current assets	923,409	32,792	116,322	890	-	9,801	1,083,214
Total assets	1,238,553	62,199	128,503	10,816	33,832	14,225	1,488,128

NOTE 38 Foreign currency, continued

b) The liabilities by type of currency as of December 31, 2017 are detailed below:, continued

Liabilities	USD	CLP	UF	CAD	MXP	PEN	Other currencies	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Current liabilities								
Other financial liabilities, current	49,019	101	211	1,461	2,821	-	-	53,613
Trade and other payables	18,203	13,785	-	-	1,346	-	30	33,364
Accounts payable to related entities, current	387	82	-	-	-	-	-	469
Other short-term provisions	932	-	-	-	-	-	-	932
Tax liabilities, current	3,927	75	-	620	1,250	31,562	2,435	39,869
Current provisions for employee benefits	7,158	6,860	-	2,883	581	-	640	18,122
Other non-financial liabilities, current	18,780	223	-	110	1,136	17	30	20,296
Total current liabilities	98,406	21,126	211	5,074	7,134	31,579	3,135	166,665
Non-current liabilities								
Other non-current financial liabilities	150,859	-	124,877	17,207	24,875	-	-	317,818
Other long-term provisions	80	-	-	-	-	-	718	798
Deferred tax liabilities	68,189	159	-	9,136	-	-	4	77,488
Non-current provisions for employee benefits	2,003	8,579	-	-	108	-	131	10,821
Total non-financial liabilities, non-current	-	20	-	-	-	-	-	20
Total non-current liabilities	221,131	8,758	124,877	26,343	24,983	-	853	406,945
Total liabilities	319,537	29,884	125,088	31,417	32,117	31,579	3,988	573,610

NOTE 39 Statement of cash flows
Years 2018 and 2017

a) Cash flows from investing activities

Purchases of property, plant and equipment

	Note	12-31-2018	12-31-2017
		ThUS\$	ThUS\$
Acquisitions	18,3	47,510	58,558
Value added tax		945	3,149
Acquisitions pending payment		(601)	-
Payment acquisitions previous period		-	888
Net cash flow		47,854	62,595

Disbursements for purchases of property, plant and equipment as of December 31, 2018, correspond mainly to the construction of a tugboat in the indirect subsidiary SAAM SMIT Canada Inc. and civil works carried out by the subsidiary of Florida Terminal International Llc. In fiscal year 2017, investments were significantly higher as a result of the expansion of the port terminal and the acquisition of port equipment by the indirect subsidiary Inarpi S.A., in the port of Guayaquil, Ecuador, for ThUS\$ 33,667.

NOTE 39 Statement of cash flows, continued
Years 2018 and 2017, continued
a) Cash flows from investing activities:, continued
Purchase of intangible assets

	Note	12-31-2018	12-31-2017
		ThUS\$	ThUS\$
Acquisitions	17,3	8,851	6,929
Value added tax		68	109
Expense capitalization		(128)	(84)
Acquisitions pending payment		-	(58)
Net cash flow		8,791	6,896

Disbursements for purchases of intangible assets as of December 31, 2018, correspond mainly to investments made by the subsidiary Sociedad Portuaria de Caldera in Costa Rica of ThUS\$ 7,803.

Proceeds from sales of property, plant and equipment

	Notes	12-31-2018	12-31-2017
		ThUS\$	ThUS\$
Sale of tugboats		8,133	2,857
Sale of real estate		218	734
Expendable assets Logistics		1,294	2,774
Other assets		40	260
Price agreed in sale of assets		9,685	6,625
Cost of sales	18.3 and 8	(6,208)	(4,516)
Profit from sale of assets	34	3,477	2,109

	12-31-2018	12-31-2017
	ThUS\$	ThUS\$
Price agreed in sale of assets	9,685	6,625
Collection for sale of assets previous period	192	2,611
Advance on sale of assets	-	-
Sales pending collection	-	(192)
Net cash flow	9,877	9,044

Other inflows (outflows) of cash

	12-31-2018	12-31-2017
	ThUS\$	ThUS\$
Redemption (placement) of time deposits	36,781	(33,994)
Payment of income tax from sale of the indirect associate Tramarsa S.A. (May 2017)	(31,736)	-
Consolidation of Sociedad Portuaria Caldera S.A. and Sociedad Portuaria Granelera de Caldera	-	12,463
Net cash flow	5,045	(21,531)

NOTE 39 Statement of cash flows, continued
Years 2018 and 2017, continued
a) Cash flows from investing activities, continued
Dividends received

	Note	12-31-2018	12-31-2017
		ThUS\$	ThUS\$
Dividends / withdrawals of profits agreed upon:			
LNG Tugs Chile S.A.		62	30
Portuaria Corral S.A.		1,315	1,833
Inmobiliaria Carriel Ltda.		585	-
San Antonio Terminal Internacional S.A.		4,531	3,647
San Vicente Terminal Internacional S.A.		-	1,841
Servicios Aeroportuarios Aerosan S.A.		-	3,116
Servicios Portuarios Reloncavi Ltda.		1,320	75
Transbordadora Austral Broom S.A.		1,445	1,994
Transportes Fluviales Corral S.A.		-	70
Elequip S.A.		-	434
Equimac S.A.		748	635
Tramarsa S.A.		-	7,700
Luckymont S.A.		548	-
SAAM SMIT Towage Brasil		12,298	12,554
Total dividends agreed upon in the period	16,1	22,852	33,929
(-) Dividends pending collection	12,1	(2,774)	(484)
LNG Tugs Chile S.A.		-	(15)
San Antonio Terminal Internacional S.A.		-	(469)
SAAM SMIT Towage Brasil S.A.		(2,774)	-
(+) Dividends received, agreed upon in the previous period		5,348	3,598
San Antonio Terminal Internacional S.A.		469	1,362
San Vicente Terminal Internacional S.A.		-	1,841
Terminal Puerto Arica S.A.		-	378
LNG Tugs Chile S.A.		15	17
(+) Dividends held-for-sale investments	34	4,864	-
Effect of exchange rate		(1,524)	(176)
Net cash flow		23,902	36,867

b) Cash flows from financing activities
Dividends paid

	Note	12-31-2018	12-31-2017
		ThUS\$	ThUS\$
Dividends agreed upon:			
Sociedad Matriz SAAM S.A.		(17,264)	(13,299)
Florida International Terminal, Llc		(1,630)	(1,209)
Sociedad Portuaria Granelera de Caldera S.A.		(1,636)	(1,142)
Sociedad Portuaria de Caldera S.A.		(4,252)	(4,707)
Saam Guatemala S.A.		(150)	-
Expertajes Marítimos S.A.		(300)	-
(-) Dividends received in acquisition of Puerto Caldera		-	(475)
SAAM Remolques S.A.de C.V.		(1,960)	(3,577)
Iquique Terminal Internacional S.A.		-	(901)
(+) Minimum dividends provisioned			
Sociedad Matriz SAAM S.A.	25	(14,882)	(18,133)
Total dividends agreed upon and provisioned in the year		(42,074)	(43,443)
(+) Dividends provisioned pending payment		14,882	18,133
(-) Dividends paid and agreed upon or provisioned in the previous year		(18,133)	(16,363)
(-) Dividends pending payment		330	-
(-) Dividends received in acquisition of Puerto Caldera		-	475
(+) Effect of exchange rate		1,001	-
Net cash flow		(43,994)	(41,198)

NOTE 39 Statement of cash flows, continued
Years 2018 and 2017, continued
c) Cash flows from financing activities, continued
Proceeds from long-term borrowing

	12-31-2018	12-31-2017
	ThUS\$	ThUS\$
Proceeds from long-term borrowings		
Sociedad Matriz SAAM S.A.	-	115,013
SAAM SMIT Canadá Inc.	11,338	-
Florida International Terminal, LLC	2,961	1,503
Sociedad Portuaria de Caldera S.A.	7,535	2,121
SAAM Operadora de Puertos Estiba y Desestiba Costa Rica S.A.	-	10,000
Inarpi S.A.	-	31,962
SAAM SMIT Panamá	-	4,682
Total proceeds from long-term financing	21,834	165,281
Total proceeds from short-term borrowing:		
Kios S.A.	650	-
SAAM SMIT Marine Canadá Inc.	390	-
SAAM S.A.	-	16,000
Sociedad Portuaria Caldera S.A.	-	1,451
Iquique Terminal Internacional S.A.	1,021	4,956
Total proceeds from short-term financing	2,061	22,407
Loan repayment		
SAAM S.A.	-	(116,394)
Inmobiliaria Marítima Portuaria Spa	(69)	(147)
SAAM SMIT Towage México S.A. de C.V.	(10,000)	(12,000)
SAAM SMIT Marine Canadá Inc.	(1,377)	(1,902)
SAAM SMIT Towage Panamá Inc.	(936)	(468)
Inarpi S.A.	(8,379)	(7,895)
Terminal Marítima Mazatlán S.A. de C.V.	(6,135)	(3,334)
Iquique Terminal Internacional S.A.	(11,600)	(5,600)
Sociedad Portuaria Caldera S.A.	(3,280)	(3,233)
Sociedad Portuaria Granelera de Caldera S.A.	(4,162)	(4,856)
SAAM Operadora de Puertos Estiba y Desestiba Costa Rica S.A.	(1,418)	(625)
Total loan repayment	(47,356)	(156,454)

On January 17, 2017, a placement of SM SAAM bonds corresponding to Series B and C was materialized through the Santiago Stock Exchange under the Dutch auction modality. Series B was placed for a total amount of 1,400,000 Unidades de Fomento (UF), at a placement rate of 1.88% per annum, maturing on December 15, 2021 and a spread of 92 points over the reference rate; while Series C was placed for a total amount of 1,400,000 UF, at a placement rate of 2.3% per annum, maturing on December 15, 2026 and a spread of 101 points over the reference rate. The cash flows obtained from the bond placement amounted to ThUS\$ 115,103, net of associated costs.

NOTE 40 Environment

The Parent company is not affected by this concept, as SM SAAM is an investment company.

At the closing date of the financial statements, the subsidiary SAAM S.A. has taken out civil liability insurance in favor of third parties for pollution damage and/or penalties for pollution, with an insured limit of ThUS\$ 500,000 in the annual aggregate.

NOTE 41 Correction of accounting error

In these financial statements, the Company has corrected the balances of the assets and liabilities associated with the port concession in the indirect subsidiary Terminal Marítima Mazatlán S.A. de C.V. The nature of the correction is due to a one-off deviation related to the measurement of financial liabilities for the minimum fees payable in the future, which affected the accrual of interest from prior periods in addition to the effects of exchange differences with effect on income. The correction of this error meant adjusting the accumulated retained earnings by ThUS\$6,226 as of January 1, 2017 and ThUS\$7,150 as of January 1, 2018. Additionally, minor accounting errors detected in associates and subsidiaries were corrected for ThUS\$ 382 (profit) and ThUS\$ 189 (profit) for the same mentioned above.

The adjustments made to the previous periods are detailed as follows:

	01-01-2017	12-31-2017
	ThUS\$	ThUS\$
Intangible assets (port concession)	4,466	7,079
Deferred tax assets	4,147	4,484
Investments accounted for using equity method	719	1,217
Other financial liabilities, current	(1,442)	(1,716)
Other non-current financial liabilities	(12,381)	(13,230)
Deferred tax liabilities	(1,353)	(4,795)
Net effect on equity	(5,844)	(6,961)

The Company's income, considering these changes, would have been the following

Year	Income before tax reported	Adjustment	Adjusted income
2012	77,581	(489)	77,092
2013	88,039	(2,355)	(85,684)
2014	82,247	(1,591)	80,656
2015	97,209	320	97,529
2016	74,450	(1,729)	72,721
2017	125,594	(1,117)	124,477
Total		(6,961)	

NOTE 42 Subsequent events

On February 10, 2019, SM SAAM, through its direct subsidiary SAAM S.A., signed a Term Sheet with its partner Boskalis Holding B.V. (Boskalis) which established the essential terms and conditions for acquiring 49% of the Boskalis' interest in SAAM SMIT Towage México S.A. de C.V., which includes operations in Mexico, Canada and Panama, and 50% of its interest in SAAM SAAM SMIT Towage Brasil S.A. The total price agreed upon is ThUS\$ 201,250, subject to confirmation and usual adjustments in this type of transactions. The price would be paid with a combination of own funds and bank financing. If this transaction were completed, SAAM would pass to control 100% of the shares of both companies.

SAAM and Boskalis will sign in the next weeks the respective contracts to materialise this transaction, which be subject to approval of the respective regulatory authorities in the countries of the association and to compliance with other usual conditions for these type of operations.

To date it is not possible to determine with certainty the impact of the facts reported through this communication on SM SAAM's results.

On February 15, 2019, SM SAAM, through its subsidiary SAAM Puertos S.A., reported that the sale of 15% interest it held in Terminal Puerto Arica (TPA) was completed. The transaction was approved by the National Economic Prosecutor's Office and, from this date, Inversiones Neltume and Inversiones y Construcciones Belfi, together, control 100% of the company. It is estimated that this transaction will generate an accounting profit of ThUS\$1,475, net of taxes.

Between January 1, 2019 and that on which these Financial Statements were issued, no other significant financial or other events have occurred that might affect the proper presentation and/or interpretation thereof.

EARNINGS REPORT

Fourth Quarter 2018

**Information about Earnings Conference Call**

March 13, 2019
11:00 am Chile – 10:00 am EST

Dial-In Participants
U.S. (Toll Free) 1-844-802-0465
International (outside U.S.) 1-412-317-6398
Chile Dial-in 56-44-208-1274
Access code: SAAM

Webcast Link
<https://webcastlite.mziq.com/cover.html?webcastId=035f3c72-a6b2-4e9d-9199-fd9d41e7ec9d>

Santiago, March 8, 2019

- SAAM reported net income of US\$49.6 million in 2018, reflecting a decrease of US\$9.7 million over 2017, explained mainly by a high basis of comparison following the sale of a minority interest in Tramarsa (Peru) in 2017 for US\$26 million and some non-recurring effects in 2018. Excluding these effects, net income was up 91% over the prior year. Consolidated EBITDA rose to US \$145.9 million, up US \$28.8 million from the same period in 2017, while consolidated sales increased US \$48.1 million to US \$515.9 million.
- In the fourth quarter of 2018, net income reached US\$14.5 million, up US\$6.3 million from the 2017 figure of US\$8.1 million, with sales of US\$134.3 million and EBITDA of US\$39.3 million, reflecting increases of US\$8.6 million and US\$10.5 million, respectively.
- The year 2018 was a good period for the company. We are already seeing the initial results of our new operating model, with a more simplified organizational structure that brings us closer to our subsidiaries, seeking more efficiencies and better projecting growth, all on a foundation of sustainability and excellence in management.
- Some of this year's highlights include signing a Memorandum of Understanding to develop a RoRo terminal in Alabama (United States); achieving record transfer figures at terminals in Guayaquil (Ecuador), Caldera (Costa Rica), San Antonio and Corral (Chile); inaugurating new infrastructure at the ports operated by the Company in Costa Rica and the US, and purchasing 50% of Transaéreo. In addition, SAAM has been listed on the Dow Jones Sustainability Index for the third straight year and is also now on the MILA. Another achievement that makes us especially proud is our progress on safety matters. Our lost-time injury rate has dropped 71% over the last six years.
- One significant subsequent event was the recent agreement to acquire full ownership of the towage joint venture with Boskalis in Canada, Mexico, Panama and Brazil, valued at US\$201 million.

Financial Statement (US\$ Th)	4Q2018	4Q2017	Δ%	Δ	FY 2018	FY 2017	Δ%	Δ
Income (Th US\$) (1)	134.357	125.711	7%	8.646	515.987	467.826	10%	48.161
Towage	47.908	47.062	2%	846	188.846	182.348	4%	6.498
Ports	71.637	63.787	12%	7.850	271.601	218.369	24%	53.232
Logistics	14.025	15.584	-10%	-1.559	58.735	69.256	-15%	-10.521
Corporate (2)	787	-722	-209%	1.509	-3.195	-2.147	49%	-1.048
	0	0	0	0	0	0	0	0
EBIT (Th US\$)(1)	20.664	10.482	97%	10.182	74.734	47.980	56%	26.754
Towage	9.453	5.781	64%	3.672	35.946	27.779	29%	8.167
Ports	14.115	10.749	31%	3.366	55.421	38.641	43%	16.780
Logistics	1.682	-1.087	-255%	2.769	3.593	-2.196	-264%	5.789
Corporate (2)	-4.586	-4.961	-8%	375	-20.226	-16.244	25%	-3.982
	0	0	0	0	0	0	0	0
EBITDA (Th US\$) (1)	39.319	28.870	36%	10.450	145.940	117.061	25%	28.880
Towage	17.417	13.950	25%	3.468	67.237	60.540	11%	6.698
Ports	23.490	19.521	20%	3.969	89.889	68.591	31%	21.298
Logistics	2.589	146	1675%	2.443	7.349	3.445	113%	3.904
Corporate (2)	-4.176	-4.747	-12%	571	-18.534	-15.515	19%	-3.019
	0	0	0	0	0	0	0	0
Profit attributable to owners of the Parent (FRS) (Th US\$)(1)	14.446	8.139	77%	6.307	49.607	59.325	-16%	-9.718
Profit continued operations	14.446	9.050	60%	5.396	51.779	27.153	91%	24.626
Towage	5.341	5.396	-1%	-55	22.189	25.468	-13%	-3.279
Ports	9.092	7.185	27%	1.907	31.553	19.070	65%	12.483
Logistics	3.376	2.026	67%	1.350	9.237	3.778	144%	5.459
Corporate (2)	-3.363	-5.557	-39%	2.194	-11.200	-21.163	-47%	9.963
Discontinued Operations (3)	0	0	0	0	4.828	32.172	-85%	-27.344
Non recurring costs (3)	0	-911		911	-7.000			-7.000

(1) Consolidated

(2) Included corporate administrative expenses, eliminations and non operating results

(3) Tramarsa sold in April 2017 and TPA S.A. asset for disposal classified as held for sale since Sept 2017

(4) Non recurring costs implementation new operational model

Note: (1) Financial results: Consolidated financial data in US dollars (US\$) under IFRS (International Financial Reporting Standards)

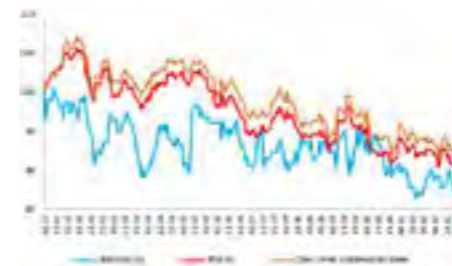


Ticker: SMSAAM
Santiago Exchange

Price (12/29/2017) CLP 66.05
Price (12/28/2018) CLP 59.87

Market Cap (12/28/2018) MCLP\$ 583
Market Cap (12/28/2018) THUS \$841

YTD 2018 Total Return US\$



YTD 2018 Gross Dividends CLP US\$(*)

	CLP	US\$(*)
SAAM	-6,1%	-16,8%
IPSA	-9,1%	-19,5%
DJSI Chile	-7,5%	-18,0%
US\$(*)		12,8%

(*) Interbank exchange rate

EBITDA Mg (1) 4Q2018 4Q2017

	4Q2018	4Q2017
Total SAAM	29,9%	22,7%
Towage	36,4%	29,6%
Ports	32,8%	30,6%
Logistics	18,5%	0,9%

Ratios December 2018 September 2018

	December 2018	September 2018
ROE (1)	6,5%	5,6%
ROA (1)	3,4%	3,1%
NFD / Equity (1)	0,1	0,1
NFD / EBITDA (1)(2)(3)	0,6	0,8

(1) Consolidated

(2) Last 12 months

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Earnings Analysis

Note (1):

Financial results correspond to consolidated financial data under IFRS in US dollars

Financial results of associates are presented at 100% of the Company's interest in continuing operations. Discontinued operations of the associates Tramarsa S.A. (minority interest sold in April 2017) and TPA S.A. (classified as held for sale in September 2017) are not included.



CHAPTER

01

CONSOLIDATED FINANCIAL SUMMARY

SALES

↑ **4Q2018 / 4Q2017:** Consolidated quarterly sales rose US \$8.6 million over the same quarter in the prior year to US \$134.3 million. This increase is explained mainly by 12% growth in tons transferred in the Port Terminals Division as a result of increased activity at foreign terminals. For the quarter, the Port Terminals Division represented 54% of consolidated revenue, followed by Towage with 36% and Logistics with 10%.

↑ **Accumulated December 2018 / Accumulated December 2017:** Consolidated sales for the year 2018 increased US \$48.2 million over the same period in 2017 to US \$515.9 million. This rise is due to greater activity in the Port Terminals Division, which led to a 18% increase in tons transferred. For the period, the Port Terminals Division represented 52% of consolidated revenue, followed by Towage with 37% and Logistics with 11%.

EBITDA

↑ **4Q2018 / 4Q2017:** Consolidated EBITDA for the period increased US \$10.4 million over the fourth quarter of 2017 to US \$39.3 million. The increase can be attributed to growth in all three business divisions, where the recovery of the Logistics Division deserves special mention. This consolidated increase was driven by increases of US \$3.9 million in the Port Terminals Division, followed by the Towage Division with US \$3.5 million and the Logistics Division with US \$2.4 million. The EBITDA margin reached 29% for the period, up 6 percentage points from the 2017 figure of 23%. For the quarter, the Port Terminals Division represented 54% of consolidated EBITDA, followed by Towage with 40% and Logistics with 6%. Corporate expenses rose as a result of disbursements to implement the new operational model.

↑ **Accumulated December 2018 / Accumulated December 2017:** Consolidated EBITDA for the year 2018 increased US \$28.8 million over the same period in 2017, totaling US \$145.9 million. The EBITDA margin reached 28%, up 3 percentage points from 25% in 2017. Corporate expenses rose as a result of disbursements to implement the new operational model.

OTHER INCOME

↓ **4Q2018 / 4Q2017:** Other income fell by US \$433 thousand over the fourth quarter of 2017, totaling -US \$1.2 million.

↓ **Accumulated December 2018 / Accumulated December 2017:** Other income decreased US \$60.8 million over 2017 due mainly to the gain of US \$66.8 on the sale of the minority interest in Tramarsa in April 2017.



EXCHANGE DIFFERENCES

↑ **4Q2018 / 4Q2017:** Exchange differences totaled US \$604 thousand for the quarter, marking an increase of US \$2.1 million over the fourth quarter of 2017. This is explained by greater depreciation of the Mexican peso.

↓ **Accumulated December 2018 / Accumulated December 2017:** Exchange differences totaled -US \$3.7 million for the period, marking a decrease of US \$3.6 million over the same period in 2017. This increase is explained by greater depreciation of the Mexican peso and appreciation of the Chilean peso, which affected the Company's monetary liability and asset position, respectively.

TAXES

↑ **4Q2018 / 4Q2017:** Income taxes remained stable with respect to the fourth quarter of 2017, totaling US \$5.0 million.

↓ **Accumulated December 2018 / Accumulated December 2017:** Taxes fell US \$34.9 million over the same period in 2017, recording an expense of US \$21.2 million, as a result of a drop in current tax expense generated on the sale of the minority interest in Tramarsa in April 2017.

NET INCOME

↑ **4Q2018 / 4Q2017:** Net income attributable to the controller reached US \$14.4 million for the fourth quarter of 2018, up US \$6.3 million from the same quarter in 2017 when it reported US \$8.1 million. This growth is due to a rise in net income in all three business divisions, particularly the Port Terminals and Towage divisions.

↑ **Accumulated December 2018 / Accumulated December 2017:** Net income from continuing operations attributable to the controller was US \$49.6 million for the period, marking a decrease of US \$9.7 million over the same period in 2017. This net income for 2018 includes US \$4.8 million in extraordinary income for dividends received from Terminal Puerto Arica, which has been classified as held for sale since September 2017, as well as non-recurring costs to implement the new operating model of US\$7 million. Net income for 2017 includes an extraordinary gain of US \$26.0 million from the sale of the Company's interest in Tramarsa in April 2017 and US \$6.1 million in earnings from discontinued operations in 2017. Excluding the extraordinary effects in both periods, net income was up US \$24.6 million in 2018 (+91%) over 2017, when the Company reported US \$27.1 million. This growth is the result of higher net income from all three business divisions including a particularly strong performance from the Port Terminals Division and the recovery of the Logistics Division.

Consolidated Financial Statement (Ths US\$)	4Q2018	4Q2017	Δ%	Δ	2018	2017	Δ%	Δ
Income	134.357	125.711	7%	8.646	515.987	467.826	10%	48.161
EBIT	20.664	10.482	97%	10.182	74.734	47.980	56%	26.754
EBITDA	39.319	28.870	36%	10.450	145.940	117.061	25%	28.880
EBITDA Mg	29%	23%		28%	25%			
Share of profit (loss) of equity-accounted investees	5.187	5.264	-1%	-77	18.256	16.834	8%	1.422
Profit continued operations	14.446	9.050	60%	5.396	51.779	27.153	91%	24.626
Discontinued Operations (1)	0	0	0%	0	4.828	32.172	0%	-27.344
Disbursements to implement the new operational model	0	0	0%	0	-7.000	0	0%	-7.000
Profit attributable to owners of the Parent (IFRS)	14.446	8.139	77%	6.307	49.607	59.325	-16%	-9.718

(1) Tramarsa sold in April 2017 and TPAS.A. asset for disposal classified as held for sale since Sept 2017

CONSOLIDATED BALANCE SHEET

↑ **Current Assets December 2018 / September 2018:** Current assets were up US\$7.8 million due mainly to a rise in other current assets of US\$4.5 million because of increases in receivables and cash and cash equivalents of US\$3.9 million explained by operating cash flows resulting from growth in operations.

↓ **Non-Current Assets December 2018 / September 2018:** Non-current assets decreased by US\$8.9 million mainly because of a US\$22.2 million drop in other non-current assets due to a decrease in cross currency derivatives related mainly to exchange rates. This was largely offset by an increase in property, plant and equipment of US\$13.2 million from adding new tugs and some construction projects underway.

↑ **Current Liabilities December 2018 / September 2018:** Current liabilities were up US\$ 1.9 million as a result of an increase in other current liabilities of US\$ 8.0 million explained by a US\$ 3.7 million rise in the income tax provision during the quarter, plus an increase in provisions for minimum mandatory dividends of US\$4.3 million. This increase was partially offset by a reduction in financial liabilities related to interest-bearing loans.

↑ **Non-Current Liabilities December 2018 / September 2018:** Non-current liabilities increased US\$ 1.7 million due mainly to a rise in deferred tax liabilities, partially offset by a reduction in employee benefit liabilities.

Balance (Ths US\$)	31-12-2018	30-09-2018	Δ	Δ%
Cash and cash equivalents	241.412	237.434	3.978	2%
Other current assets	151.390	147.490	3.900	3%
Current assets	392.802	384.924	7.878	2%
Property, plant & equipment (net)	484.299	471.064	13.235	3%
Other non-current assets	548.136	570.324	-22.188	-4%
Non-current assets	1.032.435	1.041.388	(8.953)	-1%
Total assets	1.425.237	1.426.312	(1.075)	0%
Other current financial liabilities	37.613	43.599	-5.986	-14%
Current concession liabilities	6.174	6.058	116	2%
Other current liabilities	86.476	78.684	7.792	10%
Current liabilities	130.263	128.341	1.922	1%
Other non-current financial liabilities	252.960	252.511	449	0%
Non-current concession liabilities	37.368	38.158	-790	-2%
Other non-current liabilities	84.279	82.226	2.053	2%
Non-current liabilities	374.607	372.895	1.712	0%
Total liabilities	504.870	501.236	3.634	1%
Equity attributable to equity holders of parent	772.406	772.943	-537	0%
Minority interest	147.961	152.133	-4.172	-3%
Total equity	920.367	925.076	(4.709)	-1%
Total equity and liabilities	1.425.237	1.426.312	(1.075)	0%



CONSOLIDATED CASH FLOWS

US\$ thousands	FY 2018	FY 2017	Δ	Δ%
Operating cash flow	116.979	76.864	40.115	52%
Investments cash flow	-14.703	22.806	-37.509	-164%
Financial cash flow	-80.639	-20.883	-59.756	286%
Others	-2.287	246	-2.533	-1030%
Total	19.350	79.033	-59.683	-76%

Investing Cash Flows December 2018:

Disbursements for purchases of property, plant and equipment as of December 31, 2018, correspond mainly to a tug constructed for the indirect subsidiary SAAM SMIT Canada Inc. and civil works carried out by the subsidiary Florida Terminal International Llc. Investments were significantly higher in 2017 due to US \$33.6 million in disbursements by the indirect subsidiary Inarpi S.A. to purchase port equipment and expand the port terminal in Guayaquil, Ecuador.

Purchases of intangible assets as of December 31, 2018, correspond mainly to investments made by the subsidiary Sociedad Portuaria de Caldera in Costa Rica for US \$7.8 million.

Cash flows for dividends received as of December 31, 2018, totaled US \$23.9 million. Note 39 of the Financial Statements as of December 2018 describes dividends distributed by associates.

Other cash inflows (outflows) of US \$5.0 million stem from the redemption of time deposits by the indirect subsidiary Misti S.A. (US \$36.7 million), less an income tax payment by the indirect subsidiary Tramarsa S.A., of US \$31.7 million, for taxes generated on the sale of the investment in Tramarsa S.A. in 2017.

Financing Cash Flows December 2018:

As of December 31, 2018, a total of US\$ 43.9 million was paid in dividends and/or profit distributions, consisting of US \$41.3 million in dividends agreed upon during the year, US \$14.8 million in dividends provisioned for but not paid and US \$18.1 million in dividends paid and agreed upon in the prior year (See Note 39b of the Financial Statements as of December 2018).

The Company has secured long-term financing for US \$21.8 million from its indirect subsidiary SAAM SMIT Canada Inc (US\$ 11.3 million), and its subsidiaries Florida International Terminal Llc. (US \$2 million) and Sociedad Portuaria de Caldera S.A. (US \$7.5 million). In addition, total cash flows of US\$ 47.3 million were used to pay financial liabilities.

In January 2017, SM SAAM placed bonds (series B and C) on Santiago Exchange through a dutch auction. The series B notes was placed for a total of 1,400,000 Unidades de Fomento (UF), at a placement rate of 1.88% per annum, maturing December 15, 2021, and a spread of 92 points over the reference rate. The series C notes were for a total of 1,400,000 UF, at a placement rate of 2.3% per annum, maturing December 15, 2026, with a spread of 101 points over the reference rate. The cash flows obtained from placing the bonds totaled US \$115 million, net of related costs, which was used to pay US \$100 million in long-term loans taken out by SAAM S.A.

CONSOLIDATED TOWAGE DIVISION RESULTS

SALES

↑ **4Q2018 / 4Q2017:** The Towage Division reported consolidated revenue of US \$47.9 million, up US \$846 thousand over the same period in 2017, due mainly to increased port and special maneuvers.

↑ **Accumulated December 2018 / Accumulated December 2017:** Consolidated revenue for 2018 totaled US \$188.8 million, up US \$6.5 million over 2017, as a result of increased special and port maneuvers, which rose 2% over the same period in 2017.

COST OF SALES

↓ **4Q2018 / 4Q2017:** Cost of sales totaled US \$31.4 million, falling US \$3.3 million over the fourth quarter of 2017 because of lower fuel and maintenance costs.

↑ **Accumulated December 2018 / Accumulated December 2017:** Cost of sales totaled US \$129 million, falling US \$2.4 million over 2017 because of reduced depreciation and maintenance costs.

EBITDA

↑ **4Q2018 / 4Q2017:** EBITDA for the Towage Division reached US\$ 17.4 million, up US\$3.4 million from the same period in 2017, due to increased activity and reduced variable costs and administrative expenses. The EBITDA margin grew 6 percentage points to 36%.

↑ **Accumulated December 2018 / Accumulated December 2017:** Consolidated EBITDA was US \$67.2 million for the year 2018, marking an increase of US \$6.7 million over 2017, due to improved results across almost all operations thanks to a rise in special maneuvers and increased port activity. The EBITDA margin grew 3 percentage points to 36%.

SHARE OF NET INCOME (LOSS) OF ASSOCIATES

↑ **4Q2018 / 4Q2017:** Share of net income (loss) of associates totaled US\$1.6 million in the period, down US\$2.4 million over the same period in 2017 due mainly to weaker results in Brazil explained by an 18% drop in port maneuvers because of industry changes affecting that market.

↑ **Accumulated December 2018 / Accumulated December 2017:** Share of net income (loss) of associates accounted for using the equity method totaled US \$7.5 million for the period, reflecting a decrease of US \$4.9 million over the same period in 2017, due mainly to weaker results from Brazil because of industry changes affecting that market.



NET INCOME

↑ **4Q2018 / 4Q2017:** The Towage Division reported net income of US \$5.3 million for the fourth quarter of 2018, in line with the same quarter in 2017. The rise in consolidated operating results due to increased activity and cost savings partially offset the weaker results in Brazil.

↓ **Accumulated December 2018 / Accumulated December 2017:** The Towage Division reported net income of US \$22.2 million in 2018, reflecting a drop of US \$3.2 million over 2017. The rise in consolidated operating results due to increased activity did not offset the weaker results in Brazil.

Consolidated Financial Statement (Ths US\$)(1)	4Q2018	4Q2017	Δ%	Δ	FY 2018	FY 2017	Δ%	Δ
Income	47.908	47.062	1,8%	846	188.846	182.348	3,6%	6.498
Cost of sales	-31.408	-34.710	-9,5%	3.302	-129.093	-131.566	-1,9%	2.473
EBIT	9.453	5.781	63,5%	3.672	35.946	27.779	29,4%	8.167
EBITDA	17.417	13.950	24,9%	3.468	67.237	60.540	11,1%	6.698
EBITDA Mg	36%	30%			36%	33%		
Share of profit (loss) of equity-accounted investees	1.612	4.047	-60,2%	-2.435	7.500	12.473	-39,9%	-4.973
Profit continued operations	5.341	5.396	-1,0%	-55	22.189	25.468	-12,9%	-3.279
Discontinued Operations (2)	0	0	0,0%	0	0	622	0,0%	-622
Profit attributable to owners of the Parent (IFRS)	5.341	5.396	-1,0%	-55	22.189	26.090	-15,0%	-3.901
Minority interest	1.476	561	163,1%	915	6.556	4.789	36,9%	1.767
# Maneuvers	19.258	19.426	-0,9%	-168	77.579	75.921	2,2%	1.658
# Tugboats (3)	105	109	0,0%	-4	105	109	0,0%	-4

(1) Consolidated

(2) Tramarsa sold in April 2017

(3) Consider tugboats under construction

TOWAGE DIVISION ASSOCIATE RESULTS

(Values reflect 100% of Company's interest)

SALES

↓ **4Q2018 / 4Q2017:** The associates in the Towage Division reported revenue of US \$33.2 million, down US \$10.9 million over the fourth quarter of 2017, due mainly to reduced revenue in Brazil stemming from pressure on market rates.

↓ **Accumulated December 2018 / Accumulated December 2017:** Revenue for 2018 reached US \$141.8 million, a drop of US \$22.6 million over 2017, mainly because of reduced revenue in Brazil.

COST OF SALES

↓ **4Q2018 / 4Q2017:** Cost of sales for the fourth quarter of 2018 fell US \$1.9 million to US \$22.2 million, due mainly to lower variable costs in Brazil because of decreased activity.

↓ **Accumulated December 2018 / Accumulated December 2017:** Cost of sales in 2018 fell US \$2.4 million to US \$129.1 million, due mainly to lower variable costs in Brazil because of decreased activity.

EBITDA

↓ **4Q2018 / 4Q2017:** EBITDA for the fourth quarter totaled US \$11.9 million, marking a decrease of US \$9.4 million with respect to the same period in 2017, related mainly to decreased activity in Brazil.

↓ **Accumulated December 2018 / Accumulated December 2017:** EBITDA for 2018 totaled US \$51.1 million, marking a decrease of US \$20.9 million with respect to the same period in 2017, related mainly to decreased activity in Brazil.

NET INCOME

↓ **4Q2018 / 4Q2017:** The division's equity-method associates reported net income for the fourth quarter of 2018 of US \$1.6 million, down US \$2.4 million from the same period in 2017, due mainly to reduced results in Brazil.

↓ **Accumulated December 2018 / Accumulated December 2017:** The division's equity-method associates reported net income for the fourth quarter of 2018 of US \$7.5 million, down US \$4.9 million from the same period in 2017, due mainly to reduced results in Brazil.

Affiliates Financial Statement (Ths US\$)(1)	4Q2018	4Q2017	Δ%	Δ	2018	2017	Δ%	Δ
Income	33.276	44.228	-25%	-10.951	141.849	164.492	-14%	-22.642
Cost of sales	-22.182	-24.165	-8%	1.983	-94.405	-98.721	-4%	4.316
EBIT	6.271	15.383	-59%	-9.112	28.640	48.626	-41%	-19.986
EBITDA	11.929	21.331	-44%	-9.401	51.102	72.072	-29%	-20.970
EBITDA Mg	36%	48%			36%	44%		
Profit (loss) from equity method associated	1.612	4.047	-60%	-2.435	7.500	12.473	-40%	-4.973
# Maneuvers	6.878	8.439	-18%	-1.561	29.209	30.712	-5%	-1.503
# Tugboats (2)	48	52		-4	48	52		-4

(1) Affiliates at 100% continued operations

(2) Consider tugboats under construction



CONSOLIDATED PORT TERMINALS DIVISION RESULTS

SALES

↑ **4Q2018 / 4Q2017:** The Port Terminals Division reported consolidated revenue of US \$71.6 million, up US \$7.8 million from the same quarter last year, as a result of 8% increase in tons transferred. This variation can be explained by increased activity at foreign terminals, which expanded volumes transferred by 14% over the fourth quarter of 2017.

↑ **Accumulated December 2018 / Accumulated December 2017:** The division posted consolidated revenue of 2018 of US \$271.6 million, up US \$53.2 million over 2017 due to a rise of 18% in tons transferred, with a particularly strong increase at foreign terminals.

COST OF SALES

↓ **4Q2018 / 4Q2017:** Cost of sales increased US \$3.7 million to US \$51.1 million due mostly to greater variable costs such as personnel and equipment rental expenses because of increased activity.

↓ **Accumulated December 2018 / Accumulated December 2017:** Cost of sales increased US \$34.0 million to US \$193.7 million due mostly to greater variable costs such as personnel and equipment rental expenses because of increased activity.

EBITDA

↑ **4Q2018 / 4Q2017:** EBITDA for the Port Terminals Division totaled US\$23.5 million, up US\$3.9 million from the same period last year. These improved results can be explained mainly by earnings growth at most foreign terminals, especially Terminal Portuario Guayaquil (TPG), Puerto Caldera and Florida International Terminal (FIT), because of increased activity and lower costs. The EBITDA margin improved 2 percentage points to 33%.

↑ **Accumulated December 2018 / Accumulated December 2017:** The division reported EBITDA of US \$89.9 million for 2018, up US \$21.3 million from 2017. This growth can be explained primarily by improved results at most foreign terminals due to increased activity, combined with cost cutting initiatives implemented by the division. The EBITDA margin improved 2 percentage point to 33%.

SHARE OF NET INCOME (LOSS) OF ASSOCIATES

↑ **4Q2018 / 4Q2017:** Share of net income (loss) of associates accounted for using the equity method totaled US \$883 thousand for the period, reflecting an increase of US \$1.1 million over the fourth quarter of 2017 due to improved results at San Antonio Terminal Internacional (STI).

↑ **Accumulated December 2018 / Accumulated December 2017:** Share of net income (loss) of associates accounted for using the equity method totaled US \$3.4 million for the period, reflecting an increase of US \$2.8 million over the same period in 2017, due mainly to improved results from San Antonio Terminal Internacional (STI) and Antofagasta Terminal Internacional (ATI) because of increased activity and efficiencies generated.

NET INCOME

↑ **4Q2018 / 4Q2017:** The Port Terminals Division reported net income of US \$9.1 million for the fourth quarter of 2018, marking an increase of US \$1.9 million over the same period in 2017 (excluding discontinued operations), as a result of increased earnings from foreign terminals and recovery at some Chilean port terminals.

↑ **Accumulated December 2018 / Accumulated December 2017:** In 2018 the Port Terminals Division reported net income of US \$31.5 million, marking an increase of US \$12.2 million over 2017 (excluding operations discontinued in 2017), mainly as a result of increased earnings from foreign terminals and recovery at some Chilean port terminals.

Consolidated Financial Statement (Ths US\$)(1)	4Q2018	4Q2017	Δ%	Δ	FY 2018	FY 2017	Δ%	Δ
Income	71.637	63.787	12%	7.850	271.601	218.369	24%	53.232
Cost of sales	-51.130	-47.369	8%	-3.761	-193.740	-159.653	21%	-34.087
EBIT	14.115	10.749	31%	3.366	55.421	38.641	43%	16.780
EBITDA	23.490	19.521	20%	3.969	89.889	68.591	31%	21.298
EBITDA Mg	33%	31%			33%	31%		
Share of profit (loss) of equity-	883	-200	-542%	1.083	3.397	262	1197%	3.135
Profit continued operations	9.092	6.895	32%	2.197	31.553	19.070	65%	12.483
Discontinued Operations (2)	0	290		0	0	4.714		-4.714
Profit attributable to owners of the Parent (IFRS)	9.092	7.185	27%	1.907	31.553	23.784	33%	7.769
Minority interest	1.521	220	591%	1.301	5.628	3.741	50%	1.887
# Tons Transferred	4.594.500	4.250.700	8%	343.800	17.747.665	15.052.124	18%	2.695.541
# TEUs	441.534	397.829	11%	43.706	1.696.671	1.374.571	23%	322.100
# Terminals	5	5		0	5	5		0

(1) Consolidated at 100%

(2) Tramarsa sold in April 2017 and TPA S.A. asset for disposal classified as held for sale since Sept 2017

PORT TERMINAL DIVISION ASSOCIATE RESULTS

(Values reflect 100% of Company's interest)

SALES

↑ **4Q2018 / 4Q2017:** The associates in the Port Terminals Division reported revenue of US \$69.4 million, up US \$15.7 million over the same period in 2017 because of a 12% increase in tons transferred.

↑ **Accumulated December 2018 / Accumulated December 2017:** In 2018, they reported revenue of US \$235.4 million, up US \$15.7 million over 2017 because of an 8% increase in tons transferred.

COST OF SALES

↑ **4Q2018 / 4Q2017:** Cost of sales rose US \$9.4 million to US \$57.1 million as a result of increased activity.



Contents

↓ **Accumulated December 2018 / Accumulated December 2017:** Cost of sales in 2018 increased US\$7.3 million to US\$197 million as a result of increased activity at some Chilean terminals.

EBITDA

↑ **4Q2018 / 4Q2017:** EBITDA totaled US \$14.6 million, up US \$1.5 million from the same period in 2017, mainly because of improved results at most Chilean terminals.

↓ **Accumulated December 2018 / Accumulated December 2017:** EBITDA for the year 2018 totaled US \$56.9 million, up US \$6.7 million with respect to 2017, because of increased activity.

NET INCOME

↑ **4Q2018 / 4Q2017:** SAAM's equity-method associates reported net income for the fourth quarter of 2018 of US \$883 thousand, up US \$1.1 million from the same period in 2017, due mainly to earnings growth at most terminals.

↑ **Accumulated December 2018 / Accumulated December 2017:** SAAM's equity-method associates reported net income for 2018 of US \$3.4 million, up US \$3.1 million from the same period in 2017 (excluding discontinued operations), due mainly to earnings growth at most terminals.

Affiliates Financial Statement (Ths US\$)(1)	4Q2018	4Q2017	Δ%	Δ	2018	2017	Δ%	Δ
Income	69.474	53.750	29%	15.724	235.423	214.345	10%	21.078
Cost of sales	-57.129	-47.706	20%	-9.423	-197.048	-189.738	4%	-7.311
EBIT	7.127	4.361	63%	2.766	23.892	13.698	74%	10.194
EBITDA	14.578	13.077	11%	1.501	56.914	50.160	13%	6.753
EBITDA Mg	21%	24%	0%	0	24%	23%	0%	0
Profit (loss) from equity method associated	883	-200	-542%	1.083	3.397	262	1197%	3.135
Tons Transferred	5,465,576	4,895,529	12%	570,046	21,243,639	19,685,809	8%	1,557,829
TEUs	451,357	381,067	18%	70,290	1,706,209	1,640,851	4%	65,358
Terminals	5	5			5	5		

(1) Affiliates at 100% continued operations

CONSOLIDATED LOGISTICS DIVISION RESULTS

SALES

↓ **4Q2018 / 4Q2017:** The Logistics Division posted consolidated revenue of US\$ 14 million, down US\$1.5 million from the fourth quarter of 2017, as a result of business closures at Logística Chile as part of its new business focus on warehousing and trucking services.

↓ **Accumulated December 2018 / Accumulated December 2017:** The division reported consolidated revenue of US\$58.7 million in 2018, down US\$10.5 million, due to the new business focus at Logística Chile, which involved closing some businesses.

COST OF SALES

↓ **4Q2018 / 4Q2017:** Cost of sales fell US\$2.3 million to US\$10.9 million as a result of decreased activity because of the new business strategy, combined with cost cutting initiatives implemented by the division.

↓ **Accumulated December 2018 / Accumulated December 2017:** Cost of sales fell US\$10.4 million to US\$47.5 million as a result of decreased sales, changes in the service mix at Logística Chile and cost cutting initiatives.

EBITDA

↑ **4Q2018 / 4Q2017:** For the fourth quarter of 2018, the Logistics Division posted EBITDA of US \$2.6 million, marking an increase of US \$2.4 million over 2017, as a result of reduced costs and expenses related to changes in the structure of Logística Chile. The EBITDA margin improved 17 percentage points to 18%.

↑ **Accumulated December 2018 / Accumulated December 2017:** The division posted EBITDA of US\$ 7.3 million in 2018, up US\$3.9 million over 2017, due to a strong performance from Logística Chile, which saw its earnings recover thanks to its new structure, sales of several assets and its new business focus. The EBITDA margin improved 8 percentage points to 13%.

SHARE OF NET INCOME (LOSS) OF ASSOCIATES

↑ **4Q2018 / 4Q2017:** Share of net income (loss) of associates accounted for using the equity method totaled US \$2.5 million for the period, reflecting an improvement of US \$1.0 million over the same period in 2017, due mainly to improved results at Reloncavi because of increased activity.

↑ **Accumulated December 2018 / Accumulated December 2017:** Share of net income (loss) of associates accounted for using the equity method totaled US \$6.9 million for the period, reflecting growth of US \$3.8 million over the same period in 2017 due mainly to improved results at Reloncavi and Aerosan.

NET INCOME

↑ **4Q2018 / 4Q2017:** The Logistics Division posted net income of US \$3.4 million for the fourth quarter of 2018, up US \$1.3 million from the same period in 2017, explained by a recovery in results at Logística Chile, income generated on the sale of dispensable assets and improved results from associates.

↑ **Accumulated December 2018 / Accumulated December 2017:** For the year 2018, the Logistics Division reported net income of US \$9.2 million, up US \$6.2 million from the same period in 2017, due mainly to improved results from Logística Chile, Aerosan and Reloncavi, and savings generated.



Consolidated (Ths US\$)(1)	4Q2018	4Q2017	Δ%	Δ	FY 2018	FY 2017	Δ%	Δ
Income	14.025	15.584	-10%	-1.559	58.735	69.256	-15%	-10.521
Cost of ales	-10.910	-13.197	-17%	2.287	-47.516	-57.947	-18%	10.431
EBIT	1.682	-1.087	-255%	2.769	3.593	-2.196	-264%	5.789
EBITDA	2.589	146	1675%	2.443	7.349	3.445	113%	3.904
EBITDA Mg	18%	1%			13%	5%		
accounted investees	2.502	1.404	78%	1.098	6.949	2.975	134%	3.974
Profit continued operations	3.376	2.026	67%	1.350	9.237	3.048	203%	6.189
Discontinued Operations (2)	0	0		0	0	730		-730
Profit attributable to owners of the Parent (IFRS)	3.376	2.026	67%	1.350	9.237	3.778	144%	5.459
Minority interest	0	0	0%	0	0	0	0%	0

RESULTS FROM LOGISTICS DIVISION ASSOCIATES

(Values reflect 100% of Company's interest)

SALES

↑ **4Q2018 / 4Q2017:** The Logistics Division's associates posted revenue of US \$24.8 million, in line with the fourth quarter of 2017, as a result of increased wood chip services in Reloncaví.

↑ **Accumulated December 2018 / Accumulated December 2017:** Associate revenue for the year 2018 reached US \$92 million, up US \$13.5 million from 2017 due to growth in export services at Aerosan and wood chip services at Reloncaví.

COST OF SALES

↑ **4Q2018 / 4Q2017:** Cost of sales for the fourth quarter of 2018 was US\$17.6 million, in line with the fourth quarter of 2017.

↑ **Accumulated December 2018 / Accumulated December 2017:** Cost of sales for 2018 increased by US \$7.8 million to US\$68.4 million due to higher variable costs at Aerosan related to increased export services.

EBITDA

↑ **4Q2018 / 4Q2017:** EBITDA for the fourth quarter of 2018 was in line with the same period in 2017, totaling US \$5.8 million.

↑ **Accumulated December 2018 / Accumulated December 2017:** EBITDA was up US\$4.8 million in 2018 to US\$21.5 million due to earnings growth at Reloncaví and Aerosan because of increased activity.

NET INCOME

↑ **4Q2018 / 4Q2017:** For the fourth quarter of 2018, the division's associates posted net income of US \$2.5 million, up US \$1.1 million as a result of growth in airport and wood chip services.

↑ **Accumulated December 2018 / Accumulated December 2017:** The division's equity-method associates reported net income of US \$6.9 million in 2018, up US \$3.9 million from 2017, due to growth in results from airport and wood chip services.

Affiliates Financial Statement (Ths US\$)	4Q2018	4Q2017	Δ%	Δ	2018	2017	Δ%	Δ
Income	24.862	24.187	3%	675	92.064	78.516	17%	13.549
Cost of ales	-17.604	-18.064	-3%	459	-68.442	-60.634	13%	-7.807
EBIT	5.267	4.457	18%	810	17.304	12.077	43%	5.227
EBITDA	5.884	5.684	4%	200	21.487	16.603	29%	4.884
EBITDA Mg	24%	24%			23%	21%		
Profit (loss) from equity method associated	2.502	1.404	78%	1.098	6.949	2.975	134%	3.974



MARKET ANALYSIS

COMMENTARY

SAAM and its subsidiaries make annual estimates of market share for the different segments where they do business. These estimates are based mainly on an analysis of available information, which includes internal operations and sales data, industry reports from regulators and other reports obtained from the market.

TOWAGE

Each towage market has its own particular characteristics due to variations in regulations between free markets, markets limited to concessions or private contracts. Operators may compete daily and/or through public or private bidding processes with the main global towage operators, such as Svitzer, Smit, Boluda, as well as regional players like Wilson Sons, Intertug, Ultratug, CPT Remolcadores, among others.

PORT TERMINALS

SAAM and its subsidiaries have a relevant market share in terms of total tons transferred in the markets of Chile, Ecuador (Guayaquil) and Costa Rica. In Mexico, United States and Colombia, SAAM participates on the operation of medium-size terminals in the locations of Mazatlán, Port Everglade and Cartagena de Indias respectively.

LOGISTICS

This division concentrates most of its operations in Chile, a market where its main competitors in Supply Chain services are: DHL; Sitrans; Kuehne+Nagel; Loginsa; APL Logistics; Agunsa and Logística S.A

RISK FACTORS

FINANCIAL RISK

It is the risk that changes in rates and market prices, for example fluctuations in exchange rates or interest rates, affect SAAM's or its subsidiaries' revenues or the value of financial instruments held by them. The objective of financial risk management is to manage and control exposure to this risk within reasonable parameters and at the same time, optimize profitability.

SAAM tries to maintain a balance in its net financial positions in SAAM and subsidiaries that will minimize the effects of the exchange rate risk that the Company is exposed to in Chile, Mexico and Brazil. Whenever it is not possible to achieve this equilibrium, financial derivatives (Forwards) are contracted so that they will allow an efficient management of these risks. In general, SAAM seeks to apply hedge accounting to diminish the volatility in results generated by the existence of exposed positions of net assets and liabilities in foreign currency.

CREDIT RISK

Credit risk is the risk of financial loss caused if a client or a counterpart of a financial instrument, fails to comply with its contractual obligations. This is especially sensitive in the accounts receivable from customers of SAAM and subsidiaries. When credits will be granted to customers, the latter are financially evaluated by a committee in order to reduce the risks of non-payment. Credits granted are periodically reviewed in order to implement the controls defined by established policies and to monitor the status of outstanding accounts receivable.

Services to customers are performed under market conditions, which are simple credits for no longer than 90 days on average. These transactions are not concentrated in relevant clients, on the contrary, the clients of SAAM and subsidiaries are quite fragmented, which allows distributing the risk.

SKILLED LABOR

The ability to compete successfully depends on the ability to attract and retain highly skilled labor. The loss of its services, or the inability to hire and retain key personnel may have an adverse effect on SAAM financial performance. Furthermore, the ability to operate tugboats, port terminals and offer logistics services depends on the capacity to attract and retain qualified and experienced personnel.

On the other hand, notwithstanding maintaining good relations with employees, the risks of strikes, work stoppages or other conflicts with trade unions or workers, may not be ruled out.

RENEWAL OF CONCESSIONS

The non-renewal of some port concessions is a long-term risk and will depend on future market conditions and on negotiations with port authorities. This could affect revenues, especially in the case of San Antonio Terminal Internacional, which matures in 2024. However, all remaining port concessions have been renewed. This was conditional to having reached and maintained a certain operational standard, which was fully complied with by SAAM in its places of operation. In addition, SAAM has concessions in the towage business in Mexico, and Costa Rica, being the first one completed renewed

INCREASE IN COMPETITION

The various structural and technological changes in the shipping and port sector, could constantly push up rates and operating costs. This implies permanent review of internal processes in order to continuously optimize them.

Competition in port terminals, towage and logistics in which SAAM operates, involves factors such as price, service, safety statistics and reputation, quality and availability of services for the customer. A reduction in the rates offered by competitors may cause SAAM to reduce its own and reduce the use of use of its services, which will negatively affect its results.

In addition, consolidation of the shipping industry and verticalization of clients' operations might cause the loss of some business. Companies with significant shipping operations could decide to carry out certain functions that are currently provided to them by SAAM, instead of continue to use its services. The decision of any of its key clients to verticalize its operations could have a negative influence in the use of its services, which would impact its results.

Also, the increasing competition and the imposition of regulatory standards in some countries, force to make strong investments both in tugboats and in land equipment, in order to avoid the risk of obsolescence and lack of productivity. It should be noted that the percentage of SAAM tugboats with azimuth technology has grown steadily from 30% in 2004 to 73% by March 2017.



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The demand for SAAM's services depends largely on the levels of international trade and, in particular, on the shipping industry in the export and import of goods, especially those handled in the port terminals under concession. Downturns in the economic cycle could adversely affect operational results, because during economic crises or periods of diminished activity, the shipping companies could experience a reduction in their cargo volumes. In spite of this, SAAM is well positioned to face these cycles through a relevant geographic and business diversification.

ACCIDENTS AND NATURAL DISASTERS

The fleet and equipment used in port terminals and in the logistics area are at risk of damages or loss due to such events as mechanical failure, installation flaws, fires, explosions and collisions, accidents at sea and human error. In addition, assets may also be affected as a result of earthquakes, tsunamis, or other natural disasters. However, SAAM, through its subsidiaries and Associates, have contracted insurance with ample coverage to mitigate damages.

ENVIRONMENTAL STANDARDS

Ports, tugboats and logistics operations are subject to extensive environmental laws. Failure to comply with these laws may result in the imposition of administrative sanctions. Said penalties may include, among others, the closure of facilities that do not comply, cancellation of operation licenses, and the imposition of sanctions and fines when the companies act with negligence or recklessness with regard to environmental issues. Approval of tougher environmental laws and regulations could require making additional investments to comply with these regulations and, therefore, alter investment plans. To mitigate this risk, SAAM and its subsidiaries have subscribed third-party liability insurance for damages and/or fines for pollution associated to its fleet of tugboats.

RISKS BY POLITICAL AND ECONOMIC CONDITIONS

A significant part of SAAM's assets are located in Chile. Also, around 51% of consolidated sales, considering affiliates at their proportional value, originate in Chilean operations. Consequently, business results depend significantly on economic conditions in Chile. Future evolution of Chilean economy could have adverse effects on SAAM's financial condition or results, and could limit the ability to develop its business plan. The Chilean State has had, and continues to have, a substantial influence on many aspects of the private sector and in the past has modified monetary, fiscal, and tax policies, as well as other regulations that have effects on the economy.

Besides Chile, SAAM has operations in Ecuador, Mexico, Brazil, Colombia, Uruguay, Guatemala, Costa Rica, Panama, Canada and the United States. Some of these countries have gone through periods of political and economic instability during recent decades, periods in which governments have intervened in business and financial aspects with effects on foreign investors and companies. It is not possible to state that these situations could never recur in the future, or that they could happen in a new country where SAAM enters, and therefore, adversely affect the operations of the Company in these countries.

CONSOLIDATED FINANCIAL INDICATORS

	Unit	dic-18	dic-17
Ownership			
Shares outstanding	N°	9.736.791.983	9.736.791.983
Controlling Group- Luksic Group	%	52,2%	52,2%
Stock price	\$	59,87	0
Liquidity performance			
Liquidity ratio (1)	times	3,02	3,00
Acid test (2)	times	2,78	2,70
Leverage			
Razón de endeudamiento	times	0,55	0,54
Short term debt	%	26%	26%
Long term debt	%	74%	75%
Interest coverage	times	5,59	3,98
Return			
Earning per share	US\$	0,005094799	0,003611148
ROE (6)	%	6,5%	5,60%
ROA (7)	%	3,4%	3,06%
Other ratios			
Revenues / Total Assets (3)	times	0,362	0,356
Revenues / Fixed Assets (4)	times	1,065	1,08
Working capital turnover	times	1,965	1,983
(1) Current Assets/ current liabilities			
(2) Current assets minus non current assets held for sale , inventory and anticipated payments / current liabilities			
(3) Revenues / Total Assets			
(4) Revenues / Fixed Assets			
(5) Ventas/(Activo corriente-Pasivo Corriente)			
(6) LTM Profit / average equity			
(7) LTM Profit / average total assets			



SUMMARIZED
FINANCIAL STATEMENTS
OF SUBSIDIARIES



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SAAM S.A. Summarized Statements of Financial Position

At December 31, 2018 and 2017

	2018	2017
	ThUS\$	ThUS\$
ASSETS		
Current Assets	274.429	303.000
Non-Current Assets	488.296	523.844
Total Assets	762.725	826.844
EQUITY AND LIABILITIES		
Current liabilities	43.140	92.700
Non-current liabilities	205.467	206.051
Capital and Reserves	75.364	83.097
Accumulated Net Income (losses)	332.416	336.658
Non-controlling interests	106.338	108.338
Total liabilities and equity	762.725	826.844

SAAM S.A. Summarized Statements of Comprehensive Income by Function

For the exercises ended December 31, 2018 and 2017

	2018	2017
	ThUS\$	ThUS\$
Income from ordinary activities	201.505	219.271
Cost of Sales	(134.785)	(163.463)
Gross profit	66.720	55.808
Administrative Expenses	(51.056)	(45.435)
Other Income (Expenses) (net)	1.795	(408)
Other Income	3.877	74.326
Financial Costs (net)	(4.123)	(6.163)
Share of profit of affiliates	7.921	18.309
Foreign currency translation differences and Indexation adjustments	(2.016)	(1.361)
Profit (Loss) before income taxes	23.118	95.076
Income tax expense	(8.276)	(45.601)
	-	10.430
Profit (loss) from continuing operations	14.842	59.905
Profit (loss) attributable to owners of the Parent Company	8.285	52.006
Profit (loss) attributable to non-controlling interests	6.557	7.899
Profit (loss)	14.842	59.905
Other items of other comprehensive income, net of tax	(13.866)	5.878
Income taxes related to items of other comprehensive income (loss)	(9)	55
Total Comprehensive Income	967	65.838
Comprehensive Income attributable to owners of Parent Company	556	56.825
Comprehensive Income attributable to non-controlling interests	411	9.013

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SAAM S.A. Summarized Statements of Cash Flows, Direct Method

For the exercises ended December 31, 2018 and 2017

	2018	2017
	ThUS\$	ThUS\$
NET CASH FLOWS		
Cash flows from (used in) operating activities	44.838	54.226
Cash flows from (used in) investing activities	2.125	(5.791)
Cash flows from (used in) financing activities	(33.219)	(15.526)
Net increase (decrease) in cash and cash equivalents, before the effect of changes in the exchange rate	13.744	32.909
Effects of exchange rate fluctuations in cash and cash equivalents	(1.081)	291
Net increase (decrease) in cash and cash equivalents	12.663	33.200
Cash and cash equivalents at beginning of the period	176.225	143.025
Cash and cash equivalents at the end of the period	188.888	176.225

SAAM S.A. Summarized Statements of Changes in Equity

For the exercises ended December 31, 2017 and 2016

	2018	2017
	ThUS\$	ThUS\$
Equity initial balance	528.093	864.610
Comprehensive income	967	65.838
Increase (decrease) for transfers and other changes in equity	(119)	(361.178)
Dividends	(14.823)	(41.177)
Equity final balance	514.118	528.093

The explanatory note on "transactions with related parties" of SAAM S.A. is contained in the Financial Statements of the Reporting Company.

Likewise, the Financial Statements of the subsidiary SAAM S.A., are available to the public at SM SAAM's offices, the Financial Market Comission (CMF), and at the Company's web site (www.saam.com).

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SAAM Ports S.A. summarized Statements of Financial Position

At December 31, 2018 and 2017

	2018	2017
	ThUS\$	ThUS\$
ASSETS		
Current Assets	76.147	61.532
Non-Current Assets	451.623	478.097
Total Assets	527.770	539.629
EQUITY AND LIABILITIES		
Current liabilities	67.523	71.635
Non-current liabilities	173.042	208.526
Capital and Reserves	38.555	42.558
Accumulated Net Income (losses)	206.418	172.483
Non-controlling interests	42.232	44.427
Total liabilities and equity	527.770	539.629

SAAM Ports S.A. Summarized Statements of Financial Position

For the exercises ended December 31, 2018 and 2017

	2018	2017
	ThUS\$	ThUS\$
Income from ordinary activities	269.942	123.013
Cost of Sales	(199.001)	(95.384)
Gross profit	70.941	27.629
Administrative Expenses	(17.601)	(8.630)
Other Income (Expenses) (net)	(1.499)	(731)
Other Income	5.648	(834)
Financial Costs (net)	(9.114)	(4.698)
Share of profit of affiliates	3.397	(192)
Foreign currency translation differences and Indexation adjustments	(553)	2.272
Profit (Loss) before income taxes	51.219	14.816
Income tax expense	(11.538)	(4.344)
Profit (loss) from continuing operations	39.681	10.472
Profit (loss) attributable to owners of the Parent Company	33.957	9.795
Profit (loss) attributable to non-controlling interests	5.724	677
Profit (loss)	39.681	10.472
Other items of other comprehensive income, net of tax	(3.941)	352
Income taxes related to items of other comprehensive income (loss)	(4)	71
Total Comprehensive Income	35.736	10.895
Comprehensive Income attributable to owners of Parent Company	30.021	10.137
Comprehensive Income attributable to non-controlling interests	5.715	758

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SAAM Ports S.A. Summarized Statements of Cash Flows, Direct Method

For the exercises ended December 31, 2018 and 2017

	2018	2017
	ThUS\$	ThUS\$
NET CASH FLOWS		
Cash flows from (used in) operating activities	65.573	14.959
Cash flows from (used in) investing activities	(3.789)	12.626
Cash flows from (used in) financing activities	(51.380)	(9.031)
Net increase (decrease) in cash and cash equivalents, before the effect of changes in the exchange rate	10.404	18.554
Effects of exchange rate fluctuations in cash and cash equivalents	(140)	16
Net increase (decrease) in cash and cash equivalents	10.264	18.570
Cash and cash equivalents at beginning of the period	18.570	-
Cash and cash equivalents at the end of the period	28.834	18.570

SAAM Ports S.A. summarized Statements of Changes in Equity

For the exercises ended December 31, 2018 and 2017

	2018	2017
	ThUS\$	ThUS\$
Equity initial balance	259.468	-
Comprehensive income	35.736	10.895
Increase (decrease) for transfers and other changes in equity	(429)	251.694
Dividends	(7.570)	(3.121)
Equity final balance	287.205	259.468

The explanatory note on "transactions with related parties" of SAAM Ports S.A. is contained in the Financial Statements of the Reporting Company.

Likewise, the Financial Statements of the subsidiary SAAM Ports S.A., are available to the public at SM SAAM's offices, the Financial Market Commission (CMF), and at the Company's web site (www.saam.com).

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SAAM Logistics S.A. Summarized Statements of Financial Position

At December 31, 2018 and 2017

	2018	2017
	ThUS\$	ThUS\$
ASSETS		
Current Assets	46.523	55.112
Non-Current Assets	95.760	98.355
Total Assets	142.283	153.467
EQUITY AND LIABILITIES		
Current liabilities	6.038	13.012
Non-current liabilities	3.328	7.674
Capital and Reserves	26.680	26.558
Accumulated Net Income (losses)	105.302	105.288
Non-controlling interests	935	935
Total liabilities and equity	142.283	153.467

SAAM Logistics S.A. Summarized Statements of Comprehensive Income by Function

For the exercises ended December 31, 2018 and 2017

	2018	2017
	ThUS\$	ThUS\$
Income from ordinary activities	58.735	31.039
Cost of Sales	(47.539)	(24.266)
Gross profit	11.196	6.773
Administrative Expenses	(7.495)	(7.429)
Other Income (Expenses) (net)	361	(53)
Other Income	396	483
Financial Costs (net)	286	56
Share of profit of affiliates	7.026	1.935
Foreign currency translation differences and Indexation adjustments	(1.246)	904
Profit (Loss) before income taxes	10.524	2.669
Income tax expense	(1.618)	(1.780)
Profit (loss) from continuing operations	8.906	889
Profit (loss) attributable to owners of the Parent Company	8.824	845
Profit (loss) attributable to non-controlling interests	82	44
Profit (loss)	8.906	889
Other items of other comprehensive income, net of tax	128	519
Income taxes related to items of other comprehensive income (loss)	(6)	-
Total Comprehensive Income	9.028	1.408
Comprehensive Income attributable to owners of Parent Company	8.946	1.355
Comprehensive Income attributable to non-controlling interests	82	53

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SAAM Logistics S.A. Summarized Statements of Cash Flows, Direct Method

For the exercises ended December 31, 2018 and 2017

	2018	2017
	ThUS\$	ThUS\$
NET CASH FLOWS		
Cash flows from (used in) operating activities	3.839	11.670
Cash flows from (used in) investing activities	2.031	15.256
Cash flows from (used in) financing activities	(9.273)	(133)
Net increase (decrease) in cash and cash equivalents, before the effect of changes in the exchange rate	(3.403)	26.793
Effects of exchange rate fluctuations in cash and cash equivalents	(215)	196
Net increase (decrease) in cash and cash equivalents	(3.618)	26.989
Cash and cash equivalents at beginning of the period	26.989	-
Cash and cash equivalents at the end of the period	23.371	26.989

Estados de Cambios en el Patrimonio Resumidos de SAAM Logistics S.A.

SAAM Logistics S.A. Summarized Statements of Changes in Equity

	2018	2017
	ThUS\$	ThUS\$
Equity initial balance	132.781	-
Comprehensive income	9.028	-
Increase (decrease) for transfers and other changes in equity	304	-
Dividends	(9.196)	-
Equity final balance	132.917	-

The explanatory note on "transactions with related parties" of SAAM Logistics S.A. is contained in the Financial Statements of the Reporting Company.

Likewise, the Financial Statements of the subsidiary SAAM Logistics S.A., are available to the public at SM SAAM's offices, the Financial Market Commission (CMF), and at the Company's web site (www.saam.com).

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Resumidos de SAAM Inversiones SpA Summarized Statements of Financial Position

At December 31, 2018 and 2017

	2018	2017
	ThUS\$	ThUS\$
ASSETS		
Current Assets	227	155
Non-Current Assets	999	984
Total Assets	1.226	1.139
EQUITY AND LIABILITIES		
Current liabilities	4	4
Non-current liabilities	-	-
Capital and Reserves	1.059	1.060
Accumulated Net Income (losses)	163	75
Non-controlling interests	-	-
Total liabilities and equity	1.226	1.139

SAAM Inversiones SpA Summarized Statements of Comprehensive Income by Function

For the exercises ended December 31, 2018 and 2017

	2018	2017
	ThUS\$	ThUS\$
Income from ordinary activities	-	-
Cost of Sales	-	-
Gross profit	-	-
Administrative Expenses	(4)	(4)
Other Income (Expenses) (net)	-	1
Other Income	-	-
Financial Costs (net)	-	-
Share of profit of affiliates	96	63
Foreign currency translation differences and Indexation adjustments	(5)	1
Profit (Loss) before income taxes	87	61
Income tax expense	-	(14)
Profit (loss) from continuing operations	87	47
Profit (loss) attributable to owners of the Parent Company	87	47
Profit (loss) attributable to non-controlling interests	-	-
Profit (loss)	87	47
Other items of other comprehensive income, net of tax	(1)	2
Income taxes related to items of other comprehensive income (loss)	-	-
Total Comprehensive Income	86	49
Comprehensive Income attributable to owners of Parent Company	86	49
Comprehensive Income attributable to non-controlling interests	-	-

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SAAM Inversiones SpA Summarized Statements of Cash Flows, Direct Method

For the exercises ended December 31, 2018 and 2017

	2018	2017
	ThUS\$	ThUS\$
NET CASH FLOWS		
Cash flows from (used in) operating activities	(4)	48
Cash flows from (used in) investing activities	90	41
Cash flows from (used in) financing activities	-	(23)
Net increase (decrease) in cash and cash equivalents, before the effect of changes in the exchange rate	<u>86</u>	<u>66</u>
Effects of exchange rate fluctuations in cash and cash equivalents	(5)	-
Net increase (decrease) in cash and cash equivalents	<u>81</u>	<u>66</u>
Cash and cash equivalents at beginning of the period	<u>95</u>	<u>29</u>
Cash and cash equivalents at the end of the period	<u>176</u>	<u>95</u>

SAAM Inversiones SpA Summarized Statements of Changes in Equity

For the exercises ended December 31, 2018 and 2017

	2018	2017
	ThUS\$	ThUS\$
Equity initial balance	1.135	(779)
Comprehensive income	86	49
Increase (decrease) for transfers and other changes in equity	1	1.888
Dividends	-	(23)
Equity final balance	<u>1.222</u>	<u>1.135</u>

The explanatory note on "transactions with related parties" of SAAM Inversiones SpA is contained in the Financial Statements of the Reporting Company.

Likewise, the Financial Statements of the subsidiary SAAM Inversiones SpA, are available to the public at SM SAAM's offices, the Financial Market Commission (CMF), and at the Company's web site (www.saam.com).

STATEMENT OF RESPONSABILITY

The Directors and Chief Executive Officer who sign this Annual Report for the year ended December 31, 2018, declare under oath that its content is truthful, in accordance to the information that they had in their possession.

ÓSCAR HASBÚN MARTÍNEZ	JEAN-PAUL LUKSIC FONTBONA	DIEGO BACIGALUPO ARACENA
CHAIRMAN	VICE CHAIRMAN	DIRECTOR
11.632.255-2	6.372.368-1	13.828.244-9
FRANCISCO GUTIÉRREZ PHILIPPI	JORGE GUTIÉRREZ PUBILL	FRANCISCO PÉREZ MACKENNA
DIRECTOR	DIRECTOR	DIRECTOR
7.031.728-1	5.907.040-1	6.525.286-4
ARMANDO VALDIVIESO MONTES	MACARIO VALDÉS RACZYNSKI	
DIRECTOR	GERENTE GENERAL	
8.321.934-3	14.123.555-9	

This Statement of Responsibility has been signed by the Directors and the Chief Executive Officer, in accordance with the contents of "Norma de Carácter General N°30 (General Rule N°30)", whose signatures are recorded in the duplicates of this document that are in the Company's possession.

