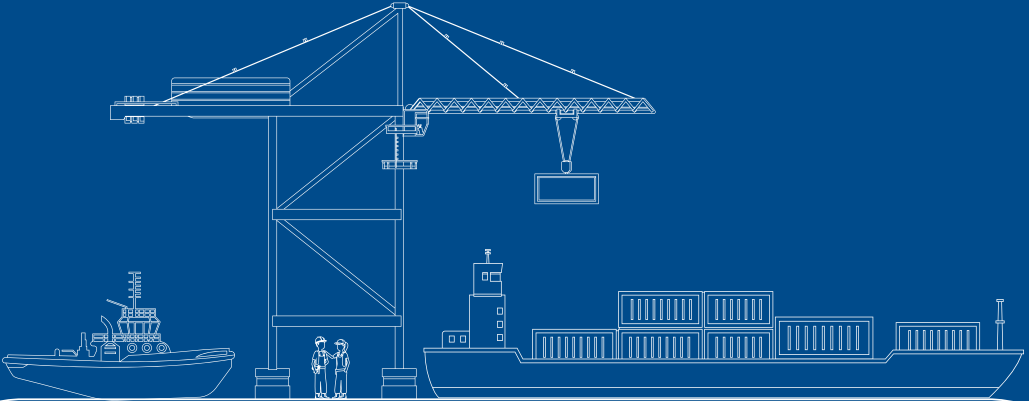


ANNUAL REPORT 2017

SOCIEDAD MATRIZ SAAM S.A.



COMPANY DESCRIPTION

Name: Sociedad Matriz SAAM S.A.

Chilean Tax ID: 76.196.718-5

Legal Address: Av. Apoquindo 4800, Torre II, piso 18, Las Condes, Santiago

Type of Entity: Publicly traded corporation.

SVS Registration Number: 1091

Ticker: SMSAAM

Corporate Purpose: Acquiring and selling shares in public listed companies, shares or voting rights in other companies, bonds, debentures, commercial paper and other tangible securities; managing, transferring, operating and benefiting from them, gaining from their sale and disposal; financing related companies; and providing services and advice.

Shareholder Registry:

DCV Registros S.A.

Huérfanos 770 piso 22, Santiago, Chile.

Telephone: (56-2) 2393-9003

E-mail: atencionaccionistas@dcv.cl

Investor Relations

Contact: Paula Raventos

E-mail: praventos@saam.cl

Address: Avenida Apoquindo 4800, Torre II, piso 18, Las Condes, Santiago.

Telephone: (56 2) 2731 8213

E-mail: ir@saam.cl

Web site: www.saam.com

Stock Exchanges

Santiago Exchange

Valparaiso Stock Exchange

Chilean Electronic Stock Exchange

External Auditors

KPMG Auditores Consultores Ltda.

Contact Information

Headquarters:

Avenida Apoquindo 4800, Torre II, floor 18th, Las Condes, Santiago.

Telephone: +56 2 27318215

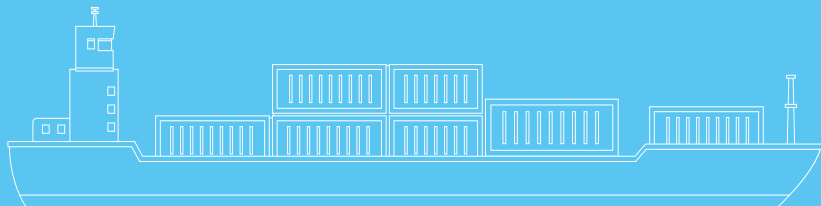
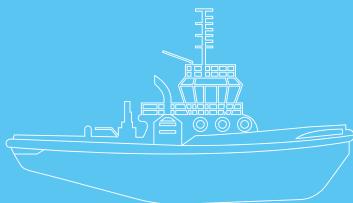
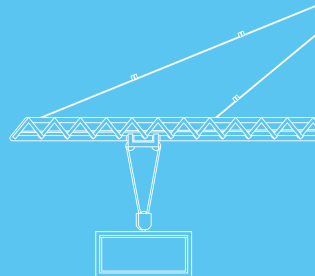
Fax: +56 2 27318250



ANNUAL REPORT 2017



CONTENTS



06

INTRODUCTION

- p. 07* Letter from the Chairman
- p. 10* 2017 Milestones
- p. 12* Board of Directors
- p. 14* Management
- p. 16* Corporate Profile
- p. 20* 56 Years in Business

22

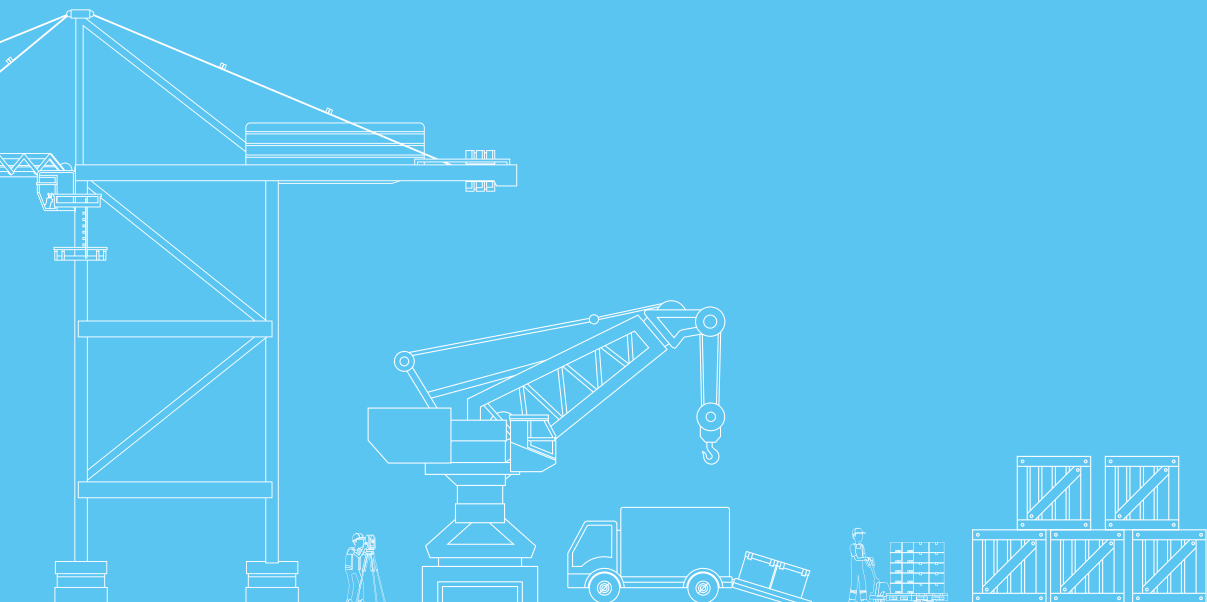
CONNECTING BUSINESS WITH OPPORTUNITIES

- p. 24* The Industry
- p. 26* Towage
- p. 36* Port Terminals
- p. 58* Logistics
- p. 68* Investment and Growth

74

SUSTAINABILITY

- p. 78* Ethics at the Core
- p. 84* The Environment
- p. 88* Committed People
- p. 98* Employee Profile and Equality



104

CORPORATE INFORMATION

- p. 106* Incorporation
- p. 106* Ownership and Shares
- p. 108* Corporate Governance
- p. 110* Directors' Committee
- p. 113* Stock Performance and Shareholder Rights
- p. 116* Material Events
- p. 118* Main Properties and Facilities
- p. 122* Corporate Structure
- p. 130* Subsidiaries and Associates

158

FINANCIAL INFORMATION

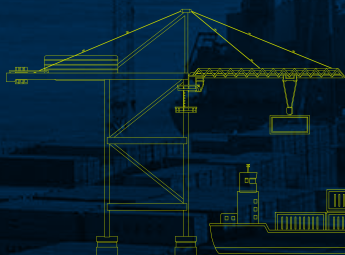
- p. 159* Independent Auditors' Report
- p. 160* Consolidated Statements of Financial Position
- p. 162* Consolidated Statements of Comprehensive Income by Function
- p. 164* Consolidated Statements of Cash Flows
- p. 166* Consolidated Statements of Changes in Equity
- p. 158* Notes to the Consolidated Financial Statements
- p. 280* Management's Analysis of the Consolidated Financial Statements

306

SUMMARIZED FINANCIAL STATEMENTS OF SUBSIDIARIES

- p. 306* SM SAAM and Subsidiaries
- p. 314* Statement of Responsibility

KEY FIGURES 2017



27%

Ebitda margin⁽¹⁾



(1) Includes SM SAAM consolidated figures and associate figures using the equity method

(2) Includes full volume of subsidiaries and associates

TOTAL TOWAGE
MANEUVERS⁽²⁾



114 MIL

(+300 MANEUVERS
PER DAY)

OPERATIONS IN



13

COUNTRIES IN THE
AMERICAS



8,715

EMPLOYEES⁽²⁾

39.7 MILLION
TONS
TRANSFERRED⁽²⁾

(+100,000 TONS PER DAY)

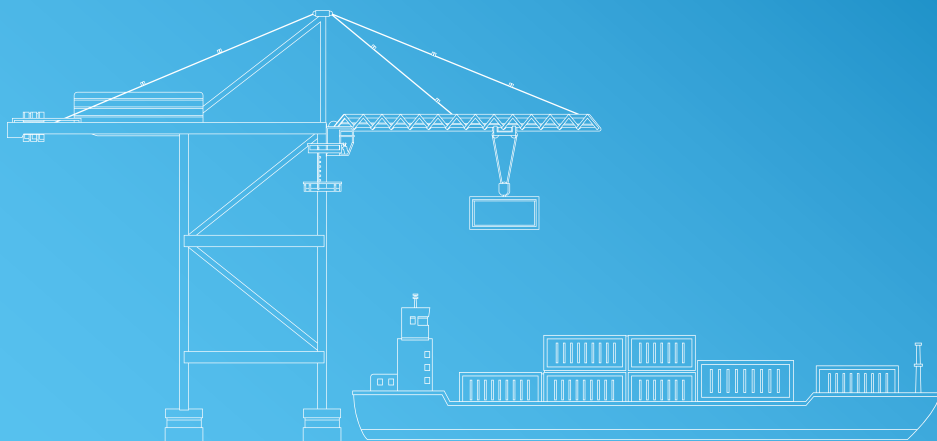


3.2 MILLION
TEUS
TRANSFERRED⁽²⁾

(+8,000 TEUS PER DAY)

INTRODUCTION

6



CHAPTER 01

OSCAR HASBÚN
MARTÍNEZ —

LETTER FROM THE CHAIRMAN

We completed a four-year investment plan in 2017 of close to US\$500 million.



Dear Shareholders:

It is my pleasure to present the Annual Report of SM SAAM and review the significant milestones for the market and the company.

The year 2017 was a challenging year for the industries involved in international trade. Chile's foreign trade was affected by low growth in the global economy, and by falling commodity prices, which stripped exports and imports of their dynamism. The shipping industry was marked by further consolidation. In 2016 there were 20 large container shipping companies, while in 2018 only 7 companies are expected to control almost 80% of the market, which will continue to exert greater pressure on their suppliers.

Therefore, we have focused our attention on assets that we can operate and manage directly. We began 2017 by acquiring 51% of Costa Rica's main Pacific port, followed by selling our 35% minority share in Tramarsa, Peru, and we acquired all the remaining shares in Iquique Terminal Internacional (ITI), the principal port in Chile's Tarapacá Region.

In parallel, we completed a four-year investment plan in 2017 of close to US\$500 million. These investments have equipped our principal port operations and tugs with state-of-the-art infrastructure and equipment, to increase their competitiveness and capacity to grow. We renewed and modernized our fleet, and expanded our terminals to accommodate larger ships.

These milestones largely explain our performance for 2017, posting net income of US\$60.4 million, 11% higher than in 2016. This was mainly the result of the extraordinary gain on the sale of our minority interest in Tramarsa, combined with a strong performance by the Port Terminals Division, which more than offset lower results from the Logistics Division, and to a lesser extent the Towage Division.

Excluding the financial contribution from selling Tramarsa in April, revenue for the Port Terminals Division increased by 38% in comparison with 2016, and EBITDA was US\$90 million. This growth is mainly due to Terminal Portuario Guayaquil (TPG). Its extension required an investment of US\$60 million, which enabled us to secure significant contracts in the second quarter of 2017. This growth is also explained by the incorporation of Puerto Caldera in Costa Rica in February, which required an investment of US\$48.5 million, and acquiring the remaining 15% of Iquique Terminal Internacional (ITI) for US\$ 11 million in June.

Expansion projects at other Chilean terminals continued with the aim of equipping them with modern infrastructure to appropriately respond to the latest challenges within the industry. Therefore, San Antonio Terminal Internacional (STI) invested in a dock extension, confirming its status as the main port in Chile. Meanwhile, San Vicente Terminal Internacional (SVTI) continued with its dock widening works, which are components of its terminal reconstruction project.

SAAM Towage faced a complex scenario, due to the pressure exerted on prices by the shipping industry consolidation process, and sluggish activity within the oil and gas industry. However, these effects were offset by capturing new service tenders, which kept revenue stable compared to 2016 (US\$254 million) with EBITDA of US\$85.9 million.

The company redefined its value proposition in its Logistics Division, defining its structure and assets around its warehousing and trucking services, with the associated costs and operational reductions. Revenue fell by 19% and EBITDA was US\$5.9 million. This difficult year was partly offset by winning new contract tenders with important retail, food and beverage companies, in response to the new business strategy. These results include strong earnings figures from Aerosan. This company provides services to airports in Santiago, Quito and the principal air terminals in Colombia.

A corporate reorganization in 2017 separated the three divisions into independent companies, in order to better visualize their circumstances and challenges, and simplify the management of SAAM by business segment. We have also made progress in integrating sustainability into company management, in order to identify and manage these emerging risks. Our priorities continue to be developing collaborative relationships, ensuring occupational health and safety, ethically managing our business and managing our environmental impact. These priorities led us to publish our first Sustainability Report in 2017, which reported our achievements in this area during 2015 and 2016.

In 2017 we celebrated the fifth anniversary of our IPO. In this time, our share price has kept us within the highest traded group of companies on the Chilean stock market (IPSA index) and we were admitted to the Dow Jones Sustainability Index for the second consecutive year.

Another milestone for our company was our first bond placement on the local market for UF 2.8 million (US\$111 million) at competitive rates. This enabled us to refinance our short and long-term liabilities, optimize our capital structure and prepared us to take advantage of growth opportunities.

Finally, we began a thorough review of our structure and operative processes at the end of 2017, in order to recover profitability and thus prepare SAAM to capitalize on any forthcoming growth opportunities.

This process involves two strategies: First, an analysis of the company's operational model, to simplify our structures and introduce greater operational efficiency. Second, a review of costs, particularly identifying synergies between the operational assets and processes that comprise the three business divisions.

The aim is to take SAAM to a new level, to prepare its businesses to meet the challenges of a highly competitive market and transform it into a more agile, modern and efficient company that focuses on serving customers.

In summary, 2017 was a complex year for the industry and a very challenging year for SAAM, but the future is looking very promising, as we successfully concluded our ambitious investment plan, made significant strides in our business strategy and achieved a strong balance sheet by the end of the year, with the financial capacity to capture growth opportunities as they arise.

I am grateful to our shareholders for their confidence in our company and particularly all SAAM employees, whose daily commitment and dedication enable us to continue strengthening our leadership position and providing our customers with first-class services.





San Antonio Terminal Internacional employees

CORPORATE MILESTONES SAAM 2017



FIRST **CORPORATE BOND** ISSUED

1

3

SALE OF INTEREST IN
TRAMARSA, PERU

2

ACQUISITION OF **51% OF PUERTO
CALDERA IN COSTA RICA**

4

**INAUGURATION, EXPANSION
AND MODERNIZATION AT TPG**
DOUBLING ITS TRANSFER
CAPACITY

5

ACQUISITION OF 15% OF ITI,
REACHING 100%





Iquique Terminal Internacional

FIRST SUSTAINABILITY REPORT

9

CHANGES IN CORPORATE GOVERNANCE: **NEW CHAIRMAN OF THE BOARD OF SM SAAM, OSCAR HASBUN**

8

NEW CORPORATE OFFICES
(APOQUINDO TOWER)

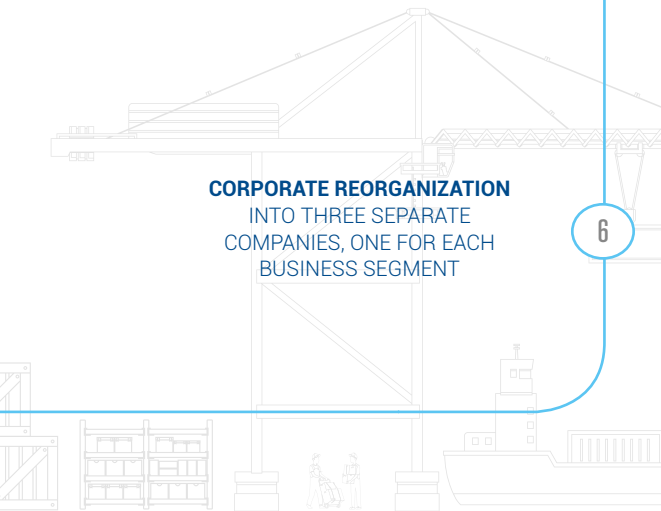
7



Apoquindo Tower

CORPORATE REORGANIZATION
INTO THREE SEPARATE COMPANIES, ONE FOR EACH BUSINESS SEGMENT

6



BOARD OF DIRECTORS

The board has seven members, who are each appointed for a three-year term. The company does not have any alternate directors.

The Board Secretary is Mrs. Karen Paz Berdichewsky, attorney, Chilean ID number 8.129.981-1.



Oscar Hasbún Martínez
Chairman

Business Administrator
Chilean ID Number: 11.632.255-2

SM SAAM's current board was elected at the annual general shareholders' meeting held on April 8, 2016. At a board meeting held on the same date, Mr. Felipe Joannon Vergara (Chilean ID number 6.558.360-7, business administrator) was appointed as Chairman of the Board and of the company, and Mr. Jean-Paul Luksic Fontbona was appointed Vice-Chairman.

Mr Joannon resigned from his position of Chairman and director on August 4, 2017, for personal reasons. At a board meeting held on the same date, Mr. Oscar Hasbun Martinez was appointed as Chairman of the Board and of the company, and Mr. Diego Bacigalupo Aracena was appointed as director to replace Mr. Joannon.

Mr. Juan Antonio Alvarez Avendaño, Chilean ID number 7.033.770-3, lawyer; Mr. Hernan Buchi Buc, Chilean ID number 5.718.666-6, civil engineer; Mr. Arturo Claro Fernández, Chilean ID number 4.108.676-9, agronomist; Mr. Christoph Schiess Schmitz, Chilean ID number 6.371.875-0, business administrator; and Mr. Ricardo Waidele Cortés, Chilean ID number 5.322.238-2, agronomist were the remaining board members of SM SAAM S.A. from the date they were last re-elected on April 26, 2013, through to April 8, 2016.



Jean-Paul Luksic Fontbona
Vice-Chairman

Economist
 Chilean ID Number: 6.372.368-1



Mario Da-Bove Andrade
Independent Director

Business Administrator
 Chilean ID Number: 4,175,284-K



Jorge Gutiérrez Pubill
Independent Director

Business Administrator
 Chilean ID Number: 5.907.040-1



Francisco Pérez Mackenna
Director

Business Administrator
 Chilean ID Number: 6.525.286-4



Francisco Gutiérrez Philippi
Director

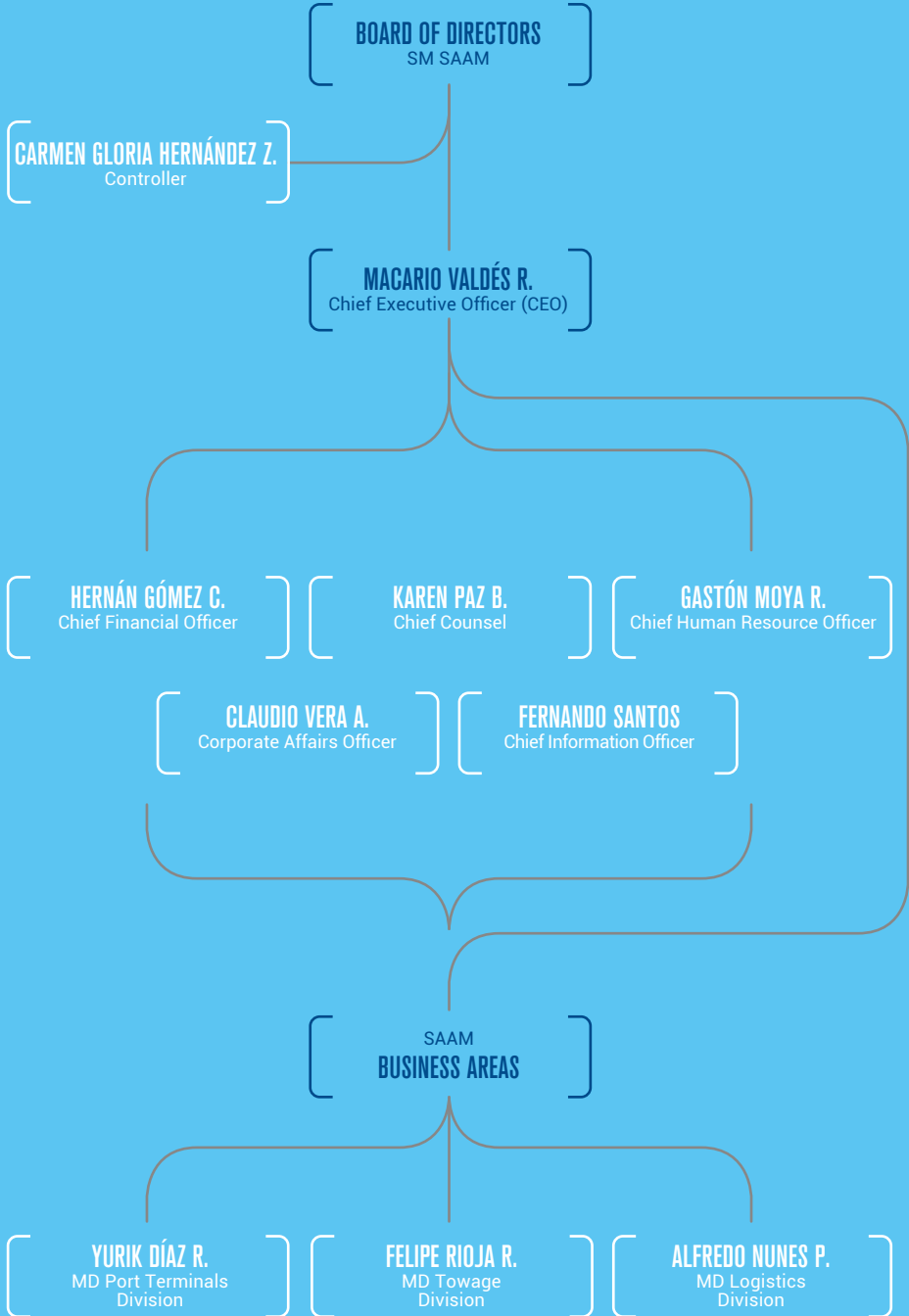
Industrial Engineer
 Chilean ID Number: 7.031.728-1



Diego Bacigalupo Arcena
Director

Industrial Engineer
 Chilean ID Number: 13.828.244-9

MANAGEMENT





Macario Valdés Raczynski
Chief Executive Officer (CEO)

Business Administrator
 Chilean ID Number: 14.123.555-9
 Serving since: 4/1/2013



Yurik Díaz Reyes^(*)
MD Port Terminals Division

Business Administrator
 Chilean ID Number: 8.082.982-5
 Serving since: 08/24/1992



Alfredo Nunes Pinto Júnior
MD Logistics Division

Business Administrator
 Chilean ID Number: 25.561.478-9
 Serving since: 7/11/2016



Felipe Rioja Rodríguez^(*)
MD Towage Division

Business Administrator
 Chilean ID Number: 8.245.167-6
 Serving since: 12/2/1991



Karen Paz Berdichewsky
Chief Counsel

Attorney
 Chilean ID Number: 8.129.981-1
 Serving since: 7/1/2012



Hernán Gómez Cisternas
Chief Financial Officer

Civil Engineer
 Chilean ID Number: 15.312.759-K
 Serving since: 4/1/2016



Gastón Moya Rodríguez
Chief Human Resource Officer

Psychologist
 Chilean ID Number: 8.090.156-9
 Serving since: 12/1/2012



Claudio Vera Acuña
Corporate Affairs Officer

Journalist
 Chilean ID Number: 10.963.893-5
 Serving since: 1/13/2014



Carmen Gloria Hernández
Controller

Certified Public Accountant
 Chilean ID Number: 9.902.397-K
 Serving since: 1/2/2017



Fernando Santos de la Fuente
Chief Information Officer

Industrial Engineer
 Chilean ID Number: 9.605.159-K
 Serving since: 10/11/2016

(*) Date of joining SAAM S.A.



CORPORATE PROFILE

SAAM IS A MULTINATIONAL COMPANY FOUNDED IN CHILE IN 1961 THAT PROVIDES A BROAD AND EFFICIENT FOREIGN TRADE SUPPORT NETWORK.

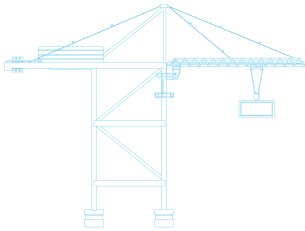
SAAM is a multinational company founded in Chile in 1961 that provides a broad and efficient foreign trade support network. SAAM's history can be traced back 56 years, and it has now become an important contributor to the economy that connects the Americas. It is a leading cargo mobilization company, and enables small, medium and large companies to connect with the world.

It has three business divisions: Port Terminals, Towage and Logistics. SAAM operates in 13 countries across North, Central and South America and it employs over 8,000 people.

The company separated its business divisions into three companies during 2017, in order to streamline its operational management. SAAM S.A. operates the Towage business, SAAM Ports S.A. operates the port terminal business, and SAAM Logistics S.A. operates the logistics business. They represent the main assets of Sociedad Matriz SAAM S.A.



San Antonio Terminal Internacional



11
PORT
TERMINALS



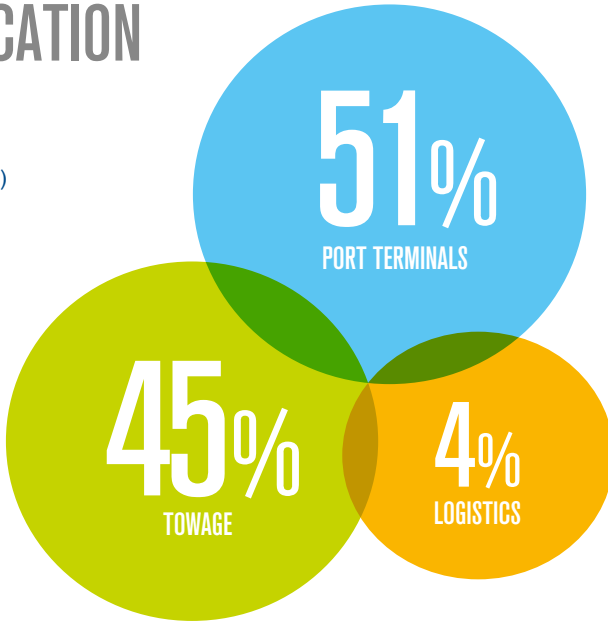
161
TUGS



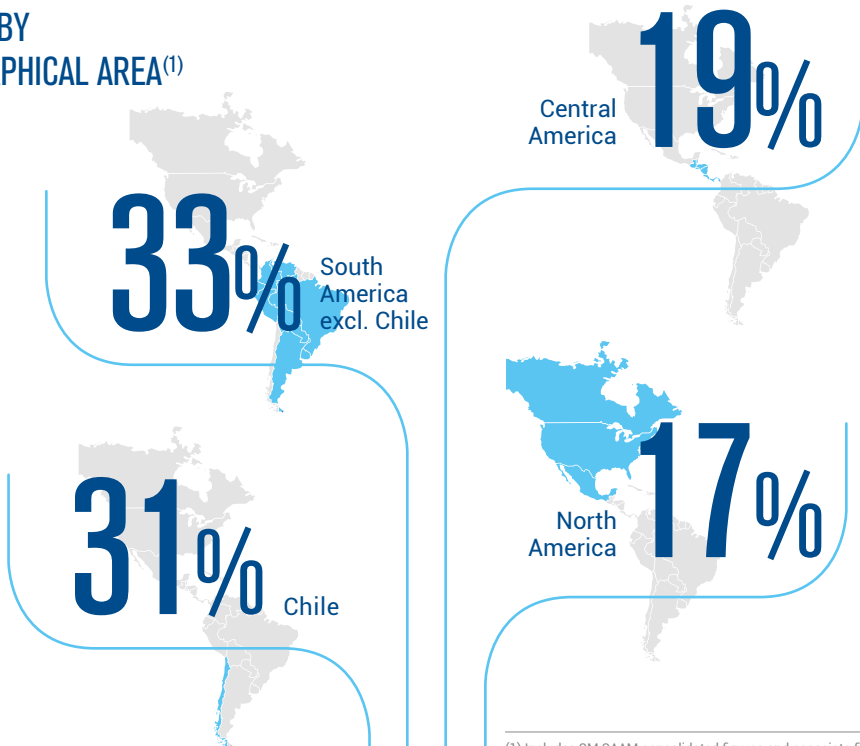
250,000
M² OF WAREHOUSES MANAGED
BY LOGISTICS DIVISION

BROAD DIVERSIFICATION

EBITDA BY BUSINESS AREA⁽¹⁾



EBITDA BY GEOGRAPHICAL AREA⁽¹⁾

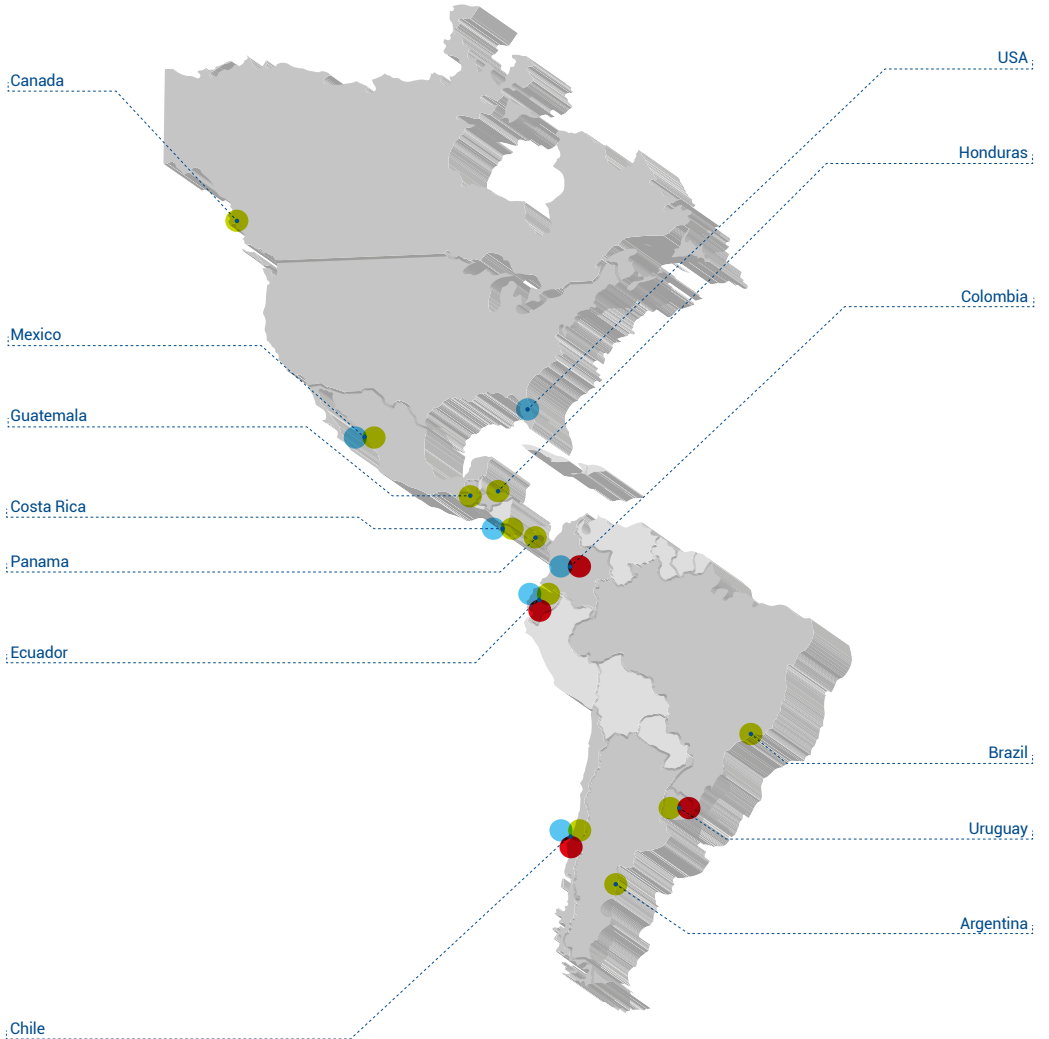


⁽¹⁾ Includes SM SAAM consolidated figures and associate figures using the equity method.

SAAM'S THREE BUSINESS DIVISIONS OPERATE IN

13

COUNTRIES IN NORTH, CENTRAL AND SOUTH AMERICA.



56 YEARS IN BUSINESS

SAAM formed

1961



SAAM begins to expand internationally by entering Peru and Colombia

{ 1992 }

Operations begin in Mexico

{ 1996 }



Operations begin in Uruguay

{ 1994 }

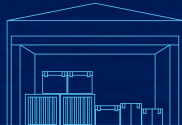
San Antonio (STI) and San Vicente (SVTI) port terminal concessions

{ 1999 }



Antofagasta (ITA) port terminal concession

{ 2003 }



Iquique (ITI) port terminal concession

{ 2000 }

Operations begin in Brazil through TugBrasil and in the USA through FIT

{ 2005 }



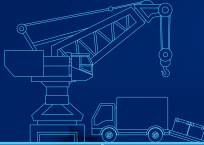
Inauguration of **expansion and modernization at TPG**, doubling its transfer capacity

{2017}



First Sustainability Report
New corporate offices
(Apoquindo Tower)

2017



Acquisition of **51% of Puerto Caldera in Costa Rica**. Acquisition of remaining 15% of ITI, **reaching 100%**

{2017}

Admitted to the **Dow Jones Sustainability Index**

Addition of **eight new tugs**.
Inauguration of dock extension at **San Vicente Terminal Internacional (SVTI)**

{2016}

{2016}



Renewal of long-term towage contracts in **Mexico**

{2015}



Creation of SAAM SMIT Towage, through joint operations with SMIT Boskalis in **Canada, Mexico, Brazil and Panama**

Renewal of **Florida International Terminal (FIT)** concession at the Everglades Port, for 10 years (5+5 years)

{2014}

{2015}

Operations begin in **Honduras with towage in Puerto Cortés**, and port operations in **Mexico (TMAZ) and Colombia (PBV)**

{2012}



Operations begin in **Guayaquil, Ecuador (TPG)** and in **Central America (Guatemala and Costa Rica)**

Sociedad Matriz SAAM S.A. is formed as a CSAV spin off

{2006}

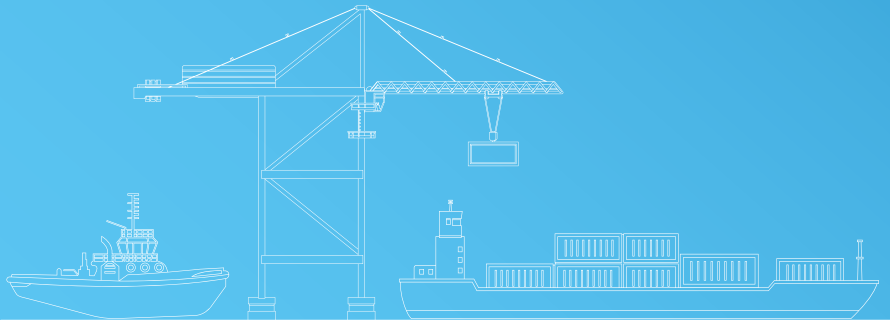


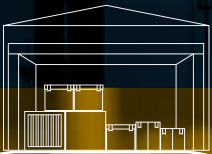
{2012}

CONNECTING BUSINESS WITH OPPORTUNITIES

22

CHAPTER 02

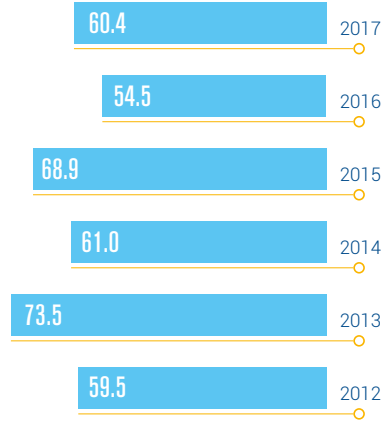




THE INDUSTRY

The year 2017 was a challenging year for the industries involved in international trade. Chile's foreign trade was affected by low growth in the global economy, and by falling commodity prices, which stripped exports and imports of their dynamism. The shipping industry was marked by further consolidation. In 2016 there were 20 large container shipping companies, while in 2018 only 7 companies are expected to control almost 80% of the market, which will continue to exert greater pressure on their suppliers.

NET INCOME (US\$ MILLIONS)

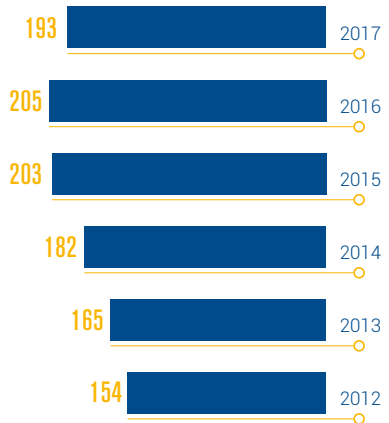


FINANCIAL PERFORMANCE

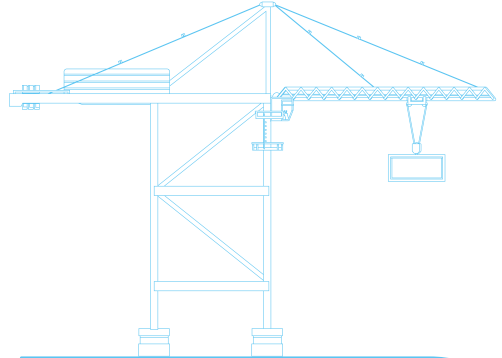
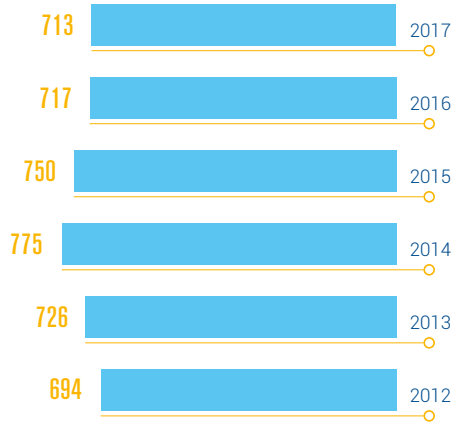
SAAM closed 2017 with net income of US\$60.4 million, an increase of 11% compared to 2016, primarily due to the extraordinary gain on the sale of a minority interest in Tramarsa, Peru of US\$26 million, combined a strong performance by the Port Terminals Division, which offset lower results from the Logistics Division, and to a lesser extent the Towage Division.

Company revenue⁽¹⁾ was US\$713 million and EBITDA⁽¹⁾ was US\$193 million, with an EBITDA margin of 27%, down from 2016, due to the sale of the minority interest in Tramarsa in April 2017, and lower results from the Logistics Division, which were offset by growth in net income from the Port Terminals Division primarily due to increased activity at Terminal Portuario Guayaquil and adding Puerto Caldera to the business portfolio in February 2017.

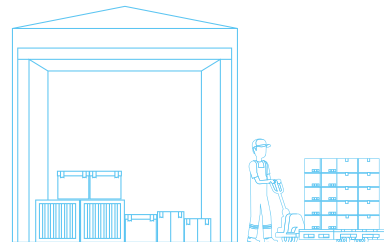
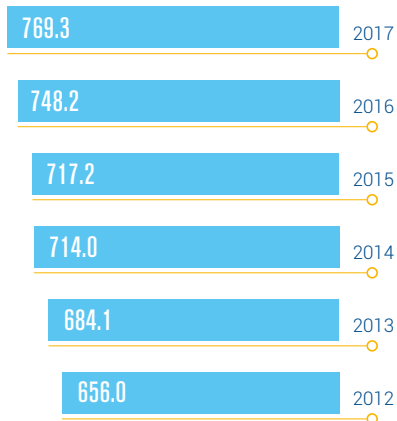
EBITDA⁽¹⁾ (US\$ MILLIONS)



TOTAL REVENUE⁽¹⁾ (US\$ MILLIONS)



EQUITY (US\$ MILLIONS)



(1) Includes SM SAAM consolidated figures and associate figures using the equity method.

BUSINESS DIVISIONS

TOWAGE

161

MODERN TUGS⁽¹⁾

To provide services to the main ports in 10 countries across the Americas.

SAAM has become the largest tug operator in America with a fleet of 161⁽¹⁾ vessels and operations at over 70 ports on the continent, due to its continual developments, investments and business strategies, which include a joint operation with Boskalis in Brazil, Panama, Mexico and Canada. Its tugs provide docking and undocking services for ships, plus assistance, salvage and towage services. It also provides specialized services for ships at off-shore terminals, and ships for positioning and anchoring oil and gas platforms. Seventy-five percent (75%) of its fleet uses azimuth technology⁽²⁾, which provides superior maneuverability, safety and speed during operations.

SAAM operates in the principal ports in Canada, Mexico, Guatemala, Honduras, Costa Rica, Panama, Ecuador, Brazil, Uruguay and Chile, where it provides services to over 70 ports and is market leader at most of these ports.

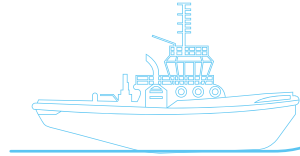


Tug Tordo

(1) Includes tugs under construction

(2) Azimuth: tugs that use a propulsion technology that allows the propellers to rotate through 360° about a vertical axis, which increases the vessel's performance and maneuverability.

HARBOUR TOWAGE OPERATOR IN THE AMERICAS



(*) Includes tugs under construction

CANADA

- Stewart
- New Westminster (Fraser River)
- Prince Rupert
- Kitimat
- Port Mellon
- Squamish
- Vancouver

PANAMA

- Melones
- Chiriqui Grande
- Colón
- PSA & Rodman
- Bahía las Minas
- Balboa
- Taboguilla

COSTA RICA

- Punta Morales
- Puerto Caldera
- Puntarenas

HONDURAS

- Omoa
- Tela
- Puerto Cortés

GUATEMALA

- Puerto Quetzal

ECUADOR

- Guayaquil
- Manta
- Esmeralda
- Puerto Bolívar
- Monteverde

CHILE

- Arica
- Iquique
- Antofagasta
- Mejillones
- Coloso
- Chañaral
- Coquimbo
- Guayacán
- Quintero
- Valparaíso
- San Antonio
- San Vicente
- Talcahuano
- Coronel
- Lirquén
- Puerto Montt
- Calbuco
- Puerto Chacabuco
- Punta Arenas

BRAZIL

- Santana
- Santarem
- Sao Luis
- Suape
- Salvador, Aratu
- LNG terminal
- Vitoria
- Angra dos Reis
- Santos
- Sepetiba
- Paranaguá
- Itajaí
- Río Grande
- Pecém
- Vila do Conde

URUGUAY

- Montevideo
- Nueva Palmira
- Fray Bentos
- Paysandú
- José Ignacio

MEXICO

- Lázaro Cárdenas
- Veracruz
- Altamira
- Tampico
- Tuxpan
- Dos Bocas (offshore)
- Ciudad del Carmen (offshore)

OPERATIONS
IN OVER
70
PORTS
IN THE AMERICAS

FIGURES 2017

14.2 YEARS

AVERAGE AGE OF
THE FLEET

50 TONS

AVERAGE BOLLARD
PULL ⁽²⁾

30



161 ⁽³⁾

MODERN TUGS TO PROVIDE SERVICES
TO THE PRINCIPAL PORTS IN 10
COUNTRIES ACROSS THE AMERICAS.

1,740 ⁽³⁾

EMPLOYEES

75%

AZIMUTH FLEET ⁽¹⁾

(1) Azimuth: tugs that use a propulsion technology that allows the propellers to rotate through 360° about a vertical axis, which increases the vessel's performance and maneuverability.

(2) Bollard Pull: pulling capacity from a fixed point on a tug measured in tons.

(3) Includes the full figures from subsidiaries and associates

MILESTONES 2017



Tugs Tordo and Mirlo

1

Chile: Awarded new contracts for private terminals at **Ventanas and Coloso**.

2

Brazil: Operations began at two new ports, **Pecém and Vila do Conde**, to bring total ports to 14. **Two new tugs** received.



31

Navigation simulator rooms opened at Universidad Andrés Bello, Valparaíso, Chile.



3



Tug at Puerto Caldera



SERVICES



HARBOUR TOWAGE SERVICES

SAAM has a versatile and modern fleet of tugs and experienced crews that provide safe, professional services to customers, while recognizing that their service must be both flexible and responsive.

SAAM provides services to container ships; oil, chemical and liquefied natural gas tankers; ro-ro car carriers; mixed reefer and bulk cargo ships and other vessels.

SAAM has harbour towage service concessions in Mexico and Costa Rica.



Rescue vessel Amadeo

SPECIAL SERVICES

Crude Oil

SAAM has provided towage services to Petróleos Mexicanos (Pemex) over the past 12 years, to support crude cargo (static trailer) and drilling vessels.

SAAM provides towage services to Petrobras in Angra dos Reis, Brazil, through SAAM SMIT, using 4x45 Bollard Pull⁽¹⁾ tugs equipped to fight fires and to contain and recover oil spills.

It provides terminal and escort services in Canada to crude oil and chemical tankers that arrive and depart from British Columbian waters. It has also assigned tugs to Vancouver that exceed the highly regulated standards within this region to assist in terminal docking and undocking and cabled escort services for the 90 nautical mile transit to open sea.

LNG/Fuel

SAAM and its subsidiaries have experience operating LNG terminals. The most important ones are the LNG Altamira terminal in Mexico, the Petrobras terminal in Salvador de Bahia in Brazil, and Quintero Bay in Chile.

Salvage

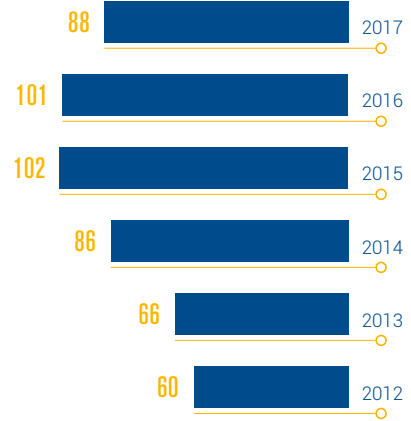
SAAM has distinguished itself in salvage, fire-fighting, cleaning oil spills, and dispersant spraying to combat pollution using its highly flexible fleet of tugs with up to 85 tons Bollard pull, equipped with the latest technology and operated by highly trained staff.

(1) Bollard Pull: pulling capacity from a fixed point on a tug measured in tons.

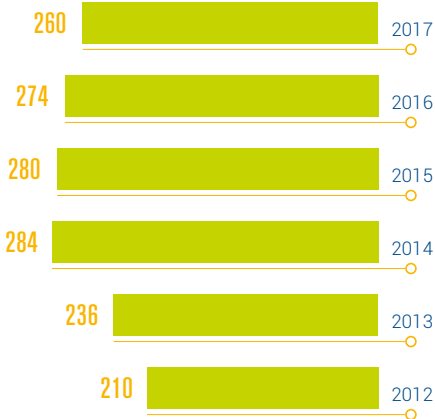
FINANCIAL PERFORMANCE

SAAM Towing generated revenue ⁽¹⁾ of US\$260 million in 2017, and EBITDA⁽¹⁾ of US\$ 88 million, which is lower than in 2016, due to the sale of Tramarsa Peru in April 2017, the downward pressure on prices driven by consolidation within the shipping industry and lower activity within the oil and gas industry. These effects were offset by capturing new services in Chile and Brazil, which helped to offset the lower results achieved in Mexico, and to consolidate SAAM's leadership as the largest towing services company in the Americas.

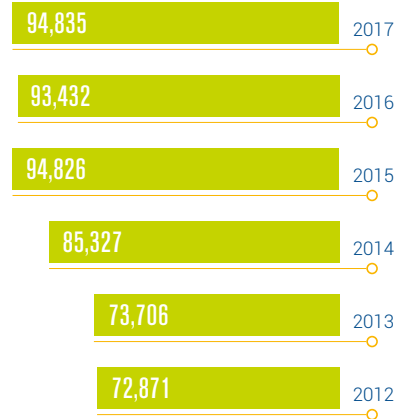
EBITDA⁽¹⁾
(US\$ MILLIONS)



TOTAL REVENUE⁽¹⁾
(US\$ MILLIONS)



MANEUVERS⁽¹⁾
(MANEUVERS)



(1) Includes consolidated figures and associate figures using the equity method.

REGULATION

Harbour towage services are highly regulated and subject to the laws in each country.

The harbour towage market is governed by local regulations, and is generally regarded as cabotage. The industry is subject to technical, safety and employment regulations issued by the maritime authorities in each country.

Finally, local authorities have adopted various business models to control towage service supplies, ranging from concessions and regulated rates, such as in Mexico and Costa Rica, to open markets and free rates in the remaining countries.

COMPETITION

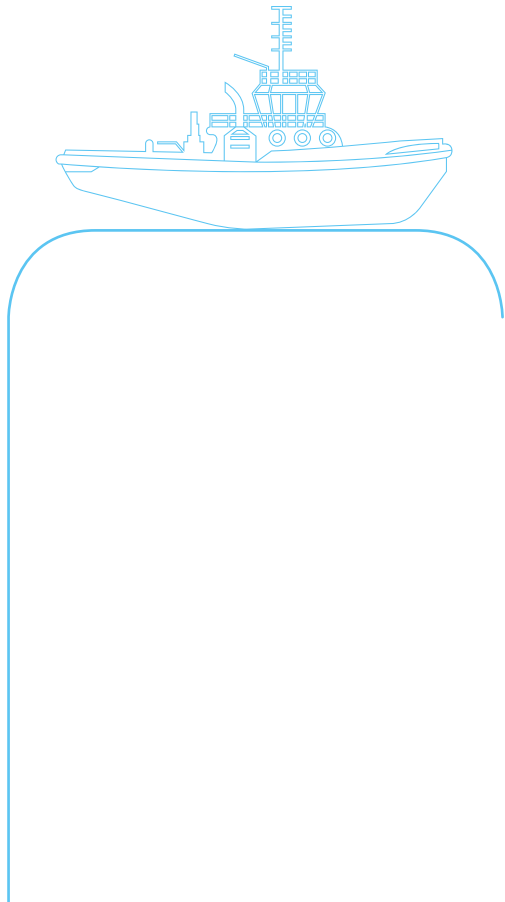
SAAM is the leading harbour towage operator in the Americas, by number of operational tugs and by geographical coverage.

Towage markets around the world are not homogeneously regulated, as some prefer free competition and others are closed, where concessions are awarded for services or they are governed by individual contracts. Therefore, SAAM has to compete with the principal global tug operators such as Svitzer and Boluda, and regional operators such as Wilson Sons, Intertug Ltda., Ultratug Ltda., CPT Remolcadores S.A., and other operators.

CUSTOMERS AND SUPPLIERS

The main customers for towage services are shipping and oil companies. No customer represents more than 10% of total consolidated revenue for 2017.

The main suppliers are oil and maintenance services companies. No supplier represents more than 10% of total supplies of goods and services for 2017.



BUSINESS DIVISIONS

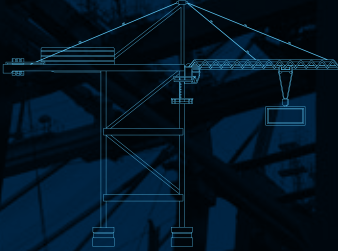
PORT TERMINALS

36



SAAM is a leading port operator in the region and a privileged partner to the principal global shipping companies, with a network of 11 ports in six countries in the Americas and a team of over 4,500 people. Its business covers Mexico, USA, Costa Rica, Colombia, Ecuador and Chile.

FIGURES 2017



11 PORT TERMINALS IN
SIX COUNTRIES IN THE
AMERICAS



4,612
EMPLOYEES⁽¹⁾

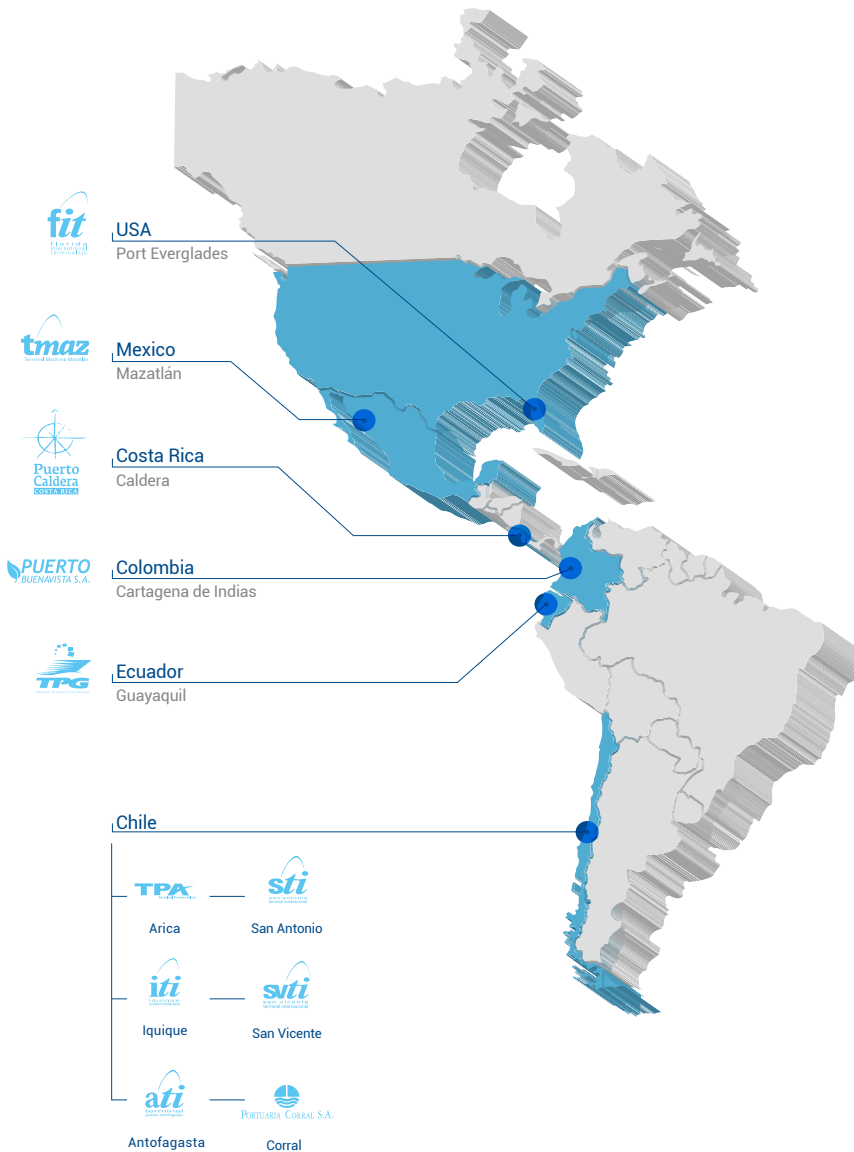
38

39.7 MILLION
TONS
TRANSFERRED
(+100,000 TONS PER DAY)⁽¹⁾



3.2 MILLION
TEUS
TRANSFERRED
(+8,000 TEUS PER DAY)⁽¹⁾

DIVERSIFIED PORTFOLIO



MILESTONES 2017

1

Acquisition of **51% of Puerto Caldera in Costa Rica.**



40

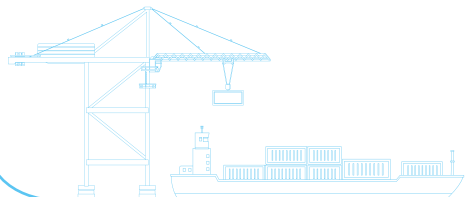
2

Infrastructure extension and important **new contracts awarded for Terminal Portuario Guayaquil (TPG).**



3

Acquisition of remaining 15% of Iquique Terminal Internacional (ITI), to reach 100%.



39.7 million⁽²⁾ tons transferred, and 3.2 million⁽²⁾ TEUs⁽¹⁾, marking an **increase in cargo transfers of 17% compared to the previous year.**

4

The **accident rate fell by 11%** with respect to 2016, due to the risk prevention program.

5



Antofagasta Terminal Internacional employee



Terminal Portuario Guayaquil

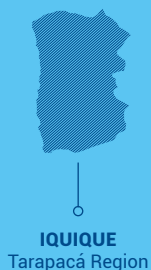
(1) TEU: Twenty Foot Equivalent Unit.

(2) Includes the full figures from subsidiaries and associates

CHILEAN PORT TERMINALS



IQUIQUE TERMINAL INTERNACIONAL (ITI, CHILE)



VOLUME TRANSFERRED IN 2017 2,421,638 tons. / 280,477 TEUs	
NUMBER OF DOCKS: 2	
LENGTH OF DOCKS: 624m	
CONCESSION EXPIRES: 2030	
CONCESSION EXTENSION OPTION: Extended	
www.iti.cl	99.9% SAAM Puertos S.A. 0.1% SAAM Inversiones SpA



ANTOFAGASTA TERMINAL INTERNACIONAL (ATI, CHILE)



ANTOFAGASTA
Antofagasta
Region

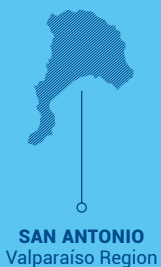
VOLUME TRANSFERRED IN 2017 2,460,983 tons. / 73,036 TEUs	
NUMBER OF DOCKS: 2	
LENGTH OF DOCKS: 575m	
CONCESSION EXPIRES: 2033	
CONCESSION EXTENSION OPTION: Extended	
www.atiport.cl	35% SAAM Puertos S.A. 35% Grupo Empresas Navieras S.A. 30% Inversiones Punta de Rieles Ltda.

CHILEAN PORT TERMINALS



44

SAN ANTONIO TERMINAL INTERNACIONAL (STI, CHILE)



VOLUME TRANSFERRED IN 2017 10,439,087 tons. / 1,074,983 TEUs	
NUMBER OF DOCKS: 3	
LENGTH OF DOCKS: 930m	
CONCESSION EXPIRES: 2024	
CONCESSION EXTENSION OPTION: +5 years	
www.stiport.cl	50% SAAM Puertos S.A. 50% SSA Holding International Chile Ltda.



SAN VICENTE TERMINAL INTERNACIONAL (SVTI, CHILE)



SAN VICENTE
Bio Bio Region



VOLUME TRANSFERRED IN 2017 5,769,202 tons. / 492,832 TEUs	
NUMBER OF DOCKS: 5	
LENGTH OF DOCKS: 1,084m	
CONCESSION EXPIRES: 2029	
CONCESSION EXTENSION OPTION: Extended	
www.svti.cl	50% SAAM Puertos S. A. 50% SSA Holding International Chile Ltda.

CHILEAN PORT TERMINALS



46

PORTUARIA CORRAL (CORRAL, CHILE)



PORTUARIA CORRAL S.A.



CORRAL
Los Ríos Region

VOLUME TRANSFERRED IN 2017
1,016,187 tons

NUMBER OF DOCKS:
1

LENGTH OF DOCKS:
146m

CONCESSION EXPIRES:
Owned

CONCESSION EXTENSION OPTION:
Private

www.portuariacorral.cl

50% SAAM Puertos S.A.
50% Sociedad de
Inversiones
Portuarias Limitada



TERMINAL PUERTO ARICA (TPA, CHILE)



ARICA
Arica and Parinacota Region

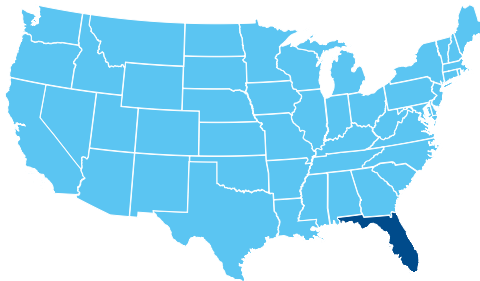


VOLUME TRANSFERRED IN 2017 3,157,032 tons. / 238,689 TEUs	
NUMBER OF DOCKS: 4	
LENGTH OF DOCKS: 920m	
CONCESSION EXPIRES: 2034	
CONCESSION EXTENSION OPTION: Extended	
www.tpa.cl	35% Inversiones Neltume Ltda. 20% Ransa Comercial S.A. 25% Grupo Empresas Navieras S.A. 15% SAAM Puertos S.A. 5% Inversiones y Construcciones Belfi Ltda.

FOREIGN PORT TERMINALS



FLORIDA INTERNATIONAL TERMINAL (FIT, E.E.U.U)



Miami
State of Florida

VOLUME TRANSFERRED IN 2017
1,387,735 tons. / 189,838 TEUs

NUMBER OF DOCKS:
4

LENGTH OF DOCKS:
1,402m

CONCESSION EXPIRES:
2025

CONCESSION EXTENSION OPTION:
+5+5 years

www.fitpev.com

70% SAAM
Florida Inc.
30% Agunsa
Miami Inc.



TERMINAL PORTUARIO GUAYAQUIL (TPG, ECUADOR)



Guayaquil
Guayas Province

VOLUME TRANSFERRED IN 2017 4,460,963 tons. / 586,981 TEUs	
NUMBER OF DOCKS: 2	
LENGTH OF DOCKS: 480m	
CONCESSION EXPIRES: 2056	
www.tpg.com.ec	99.99% SAAM Puertos S.A. 0.01% Inversiones San Marco Ltda.

FOREIGN PORT TERMINALS



PUERTO CALDERA (COSTA RICA)



Caldera
Puntarenas Province

VOLUME TRANSFERRED IN 2016 5,527,087 tons. / 270,056 TEUs	
NUMBER OF DOCKS: 4	
LENGTH OF DOCKS: 400m	
CONCESSION EXPIRES: 2026	
www.spcaldera.com	51% SAAM Puertos S.A. 21% Comercializadora R y S, S.A. 19% Logística de Granos 9% M&H Inversiones S.A.S



**TERMINAL MARITÍMA
MAZATLÁN
(TMAZ, MÉXICO)**



Mazatlán
Sinaloa State

VOLUME TRANSFERRED IN 2017 1,154,701 tons. / 47,219 TEUs	
NUMBER OF DOCKS: 6	
LENGTH OF DOCKS: 1,296m	
CONCESSION EXPIRES: 2032	
CONCESSION EXTENSION OPTION: +12 years	
www.tmaz.com.mx	99.4% SAAM Puertos S.A. 0.6% SAAM S.A.

FOREIGN PORT TERMINALS



52

PUERTO BUENAVISTA (PBV, COLOMBIA)



Cartagena de Indias
Bolívar Department

VOLUME TRANSFERRED IN 2017
349,682 tons

NUMBER OF DOCKS:
1

LENGTH OF DOCKS:
211m

CONCESSION EXPIRES:
2037

CONCESSION EXTENSION OPTION:
Extended

www.puertobuenavista.com

33.3% SAAM Puertos S.A.
33.3% Cia.de Puertos
Asociados (COMPAS)
33.33% Yara Colombia S.A.

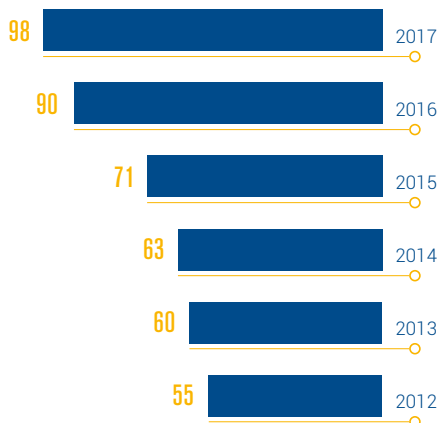


Puerto Caldera

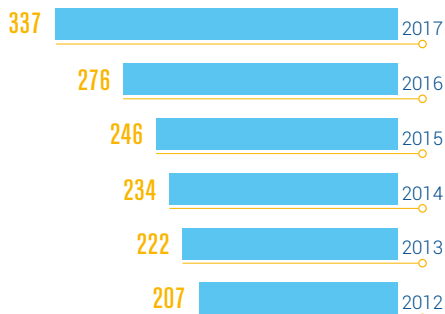
FINANCIAL PERFORMANCE

Revenue⁽¹⁾ for the Port Terminals Division was US\$337 million, and EBITDA⁽¹⁾ was US\$98 million in 2017, which represents growth of 22% and 9%, respectively, compared with 2016. This growth was mainly driven by Terminal Portuario Guayaquil (TPG). Its extension required an investment of US\$ 60 million, which enabled significant contracts to be closed in the second quarter of 2017. It was complimented by operations at Puerto Caldera in Costa Rica beginning in February 2017, which offset the disposal in Peru and lower results from the terminals at San Antonio and San Vicente in Chile.

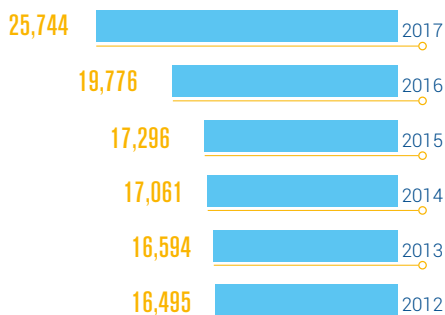
EBITDA⁽¹⁾
(US\$ MILLIONS)



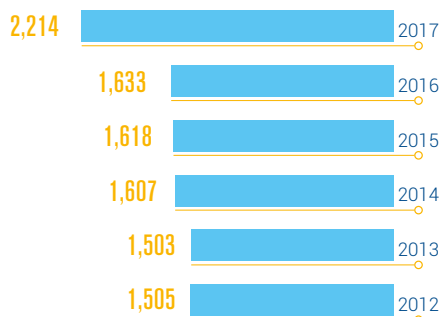
TOTAL REVENUE⁽¹⁾
(US\$ MILLIONS)



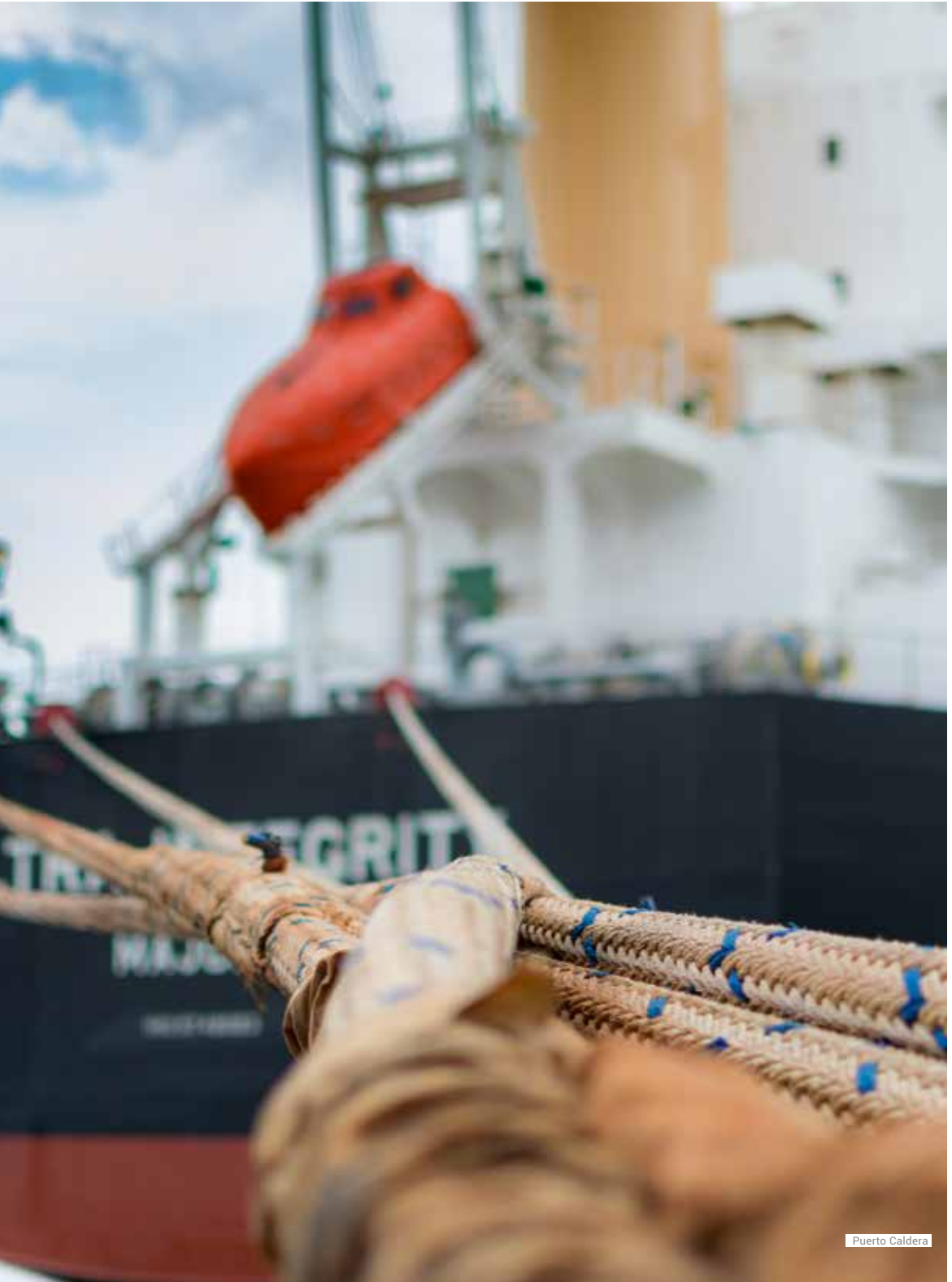
TONS TRANSFERRED⁽¹⁾
(THOUSANDS)



TEUS TRANSFERRED⁽¹⁾
(THOUSANDS)



(1) Includes consolidated figures and associate figures using the equity method.



Puerto Caldera



REGULATION

56

Law 19,542 dated 1997 modernized the state port sector in Chile and regulated private participation in developing, maintaining and operating docks owned by state port companies through port concessions offered by public tender. The purpose was to promote long-term investment and ensure that basic services provided by the successful bidder are performed under competitive, high quality and transparent conditions, in order to maximize their direct benefit to end users. The tender processes where SAAM Ports S.A. have been awarded concessions in Chile are San Antonio Terminal Internacional, San Vicente Terminal Internacional, Antofagasta Terminal Internacional and Iquique Terminal Internacional. Accordingly, these concession contracts have established standards to ensure non-discriminatory and equal access to port services, rate setting criteria that promote competitiveness and high quality standards, and comply with relevant regulations relating to free competition that secure the structural safeguards required to protect horizontal and vertical integration.

SAAM Ports S.A. participates in port operations in other countries, which also have regulatory frameworks for this industry. These promote investment and improve productivity and competitiveness through concessions awarded to private operators by port and state authorities, who monitor how the concessionaires manage their business, particularly with respect to free competition. Generally, port operations managed by SAAM Ports S.A.

abroad are governed by principles covering user non-discrimination, published regulated rates and structural safeguards that protect horizontal and vertical integration.

COMPETITION

SAAM's port concessions handle 37% of the total Chilean market by tons transferred, and approximately 49% by containers transferred.

The main competition is from private ports for public use in SAAM's markets. Specifically, in northern Chile the port terminals at Arica, Antofagasta and Iquique compete with the terminals Puerto Angamos and Puerto Mejillones, where minerals and both solid and liquid bulk cargo is transferred.

In central Chile, San Antonio Terminal Internacional competes with the terminals Terminal Pacifico Sur and Puerto Central, particularly for containerized cargo.

In southern Chile, San Vicente Terminal Internacional and Portuaria Corral compete with the terminals Puerto de Coronel, Puerto Lirquén and Portuaria Cabo Froward, all focused on supporting the forestry industry.

The natural competition at SAAM ports abroad arises from terminals operated within the same area of influence. This applies to Terminal Marítima Mazatlán in Mexico, whose competitors are the terminals at Lazaro Cardenas and Manzanillo.



Iquique Terminal Internacional employees

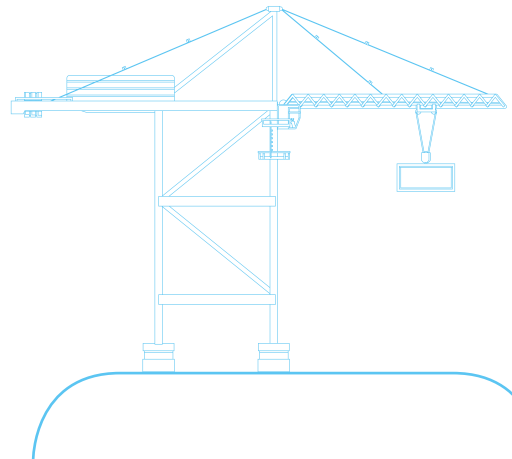
Florida International Terminal in the USA competes with Crowley, Mediterranean Shipping Company and Sun Terminals, all concessionaires at Port Everglades in Florida, and with terminals within the port of Miami.

Terminal Portuario Guayaquil is the second largest operator in Guayaquil, after CONTECON. It also competes with Dole Food Company.

CUSTOMERS AND SUPPLIERS

The main port terminal customers are shipping companies and mining port projects, but with moderate demand concentration. There are only two customers who represent more than 10% of total revenue for 2017.

The most important suppliers can be found within engineering, construction and port equipment companies, although none of these amount to more than 10% of total purchases of goods and services in the period.



BUSINESS DIVISIONS

LOGISTICS

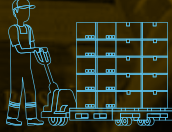




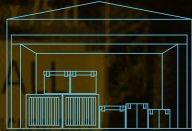
The Logistics Division moved forward in restructuring its business model during 2017, focusing on warehouse management, transport management, value added services and airport services. New contracts were signed with airlines and with retail, food and industrial customers, which were aligned with the strategy to secure long-term sustainable business.

Key factors such as systems integration with customers, continuous improvement and staff training have enabled value propositions to be incorporated into new contracts. The division's objective is for SAAM to continue being an important participant in the regional supply chain market, with specialized knowledge of specific industries, and integrated business units to provide added value solutions for its customers.

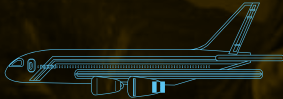
FIGURES 2017



4 COUNTRIES IN THE AMERICAS WITH LOGISTICS OPERATIONS



250,000
SQUARE METERS OF WAREHOUSES UNDER MANAGEMENT



WAREHOUSING, TRUCKING,
AIRPORT AND SHIPPING SERVICES



2,177
EMPLOYEES⁽¹⁾

(1) Includes the full figures from subsidiaries and associates

MILESTONES 2017



Value-added services

Disposal of assets and equipment



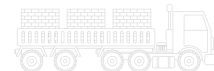
Maritime agencying services **suspended**



Awarded **new medium and long-term contracts with important** retail, food & beverage, consumer goods and airlines in Chile and Colombia



Growth at regional airports in Colombia



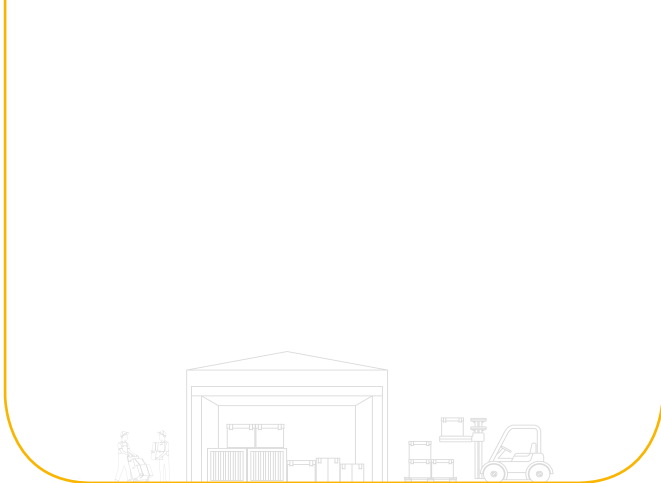
Storage services

Sale of Gertil Uruguay



Cargo terminal in Santiago

GEOGRAPHICAL COVERAGE



Colombia

- Cartagena de Indias
- Bogotá
- Medellín
- San Andrés
- Pereira
- Barranquilla

Ecuador

- Quito

Uruguay

- Punta Pereira

Chile

- Iquique
- Antofagasta
- Valparaíso
- Santiago
- Talcahuano
- Valdivia
- Puerto Montt
- Puerto Chacabuco
- Punta Arenas





Puerto Montt

SUPPLY CHAIN SERVICES

SAAM's Logistics Division focuses on providing three specialized services to the most representative industries within the Chilean economy, which are food & beverage, consumer goods and mining & energy.

Warehousing Services: Product handling with inventory control management, value-added services such as labeling and packaging, managing customer storage cycles and cross docking, or operating a goods preparation and distribution system in owned and third-party warehouses.

Trucking Services: Transporting import and export cargo, capillary distribution and transferring finished goods or work-in-process.


Airport Services: Import and export warehouse management services, passenger services and airline services.

Value Added Services: Services such as assembling packages, affixing labels and other customer requirements.



Santiago

SERVICES PORTFOLIO

WAREHOUSING SERVICES 	TRUCKING SERVICES 	SHIPPING SERVICES 	AIRPORT SERVICES 
<ul style="list-style-type: none"> • Warehouse management • In-house operations • Off-dock storage • Value-added services • Inventory control 	<ul style="list-style-type: none"> • FCL / LCL Transport • Distribution • Documentation services • Consolidation / deconsolidation • Cross docking 	<ul style="list-style-type: none"> • Loading / unloading services • Container management • Maritime connections • Special services 	<ul style="list-style-type: none"> • Export terminal • Import terminal • Passenger services • Airline services • Domestic cargo services



SPECIAL SERVICES

SAAM performs special high added value services that do not fall within its core business, for example connecting and disconnecting flexible pipes for hydrocarbons, and logistical services for the timber chip and pulp industry, in order to provide customized solutions that meet its customers' specific requirements.

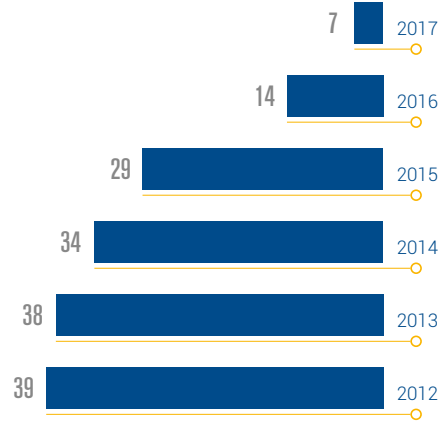
AIRPORT SERVICES

Aerosan is a 50% partnership with American Airlines that has operated since 1980. It provides import, export, passenger and airline services in Chile, Ecuador and Colombia, at the airports of Santiago, Quito, Bogotá, Medellín, San Andres, Barranquilla, Pereira and Cartagena.

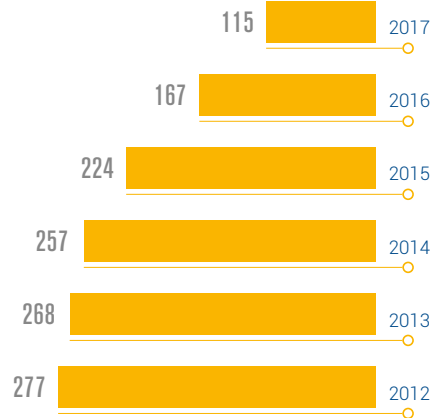
FINANCIAL PERFORMANCE

The Logistics Division has redefined its value proposition, defining its structure and assets to match its supply chain services, with the associated costs and operational reductions, as well as the disposal in Peru in April 2017. Therefore, revenue⁽¹⁾ fell to US\$115 million and EBITDA⁽¹⁾ reached US\$7 million. However, this difficult year was partly offset by winning new contract tenders with important retail and food & beverage companies, in response to the new business strategy. These results contain the excellent results at Aerosan. This company provides services to airports in Santiago, Quito and the principal airports in Colombia.

EBITDA⁽¹⁾
(US\$ MILLIONS)



TOTAL REVENUE⁽¹⁾
(US\$ MILLIONS)



(1) Includes consolidated figures and associate figures using the equity method.

COMPETITION

Most of this division's operations are concentrated in Chile, where its main competitors for supply chain services are DHL, Sitrans, Kuehne+Nagel, Loginsa, APL Logistics; Agunsa and Golden Frost.

CUSTOMERS AND SUPPLIERS

The Logistics Division's main customers are the most important Chilean importers and exporters, none of which represented over 10% of consolidated revenue for 2017.

Its suppliers are mainly transport and general service companies. None of these suppliers represented more than 10% of total supplies of goods and services for 2017.



Renca cargo terminal, Santiago

INVESTMENT AND GROWTH





ADDING A NEW ASSET TO THE BUSINESS PORTFOLIO



PUERTO CALDERA

COSTA RICA

THE LARGEST TERMINAL ON THE PACIFIC COAST OF COSTA RICA.



US\$48.5

**MILLION
TOTAL INVESTMENT**

US\$55

**MILLION
REVENUE IN
2017**

5.5

**MILLION
TONS TRANSFERRED
IN 2017**



Puerto Caldera

CARGO TYPE

CONTAINERS AND BULK CARGO, SUCH AS CEREALS, FERTILIZERS, RAW MATERIALS AND FISHMEAL

CORPORATE STRUCTURE



239

TOTAL EMPLOYEES

400mts

LENGTH OF DOCK

27

HECTARES FOR SUPPORT AREAS

GROWTH AT TERMINAL PORTUARIO GUAYAQUIL (TPG)



In June 2017, Terminal Portuario Guayaquil (TPG) inaugurated new works that enabled it to double its transfer capacity.



72

PRIVATE TERMINAL

(2006 - 2056): LEASED AND OWNED LAND

10KM

FROM THE CENTER
OF GUAYAQUIL



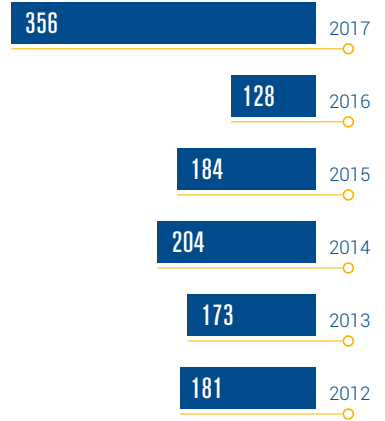
CONTAINERIZED CARGO

BANANAS, SHRIMP AND COCOA
FOR EXPORT; RETAIL IMPORTS



Terminal Portuario Guayaquil

VOLUME GROWTH



Containers (thousands)

+120m

DOCK EXTENSION

+4.5

HECTARES OF
ADDITIONAL
SUPPORT AREAS

TRINIPUERTO BULK TERMINAL
INCORPORATED INTO FACILITIES

TWO NEW SHIP-TO-SHORE (STS)
CRANES AND FIVE RUBBER
TIRED GANTRY (RTG) CRANES

US\$60 MILLION

INVESTMENT 2016-2017

SUSTAINABILITY

74



CHAPTER 03

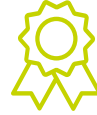


SUSTAINABILITY IN CORPORATE MANAGEMENT

SAAM incorporated sustainable development into the company's strategy in 2015, to ensure that its risks are comprehensively managed, with a special emphasis on labor, social, environmental and ethical issues.

The guidelines contained in ISO 26,000 revealed its strengths and weaknesses, and action plans were developed to implement the seven principles within the company's sustainability policy. These aim to create value for the company and society in general, by managing the business in a safe and environmentally friendly manner, to the highest ethical standards.

SUSTAINABILITY AWARDS



Alas 20 Award for CEO Sustainability Leader and Investor Relations Leader.

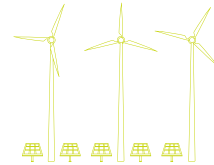
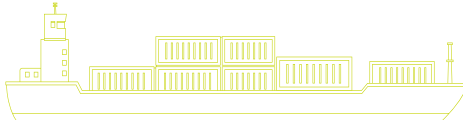
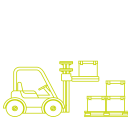
SAAM was admitted to the Dow Jones Sustainability Index for the second consecutive year.

Our motivation is to create value for the company and society.



Building mutually cooperative relationships with our employees is a corporate priority.

Safety is paramount and this value is non-negotiable.



SUSTAINABLE SAAM



A continual challenge is to contribute to making society stronger and more prosperous.



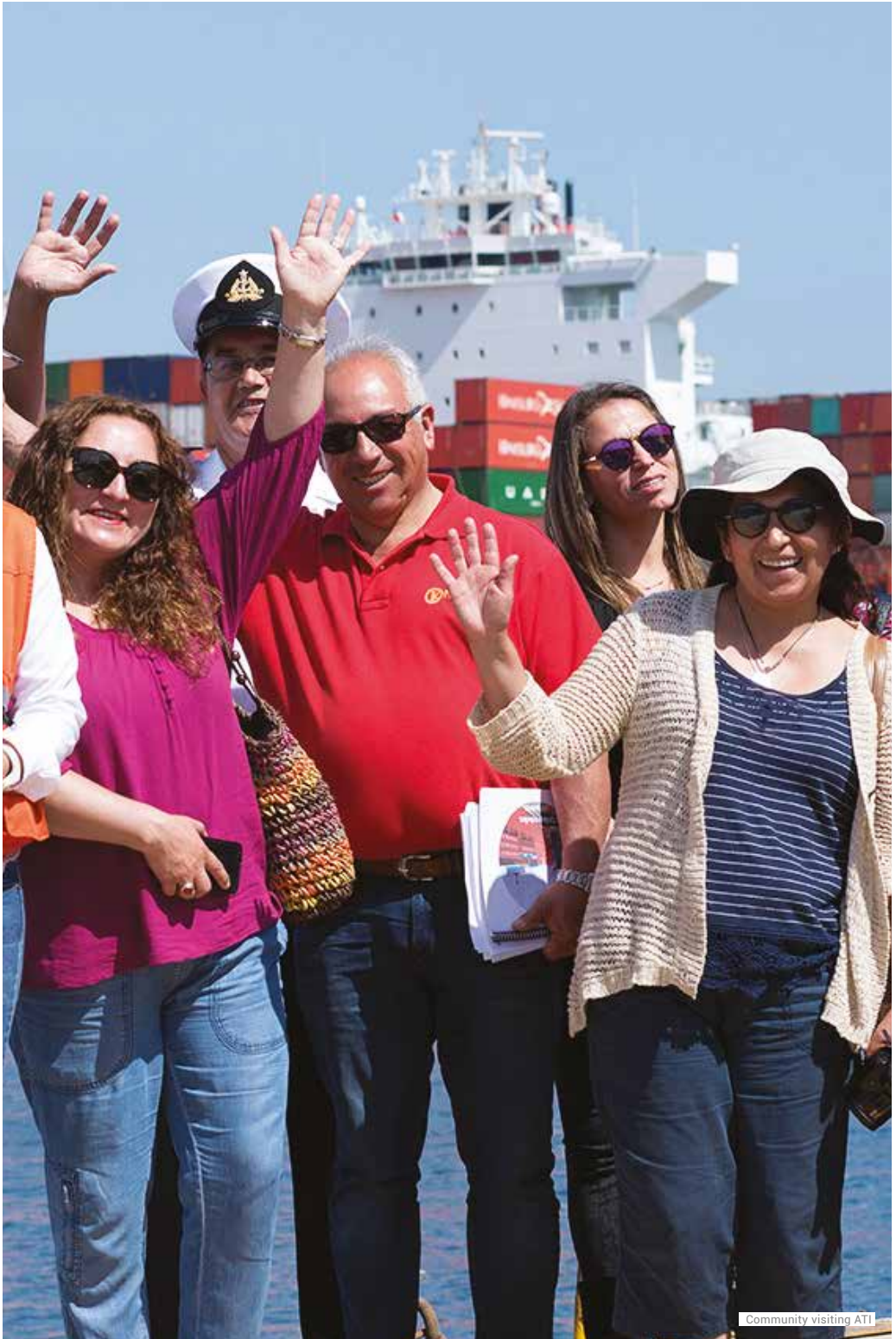
Our business values and ethics guide our behavior.



An integral part of our business is caring for the environment and preventing our business from negatively affecting it.



Our responsibility is to strive for excellence and exceed stakeholder expectations.



Community visiting AT1

ETHICS AT THE CORE

78



Living an integrated ethical vision is required of all SAAM employees, and is evidenced by honoring their values every day, and their dedication to service and integrity.

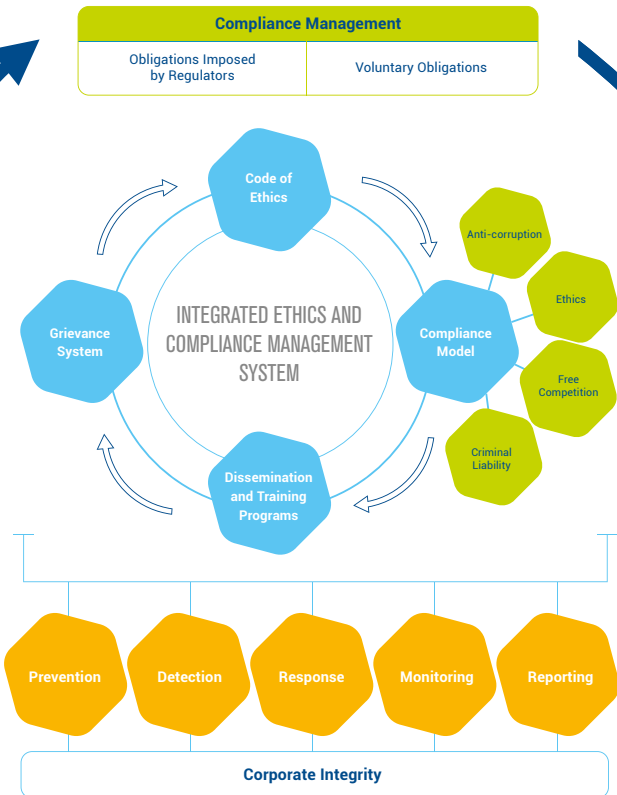
San Antonio Terminal Internacional employee

This emphasis on sustainable management was incorporated into the Integrated Ethical Management Model during 2017, which included updating the Code of Ethics, the Compliance Model, the Grievance System and running a dissemination and training program. The model consolidates corporate integrity with more robust compliance management, along with creating a culture of crime prevention and compliance as a fundamental component of corporate integrity.

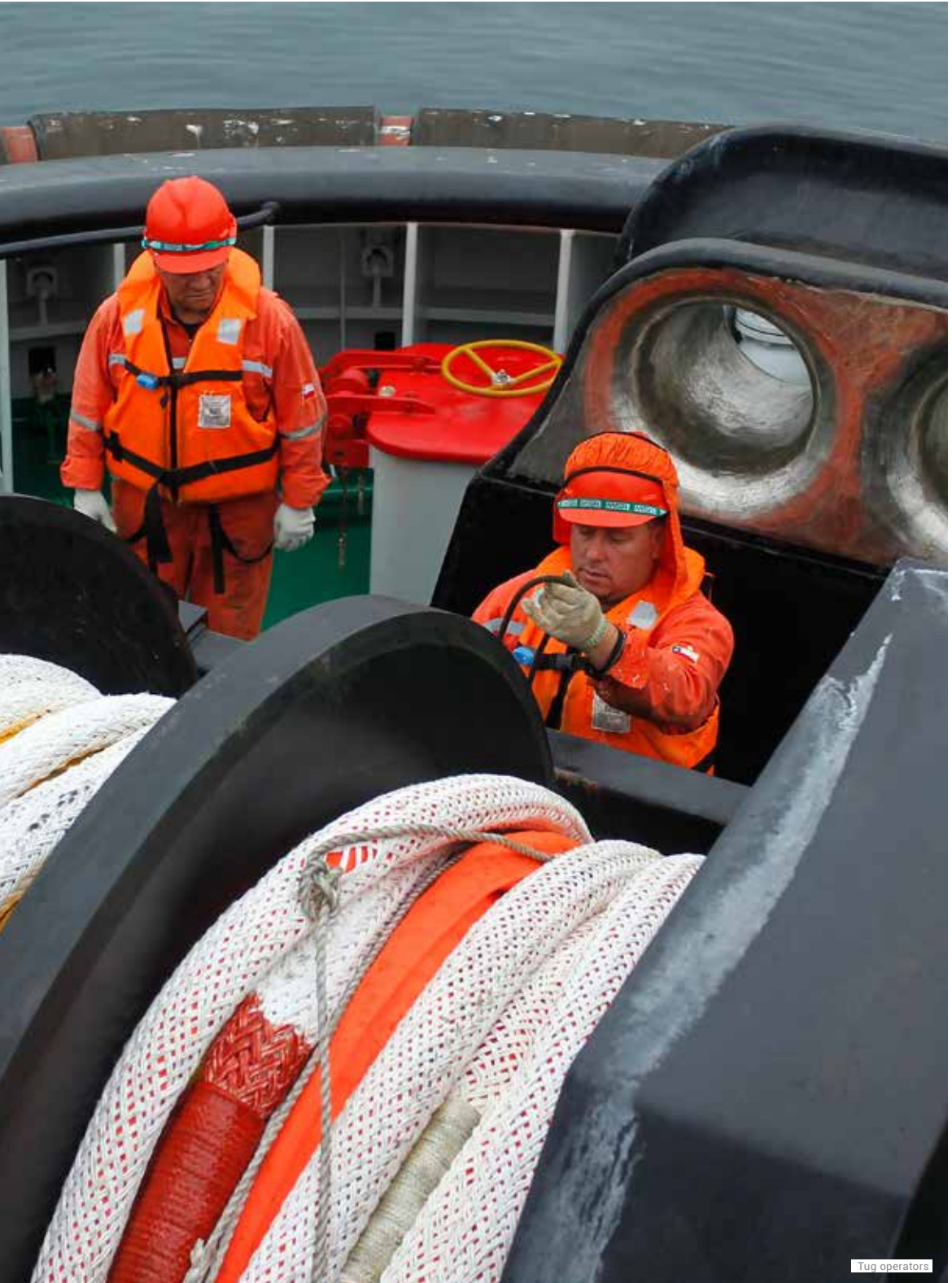
The renewed Integrated Ethical Management Model was aligned with the highest international standards and best market practices, such as FCPA and APEC, and fully complies with the requirements established in Chilean Law 20,393.

The first milestone under this renewed model was launching the new Corporate Code of Ethics⁽¹⁾, which reflects a vision of absorbing the best corporate ethical practices into the business, in accordance with SAAM's corporate principles and values.

THE NEW CODE OF ETHICS WAS APPROVED AT THE BOARD MEETING IN AUGUST 2017. AT THAT MEETING, THE BOARD ALSO REVIEWED HOW THE STAGES OF THE INTEGRATED ETHICAL MANAGEMENT MODEL WERE BEING IMPLEMENTED.



(1) The Code of Ethics in Spanish can be downloaded from this link: http://www.saam.com/wp-content/uploads/2017/11/CODIGO_ETICA-WEB.pdf
 The version in English can be downloaded from this link: http://www.saam.com/wp-content/uploads/2017/11/CODIGO_ETICA-ING-WEB.pdf



SUSTAINABILITY STRATEGY

The corporate sustainability strategy and policy was approved in 2016, and it has since been implemented in two stages. First through rapidly applied measures, and second through a phased implementation plan beginning in 2017 that gradually adds further business areas.

This sustainability integration plan aims to:

- Guide company management and align employee focus.
- Integrate change processes with complementary initiatives arising from the seven-dimension diagnosis.
- Create and strengthen trusting relationships with stakeholders.

THE COMPANY IS COMMITTED TO DEMANDING THE HIGHEST QUALITY FROM ITS SUPPLIERS, WHILE COLLABORATING WITH THEIR GROWTH AND DEVELOPMENT, AND PRIORITIZING THE CULTIVATION OF LONG-TERM RELATIONSHIPS, BASED ON TRUST, COMMUNICATION, COLLABORATION AND MUTUAL GROWTH.

SUPPLIERS

Integrated supplier management began in 2017, beginning with their acceptance as an external associate, through to the end of the business relationship.

This integrated design required preparing a risk matrix covering procurement processes with a special focus on suppliers, which aims to incorporate the most suitable partners into the SAAM value creation process.

Therefore, a suppliers policy and an action plan were developed, to standardize structures and improve management and process controls.



IMPLEMENTING THE SAP FIORI APPLICATION PORTAL ALLOWED PURCHASE ORDERS TO BE ISSUED FROM MOBILE DEVICES, WHICH IMPROVED PURCHASING EFFICIENCY BY REDUCING APPROVAL TIMES.



Tug Yunco

THE

ENVIRONMENT





Pelicans on the San Antonio coast



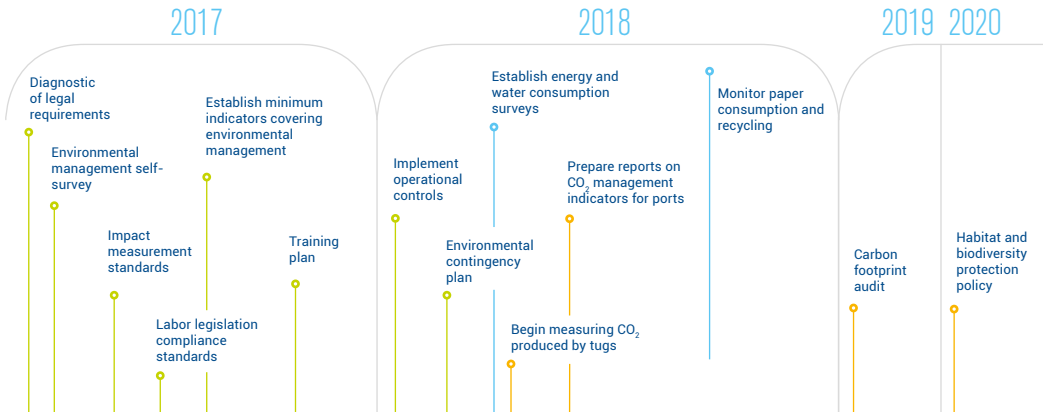
Corral Bike

ALL THE CHILEAN
SUBSIDIARIES USE PRINT
SERVICES WITH PAPER
AND ENERGY SAVING
EQUIPMENT.

An environmental corporate strategy and policy was defined in 2017 that secures compliance with environmental regulations, introduces measurement indicators, identifies any direct environmental impacts, and proactively trains the company's leaders how to manage such impacts.

Phase I of the environmental strategy began with a diagnosis and statutory audit to verify the quality of the company's environmental management standards and whether its businesses in Chile comply with these standards, before continuing with the businesses abroad.

ENVIRONMENTAL STRATEGY



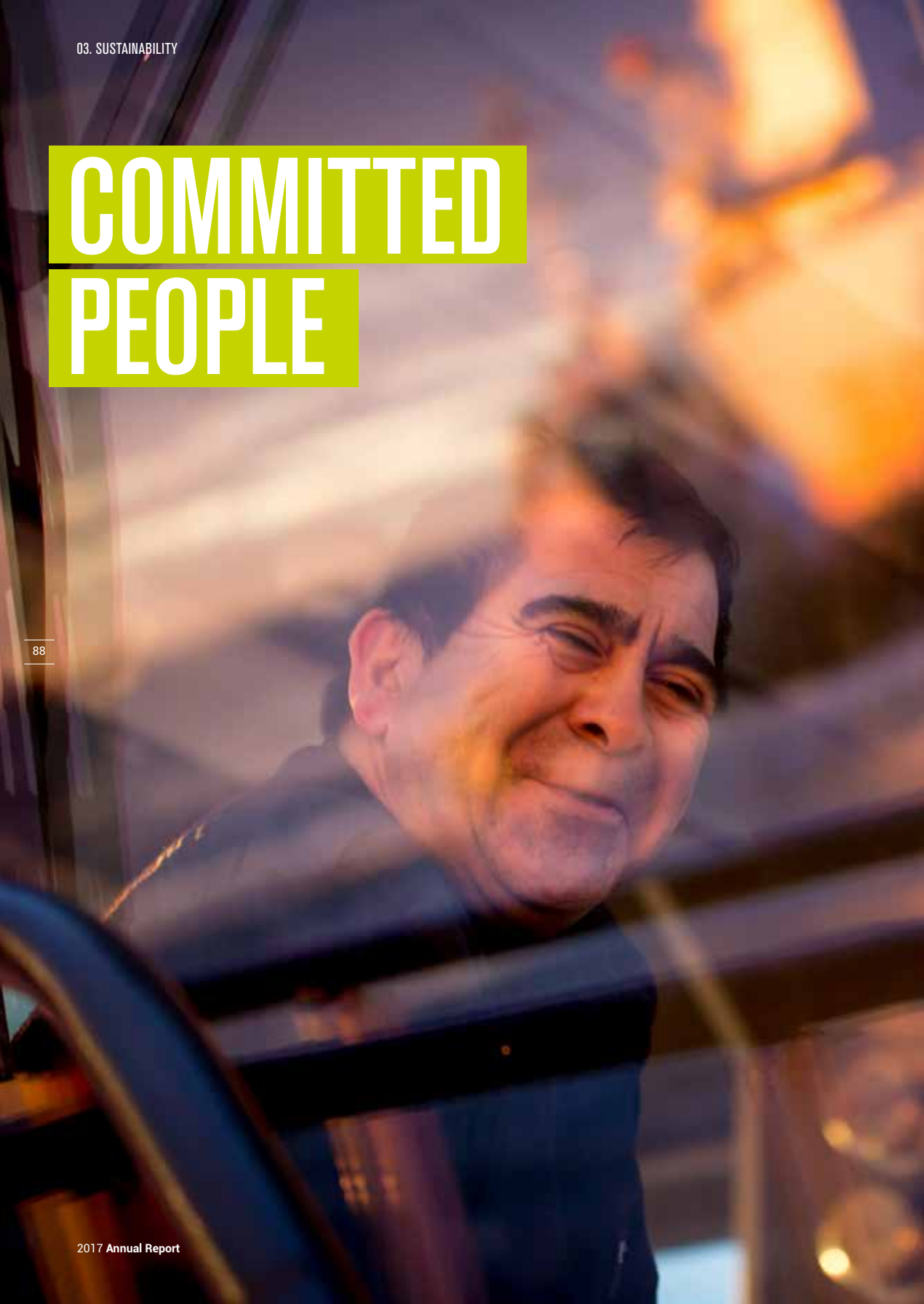
SAAM LOGISTICS, SVTI AND PORTUARIA CORRAL ONLY USE RENEWABLE ENERGY

The company signed a contract with Colbun to supply SAAM Logistics and the terminals used by SVTI and Portuaria Corral with clean electricity, derived entirely from renewable energy sources.

This audit resulted in identifying three focal points, in order to optimize and establish a common framework for environmental management during 2018:

1. Ensure compliance with the regulatory framework, with parameters that proactively keep the legal requirements up-to-date.
2. Identify environmental impacts based on a corporate standard. Guidelines will be provided to build a matrix that distinguishes between significant and insignificant impacts.
3. Conduct environmental management training. An essential component of the environmental strategy is to create a culture of risk prevention and compliance improvement among those responsible and other experts.

COMMITTED PEOPLE



The entire team at SAAM, its subsidiaries and associates exceeds 8,000 people, distributed across 13 countries in the Americas.

People are a vital part of SAAM and ensures its sustainability in each country. SAAM has adopted solid values, which guide each employee when fulfilling their commitments. Initiatives and programs have been put in place to enable each employee in the company and its subsidiaries to grow personally and professionally.

Tug Tordo employee

THE COMMUNITY

STAKEHOLDER ENGAGEMENT

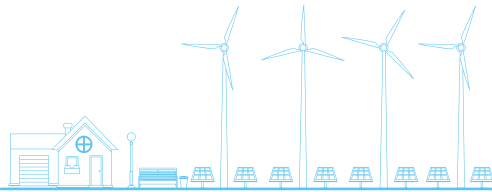
SAAM conducted a survey during the first half of 2017 to measure its Corporate Reputational Index (CRI), which evaluates the company's reputation among its principal stakeholders: the local community, employees, authorities, opinion leaders, the media, customers and suppliers. The survey was conducted for each division in Chile: Port Terminals, Logistics and Towage.

The results indicated that the overall perception of SAAM was very good, compared to other high profile companies that use this tool to evaluate their sustainability management and social impact.

1,690
EMPLOYEES
SURVEYED.

2,567
LOCAL RESIDENTS NEAR OUR
OPERATIONS SURVEYED.

100
MARKET LEADERS THAT
PARTICIPATED IN THE CRI
SURVEY.



ATI CERTIFIED BY HUELLA CHILE

Antofagasta Terminal Internacional (ATI) was rewarded by Huella Chile for measuring its Greenhouse Gas Emissions (GHG), and its carbon footprint measurement for 2016 was certified. Other ports within the Port Terminals Division that perform similar measurements are ITI, STI and SVTI.

SOCIAL INVESTMENT FOCAL POINTS



THE ONGOING CHALLENGE OF HELPING SOCIETY PROSPER

SAAM is constantly concerned about shared value creation and the welfare of its local communities. These are key issues for its business.

Its social investment guidelines contribute to local development, to purposeful dialog, and above all to providing a better quality of life for the current and future inhabitants of neighboring communities.



Huella Chile Certification

SAAM COMPANIES HELP THE HUALQUI COMMUNITY

Southern central Chile suffered one of the worst forest fires on record during January 2017. The effects were particularly intense for residents of the Biobio Region. The employees of SVTI launched an initiative, and together with employees from SVTI, ITI and SAAM Extraportuarios, they joined forces to help the rural village of Hualqui, where they rebuilt 12 homes for residents in the hilly areas around the community.

92

PORTS OPEN THEIR DOORS TO THE LOCAL COMMUNITY

The SAAM port terminals arranged guided tours for local communities, with the aim of sharing experiences and opinions based on technical and practical concepts, and to help them understand how ports operate.

For example in 2017 over 1,600 students from elementary, junior and senior high schools in Iquique, Antofagasta, San Antonio and Corral toured the SAAM terminals in these cities.

OVER 5,000 GUIDED TOURS
OF SAAM TERMINALS
DURING 2017.

PORTUARIA CORRAL PROVIDED THE CORRAL BAJO PROTECTION COMMITTEE WITH A NEW COMMUNITY CENTER

The alliance that Portuaria Corral is developing with the local community took a step forward in May 2017 when it provided them with a new community center, which will be managed by the Corral Bajo Protection Committee.



CORPORATE VALUES



COMMITMENT

IN
2017
THE SURVEY REVEALED A
COMMITMENT LEVEL OF
67%

which exceeds the Corporate Executive Board (CEB) international benchmark by 6%

Since 2013, SAAM has conducted a survey to measure corporate employee engagement, using an ongoing process of results management, which enables groups, divisions and companies to be compared over time.

These efforts include disseminating these results to all employees, devising contextualized improvement plans for relevant areas, complemented by universal plans to address those points that are important for all. Over 5,500 employees participated in the 2017 survey, which revealed that commitment had reached 67%, which exceeds the international benchmark by 6%.



Tug Tordo employees



TALENT MANAGEMENT

The company undertook a talent mapping exercise during 2017 to identify and develop the people with the greatest potential to assume leadership positions, and to strengthen its succession plan covering critical positions within group companies. This exercise examined over 800 professionals, 190 of which belong to the company's talent portfolio.

The objective that SAAM proposed in its Talent Development strategy is to identify professionals and prepare them to contribute to the sustainability of the business.

This strategy is reflected in various initiatives to attract, retain and develop young professionals to become the future leaders of SAAM and secure the sustainability of the business with an integrated perspective.

One such initiative is the Professional Internship Program, where future engineers with leadership potential and willingness to learn are invited to develop a specific project

in the company or any of its subsidiaries for two months.

Another initiative is the SAAM Trainee Program, which exposes young professionals to high-impact company projects, or to internships in other SAAM subsidiaries across the Americas, to improve their understanding of businesses outside Chile.

These initiatives complement the Talent Management process that identifies individuals who could take on positions carrying greater responsibility, thus providing ample internal mobility and career development.

They have enabled the company to be recognized as a benchmark for young professionals.

WORKPLACE SAFETY

The company's safety culture continued to be developed during 2017, with activities driven by the Occupational Health and Safety Policy.

- Fifteen CEOs of group companies participated in workshops that included field work, to strengthen their leadership with regard to safety issues.
- Six workshops were held, where the executive team from subsidiaries and associates with the highest accident rates focused on creating a risk prevention culture.
- Eight meetings were arranged to verify best practices in occupational health and safety in subsidiaries and associates with the highest accident rates.

- As a result of these and other activities, the accident rate fell by 11.3%.
- There were no fatal accidents at SAAM or its subsidiaries.
- These results enabled the company to negotiate a reduction in the insurance premium payable for the annual occupational accidents policy, down from 0.68% to 0.34%.

Furthermore, this year an Environmental Manager was appointed, the Environmental Policy was published, and the Risk Prevention Policy was created. A self-appraisal of the three divisions was undertaken, and the legal regulations that apply to the entire organization were surveyed. This new department held meetings and sought advice to define the environmental strategy for 2018 to 2020.

SAFETY DIPLOMAS AND ACADEMY

Twenty-three managers and divisional leaders from the Port Terminals, Towage and Logistics divisions studied for the Diploma in Risk Management. In addition, 215 supervisors have been trained in occupational health and safety issues between 2014 and 2017.



San Vicente Terminal Internacional employee

TRAINING

SAAM has developed an employee training and talent management plan, in order to develop the skills most valued by customers, and deliver services that strengthen its market leadership position. This requires continual analysis of market requirements and employee potential, after which development plans are designed to close the gaps.



81,519 HOURS

of training courses and workshops

3,925

employees trained

LONG-TERM EMPLOYEE RELATIONSHIPS

An important objective for SAAM is to establish long-term relationships with its employees. Therefore, it strives to achieve a shared vision with its employees that results in a safe working environment, operational continuity, productivity improvements and employee wellbeing.

It has focused on formal means of communication that channel employee concerns and jointly arrive at appropriate solutions, in order to achieve these objectives in a collaborative and harmonious manner.

Seminars were conducted during the year on port competitiveness and labor relations, which were attended by regional government authorities, maritime authorities, customers, executives and union leaders.

A Contractors Policy was defined that aims to secure the sustainability of the business through establishing long-term relationships with our suppliers, while emphasizing safety, regulatory compliance and the health and welfare of our contractors and subcontractors, just as we do for our own personnel.

During 2017

20 COLLECTIVE BARGAINING PROCESSES

culminated in new agreements, and 10 of these will be valid until 2020.

74% UNIONIZED

SAAM participated in a social dialog with the terminal's trade unions at Antofagasta, Iquique, San Antonio and San Vicente, where significant progress has been achieved with respect to occupational health and safety, quality of life and productivity.

EMPLOYEE PROFILE AND EQUALITY



8,715

EMPLOYEES

IN 13 COUNTRIES IN THE AMERICAS

Antofagasta Terminal Internacional employees



BOARD MEMBERS



BOARD DIVERSITY

By Gender

Men	7
Women	0

By Age Group

Under 30	0
Between 30 and 40	1
Between 41 and 50	1
Between 51 and 60	3
Between 61 and 70	1
Over 70	1



By Nationality

Chilean	7
Foreign	0

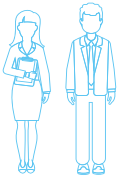
By Length of Service

Less than 3 years	3
Between 3 and 6 years	3
Between 6 and 9 years	1
Between 9 and 12 years	0
More than 12 years	0



San Antonio Terminal Internacional employees

SENIOR MANAGEMENT



DIVERSITY AMONG CHIEF EXECUTIVES AND DIVISIONAL EXECUTIVES THAT REPORT TO THE CEO OR THE BOARD

By Gender

Men	8
Women	2

By Age Group

Under 30	0
Between 30 and 40	3
Between 41 and 50	4
Between 51 and 60	3
Between 61 and 70	0
Over 70	0



By Nationality

Chilean	9
Foreign	1

By Length of Service

Less than 3 years	4
Between 3 and 6 years	4
Between 6 and 9 years	0
Between 9 and 12 years	0
More than 12 years	2



TOTAL WORKFORCE

102



DIVERSITY IN THE ORGANIZATION

By Country	Total
Brazil	453
Canada	104
Chile	5,662
Colombia	338
Costa Rica	279
Ecuador	936
Guatemala	26
Honduras	26
Mexico	351
Panama	153
Uruguay	368
USA	19
Grand Total	8,715



By Gender

Men	7,579
Women	1,136

By Age Group

Under 30	525
Between 30 and 40	2,142
Between 41 and 50	2,142
Between 51 and 60	3,375
Between 61 and 70	395
Over 70	136

By Seniority

Managers	159
Professionals	3,790
Others	4,766
Total Workforce	8,715



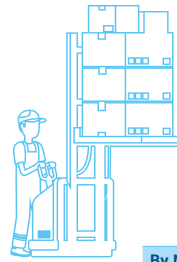
By Length of Service

Less than 3 years	3,826
Between 3 and 6 years	1,344
Between 6 and 9 years	2,135
Between 9 and 12 years	353
More than 12 years	1,057

By Salary Gap^(*)

	% of men's salary
Executives	97%
Professionals and Managers	89%
Administrators and Technicians	89%
Operators	100%

(*) Average base salary of women as a percentage of the average base salary of men at the same level on the remuneration scale.



By Nationality

Chile	5,648
Ecuador	907
Colombia	339
Brazil	452
Uruguay	362
Mexico	345
Costa Rica	271
Panama	152
Canada	104
USA	18
Others	117
Total	8,715

CORPORATE INFORMATION

104



CHAPTER 04





INCORPORATION

Sociedad Matriz SAAM S.A. (SM SAAM) is a publicly held corporation that was spun off from Compañía Sud Americana de Vapores S.A. (CSAV) at an extraordinary shareholders' meeting held on October 5, 2011, whose minutes were summarized in a public deed dated October 14, 2011, and legalized in the Valparaíso Notary of Mr. Luis Enrique Fischer Yávar. An extract of that deed was registered on page 63,113 number 46,346 of the Commerce Registry at the Santiago Property Registrar for 2011 and was published in the Official Gazette on October 25, 2011.

The terms agreed at that extraordinary shareholders' meeting regarding spinning off CSAV and subsequently incorporating SM SAAM required the following conditions precedent to be fulfilled: (i) that at least US\$1,100 million of the capital increase in CSAV agreed at the same meeting be subscribed and paid; and (ii) that third-party consents to this spin-off are granted, which are required under contractual obligations entered into by CSAV or its subsidiary, Sudamericana Agencias Aereas y Maritimas S.A.

Subsequently, these conditions precedent were fulfilled, so the spin-off of CSAV and the incorporation of SM SAAM were recorded in a public deed dated February 15, 2012, legalized by the Santiago Notary of Mr. Eduardo Diez Morello and noted in the margin of the registration of SM SAAM's incorporation.



OWNERSHIP AND SHARES

COMPANY CONTROLLER

The Luksic Group controls the company, through Quiñenco S.A. and its subsidiaries Inversiones Río Bravo S.A. and Inmobiliaria Norte Verde S.A. with 52.2% of the shares as of December 31, 2017, as defined in Chapter XV of Law 18,045.

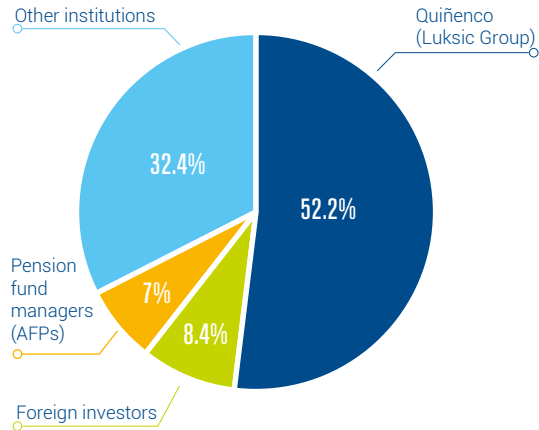
81.4% of Quiñenco S.A. is owned by Andsberg Inversiones Ltda., Ruana Copper A.G. Agencia Chile, Inversiones Orengo S.A., Inversiones Consolidadas Ltda., Inversiones Salta SpA., Inversiones Alaska Ltda., Inmobiliaria e Inversiones Río Claro S.A. and Inversiones Río Claro Ltda. The Luksburg Foundation indirectly controls 100% of Andsberg Inversiones Ltda., 100% of Ruana Copper A. G. Agencia Chile and 99.76% of Inversiones Orengo S.A.

Andronico Mariano Luksic Craig (Chilean ID number 6.062.786-K) and family control 100% of Inversiones Consolidadas Ltda. and Inversiones Alaska Ltda. Andrónico Luksic Craig's family holds 100% of Inversiones Salta SpA.

Inmobiliaria e Inversiones Río Claro S.A. and Inversiones Río Claro Ltda. are indirectly controlled by the Emian Foundation, in which the successors of the Late Mr. Guillermo Antonio Luksic Craig† (Chilean ID number 6.578.597-8) have interests. There is no shareholder agreement between the controllers of the company.

SHAREHOLDERS AND DIVIDENDS

As of December 31, 2017, Sociedad Matriz SAAM S.A. has 3,422 directly registered shareholders and depositors who hold share positions through the Central Securities Depository.



As of December 31, 2017, the 12 largest shareholders of SM SAAM are:

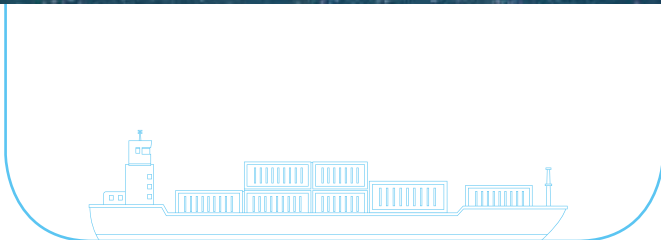
Personal/Company Name	Subscribed Shares	Paid Shares	Ownership Interest (%)
Inversiones Rio Bravo S.A.	3,237,543,274	3,237,543,274	33.25
Quiñenco S.A.	1,522,794,376	1,522,794,376	15.64
Moneda S.A. AFI for Pionero Investment Fund	763,985,000	763,985,000	7.85
Banco de Chile on behalf of non-resident third parties	662,840,683	662,840,683	6.81
BTG Pactual Chile S.A. Corredora de Bolsa	347,362,151	347,362,151	3.57
Inmobiliaria Norte Verde S.A.	322,149,301	322,149,301	3.31
Credicorp Capital S.A. Corredores de Bolsa	316,606,557	316,606,557	3.25
Inversiones Gran Araucaria Dos Limitada	203,116,235	203,116,235	2.09
Bolsa de Comercio de Santiago Bolsa de Valores	202,736,647	202,736,647	2.08
Siglo XXI Investment Fund	152,509,759	152,509,759	1.57
Larraín Vial S.A. Corredora de Bolsa	145,178,062	145,178,062	1.49
Compass Small Cap Chile Investment Fund	138,421,081	138,421,081	1.42

MAJOR CHANGES IN SHARE OWNERSHIP

Moneda S.A. AFI increased its interest to 7.85% during 2017. The Transoceanic group decreased its interest from 5.05% to 0.06%.



CORPORATE GOVERNANCE



108

The board of Sociedad Matriz SAAM and its senior executives keep its investors informed about the Company and its subsidiaries SAAM S.A., SAAM Ports S.A. and SAAM Logistics S.A. They ensure that all legal and ethical standards on the disclosure of information are fulfilled.

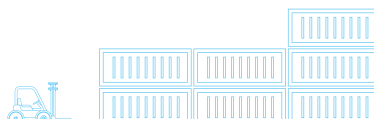
The board has seven members, who are each appointed for a three-year term. The company does not have any alternate directors.

At an annual general shareholders' meeting held on April 7, 2017, the shareholders approved the following compensation for the directors for 2017. A fixed fee for attending meetings equivalent to UF 100 per meeting, limited to one meeting per month, except for the chairman who receives twice the fee paid to a director. Variable compensation of 2.5% of the dividends for the financial year 2017, to be distributed equally among the directors in proportion to the period that each one has held office during that year, except for the chairman who receives twice the share paid to a director.

The board of directors received ThUS\$306 in fixed fees for attending board meetings during the year ended December 31, 2017, (ThUS\$403 for 2016) and ThUS\$661 in profit sharing (ThUS\$1,303 in 2016).

Messrs. Felipe Joannon Vergara and Francisco Gutiérrez Philippi received other compensation during 2017 that was not connected with their positions of chairman and director being ThUS\$149 (ThUS\$245 in 2016) and ThUS\$34 (ThUS\$29 in 2016), respectively.

The board did not contract any consultancy services during 2017.





Puerto Caldera

Name	Chilean ID Number	Relationship	Fixed Compensation		Variable Compensation	
			Board Meeting Attendance Fee ⁽¹⁾		Profit Sharing ⁽²⁾	
			2017 ThUS\$	2016 ThUS\$	2017 ⁽²⁾ ThUS\$	2016 ⁽²⁾ ThUS\$
Oscar Hasbún Martínez	11.632.255-2	Chairman	66	46	82	77
Jean-Paul Luksic Fontbona	6.372.368-1	Vice-Chairman	29	31	82	115
Francisco Pérez Mackenna	6.525.286-4	Director	49	46	82	115
Diego Bacigalupo Aracena	13.828.244-9	Director	17			
Francisco Gutiérrez Philippi	7.031.728-1	Director	49	54	82	115
Mario Da-Bove Andrade	4.175.284-K	Independent director	49	46	82	115
Jorge Gutiérrez Pubill	5.907.040-1	Independent director	49	35	60	-
Felipe Joannon Vergara	6.558.360-7	Former director	64	98	163	230
Juan Antonio Álvarez Avendaño	7.033.770-3	Former director	-	11	22	115
Hernán Büchi Buc	5.718.666-6	Former director	-	11	22	115
Arturo Claro Fernández	4.108.676-9	Former director	-	7	22	115
Christoph Schiess Schmitz	6.371.875-0	Former director	-	7	22	115
Ricardo Waidele Cortés	5.322.238-2	Former independent director	-	11	22	115
Gonzalo Menéndez Duque	5.569.043-K	Former director	-	-	-	38
Total			306	357	661	1.303

(1) Includes fixed fees for attending board meetings of Sociedad Matriz SAAM S.A. and subsidiaries.

(2) Includes profit sharing for years prior to the year of payment.

During 2017, the directors received training on free competition issues. Moreover, the attorney Nicole Nehme, a partner at the firm Ferrada Nehme, gave a presentation regarding a free competition compliance program, to which the Directors, executives and staff at subsidiaries and associates were invited.

DIRECTORS' COMMITTEE

The Directors' Committee of Sociedad Matriz SAAM S.A. was established by an extraordinary board meeting held on January 23, 2013, in accordance with Article 50 bis of Law 18,046. Since April 8, 2016, the Directors' Committee has been composed of the independent directors, Mr. Mario Da-Bove Andrade, Chairman, and Mr. Jorge Gutiérrez Pubill, and by the director Mr. Francisco Pérez Mackenna.

The CEO, the CFO and the Chief Counsel attend these meetings on a regular basis.

TASKS

The Directors' Committee devoted itself to exercising the authority and duties established in Article 50 bis of Law 18,046 during 2017, and completed the following tasks:

1. Reviewed the Consolidated Financial Statements of Sociedad Matriz SAAM S.A. and its subsidiary, and the associated final report issued by the external auditors for the year ended December 31, 2016. It endorsed their presentation to the shareholders for approval. Reviewed without comments the Interim Consolidated Financial Statements of the company and its subsidiary, as of March 31, June 30 and September 30, 2017, and the External Audit Plan for that year.
2. Proposed that the board suggests at the annual general shareholders' meeting that KPMG Auditores & Consultores Limitada be appointed as external auditors to audit the accounting records and financial statements during 2017, and the risk raters Feller-Rate Clasificadora de Riesgo Limitada and Clasificadora de Riesgo Humphreys Limitada be retained for the same period.
3. Reviewed the background information relating to the transactions referred to in Chapter XVI of Law 18,046 between the Company and its subsidiaries and related entities, and reported to the board on these matters. The following documents were reviewed by the Committee, prior to their submission to the board:
 - a) Contract for the partial supply of fuel and lubricants with the related company ENEX S.A.
 - b) Consultancy contract with the director, Mr. Francisco Gutiérrez Philippi.
 - c) Waiver of shareholders' agreement at the associate Antofagasta Terminal Internacional S.A.
 - d) Consultancy contract with the related company South Andes Capital.
 - e) Severance conditions for a senior executive.
 - f) The acquisition by SAAM Inversiones SpA, of non-controlling interests held in SAAM S.A., SAAM Ports S.A and SAAM Logistics S.A. in the related company Corvina Shipping Co. S.A., a subsidiary of Compañía Sud Americana de Vapores S.A.
4. Reviewed the compensation policies and plans for managers and senior executives.
5. Reviewed, upon board request, corporate governance practices adopted by the company and contained in General Regulation 385 issued by the Superintendent of Securities and Insurance.
6. Reviewed, upon board request, the results and progress on occupational health and safety issues and made suitable recommendations, reviewed the Annual Internal Audit Plan for 2017, as well as the results, follow-up and reports issued by the Controller, and the biannual report issued by the Crime Prevention Officer.

The Directors' Committee did not contract any consultancy services during 2017, so it did not incur any such expenses, and it did not make any recommendations to the shareholders.

COMPENSATION OF EACH MEMBER

At an annual general shareholders' meeting of Sociedad Matriz SAAM S.A. held on April 7, 2017, the shareholders established the fixed compensation for directors who are members of the Directors' Committee, being one third of the compensation for each director attending a meeting, which is UF 33.34 per meeting, limited to one meeting per month, plus an additional one third of profit sharing payable to a director.

The Directors' Committee received ThUS\$46 in fixed fees for attending meetings during the year ended December 31, 2017, (ThUS\$45 for 2016) and ThUS\$81 in profit sharing (ThUS\$114 in 2016).

Name	Chilean ID Number	Relationship	Fixed Compensation		Variable Compensation		Date	
			Attendance at Committee Meetings		Profit Sharing		Appointed	Ceased
			2017 ThUS\$	2016 ThUS\$	2017 ThUS\$	2016 ThUS\$		
Mario Da-Bove Andrade	4.175.284-K	Independent director	16	15	27	38	23/01/13	-
Jorge Gutiérrez Pubill	5.907.040-1	Independent director	15	12	20	-	08/04/16	-
Francisco Pérez Mackenna	6.525.286-4	Director	15	14	27	38	26/04/13	-
Ricardo Waidele Cortés	5.322.238-2	Former independent director	-	4	7	38	23/01/13	08/04/16
Total			46	45	81	114		

111

The Directors' Committee did not contract any consultancy services during 2017, so it did not incur any such expenses, and it did not make any recommendations to the shareholders.

MANAGEMENT COMPENSATION

The compensation received by managers and senior executives during 2017 and 2016 was paid by the subsidiary SAAM S.A.

The executives receive a bonus for their management performance during each year, which also is paid by SAAM. This bonus is awarded by the board after assessing management performance for the year and the amount is based on each person's fixed compensation.

Total compensation, including bonuses and termination benefits for years of service, paid by SAAM to managers and senior executives of SM SAAM for 2017 was ThUS\$5,721 (ThUS\$4,252 in 2016).

The termination benefits for years of service included in the above totals was ThUS\$804 (ThUS\$0 in 2016).



San Vicente Terminal Internacional employee



Puerto Caldera tugs

STOCK PERFORMANCE AND SHAREHOLDER RIGHTS

9,736,791,983

SHARES

Share capital is divided into 9,736,791,983 single series shares as of December 31, 2017, which are distributed among 3,422 shareholders.

113

SMSAAM shares are listed on Santiago Exchange, the Valparaíso Stock Exchange and the Chilean Electronic Exchange.

3,422

SHAREHOLDERS

The SMSAAM share price rose by 33.1% during 2017.



DIVIDEND POLICY

The company's dividend policy consists of distributing in cash 50% of net distributable income for the year, as agreed at the board meeting dated March 3, 2017.

DIVIDENDS PAID

A final dividend of US\$29,662,280.80, which represents 54.38% of net distributable income for the year ended December 31, 2016, was paid in 2017, which was a dividend per share of US\$0.003046412088, equivalent to Ch\$2.00. This dividend is mixed, as it comprises:

- a) A mandatory minimum dividend established by the Corporations Law of 30% of net distributable income.
- b) An additional dividend representing 24.38% of the same net distributable income.

Type	Dividend	Payment Date	Dividends Paid per Share		
			Ch\$	US\$	For Year
Final	1	05-15-2013	1.444664	0.003056	2012
Final	2	04-30-2014	2.099294	0.0037759	2013
Final	3	05-08-2015	1.92422	0.0031344	2014
Final	4	05-06-2016	2.40997	0.00354	2015
Final	5	05-05-2017	2.00	0.00304641	2016

114

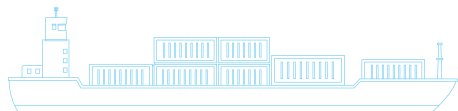
STOCK EXCHANGE TRANSACTIONS

The company's shares are traded on Santiago Exchange, the Chilean Electronic Exchange and the Valparaíso Stock Exchange.

These shares were traded as follows during 2017:

	Number of Shares Traded	Total Trading Value (Ch\$)	Average Closing Price (Ch\$)
First quarter	302,709,320	17,201,999,596	Ch\$54.14
Second quarter	873,768,368	54,929,094,227	Ch\$62.71
Third quarter	339,464,342	22,424,564,766	Ch\$67.55
Fourth quarter	323,153,994	20,362,239,123	Ch\$64.01

Source: Santiago Exchange, the Chilean Electronic Stock Exchange and the Valparaíso Stock Exchange



DIRECTOR AND SENIOR EXECUTIVE PERCENTAGE SHAREHOLDINGS

The directors Mr. Francisco Gutiérrez Philippi and Mr. Francisco Perez Mackenna held insignificant amounts of shares in the company (equal to or less than 0.1% of total share capital) as of December 31, 2017. The Chairman, Mr. Oscar Hasbun Martínez, and the directors, Messrs. Diego Bacigalupo Araceba, Mario Da-Bove Andrade, Jorge Gutiérrez Pubill, and Jean-Paul Luksic Fontbona held no shares in the company.

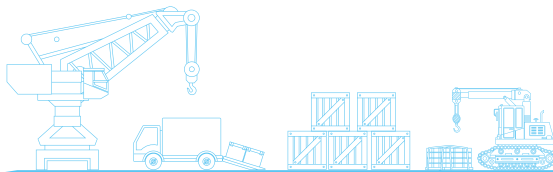
The company's senior executives held no shares in the company.

RISK FACTORS

The main risk factors faced by SM SAAM and subsidiaries are those inherent to their markets in Chile and abroad. They include:

- Financial risk
- Credit risk
- Increased competition
- Skilled labor
- Economic cycles
- Renewal of concessions
- Political and economic conditions
- Accidents and natural disasters
- Environmental standards

These risks are discussed in greater detail in the Risk Factors section of the Earnings Report.



MATERIAL OR ESSENTIAL EVENTS



JANUARY 17, 2017

Material Event

Bond placement A Dutch Auction was held on Santiago Exchange, in order to place B and C Series SM SAAM bonds. The B Series bonds were placed for UF 1.4 million, at an interest rate of 1.88%pa, to mature on December 15, 2021, and were charged to line number 793. The C Series bonds were placed for the same amount, at an interest rate of 2.30%pa, to mature on December 15, 2026, and were charged to line number 794.

FEBRUARY 8, 2017

Complementary Material Event Acquisition or disposal of shares or share packages.

This event complements the event dated September 27, 2016, relating to the acquisition of 51% of Sociedad Portuaria de Caldera (SPC) S.A. and Sociedad Portuaria Granelera de Caldera (SPGC) S.A. (the "Companies"). This event reports that the approvals from the authorities and local regulatory bodies required to close this transaction have been obtained, and that SAAM Operadora de Puertos Empresa de Estiba y Desestiba Costa Rica S.A., a wholly owned subsidiary of SAAM Puertos S.A., has acquired these shares from Sociedad Portuaria Regional de Buenaventura S.A.

As a result, the companies immediately became controlled by SAAM Puertos S.A., an indirect subsidiary of SM SAAM.

The transaction price to acquire a 51% interest in the companies was US\$ 48.5 million.

MARCH 7, 2017

Dividend distribution

The board agreed to propose at the annual general shareholders' meeting a dividend of Ch\$19,473,583,966, equivalent to Ch\$2 per share, charged to net distributable income for 2016. This dividend comprises the mandatory minimum dividend plus an additional dividend.

It proposed to pay this dividend on May 5, 2017, to all shareholders registered in the respective register at midnight on the fifth business day prior to that date.

APRIL 21, 2017

Acquisition or disposal of shares or share packages.

SM SAAM owns a 35% indirect interest in the Peruvian company Trabajos Marítimos S.A. ("Tramarsa"). Tramarsa's remaining shareholders hold 65% of its share capital. They are Inversiones Piuranas S.A. and Ransa Comercial S.A. and both belong to the Romero Group (hereinafter jointly referred to as the "Romero Group"). Tramarsa operates port infrastructure, a fleet of tugs, and logistics services in Peru and Bolivia, and currently indirectly owns all the share capital of Terminal Internacional del Sur S.A.

SM SAAM decided to sell its entire indirect interest in Tramarsa, and in compliance with the "right of first refusal" contained in the Shareholder's Agreement, announced this decision to Romero Group, offering to sell its interest in Tramarsa for US\$ 124,042,284.

Today, the Romero Group notified SM SAAM that it has accepted this offer under the indicated terms. Therefore, in accordance with the Shareholder's Agreement, the transaction should be closed no later than May 6, 2017.

This sale will generate a non-recurring gain net of taxes for SM SAAM of approximately US\$33 million.

JULY 7, 2017

Company division, merger or constitution.

It was agreed to divide the operating subsidiary SAAM S.A. into three companies. The legal successor SAAM S.A. will keep the towage business. SAAM Ports S.A. will be created to operate the port terminals business, and SAAM Logistics S.A. for the logistics business. This will leave SM SAAM with three subsidiaries, one for each business.

JULY 21, 2017

Management changes

The SM SAAM board held an extraordinary meeting on this date, to receive the resignation submitted by the Chairman, Mr. Felipe Joannon Vergara for personal reasons, with effect from August 4, 2017.

At that meeting, the board unanimously agreed to warmly acknowledge and thank Mr. Joannon for his valuable contribution to the development of SM SAAM since its inception, for his contribution to preparing an appropriate structure and organization for the company to be listed as a corporation, and for his participation and active involvement in achieving the principal milestones that have marked the recent history of the company, its subsidiaries and related companies in its three business divisions.

AUGUST 4, 2017

Management changes

The SM SAAM board held a meeting on this date to appoint Mr. Oscar Hasbun Martinez as Chairman of the Board and of the company, and confirm that Mr. Jean-Paul Luksic Fontbona continues as Vice-Chairman.

The SM SAAM board also unanimously agreed to appoint Mr. Diego Bacigalupo Aracena as a director to replace Mr. Felipe Joannon Vergara. Mr. Bacigalupo will assume his duties from August 5, 2017, until the next annual general shareholders' meeting, when the entire board needs to be re-appointed.



MAIN PROPERTIES AND FACILITIES

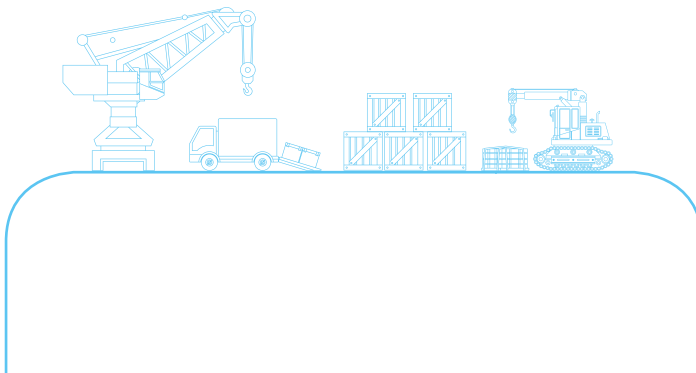
The following table describes SAAM's principal properties and facilities used to operate its three businesses.

Towage

Country	Company	Own/Leased	Location	Total Surface Area (m2)	Site Use
Brazil	SAAM SMIT Towage Brasil	Leased	Río de Janeiro, Angra dos Reis, Santos, Paranaguá, Itaguaí, São Luís, Itajaí, Salvador, Macapá, Pará, Rio Grande, Vitória, Suape, Barcarena, Fortaleza	4,492	Offices
Panama	SAAM SMIT Towage Panama	Leased	La Boca, Manzanillo	361	Offices
Canada	SAAM SMIT Towage Canada	Leased	Vancouver, Prince Rupert and Kitimat	56,050	Offices
Canada	SAAM SMIT Towage Canada	Leased	New Westminster and Squamish	1,801	Operations
Mexico	SAAM SMIT Towage Mexico	Leased	Mexico City, Lázaro Cárdenas, Veracruz, Altamira, Tuxpan	1,615	Offices
Mexico	SAAM SMIT Towage Mexico	Leased	Veracruz and Paraiso	850	Operations
Costa Rica	Concesionaria SAAM Costa Rica	Leased	San Jose	97	Offices
Ecuador	Ecuaestibas	Owned	Guayaquil	276	Offices
Ecuador	Ecuaestibas	Leased	Guayaquil	94	Offices
Guatemala	Marex S.A.	Leased	Puerto Quetzal	80	Offices
Honduras	SAAM Remolques Honduras S.A.	Leased	Puerto Cortes	33	Offices
Uruguay	KIOS S.A.	Leased	Montevideo	85	Offices
Chile	SAAM S.A.	Leased	Arica, Iquique, Antofagasta, Coquimbo, Valparaíso, Talcahuano, Punta Arenas	7,086	Offices
Total				72,919	

Port Terminals

Country	Company	Own/Leased	Location	Total Surface Area (m2)	Site Use
Chile	Iquique Terminal Internacional (ITI)	Leased	Iquique	135,000	Operations
Chile	Antofagasta Terminal Internacional (ATI)	Leased	Antofagasta	157,000	Operations
Chile	San Antonio Terminal Internacional (STI)	Leased	San Antonio	305,000	Operations
Chile	San Vicente Terminal Internacional (SVTI)	Leased	Talcahuano	409,000	Operations
Chile	Portuaria Corral	Leased	Valdivia, Corral	7,400	Operations
Chile	Terminal Portuaria Arica (TPA)	Leased	Arica	249,000	Operations
USA	Florida International Terminal (FIT)	Leased	Port Everglades, Florida	166,000	Operations
Mexico	Terminal Marítima Mazatlán (TMAZ)	Leased	Mazatlan, Sinaloa	152,000	Operations
Ecuador	Terminal Portuario Guayaquil (TPG)	Leased	Guayaquil	86,000	Operations
Colombia	Puerto Buenavista (PBV)	Leased	Cartagena de Indias	62,000	Operations
Costa Rica	Puerto Caldera	Leased	Caldera	270,000	Operations
Total				1,401,400	



Logistics

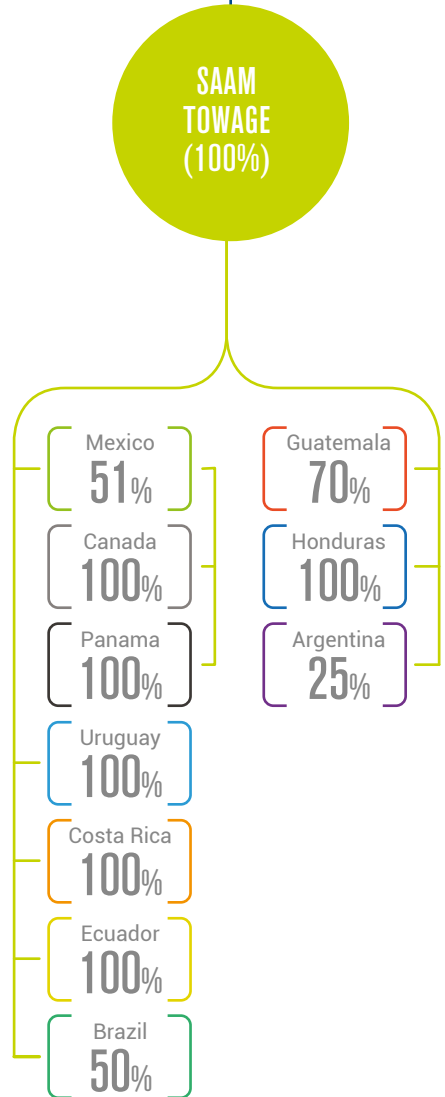
Country	Company	Own/Leased	Location	Total Surface Area (m2)	Site Use
Chile	Inmobiliaria San Marco	Owned	Arica, Iquique, Antofagasta, Coquimbo, Valparaiso, Talcahuano, Punta Arenas	7,086	Offices
Chile	Inmobiliaria San Marco	Owned	Arica, Iquique, Antofagasta, Quintero, Valparaiso, Santiago, San Antonio, Talcahuano, Pto Montt, Pto Chacabuco, Punta Arenas	935,765	Operations
Chile	Inmobiliaria San Marco	Owned	San Antonio, Calbuco	3,642,790	Development projects
Chile	Aerosan	Leased	Arturo Merino Benitez Airport	6,622	Offices
Chile	Aerosan	Leased	Arturo Merino Benitez Airport (Stgo)	7,094	Operations
Ecuador	Aronem	Leased	Mariscal Sucre Airport (Quito)	2,304	Operations
Colombia	Transaereo	Leased	International Airport Cargo Terminal in Bogotá and Barranquilla	12,629	Operations
Chile	Reloncaví	Leased	Talcahuano, Puerto Montt, Valdivia, Corral, San Antonio, Constitucion	1,237	Operations
Chile	Reloncaví	Leased	Valdivia, San Antonio	1,177	Offices
Chile	Reloncaví	Owned	Talcahuano, Puerto Montt	26,446	Operations
Chile	Reloncaví	Owned	Pto Montt	1,138	Offices
Uruguay	Luckymont	Leased	Punta Pereira	30,000	Operations
Total				4,674,287	

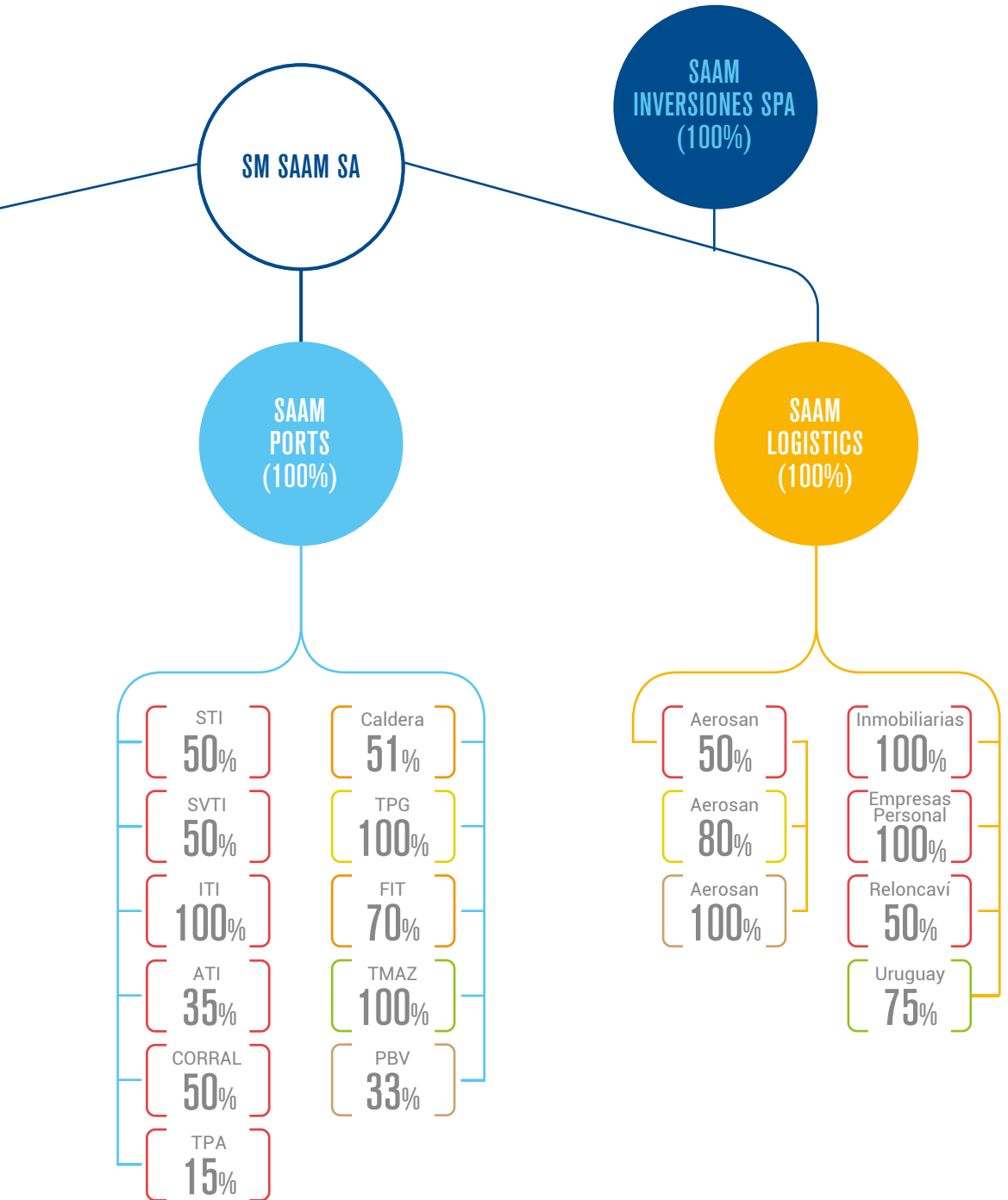




FINAL SUMMARIZED STRUCTURE 2017

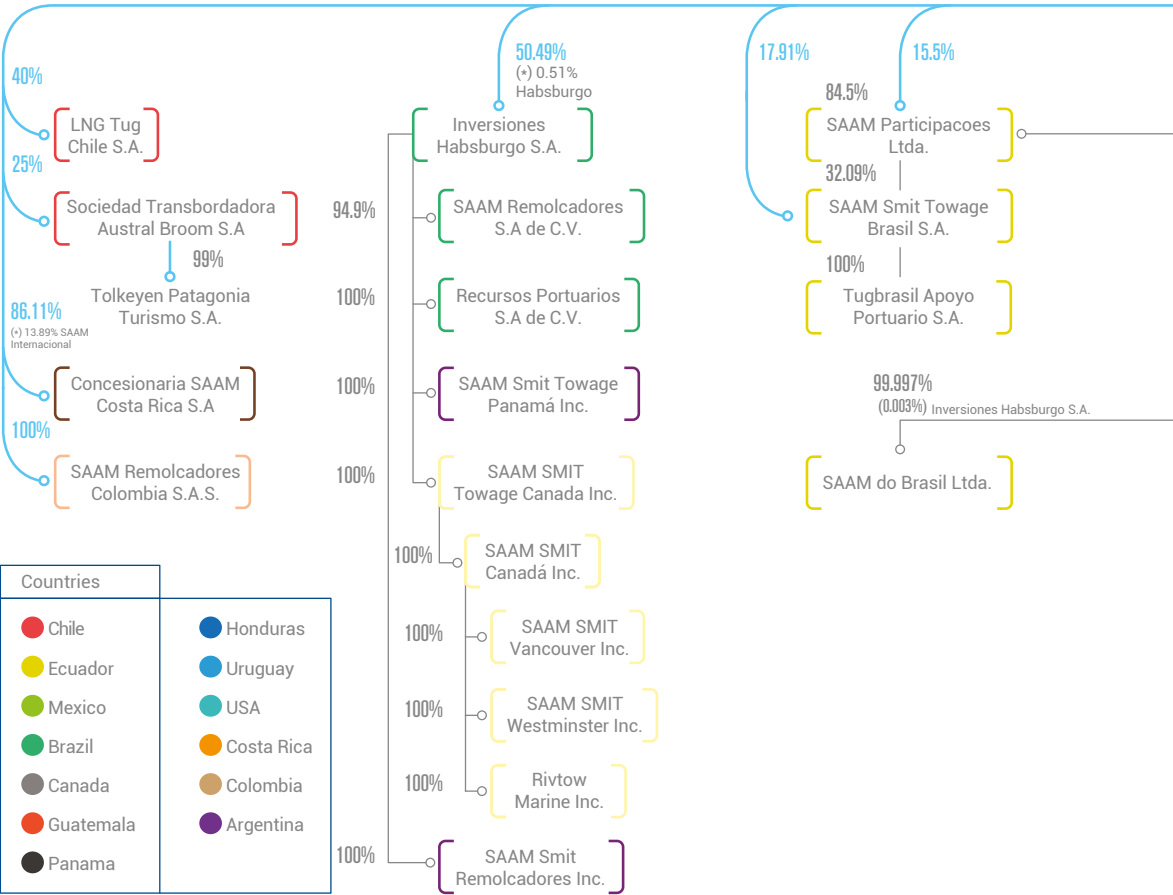
Countries	
● Chile	● Honduras
● Ecuador	● Uruguay
● Mexico	● USA
● Brazil	● Costa Rica
● Canada	● Colombia
● Guatemala	● Argentina
● Panama	





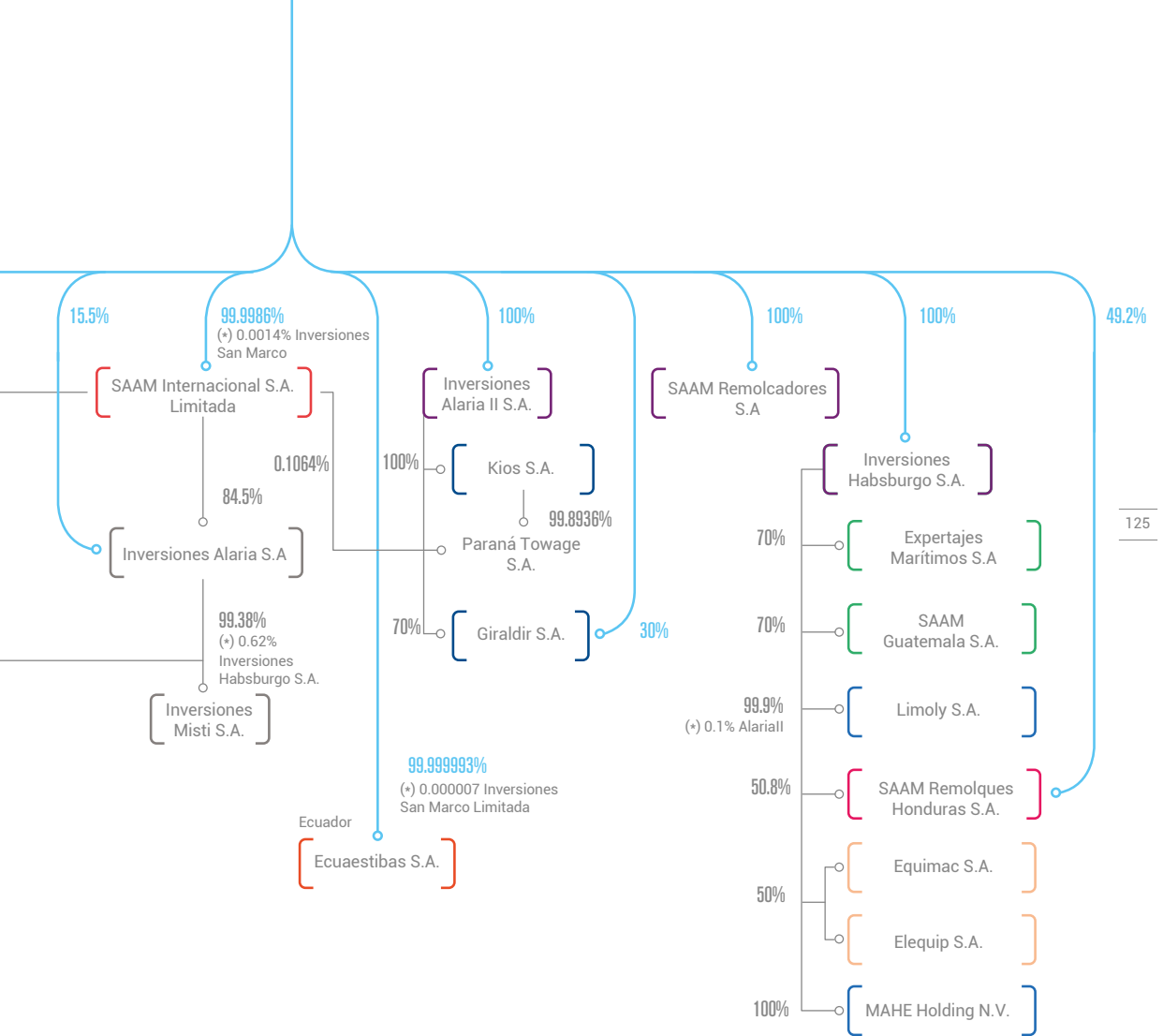
SAAM TOWAGE

124



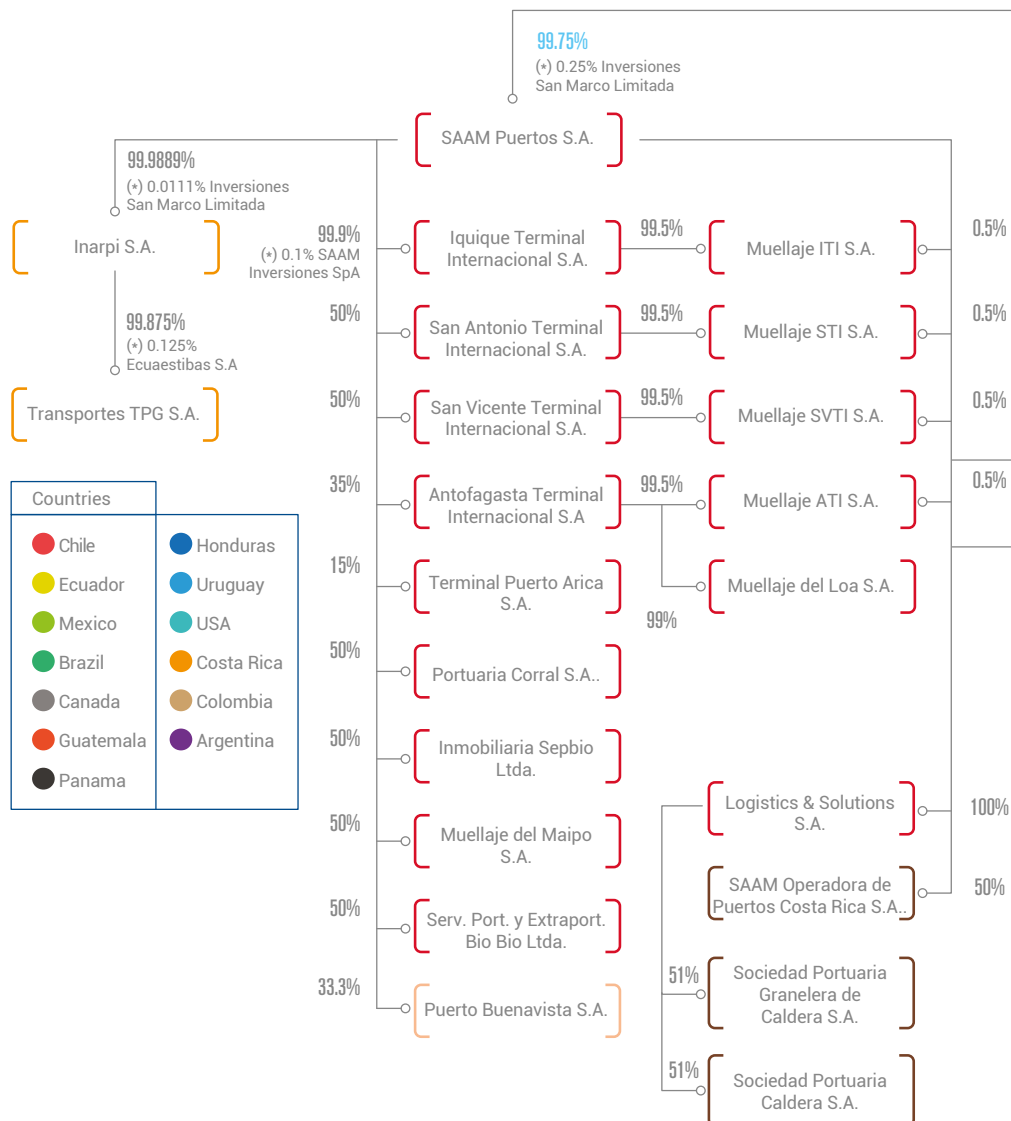
Countries	
● Chile	● Honduras
● Ecuador	● Uruguay
● Mexico	● USA
● Brazil	● Costa Rica
● Canada	● Colombia
● Guatemala	● Argentina
● Panama	

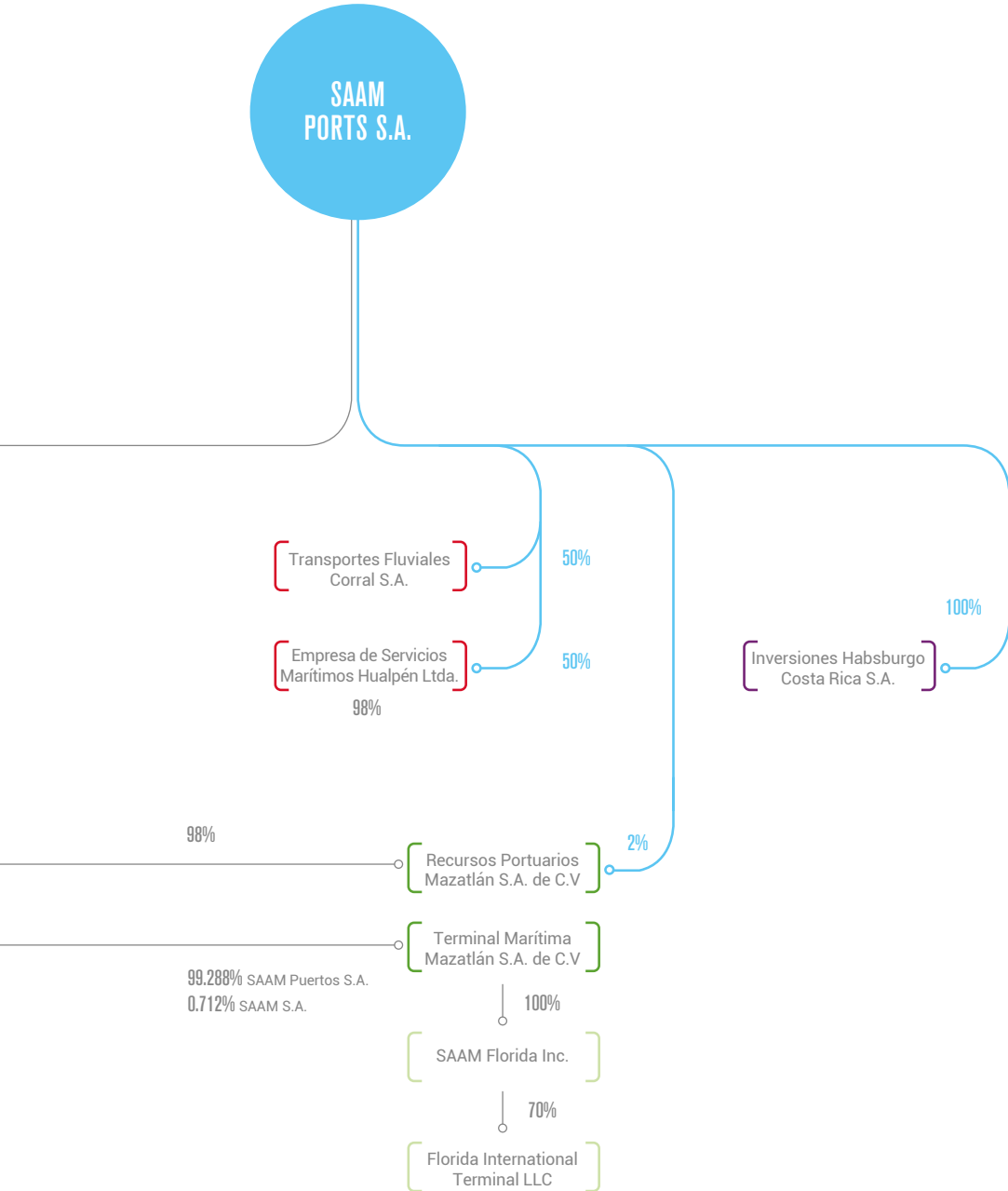
SAAM S.A.
TOWAGE
(Legal successor)



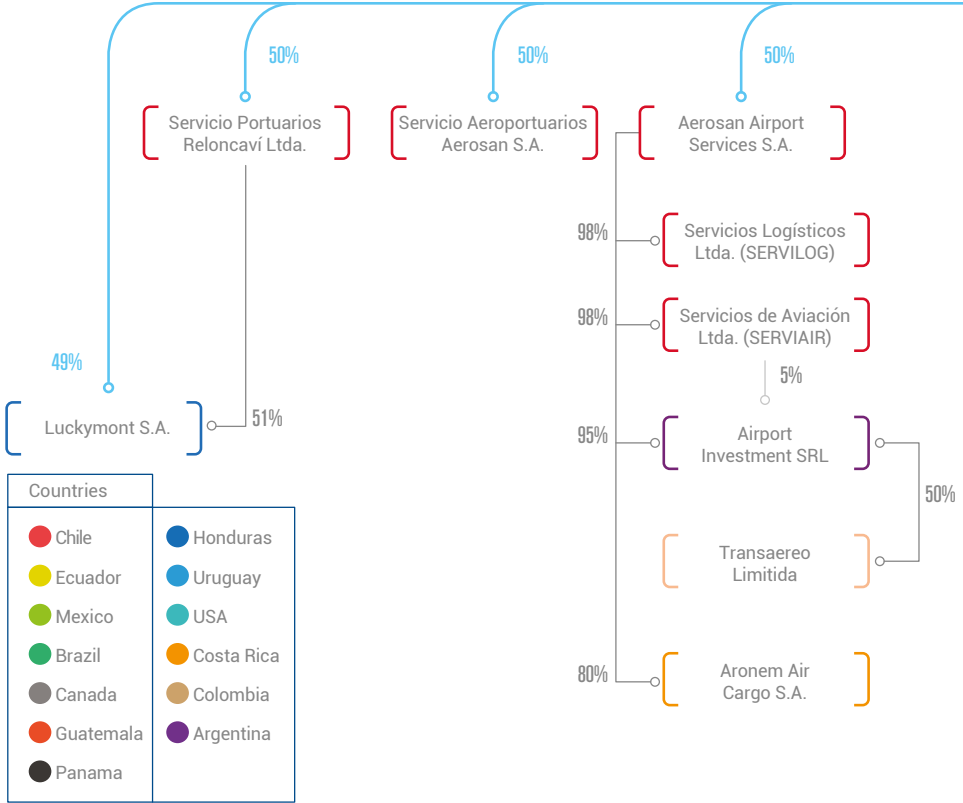
SAAM PORTS S.A.

126

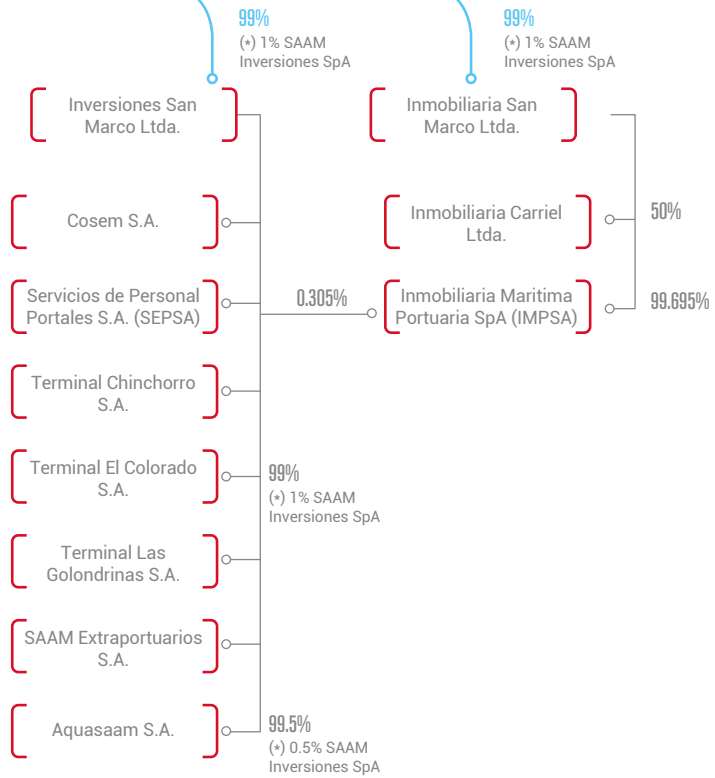




SAAM LOGISTICS S.A.



SAAM
LOGISTICS S.A.



SUBSIDIARIES AND ASSOCIATES

SAAM S. A.	
Company name:	SAAM S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	US\$78,364,572.40
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	45.91%
Corporate purpose:	a/ Providing all kinds of maritime towage and launch services either directly or through other companies, including constructing, acquiring, developing, benefiting from and operating boats and barges, and providing towage, maneuvering and transporting services, including attending, rescuing, piloting, supplying and supporting vessels, naval craft, offshore operations and the maritime industry in general; b/ Acting as representative or agent for national or foreign companies; and in particular, acting as representative or agent for ship owners and maritime shipping companies in general, and providing agency services and/or attending to special or non-special merchant ships, and acting as agents for freight, passengers and tourism; c/ Acquiring and disposing of shares in corporations, shares or rights in other companies, bonds, debentures, commercial paper and other securities, and managing, transferring and operating them, receiving their income and benefiting from their sale; financing related companies and providing them with any kind of service and advice, both in Chile and abroad; and d/ Performing any other activities related to these purposes, for its own benefit or on behalf of third parties and/or associates or joint ventures with third parties.
Board of directors:	Óscar Hasbún Martínez (1), Macario Valdés Raczynski (3) and Hernán Gómez Cisternas (4)
Chief Executive Officer:	Felipe Rioja Rodríguez
Main contracts with the parent company:	Providing administration and accounting services, financial and tax advice, legal advice, internal audit services and public relations advice.

SAAM LOGISTICS S.A.	
Company name:	SAAM Logistics S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	US\$24,805,307.15
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	14.37%
Corporate purpose:	<p>/i/ Providing logistics services covering storage, transport, distribution and assembly of any kind of kits, products or consumables, including providing additional services related to these products, such as packaging, marking, selecting, weighing, sorting, fumigating, certifying, temperature controlling and any similar task; /ii/ Providing logistics services related to procurement, availability, delivery, distribution, storage and management of product information of any nature; /iii/ Providing complementary services required for cargo and containers, such as consolidation and deconsolidation, loading and unloading on vehicles, loading and unloading of merchandise, connections to specialized plants, certificates, temperature controls, and intermediate operations in port precincts, for berthed vessels and for maneuvering vessels, such as stowage, stacking, horizontal and vertical movements and other ancillary tasks related to loading or unloading vessels and naval craft; /iv/ Providing maintenance services for containers, such as cleaning, greasing, maintenance, repairs and modifications; /v/ Providing technical assistance and consulting services, including administrating, managing, supplying, planning, organizing and surveying services, and executing systems and technology projects relating to transport and storage; /vi/ Leasing containers with packaging, and cranes or cargo-handling equipment in general; /vii/ Importing, exporting and selling products and consumables of any nature, with representation; /viii/ Managing national and international transport services in general, and providing shipping agency services, loading and unloading agency services or wharfage services, shipper's agent; forwarding agent or freight forwarder, and other services of a similar nature; (ix) Providing other activities related to the company's purpose, for its own benefit or on behalf of third parties, and/or associates or joint ventures with third parties and participating as a shareholder or partner in other companies.</p>
Board of directors:	Óscar Hasbún Martínez (1), Macario Valdés Raczynski (3) and Hernán Gómez Cisternas (4)
Chief Executive Officer:	Alfredo Nunes Pinto Junior

131

SAAM PORTS S.A.	
Company name:	SAAM Ports S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	US\$40,181,686.18
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	24.33%
Corporate purpose:	<p>a/ Directly, or through other companies, performing any port activity, including constructing, acquiring, developing, operating and benefiting from ports and port terminals, providing port services, including mobilization services, shipping, loading and unloading of merchandise, warehousing and storage, wharfage services, attending to vessels and the embarkation and disembarkation of passengers; b/ Acquiring, investing, operating and/or managing companies engaged in operating ports and/or port terminals, for its own benefit or on behalf of third parties or associated with third parties; and c/ Performing any other investments or tasks necessary, useful, ancillary or related to the above.</p>
Board of directors:	Óscar Hasbún Martínez (1), Macario Valdés Raczynski (3) and Hernán Gómez Cisternas (4)
Chief Executive Officer:	Yurik Díaz Reyes

AEROSAN AIRPORT SERVICES S.A.

Company name:	Aerosan Airport Services S.A
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	US\$4,479,276.40
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets:	0.59%
Corporate purpose:	Attending to aircraft, freight and passengers at airports, airport maintenance, vessel maintenance and repair, cargo handling and its reception, storage, shipping and delivery. Providing land transport for passengers and cargo to and from airports.
Board of directors:	Macario Valdés Raczynski (3), Alfredo Nunes Pinto Junior, Juan Carlos Liscano and Peter Stanham
Chief Executive Officer:	Patricio Latorre Sepúlveda
Main contracts with the parent company:	Providing administration and accounting services, financial and tax advice, legal advice, internal audit services and public relations advice.

ANTOFAGASTA TERMINAL INTERNACIONAL S.A.

Company name:	Antofagasta Terminal Internacional S.A.
Type of entity:	Privately held corporation, registered in the special register of reporting entities.
Subscribed and paid-in capital:	US\$7,000,000
Ownership interest (%):	35.00%
Investment as a percentage of the parent company's net assets:	0.59%
Corporate purpose:	Developing, maintaining and operating Berth No. 2 at the port of Antofagasta. Wharfage and storage for this berth.
Board of directors:	Standing Members: Yurik Díaz Reyes, Franco Montalbetti Moltedo, Macario Valdés Raczynski (3), Francisco Gutiérrez Philippi (2), Juan Esteban Bilbao García, Luis Mancilla Pérez, Ramón Jara Araya and Mauricio Ortíz Jara. Alternates: Enrico Martini García, Alberto Bórquez Calbucura, Felipe Rioja Rodríguez, Rodrigo Jiménez Pacheco, Rodrigo Faura Soletic, Carlos Acuña Cares and Solange Medina Espinoza.
Chief Executive Officer:	Cristian Wulf Sotomayor

AQUASAAM S.A.

Company name:	Aquasaam S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	Ch\$8,009,400,337
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	0.05%
Corporate purpose:	Consulting and executing engineering projects of any nature, particularly in the maritime sector, providing construction, development, assembly and maintenance services for rafts and boats, mooring services, maintenance and repair of nets and other services related to the salmon industry, and representation and marketing of implements and attachments used mainly in the salmon industry and fish-farming in general.
Board of directors:	Alfredo Nunes Pinto Junior, Hernán Gómez Cisternas (4) and Juan Antonio Núñez Parada.
Chief Executive Officer:	Fernando Encinas Ciesla

COSEM S.A.

Company name:	Cosem S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	Ch\$50,176,840
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	0.00%
Corporate purpose:	Providing skilled labor to mobilize cargo
Board of directors:	Alfredo Nunes Pinto Junior, Fernando Encinas Ciesla and Gastón Moya Rodríguez (6)
Chief Executive Officer:	Claudio Hurtado Lattapiat

EMPRESA DE SERVICIOS MARÍTIMOS Y PORTUARIOS HUALPÉN LIMITADA

Company name:	Empresa de Servicios Marítimos y Portuarios Hualpén Limitada
Type of entity:	Limited liability company
Subscribed and paid-in capital:	Ch\$204,232,502
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets:	0.00%
Corporate purpose:	Providing vessel loading and unloading services
Board of directors:	Hernán Gómez Cisternas (4), Yurik Díaz Reyes, Andrés Schuler Skalweit and Martin Skalweit Rudloff
Chief Executive Officer:	Diego Sprenger Rochette

INMOBILIARIA CARRIEL LIMITADA

Company name:	Inmobiliaria Carriel Limitada
Type of entity:	Limited liability company
Subscribed and paid-in capital:	Ch\$140,024,660
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets:	0.01%
Corporate purpose:	Administrating, leasing, using and benefiting from urban real estate in any manner
Board of directors:	Standing Members: Hernán Gómez Cisternas (4), Alfredo Nunes Pinto Junior, Rodolfo Skalweit Waschmann and Martin Skalweit Rudloff
Alternates: Yurik Díaz Reyes and Felipe Barison Kahn	
Chief Executive Officer:	Nelson Soto León

INMOBILIARIA MARÍTIMA PORTUARIA SpA

Company name:	Inmobiliaria Marítima Portuaria SpA
Type of entity:	Private limited company
Subscribed and paid-in capital:	Ch\$31,148,043,427
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	8.55%
Corporate purpose:	Entering into any kind of trade agreement and/or related business involving: (a) investments in real estate, including acquiring, selling, marketing, operating and constructing them in any form; b) investments in tangible or intangible movable property, such as shares, bonds, debentures, rights in companies, and any kind of commercial paper, including acquiring, selling, marketing, benefiting from and constructing them in any form; and (c) operating concessions of any nature
Management:	Managed by SAAM S.A. through duly appointed representatives.
Chief Executive Officer:	Hernán Gómez Cisternas (4)

INMOBILIARIA SAN MARCO LIMITADA

Company name:	Inmobiliaria San Marco Ltda.
Type of entity:	Limited liability company
Subscribed and paid-in capital:	Ch\$33,717,023,789
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	8.57%
Corporate purpose:	Directly or indirectly administrating, leasing and generally using urban real estate; and any other related business agreed by the shareholders.
Management:	Managed by SAAM S.A. through duly appointed representatives.
Chief Executive Officer:	Hernán Gómez Cisternas (4)

INMOBILIARIA SEPBIO LIMITADA

Company name:	Inmobiliaria Sepbio Limitada
Type of entity:	Limited liability company
Subscribed and paid-in capital:	Ch\$10,710,000
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets:	0.03%
Corporate purpose:	Acquiring, managing, operating, transferring and marketing any kind of tangible and intangible, agricultural and non-agricultural, urban or rural property, performing real estate transactions for its own benefit or on behalf of third parties, and directly or indirectly performing any kind of general real estate transaction, and any other complementary business agreed by the shareholders
Management:	Board of directors through duly appointed representatives.
Chief Executive Officer:	Eduardo González Muñoz

INVERSIONES SAN MARCO LIMITADA

Company name:	Inversiones San Marco Limitada
Type of entity:	Limited liability company
Subscribed and paid-in capital:	US\$9,451,811.82
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	0.92%
Corporate purpose:	Performing any business and investment, for its own benefit or on behalf of third parties, using any kind of movable and immovable, tangible and intangible property, including securities and commercial paper.
Management:	Managed by SAAM S.A. through duly appointed representatives.
Chief Executive Officer:	Hernán Gómez Cisternas (4)

IQUIQUE TERMINAL INTERNACIONAL S.A.

Company name:	Iquique Terminal Internacional S.A.
Type of entity:	Privately held corporation, registered in the special register of reporting entities.
Subscribed and paid-in capital:	US\$10,000,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	3.06%
Corporate purpose:	Developing, maintaining and operating Berth No. 2 at the port of Iquique, owned by Empresa Portuaria Iquique. Providing wharfage and storage for this berth.
Board of directors:	Yurik Díaz Reyes, Macario Valdés Raczynski (3), Francisco Gutiérrez Philippi (2) and Alberto Bórquez Calbucura
Chief Executive Officer:	Manuel Cañas Estévez

LNG TUGS CHILE S.A.

Company name:	LNG Tugs Chile S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	US\$500,000
Ownership interest (%):	40.00%
Investment as a percentage of the parent company's net assets:	0.00%
Corporate purpose:	Providing towage services for docking, undocking, stand-by maneuvers and other related activities for vessels transporting liquefied natural gas and calling at Quintero bay, for its own benefit or on behalf of third parties.
Board of directors:	Standing Members: Alfredo Hübner Almendras, Ricardo Cardemil Garay, Pablo Cáceres González, Marcos Piña Cofré and José Antonio Vargas Castro Alternates: Matthias Reinarz Blass, Alberto Hernández Riquelme, Ricardo Soto Barrera, Patricio Cabezón Espinoza and Cristóbal Hildebrandt San Martín
Chief Executive Officer:	Raimundo Grez Duval

MUELLAJE ATI S.A.

Company name:	Muellaje ATI S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	Ch\$40,000,000
Ownership interest (%):	35.3239%
Investment as a percentage of the parent company's net assets:	0.00%
Corporate purpose:	Providing Antofagasta International Terminal with the skilled labor required by complementary services performed by maritime transport or any other activity required by those services.
Board of directors:	Yurik Díaz Reyes, Juan Esteban Bilbao García and Cristian Wulf Sotomayor
Chief Executive Officer:	Cristian Wulf Sotomayor

MUELLAJE DEL LOA S.A.

Company name:	Muellaje del Loa S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	Ch\$40,000,000
Ownership interest (%):	34.65%
Investment as a percentage of the parent company's net assets:	0.00%
Corporate purpose:	Providing the skilled labor required by complementary services performed by maritime transport or any other activity required by those services.
Board of directors:	Yurik Díaz Reyes, Juan Esteban Bilbao García and Cristian Wulf Sotomayor
Gerente general:	Cristian Wulf Sotomayor

MUELLAJE DEL MAIPO S.A.

Company name:	MUELLAJE DEL MAIPO S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	Ch\$130,123,761
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets:	0.01%
Corporate purpose:	Providing wharfage services for maritime transport.
Board of directors:	Carlos Gómez Niada, Yurik Díaz Reyes and Serafín Pinedo Fuenzalida
Chief Executive Officer:	Matías Díaz Abarca (Manager)

MUELLAJE ITI S.A.

Company name:	MUELLAJE ITI SA
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	US\$148,184
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	0.20%
Corporate purpose:	Providing the skilled labor required for complementary services required by maritime transport and/or any other activity that requires that labor, including providing direct services such as transferring, carrying, storing, loading and unloading, consolidating and deconsolidating containers and/or merchandise, and generally performing any kind of work directly or indirectly related to these activities; and performing any other kind of business agreed by the shareholders that relates to this purpose.
Board of directors:	Yurik Díaz Reyes, Manuel Cañas Estévez and Cristián Toledo Curimil
Chief Executive Officer:	Manuel Cañas Estévez

MUELLAJE STI S.A.

Company name:	MUELLAJE STI S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	Ch\$56,687,394
Ownership interest (%):	50.25%
Investment as a percentage of the parent company's net assets:	0.06%
Corporate purpose:	Providing skilled labor to San Antonio Terminal Internacional S.A. as required for complementary services required by maritime transport and/or any other activity that requires that labor, including providing direct port services such as transferring, carrying, storing, loading and unloading, consolidating and deconsolidating containers and/or merchandise in general and performing any kind of work directly or indirectly related to these activities.
Board of directors:	Pedro García Morales
Chief Executive Officer:	José Iribaren Monteverde

MUELLAJE SVTI S.A.

Company name:	MUELLAJE SVTI S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	Ch\$168,432,981
Ownership interest (%):	50.25%
Investment as a percentage of the parent company's net assets:	0.13%
Corporate purpose:	Providing skilled labor to San Vicente Terminal Internacional S.A. as required, providing direct port services such as transferring, carrying, storing, loading and unloading, consolidating and deconsolidating containers and/or merchandise, and performing any other kind of business agreed by the shareholders that relates to this purpose.
Board of directors:	Yurik Díaz Reyes, Carlos Gómez Niada and David Michou
Chief Executive Officer:	Eduardo González Muñoz

PORTUARIA CORRAL S.A.

Company name:	PORTUARIA CORRAL S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	Ch\$4,244,685,631
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets:	0.65%
Corporate purpose:	Operating ports and related services.
Board of directors:	Hernán Gómez Cisternas (4), Yurik Díaz Reyes, Felipe Barison Kahn, Andrés Schüler Skalweit, Francisco Javier Jobson and Martin Skalweit Rudloff
Chief Executive Officer:	Diego Sprenger Rochette

SAAM EXTRAPORTUARIOS S.A.

Company name:	SAAM EXTRAPORTUARIOS S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	US\$672,559
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	0.25%
Corporate purpose:	Operating warehousing facilities owned by the National Customs Service, in accordance with Article 57 of the Customs Ordinance and its Regulations; providing merchandise storage services until removed for import, export or other customs purpose, including providing complementary and/or additional storage services expressly authorized by the National Customs Service.
Board of directors:	Alfredo Nunes Pinto Junior, Hernán Gómez Cisternas (4) and Fernando Encinas Ciesla
Chief Executive Officer:	Fernando Encinas Ciesla

SAAM INTERNACIONAL S.A.

Company name:	SAAM INTERNACIONAL S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	US\$2,383,736.09
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	5.28%
Corporate purpose:	Investing abroad in any kind of movable or immovable, tangible or intangible property, in particular purchasing and selling rights and shares, and managing and benefiting from those assets and investments abroad.
Board of directors:	Standing Members: Macario Valdés Raczynski (3), Hernán Gómez Cisternas (4), Felipe Rioja Rodríguez and Yurik Díaz Reyes
Chief Executive Officer:	Alternates: Karen Paz Berdichewsky (5), Claudio Vera Acuña (7) and Gastón Moya Rodríguez (6) Hernán Gómez Cisternas (4)

SAAM INVERSIONES S.p.A.

Company name:	SAAM Inversiones SpA.
Type of entity:	Private limited company
Subscribed and paid-in capital:	US\$2,437,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	0.12%
Corporate purpose:	a) Carrying out any kind of business and investment, for its own benefit or on behalf of third parties, in any kind of movable and immovable, tangible and intangible property, including securities and commercial paper; b) Participating in national or foreign companies or communities with any purpose, including managing them; c) Performing any other investments or tasks that are necessary, useful, ancillary or related to the above.
Management:	Managed by SAAM S.A. through duly appointed representatives.
Chief Executive Officer:	Hernán Gómez Cisternas (4)

SAAM PUERTOS S.A.

Company name:	SAAM Puertos S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	US\$47,810,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	20.38%
Corporate purpose:	Operating port services, either directly or through companies.
Board of directors:	Standing Members: Macario Valdés Raczynski (3), Hernán Gómez Cisternas (4), Felipe Rioja Rodríguez and Gastón Moya Rodríguez (6) Alternates: Karen Paz Berdichewsky (5), Claudio Vera Acuña (7), Alberto Bórquez Calbucura
Chief Executive Officer:	Yurik Díaz Reyes

SAN ANTONIO TERMINAL INTERNACIONAL S.A.

Company name:	San Antonio Terminal Internacional S.A.
Type of entity:	Privately held corporation, registered in the special register of reporting entities.
Subscribed and paid-in capital:	US\$33,700,000
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets:	4.74%
Corporate purpose:	Developing, maintaining and operating the Molo Sur berth at the port of San Antonio, owned by Empresa Portuaria San Antonio. Providing wharfage and storage for this berth.
Board of directors:	Standing Members: David Michou, Yurik Díaz Reyes, Macario Valdés Raczynski (3), Hernán Gómez Cisternas (4), Rodrigo Vidal González and John Aldaya Alternates: Juan Carlos Croston, Alberto Bórquez Calbucura, Jamie Neal and Carlos Urriola Tam
Chief Executive Officer:	José Iribarren Monteverde

138

SAN VICENTE TERMINAL INTERNACIONAL S.A.

Company name:	San Vicente Terminal Internacional S.A.
Type of entity:	Privately held corporation, registered in the special register of reporting entities.
Subscribed and paid-in capital:	US\$10,000,000
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets:	3.34%
Corporate purpose:	Developing, maintaining and operating the berth at the port of San Vicente, owned by Empresa Portuaria Talcahuano-San Vicente. Providing wharfage and storage for this berth.
Board of directors:	Standing Members: David Michou, Yurik Díaz Reyes, Macario Valdés Raczynski (3), Hernán Gómez Cisternas (4), Carlos Gómez Niada and John Aldaya Alternates: Juan Carlos Croston, Alberto Bórquez Calbucura, Jamie Neal and Carlos Urriola Tam
Chief Executive Officer:	Eduardo González Muñoz

SEPSA S.A.

Company name:	Servicios de Personal Portales S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	US\$3,733,805.63
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	0.40%
Corporate purpose:	Providing skilled labor to third parties involved in the storage, consolidation and deconsolidation of cargo and containers containing merchandise.
Board of directors:	Alfredo Nunes Pinto Junior, Fernando Encinas Ciesla and Gastón Moya Rodríguez (6)
Chief Executive Officer:	Claudio Hurtado Lattapiat

SERVICIOS PORTUARIOS Y EXTRAPORTUARIOS BIO BIO LIMITADA

Company name:	Servicios Portuarios y Extraportuarios Bio Bio Limitada
Type of entity:	Limited liability company
Subscribed and paid-in capital:	Ch\$10,000,000
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets:	0.00%
Corporate purpose:	Providing the complementary services required by maritime or inland transport businesses, directly performing services covering transferring, carrying, storing, loading, unloading, consolidating and deconsolidating containers and any kind of merchandise; providing skilled labor and logistics services to receive and attend vessels upon arrival at ports; preparing the notice of readiness and dispatching vessels; providing the services required to attend and operate vessels in ports; purchase, sell and lease.
Management:	Board of directors through duly appointed representatives.
Chief Executive Officer:	Eduardo González Muñoz

SERVICIOS AEROPORTUARIOS AEROSAN S.A.

Company name:	Servicios Aeroportuarios Aerosan S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	US\$726,164.81
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets:	0.30%
Corporate purpose:	Benefiting from storing import and export merchandise and complementary services.
Board of directors:	Macario Valdés Raczynski (3), Alfredo Nunes Pinto Junior, Juan Carlos Liscano and Peter Stanham
Chief Executive Officer:	Patricio Latorre Sepúlveda

SERVICIOS DE AVIACIÓN LIMITADA

Company name:	Servicios de Aviación Limitada
Type of entity:	Limited liability company
Subscribed and paid-in capital:	Ch\$19,306,473
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets:	0.00%
Corporate purpose:	Providing skilled labor for airport services.
Management:	Managed by Aerosan Airport Services S.A. through duly appointed representatives.
Chief Executive Officer:	Patricio Latorre Sepúlveda

SERVICIOS LOGÍSTICOS LIMITADA

Company name:	Servicios Logísticos Limitada
Type of entity:	Limited liability company
Subscribed and paid-in capital:	US\$98,569.34
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets:	0,00%
Corporate purpose:	Providing logistics services, personnel management services, airport services, aircraft leasing, air transport, representation and third-party warehouse management, air, land and sea freight, courier services, general sales agents, equipment and machinery leasing, travel agency, IT solutions, storage and distribution and other related services.
Management:	Managed by Arosan Airport Services S.A. through duly appointed representatives.
Chief Executive Officer:	Patricio Latorre Sepúlveda

SERVICIOS PORTUARIOS RELONCAVÍ LIMITADA

Company name:	Servicios Portuarios Reloncaví Limitada
Type of entity:	Limited liability company
Subscribed and paid-in capital:	Ch\$165,000,000
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets:	0.69%
Corporate purpose:	Providing cargo loading and unloading services.
Board of directors:	Hernán Gómez Cisternas (4), Alfredo Nunes Pinto Junior, Francisco Javier Jobson and Martin Skalweit Rudloff
Chief Executive Officer:	Diego Sprenger Rochette

SOCIEDAD TRANSBORDADORA AUSTRAL BROOM S.A.

Company name:	Sociedad Transbordadora Austral Broom S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	Ch\$15,403,397,240
Ownership interest (%):	25.00%
Investment as a percentage of the parent company's net assets:	1.49%
Corporate purpose:	Providing maritime transport for cargo, vehicles and passengers in the Straits of Magellan or other parts of Chile.
Board of directors:	Standing Members: Pedro Lecaros Menéndez, Marcelo Vargas Jullian, Felipe Rioja Rodríguez and James Wells. Alternates: Gerardo Álvarez, Cecilia Glusevic and Andrés Núñez
Chief Executive Officer:	Alejandro Kusanovic Glusevic

TERMINAL CHINCHORRO S.A.

Company name:	Terminal Chinchorro S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	US\$375,724
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	0.05%
Corporate purpose:	Operating warehousing facilities owned by the National Customs Service, in accordance with Article 57 of the Customs Ordinance and its Regulations; providing merchandise storage services until removed for import, export or other customs purpose, including providing complementary and/or additional storage services expressly authorized by the National Customs Service.
Board of directors:	Alfredo Nunes Pinto Junior, Hernán Gómez Cisternas (4) and Fernando Encinas Ciesla
Chief Executive Officer:	Fernando Encinas Ciesla

TERMINAL EL COLORADO S.A.

Company name:	Terminal El Colorado S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	US\$47,473
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	0.02%
Corporate purpose:	Providing services related to national and international cargo transport, such as full or empty container storage, container maintenance, and complementary cargo and container services.
Board of directors:	Alfredo Nunes Pinto Junior, Fernando Encinas Ciesla and Gastón Moya Rodríguez (6)
Chief Executive Officer:	Claudio Hurtado Lattapiat

TERMINAL LAS GOLONDRINAS S.A.

Company name:	Terminal Las Golondrinas S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	US\$28,023
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	0.00%
Corporate purpose:	Providing services related to national and international cargo transport, such as full or empty container storage, container maintenance, and complementary cargo and container services.
Board of directors:	Alfredo Nunes Pinto Junior, Fernando Encinas Ciesla and Gastón Moya Rodríguez (6)
Chief Executive Officer:	Claudio Hurtado Lattapiat

TERMINAL PUERTO ARICA S.A.

Company name:	Terminal Puerto Arica S.A.
Type of entity:	Privately held corporation, registered in the special register of reporting entities.
Subscribed and paid-in capital:	US\$5,000,000
Ownership interest (%):	15.00%
Investment as a percentage of the parent company's net assets:	0.85%
Corporate purpose:	Developing, maintaining and operating Berth No. 1 at the port of Arica, owned by Empresa Portuaria de Arica. Providing wharfage and storage for this berth.
Board of directors:	Standing Members: Álvaro Brunet Lachaise, Hernán Gómez Cisternas (4), Jan Vermeij Chamy, Pablo Inhen de la Fuente, Juan Esteban Bilbao García and Paolo Sachi Giurato Alternates: Richard Von Appen Lahres, Melvin Wenger Weber, Andres Elgueta Gálmez, and Andrés Schultz Montalbetti
Chief Executive Officer:	Diego Bulnes Valdés

TRANSPORTES FLUVIALES CORRAL S.A.

Company name:	Transportes Fluviales Corral S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	Ch\$2,147,376,520
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets:	0.16%
Corporate purpose:	Providing maritime, river and related transport services.
Board of directors:	Hernán Gómez Cisternas (4), Yurik Díaz Reyes, Andrés Schüller Skalweit and Francisco Javier Jobson
Chief Executive Officer:	Diego Sprenger Rochette

FOREIGN COMPANIES

AIRPORT INVESTMENTS S. DE R.L. (Panama)

Company name:	Airport Investments S. de R.L.
Type of entity:	Limited liability company
Subscribed and paid-in capital:	US\$1,000
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets:	0.45%
Corporate purpose:	Investment company.
Board of directors:	Julio Linares Franco, Patricio Latorre Sepúlveda and Juan Garrido
Chief Executive Officer:	Patricio Latorre Sepúlveda

ARONEM AIR CARGO S.A. (Ecuador)

Company name:	Aronem Air Cargo S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	US\$40,000
Ownership interest (%):	40.00%
Investment as a percentage of the parent company's net assets:	0.05%
Corporate purpose:	Providing airport and air cargo services.
Board of directors:	Jaime Pérez Clavijo, Patricio Latorre Sepúlveda, Alfredo Nunes Pinto Junior and Marco Benítez Proaño
Chief Executive Officer:	Freddy Parra Guerra

CONCESIONARIA SAAM COSTA RICA S.A. (Costa Rica)

Company name:	Concesionaria SAAM Costa Rica S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	US\$3,000,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	0.73%
Corporate purpose:	Providing transportation, agency, towage, salvage, attendance, shipwreck removal, pilot, launch and cabotage services.
Board of directors:	Felipe Rioja Rodríguez, Macario Valdés Raczynski (3) and Hernán Gómez Cisternas (4)
Chief Executive Officer:	Juan Pablo González Bestard

ECUAESTIBAS S.A. (Ecuador)

Company name:	Ecuastibas S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	US\$586,640
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	1.56%
Corporate purpose:	Providing any kind of port service, such as port operator and/or providing complementary services.
Board of directors:	Felipe Rioja Rodríguez, Macario Valdés Raczynski (3), Hernán Gómez Cisternas (4), Yurik Díaz Reyes and Felipe Barison Kahn
Chief Executive Officer:	Enrique Brito Marín

ELEQUIP S.A. (Colombia)

Company name:	Elequip S.A. being wound up
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	COL\$992,674,600
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets:	0.00%
Corporate purpose:	Operating equipment used in stevedoring and complementary services.
Liquidator:	Owner: Jaime Alberto Vargas Alternate: Harold Colino

EQUIMAC S.A. (Colombia)

Company name:	Equimac S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	COL\$97,338,600
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets:	0.32%
Corporate purpose:	Providing towage services.
Directorio:	Standing Members: Felipe Rioja Rodríguez, Yurik Díaz Reyes, Juan Carlos Rueda Estévez and Bernd Haubold Kausel Alternates: Hernán Gómez Cisternas (4), Felipe Barison Kahn, Beatriz Oesterreich Groeper and José Salinas Martínez
Chief Executive Officer:	Antonio Rodríguez Martínez

143

EXPERTAJES MARÍTIMOS S.A. (Guatemala)

Company name:	Expertajes Marítimos S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	GTQ5,000
Ownership interest (%):	70.00%
Investment as a percentage of the parent company's net assets:	0.11%
Corporate purpose:	Providing port and maritime services. Purchasing, selling, subcontracting, leasing, exchanging, assigning, and any legal activity, task, contract or business, relating to businesses, investments, and movable and immovable property.
Board of directors:	Felipe Rioja Rodríguez, Macario Valdés Raczynski (3) and Harry Marcus Nadle
Chief Executive Officer:	Harry Marcus Nadle

FLORIDA INTERNATIONAL TERMINAL, LLC (USA)

Company name:	Florida International Terminal, LLC
Type of entity:	Limited liability company
Subscribed and paid-in capital:	US\$3,000,000
Ownership interest (%):	70.00%
Investment as a percentage of the parent company's net assets:	0.52%
Corporate purpose:	Operating port terminals and providing stevedoring services.
Board of directors:	Yurik Díaz Reyes, Óscar Hasbún Martínez (1), Macario Valdés Raczynski (3), Alberto Bórquez Calbucura, Luis Mancilla Pérez and Franco Montalbetti Moltedo
Chief Executive Officer:	Klaus Stadthagen González

GIRALDIR S.A. (Uruguay)

Company name:	Giraldir S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	UR\$50,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	0.16%
Corporate purpose:	Providing towage and general maritime services.
Board of directors:	Felipe Rioja Rodríguez and Macario Valdés Raczynski (3)

INARPI S.A. (Ecuador)

Company name:	INARPI S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	US\$22,215,800
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	0.54%
Corporate purpose:	Providing port services, such as port operator for Terminal Portuario Guayaquil.
Management:	Yurik Díaz Reyes, Macario Valdés Raczynski (3), Hernán Gómez Cisternas (4), Felipe Barison Kahn and Felipe Rioja Rodríguez
Chief Executive Officer:	Enrique Brito Marín

INVERSIONES ALARIA S.A. (Peru)

Company name:	Inversiones Alaria S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	S/. 179,475,465
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	2.11%
Corporate purpose:	Purchasing and selling any kind of movable and immovable property. Investing in general, including in movable and immovable property, and participating in industrial, commercial, financial or real estate companies. Operating maritime businesses, or those relating to river, sea, air or land transport, and operating maritime agencies in Panama or abroad. Participating in Panamanian or foreign companies.
Board of directors:	Hernán Gómez Cisternas (4), Macario Valdés Raczynski (3) and Felipe Rioja Rodríguez
Manager:	Hernán Gómez Cisternas (4)

INVERSIONES ALARIA II S.A. (Panama)

Company name:	Inversiones Alaria S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	US\$25,962,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	2,36%
Corporate purpose:	Purchasing and selling any kind of movable and immovable property. Investing in general, including in movable and immovable property, and participating in industrial, commercial, financial or real estate companies. Operating maritime businesses, or those relating to river, sea, air or land transport, and operating maritime agencies in Panama or abroad. Participating in Panamanian or foreign companies.
Board of directors:	Julio Linares Franco, Felipe Rioja Rodríguez and Hernán Gómez Cisternas (4)

INVERSIONES HABSBURGO S.A. (Panama)

Company name:	Inversiones Habsburgo S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	US\$170,961.71
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	11.64%
Corporate purpose:	Purchasing and selling any kind of movable and immovable property. Investing in general, including in movable and immovable property, and participating in industrial, commercial, financial or real estate companies. Operating maritime businesses, or those relating to river, sea, air or land transport, and operating maritime agencies in Panama or abroad. Participating in Panamanian or foreign companies.
Board of directors:	Julio Linares Franco, Felipe Rioja Rodríguez and Hernán Gómez Cisternas (4)

INVERSIONES HABSBURGO COSTA RICA S.A. (Panama)

Company name:	Inversiones Habsburgo Costa Rica S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	US\$45,038.29
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	3.89%
Corporate purpose:	Purchasing and selling any kind of movable and immovable property. Investing in general, including in movable and immovable property, and participating in industrial, commercial, financial or real estate companies. Operating maritime businesses, or those relating to river, sea, air or land transport, and operating maritime agencies in Panama or abroad. Participating in Panamanian or foreign companies.
Board of directors:	Julio Linares Franco, Felipe Rioja Rodríguez and Hernán Gómez Cisternas (4)

INVERSIONES MISTI S.A. (Peru)

Company name:	Inversiones Misti S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	S/. 648,029
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	0.40%
Corporate purpose:	Operating maritime and port businesses, which includes providing loading, unloading, storage, port operator, weighing, and launch services, vessel ownership and agency, port equipment, cargo and container transport and handling services, etc. Participating in other companies.
Board of directors:	Hernán Gómez Cisternas (4), Macario Valdés Raczyński (4) and Felipe Rioja Rodríguez
Chief Executive Officer:	Hernán Gómez Cisternas (4)

KIOS S.A. (Uruguay)

Company name:	Kios SA
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	UR\$45,000,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	2,01%
Corporate purpose:	Providing towage services in general.
Board of directors:	Felipe Rioja Rodríguez, Fernando Capurro Sarasketa and Francisco Licio Siniscalchi
Chief Executive Officer:	Francisco Licio Siniscalchi

LIMOLY S.A. (Uruguay)

Company name:	LIMOLY S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	UR\$400,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	0,13%
Corporate purpose:	Industrializing and commercializing merchandise, leased goods, works and services.
Board of directors:	Felipe Rioja Rodríguez and Macario Valdés Raczynski (4)

LUCKYMONT S.A. (Uruguay)

Company name:	Luckymont S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	UR\$9,000
Ownership interest (%):	74.50%
Investment as a percentage of the parent company's net assets:	0,18%
Corporate purpose:	Legally establishing the Duty-Free Zone and providing logistics services for the Montes del Plata pulp mill at Punta Pereira, Colonia, Uruguay.
Board of directors:	Alfredo Nunes Pinto Junior, Francisco Javier Jobson, Hernán Gómez Cisternas (4) and Martin Skalweit Rudloff
Chief Executive Officer:	Luis Fabini Williamson

MAHE HOLDING N.V. (Curaçao)

Company name:	Mahe Holding N.V.
Type of entity:	Limited liability company
Subscribed and paid-in capital:	US\$6,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	0,30%
Corporate purpose:	Investment company.
Manager:	United International Trust N.V.

PARANA TOWAGE S.A. (Argentina)

Company name:	Parana Towage S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	AR\$12,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	0,03%
Corporate purpose:	Providing maritime services in general.
Board of directors:	Fernando Capurro Sarasketa, Jorge Portela and Sergio Pez
Chief Executive Officer:	Fernando Capurro Sarasketa

PUERTO BUENAVISTA S.A. (Colombia)

Company name:	Puerto Buenavista S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	COL\$49,557,000
Ownership interest (%):	33.33%
Investment as a percentage of the parent company's net assets:	0.39%
Corporate purpose:	Investing in port construction, maintenance and administration. Providing loading, unloading and storage services at ports, other services directly related to ports and all other activities that port companies are permitted to perform by virtue of Law 01/91 and its supplementary regulations.
Board of directors:	Standing Members: Alberto Jiménez Rojas, Carlos Castaño Muñoz, Miguel Caro Navarro, Laurent Trost, Hernán Gómez Cisternas (4) and Alberto Bórquez Calbucura
Chief Executive Officer:	Alternates: Rafael Zorrilla Salaza, Juan Manuel Camargo, Edith González, Olaf Hektoen, Yurik Díaz Reyes and Felipe Barison Kahn
Chief Executive Officer:	Alejandro Uribe

RECURSOS PORTUARIOS MAZATLÁN S.A. DE C.V. (Mexico)

Company name:	Recursos Portuarios Mazatlán S.A. DE C.V.
Type of entity:	Private Mexican corporation.
Subscribed and paid-in capital:	MX\$50,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	0.00%
Corporate purpose:	Providing technological and laboring services, technical advice, training personnel and providing administrative services.
Board of directors:	Yurik Díaz Reyes, Macario Valdés Raczynski (3), Hernán Gómez Cisternas (4), Felipe Barison Kahn and Felipe Rioja Rodríguez
Chief Executive Officer:	Jorge Martínez Juárez.

147

RECURSOS PORTUARIOS S.A. DE C.V. (Mexico)

Company name:	Recursos Portuarios S.A. DE C.V.
Type of entity:	Private Mexican corporation.
Subscribed and paid-in capital:	MX\$5,729,116
Ownership interest (%):	51%
Investment as a percentage of the parent company's net assets:	0.04%
Corporate purpose:	Providing technological and laboring services, technical advice, training personnel and providing administrative services.
Board of directors:	Alternates: Marcelo Ruiz Berardi and Beatriz García Hernández
Chief Executive Officer:	Standing Members: Marcelo Jullian Roig and David Bourlaouen
Chief Executive Officer:	Marcelo Jullian Roig

RIVTOW MARINE INC. (Canada)

Company name:	Rivtow Marine Inc.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	C\$100
Ownership interest (%):	51.00%
Investment as a percentage of the parent company's net assets:	0.00%
Corporate purpose:	Providing maritime, port and offshore towage services.
Manager:	David Bourlaouen

SAAM FLORIDA, INC.

Company name:	SAAM Florida, Inc.
Type of entity:	Private limited US company
Subscribed and paid-in capital:	US\$2,100,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	0.45%
Corporate purpose:	Investment company
Board of directors:	Macario Valdés Raczynski (3), Yurik Díaz Reyes and Hernán Gómez Cisternas (4)
Chief Executive Officer:	Klaus Stadthagen González

SAAM DO BRASIL LIMITADA (Brazil)

Company name:	Sudamericana Agencia Marítima do Brasil Limitada
Type of entity:	Limited liability company
Subscribed and paid-in capital:	R\$5,000,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	0.00%
Corporate purpose:	Providing port navigation support services; operating terminals; loading and unloading cargo; logistical services for transporting merchandise, except for dangerous products and movements between interstate and international cities; any other water-based transport ancillary services; general storage; issuing guarantees; managing port infrastructure; maintaining and repairing equipment and various products.
Management:	Board of directors through duly appointed representatives.
Chief Executive Officer:	Rosane Martins

SAAM GUATEMALA S.A. (Guatemala)

Company name:	SAAM Guatemala S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	GTQ10,402,701
Ownership interest (%):	70.00%
Investment as a percentage of the parent company's net assets:	0.29%
Corporate purpose:	Providing port and maritime services. Purchasing, selling, subcontracting, leasing, exchanging, assigning, and any legal activity, task, contract or business, relating to businesses, investments, and movable and immovable property.
Board of directors:	Felipe Rioja Rodríguez, Macario Valdés Raczynski and Harry Marcus Nadle
Chief Executive Officer:	Harry Marcus Nadle

SAAM OPERADORA DE PUERTOS EMPRESA DE ESTIBA Y DESESTIBA COSTA RICA S.A. (Costa Rica)

Company name:	SAAM Operadora de Puertos Empresa de Estiba y Desestiba Costa Rica S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	CR\$10,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	0.12%
Corporate purpose:	Trading in general. Purchasing, selling, leasing, producing, distributing, transforming, industrializing, importing, exporting, and generally conducting its business in compliance with the laws of the Republic of Costa Rica; acquiring, selling and encumbering the immovable property required to develop its business and granting any kind of commercial contract.
Board of directors:	Yurik Díaz Reyes, Macario Valdés Raczynski (3) and Hernán Gómez Cisternas (4).

SAAM PARTICIPACOES LIMITADA (Brazil)

Company name:	SAAM Participacoes Limitada.
Type of entity:	Limited liability company
Subscribed and paid-in capital:	R\$20,000,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	4.03%
Corporate purpose:	Participating in other companies as a partner or shareholder.
Board of directors:	Board of directors through duly appointed representatives.
Chief Executive Officer:	Ricardo Duarte Ferreira

SAAM REMOLCADORES COLOMBIA S.A.S. (Colombia)

Company name:	SAAM Remolcadores Colombia S.A.S.
Type of entity:	Private limited company
Subscribed and paid-in capital:	COL\$3,564,959,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	0,04%
Corporate purpose:	(I) Providing port services and any kind of service directly related to ports, such as loading, unloading, storage, pilotage, towage, launches, cargo handling or transport on land, dredging, classifying, recognizing and using, mooring, casting off, supplying and preparing cranes and equipment, opening and closing warehouses and companion ways, tallies, lashing, recognizing and classifying, filling and emptying containers, cargo packaging, repairing cargo packaging, weighing and displacement, equipment leasing, garbage reception and container repairing, (II) performing various maritime tasks and providing corresponding services, including but not limited to maritime towage, consisting of all maneuvers involved in attending, supporting, transporting and rescuing services for vessels and naval craft within Colombian territorial waters and ports using tugs, and (III) developing any other lawful business.
Board of directors:	Felipe Rioja Rodríguez, Macario Valdés Raczynski (3), and Hernán Gómez Cisternas (4)
Gerente general:	Juan Pablo González Bestard 149

149

SAAM REMOLCADORES S.A. (Panama)

Company name:	SAAM Remolcadores S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	US\$10,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	0.52%
Corporate purpose:	Providing towage services to any port by private contract or public concession.
Board of directors:	Julio Linares Franco, Felipe Rioja Rodríguez and Hernán Gómez Cisternas

SAAM REMOLCADORES S.A. DE C.V. (Mexico)

Company name:	SAAM Remolcadores S.A. de C.V.
Type of entity:	Private Mexican corporation.
Subscribed and paid-in capital:	MX\$67,112,513
Ownership interest (%):	48.399%
Investment as a percentage of the parent company's net assets:	0.50%
Corporate purpose:	Providing towage services using cables, and launch and vessel pilotage services Standing Members: Marcelo Jullian Roig, David Bourlaouen, David Foulkes Wood and Robert Bosman
Board of directors:	Alternates: Marcelo Ruiz Berardi, Beatriz García Hernández, Miguel Martínez Ramírez and Miguel Huerta Pérez
Chief Executive Officer:	Marcelo Jullian Roig

SAAM REMOLQUES HONDURAS S.A. (Honduras)

Company name:	SAAM Remolques Honduras S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	LP\$25,000
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	0.00%
Corporate purpose:	a) Providing port services and any kind of service directly related to ports, such as loading, unloading, storage, pilotage, towage, launches, cargo handling or transport on land, dredging, classifying, recognizing and using, mooring, casting off, supplying and preparing cranes and equipment, opening and closing warehouses and companion ways, tallies, lashing, recognizing and classifying, filling and emptying containers, cargo packaging, repairing cargo packaging, weighing and displacing, equipment leasing, garbage reception and container repairing, b) performing various maritime tasks and providing corresponding services, including but not limited to maritime towage, consisting of all maneuvers involved in attending, supporting, transporting and rescuing services for vessels and naval craft within Colombian territorial waters and ports using tugs and c) developing any other kind of business and/or services as approved by the shareholders, and any service related to the above, provided it is legal, and entering into any kind of contract that achieves the purposes described above. It is understood that the foregoing list of activities is merely illustrative but not limiting, so the company may perform and promote in whatever form it may take, any other transaction not included above, whether or not similar, related or connected, and generally any other legal business.
Board of directors:	Felipe Rioja Rodríguez and Macario Valdés Raczynski (4)
Chief Executive Officer:	Juan Pablo González Bestard

SAAM SMIT CANADA INC. (Canada)

Company name:	SAAM SMIT Canada Inc.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	C\$12,087
Ownership interest (%):	51.00%
Investment as a percentage of the parent company's net assets:	1.04%
Corporate purpose:	Providing maritime, port and offshore towage services.
Managers:	Marcelo Jullian Roig and David Bourlaouen

SAAM SMIT VANCOUVER INC. (Canada)

Company name:	SAAM SMIT Vancouver Inc.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	C\$0.01
Ownership interest (%):	51.00%
Investment as a percentage of the parent company's net assets:	0%
Corporate purpose:	Providing maritime, port and offshore towage services.
Manager:	David Bourlaouen

SAAM SMIT HARBOUR TOWAGE WESTMINSTER INC. (Canada)

Company name:	SAAM SMIT Harbour Towage Westminster Inc.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	C\$1
Ownership interest (%):	51.00%
Investment as a percentage of the parent company's net assets:	0%
Corporate purpose:	Providing maritime, port and offshore towage services.
Manager:	David Bourlaouen

SAAM SMIT REMOLCADORES INC. (Panama)

Company name:	SAAM SMIT Remolcadores Inc.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	US\$10,000
Ownership interest (%):	51.00%
Investment as a percentage of the parent company's net assets:	0.04%
Corporate purpose:	Providing port services including towage, mooring using cables, and launch services.
Board of directors:	Marcelo Jullian Roig, David Bourlauen and Walter van der Dussen
Chief Executive Officer:	Walter van der Dussen

SAAM SMIT TOWAGE BRASIL S.A. (Brazil)

Company name:	SAAM SMIT Towage Brasil S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	R\$122,529,473.18
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets:	6.76%
Corporate purpose:	Providing maritime, port and offshore towage services.
Board of directors:	Standing Members: Tom Richard Bennema, Robert-Jan van Acker, Vincentius Leonardus van der Kruit, Óscar Hasbún Martínez (1), Macario Valdés Raczynski (3) and Felipe Rioja Rodríguez Alternates: Johannes Hendrikus Kamps, Theodorus Lodewijk Baartmans, Petrus Adrianus Berdowski and Hernán Gómez Cisternas (4)
Chief Executive Officer:	Pieter van Stein

SAAM SMIT TOWAGE CANADA INC. (Canada)

Company name:	SAAM SMIT Towage Canada Inc.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	C\$14,640
Ownership interest (%):	51.00%
Investment as a percentage of the parent company's net assets:	7.59%
Corporate purpose:	A holding company.
Manager:	Marcelo Jullian Roig and David Bourlauen

SAAM SMIT TOWAGE MÉXICO S.A. DE C.V. (Mexico)

Company name:	SAAM SMIT Towage México S.A. de C.V.
Type of entity:	Private Mexican corporation.
Subscribed and paid-in capital:	MX\$1,885,605,930.22
Ownership interest (%):	51.00%
Investment as a percentage of the parent company's net assets:	12.10%
Corporate purpose:	Providing port services including towage, mooring using cables, and launch services.
Board of directors:	Standing Members: Felipe Rioja Rodríguez, Óscar Hasbún Martínez (1), Macario Valdés Raczynski (3), Tom Richard Bennema and Robert-Jan van Acker Alternates: Hernán Gómez Cisternas (4), Johannes Hendrikus Kamps and Frans Andries Verhoven.
Chief Executive Officer:	Marcelo Jullian Roig

SAAM SMIT TOWAGE PANAMA, INC. (Panama)

Company name:	SAAM SMIT Towage Panama Inc.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	US\$66,752,787
Ownership interest (%):	51.00%
Investment as a percentage of the parent company's net assets:	3.51%
Corporate purpose:	Providing general maritime services, including towage, pilotage, launches, pollution and fire control, rescue, communications, and maritime traffic control services at ports in the Republic of Panama.
Board of directors:	Marcelo Jullian Roig, David Bourlaouen and Walter van der Dussen
Chief Executive Officer:	Walter van der Dussen

SOCIEDAD PORTUARIA DE CALDERA (SPC) S.A.

Company name:	Sociedad Portuaria de Caldera (SPC) S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	US\$1,000,000
Ownership interest (%):	51.00%
Investment as a percentage of the parent company's net assets:	0.34%
Corporate purpose:	Exclusively executing the public service concession contract for the Caldera Terminal awarded following International Public Tender number zero one-two thousand one-INCOP, under which it can buy, sell, receive as a pledge or mortgage, lend, lease, encumber or dispose of the property and rights it owns; receiving fiduciary property, and acting as trustor, trustee or beneficiary; granting loans to its subsidiaries using its own funds, provided that the prevailing economic and financial conditions allow it and a pecuniary benefit is received; granting bonds or guarantees of any kind, provided they benefit the company; all in the broadest manner to best fulfill these purposes. Performing its business in any country of the world.
Board of directors:	Standing Members: Yurik Díaz Reyes, Gerardo Ramírez Steller, José Pablo Chávez Zamora, Óscar Hasbún Martínez (1), Macario Valdés Raczynski (3) Amparo Pinzón Nieto and Alberto Bórquez Calbucura Alternates: Hernán Gómez Cisternas (4), Miguel Ramírez Steller, Mónica Chávez Zamora, Gastón Moya Rodríguez, Margarita Isaza Pinzón and Felipe Barison Kahn
Chief Executive Officer:	Ricardo Ospina León

SOCIEDAD PORTUARIA GRANELERA DE CALDERA (SPGC) S.A.

Company name:	Sociedad Portuaria Granelera de Caldera (SPGC) S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	US\$10,000,000
Ownership interest (%):	51.00%
Investment as a percentage of the parent company's net assets:	0.83%
Objeto social:	Único y exclusivamente a la ejecución del contrato de Concesión de Obra Pública con servicio público de la terminal granelera de Puerto Caldera correspondiente a la Licitación Pública Internacional número cero tres-dos mil uno-CNC, de conformidad con la ley de Concesión de Obras Públicas con Servicios Públicos, para lo cual podrá comprar, vender, recibir en prenda o hipoteca, préstamo y arrendamiento, así como gravar o enajenar los bienes y derechos de su propiedad; la sociedad podrá recibir propiedad fiduciaria, pudiendo ser fiduciario, fideicomitente, fideicomisario o beneficiario, podrá otorgar créditos a favor de empresas filiales, subsidiarias o afines a ellos, con fondos propios y cuando sus condiciones económicas y financieras se le permitan, siempre que por ellos perciba un beneficio pecuniario, también podrá rendir fianzas o avales de cualquier tipo cuando éstas sean en beneficio de la compañía, todo del modo más amplio para el mejor desarrollo de las actividades sociales. Podrá realizar sus actividades en cualquier país del mundo.
Board of directors:	Standing Members: Yurik Díaz Reyes, Gerardo Ramírez Steller, José Pablo Chávez Zamora, Óscar Hasbún Martínez (1), Macario Valdés Raczynski (3) Amparo Pinzón Nieto and Alberto Bórquez Calbucura Alternates: Hernán Gómez Cisternas (4), Miguel Ramírez Steller, Mónica Chávez Zamora, Gastón Moya Rodríguez, Margarita Isaza Pinzón and Felipe Barison Kahn
Chief Executive Officer:	Ricardo Ospina León

TERMINAL MARÍTIMA MAZATLÁN S.A. DE C.V. (Mexico)

Company name:	Terminal Marítima Mazatlán S.A. de C.V.
Type of entity:	Private Mexican corporation.
Subscribed and paid-in capital:	MX\$126,427,100
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	1,31%
Corporate purpose:	Operating publicly owned goods, developing and building port facilities; operating the port concession at Puerto Mazatlan, Sinaloa; providing port, trade and representative services, and other services.
Board of directors:	Yurik Díaz Reyes, Macario Valdés Raczynski (3), Hernán Gómez Cisternas (4), Felipe Rioja Rodríguez and Felipe Barison Kahn
Chief Executive Officer:	Jorge Martínez Juárez

TPG TRANSPORTES S.A. (Ecuador)

Company name:	TPG Transportes S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	US\$800
Ownership interest (%):	100%
Investment as a percentage of the parent company's net assets:	0,02%
Corporate purpose:	Providing transport for heavy cargo.
Board of directors:	Enrique Brito Marin (Chairman)
Chief Executive Officer:	Nelson Arancibia Rojas

TOLKEYEN PATAGONIA TURISMO S.A. (Argentina)

Company name:	Tolkeyen Patagonia Turismo S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	AR\$4,000,000
Ownership interest (%):	24.75%
Investment as a percentage of the parent company's net assets:	0,05%
Corporate purpose:	Providing services related to tourism, trade, accommodation, transport, exports and imports, etc.
Board of directors:	Alejandro Kusanovic Glusevic (Chairman)
Chief Executive Officer:	César Rojas Velásquez

TRANSAÉREO LIMITADA. (Colombia)

Company name:	Transaéreo Limitada.
Type of entity:	Limited liability company
Subscribed and paid-in capital:	COL\$236,628,400
Ownership interest (%):	25.00%
Investment as a percentage of the parent company's net assets:	0,11%
Corporate purpose:	Providing airport services, cargo handling on land, and other related airport services and facilities.
Board of directors:	José Gabriel Salinas Martínez, Daniel Cundy Sedán, Alfredo Nunes Pinto Junior and Patricio Latorre Sepúlveda
Chief Executive Officer:	Carlos Saenz

TUG BRASIL APOIO MARITIMO PORTUARIO S.A. (Brazil)

Company name:	Tug Brasil Apoio Portuario S.A.
Type of entity:	Privately held corporation
Subscribed and paid-in capital:	R\$192,808
Ownership interest (%):	50.00%
Investment as a percentage of the parent company's net assets:	4.82%
Corporate purpose:	Providing maritime navigation and port services. Leasing equipment and boats to third parties. Participating in any kind of company as a partner or shareholder.
Board of directors:	Board of directors through duly appointed representatives.
Chief Executive Officer:	Pieter van Stein

Notes:

A) Directors and senior executives of Sociedad Matriz SAAM S.A. who also hold these positions in subsidiaries and associates:

(1) Óscar Hasbún Martínez	Chairman of the Board
(2) Francisco Gutiérrez Philippi	Director
(3) Macario Valdés Raczynski	Chief Executive Officer
(4) Hernán Gómez Cisternas	Chief Financial Officer
(5) Karen Paz Berdichewsky	Chief Counsel
(6) Gastón Moya Rodríguez	Chief Human Resource Officer
(7) Claudio Vera Acuña	Corporate Affairs Officer

B) Currency symbols

154

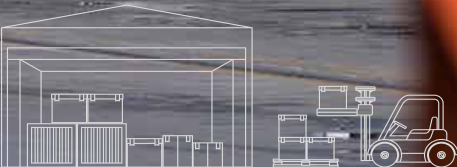
Ch\$	Chilean peso	Col\$	Colombian peso
US\$	US dollar	UR\$	Uruguayan peso
Ar\$	Argentine peso	MX\$	Mexican peso
S/.	Peruvian new sol	GTQ	Guatemalan quetzal
R\$	Brazilian real	Lp\$	Honduran lempira
CR\$	Costa Rican colon	C\$	Canadian dollar

FINANCIAL INFORMATION



CHAPTER
05





**SOCIEDAD MATRIZ SAAM S.A.
AND SUBSIDIARIES**

Consolidated Financial Statements as of
December 31, 2017 and 2016
and for the years then ended

(With the Independent Auditors' Report Thereon)

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

CONTENTS

Independent Auditors' Report

Consolidated Statements of Financial Position

Consolidated Statements of Comprehensive Income

Consolidated Statements of Changes in Equity

Consolidated Statements of Cash Flows, Direct Method

Notes to the Consolidated Financial Statements

ThUS\$: Amounts expressed in thousands of United State dollars



Independent Auditor's Report

To the Shareholders and Directors
Sociedad Matriz SAAM S.A.:

We have audited the accompanying consolidated financial statements of Sociedad Matriz SAAM S.A. and its subsidiaries, which comprise the consolidated statements of financial position as of December 31, 2017 and 2016, and the related consolidated statements of comprehensive income, changes in equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards; this responsibility includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. As of December 31, 2017 and 2016, we did not audit the financial statements of certain indirect associates reflected in the financial statements under the equity method of accounting, whose statements reflect total assets of ThUS\$22,241 and ThUS\$73,306 as of December 31, 2017 and 2016, respectively, and accrued net profit of ThUS\$4,205 and ThUS\$18,569, respectively, for the years then ended. Similarly, we did not audit the financial statements of the indirect subsidiaries, as of December 31, 2017, which statements reflect total assets constituting 5% of consolidated total assets as of December 31, 2017, and total revenues constituting 12% of the consolidated total revenues for the year then ended. Lastly, we did not audit the financial statements of the associate presented in the financial statements as a non-current available-for-sale asset, which represents a total assets of ThUS\$7,786 as of December 31, 2017, and accrued net profit of ThUS\$774 for the year then ended. These financial statements were audited by other auditors, whose report have been furnished to us and our opinion, insofar as it relates to the amounts included for those associates and indirect subsidiaries, is based solely on the report of the other auditors. We conducted our audits in accordance with auditing standards generally accepted in Chile. Those standards require that we plan and perform an audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence that we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, based on our audit and other auditors' reports, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Sociedad Matriz SAAM S.A. and its subsidiaries as of December 31, 2017 and 2016, and the results of their operations and their cash flows for the years then ended in accordance with International Financial Reporting Standards.

The above translation of the auditor's report is provided as a free translation from the Spanish language original, which is the official and binding version. Such translation has been made solely for the convenience of non-Spanish readers.

A handwritten signature in blue ink, appearing to read 'Alejandro Espinosa G.', is written over a faint, light blue grid pattern.

Alejandro Espinosa G.

KPMG Ltda.

Santiago, March 2, 2018



SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Consolidated Financial Statements
as of December 31, 2017

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

CONTENTS

Independent Auditor's Report

Consolidated Statements of Financial Position

Consolidated Statements of Comprehensive Income by Function

Consolidated Statements of Cash Flows

Consolidated Statements of Changes in Equity

Notes to the Consolidated Financial Statements

ThUS\$ (expressed in thousands of United States dollars)

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Consolidated Statements of Financial Position

Statement of Financial Position	Note	12-31-2017 ThUS\$	12-31-2016 ThUS\$
Assets			
Current assets			
Cash and cash equivalents	9	222,062	143,029
Other current financial assets	10	35,696	5,906
Other non-financial assets, current	14	10,766	9,387
Trade and other receivables, current	11	73,588	81,209
Trade receivables due from related parties, current	12	7,788	15,225
Inventories, current	13	13,705	14,189
Current tax assets, current	20.1	22,189	18,341
Total current assets other than assets or asset groups for disposal classified as held for sale or held for distribution to owners		385,794	287,286
Non-current assets or disposal groups classified as held-for-sale or held for distribution to owners	8	19,120	10,445
Total current assets		404,914	297,731
Non-current assets			
Other non-current financial assets	10	9,134	1,751
Other non-current assets	14	21,445	7,558
Non-current receivables	11	19,909	19,510
Trade receivables due from related parties, non-current	12	-	131
Inventories, non-current	13	1,091	2,433
Investments recognized using the equity method	16	225,143	295,488
Intangible assets other than goodwill	17.2	238,968	96,513
Goodwill	17.1	54,661	54,661
Property, plant and equipment	18	490,125	478,205
Investment property	19	2,089	1,999
Deferred tax assets	21.1 and 21.2	12,352	11,499
Total non-current assets		1,074,917	969,748
Total assets		1,479,831	1,267,479

The accompanying notes are an integral part of these consolidated financial statements.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Consolidated Statements of Financial Position

Equity and liabilities	Note	12-31-2017	12-31-2016
Liabilities		ThUS\$	ThUS\$
Current liabilities			
Other current financial liabilities	22	51,897	74,240
Trade and other payables	23	38,710	32,078
Trade payables due to related parties, current	12	469	1,197
Other short-term provisions	24	932	919
Current tax liabilities, current	20.2	39,869	4,472
Current provisions for employee benefits	26.2	12,776	12,781
Other current non-financial liabilities	25	20,296	18,909
Total current liabilities		164,949	144,596
Non-current liabilities			
Other non-current financial liabilities	22	304,588	194,895
Trade payables due to related parties, non-current	12	-	12
Other long-term provisions	24	798	1,089
Deferred tax liabilities	21.1 y 21.2	76,836	50,301
Non-current provisions for employee benefits	26.2	10,821	11,763
Other non-current non-financial liabilities	25	20	292
Total non-current liabilities		393,063	258,352
Total liabilities		558,012	402,948
Equity			
Share capital		586,506	586,506
Retained earnings		191,248	162,533
Other reserves	27.2	(8,464)	(831)
Equity attributable to the owners of the Parent		769,290	748,208
Non-controlling interests		152,529	116,323
Total equity		921,819	864,531
Total liabilities and equity		1,479,831	1,267,479

The accompanying notes are an integral part of these consolidated financial statements.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Consolidated Statements of Comprehensive Income by Function

Statement of Income by Function	Note	01-01-2017	01-01-2016
		12-31-2017	12-31-2016
		ThUS\$	ThUS\$
Profit (loss)			
Revenue	28	467,826	393,932
Cost of sales	29	(345,254)	(286,894)
Gross profit		122,572	107,038
Other income	32	3,214	5,743
Administrative expenses	30	(73,581)	(66,245)
Other expenses, by function	32	(10,425)	(6,209)
Other income (expenses)	34	74,031	(740)
Income (expense) from operating activities		115,811	39,587
Finance income	31	3,389	1,453
Finance expense	31	(15,617)	(10,946)
Share of profit (loss) of equity-accounted investees and joint ventures using the equity method	16.1	22,436	42,225
Foreign currency translation differences	37	(415)	2,193
Income (expenses) from inflation-adjusted units		(10)	(62)
Profit (loss) before income taxes		125,594	74,450
Income tax expense, continuing operations	21.3	(56,282)	(11,548)
Profit (loss) from continuing operations		69,312	62,902
Profit attributable to:			
Owners of the Parent		60,442	54,545
Non-controlling interests		8,870	8,357
Profit (loss)		69,312	62,902
Earnings per share (see Note 27)			
Basic earnings per share from continuing operations	ThUS\$/share	0.006208	0.005602
Diluted earnings per share from continuing operations	ThUS\$/share	0.006208	0.005602

The accompanying notes are an integral part of these consolidated financial statements.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Consolidated Statements of Comprehensive Income by Function, continued

Statement Of Comprehensive Income	01-01-2017 12-31-2017 ThUS\$	01-01-2016 12-31-2016 ThUS\$
Profit (loss)	69,312	62,902
Items of other comprehensive income, before tax		
Foreign currency translation differences^(*)		
Foreign currency translation gain (loss), net of tax	8,074	6,454
Adjustment for the reclassification to foreign currency translation differences, net of tax	-	-
Other comprehensive income (loss), net of tax, foreign currency translation difference	8,074	6,454
Available-for-sale financial assets		
Other comprehensive income, net of tax for available-for-sale financial assets		
Cash flow hedges^(*)		
Cash flow hedge gains (losses), net of tax	(2,222)	800
Adjustments for reclassification to cash flow hedges, net of tax	-	-
Other comprehensive income, net of tax, cash flow hedges	(2,222)	800
Other comprehensive income, net of tax, actuarial gain (losses) from defined benefit plans	(1,182)	(476)
Share of other comprehensive income (loss) of associates and joint ventures using the equity method, net of tax	-	-
Other items of other comprehensive income (loss), net of tax	4,670	6,778
Income tax related to items of other comprehensive income (loss)^(*)		
Income tax related to foreign currency translation differences	-	-
Income tax related to cash flow hedges	(25)	(39)
Income tax related to defined benefit plans	259	90
Income tax related to items of other comprehensive income (loss)	234	51
Other comprehensive income (loss)	4,904	6,829
Total comprehensive income	74,216	69,731
Comprehensive income attributable to:		
Owners of the Parent	64,224	60,892
Non-controlling interests	9,992	8,839
Total comprehensive income	74,216	69,731

(*) Items that are classified or may be reclassified subsequently to profit or loss for the year.

The accompanying notes are an integral part of these consolidated financial statements.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Consolidated Statements of Cash Flows

	<u>01-01-2017</u> <u>12-31-2017</u> <u>ThUS\$</u>	<u>01-01-2016</u> <u>12-31-2016</u> <u>ThUS\$</u>
Statements of Cash Flows, Direct Method		
Cash flows from (used in) operating activities		
Classes of cash receipts from operating activities		
Cash receipts from sale of goods and provision of services	507,297	423,451
Cash receipts from premiums and provision of services, annuities and other benefits from insurance policies underwritten	949	619
Other cash receipts from operating activities	6,322	2,719
Classes of payments for operating activities		
Payments to suppliers for goods acquired and services received	(243,117)	(201,453)
Payments to and on behalf of employees	(129,747)	(114,690)
Payments due to premiums and provision for services, annuities and other obligations due to insurance policies underwritten	(7,990)	(10,762)
Other payments due to operating activities	(35,540)	(22,266)
Net cash from (used in) operating activities	<u>98,174</u>	<u>77,618</u>
Interest paid	-	(5)
Interest received	67	61
Income tax reimbursed (paid)	(21,924)	(10,009)
Other cash inflows (outflows)	-	-
Net cash flows from (used in) operating activities	<u>76,864</u>	<u>67,665</u>

The accompanying notes are an integral part of these consolidated financial statements.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Consolidated Statement of Cash Flows, continued

	Note	01-01-2017 12-31-2017 ThUS\$	01-01-2016 12-31-2016 ThUS\$
Cash flows from (used in) investing activities			
Cash flows used to obtain control of subsidiaries or other businesses	15.2	(48,500)	-
Cash flows used in the acquisition of non-controlling interests	15.2	(11,215)	(2,332)
Proceeds from the sale of property, plant and equipment	39	9,044	8,178
Acquisition of property, plant and equipment	39	(62,595)	(62,904)
Acquisition of intangible assets	39	(6,896)	(2,579)
Cash prepayments and loans granted to third-parties		-	(10,742)
Dividends received	39	36,867	40,162
Acquisition of other long-term assets		(61)	(66)
Interest received		703	130
Other cash receipts (payments)	39	(21,531)	9,533
Cash flows from the sale of non-controlling interest	34	126,990	-
Net cash from (used in) investing activities		22,806	(20,620)
Cash flows from (used in) financing activities			
Proceeds from long-term loans	39	165,281	49,078
Proceeds from short-term loans		22,407	46,417
Loan reimbursements	39	(156,454)	(64,667)
Payment of finance lease liabilities		(2,605)	(2,605)
Dividends paid	39	(41,198)	(38,463)
Interest paid		(8,314)	(6,287)
Other cash inflows (outflows), classified as financing activities		-	(594)
Net cash from (used in) financing activities		(20,883)	(17,121)
Net increase (decrease) in cash and cash equivalents before the effect of changes in the exchange rate		78,787	29,924
Effects of exchange rate fluctuations in cash and cash equivalents		246	(275)
Net increase (decrease) in cash and cash equivalents		79,033	29,649
Cash and cash equivalents at the beginning of the period		143,029	113,380
Cash and cash equivalents at the end of the period	9	222,062	143,029

The accompanying notes are an integral part of these consolidated financial statements.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Consolidated Statements of Changes in Equity

	Share capital ThUS\$	Foreign currency translation reserve ThUS\$	Cash flow hedging reserve ThUS\$	Defined benefit plan gain and loss reserves ThUS\$	Other miscellaneous reserves ThUS\$	Other reserves ThUS\$	Retained earnings (losses) ThUS\$	Equity attributable to owners of the Parent ThUS\$	Non-controlling interests ThUS\$	Equity ThUS\$
Equity as of January 1, 2017	586,506	(57,774)	2,922	(1,674)	55,695	(831)	162,533	748,208	116,323	864,531
Equity as of January 1, restated	586,506	(57,774)	2,922	(1,674)	55,695	(831)	162,533	748,208	116,323	864,531
Changes in equity										
Comprehensive income										
Profit (loss)	-	-	-	-	-	-	60,442	60,442	8,870	69,312
Other comprehensive income	-	6,902	(2,197)	(923)	-	3,782	-	3,782	1,122	4,904
Comprehensive income (loss)	-	6,902	(2,197)	(923)	-	3,782	60,442	64,224	9,992	74,216
Equity issue	-	-	-	-	-	-	-	-	-	-
Increase (decrease) for transfers and other changes in equity	-	-	-	-	(11,415)	(11,415) ²⁾	(295)	(11,710)	38,225	26,515 ⁽¹⁾
Dividends (Note 27.3)	-	-	-	-	-	-	(31,432)	(31,432)	(12,011)	(43,443)
Increase (decrease) in equity	-	6,902	(2,197)	(923)	(11,415)	(7,633)	28,715	21,082	36,206	57,288
Equity as of December 31, 2017	586,506	(50,872)	725	(2,597)	44,280	(8,464)	191,248	769,290	152,529	921,819
Note		27.2.1	27.2.2	27.2.3	27.2.4	27.2				

	Share capital ThUS\$	Foreign currency translation reserve ThUS\$	Cash flow hedging reserve ThUS\$	Defined benefit plan gain and loss reserves ThUS\$	Other miscellaneous reserves ThUS\$	Other reserves ThUS\$	Retained earnings (losses) ThUS\$	Equity attributable to owners of the Parent ThUS\$	Non-controlling interests ThUS\$	Total ThUS\$
Equity as of January 1, 2016	586,506	(63,750)	2,177	(1,300)	57,020	(5,853)	136,586	717,239	112,144	829,383
Equity as of January 1, restated	586,506	(63,750)	2,177	(1,300)	57,020	(5,853)	136,586	717,239	112,144	829,383
Changes in equity										
Comprehensive income										
Profit (loss)	-	-	-	-	-	-	54,545	54,545	8,357	62,902
Other comprehensive	-	5,976	745	(374)	-	6,347	-	6,347	482	6,829
Comprehensive income (loss)	-	5,976	745	(374)	-	6,347	54,545	60,892	8,839	69,731
Equity issue	-	-	-	-	-	-	-	-	-	-
Increase (decrease) for transfers and other changes in equity	-	-	-	-	(1,325)	(1,325) ²⁾	1,552	227	(1,007)	(780)
Dividends (Note 27.3)	-	-	-	-	-	-	(30,150)	(30,150)	(3,653)	(33,803) ⁽¹⁾
Increase (decrease) in equity	-	5,976	745	(374)	(1,325)	5,022	25,947	30,969	4,179	35,148
Equity as of December 31, 2016	586,506	(57,774)	2,922	(1,674)	55,695	(831)	162,533	748,208	116,323	864,531

1) See note 39 b

2) See note 27.2.4

The accompanying notes are an integral part of these consolidated financial statements.

Notes to the Consolidated Financial Statements

Note	Page	Note	Page
1	Reporting entity	11	
2	Basis of presentation of the consolidated financial statements	12	
3	Summary of significant accounting policies	14	
4	Changes in accounting policies	37	
5	Risk management	37	
6	Segment reporting	46	
7	Fair value of financial assets and liabilities	50	
8	Non-current assets held for sale	51	
9	Cash and cash equivalents	52	
10	a) Other current financial assets	53	
	b) Other non-current financial assets	54	
11	Trade and other receivables	54	
12	Balances and transactions with related parties	57	
	1) Trade receivables due from related parties (current and non-current)	57	
	2) Trade payables due to related parties (current and non-current)	60	
	3) Effects in profit or loss of transactions with related parties	62	
	4) Payments to the Board of Directors	65	
13	Current and non-current inventories	66	
14	Other current and non-current non-financial assets	67	
	1) Prepayments	67	
	2) Fiscal credit	67	
	3) Other non-financial assets (current and non-current)	67	
15	Financial information of subsidiaries, associates and joint ventures	68	
	1) Summarized financial information of subsidiaries, in total amounts	68	
	2) Changes in investments for the period	68	
	3) Financial information by associate	73	
16	Investments in associates	75	
	1) Detail of investments in associates	75	
	2) Interests in associates and joint ventures	77	
	3) Restrictions and contingent liabilities	79	
	4) Explanation of investments with interest of less than 20%	80	
17	Intangible assets and goodwill	80	
	1) Goodwill	80	
	2) Intangible assets	81	
	3) Reconciliation of changes in intangible assets	81	
	4) Concessions	82	
18	Property, plant and equipment	83	
	1) Detail of the balance	83	
	2) Purchase commitments and assets under construction	83	
	3) Reconciliation of changes in property, plant and equipment	84	
	4) Guarantees and compensation	85	
19	Investment property	86	
20	Current tax receivables and payables	87	
	1) Current tax receivables	87	
	2) Current tax payables	87	
		21	Income and deferred taxes
		1)	Detail of deferred taxes
		2)	Changes in deferred tax assets and liabilities
		3)	Income tax expense
		4)	Reconciliation of income tax rate
		22	Other financial liabilities
		1)	Interest-bearing loans
		2)	Finance lease payables
		3)	Derivatives
		4)	Bonds and promissory notes payables
		5)	Secured factoring operations
		6)	Obligations under concession contracts
		7)	Undiscounted financial liabilities
		23	Trade and other payables
		a)	Trade payables up to date
		b)	Trade payables past due
		24	Provisions
		25	Other non-financial liabilities
		26	Employee benefits and personnel expenses
		1)	Employee benefit expenses
		2)	Defined benefits
		3)	Detail of benefits pending settlement
		4)	Sensitivity analysis for actuarial variables
		27	Capital and reserves
		1)	Share capital
		2)	Reserves
		3)	Net profit for distribution and dividends
		28	Revenue
		29	Cost of sales
		30	Administrative expenses
		31	Finance income and finance costs
		32	Other income and expenses by function
		33	Board of directors and key management personnel
		34	Other income (expenses)
		35	Service concession and other agreements
		36	Contingencies and commitments
		1)	Guarantees granted
		2)	Co-debtors
		3)	Pledges and mortgages
		4)	Mutual guarantees
		5)	Lawsuits
		6)	Covenants on management or financial ratios
		37	Foreign currency translation difference
		38	Foreign currency
		39	Statements of cash flows
		40	Environment
		41	Subsequent events

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 1 Reporting entity

Sociedad Matriz SAAM S.A. was incorporated on February 15, 2012 whose bylaws are contained in the public deed dated October 14, 2011, as witnessed at the Valparaíso Notary Public of Mr. Luis Enrique Fischer Yávar, which resulted from the wording of the minute of the Extraordinary Stockholders' Meeting of October 5, 2011.

Sociedad Matriz SAAM S.A., (hereinafter SM-SAAM or the Company) is incorporated with ownership of approximately 99.9995% of the shares by SAAM S.A., a closely-held corporation. The Company is engaged in providing services related to marine transportation, mainly in the tugboat, port and logistics business.

The shares of Sociedad Matriz SAAM S.A., corporate tax number 76.196.718-5, registered under No. 1.091 at the Securities Register of the Financial Market Commission (formerly the Superintendence of Securities and Insurance), first traded on March 1, 2012 and with share capital divided into 9,736,791,983 shares.

The Company is domiciled at Avenida Apoquindo 4800 Torre II Piso 18, Las Condes, Santiago. The Company is engaged in acquiring, purchasing, selling and disposing shares of closely-held corporations, shares or rights in other companies, bonds, debentures, commercial papers and other marketable securities; in administrating, transferring and operating them, receiving their benefits and taking advantage of their sale and disposal, as well as, granting financing to related companies and provision of any kind of service and advisory services. That classifies the Company as an investment company whose economic activity code is No.1.300.

These consolidated financial statements include the indirect subsidiary Iquique Terminal Internacional S.A., registered under No. 57 in the Registry of reporting Entities (Law No. 20.382) of the Financial Market Commission (CMF). The other indirect subsidiaries are not directly subject to the regulations of the CMF.

Hereinafter, "Sociedad Matriz SAAM S.A. and Subsidiary" will be referred to as SM-SAAM or the Company. The Company conducts its business through its direct subsidiaries SAAM S.A., SAAM Ports S.A. y SAAM Logistics S.A., rendering tugboat, port terminal and logistics services, respectively.

SM-SAAM has been controlled since January 11, 2016, by the Quiñenco Group, as stated in articles 97 and 99 of the Securities Market Law No. 18.045, with 52.20% ownership through the following entities:

Company	Ownership percentage	No. of shares
Quiñenco S.A.	15.64%	1,522,794,376
Inversiones Rio Bravo S.A.	33.25%	3,237,543,274
Inmobiliaria Norte Verde S.A.	3.31%	322,149,301
Quiñenco Group Total	52.20%	5,082,486,951

As of December 31, 2017, SM SAAM has 3,422 registered shareholders (3,461 shareholders as of December 31, 2016).

Notes to the Consolidated Financial Statements

NOTE 2 Basis of presentation of the consolidated financial statements**a. *Statement of compliance***

The consolidated financial statements as of December 31, 2017 have been prepared in conformity with International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and were authorized for issue by the Board of Directors on March 2, 2018.

b. *Basis of presentation of the consolidated financial statements*

These consolidated financial statements give a true and fair view of the consolidated financial statements of Sociedad Matriz SAAM S.A. and its subsidiaries as of December 31, 2017 and 2016, of its comprehensive income by function, changes in net equity and cash flows for the periods ended December 31, 2017 and 2016.

The interim consolidated financial statements have been prepared following the going concern principle on the historical cost basis, except for the items recognized at fair value.

The carrying amount of assets and liabilities hedged through transactions qualifying for hedge accounting are adjusted to reflect changes in their fair value in relation to hedged risks.

The translation of these financial statements is provided as a free translation from the Spanish language original, which is the official and binding version. Such translation has been made solely for the convenience of non-Spanish readers.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 2 Basis of presentation of the consolidated financial statements, continued

c. Use of estimates and judgments

In the preparation of these consolidated financial statements, the Company has used critical accounting estimates to quantify some assets, liabilities, revenues, expenses and commitments. The areas involving a higher degree of judgment and complexity in the application of criteria or those areas in which assumptions and estimates are significant for the preparation of the financial statements are the following:

1. Assessment of the possible impairment losses related to certain assets. (See Notes, 3.6e, 3.7e, 3.8, 3.15a 2, 3.15a 7, 3.15c, 3.16).
2. Assumptions used in the actuarial calculation of liabilities for personnel benefits. (See Note 26.3).
3. The useful lives of property, plant and equipment, and intangible assets (See Notes 3.6d, 3.7c).
4. The criteria used in the valuation of certain assets.
5. The probability of occurrence and valuation of certain liabilities and contingencies (See Note 24).
6. Fair value of certain financial instruments (See Note 3.19).
7. The possible recoverability of deferred tax assets (See Note 21).

Such estimates have been made considering the best information available based on the facts analyzed.

In any case, it is possible that events in the future oblige making changes in such estimates over the next years that would be made prospectively, recognizing the effects of changes in estimates in the future consolidated financial statements.

NOTE 3 Summary of significant accounting policies**3.1 Basis of consolidation****a) *Subsidiaries***

Subsidiaries are entities controlled by SM SAAM. Control exists when the Company has the power to govern financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, SM-SAAM takes into consideration potential voting that currently is exercisable or convertible in shares or other instruments that allow controlling the other entity. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control is transferred to SM SAAM until the date that control ceases.

b) *Transactions eliminated in consolidation*

Intercompany balances and transactions, and any unrealized income and expenses arising from intercompany transactions, are eliminated in preparing the consolidated financial statements. Unrealized gains arising from transactions with equity accounted investees are eliminated against the investment to the extent of the Company's interest in the investee.

c) *Investments in associates and joint ventures (equity method)*

Associates are those entities in which SM-SAAM has significant influence but not control over the financial and operating policies. Significant influence is presumed to exist when the Company holds between 20% and 50% of the voting power of another entity. Joint ventures are those entities over whose activities SM-SAAM has joint control established by contractual agreement and requiring unanimous consent for making strategic, financial and operating decisions. Investments in associates and joint ventures are accounted for using the equity method (equity-accounted investees) and are recognized initially at cost. The Company's investments include the goodwill identified on acquisition, if any, net of any accumulated impairment losses.

An investment is accounted for using the equity method from the date on which it becomes an associate or a joint venture. On acquisition of the investment, any difference between the cost of the investment and the entity's share of the net fair value of the investee's identifiable assets and liabilities is accounted for as goodwill and is included in the carrying amount of the investment.

NOTE 3 Summary of significant accounting policies, continued**3.1 Basis of consolidation, continued*****c) Investments in associates and joint ventures (equity method), continued***

The entity applies IAS 28 to determine whether any additional impairment loss is recognized with respect to its interest in the associate or joint venture. The entire carrying amount of the investment (including goodwill) is tested for impairment in accordance with IAS 36, Impairment of Assets, as a single asset, by comparing its recoverable amount (higher of value in use and fair value less cost to sell) with its carrying amount, any recognized impairment loss is part of the carrying amount of the investment. Accordingly, any reversal of that impairment loss is recognized in accordance with IAS 36 to the extent that the recoverable amount of the investment subsequently increases.

The Company discontinues the use of the equity method from the date the associate or joint venture is no longer classified as an associate or joint venture, or when the investment is classified as held-for-sale.

The consolidated financial statements include the Company's share of the profit or loss and equity movements of equity accounted investees after adjustments to align the accounting criteria with those of SM-SAAM, from the date that significant influence and/or joint control commences.

When the Company's share of losses exceeds its interest in an equity-accounted investee, the carrying amount of that interest, including any long-term investments, is reduced to zero, and the recognition of further losses is discontinued except to the extent that SM-SAAM has an obligation or has made payments on behalf of the investee.

When the Company decreases its interest in an associate or joint venture, and uses the equity method, the effects previously recognized in other comprehensive income are reclassified to profit or loss, in accordance with the proportion of decrease in interest in such associate or joint venture.

When a Group company performs transactions with an associate or joint venture, gains or losses arising from such transaction with the associate or joint venture are recognized in the Company's consolidated financial statements, only to the extent of the interests of third-parties to the associate or joint venture.

Notes to the Consolidated Financial Statements

NOTE 3 Summary of significant accounting policies, continued

3.1 Basis of consolidation, continued

d) Changes in the Company's interest in existing subsidiaries

Changes in a controlling entity's interest in a subsidiary that do not result in a loss of control are equity transactions. Any difference between the fair value of the consideration transferred and the carrying amount of the interest ceded is recognized directly in equity and attributed to the owners of the controlling entity.

On the loss of control of a subsidiary, a gain or loss is recognized in profit or loss and calculated as the difference between (i) the aggregated fair value of the consideration received and the fair value of any interest retained; and (ii) the prior carrying amount of the assets (including goodwill), and liabilities of the subsidiary and any non-controlling interest.

3.2 Entities included on the consolidation

The subsidiaries included in these consolidated financial statements are as follows:

Tax ID No.	Company	Country	Functional currency	Direct	Indirect	12-31-2017	12-31-2016
						Total	Total
92.048.000-4	SAAM S.A. and subsidiaries ⁽⁵⁾	Chile	US\$	99,9995%	0,0005%	100,00%	99,9995%
76.729.932-K	SAAM Logistics S.A. and subsidiaries ^(2, 4 and 5)	Chile	US\$	99,99945%	0,0055%	100,00%	-
76.757.003-1	SAAM Ports S.A. and subsidiaries ^(4 and 5)	Chile	US\$	99,9995%	0,0005%	100,00%	-
96.973.180-0	SAAM Internacional S.A. and subsidiaries	Chile	US\$	-	100,00%	100,00%	100,00%
76.479.537-7	SAAM Inversiones SPA	Chile	US\$	100,00%	-	100,00%	100,00%
76.002.201-2	SAAM Puertos S.A. and subsidiaries	Chile	US\$	-	100,00%	100,00%	100,00%
76.708.840-K	Inmobiliaria San Marco Ltda. and subsidiary ⁽³⁾	Chile	US\$	-	100,00%	100,00%	100,00%
96.720.220-7	Inversiones San Marco Ltda. and subsidiaries	Chile	US\$	-	100,00%	100,00%	100,00%
0-E	SAAM Remolques S.A. de C.V. and subsidiaries	Mexico	US\$	-	51,00%	51,00%	51,00%
0-E	Concesionaria SAAM Costa Rica S.A	Costa Rica	US\$	-	100,00%	100,00%	100,00%
0-E	Ecuastibas S.A	Ecuador	US\$	-	100,00%	100,00%	100,00%
0-E	SAAM Remolcadores Colombia S.A.	Colombia	US\$	-	100,00%	100,00%	100,00%
0-E	Inversiones Habsburgo S.A. ⁽⁴⁾	Panamá	US\$	-	100,00%	100,00%	100,00%
0-E	Inversiones Alaria S.A..II ⁽⁴⁾	Panamá	US\$	-	100,00%	100,00%	100,00%
0-E	Saam Remolcadores Panamá S.A. ⁽⁴⁾	Panamá	US\$	-	100,00%	100,00%	100,00%

⁽¹⁾ Due to the corporate restructuring process performed during the last quarter of 2016, these companies are consolidated by the direct subsidiary SAAM S.A. They were previously part of Group of the indirect subsidiary Saam Internacional S.A. (See note 15.2)

⁽²⁾ Subsidiary since March 21, 2017.

⁽³⁾ The Company changed its functional currency from 01-01-2017.

⁽⁴⁾ Subsidiary since July 1, 2017.

⁽⁵⁾ Starting from July 1 2017, SAAM was divided by business segments; accordingly, the tugboat segment was assigned to Sociedad SAAM (successor entity), and the logistics and ports segments where assigned to SAAM Logistics S.A and SAAM Ports S.A., respectively.

To ensure consistency in the presentation of the Company's consolidated financial statements, the subsidiary being consolidated has adopted the same accounting policies as the Parent.

NOTE 3 Summary of significant accounting policies, continued**3.3 Functional and presentation currency****a) *Functional currency***

These consolidated financial statements are presented in US dollars, which is the Company's functional currency. Each of the Group's entities has determined its functional currency based on the currency of the main economic environment in which it operates.

Transactions in currencies other than the functional currency are considered in foreign currencies and are initially recognized at the exchange rate at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date. Non-monetary items in foreign currency are translated using the exchange rate at the date of transaction.

The item foreign currency translation differences in the consolidated statement of comprehensive income by function includes the recognition of the effects of changes in exchange rates in assets and liabilities denominated in foreign currency.

b) *Presentation currency*

Some of the Group's entities with a functional currency different from the Company's functional currency have to translate, at the reporting date, their results and financial position into the presentation currency of the parent by translating their assets and liabilities at the closing rate and its results at the average exchange rate, the main companies reporting using the presentation currency are: SAAM SMIT Marine Canada Inc. and subsidiaries which functional currency is the Canadian dollar. As of December 31, 2016, the companies whose functional currency was the Chilean peso were Saam Extraportuario S.A and Inmobiliaria San Marco S.A. and subsidiaries. On January 1, 2017, their new functional currency is the U.S. dollar.

Exchange rate differences arising from the translation to the presentation currency are recognized as a separate component of equity under foreign currency translation reserve in other comprehensive income.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 3 Summary of significant accounting policies, continued

3.4 Basis of translation of foreign currency transactions and adjustable units

The main assets and liabilities in foreign currency are stated in U.S. dollars and have been translated as follows:

Currency	12-31-2017	12-31-2016
Chilean peso	614,75	669,47
Mexican peso	19,6558	20,6273
Canadian dollar	1,2519	1,3433

Assets and liabilities in Unidades de Fomento (UF) are translated into U.S. dollars using the exchange rate at the reporting date as follows:

Closing date	12-31-2017	12-31-2016
	US\$	US\$
(UF/US\$)	43,59	39,36

3.5 Inventories

Inventories are measured at the lower of cost and net realizable value. The cost of inventories is based on the first-in first-out principle, and includes expenditure incurred in acquiring the inventories, production or conversion costs and other costs incurred in bringing them to their existing location and condition.

Net realizable value is the estimated selling price in the ordinary course of business, less the estimated selling expenses.

Spare-parts are valued at historical cost and recognized in profit or loss using the first-in first-out principle.

Low turnover spare-parts, mainly those used for repairing and maintaining the Company's main assets, tugboats and cranes, are considered as strategic inventories, and given demands unlikely to be forecasted, they are recognized under non-current inventories.

NOTE 3 Summary of significant accounting policies, continued**3.6 Intangible assets**

Intangible assets include those identifiable non-monetary assets with no physical substance resulting from commercial transactions. The Company recognizes only those intangible assets whose costs can be fairly estimated and from which economic benefits are probable to be obtained in the future.

Intangible assets with finite useful lives are initially recognized at acquisition or development cost and are valued at cost less accumulated amortization and possible impairment losses.

a) Port concessions

Assets for port concessions are recognized as intangible assets when there is the right to collect revenue based on use in conformity with IFRIC 12. The cost of the related intangible assets includes mandatory infrastructure works defined in the concession contracts and the present value of all minimum contract payments. Accordingly, a financial liability at the present value equivalent to the value of the recognized intangible asset is recorded.

These consolidated financial statements include port concession agreements recorded in the indirect subsidiaries Iquique Terminal Internacional S.A. and Terminal Marítima Mazatlán S.A. de C.V., Sociedad Portuaria Caldera S.A. and Sociedad Portuaria Granelera de Caldera S.A. (see Note 35).

b) Relationship with customers

Intangible assets classified as “Relationship with customers” generated during the business combinations, are amortized in the expected term of return of benefits associated with the current customer portfolio of each company, at the acquisition date. These assets are amortized starting on July 1, 2014, which is the same date these operations were conducted.

NOTE 3 Summary of significant accounting policies, continued

3.6 Intangible assets, continued

c) Goodwill

Goodwill is the difference between the acquisition cost of the subsidiaries, associates and joint ventures shares or rights, and the fair value of identifiable contingent assets and liabilities at the acquisition date. Goodwill related with acquisition of associates and joint ventures is included in investments under the equity method and joint ventures.

Goodwill from acquisition of subsidiaries, joint ventures and associated with a functional currency other than US dollar is measured using the functional currency of the acquiree, performing the currency translation to U.S. dollar using the exchange rate in force at the reporting date.

Goodwill is not amortized and at the reporting date is reviewed to determine whether there is any indication of impairment that may decrease its recoverable amount to an amount lower than the recorded cost. If such indication exists, an adjustment for impairment is performed.

At the reporting date, there is no impairment indication that can cause an adjustment.

d) Amortization of intangible assets

Amortization will be recognized in the consolidated statement of income on the basis of the estimated straight-line depreciation method starting from the date in which the asset is available for use.

The estimated useful lives by type of asset are as follows:

Class	Minimum range	Maximum range
Goodwill		Indefinite
Water rights		Indefinite
Licenses and franchises	5 years	20 years
Port concessions (Note 35)		Concession period
Concession for the use of tugboats (Note 35)		Concession period
Relationship with customers (Note 17.2)	10 years	15 years
IT software	3 years	7 years

Notes to the Consolidated Financial Statements

NOTE 3 Summary of significant accounting policies, continued**3.6 Intangible assets, continued*****e) Impairment of intangible assets***

Intangible assets with indefinite useful lives are stated at cost and annually are tested for impairment.

The Company and subsidiaries assess at the reporting date, or when necessary, whether there is any indication that an asset may be impaired. If such indications exist, the recoverable amount for such assets is estimated. The recoverable amount of an asset is the higher of its fair value less costs to sell and its value in use.

To determine the fair value less cost to sell, the Company uses independent appraiser reports and/or objective information available. To determine value in use, the estimated future cash flows are discounted at the Company's weighted average cost of capital (WACC) rate.

At the reporting date, SM SAAM S.A., and its subsidiary SAAM S.A. and subsidiaries, record no evidence of impairment arising from significant changes such as a decrease in market value, obsolescence, physical damages, market return, etc., that may affect the valuation of intangible assets other than goodwill recorded in 2017.

3.7 Property, plant and equipment***a) Recognition and measurement***

Items of property, plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses, if applicable.

Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials, direct labor, financial expenses related to external financing and any other costs directly attributable to bringing the assets to a working condition for their intended use, and the costs of dismantling and removing the items and restoring the site on which they are located.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items in the subsidiary ledger of property, plant and equipment.

The gain or loss on disposal of an item of property, plant and equipment is determined by comparing the proceeds from disposal with the carrying amount of the property, plant and equipment, and is recognized net within "Other income (expenses)".

NOTE 3 Summary of significant accounting policies, continued

3.7 Property, plant and equipment, continued

b) Subsequent costs

The cost of replacing a component of an item of property, plant and equipment is recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within the component will flow for more than a period to SM-SAAM, and its cost can be measured reliably.

The costs of the day-to-day servicing of property, plant and equipment are recognized in the consolidated statement of comprehensive income as incurred.

The costs of the day-to-day servicing of property, plant and equipment are recognized in the consolidated statement of comprehensive income as incurred.

c) Depreciation and useful lives

Depreciation is recognized in the consolidated statement of comprehensive income by function on a straight-line basis over the estimated useful lives of each component of an item of property, plant and equipment. This is the method that best reflects the use and consumption of the assets.

The estimated useful lives for the years are as follows:

Class	Year range	
	Minimum	Maximum
Buildings and constructions	40	80
Port terminal infrastructure ⁽¹⁾	Concession period	
Facilities and improvements in leased properties	Lease period	
Vessels, tugboats, barges, boats	10	30
Machinery	5	15
Transport equipment	3	10
Office equipment	1	3
Furniture, fixtures and accessories	3	5

(1) Includes assets that cannot be controlled by the grantor of the concession, the useful lives of these assets may exceed the concession period when the assets can be transferred to other Company's operations.

NOTE 3 Summary of significant accounting policies, continued

3.7 Property, plant and equipment, continued

d) Leases

Leases in terms of which SM-SAAM assumes substantially all the risks and rewards of ownership are classified as finance leases; otherwise, they are classified as operating leases.

Upon inception of the finance lease, the Company shall record an asset for the difference between the lower of the fair value of the leased asset and the present value of minimum lease payments.

Minimum lease payments are composed of the finance cost and amortization of the principal. Minimum lease payments related to operating leases are recorded as expenses on a straight-line basis during the term of the lease.

Finance lease liabilities are recognized under Interest-bearing liabilities, current and non-current. The Company holds no embedded leases in contracts that are required to be separated.

e) Impairment of property, plant and equipment

At the reporting date, or as deemed necessary, the Company and its subsidiary assess whether there is any indication of impairment of its assets, such as significant declines in amounts, indications of obsolescence or physical impairment, changes in the legal, economic or technological environment where the asset operates. If such indications exist, the recoverable amount for such assets is estimated. The recoverable amount of an asset is the higher of its fair value less costs to sell and its value in use.

To determine the fair value less cost to sell, the Company uses independent appraiser reports and/or objective information available. To determine value in use, the estimated future cash flows are discounted at the Company's weighted average cost of capital (WACC) rate.

For assets that do not generate cash flows independently, impairment will be assessed based on the group of assets which generate identifiable cash flows (cash-generating units).

If the recoverable amount is lower than the net carrying amount of the asset, an impairment adjustment with a debit to profit or loss is recorded, recognizing the asset at its recoverable amount.

Because impairment losses correspond to revalued assets, they are recognized in equity up to the amount of the previous revaluation.

NOTE 3 Summary of significant accounting policies, continued**3.7 Property, plant and equipment, continued*****e) Impairment of property, plant and equipment, continued***

Impairment losses recognized in prior periods are assessed annually to determine whether there is any indication that the loss may have decreased or may no longer exist, crediting the reversal to profit or loss unless an asset is recognized at its revalued amount, in which case the reversal is debited to equity.

At the reporting date, the SM SAAM S.A. and its subsidiary SAAM S.A. record no evidence of impairment losses arising from any significant change such as a decrease in the market value, obsolescence, physical damage, market return, etc., which may affect the measurement of items of property, plant and equipment other than the items recognized for 2017.

3.8 Investment property

Investment property is property held either to earn rental income or for capital appreciation or for both, but not for sale in the ordinary course of business, use in the production or supply of goods or services or for administrative purposes. Investment property is measured at cost less accumulated depreciation and accumulated impairment losses. When the use of a property changes, it is reclassified to the caption in the statement of financial position which best reflects its new use.

3.9 Provisions

A provision is recognized if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. The amount recognized as a provision shall be the best estimate of the expenditure required to settle the present obligation at the end of the reporting period.

When the estimated time to settle the obligation is in the long-term and the obligation can be estimated reliably, the provision will be recorded at its present value by discounting the expected future cash flows at a pre-tax rate that reflects the risks specific to the liability.

Provisions are reviewed at the end of each reporting period, and adjusted appropriately to reflect at each time the best available estimation.

NOTE 3 Summary of significant accounting policies, continued**3.10 Employee benefits****a) Defined benefit plans**

For the Company, severance payments are defined benefits plans; the Company estimates the amount of the future benefits employees have earned in return for their service in the current and prior periods. The risk free interest rate is used to estimate the present value of the benefit (see Note 26.3). The calculation is made using the projected credit unit method.

The Company recognizes all actuarial gains and losses arising from defined benefit plans directly in equity in other comprehensive income. Servicing costs are recognized directly in profit or loss by function.

b) Short-term benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided.

3.11 Revenue and cost of sales

Revenue from services rendered and the cost of sales are recognized in profit or loss on an accrual basis.

Revenue is recognized only to the extent that services have been provided, can be measured reliably and it is probable that the related economic benefits will flow to the Company regardless of the time when such benefits are received.

The costs of sales related to services provided are recognized on an accrual basis directly in the Company's different business areas.

Revenue is recognized net of usual discounts and bonuses.

3.12 Finance income and finance expense

Interest income is recognized as it accrues in the statement of comprehensive income by function.

Finance expenses are usually recognized in profit or loss as incurred with the exception of those incurred to finance the construction or development of qualifying assets that require a substantial time period to prepare the asset for its intended use, and those related to the actuarial cost of employee benefits.

Notes to the Consolidated Financial Statements

NOTE 3 Summary of significant accounting policies, continued**3.13 Income tax**

The Company and its subsidiaries in Chile account for income tax on a net taxable income basis determined according to the standards established in the Income Tax Law. The Company's foreign subsidiaries are subject to the standards established in each country in which they are located.

On September 29, 2014, Law No. 20.780 (the Tax Reform Act) was enacted, which, among other aspects, defines the by default tax system applicable to the Company, the corporate income tax rate that will be gradually applied to companies between 2014 and 2018 and allows that companies may opt for one of two tax systems established therein the attributed income system or the partially-integrated system, which results in entities being subject to different tax rates starting from 2017.

Note that, in accordance with the Tax Reform established by Laws Nos.20.780, and 20.899 the latter simplifying the former, companies could have been, by default or choice, subject to one of these tax systems or regimes established by the new tax regulation. The attributed-income system implies that the companies must pay a corporate tax rate of 25% for 2017. The partially-integrated system, implies that the Company must pay a corporate tax rate of 25.5% for 2017 and 27% for 2018 and thereafter.

Accordingly and depending on the regime opted or defined by default, the Company or Group companies will disclose the income tax and deferred tax rates, considering the tax rate effective at the date of the reversal of temporary differences.

For the 2017 period, the current income tax rate will be 25.5%. The deferred tax rate will be 27% if the Company expects to reverse temporary differences starting from commercial year 2018 or thereafter.

3.14 Deferred taxes

Deferred tax assets and liabilities are recognized in the statement of financial position in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. They are recognized in accordance with IAS 12 "Income Taxes."

Deferred taxes are measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted at each reporting date.

NOTE 3 Summary of significant accounting policies, continued**3.15 Financial instruments*****a) Non-derivative financial instruments***

Financial instruments are initially recognized as financial assets, financial liabilities or equity securities depending on the economic substance of the agreement.

In addition and for purposes of measurement, financial instruments are classified as financial assets at fair value through profit or loss, loans and receivables, investments held- to maturity and financial liabilities. The classification depends on the characteristics of the instrument and the purpose for which it was acquired. SM-SAAM derecognizes a financial liability when its contractual obligations are cancelled or expire.

Subsequent to initial recognition, non-derivative financial assets are measured as follows:

a) 1. Cash and cash equivalents

Cash and cash equivalents comprise cash in bank and on hand and other highly liquid short-term investments (with original maturities of three months or less) with no significant risk of changes in value.

a) 2. Trade and other receivables

Trade and other receivables are initially recognized at fair value less impairment losses.

Trade and other receivables also includes non-trade receivables such as other receivables, loans to personnel and loans to other foreign entities.

NOTE 3 Summary of significant accounting policies, continued

3.15 Financial instruments, continued

a) Non-derivative financial instruments, continued

a) 3. Financial assets at fair value through profit or loss

A financial asset is classified at fair value through profit or loss if it is classified as held for trading or is designated as such upon initial recognition.

A financial asset or liability is classified as held for trading when:

- It is acquired or incurred mainly with the purpose of selling or repurchasing in the near future;
- It is part of a portfolio of identified financial instruments that are managed jointly and for which there is a recent pattern of short-term benefits; or
- It is a derivative, except for those derivatives that have been designated as hedging instruments and meet the conditions to be effective.

Financial assets at fair value through profit or loss are initially measured at fair value. Transaction costs directly attributable to the purchase or issuance are recognized as expenses as incurred. Subsequent to initial recognition, they are measured at fair value through profit or loss.

a) 4. Investments held-to-maturity

Investments held-to-maturity are those non-derivative financial assets with fixed or determinable payments and fixed maturities for which SM-SAAM has the positive intent and ability to hold to maturity. Measurement criteria applicable to financial instruments held-to-maturity are the same than those for loans and receivables.

a) 5. Financial liabilities

These liabilities are initially recognized at their transaction cost. Incurred costs that are directly attributable to the transaction are amortized during the period of the loan and are presented deducting the liability, they are measured at amortized cost using the effective interest method (equivalent annual charge).

a) 6. Trade and other payables

This item records unpaid balances for commercial purchases and related expenses as well as other non-trade payables such as other payables and other withholdings related to payroll and others.

NOTE 3 Summary of significant accounting policies, continued**3.15 Financial instruments, continued*****a) Non-derivative financial instruments, continued******a) 7. Other***

Other non-derivative financial instruments including loans and receivables are measured at amortized cost using the effective interest method, less any impairment losses.

b) Derivative financial instruments

Derivative financial instruments maintained to hedge foreign currency and interest rate risk exposures are initially recognized at fair value; directly attributable transactions costs are recognized in profit or loss as incurred.

Subsequent to initial recognition, derivative financial instruments are measured at fair value and changes therein are accounted for as described below.

b.1) Hedge accounting

Derivative financial instruments meeting the criteria for hedge accounting are initially recognized at fair value plus/less those transaction costs directly attributable to their contracting or issue.

Gains or losses resulting from the measurement of the hedging instrument are recognized immediately in comprehensive income as well as any changes in the fair value of the hedged item attributable to the hedged risk.

If the hedging instrument no longer meets the criteria for hedge accounting then hedge accounting is discontinued prospectively. Accumulated gains or losses previously recognized in equity will remain until the forecasted transactions occur.

b.2) Economic hedge

Hedge accounting is not applicable to derivative instruments that provide economic hedge to monetary assets and liabilities in foreign currency. Changes in the fair value of such derivatives are recognized in profit or loss by function as part of foreign currency translation gains or losses.

Derivative financial instruments not meeting the criteria to qualify for hedge accounting are classified and measured as financial assets or liabilities at fair value through profit or loss by function.

Notes to the Consolidated Financial Statements

NOTE 3 Summary of significant accounting policies, continued**3.15 Financial instruments, continued*****c) Impairment of financial assets***

A financial asset not carried at fair value through profit or loss is assessed at each reporting date to determine whether there is objective evidence that it is impaired. A financial asset is impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset, and that the loss event had a negative effect on the estimated future cash flows of that asset that can be estimated reliably.

Objective evidence that financial assets are impaired can include default or delinquency by a debtor, restructuring of an amount due to SM-SAAM on terms that SM-SAAM would not consider otherwise, indications that a debtor or issuer will enter bankruptcy or the disappearance of an active market for a security.

In addition, for an investment in an equity security, a significant or prolonged decline in its fair value below its cost is objective evidence of impairment.

In assessing impairment the Company uses historical trends of the probability of default, the timing of recoveries and the amount of loss incurred, adjusted for management's judgment as to whether current economic and credit conditions are such that the actual losses are likely to be greater or less than suggested by historical trends.

An impairment loss in respect of a financial asset measured at amortized cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognized in profit or loss and reflected in an allowance account against financial assets. When a subsequent event causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through profit or loss.

3.16 Non-current assets held for sale

Non-current assets, or disposal groups comprising assets and liabilities, that are expected to be recovered primarily through sale rather than through continuing use, are classified as held for sale and carried at the lower of their carrying amount and fair value less cost to sell.

Immediately before this classification, the assets, or component of an available-for-sale group are measured at the lower of their carrying amount and fair value less the cost to sell.

NOTE 3 Summary of significant accounting policies, continued

3.16 Non-current assets held for sale, continued

Any impairment loss on a disposal group first is allocated to goodwill, and then to remaining assets and liabilities on a pro rata basis. Impairment losses on initial classification as held for sale and subsequent gains and losses are recognized in profit or loss. Gains are only recognized once any cumulative impairment losses are reversed.

3.17 Onerous contracts

A provision for onerous contracts is recognized when the expected benefits to be derived from a contract are lower than the unavoidable cost of meeting the obligations under the contract. As of December 31, 2017 and 2016, SM-SAAM does not record this type of contracts and therefore, does not record any provision for onerous contracts.

3.18 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash in banks, term deposits and other financial investments with maturities of less than 90 days. Cash and cash equivalents also include investments related to cash management such as repurchase and resale agreements which maturities are in accordance with the aforementioned.

Bank overdrafts used are included within short-term loans under current liabilities.

3.19 Determination of fair values

Certain accounting criteria and disclosures of the Group require the determination of fair value of certain financial assets, as follows:

a) Financial assets

The fair value of financial assets at fair value through profit or loss and available-for-sale financial assets are determined at market value.

b) Trade and other receivables

Considering that trade receivables are performed at less than 120 days, it has been estimated that their fair values do not significantly differ from their carrying amounts.

c) Derivatives

The fair value of derivatives is based on their market price.

NOTE 3 Summary of significant accounting policies, continued**3.20 Minimum dividend**

As of December 31, 2017 and 2016, the Company has accrued the minimum dividend in accordance with Article 79 of the Chilean Corporations Law which established that, unless otherwise agreed unanimously by all the issued shares at the respective shareholders' meeting, publicly-held corporations should distribute annually as a cash dividend to their shareholders, pro rata to their shares or in the proportion established in the by-laws if preferred shares exist, at least 30% of the profits of each year, except when accumulated losses from previous years have first to be absorbed. SM-SAAM determines the amount of minimum dividends it will have to pay to its shareholders during the following year, and records such amount under "Other current non-financial liabilities" with a charge to account "Accumulated gains (losses)" under equity.

3.21 Environment

Disbursements associated with environmental protection are debited to profit or loss when incurred.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 3 Summary of significant accounting policies, continued

3.22 New standards and interpretations issued but not effective

a) Standards early adopted by the Group

SM-SAAM has not early adopted or applied standards issued by the International Accounting Standards Board (hereinafter IASB).

(b) Standards, amendments and interpretations effective on or after January 1, 2017:

Standard and/or amendment	Mandatory application date:
IAS 7: Disclosure Initiative, amendments to IAS 7. This amendment, issued on February 1, 2016, provides instructions for the disclosure of information that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes. One way to fulfill this disclosure requirement is by providing a reconciliation between the opening and closing balances in the statement of financial position for liabilities arising from financing activities. However, this objective may also be achieved by other means, which could exempt financial institutions and other entities, as they have improved disclosures in this area. Even though it is possible to provide disclosures of changes in other assets and liabilities, such supplementary disclosure shall disclose the changes in liabilities arising from financing activities separately from changes in those other assets and liabilities.	Annual periods beginning on or after January 1, 2017.
IAS 12, Income Tax: Recognition of Deferred Tax Assets for Unrealized Losses (Amendments to IAS 12). This amendment, issued on January 19, 2016, clarifies that the existence of a deductible temporary difference depends solely on a comparison of the carrying amount of an asset and its tax base at the end of the reporting period, and is not affected by possible future changes in the carrying amount, or the way in which an entity expects to recover the asset. Accordingly, under the assumption that the tax base remains at the original cost of the debt instrument, a temporary difference exists. An entity may consider recognizing a deferred tax asset if the entity expects a future tax loss related to that asset. Amendments show that the answer is "yes" if certain conditions are met.	Annual periods beginning on or after January 1, 2017.
IFRS 12: The disclosure requirements for interests in other entities also apply to interests classified as held for sale and not for distribution.	Annual periods beginning on or after January 1, 2017. Early adoption is permitted.

(c) The new standards and interpretations below have been issued but are not yet effective:

Standard and/or amendment	Mandatory application date:
IFRS 9 "Financial Instruments", which introduces new requirements for the classification and measurement of financial assets. IFRS 9 specifies how an entity should classify and measure its financial assets at amortized cost or fair value. It requires that all financial assets be classified entirely according to the entity's business model for the management of its financial assets and the characteristics of financial assets contractual cash flows. Financial assets are measured at either amortized cost or fair value. Solely financial assets classified as measured at amortized cost should be subject to impairment tests. On November 19, 2013, the IASB issued a new revised version of IFRS 9, which introduces a new chapter in IFRS 9 on hedge accounting, implementing a new hedge accounting model that is designed to be closely aligned to how entities conduct risk management activities when they cover the exposure to financial and non-financial risks. The revised version of IFRS 9 allows an entity to apply solely the requirements introduced in IFRS 9 (2010) for the presentation of gains and losses from financial liabilities designated to be measured at fair value through profit or loss without applying the other requirements in IFRS 9, which means that the portion of changes in fair value related to changes in the entity's own credit risk may be presented in other comprehensive income instead of profit or loss.	This standard is effective starting from January 1, 2018.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 3 Summary of significant accounting policies, continued

3.22 New standards and interpretations issued but not effective, continued

(c) The following new Standards and Interpretation have been issued, but their application date is not yet effective:

Standard and/or amendment	Mandatory application date:
IFRS 15, Revenue from Contracts with Customers This standard contains a five-step model that applies to contracts with customers. The five steps are as follows: - Identify the contract(s) with a customer - Identify the performance obligations in the contract - Determine the transaction price - Allocate the transaction price to the performance obligations in the contract - Recognize revenue when (or as) the entity satisfies a performance obligation. Guidance is provided on matters such as revenue recognition and several related matters. Also, new disclosures on revenue are included.	Annual periods beginning on or after January 1, 2018.
IFRS 16, Leases: on January 13, 2016, the IASB published a new standard, IFRS 16 "Leases." The new standard will require most of the leases to be presented in the balance sheet under a single lessee accounting model, eliminating the classification of leases as either operating leases or finance leases. However, lessor accounting remains mostly unchanged and continues to classify its leases as operating leases and financial leases. IFRS 16 replaces IAS 17 "Leases" and related interpretations and is effective for period beginning on or after January 1, 2019. Early adoption is permitted, as long as IFRS 15 "Revenue from contracts with customers" is also applied.	Annual periods beginning on or after January 1, 2019.
IFRS 17: Issued on May 18, 2017, this Standard requires that insurance obligations be measured at current compliance values and provides a more consistent approach for presenting and measuring all insurance contracts. Such requirements are designed to provide a consistent principle-based accounting treatment.	Annual periods beginning on or after January 1, 2021.
Sales or Contributions of Assets between an Investor and its Associate or Joint Venture (Amendments to IFRS 10 and IAS 28) This amendment clarifies the sale treatment or contribution of assets between an investor and the associate or joint venture as follows: - requires full recognition in the investor's financial statements of gains and losses from the sale or contribution of assets which constitute a business (as defined in IFRS 3 Business Combinations) - requires the partial recognition of gains and losses in which assets do not constitute a business, i.e., a gain or loss is only recognized to the extent of the unrelated investors' interests in the associate or joint venture. These requirements are applied regardless of the legal form of the transaction, e.g., if the sale or contribution of assets arises from the transfer of assets by the investor to a subsidiary maintaining the assets (resulting in the loss of control over the subsidiary), or through the direct sale of such assets.	Mandatory date deferred indefinitely.
IFRIC 22: Foreign Currency Transactions and Advance Consideration	Annual periods beginning on or after January 1, 2018.
IFRIC 23: Uncertainty over Income Tax Treatments	Annual periods beginning on or after January 1, 2019.
IFRS 2, Share-based Payment: Clarifying accounting for certain types of share-based payment transactions.	Annual periods beginning on or after January 1, 2018.
IFRS 15 (Amendment), Revenue from Contracts with Customers: Amendment clarifying requirements and providing additional transition relief for entities implementing the new standard.	Annual periods beginning on or after January 1, 2018. Early adoption is permitted.
IAS 28, Investments in Associates and Joint Ventures, related to measuring the associate or joint venture at fair value.	Annual periods beginning on or after January 1, 2018.
IAS 28, Investments in Associates and Joint Ventures, clarifying that companies accounting for long-term interests in an associate or joint venture for which the equity method under IFRS 9 does not apply.	Annual periods beginning on or after January 1, 2019.
IAS 40: Transfers of Investment Property (Amendments to IAS 40, Investment Property).	Annual periods beginning on or after January 1, 2018.
IFRS 2, Share-based Payment: Clarifying accounting for certain types of share-based payment transactions.	Annual periods beginning on or after January 1, 2018.
IFRS 9 and IFRS 4: Applying IFRS 9, Financial Instruments with IFRS 4, Insurance Contracts, (Amendment to IFRS 4).	Annual periods beginning on or after January 1, 2018, and available only for three years after such date.
IFRS 10, Consolidated Financial Statements, and IAS 28, Investments in Associates and Joint Ventures: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture.	Mandatory date deferred indefinitely.
IFRS 15, Revenue from Contracts with Customers: Amendment clarifying requirements and providing additional transition relief for entities implementing the new standard.	Annual periods beginning on or after January 1, 2018. Early adoption is permitted.
2014-2016 Annual Improvements Cycle to IFRSs. Amendments to IFRS 12.	Annual periods beginning on or after January 1, 2018. Early adoption is permitted.

Management will assess the impact of these standards at the mandatory application date.

Notes to the Consolidated Financial Statements

NOTE 3 Summary of significant accounting policies, continued**3.22 New standards and interpretations issued but not effective, continued****(c) The following new Standards and Interpretation have been issued, but their application date is not yet effective, continued:**

A number of new standards and interpretations have been issued by the IASB which are not mandatory as of December 31, 2017, and have not been early adopted by the Group. A summary of the most relevant standards and Management's assessment of their impact is presented below.

IFRS 9, *Financial Instruments*

IFRS 9 (2009) introduces new requirements for the classification and measurement of financial assets. Under IFRS 9 (2009), financial assets are classified and measured based on the business model in which they are held and the characteristics of their contractual cash flows. IFRS 9 (2010) introduces additional changes relating to financial liabilities. The IASB currently has an active project to make limited amendments to the classification and measurement requirements of IFRS 9 and add new requirements to address the impairment of financial assets and hedge accounting. On November 19, 2013, the IASB issued a new document that expands and amends this and other related standards, Hedge Accounting and amendments to IFRS 9, IFRS 7 and IAS 39. This document includes the new hedge accounting model, allows the early adoption of the requirement of presenting changes in value associated with own credit risk in liabilities designated at fair value through profit or loss, which are recognized in Other Comprehensive Income.

On July 24, 2014, the IASB issued the fourth and last version of its new standard on financial instruments, IFRS 9 Financial Instruments. The new standard includes revised guidance on the classification and measurement of financial assets, including a new expected credit loss model for calculating impairment, and supplements the new general hedge accounting requirements published in 2013. The effective date corresponds to Financial Statements issued for periods beginning on or after January 1, 2018. Early adoption is permitted. The adoption and early adoption of this standard is mandatory in Chile for dealers and brokers in accordance with Circular No. 615 issued by the Chilean Financial Market Commission of June 10, 2010.

Management is currently assessing the impact of the application of IFRS 9. Based on preliminary assessments considering the nature of financial assets held by the Group, which are mostly receivables, Management expects no significant impacts on matters related to measurement and classification.

With respect to the new model for expected credit losses, Management is currently developing a model to recognize its allowance for doubtful accounts incorporating the principles of IFRS 9.

NOTE 3 Summary of significant accounting policies, continued**3.22 New standards and interpretations issued but not effective, continued**

(c) The following new Standards and Interpretation have been issued, but their application date is not yet effective, continued:

IFRS 15, Revenue from Contracts with Customers

Issued on May 28, 2014, this Standard replaces IAS 11 Construction Contracts, IAS 18 Revenue, IFRIC 13 Customer Loyalty Programmes, IFRIC 15 Agreements for the Construction of Real Estate, IFRIC 18 Transfers of Assets from Customers and SIC 31, Revenue – Barter Transactions Involving Advertising Services.

This new Standard applies to contracts with customers. However, it does not apply to insurance contracts, financial instruments or lease contracts, which are within the scope of other IFRSs. This Standard contains a single model that applies to contracts with customer and two approaches for recognizing revenue: at a point in time or over time. The model considers an analysis of transactions based on a five-step model to determine whether, how much and when revenue is recognized:

- 1.- Identify the contract(s) with a customer.
- 2.- Identify the performance obligations in the contract.
- 3.- Determine the transaction price.
- 4.- Allocate the transaction price to the performance obligations in the contract.
- 5.- Recognize revenue when (or as) the entity satisfies a performance obligation.

The application date corresponds to Financial Statements issued for period beginning on or after January 1, 2018. Early adoption is permitted.

Management assessed the application of this standard beginning on January 1, 2018, and noted no significant differences with respect to the information as of December 31, 2017.

IFRS 16, Leases

Issued on January 13, 2016, this Standard will require companies to account for all leases in their Financial Statements from January 1, 2019. Companies with operating leases will report more assets but also will be more heavily indebted. The larger the lease portfolio, the greater the impact on key reporting metrics. This standard is effective for periods beginning on or after January 1, 2019. Early adoption is permitted.

The Company has estimated the effect of the application of this standard, determining an initial impact on the Company's financial liabilities of approximately US\$7 million.

Notes to the Consolidated Financial Statements

NOTE 4 Accounting changes

During the period between January 1 and December 31, 2017, the Company has uniformly applied all the accounting principles compared with the same period of 2016.

NOTE 5 Risk management

The Company has exposure to the following risks from its operations: credit risk, liquidity, market risk, currency risk, operating risk and capital management risk. The Company manages exposure to them using SM-SAAM's strategy.

SM-SAAM's risk management policies are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls.

The Company's financing sources correspond mainly to equity, loans and leases as well as the balance of the Company's payables. The policy defined to mitigate the credit effects is intended to reach a balanced structure between long and short-term financing sources, low risk exposure and, these are in line with the flows generated by the Company.

a) Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables from customers. The credits granted are reviewed on a periodical basis to apply the controls defined by the Company and monitor the status of pending receivables.

Most services to the direct subsidiaries SAAM S.A. and SAAM Logistics S.A.'s clients are rendered under market conditions which are simple loans, currently with a term up to 120 days.

Notes to the Consolidated Financial Statements

NOTE 5 Risk management, continued

a) Credit risk, continued

Transactions are not concentrated on significant clients; on the contrary, the Company's clients are much diversified which allows distributing the risk.

The subsidiaries SAAM S.A. and SAAM Logistics S.A. have hedging credit insurances of 90% for debtors that do not comply with their credit obligations, previously approved by the insurance company.

However, SAAM S.A. and SAAM Logistics S.A. make allowances in the event that evidence of impairment of trade receivables is found, per the following criterion:

	12-31-2017	12-31-2016
Asset aging	Factor	Factor
After 90 days from the maturity date of the notes receivable	25%	25%
After 180 days from the maturity date of the notes receivable	50%	50%
After 270 days from the maturity date of the notes receivable	75%	75%
After 360 days from the maturity date of the notes receivable	100%	100%
Legal collection, rejected checks and others	100%	100%
High risk clients reviewed individually	100%	100%

The carrying amount of financial assets represents the maximum credit exposure. The maximum credit exposure at the reporting date is as follows:

In relation to the indirect subsidiary Terminal Internacional S.A., when this company grants credits to its clients, they are assessed in order to reduce the default risk. Credits granted are regularly reviewed to apply the controls established by the Company's policies and monitor the statements of accounts receivable. Services sold on credit are rendered to clients which have established pledges in favor of ITI, thus securing compliance with their payment obligations.

Notes to the Consolidated Financial Statements

NOTE 5 Risk management, continued

a) Credit risk, continued

Impairment losses

The maximum exposure to credit risk for trade receivables as of December 31, 2017 and December 31, 2016, is as follows:

	Note	12-31-2017			12-31-2016		
		Current	Non-current	Total	Current	Non-current	Total
Trade receivables		68,482	-	68,482	79,356	-	79,356
Impairment of trade receivables		(4,661)	-	(4,661)	(5,752)	-	(5,752)
Trade receivables, net		63,821	-	63,821	73,604	-	73,604
Other accounts receivable		9,767	19,909	29,676	7,605	19,510	27,115
Impairment of other accounts receivable		-	-	-	-	-	-
Other accounts receivable, net		9,767	19,909	29,676	7,605	19,510	27,115
Total Trade and other receivables	11	73,588	19,909	93,497	81,209	19,510	100,719

Variations in the provision for impairment	12-31-2017	12-31-2016
	ThUS\$	ThUS\$
Opening balance as of January 1	5,752	6,989
Increase in provision (Note 30)	807	1,187
Reversal of impairment loss	(1,133)	(1,893)
Write-down of receivables	(696)	(1,087)
Foreign currency translation difference	(69)	556
Total allowance for impairment	4,661	5,752

Notes to the Consolidated Financial Statements

NOTE 5 Risk management, continued

b) Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

SM-SAAM believes the forecasted liquidity needs between receivables (balances receivable from customers, dividends, etc.), the related expenses (trade, financial expenses, etc.) and the cash amounts available so that the Company does not have to request any short-term external financing.

Should cash surpluses exist, these may be invested in low risk financial instruments.

b.1) Exposure to liquidity risk

Contractual maturities of financial liabilities, including estimated interest payments and excluding the impact of balance offsetting agreements are as follows:

12-31-2017	Note	Carrying amount	Contractual cash flows	0 -12 months	1 – 2 years	2 – 5 years	More than 5 years
		ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Non-derivative financial liabilities							
Secured bank loans	22.1	(135,195)	(156,765)	(27,818)	(27,944)	(64,792)	(36,211)
Unsecured bank loans	22.1	(56,699)	(60,954)	(18,794)	(11,746)	(26,372)	(4,042)
Finance lease liabilities under agreements	22.2	(5,531)	(5,704)	(2,522)	(2,177)	(949)	(56)
Obligations with the public	22.4	(125,021)	(146,458)	(3,274)	(3,274)	(70,352)	(69,558)
Guaranteed obligations for factoring operations	22.5	(4,956)	(4,956)	(4,956)	-	-	-
Trade and other payables and due to related parties	12 and 23	(39,179)	(39,432)	(39,432)	-	-	-
Derivative financial assets							
Foreign exchange derivative forwards	10	72	72	72	-	-	-
Derivative financial liabilities							
Change in exchange rate used for hedging purposes	22.3	(568)	(568)	(536)	(32)	-	-
Total		(367,007)	(414,765)	(97,260)	(45,173)	(162,465)	(109,867)

Payment dates for cash flows included in the analysis of maturities are not expected to significantly differ from the date of settlement.

Notes to the Consolidated Financial Statements

NOTE 5 Risk management, continued
b) Liquidity risk, continued
b.1) Exposure to liquidity risk, continued

12-31-2016	Note	Carrying amount	Contractual cash flows	0 -12 months	1 – 2 years	2 – 5 years	More than 5 years
		ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Non-derivative financial liabilities							
Secured bank loans	22.1	(70,057)	(78,795)	(11,808)	(12,143)	(39,826)	(15,018)
Unsecured bank loans	22.1	(162,873)	(172,948)	(63,184)	(35,979)	(61,594)	(12,191)
Finance lease liabilities under agreements	22.2	(7,849)	(8,239)	(2,605)	(2,501)	(3,133)	-
Trade and other payables and due to related parties	12 and 23	(33,287)	(33,287)	(33,275)	-	-	(12)
Derivative financial assets							
Foreign exchange derivative forwards	10.a	187	187	187	-	-	-
Derivative financial liabilities							
Change in exchange rate used for hedging purposes	22.3	(212)	(212)	(102)	(73)	(37)	-
Total		(274,091)	(293,294)	(110,787)	(50,696)	(104,590)	(27,221)

c) Market risk

Market risk is the risk that changes in rates and market prices, such as foreign exchange rates, interest rates and equity prices will affect the SM-SAAM's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return.

The Company buys and sells derivatives, and also incurs financial liabilities, in order to manage market risks. Generally, SM-SAAM seeks to apply hedge accounting in order to manage volatility in profit or loss resulting from net exposure of assets and liabilities in foreign currency, mainly in foreign currency.

The Company regularly evaluates the profitability of its business, in accordance with market changes that might significantly affect the Company's profitability.

Notes to the Consolidated Financial Statements
NOTE 5 Risk management, continued
c) Market risk, continued
c.1) Interest rate risk and sensitivity analysis

Interest rate risk arises mainly from sources of financing that exposed the Company to variable interest rates indexed on the London Inter-Bank Offer Rate ("LIBOR").

At every year-end, the financial instruments of SM-SAAM and its subsidiaries, subject to changes in rates, are as follows:

As of December 31, 2017							
Debtor entity	Acquirer	Total Debt	Interest rate agreed	Effective tax rate	Financial cost for the period	Sensitivity analysis finance costs + 100 bp	Sensitivity analysis finance costs - 100 bp
					ThUS\$	ThUS\$	ThUS\$
Iquique Terminal Internacional S.A.	Banco Estado	3,039	Libor 180+2.5%	4.13%	(126)	(138)	(113)
Inarpi S.A.	Banco Santander Madrid	13,160	Libor +1.8%	4.89%	(644)	(708)	(579)
SAAM Remolques S. A. de C. V.	Corpbanca New York Branch	32,572	Libor 180+3%	4.31%	(1,404)	(1,544)	(1,263)
Sociedad Operadora de Puertos de Estiba y Desestiba Costa Rica	Banco Estado	9,504	Libor 180+2.0%	3.53%	(335)	(369)	(302)
Sociedad Portuaria de Caldera S.A.	Banco Davivienda de Costa Rica	3,417	Libor + 5.5%	6.42%	(219)	(241)	(197)
Sociedad Portuaria de Caldera S.A.	BAC San José de Costa Rica	1,463	Libor + 5.5%	6.28%	(92)	(101)	(83)
Sociedad Portuaria Granelera de Caldera S.A.	Banco Davivienda de Costa Rica	3,213	Libor + 5.35%	6.65%	(214)	(235)	(192)
Sociedad Portuaria Granelera de Caldera S.A.	BAC San José de Costa Rica	29,099	Libor + 4.25%	5.68%	(1,653)	(1,818)	(1,488)
Florida International Terminal, LLC	Banco Crédito e Inversiones	1,526	Libor + 3%	5.12%	(78)	(86)	(70)
SAAM SMIT Marine Canada	Scotiabank Canada (75% fixed rate 25% variable rate)	4,667	BA de Canada + 1.75%	5.71%	(266)	(293)	(240)
Total variable rate financial liabilities		103,567			(5,031)	(5,533)	(4,527)
Total interest-bearing financial liabilities (Notes 22.1 , 22.2, 22.4 and 22.5)		327,402					
Proportion of financial liabilities with variable rate		31.63%					

As of December 31, 2016							
Debtor entity	Acquirer	Total Debt	Interest rate agreed	Effective tax rate	Financial cost for the period	Sensitivity analysis finance costs + 100 bp	Sensitivity analysis finance costs - 100 bp
					ThUS\$	ThUS\$	ThUS\$
Iquique Terminal Internacional S.A.	Banco Estado	6,070	Libor 180+2.5%	3.93%	(260)	(326)	(194)
SAAM S.A.	Banco Santander Chile	24,948	Libor 30+2.1%	2.85%	(828)	(1,119)	(537)
Inarpi S.A.	Banco Santander	7,092	Libor +1.8%	3.12%	(14)	(18)	(10)
SAAM Remolques S. A. de C. V.	Corpbanca New York Branch	40,837	Libor 180+3%	3.91%	(1,661)	(2,086)	(1,236)
Total variable rate financial liabilities		78,947			(2,749)	(3,549)	(1,977)
Total interest-bearing financial liabilities (Notes 22.1 and 22.2)		240,779					
Proportion of financial liabilities with variable rate		32.79%					

Notes to the Consolidated Financial Statements

NOTE 5 Risk management, continued

c) Market risk, continued

c.1) Interest rate risk and sensitivity analysis, continued

The method used to determine the effect of interest rate variations for variable rate financial instruments that are not hedged is by increasing the interest rate by 100 basis points in order to determine an adjusted rate and its effect at each period-end.

As of December 31, 2017, liabilities at variable interest rates amounted to ThUS\$ 101,660 (ThUS\$ 78,957 as of December 31, 2016). A variation of 100 basis points in the interest rate would generate an effect on finance costs of ThUS\$ 502 (ThUS\$ 782 in 2016).

d) Currency sensitivity

	Average rate 12-31-2017	Spot rate 12-31-2017	Average rate 12-31-2016	Spot rate 12-31-2016
Chilean peso	649.33	614.75	676.83	669.47
Mexican peso	18.9229	19.6558	18.6634	20.6273
Canadian dollar	1.2988	1.2519	1.3251	1.3433

Main currencies other than the functional currency to which the Company is exposed to are the Chilean peso, Mexican peso and Canadian dollar. On the basis of the Company's net financial assets and liabilities at period-end, an appreciation/depreciation of the value of U.S. dollars compared to these currencies and all other variables maintained, could have affected profit after tax and equity as follows:

In 2017 the foreign currency exposure is presented as follows:

	Effect on profit or loss					Effect on Equity ⁽¹⁾				
	Assets	Liabilities	Net position	+10% exchange rate	-10% exchange rate	Assets	Liabilities	Net position	+10% exchange rate	-10% exchange rate
Currency	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Ch\$	32,023	(29,723)	2,300	(209)	256	28,510	-	28,510	(2,592)	3,168
CAD	-	-	-	-	-	73,844	(28,620)	45,224	(4,111)	5,025
MXP	9,926	(17,063)	(7,137)	648	(793)	-	-	-	-	-
Total effect on profit or loss				439	(537)	Total effect on equity			(6,703)	8,193

(1) The effect of the exchange rate variation is recorded against equity, in translation reserves.

Notes to the Consolidated Financial Statements

NOTE 5 Risk management, continued

d) Currency sensitivity, continued

In 2016 the foreign currency exposure is presented as follows:

	Effect on profit or loss					Effect on Equity ⁽¹⁾				
	Assets	Liabilities	Net position	Variation +10% exchange rate	Variation -10% exchange rate	Assets	Liabilities	Net position	Variation +10% exchange rate	Variation -10% exchange rate
Currency	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Ch\$	34,280	(33,154)	1,126	(102)	125	122,655	(8,481)	114,174	(10,380)	12,687
CAD	-	-	-	-	-	68,784	(31,294)	37,490	(3,408)	4,166
MXP	30,214	(19,788)	10,426	(948)	1,158	-	-	-	-	-
Total effect on profit or loss				(1,050)	1,283	Total effect on equity			(13,788)	16,853

(1) The effect of the exchange rate variation is recorded against equity, in translation reserves.

The variables used to calculate the currency sensitivities for 2017 and 2016 are as follows:

Currency	2017			2016		
	Exchange rate	+10% Exchange rate variation	-10% Exchange rate variation	Exchange rate	+10% Exchange rate variation	-10% Exchange rate variation
Ch\$	614.75	676.22	553.28	669.47	736.42	602.52
MXP	19.6558	21.6214	17.6902	20.6273	22.6900	18.5646
CAD	1.2519	1.3771	1.1267	1.3433	1.4776	1.2090

The effects recorded in equity correspond to the conversion effect of those companies whose functional currency is equivalent to the currency of the country in which they operate, considering the conversion criteria established in IAS 21.

Notes to the Consolidated Financial Statements

NOTE 5 Risk management, continued***e) Operational risk***

Operational risk is the risk of direct or indirect losses resulting from a variety of causes associated with the processes, personnel, technology and infrastructure of the Company and to external factors other than liquidity, market and credit risks such as those derived from legal and regulatory requirements. Operational risks arise from all of the operations of the SM-SAAM.

The main responsibility for the development and implementation of controls to manage the operational risk is assigned to senior management within each business activity. This responsibility is supported by the development of organizational standards for managing the operational risk such as: adequate segregations of duties including the independent authorization of transactions, reconciliation and monitoring of transactions, compliance with regulatory and other legal requirements, documentation of controls and procedures, periodical assessment of the operational risk faced and the adequacy of the controls and procedures to manage the risks identified, periodical reporting of operating losses and proposed remediation actions, development of contingency plans, professional training and development, ethic and business standards and mitigation of risks, including insurance when effective.

f) Capital management

SM-SAAM's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Board of Directors monitors the return on capital on a monthly basis.

The Company's senior management maintains a balance between the higher returns that can be obtained from higher credit levels and the advantages and security provided by a strong capital base.

SM-SAAM's capital management policy is restricted exclusively to the covenants agreed in debt agreements with domestic banks, these covenants are detailed on note 36.6.

Notes to the Consolidated Financial Statements

NOTE 6 Segment reporting
a.1) Segments assets, liabilities, equity and impairment:

	Tugboats		Ports		Logistics		Total	
	12-31-2017	12-31-2016	12-31-2017	12-31-2016	12-31-2017	12-31-2016	12-31-2017	12-31-2016
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Assets	619,131	533,384	436,147	231,045	199,410	207,562	1,254,688	971,991
Equity-accounted investees	117,942	133,843	92,612	128,491	14,589	33,154	225,143	295,488
Total Assets	737,073	667,227	528,759	359,536	213,999	240,716	1,479,831	1,267,479
Total Liabilities	(289,278)	(211,365)	(245,139)	(149,189)	(23,595)	(42,394)	(558,012)	(402,948)
Equity	(447,795)	(455,862)	(283,620)	(210,347)	(190,404)	(198,322)	(921,819)	(864,531)
(Losses), reversal of impairment recognized in profit or loss for the period	(1,378)	(500)	(85)	(3,238)	(4,952)	(849)	(6,415)	(4,587)

a.2) Non-current assets by geographical area:

	Chile		South America		Central America		North America		Total	
	12-31-2017	12-31-2016	12-31-2017	12-31-2016	12-31-2017	12-31-2016	12-31-2017	12-31-2016	12-31-2017	12-31-2016
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Non-current assets other than financial instruments, investments accounted for using the equity method and deferred tax assets	241,895	249,182	147,951	101,276	146,483	12,482	291,959	298,070	828,288	661,010
Total	241,895	249,182	147,951	101,276	146,483	12,482	291,959	298,070	828,288	661,010

a.3) Revenue by geographical areas:

	Tugboats		Ports		Logistics		Total	
	01-01-2017 12-31-2017	01-01-2016 12-31-2016	01-01-2017 12-31-2017	01-01-2016 12-31-2016	01-01-2017 12-31-2017	01-01-2016 12-31-2016	01-01-2017 12-31-2017	01-01-2016 12-31-2016
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Chile	30,390	39,412	45,055	42,364	68,912	94,123	144,357	175,899
South America	35,789	28,963	71,521	29,522	-	-	107,310	58,485
Central America	13,501	13,012	55,079	-	-	-	68,580	13,012
North America	100,938	103,767	46,641	42,769	-	-	147,579	146,536
Total	180,618	185,154	218,296	114,655	68,912	94,123	467,826	393,932

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 6 Segment reporting, continued

a.4) Revenue by business and services opened by clients:

Segment	Service:	Clients	01-01-2017	01-01-2016	
			12-31-2017	12-31-2016	
			ThUS\$	ThUS\$	
Tugboats	Ships docking and undocking	Total ships docking and undocking	180,618	185,154	
		Services rendered income to clients is higher than 10% of total revenue associated to this segment.	21,003	28,987	
		Services rendered income to clients is lower than 10% of total revenue associated with this segment.	159,615	156,167	
Ports	Port operation	Total port operation	218,296	114,655	
		Services rendered income to clients is higher than 10% of total revenue associated to this segment.	-	-	
		Services rendered income to clients is lower than 10% of total revenue associated with this segment.	218,296	114,655	
Logistics and other	Contract Logistics	Total logistics and other	68,912	94,123	
		Total Contract Logistics	29,849	44,784	
		Services rendered income to clients is higher than 10% of total revenue associated to this segment.	-	-	
	Vessel service	Services rendered income to clients is lower than 10% of total revenue associated with this segment.	29,849	44,784	
		Total Vessel service	14,176	20,392	
		Services rendered income to clients is higher than 10% of total revenue associated to this segment.	-	6,340	
		Services rendered income to clients is lower than 10% of total revenue associated with this segment.	14,176	14,052	
		Other services	Total Other service	24,845	28,947
			Services rendered income to clients is higher than 10% of total revenue associated to this segment.	-	-
Services rendered income to clients is lower than 10% of total revenue associated with this segment.	24,887		28,947		
Total Income			467,826	393,932	

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 6 Segment reporting, continued

a.5) The detail of revenue per segment is as follows:

Continuing operations	Notes	01-01-2017 12-31-2017	01-01-2016 12-31-2016
		ThUS\$	ThUS\$
Revenue	28	467,826	393,932
Tugboats		180,618	185,154
Ports		218,296	114,655
Logistics		68,912	94,123
Cost of sales	29	(345,254)	(286,894)
Tugboats		(131,231)	(129,667)
Ports		(156,540)	(79,819)
Logistics		(57,483)	(77,408)
Gross profit		122,572	107,038
Tugboats		49,387	55,487
Ports		61,756	34,836
Logistics		11,429	16,715
Administrative expenses	30	(73,983)	(66,245)
Tugboats		(28,723)	(26,794)
Ports		(26,196)	(19,174)
Logistics		(19,064)	(20,277)
Operating income		48,589	40,793
Tugboats		20,664	28,693
Ports		35,560	15,662
Logistics		(7,635)	(3,562)
Non-operating profit or loss		77,005	33,657
Other income (expenses), by function	32	(6,809)	(466)
Other gain (loss)	34	74,031	(740)
Finance income	31	3,389	1,453
Finance expenses	31	(15,617)	(10,946)
Share in earnings of associates accounted for using the equity method	16	22,436	42,225
Foreign currency translation differences	37	(415)	2,193
Income by unit indexation		(10)	(62)
Gain (loss) before taxes		125,594	74,450
Income taxes levied expense	21.3	(56,282)	(11,548)
Gain (loss)		69,312	62,902

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 6 Segment reporting, continued

a.6) Cash flows by segment:

	12-31-2017	12-31-2016
Net cash flows from (used in)	Total Flows	Total Flows
	ThUS\$	ThUS\$
Operating activities	76,864	67,665
Tugboats	38,842	41,138
Ports	40,134	27,762
Logistics	(2,112)	(1,235)
Investment activities	22,806	(20,620)
Tugboats	45,687	(25,322)
Ports	(43,716)	(16,189)
Logistics	20,835	20,891
Financing activities	(20,883)	(17,121)
Tugboats	(21,540)	(21,550)
Ports	6,845	4,095
Logistics	(6,188)	334
Net increase (decrease) in cash and cash equivalent associated to segments	78,787	29,924
Tugboats	62,989	(5,734)
Ports	3,263	15,668
Logistics	12,535	19,990
Net cash flows from (used in) financing activities, that cannot be allocated to segments	-	-
Net increase (decrease) in cash and cash equivalents	78,787	29,924
Effect of exchange rate fluctuations on cash equivalents held	246	(275)
Net increase (decrease) in cash and cash equivalent	79,033	29,649
Cash and cash equivalents at beginning of the period	143,029	113,380
Cash and cash equivalents at end of the period	222,062	143,029

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 7 Fair value of financial assets and liabilities

Financial assets and liabilities	Notes	12-31-2017		12-31-2016	
		Carrying amount ThUS\$	Fair value ThUS\$	Carrying amount ThUS\$	Fair value ThUS\$
Cash and cash equivalents	9	222,062	222,062	143,029	143,029
Derivative instruments and other	10 a and 10 b	44,830	44,830	7,657	7,657
Trade and other receivables	11	93,497	93,497	100,719	100,719
Trade receivables due from related parties	12	7,788	7,788	15,356	15,356
Total financial assets		368,177	368,177	266,761	266,761
Bank loans ⁽¹⁾	22	(191,894)	(191,792)	(232,930)	(233,007)
Obligations with the public	22	(125,021)	(125,021)	-	-
Finance lease	22	(5,531)	(5,531)	(7,849)	(7,849)
Guaranteed obligations for factoring operations	22	(4,956)	(4,956)	-	-
Hedging liabilities	22	(568)	(568)	(212)	(212)
Trade and other payables	23	(38,710)	(38,710)	(32,078)	(32,078)
Trade and other payables due to related parties	12	(469)	(469)	(1,209)	(1,209)
Total financial liabilities		(367,149)	(367,047)	(274,278)	(274,355)
Net financial position		1,028	1,130	(7,517)	(7,594)

⁽¹⁾In order to determine the fair value of bank loans, the market rates at the end of each reporting period are considered, based on quotations for transactions with similar characteristics and the new financial cost that would affect the company's financial statements.

Average interest rate used in the determination of financial liability fair value:

December 2017	Financial liability currency	
	UF	U.S. dollar
Financial liability at variable rate	-	4.56%
Financial liability at fixed rate	4.3%	4.64%

December 2016	Financial liability currency	
	UF	U.S. dollar
Financial liability at variable rate	-	3.67%
Financial liability at fixed rate	4.3%	3.79%

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 8 Non-current assets held-for-sale

A portion of the property, plant and equipment is presented as a group of assets held for sale in accordance with the commitment assumed by the Management of the following companies:

- a) In the third quarter of 2016, the Company started the sale of real estate assets and expendable industrial facilities, associated with the Logistics segment not used in its activities, through the indirect subsidiaries Cosem SA, Inmobiliaria Maritima Portuaria SpA and Aquasaam S.A., reclassifying the land and buildings located in the cities of Iquique, Valparaíso, Talcahuano, Puerto Montt and Chiloé of ThUS\$13,171 to non-current assets held for sale. The results of sales of these assets are classified as "other gains (losses)." Management has started the actions for the sale of these assets, which it expects to materialize at short-term.
- b) The increase for the period of ThUS\$ 3,139 relates to the reclassification of the tugboat Huasteca and Olmeca, which is property of the indirect subsidiary SAAM SMIT Remolcadores Inc. of ThUS\$ 251, the tugboat Pastaza, which is property of the indirect subsidiary Ecuastibas S.A. of ThUS\$ 29 and ThUS\$ 2,859, related to disposable Logistics area's assets under a sale plan currently in progress.
- c) During the second half of the year, asset sales increased ThUS\$ 2,217 related to the sale of the tugboat Huasteca of ThUS\$ 145, Logistics area equipment of ThUS\$ 1,203, inventories of ThUS\$ 387 and disposable property of ThUS\$ 482.
- d) The Company has classified its ownership interest of 15% in Terminal Puerto Arica S.A. as an asset held for sale

In accordance with Note 3.1c to these consolidated financial statements, such ownership interest has been measured at the lower of its carrying amount and its realizable value discounting cost of sales.

As part of such measurement, no retained earnings or accumulated deficit have been recorded in the Interim Consolidated Statement of Comprehensive Income related to this investment.

	12-31-2017	12-31-2016
	ThUS\$	ThUS\$
Opening balance	10,445	-
Transfers from property, plant and equipment (Note 18.3)	3,139 ^(b)	13,171
Transfer from inventories	784	-
Transfers from investments in related parties	7,786 ^(d)	-
Disposal of assets held for sale	(2,217) ^(c)	(2,514) ^(a)
Adjustment of the value of assets held for sale	(892)	-
Presentation currency	75	(212)
Total Non-current assets classified as held-for-sale	19,120	10,445

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 9 Cash and cash equivalents

The detail of cash and cash equivalents comprises the following:

	12-31-2017	12-31-2016
	ThUS\$	ThUS\$
Cash on hand	141	197
Cash in banks and overnight transactions	48,329	79,086
Short-term deposits	172,542	63,160
Other cash and cash equivalents	1,050	586
Total cash and cash equivalents	222,062	143,029

Cash and cash equivalents relates to cash on hand and current bank accounts. Short-term deposits corresponds to fixed term deposits with bank institutions and are recognized at their investment value plus its respective accrued interests at the end of the period. Other cash and cash equivalents are related to the purchase of financial instruments with resale agreement.

The detail of cash and cash equivalents by currency is as follows:

	12-31-2017	12-31-2016
	ThUS\$	ThUS\$
United States dollar	205,078	131,426
Canadian dollar	7,348	2,176
Chilean peso	5,388	6,684
Real	13	51
Mexican peso	850	1,083
Other currencies	3,385	1,609
Total cash and cash equivalents by currency	222,062	143,029

Notes to the Consolidated Financial Statements

NOTE 10 Other financial assets, current and non-current

	12-31-2017	12-31-2016
	ThUS\$	ThUS\$
Total other current financial assets (Note 10.a)	35,696	5,906
Total other non-current financial assets (Note 10.b)	9,134	1,751
Total other financial assets	44,830	7,657

Financial assets held to maturity are financial assets with fixed or determinable payment and fixed maturity that the Company's management has the positive intent and ability to hold to maturity. Should SM SAAM sell a non-insignificant amount of financial assets held to maturity, the whole category would be classified as available for sale.

a) Other current financial assets

The detail of other current financial assets is as follows:

	12-31-2017	12-31-2016
	ThUS\$	ThUS\$
Currency derivative (forward) ⁽¹⁾	72	187
Restricted cash ⁽²⁾	-	350
Financial instrument held to maturity ⁽³⁾	-	2,503
Term deposits over 90 days ⁽⁴⁾	35,624	2,866
Total other financial assets at fair value, current	35,696	5,906

⁽¹⁾It relates to the currency derivatives agreements (forward) subscribed by the Company to minimize the risk of fluctuations in the exchange rate of balance sheet unhedged items.

⁽²⁾It relates to funds held to cover obligations with the Company's employees of the indirect subsidiaries SAAM SMIT Canadá Holdings Inc, and Virtual Logistics Marine Services Inc.

⁽³⁾It relates to sight drafts for the sale of land located in Alto Hospicio, in the province of Iquique, performed by the indirect subsidiary Inmobiliaria Marítima Portuaria SPA, whose value was settled in March 2017.

⁽⁴⁾It relates to term deposits mainly from the indirect subsidiaries Concesionaria SAAM Costa Rica S.A. of ThUS\$ 500 and Inarpi S.A. of ThUS\$ 968. The latter is used to secure the issuance of bank insurance policies in favor of the National Customs Service of Ecuador (SENAE). Additionally, Misti S.A. maintains a term deposit engaged in November 2017 of ThUS\$ 33,768 with a redemption in March 2018, which will be used to pay the income tax generated from the sale of the investment in Tramarsa S.A. in May 2017.

Notes to the Consolidated Financial Statements

NOTE 10 Other financial assets, current and non-current, continued

b) Other non-current financial assets held to maturity

	12-31-2017	12-31-2016
	ThUS\$	ThUS\$
Non-current		
CCSWAP Derivatives ⁽¹⁾	8,632	-
Investment in other companies	81	1,708
Term deposits over one year	-	-
Financial guarantees	97	43
Other financial assets	324	-
Total other financial assets, non-current	9,134	1,751

(1) Relates to the fair value associated with the Cross Currency Swap contract entered into by SM SAAM and Banco Santander, which was engaged to avoid fluctuations in exchange rate because of the issuance of bonds in January 2017.

NOTE 11 Trade and other receivables

a) Detail by collection currency of trade and other receivables, current and non-current to:

	Currency	12-31-2017			12-31-2016		
		Current ThUS\$	Non-current ThUS\$	Total ThUS\$	Current ThUS\$	Non-current ThUS\$	Total ThUS\$
Trade receivables	Ch\$	17,764	-	17,764	24,010	-	24,010
	US\$	36,810	-	36,810	40,381	-	40,381
	CAD	3,966	-	3,966	3,365	-	3,365
	MX	4,845	-	4,845	5,567	-	5,567
	Other currencies	436	-	436	281	-	281
Total trade receivables	Total	63,821	-	63,821	73,604	-	73,604
Other accounts receivable	Ch\$	2,071	3,523	5,594	946	2,415	3,361
	US\$	6,505	16,386	22,891	6,207	17,095	23,302
	MX	1,191	-	1,191	452	-	452
	CAD	-	-	-	-	-	-
	Other currencies	-	-	-	-	-	-
Total other receivables	Total	9,767	19,909	29,676	7,605	19,510	27,115
Total trade and other receivables	Total	73,588	19,909	93,497	81,209	19,510	100,719

Trade receivables relate to receivables from customers for rendering of services mainly associated with shipping business, such as: tugboat services, ship agency services, port operations and cargo logistics.

The balance of other long-term receivables is mainly composed of loans to foreign entities at different interest rates and collection terms, which are duly documented by these debtors. In addition, loans to personnel and advances for severance indemnities are part of the aforementioned balance.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 11 Trade and other receivables, continued

b) Detail by number and type of portfolio of trade and other receivables, current and non-current to:

Stages in arrears	12-31-2017				12-31-2016			
	No. of customers in portfolio with no renegotiated terms	Amount of gross portfolio with no renegotiated terms (ThUS\$)	No. of customers in portfolio with renegotiated terms	Amount of gross in portfolio with renegotiated terms (ThUS\$)	No. of customers in portfolio with no renegotiated terms	Amount of gross portfolio with no renegotiated terms (ThUS\$)	No. of customers in portfolio with renegotiated terms	Amount of gross in portfolio with renegotiated terms (ThUS\$)
Current	4,013	71,112	-	-	2,042	81,523	-	-
Between 1 and 30 days	1,609	14,909	-	-	1,175	9,765	-	-
Between 31 and 60 days	455	3,826	-	-	388	3,495	-	-
Between 61 and 90 days	518	1,555	-	-	198	1,787	-	-
Between 91 and 120 days	271	1,503	-	-	109	626	-	-
Between 121 and 150 days	94	348	-	-	67	499	-	-
Between 151 and 180 days	31	681	-	-	70	624	-	-
Between 181 and 210 days	34	73	-	-	83	115	-	-
Between 211 and 250 days	40	63	-	-	57	1,035	-	-
More than 250 days	2,141	4,088	-	-	1,682	7,002	-	-
Total	9,206	98,158	-	-	5,871	106,471	-	-

As of December 31, 2017 and December 31, 2016, the Company recognizes no customers classified under the securitized portfolio category.

The Company, through its direct subsidiary SAAM S.A., engaged a trade credit insurance, to minimize the risk of uncollectibility of its customer portfolio. This is effective from October 1, 2016 and lasts two years.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 11 Trade and other receivables, continued

Detail by number and type of portfolio of trade and other receivables, current and non-current, continued

c) Detail of rejected receivables or receivables in legal collection, current and non-current to:

Unsecured portfolio				
	12-31-2017		12-31-2016	
	No. Customer in portfolio	Portfolio amount ThUS\$	No. Customer in portfolio	Portfolio amount ThUS\$
Protested notes receivables and receivables in legal collection	22	968	39	1,007

Provision for impairment of trade receivables				
	Portfolio with no renegotiated terms ThUS\$	Portfolio with renegotiated terms ThUS\$	Write-offs for the period ThUS\$	Collections for the period ThUS\$
12-31-2017	4,661	-	387	1,133
12-31-2016	5,752	-	1,087	1,893

Notes to the Consolidated Financial Statements

NOTE 12 Balances and transactions with related parties

The net balance of receivables due from related parties and payables due to related parties not consolidated is as follows:

	Current 12-31-2017 ThUS\$	Non-current 12-31-2017 ThUS\$	Total 12-31-2017 ThUS\$	Current 12-31-2016 ThUS\$	Non-current 12-31-2016 ThUS\$	Total 12-31-2016 ThUS\$
Trade receivables due from related parties	7,788	-	7,788	15,225	131	15,356
Trade payables due to related parties	(469)	-	(469)	(1,197)	(12)	(1,209)
Total	7,319	-	7,319	14,028	119	14,147

All the current balances, pending with related parties, are valued on an arm's length and will be settled within twelve months after the reporting date.

(12.1) Trade receivables due from related parties

The detail of trade receivables due from related parties is as follows:

Tax ID No.	Domestic Company	Receivables currency	Relationship	Transaction	Current	Non-current	Current	Non-current
					12-31-2017	12-31-2017	12-31-2016	12-31-2016
					ThUS\$	ThUS\$	ThUS\$	ThUS\$
96.885.450-K	Aerosán Airport Services S.A.	Chilean pesos	Indirect associate	Services Commercial current account	1	-	2	-
96.566.940-K	Agencias Universales S.A.	Chilean pesos	Indirect	Services Other	79 93	-	246	-
76.014.281-6	Antartic Seafood S.A.	Chilean pesos	Indirect	Services	-	-	33	-
99.511.240-K	Antofagasta Terminal Internacional S.A.	Chilean pesos	Indirect associate	Services Dividend	279	-	406	-
77.755.610-K	Comercial Patagona Ltda.	Chilean pesos	Common shareholder	Services	-	-	14	-
90.160.000-7	Compañía Sud Americana de Vapores S.A.	Chilean pesos and U.S. Dollars	Common shareholders	Services Other	165 3	-	2,675 ⁽¹⁾	-
76.350.651-7	CSAV Agenciamiento Marítimo SPA	Chilean pesos and U.S. Dollars	Common shareholders	Services	-	-	19	-
89.602.300-4	CSAV Austral SPA S.A.	Chilean pesos and U.S. Dollars	Common shareholders	Services	358	-	435	-
76.380.217-5	CSAV Portacontenedor	Chilean pesos	Indirect associate	Services	659	-	-	-
99.501.760-1	Embotelladoras Chilenas Unidas S.A.	Chilean pesos	Common director	Services	10	-	11	-
81.148.200-5	Ferrocarril de Antofagasta a Bolivia FCAB	Chilean pesos	Common shareholder	Services	-	-	1	-

(1) Through the present date, the Company continues to provide services to Compañía Sud Americana de Vapores S.A., mainly car carrier services, port operations, tugboats and bulk load.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 12 Balances and transactions with related parties, continued
(12.1) Trade receivables due from related parties, continued

Tax ID No.	Domestic Company	Receivables currency	Relationship	Transaction	Current	Non-current	Current	Non-
					12-31-2017	12-31-2017	12-31-2016	current
					ThUS\$	ThUS\$	ThUS\$	12-31-2016
								ThUS\$
86.963.200-7	Forus S.A.	Chilean pesos	Common director	Services		-	8	-
76.049.840-8	Happag Lloyd S.A.	Chilean pesos and U.S. Dollars	Common shareholders	Services	2,518	-	2,514	-
76.140.270-6	Inmobiliaria Carriel Ltda.	Chilean pesos	Indirect associate	Services	6	-	-	131 ⁽²⁾
76.028.651-6	Lng Tugs Chile S.A.	U.S. Dollar	Indirect associate	Services	183	-	135	-
				Dividend	15	-	17	-
76.009.053-0	Madeco Mills S.A.	Chilean pesos	Common directors	Services		-	3	-
99.506.030-2	Muellaje del Maipo S.A.	Chilean pesos	Indirect associate	Services	2	-	4	-
96.915.770-5	Muellaje STI S.A.	Chilean pesos	Indirect associate	Other	2	-	-	-
76.028.758-K	Norgistics Chile S.A.	Chilean pesos	Common shareholder	Services	120	-	123	-
96.840.950-6	Odfjell y Vapores S.A.	Chilean pesos	Common shareholder	Services	-	-	13	-
96.610.780-4	Portuaria Corral S.A.	Chilean pesos	Indirect associate	Services	11	-	68	-
96.908.970-K	San Antonio Terminal Internacional S.A.	Chilean pesos and U.S. Dollars	Indirect associate	Services	102	-	64	-
				Dividend	469	-	1,362	-
96.908.930-0	San Vicente Terminal Internacional S.A.	U.S. Dollar	Indirect associate	Services	113	-	-	-
				Dividend	-	-	1,841	-
78.353.000-7	Servicios Portuarios Reloncaví Ltda.	Chilean pesos	Indirect associate	Services	12	-	287	-
96.783.150-6	St. Andrews Smoky Delicacies S.A.	Chilean pesos	Common director	Services	-	-	1	-
99.567.620-6	Terminal Puerto Arica S.A.	Chilean pesos	Indirect associate	Services	3	-	-	-
				Dividend	-	-	378	-
79.862.750-3	Transporte CCU Ltda.	Chilean pesos	Common shareholders	Services	-	-	49	-
96.657.210-8	Transportes Fluviales Corral S.A.	Chilean pesos	Indirect associate	Services	91	-	196	-
96.969.180-9	Viña Altair S.A.	Chilean pesos	Common director	Services	-	-	1	-
91.041.000-8	Viña San Pedro Tarapacá S.A.	Chilean pesos	Common director	Services	-	-	9	-
Total domestic companies					5,295	-	10,915	131

(2) Relates to a loan of the indirect subsidiary Inmobiliaria San Marco for the payment of contributions, which will be paid at long-term.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 12 Balances and transactions with related parties, continued

(12.1) Trade receivables due from related parties, continued

Tax ID No.	Country	Currency	Foreign company	Relationship	Transaction	Current 12-31-2017 ThUS\$	Non-current 12-31-2017 ThUS\$	Current 12-31-2016 ThUS\$	Non-current 12-31-2016 ThUS\$
0-E	Holland	U.S. Dollar	Boskalis Finance BV	Partner	Other	-	-	6	-
0-E	Brazil	U.S. Dollar	Companhia Libra de Navegação S.A.	Common shareholder	Services	-	-	6	-
0-E	Peru	U.S. Dollar	Consorcio Naviero Peruano S.A.	Common shareholder	Services	-	-	109	-
0-E	Uruguay	U.S. Dollar	Gertil S.A.	Indirect associate	Services	-	-	18	-
0-E	Germany	U.S. Dollar	Hapag Lloyd AG	Common shareholder	Services	1,069	-	1,581	-
0-E	Mexico	U.S. Dollar	Hapag Lloyd México S.A. de C.V.	Common shareholder	Services	224	-	-	-
0-E	Uruguay	U.S. Dollar	Luckymont	Indirect associate	Loan (*)	207	-	343	-
0-E	Malta	U.S. Dollar	Norasia Container Lines Ltd.	Common shareholder	Services	3	-	3	-
0-E	Brazil	U.S. Dollar	Norgistics Brasil Operador Multimodal Ltda.	Common shareholder	Services	-	-	215	-
0-E	Uruguay	U.S. Dollar	Riluc S.A.	Indirect associate	Services	-	-	14	-
0-E	Brazil	U.S. Dollar	SAAM SMIT Towage Brasil	Indirect associate	Services	1	-	-	-
0-E	Panama	U.S. Dollar	Southern Shipmanagement Co. S.A.	Common shareholder	Services	-	-	947	-
0-E	Peru	U.S. Dollar	Tramarsa S.A.	Indirect associate	Services	-	-	79	-
0-E	Brazil	U.S. Dollar	Tug Brasil Apoio Marítimo Portuario S.A.	Joint venture	Services	989	-	989	-
Total foreign companies						2,493	-	4,310	-
Total trade receivables due from related parties						7,788	-	15,225	131

(*) Loan without interests or adjustments.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 12 Balances and transactions with related parties, continued

(12.2) Trade payables due to related parties

Tax ID No.	Domestic company	Currency Trade payables	Relationship	Transaction	Current 12-31-2017 ThUS\$	Non-current 12-31-2017 ThUS\$	Current 12-31-2016 ThUS\$	Non-current 12-31-2016 ThUS\$
96.566.940-K	Agencias Universales S.A.	Chilean pesos	Indirect	Services	16	-	19	-
90.413.000-1	Cía. Cervecerías Unidas S.A.	Chilean pesos	Common director	Services	-	-	1	-
90.160.000-7	Cía. Sudamericana de Vapores S.A.	Chilean pesos	Common director	Services	7	-	-	-
92.011.000-2	Empresa Nacional de Energía Enx S.A.	Chilean pesos	Common director	Services	19	-	59	-
95.134.000-6	Grupo Empresas Navieras S.A.	U.S. Dollar	Partner	Dividend	-	-	78	-
76.380.217-5	Hapag- Lloyd Chile SPA	U.S. Dollar	Common shareholder	Services	109	-	-	-
96.908.970-K	San Antonio Terminal Internacional S.A.	Chilean pesos	Indirect associate	Other Services	63	-	-	12
96.908.930-0	San Vicente Terminal Internacional S.A.	Chilean pesos	Indirect associate	Other Services	-	-	-	-
94.058.000-5	Servicio Aeroportuarios Aerosan S.A.	Chilean pesos	Indirect associate	Commercial current account	1	-	1	-
83.628.100-4	Sonda S.A.	Chilean pesos	Common director	Services	-	-	6	-
87.987.300-2	Southern Ship management (Chile) Ltda.	Chilean pesos	Common shareholder	Services	-	-	622	-
99.567.620-6	Terminal Puerto Arica S.A.	Chilean pesos	Indirect associate	Services	6	-	55	-
82.074.900-6	Transbordadora Austral Broom S.A.	Chilean pesos	Indirect associate	Services	-	-	14	-
Total domestic companies					221	-	907	12

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 12 Balances and transactions with related parties, continued

(12.2) Trade payables due to related parties, continued

Tax ID No.	Country	Currency Trade payables	Foreign company	Relationship	Transaction	Current 12-31-2017 ThUS\$	Non-current 12-31-2017 ThUS\$	Current 12-31-2016 ThUS\$	Non-current 12-31-2016 ThUS\$
0-E	Holland	U.S. Dollar	Boskalis Finance BV	Partner	Commercial current account	-	-	79	-
0-E	Brazil	U.S. Dollar	Companhia Libra de Navegação S.A.	Common shareholder	Services	1	-	1	-
0-E	Peru	U.S. Dollar	Consorcio Naviero Peruano S.A.	Common shareholder	Services	15	-	-	-
0-E	Guatemala	Quetzal	Harry Nadle	Partner	Other	-	-	6	-
0-E	Peru	U.S. Dollar	Tramarsa S.A.	Indirect associate	Commercial current account	-	-	38	-
0-E	Brazil	U.S. Dollar	Tug Brasil Apoio Marítimo Portuario S.A.	Indirect associate	Services	232	-	166	-
Total foreign companies						248	-	290	-
Total trade payables due to related parties						469	-	1,197	12

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 12 Balances and transactions with related parties, continued
(12.3) Effects on profit or loss of transactions with related parties

Tax ID No.	Company	Relationship	Country	Transaction with effect on profit or loss	12-31-2017	12-31-2016
					ThUS\$	ThUS\$
90.160.000-7	Compañía Sudamericana de Vapores S.A.	Common shareholders	Chile	Port operations	554	611
				Ship agency services	281	361
				Logistics	-	1
				Tugboats	586	601
				Lease	(92)	(279)
76.049.840-8	Happag Lloyd S.A.	Common shareholders	Chile	Port operations	8,319	6,244
				Logistics engaged	(77)	(648)
				Container deposit operations and dockyard	3,215	1,377
				Cold storage terminal	2,307	-
				Tugboats	2,251	1,236
89.602.300-4	CSAV Austral SPA S.A.	Common shareholders	Chile	Logistics	735	808
				Cold storage terminal	4	7
				Port operations	200	32
				Tugboats	863	801
96.908.970-K	San Antonio Terminal Internacional S.A.	Indirect associate	Chile	Ship agency services	-	11
				Container deposit operations and dockyard	1	8
				Bulk load and warehouses	-	26
				Tugboats	-	3
				Logistics	42	23
				Cost of port terminal services	(337)	(303)
96.908.930-0	San Vicente Terminal Internacional S.A.	Indirect associate	Chile	Logistics	434	110
				Computer services	16	11
				Tugboats	33	63
				Container deposit operations and dockyard	332	705
				Ship agency services	-	39
				Cost of port terminal services	(391)	(847)
99.511.240-K	Antofagasta Terminal Internacional S.A.	Indirect associate	Chile	Container deposit operations and dockyard	34	270
				Logistics	34	36
				Employee services	-	5
				Port operations	19	8
				Cost of port terminal services	(22)	(136)
				Computer services	140	148
				Advisory, SAAM Group	72	106
99.567.620-6	Terminal Puerto Arica S.A.	Indirect associate	Chile	Employee services	-	70
				Cost of port terminal services	(45)	(184)

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 12 Balances and transactions with related parties, continued
(12.3) Effects on profit or loss of transactions with related parties

Tax ID No.	Company	Relationship	Country	Transaction with effect on profit or loss	12-31-2017 ThUS\$	12-31-2016 ThUS\$
82.074.900-6	Transbordadora Austral Broom S.A.	Indirect associate	Chile	Ship agency services	11	40
				Logistics engaged	(14)	(34)
87.987.300-2	Southern Shipmanagement Ltda.	Common shareholder	Chile	Port equipment	-	4
				Ship agency services	294	1,028
				Container deposit operations and dockyard	-	26
				Logistics	-	5
0-E	Southern Shipmanagement Co. S.A.	Common shareholder	Panama	Ship agency services	12	539
96.840.950-6	Odfjell & Vapores S.A.	Common shareholder	Chile	Tugboats	-	335
76.028.758-k	Norgistics Chile S.A.	Common shareholder	Chile	Logistics	3	23
				Ship agency services	8	20
0-E	Norasia Container Lines Ltd.	Common shareholder	Malta	Port operations	-	297
0-E	Compañía Libra Navegación (Uruguay) S.A.	Common shareholder	Uruguay	Port operations	-	1
0-E	Consorcio Naviero Peruano S.A.	Common shareholder	Peru	Ship agency services	-	1
				Tugboats	-	16
0-E	Hapag Lloyd AG	Common director	Germany	Port operations	8,434	8,361
				Tugboats	630	971
76.380.217-5	CSAV Portacontenedores SPA	Common shareholders	Chile	Ship agency services	-	73
				Container deposit operations and dockyard	-	1,363
				Logistics	-	368
				Cold storage terminal	-	147
				Port operations	-	270
				Tugboats	-	935
96.989.120-4	Cervecera CCU Chile Ltda.	Common director	Chile	Logistics	1	-
91.840.000-1	Minera Michilla S.A.	Common shareholder	Chile	Deposit operations and dockyard	-	6
77.261.280-K	Falabella Retail S.A.	Common director	Chile	Logistics	-	203
90.331.000-6	Cristalerías Chile S.A.	Common director	Chile	Bulk load and warehouses	-	424
				Container deposit operations and dockyard	-	-
86.547.900-K	Soc. Anónima Viña Santa Rita	Common director	Chile	Logistics	-	143
				Container deposit operations and dockyard	-	1
				Ship agency services	-	-
92.011.000-2	Empresa Nacional de Energía ENEX S.A.	Common director	Chile	Logistics	160	10
				Other expenses	(496)	(425)
97.004.000-5	Banco de Chile S.A.	Common director	Chile	Logistics	13	20
				Interests	(6)	(14)
81.148.200-5	Ferrocarril de Antofagasta a Bolivia S.A.	Common director	Chile	Container deposit operations and dockyard	1	3
91.041.000-8	Viña San Pedro Tarapacá S.A.	Common director	Chile	Container deposit operations and dockyard	2	6
93.007.000-9	Sociedad Química y Minera de Chile S.A.	Common director	Chile	Logistics	-	1
86.963.200-7	Forus S.A.	Common director	Chile	Logistics	-	158
96.956.680-K	Alusa S.A.	Common shareholder	Chile	Logistics	-	3
83.628.100-4	Sonda S.A.	Common director	Chile	Logistics	-	44
				Administrative expenses	-	(18)
90.320.000-6	Cía. Electrometalúrgica S.A.	Common director	Chile	Logistics	-	1
94.058.000-5	Servicio Aeroportuarios Aerosan S.A.	Common director	Chile	Logistics engaged	-	(5)
79.534.600-7	Viña Centenaria S.A.	Common shareholders	Chile	Logistics	-	1
76.727.040-2	Minera Esperanza S.A.	Common shareholder	Chile	Deposit operations and dockyard	-	2
96.981.310-6	Compañía Cervecera Kunstmann S.A.	Common shareholder	Chile	Logistics	-	1
99.586.280-8	Compañía Píscuera de Chile S.A.	Common shareholder	Chile	Logistics	1	3
96.711.590-8	Manantial S.A.	Common shareholder	Chile	Logistics	2	1
				Other administrative expenses	(9)	(10)
94.036.000-5	Minera Cerro Centinela S.A.	Common director	Chile	Port operations	-	6

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 12 Balances and transactions with related parties, continued
(12.3) Effects on profit or loss of transactions with related parties, continued

Tax ID No.	Company	Relationship	Country	Transaction with effect on profit or loss	12-31-2017 ThUS\$	12-31-2016 ThUS\$
76.068.303-5	Nativa Eco Wines S.A.	Common shareholder	Chile	Logistics	-	1
87.941.700-7	Viña Carmen S.A.	Common shareholder	Chile	Logistics	-	31
96.783.150-6	St. Andrews Smocky Delicacies S.A.	Common director	Chile	Logistics	14	14
				Container deposit operations and dockyard	-	-
				Cold storage	-	27
				Other operating services	-	12
99.501.760-1	Embotelladoras Chilenas Unidas S.A.	Common director	Chile	Logistics	73	108
				Container deposit operations and dockyard	-	2
96.566.940-K	Agencias Universales S.A.	Indirect	Chile	Port services	1,012	1,981
				Tugboats	-	342
				Container deposit operations and dockyard	-	-
				Logistics	-	1,107
				Logistics engaged	(82)	(211)
				Fleet lease cost	-	(131)
78.353.000-7	Servicios Portuarios Reloncaví Ltda.	Indirect associate	Chile	Bulk load and warehouses	207	349
				Ship agency services	-	2
				Container deposit operations and dockyard	63	40
				Cost of port terminal services	(20)	(173)
96.885.450-K	Aerosán Airport Services S.A.	Indirect associate	Chile	Back Office	9	-
96.657.210-8	Transportes Fluviales Corral S.A.	Indirect associate	Chile	Tugboats	567	58
76.028.651-6	Lng Tugs Chile S.A.	Indirect associate	Chile	Tugboats	2,537	2,497
0-E	Luckymont S.A.	Indirect associate	Uruguay	Interests	36	-
99.506.030-2	Muellaje del Maipo S.A.	Indirect associate	Chile	Leases	9	8
				Logistics engaged costs	-	(10)
0-E	Tramarsa S.A.	Indirect associate	Peru	Leases	-	(3)
				Computer services	-	16
89.602.300-4	Empresa de Transportes Sudamericana Austral Ltda.	Common shareholder	Chile	Tugboats	-	76
0-E	Hapag Lloyd México S.A. de C.V.	Common shareholders	Mexico	Port operations	1,325	705
96.610.780-4	Portuaria Corral	Indirect associate	Chile	Tugboats	-	3
76.337.371-1	Bebidas CCU Pepsico SpA	Common shareholder	Chile	Logistics	4	-
96.790.240-3	Minera los Pelambres S.A.	Common shareholder	Chile	Logistics	1	-
76.079.669-7	Minera Antucoya S.A.	Common shareholder	Chile	Logistics	1	-
76.014.281-6	Antartic Seafood S.A.	Indirect	Chile	Logistics	3	30
77.755.610-K	Comercial Patagona Ltda.	Common shareholder	Chile	Logistics	-	8

Current transactions with related companies relate to business operations which are conducted on an arm's length basis similar to those under market conditions for price and payment terms.

Sale transactions correspond to services related to load, lease of equipment, sale of software, advisory provided by the subsidiary SAAM S.A. and its subsidiaries to related parties.

Purchase transactions with related parties mainly refer to port operation, logistic and deposit services, as well as advisory services, among other.

Notes to the Consolidated Financial Statements

NOTE 12 Balances and transactions with related parties, continued
(12.4) Payments to the Board of Directors

This caption is composed of the following:

Director	Tax ID No.	Relationship	Company	2016 profit sharing 12-31-2017 ThUS\$	Attendance to meetings 12-31-2017 ThUS\$	2015 profit sharing 12-31-2016 ThUS\$	Attendance to meetings 12-31-2016 ThUS\$
Oscar Hasbún Martínez	11.632.255-2	Chairman (4) and (13)	SM SAAM	82	66	77	46
Jean-Paul Luksic Fontbona	6.372.368-1	Vice president (2)	SM SAAM and SAAM	82	29	115	31
Felipe Joannon V.	6.558.360-7	Chairman (1), (5), (10) and (14)	SM SAAM and SAAM and ITI	163	67	230	98
Juan Antonio Álvarez A.	7.033.770-3	Director (8)	SM SAAM and SAAM	22	-	115	11
Hernán Büchi Buc	5.718.666-6	Director (8)	SM SAAM and SAAM	22	-	115	11
Arturo Claro Fernández	4.108.676-9	Director (8)	SM SAAM and SAAM	22	-	115	7
Mario Da-Bove A.	4.175.284-K	Director	SM SAAM	109	65	153	61
Francisco Gutiérrez Ph.	7.031.728-1	Director (10)	SM SAAM, SAAM and ITI	82	54	115	54
Gonzalo Menendez Duque	5.569.043-K	Director (7)	SM SAAM and SAAM	-	-	38	-
Francisco Pérez Mackenna	6.525.286-4	Director	SM SAAM and SAAM	109	64	153	60
Christoph Schiess Schmitz	6.371.875-0	Director (8)	SM SAAM and SAAM	22	-	115	7
Ricardo Waidele C.	5.322.238-2	Director (8)	SM SAAM	29	-	153	15
Jorge Gutiérrez Pubill	5.907.040-1	Director (9)	SM SAAM	80	64	-	47
Diego Bacigalupo Aracena	13.828.244-9	Director (15)	SM SAAM and SAAM	-	17	-	-
Javier Bitar Hirmas	6.379.676-K	Chairman (3)	ITI	-	-	-	3
Yurik Diaz Reyes	8.082.982-5	Director (6)	ITI	-	7	-	13
Franco Montalbetti Molledo	5.612.820-4	Director	ITI	-	2	-	2
Diego Urenda Salamanca	8.534.822-1	Director	ITI	-	2	-	7
Alberto Bórquez Calbucura	6.642.301-8	Director (12)	ITI	-	3	-	5
Rodrigo Faura Soletic	8.465.039-0	Alternate Director	ITI	-	1	-	1
Juan Esteban Bilbao	6.177.043-7	Director	ITI	-	-	-	6
Miguel Tortello Schuwirth	6.401.435-8	Director (16)	ITI	-	-	-	2
Roberto Larrain Saenz	9.487.060-7	Alternate Director	ITI	-	-	-	1
Macario Valdés Raczynski	14.123.555-9	Vice president (11)	ITI	-	5	-	6
Total				824	446	1.494	494

(1) Chairman of SM SAAM and SAAM from April 26, 2013.

(2) Vice-president of SM SAAM and SAAM from April 5, 2013.

(3) Chairman of ITI through March 15, 2016.

(4) Director of SM SAAM from May 8, 2015.

(5) Director of ITI from April 8, 2015.

(6) Chairman of ITI from April 19, 2016.

(7) Director of SM SAAM and SAAM through May 8, 2015.

(8) Director of SM SAAM and SAAM through April 8, 2016.

(9) Director of SM SAAM from April 8, 2016.

(10) In addition to fees for attendance to meetings and profit-sharing during the year remuneration has been paid for ThUS\$ 183 (ThUS\$ 274 in 2016)

(11) Vice-president of ITI from April 19, 2016.

(12) Director of ITI from April 7, 2016.

(13) Chairman of SM SAAM and SAAM from August 4, 2017.

(14) Chairman of SM SAAM, SAAM and Director of ITI through August 4, 2017.

(15) Director of SM SAAM and SAAM from August 5, 2017.

(16) Director of ITI through July 31, 2017.

(17) Alternate Director of ITI through October 2017.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 12 Balances and transactions with related parties, continued

(12.4) Payments to the Board of Directors, continued

As of December 31, 2017, the Company has recognized a provision for accrued interest on profit for 2017 totaling ThUS\$ 850 (ThUS\$ 767 for the same period of 2016) that will be paid to SM SAAM's Board of Directors in the following year.

NOTE 13 Current and non-current inventories

Current and non-current inventories comprise the following:

	12-31-2017			12-31-2016		
	Current ThUS\$	Non-current ThUS\$	Total ThUS\$	Current ThUS\$	Non-current ThUS\$	Total ThUS\$
Supplies for the rendering of services						
Fuel	3,221	-	3,221	3,202	-	3,202
Spare-parts	9,438	1,091 ⁽²⁾	10,529	8,048	2,433 ⁽¹⁾	10,481
Containers and modules ⁽²⁾	-	-	-	1,883	-	1,883
Supplies	695	-	695	573	-	573
Lubricants	134	-	134	114	-	114
Other	217	-	217	369	-	369
Total inventories	13,705	1,091	14,796	14,189	2,433	16,622

- (1) Have been classified as non-current inventories, spare-parts and specific slow-moving pieces which will be used in future maintenance events of the Company's main assets.
- (2) The decrease as of December 31, 2017 compared to the balance as of December 31, 2016 relates to the impairment recognized in spare-parts and containers, see note 32.

As of December 31, 2017 and December 31, 2016 there are no inventories pledged as collateral.

Notes to the Consolidated Financial Statements

NOTE 14 Other current and non-current non-financial assets

This caption is composed of the following:

	Note	12-31-2017			12-31-2016		
		Current ThUS\$	Non- current ThUS\$	Total ThUS\$	Current ThUS\$	Non- current ThUS\$	Total ThUS\$
Prepayments	14.1	5,191	14,760	19,951	4,471	1,167	5,638
Value-added tax fiscal credit	14.2	5,054	5,849	10,903	4,484	5,849	10,333
Other non-financial assets	14.3	521	836	1,357	432	542	974
Total other non-financial assets		10,766	21,445	32,211	9,387	7,558	16,945

14.1 Prepayments	12-31-2017			12-31-2016		
	Current ThUS\$	Non- current ThUS\$	Total ThUS\$	Current ThUS\$	Non- current ThUS\$	Total ThUS\$
Prepaid insurance	3,973	-	3,973	3,742	-	3,742
Prepaid leases	439	14,760 ^(**)	15,199	-	1,167	1,167
Municipal license	-	-	-	-	-	-
Licenses and subscriptions	123	-	123	153	-	153
Other (*)	656	-	656	576	-	576
Total	5,191	14,760	19,951	4,471	1,167	5,638

(*) Corresponds mainly to deferred expenses that will be amortized with a debit to profit or loss during the current year

(**)The increase in 2017 corresponds to leases paid by the indirect subsidiary Inarpi S.A., with the purpose of obtaining greater physical space in accordance with the increase in its operating activities.

14.2 Value-added tax fiscal credit	12-31-2017			12-31-2016		
	Current ThUS\$	Non- current ThUS\$	Total ThUS\$	Current ThUS\$	Non- current ThUS\$	Total ThUS\$
Remaining balance of value-added tax fiscal credit	4,881	5,849 ^(*)	10,730	4,315	5,849 ^(*)	10,164
Value-added tax	173	-	173	169	-	169
Total	5,054	5,849	10,903	4,484	5,849	10,333

(*)Relates to the remaining balance of value-added tax fiscal credit of indirect subsidiaries Ecuastibas S.A. and Inarpi S.A., which the Company believes will receive at long-term

14.3 Other non-financial assets	12-31-2017			12-31-2016		
	Current ThUS\$	Non- current ThUS\$	Total ThUS\$	Current ThUS\$	Non- current ThUS\$	Total ThUS\$
Guarantees for compliance with concession contract ⁽²⁾	258	-	258	249	-	249
Guarantees for tax and labor lawsuits ⁽¹⁾	-	-	-	-	15	15
Guarantees for suppliers ⁽¹⁾	-	-	-	156	408	564
Guarantees for customs duties	-	-	-	-	82	82
Other guarantees ⁽¹⁾	263	836	1,099	27	37	64
Total	521	836	1,357	432	542	974

⁽¹⁾ Relates to guarantees provided in cash that will be recovered upon expiration of the Company's obligation.

⁽²⁾ Guarantee in cash that is renewed annually in accordance with the concession contract.

Notes to the Consolidated Financial Statements

NOTE 15 Financial information of subsidiaries, associates and joint ventures

(15.1) Financial Information on subsidiary - total amounts.

As of December 31, 2017, the financial information of consolidated subsidiaries comprises the following:

Tax ID No.	Company	Country	Functional currency	Ownership percentage			Total current assets	Total non-current assets	Total current liabilities	Total Non-current liabilities	Revenue	Cost of sales	Profit or loss for the period attributable to owners of the parent
				% direct	% indirect	% total							
92.048.000-4	SAAM S.A.	Chile	U.S. Dollar	99.9995%	0.0005%	100%	ThUS\$ 303,000	ThUS\$ 523,844	ThUS\$ 92,700	ThUS\$ 206,051	ThUS\$ 198,079	ThUS\$ (143,939)	ThUS\$ 32,026
76.757.003-1	SAAM Ports. S.A.	Chile	U.S. Dollar	99.9995%	0.0005%	100%	ThUS\$ 61,532	ThUS\$ 465,757	ThUS\$ 69,919	ThUS\$ 190,161	ThUS\$ 231,522	ThUS\$ (175,708)	ThUS\$ 22,622
76.729.932-K	SAAM Logistics S.A.	Chile	U.S. Dollar	99.99945%	0.00055%	100%	ThUS\$ 55,112	ThUS\$ 97,914	ThUS\$ 13,012	ThUS\$ 7,674	ThUS\$ 58,709	ThUS\$ (47,362)	ThUS\$ 9,115
76.479.537-7	SAAM Inversiones SPA	Chile	U.S. Dollar	100%	-	100%	ThUS\$ 155	ThUS\$ 984	ThUS\$ 4	ThUS\$ -	ThUS\$ -	ThUS\$ -	ThUS\$ 47

As of December 31, 2016, the financial information of consolidated subsidiary comprises the following:

Tax ID No.	Company	Country	Functional currency	Ownership percentage			Total current assets	Total non-current assets	Total current liabilities	Total Non-current liabilities	Revenue	Cost of sales	Profit or loss for the period attributable to owners of the parent
				% direct	% indirect	% total							
92.048.000-4	SAAM S.A.	Chile	U.S. Dollar	99.9995%	-	99.9995%	ThUS\$ 297,727	ThUS\$ 969,748	ThUS\$ 144,513	ThUS\$ 258,352	ThUS\$ 393,932	ThUS\$ (291,281)	ThUS\$ 56,830

(15.2) Detail of movements in investments for 2017 and 2016

2017

- On February 8, 2017, the purchase and sale of shares agreement between SAAM Operadora de Puertos Empresa Estiba and Desestiba Costa Rica S.A. (as acquirer), a fully-owned subsidiary of SAAM Puertos S.A., and Sociedad Portuaria Regional Buenaventura S.A. (as seller) was formalized. By way of this agreement, the Company acquired control of Sociedad Portuaria de Caldera S.A and Sociedad Portuaria Granelera S.A. The transaction price was ThUS\$ 48,500 for 51% of the Companies' shares.

The Company has conducted the initial accounting for the acquisition, initially and based on the information received from the Company at the acquisition date, which determined a goodwill of ThUS\$ 8,587. Based on the information available through the present date, the fair value has been determined and assigned, allocating the total amount paid to the intangible asset of the port concession in both companies, reversing the goodwill that was previously recognized. At the reporting date, the Company is assessing whether additional information exists with respect to events or circumstances existing at the date of acquisition which may mean an amendment of such identification and valuation of assets and liabilities. Such process will be completed during the measurement period, which will not exceed the term of one year from the date of acquisition in conformity with that indicated in paragraph 45 of IFRS 3.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

This transaction was recorded in accordance with the acquisition method based on an estimate of discounted cash flows forecasted through the end of the concession period ending in August 2016. The adjustments to fair value and goodwill determined are detailed as follows:

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 15 Financial information of subsidiaries, associates and joint ventures

(15.2) Detail of movements in investments for 2017 and 2016, continued

Sociedad Portuaria de Caldera S.A.

Statement of financial position	Carrying amount ThUS\$	Adjustments to fair value ThUS\$	Balance at fair value ThUS\$
Current assets	4,199	-	4,199
Non-current assets	20,007	66,587	86,594
Total assets	24,206	66,587	90,793
Current liabilities	7,292	-	7,292
Non-current liabilities	8,427	19,976	28,403
Total liabilities	15,719	19,976	35,695
Equity	8,487	46,611	55,098
			ThUS\$
Share of SAAM on identifiable net assets (51%)			28,100
Consideration transferred			
Amount paid			28,100
Goodwill determined			-

Sociedad Portuaria Granelera de Caldera S.A.

Statement of financial position	Carrying amount ThUS\$	Adjustments to fair value ThUS\$	Balance at fair value ThUS\$
Current assets	10,226	-	10,226
Non-current assets	40,996	37,511	78,507
Total assets	51,222	37,511	88,733
Current liabilities	4,814	-	4,814
Non-current liabilities	32,665	11,253	43,918
Total liabilities	37,479	11,253	48,732
Equity	13,743	26,258	40,001
			ThUS\$
Share of SAAM on net identifiable assets (51%)			20,400
Consideration transferred			
Amount paid			20,400
Goodwill determined			-

NOTE 15 Financial information of subsidiaries, associates and joint ventures, continued**(15.2) Detail of movements in investments for 2017 and 2016, continued****2017, continued**

- On March 13, 2017, the indirect subsidiary Inversiones Habsburgo S.A. was spun off, resulting in the creation of Inversiones Habsburgo Costa Rica S.A. As such transaction was a corporate reorganization, this transaction had no effect on the Company's equity.
- On May 3, 2017, the indirect subsidiary Inversiones Misti S.A. sold its entire interest in Trabajos Marítimos S.A., the price established for the share package amounted to ThUS\$ 124,042 plus ThUS\$ 8 for non-controlling interest in Almacenes Pacífico Sur S.A, Kemfa Servicios, Inversiones y Representaciones S.A. and Diving del Perú S.A.C, this transaction generated a profit before tax of ThUS\$ 70,187 (note 34) and a tax effect in Peru of ThUS\$ 33,225.
- On May 16, 2017, the indirect subsidiary Inversiones Alaria II. acquired 51% of the shares of Kios S.A., where the acquisition price amounted to ThUS\$ 6,560 which was paid through assuming the repayment of the account receivable of ThUS\$ 6,400, which the seller maintained with the Company and ThUS\$ 160 in cash. Such transaction generated an effect on other reserves of ThUS\$ 4,211 (note 27.2.4), the effect of which is generated in comparing the amount paid and the carrying amount of the interest acquired.
- On May 30, 2017, the indirect subsidiary Inversiones Alaria II., sold its entire interest in Gertil S.A. and Riluc S.A., where the price established for the share package amounted to ThUS\$ 2,940. Such transaction generated profit before tax of ThUS\$ 636 (note 34).
- On June 11, 2017, the indirect subsidiary SAAM Puertos S.A. and the direct subsidiary SAAM Inversiones SpA, acquired from Empresas Navieras S.A., 15% of the shares of Iquique Terminal Internacional S.A., becoming the single controller of the Iquique port. The acquisition price amounted to ThUS\$ 11,050, generating an effect on other reserves of ThUS\$ 7,204, as described in Note 27.2.4, the effect of which is generated when comparing the amount paid and the carrying amount of the interest acquired.
- On July 1, 2017, the spin-off of SAAM S.A. was conducted. Such corporate reorganization resulted in the creation of SAAM Ports S.A. and SAAM Logistics, which were assigned the businesses of Port Terminal and Logistic Services, respectively. As the surviving company, SAAM S.A. maintained the Tugboat service business.
- On December 27, the direct subsidiary Saam Inversiones SpA acquired from CSAV the minority interest of 0.00005% of ThUS\$ 5 in the subsidiaries Saam S.A., Saam Ports S.A. and Saam Logistics S.A., obtaining the full ownership interest of these three companies.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 15 Financial information of subsidiaries, associates and joint ventures, continued**(15.2) Detail of movements in investments for 2017 and 2016, continued****2016**

- On April 26, 2016, the direct subsidiary, SAAM Inversiones SPA incorporated in June 2015, acquired from Compañía Sud Americana de Vapores S.A. (CSAV), the minority interest (1%) of the social rights of Inversiones San Marco Ltda. This transaction amounted to ThUS\$ 472, generating an impact on reserves of ThUS\$ 396 (note 27.2.4) due to the difference between the amount paid and the carrying amount of the investment (ThUS\$ 76)
- On April 27, 2016, the direct subsidiary SAAM Inversiones SPA acquired from Compañía Sud Americana de Vapores S.A. (CSAV), the non-controlling interest (1%) of Inmobiliaria San Marco Ltda. This transaction amounted to ThUS\$ 1,860, generating an impact on reserves of ThUS\$ 929 (note 27.2.4) due to the difference between the amount paid and the carrying amount of the investment (ThUS\$ 931).

The amount paid to CSAV for both interests amounted to ThUS\$ 2,332 and was funded by the subsidiary SAAM S.A. through a capital contribution in SAAM Inversiones SPA of ThUS\$ 500 and a commercial current account of ThUS\$ 1,832.

The effect on reserves of ThUS\$ 1,325, corresponds to changes in the ownership interest of the subsidiaries and the difference between the amount paid and the carrying amount of the acquired interest, is recognized in Equity (see note 3.1d).

- On August 1, 2016, a merger was undertaken between indirect subsidiaries Inmobiliaria Placeres, Inmobiliaria Barón, Inmobiliaria Rehue e Inmobiliaria Malvilla, all limited liability companies, into the indirect subsidiary Marítima Portuaria SpA, the surviving entity.
- On September 2, 2016, SAAM Operadora de Puertos Empresa de Estiba y Desestiba Costa Rica S.A. was incorporated, whose line of business is the ownership of shares in all types of companies, in all aspects under the law of the Republic of Costa Rica. The Company's initial capital amounts to 10,000 Colones, represented by 100 ordinary and nominative shares.
- On October 20, 2016, through a corporate reorganization, the indirect subsidiary SAAM Internacional S.A. was divided, incorporating immediately SAAM Internacional II S.A., assigning it the shares of the indirect subsidiaries Inversiones Alaria II S.A., Inversiones Habsburgo S.A. and SAAM Remolcadores S.A. During this process, the shareholders of SAAM Internacional S.A., SAAM S.A. and Inversiones San Marco Ltda., had maintained their interest percentages 99.9986% and 0.0014% respectively.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 15 Financial information of subsidiaries, associates and joint ventures, continued

(15.2) Detail of movements in investments for 2017 and 2016, continued

- On November 3, 2016, through a capital increase in the indirect subsidiary Sepsa S.A., its shareholders Inversiones San Marco Ltda. (99%) and SAAM S.A. (1%), paid via the contribution of shares at tax cost in the companies Saam Contenedores S.A., Servicios de Aviación y Terminales S.A., Terminal Barrancas S.A., Terminal El Caliche S.A. and Terminal Peñuelas S.A., resulting in the merger of the five aforementioned companies resulting in the ownership of 100% of the interest in Sepsa S.A.
- On December 30, 2016, the direct subsidiary SAAM S.A., acquired from Inversiones San Marco Ltda. 0.0014% of the shares in Saam Internacional II S.A., resulting in the merger with the latter, including all the assets held by the merged company, consisting in the shares in the indirect subsidiaries Inversiones Alaria II S.A., Inversiones Habsburgo S.A. and SAAM Remolcadores S.A., to the direct subsidiary SAAM S.A.

Notes to the Consolidated Financial Statements

NOTE 15 Financial information of subsidiaries, associates and joint ventures, continued
(14.2) Summarized financial information on associates and joint ventures as of December 31, 2017

Associates	Current assets	Non-current assets	Current liabilities	Non-current liabilities	Operating income	Operating costs	Profits (loss) Associates
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Aerosan Airport Services S.A. and subsidiaries	6,139	9,502	1,989	2,528	12,023	(8,811)	2,240
Antofagasta Terminal Internacional S.A. and subsidiaries	11,169	128,859	31,549	93,118	41,829	(39,655)	(3,939)
Empresa de Servicios Marítimos Hualpén Ltda.	157	159	462	-	319	(771)	(163)
Inmobiliaria Carriel Ltda.	52	532	436	-	16	(119)	(109)
Inmobiliaria Sepbio Ltda.	86	4,136	976	2,766	289	-	25
LNG Tugs Chile S.A.	1,309	23	654	-	7,575	(7,205)	126
Muellaje ATI S.A.	242	762	2,595	398	6,103	(6,229)	(304)
Muellaje del Maipo S.A.	2,694	46	2,304	247	16,637	(16,367)	14
Muellaje STI S.A.	4,539	1,033	1,233	3,780	9,546	(8,764)	120
Muellaje SVTI S.A.	3,865	1,289	3,305	666	25,162	(24,864)	154
Portuaria Corral S.A.	3,777	12,536	2,024	2,313	9,398	(6,216)	1,821
San Antonio Terminal Internacional S.A. and subsidiary	41,473	208,828	24,916	138,786	86,512	(73,295)	3,127
San Vicente Terminal Internacional S.A. and subsidiaries	29,576	148,899	49,128	67,786	68,620	(62,322)	(459)
Puerto Buenavista S.A.	330	22,735	1,960	10,505	2,155	(1,488)	113
Serviair Ltda.	22	-	-	-	-	-	-
Servicios Logísticos Ltda.	1,749	282	313	-	1,282	(870)	389
Servicios Aeroportuarios Aerosan S.A.	9,189	2,273	4,172	1,878	18,073	(12,124)	3,992
Servicios Portuarios Reloncaví Ltda.	11,033	9,539	4,746	3,130	19,259	(17,572)	(267)
Servicios Portuarios y Extraportuarios Bío-Bío Ltda.	6	-	13	-	-	-	(1)
Terminal Puerto Arica S.A. ⁽¹⁾	-	-	-	-	-	-	-
Transbordadora Austral Broom S.A.	17,527	52,954	11,272	4,771	32,523	(14,390)	11,840
Transportes Fluviales Corral S.A.	2,567	4,157	2,613	1,386	5,512	(5,554)	(1,230)
Elequip S.A.	100	-	208	-	-	-	92
Equimac S.A.	902	4,869	8	-	-	-	2,225
Reenwood Investment Co. ⁽²⁾	-	-	-	-	-	-	-
Luckymont S.A.	3,016	5,111	3,227	2,690	9,643	(7,761)	638
SAAM SMIT Towage Brasil S.A.	39,213	251,266	28,688	105,862	124,394	(77,125)	18,829

(1) During the current year, the Company decided to classify this investment as held-for-sale, which sale is expected to be concluded in the short-term.

(2) During 2017, the Company decided to dispose of this investment, which was performed during the first half of the current year.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 15 Financial information of subsidiaries, associates and joint ventures, continued

(15.3) Summarized information on associates and joint ventures as of December 31, 2016

Associates	Current	Non-current	Current	Non-current	Operating	Operating	Profits
	assets	assets	liabilities	liabilities	income	costs	(loss)
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	Associates ThUS\$
Aerosan Airport Services S.A. and subsidiaries	5,501	6,952	2,547	1,100	10,814	(7,880)	1,829
Antofagasta Terminal Internacional S.A.	13,863	138,491	28,745	104,303	46,121	(41,289)	(5,418)
Empresa de Servicios Marítimos Hualpén Ltda.	255	255	532	9	669	(794)	(324)
Inmobiliaria Carriel Ltda.	22	489	268	-	17	(91)	(80)
Inmobiliaria Sepbío Ltda.	150	3,802	841	2,694	272	(58)	(63)
LNG Tugs Chile S.A.	1,235	25	630	-	7,301	(6,938)	150
Muellaje ATI S.A.	516	836	2,619	419	5,668	(5,952)	(413)
Muellaje del Maipo S.A.	3,821	61	3,491	215	19,266	(18,808)	143
Muellaje STI S.A.	3,650	996	924	3,149	9,440	(8,570)	118
Muellaje SVTI S.A.	2,776	1,026	2,378	488	19,761	(19,537)	126
Portuaria Corral S.A.	5,510	12,871	2,625	2,855	10,557	(6,853)	2,256
San Antonio Terminal Internacional S.A. and subsidiary	64,517	175,331	22,834	126,142	103,482	(82,265)	9,082
San Vicente Terminal Internacional S.A. and subsidiaries	43,045	139,740	48,489	68,754	72,730	(56,097)	7,362
Puerto Buenavista S.A.	341	20,448	397	9,960	2,382	(1,516)	282
Servivair Ltda.	-	-	-	-	-	-	-
Servicios Logísticos Ltda.	1,326	286	283	-	1,178	(898)	265
Servicios Aeroportuarios Aerosan S.A.	9,763	2,429	3,122	1,417	16,646	(10,908)	4,403
Servicios Marítimos Patillos S.A.	-	-	-	-	-	-	-
Servicios Portuarios Reloncaví Ltda.	8,367	12,449	4,540	3,584	20,096	(17,443)	792
Servicios Portuarios y Extraportuarios Bío Bío Ltda.	6	-	10	-	-	-	(2)
Terminal Puerto Arica S.A.	16,739	98,334	19,091	49,653	50,693	(36,059)	8,405
Transbordadora Austral Broom S.A.	13,628	43,980	5,021	5,960	28,175	(12,718)	8,873
Transportes Fluviales Corral S.A.	2,209	3,825	1,128	830	3,565	(2,682)	547
Elequip S.A.	189	836	250	-	-	-	(43)
Equimac S.A.	649	4,869	9	702	-	-	1,801
Reenwood Investment Co.	20	3,604	55	-	-	-	440
Construcciones Modulares S.A.	-	-	-	-	-	-	-
Tramarsa S.A. and subsidiaries	125,354	401,401	110,366	264,105	232,022	(137,666)	43,767
Gertil S.A.	3,045	6,439	2,143	2,559	3,449	(3,064)	(288)
Riluc S.A.	54	-	54	-	-	-	-
G-Star Capital, Inc. Holding	42	-	-	-	-	-	-
Luckymont S.A.	2,811	5,969	2,423	4,183	9,252	(7,262)	1,049
SAAM SMIT Towage Brasil S.A.	59,128	251,671	28,168	120,139	121,283	(69,417)	22,181
Almacenes Pacifico Sur S.A.	3,531	520	2,532	158	6,884	(4,805)	1,583
Kemfa Servicios, Inversiones y Representaciones S.A.	199	3,048	312	1,595	661	(606)	(52)
Diving del Peru S.A.C.	4,162	1,827	3,438	299	3,211	(2,500)	57

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 16 Investments in associates

16.1) Detail of investments in associates

Associate	Country	Currency	Ownership interest	Balance as of December 31, 2016 ThUS\$	Capital contributions ThUS\$	Share of profit or loss ThUS\$	Dividends, distribution of profit ThUS\$	Translation reserve ThUS\$	Hedging reserve ThUS\$	Unrealized gains (losses) ThUS\$	Reserve for employee benefits ThUS\$	Other variations ThUS\$	Balance as of 31 December 2017 ThUS\$
Aerosán Airport Services S.A. ⁽⁴⁾	Chile	US\$	50.00%	4,322	-	1,120	-	-	-	-	-	-	5,442
Antofagasta Terminal Internacional S.A.	Chile	US\$	35.00%	6,769	-	(1,379)	-	-	-	-	-	-	5,390
Empresa de Servicios Marítimos Hualpén Ltda.	Chile	Ch\$	50.00%	(16)	-	(58)	-	-	-	-	-	-	(74)
Inmobiliaria Carriel Ltda.	Chile	Ch\$	50.00%	121	-	(55)	-	9	-	-	-	-	75
Inmobiliaria Sepbio Ltda.	Chile	Ch\$	50.00%	208	-	13	-	19	-	-	-	-	240
LNG Tugs Chile S.A.	Chile	US\$	40.00%	248	-	50	(30)	-	-	-	-	-	268
Muellaje ATI S.A.	Chile	Ch\$	0.50%	(8)	-	(1)	-	-	-	-	-	-	(9)
Muellaje del Maipo S.A.	Chile	US\$	50.00%	88	-	7	-	-	-	-	-	-	95
Muellaje STI S.A.	Chile	Ch\$	0.50%	3	-	1	-	-	-	-	(1)	-	3
Muellaje SVTI S.A.	Chile	Ch\$	0.50%	5	-	1	-	1	-	-	-	-	7
Portuaria Corral S.A.	Chile	Ch\$	50.00%	6,450	-	904	(1,833)	466	-	-	-	-	5,987
San Antonio Terminal Internacional S.A.	Chile	US\$	50.00%	45,812	-	1,438 ⁽¹⁾	(3,647)	-	-	-	(52)	-	43,551
San Vicente Terminal Internacional S.A.	Chile	US\$	50.00%	32,560	-	(230)	(1,841)	48	-	-	-	-	30,537
Servair Ltda.	Chile	Ch\$	1.00%	-	-	-	-	-	-	-	-	-	-
Servicios Aeroportuarios Aerosan S.A. ⁽⁴⁾	Chile	US\$	50.00%	3,825	-	1,996	(3,116)	-	-	-	-	-	2,705
Servicios Logísticos Ltda. ⁽⁴⁾	Chile	US\$	1.00%	13	-	3	-	-	-	-	-	-	16
Servicios Marítimos Patillos S.A.	Chile	US\$	50.00%	-	-	-	-	-	-	-	-	-	-
Servicios Portuarios Reloncaví Ltda.	Chile	Ch\$	50.00%	6,346	-	(196)	(75)	272	-	-	-	-	6,347
Servicios Portuarios y Extraportuarios Bio Bio Ltda.	Chile	Ch\$	50.00%	(2)	-	-	-	-	-	-	(1)	-	(3)
Terminal Puerto Arica S.A.	Chile	US\$	15.00%	6,950	-	774	-	-	62	-	-	(7,786) ⁽⁶⁾	-
Transbordadora Austral Broom S.A.	Chile	Ch\$	25.00%	11,655	-	2,960	(1,994)	988	-	-	-	-	13,609
Transportes Fluviales Corral S.A.	Chile	Ch\$	50.00%	1,944	-	(658)	(70)	146	-	-	-	45	1,407
Elequip S.A.	Colombia	US\$	50.00%	388	-	46	(434)	-	-	-	-	-	-
Equimac S.A.	Colombia	US\$	50.00%	2,404	-	1,113	(635)	-	-	-	-	-	2,882
Puerto Buenavista S.A. ⁽³⁾	Colombia	Ch\$	33.33%	5,427	-	36	-	19	-	-	-	-	5,482
G-Star Capital. Inc. Holding	Panama	US\$	-	-	-	-	-	-	-	-	-	-	-
Reenwood Investment Co.	Panama	US\$	0.0038%	-	-	-	-	-	-	-	-	-	-
Construcciones Modulares S.A.	Peru	Soles	-	-	-	-	-	-	-	-	-	-	-
Tramarsa S.A.	Peru	US\$	-	53,176	-	4,862	(7,700)	82	(29)	-	-	(50,391) ⁽⁵⁾	-
Gertil S.A.	Uruguay	US\$	-	2,343	-	(39)	-	-	-	-	-	(2,304) ⁽⁵⁾	-
Riluc S.A.	Uruguay	US\$	-	-	-	-	-	-	-	-	-	-	-
Luckymont S.A.	Uruguay	US\$	49.00%	1,066	-	313	-	-	-	-	-	(295)	1,084
SAAM SMIT Towage Brasil S.A. ⁽²⁾	Brazil	US\$	50.00%	103,383	-	9,415	(12,554)	(142)	-	-	-	-	100,102
Kemfa Servicios, Inversiones y Representaciones S.A.	Bolivia	Ch\$	0.63%	8	-	-	-	-	-	-	-	(8) ⁽⁵⁾	-
Total				295,488	-	22,436	(33,929)	1,908	33	-	(54)	(60,739)	225,143
							Note 39 a)	Note 27.2.1	Note 27.2.2		Note 27.2.3		

(1) Net of the amortization of the supplementary investment, the proportional equity value corresponds to ThUS\$ 1,563 and amortization 2017 amounted to ThUS\$ 125

(2) Goodwill related to the acquisition of the interest in SAAM SMIT Towage Brazil is recorded as part of the investment and amounts to ThUS\$ 22,136. Interest at equity value amounts to ThUS\$ 77,966

(3) Goodwill related to the acquisition of the interest in Puerto Buenavista is recorded as part of the investment and amounts to ThUS\$ 1,950. Interest at equity value amounts to ThUS\$ 3,532

(4) These companies changed their functional currency to US dollar from 01.01.2016

(5) Relates to the sale of the investments in Peru and Uruguay in May 2017, as explained in notes 15.2 and 34.

(6) Corresponds to the reclassification of the interest in held-for-sale assets, as indicated in note 8.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 16 Investments in associates, continued

16.1) Detail of investments in associates, continued

Associate	Country	Currency	Ownership interest	Balance as of December 31, 2015 ThUS\$	Capital contributions ThUS\$	Share of profit or loss ThUS\$	Dividends, distribution of profit ThUS\$	Translation reserve ThUS\$	Hedging reserve ThUS\$	Unrealized gains (losses) ThUS\$	Reserve for employee benefits ThUS\$	Other variations ThUS\$	Balance as of December 31, 2016 ThUS\$
Aerosán Airport Services S.A. ⁽⁷⁾	Chile	US\$	50.00%	4,901	-	915	(1,500)	-	-	-	6	-	4,322
Antofagasta Terminal Internacional S.A.	Chile	US\$	35.00%	8,655	-	(1,896)	-	-	-	10	-	-	6,769
Empresa de Servicios Marítimos Hualpén Ltda.	Chile	Ch\$	50.00%	128	-	(151)	-	7	-	-	-	-	(16)
Inmobiliaria Carriel Ltda.	Chile	Ch\$	50.00%	152	-	(41)	-	10	-	-	-	-	121
Inmobiliaria Sepbio Ltda.	Chile	Ch\$	50.00%	226	-	(31)	-	13	-	-	-	-	208
LNG Tugs Chile S.A.	Chile	US\$	40.00%	253	-	60	(73)	-	-	-	-	8 ⁽⁵⁾	248
Muellaje ATI S.A.	Chile	Ch\$	0.50%	(6)	-	(2)	-	-	-	-	-	-	(8)
Muellaje del Maipo S.A.	Chile	US\$	50.00%	16	-	72	-	-	-	-	-	-	88
Muellaje STI S.A.	Chile	Ch\$	0.50%	2	-	1	-	-	-	-	-	-	3
Muellaje SVTI S.A.	Chile	Ch\$	0.50%	4	-	1	-	-	-	-	-	-	5
Portuaria Corral S.A.	Chile	Ch\$	50.00%	5,176	-	1,123	(168)	319	-	-	-	-	6,450
San Antonio Terminal Internacional S.A.	Chile	US\$	50.00%	44,287	-	4,416 ⁽¹⁾	(2,891)	-	-	-	-	-	45,812
San Vicente Terminal Internacional S.A.	Chile	US\$	50.00%	30,696	-	3,681	(1,841)	24	-	-	-	-	32,560
Servair Ltda.	Chile	Ch\$	1.00%	-	-	-	-	-	-	-	-	-	-
Servicios Aeroportuarios Aerosan S.A. ⁽⁷⁾	Chile	US\$	50.00%	5,611	-	2,201	(4,000)	-	-	-	13	-	3,825
Servicios Logísticos Ltda. ⁽⁷⁾	Chile	US\$	1.00%	11	-	2	-	-	-	-	-	-	13
Servicios Marítimos Patillos S.A.	Chile	US\$	50.00%	-	-	-	-	-	-	-	-	-	-
Servicios Portuarios Reloncaví Ltda.	Chile	Ch\$	50.00%	6,053	-	389	(347)	251	-	-	-	-	6,346
Servicios Portuarios y Extraportuarios Bio Bio Ltda.	Chile	Ch\$	50.00%	(1)	-	(1)	-	-	-	-	-	-	(2)
Terminal Puerto Arica S.A.	Chile	US\$	15.00%	5,922	-	1,261	(378)	-	145	-	-	-	6,950
Transbordadora Austral Broom S.A.	Chile	Ch\$	25.00%	10,629	-	2,218	(1,758)	566	-	-	-	-	11,655
Transportes Fluviales Corral S.A.	Chile	Ch\$	50.00%	1,568	-	252	-	104	-	20	-	-	1,944
Elequip S.A.	Colombia	US\$	50.00%	1,215	-	(21)	(806)	-	-	-	-	-	388
Equimac S.A.	Colombia	US\$	50.00%	1,834	-	901	(331)	-	-	-	-	-	2,404
Puerto Buenavista S.A. ⁽³⁾	Colombia	Ch\$	33.33%	5,184	-	94	-	149	-	-	-	-	5,427
G-Star Capital. Inc. Holding	Panama	US\$	50.00%	15	-	-	-	-	-	-	-	(15) ⁽⁶⁾	-
Reenwood Investment Co.	Panama	US\$	0.0038%	-	-	-	-	-	-	-	-	-	-
Construcciones Modulares S.A.	Peru	Soles	0.00%	-	-	-	-	-	-	-	-	-	-
Tramarsa S.A.	Peru	US\$	35.00%	59,663	-	15,318	(23,915)	66	492	-	-	1,552 ⁽⁸⁾	53,176
Gertil S.A.	Uruguay	US\$	49.00%	2,484	-	(141)	-	-	-	-	-	-	2,343
Riluc S.A.	Uruguay	US\$	17.70%	14	-	-	-	-	-	-	-	(14)	-
Luckymont S.A.	Uruguay	US\$	49.00%	552	-	514	-	-	-	-	-	-	1,066
SAAM SMIT Towage Brasil S.A. ⁽²⁾	Brazil	US\$	50.00%	104,076	-	11,091	(1,142)	(642)	-	-	-	(10,000) ⁽⁴⁾	103,383
Kemfa Servicios, Inversiones y Representaciones S.A.	Bolivia	Ch\$	0.63%	9	-	(1)	-	-	-	-	-	-	8
Total				299,329	-	42,225	(39,150)	867	637	30	19	(8,469)	295,488
								Note 27.2.1	Note 27.2.2		Note 27.2.3		

(1) Net of the amortization of the supplementary investment, the proportional equity value corresponds to ThUS\$ 4,541 and amortization for 2016 amounted to ThUS\$ 125

(2) Goodwill related to the acquisition of the interest in SAAM SMIT Towage Brazil is recorded as part of the investment and amounts to ThUS\$ 22,136. Interest at equity value amounts to ThUS\$ 81,247

(3) Goodwill related to the acquisition of the interest in Puerto Buenavista is recorded as part of the investment and amounts to ThUS\$ 1,950. Interest at equity value amounts to ThUS\$ 3,477

(4) Corresponds to the reimbursement of capital of ThUS\$ 10,000 (note 39 a)

(5) The associate LNG Tug S.A., opted not to pay the provisional dividends accrued in December 2015.

(6) Corresponds to the dissolution of the company.

(7) These companies changed their functional currency to US dollar from 01.01.2016

(8) Corresponds to the effect recognized in retained earnings, due to the assessment of residual value and useful life, related to the intangible asset of the port concession in the indirect associate Terminal Internacional del Sur S.A, part of the Tramarsa Group.

NOTE 16 Investments in associates, continued

16.2) Description of the activities in joint ventures and associates

In accordance with IFRS 12.21 (a)(ii), the most significant strategic interests of the Company in its associates and joint ventures correspond to the following investments:

San Antonio Terminal Internacional S.A. (Chile)

The Company's objective is developing, maintaining and operating "Docking front Molo Sur of the San Antonio Port", including the docking and storage business of such docking front, following the awarding of the concession by Empresa Portuaria San Antonio.

San Vicente Terminal Internacional S.A (Chile)

The Company's objective is developing, maintaining and operating "Docking front of the San Vicente Port at Talcahuano, including the docking and storage business of such docking front, following the awarding of the concession by Empresa Portuaria San Vicente - Talcahuano.

Transboradora Austral Broom S.A. – Tabsa (Chile)

The Company's line of business is the marine transportation of freight, vehicles and passengers, mainly through the Strait of Magellan (Punta Arenas).

Antofagasta Terminal Internacional S.A. (Chile)

The Company's line of business is developing, maintaining and operating docking front No.2 which operates sites 4-5, 6 and 7 of the Antofagasta Port, including the possibility of performing docking activities of ship docking and cargo storage in such docking front, following the awarding of the concession by Empresa Portuaria de Antofagasta.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 16 Investments in associates, continued

16.2) Description of the activities in joint ventures and associates, continued

Aerosán (Chile)

Through its indirect associates Aerosán Airport Services S.A. and Servicios Portuarios Aerosan S.A., the Company's line of business is the provision of airport service to airplanes, cargo and passengers, airport maintenance, aircraft maintenance and repairing, cargo handling and reception, storage and delivery of shipment as well as passenger and cargo land transportation from and to airports. All the aforementioned activities are performed at Comodoro Arturo Merino Benítez International Airport.

Reloncaví (Chile)

Through its indirect associates Empresa de Servicios Hualpén Ltda., Servicios Portuarios Reloncaví Ltda., Portuaria Corral S.A. and Transportes Fluviales Corral S.A., the Company's line of business is the cargo stowage and unstowage, waterway and maritime transportation, port operations, and the provision of services related to the forestry and agriculture industries.

SAAM SMIT Towage Brasil S.A. (Brazil)

The Company's line of business is the provision of services to companies from the maritime and port industry, using its fleet of 48 tugboats distributed in the main Brazilian ports: Santos, Sao Luis, Paranaguá, Itaguaí, Itajaí, Vitória, Río Grande, Recife, Salvador, Santana, Angra dos Reis.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 16 Investments in associates, continued

16.3) Restrictions and contingent liabilities

a) Significant restrictions to associates and joint ventures

Antofagasta Terminal Internacional S.A. Restrictions on the distribution of dividends, while the Net Financial Debt ratio on EBITDA is higher or equal to four point five times or the EBITDA ratio plus Cash and cash equivalents on the Debt service is lower or equal to one point one times. Service debt means the current portion of the long-term debt, plus finance costs during the same period. As of December 31, 2016 and 2015, the Company has not distributed dividends and therefore, it complies with such restriction.

SAAM SMIT Towage Brasil S.A. In order to distribute dividends, it requires the prior approval of the creditor banks Banco Do Brasil and Banco Nacional de Desenvolvimento Económico y Social (BNDES).

b) Contingent liabilities

As described in Note 36.1, the direct subsidiary SAAM S.A., has issued a stand-by credit letter to guarantee credit facilities in its indirect associates Luckymont S.A. and Gertil S.A.

Contingent liabilities related to associates and joint ventures, have been disclosed in note 36.2 and correspond to performance bonds and co-debtors, granted by the direct and indirect subsidiaries SAAM S.A. and Alaria S.A. to the associates Tug Brasil S.A. and SAAM Puertos S.A. to Puerto Buenavista S.A.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 16 Investments in associates, continued

16.4) Investments in related companies includes investments the direct percentages of which are lower than 20% because of the following:

- At Terminal Puerto Arica S.A., there is representation in the company's Board of Directors.
- In the companies indicated below, the total percentage of interest (direct plus indirect percentage) exceeds 20%.

Company	Direct investment	Indirect	Total	Direct	Indirect	Total
	%	investment %	investment	investment	investment %	investment %
	12.31.2017	12.31.2017	%	%	12.31.2016	12.31.2016
			12.31.2017	12.31.2016		
Muellaje ATI S.A. ⁽¹⁾	0.5%	34.825%	35.325%	0.5%	34.825%	35.325%
Muellaje STI S.A. ⁽¹⁾	0.5%	49.75%	50.25%	0.5%	49.75%	50.25%
Muellaje SVTI S.A. ⁽¹⁾	0.5%	49.75%	50.25%	0.5%	49.75%	50.25%
Serviair Ltda.	1.00%	49.00%	50.00%	1.00%	49.00%	50.00%
Reenwood Investment Inc. ⁽²⁾	0.0038%	49.99%	50.01%	0.02%	49.99%	50.01%
Servicios Logísticos Ltda.	1.00%	49.00%	50.00%	1.00%	49.00%	50.00%
Construcciones Modulares S.A.	-	-	-	-	40.02%	40.02%
Almacenes Pacífico Sur S.A. ⁽³⁾	-	-	-	0.01%	34.99%	35.00%
Representaciones S.A. ⁽³⁾	-	-	-	0.63%	34.563%	35.193%
Diving del Peru S.A.C. ⁽³⁾	-	-	-	0.003%	34.998%	35.001%

⁽¹⁾ These companies are consolidated by their Parents, STI S.A. and SVTI S.A., respectively.

⁽²⁾ Company consolidated by associate Servicios Portuarios Reloncaví Ltda.

⁽³⁾ Company consolidated by Trabajos Marítimos S.A. (Tramarsa)

NOTE 17 Intangible assets and goodwill

(17.1) Goodwill in investments in related companies as per company is as follows:

	12-31-2017			12-31-2016		
	Gross ThUS\$	Accumulated amortization ThUS\$	Net ThUS\$	Gross ThUS\$	Accumulated amortization ThUS\$	Net ThUS\$
Goodwill at						
Saam Remolques S.A. de C.V.	36	-	36	36	-	36
SAAM SMIT Marine Canada Inc.	54,625	-	54,625	54,625	-	54,625
Total goodwill	54,661	-	54,661	54,661	-	54,661

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 17 Intangible assets and goodwill, continued

(17.2) The balance of intangible assets other than goodwill is as follows:

	12-31-2017			12-31-2016		
	Gross ThUS\$	Accumulated amortization ThUS\$	Net ThUS\$	Gross ThUS\$	Accumulated amortization ThUS\$	Net ThUS\$
Patents, trade-marks and other rights	973	(343)	630	1,858	(975)	883
IT software	18,630	(11,152)	7,478	17,225	(8,031)	9,194
Port concessions, tugboats and other (17.4)	312,713	(92,030)	220,683	123,684	(47,583)	76,101
Relationship with customers	13,240	(3,063)	10,177	12,541	(2,206)	10,335
Total intangible assets	345,556	(106,588)	238,968	155,308	(58,795)	96,513

(17.3) As of January to December 2016 and 2017, the reconciliation of changes in intangible assets per class for the period is as follows:

	Goodwill	Patents, trademarks and other	Computer programs	Port concessions and tugboat operation concession	Relationship with customers	Total intangible assets
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Net balance as of December 31, 2015	54,661	1,064	8,802	80,659	10,829	101,354
opening balance as of January 1, 2016						
Additions	-	-	2,243	-	-	2,243
Acquisitions for business combination	-	-	-	-	-	-
Amortization	-	(202)	(1,890)	(4,558)	(838)	(7,488)
Increase (decrease) in Currency Translation	-	21	39	-	344	404
Net balance as of December 31, 2016	54,661	883	9,194	76,101	10,335	96,513
opening balance as of January 1, 2017						
Additions	-	13	1,930	4,986	-	6,929
Acquisitions for business combination	-	-	-	160,350 ⁽²⁾	-	160,350
Amortization	-	(171)	(2,271)	(20,754)	(856)	(24,052) ⁽¹⁾
Removal for disposals	-	(73)	(449)	-	-	(522)
Impairment loss ⁽³⁾	-	-	(1,188) ⁽³⁾	-	-	(1,188)
Increase (decrease) in Currency Translation	-	-	-	-	698	698
Other increases (decreases)	-	(22)	262	-	-	240
Net balance as of December 31, 2017	54,661	630	7,478	220,683	10,177	238,968

⁽¹⁾ See notes 29 and 30.

⁽²⁾ Corresponds to the acquisition of Sociedad Portuaria de Caldera S.A. and Sociedad Portuaria Granelera de Caldera S.A., see note 15.2.

⁽³⁾ Corresponds to the impairment of computer programs, see note 32.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 17 Intangible assets and goodwill, continued

(17.4) Concessions

Port concessions and tugboat operation concessions is mainly composed of:

	Carrying amount ThUS\$ 12.31.2017	Carrying amount ThUS\$ 12.31.2016
Port Concession of Iquique Terminal Internacional S.A.	40,867	43,003
Port Concession of Florida International Terminal, LLC	421	587
Port Concession of Terminal Marítima Mazatlán S.A. de C.V.	28,527	30,528
Port Concession of Sociedad Portuaria Granelera de Caldera S.A.	70,225	-
Port Concession of Sociedad Portuaria de Caldera S.A.	78,860	-
Total port concession	218,900	74,118
Tugboat Concession of Concesionaria SAAM Costa Rica S.A.	1,783	1,983
Total tugboat concession	1,783	1,983
Total intangibles for port concessions and tugboat concessions	220,683	76,101

Port concessions are composed of the present value of the opening payment for the concession and the minimum payments provided, as well as funding costs when applicable plus the value of the compulsory work controlled by the grantor in accordance with the service concession arrangement. See the detail of these concessions in note 35.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTA 18 Property, plant and equipment

(18.1) This caption comprises the following:

Property, plant and equipment	12-31-2017			12-31-2016		
	Gross Amount ThUS\$	Accumulated depreciation ThUS\$	Net Amount ThUS\$	Gross Amount ThUS\$	Accumulated depreciation ThUS\$	Net Amount ThUS\$
Land	53,479	-	53,479	49,645	-	49,645
Buildings and constructions	87,877	(33,262)	54,615	71,237	(30,258)	40,979
Vessels, tugboats, barges and boats	477,663	(179,105)	298,558	479,342	(169,648)	309,694
Machinery	126,107	(54,294)	71,813	113,531	(64,556)	48,975
Transportation equipment	5,603	(2,938)	2,665	6,338	(3,660)	2,678
Office equipment	13,015	(10,769)	2,246	12,074	(9,402)	2,672
Furniture, supplies and accessories	3,223	(2,293)	930	2,527	(2,096)	431
Construction in progress	3,225	-	3,225	20,631	-	20,631
Other property, plant and equipment	4,787	(2,193)	2,594	4,134	(1,634)	2,500
Total property, equipment and equipment	774,979	(284,854)	490,125	759,459	(281,254)	478,205

The item **“Buildings and constructions”** includes constructions and offices destined to administrative use and destined to operation as warehouses and container terminal.

Under leasehold agreements the Company holds in the caption **“Machinery”**, Container Crates at the indirect subsidiary Florida International Terminal LLC for ThUS\$1,141 and 2 Gottwald Cranes and 14 Tractor units in the indirect subsidiary Iquique Terminal Internacional S.A. for ThUS\$7,847 and ThUS\$838, respectively (ThUS\$8,407 and ThUS\$945 as of December 31, 2016) and ThUS\$ 73 in indirect subsidiary Kios S.A.

(18.2) Purchase commitments and construction of assets:

The item **“Construction-in-progress”** refers to expenditure incurred for constructions to support the Company's operations. At the closing date of the financial statements, payments were made for projects associated with the Florida port of ThUS\$1,659, civil works performed in Chile for ThUS\$264, and other minor assets for ThUS\$1,302.

Inmobiliaria San Marco Ltda.

The company has assets under construction for the development for drinkable water and other improvements in the area of Placilla in the city of Valparaíso and other works in Santiago for ThUS\$210 and other works for ThUS\$54, (ThUS\$5,391 as of December 31, 2016).

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 18 Property, plant and equipment, continued

(18.3) Reconciliation of changes in property, plant and equipment for 2017 and 2016:

	Land	Buildings and constructions	Vessels, tugboats, barges and boats	Machinery	Transportation equipment	Office equipment	Furniture, supplies and accessories	Construction in progress	Other property, plant and equipment	Total property, plant and equipment
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Net balance as of December 31, 2015	57,632	42,704	285,991	55,971	3,879	2,590	495	25,001	2,472	476,735
Additions	-	1,436	11,204	1,185	392	1,409	73	45,419	376	61,494 ⁽⁵⁾
Disposals (sale of assets)	(352)	(819)	(5,190)	(552)	(561)	(1)	-	-	-	(7,475)
Transfers from (to) assets held-for-sale	(11,018)	(1,616)	-	-	-	-	-	-	-	(12,634) ⁽⁴⁾
Transfers (to) Plant and Equipment	-	2,479	46,105	424	101	13	16	(49,408)	270	-
Write-offs	-	(22)	(236)	-	(40)	(9)	-	(25)	(1)	(333)
Depreciation expense	-	(3,822)	(29,842)	(6,293)	(1,093)	(1,322)	(155)	-	(565)	(43,092) ⁽²⁾
Impairment loss	-	(892)	(74)	(2,434)	-	-	-	-	-	(3,400)
Increase (decrease) in the change from functional currency to presentation currency of subsidiaries	3,185 ⁽¹⁾	1,488 ⁽¹⁾	1,492 ⁽³⁾	-	-	11	4	19	3	6,202
Other increases (decreases)	198	43	244	674	-	(19)	(2)	(375)	(55)	708
Net balance as of December 31, 2016	49,645	40,979	309,694	48,975	2,678	2,672	431	20,631	2,500	478,205
Additions ⁽⁵⁾	2,834	2,979	13,508	3,540	1,166	758	513	32,739	521	58,558 ⁽⁵⁾
Acquisition through business combination	-	68	-	44	15	251	240	-	-	618
Disposals (sale of assets)	-	-	(1,667)	(961)	(58)	-	-	-	-	(2,686)
Transfers from (to) assets held-for-sale	-	(539)	(280)	(1,634)	(540)	(146)	-	-	-	(3,139) ⁽⁴⁾
Transfers (to) Plant and Equipment	1,000	16,440	2,380	29,554	500	152	(57)	(50,039)	70	-
Transfer (to) investment property	-	(100) ⁽⁶⁾	-	-	-	-	-	-	-	(100)
Depreciation expense	-	(4,265)	(30,203)	(7,435)	(644)	(1,367)	(197)	-	(559)	(44,670) ⁽²⁾
Impairment loss	-	(752)	(198)	(431)	(452)	(74)	-	(106)	-	(2,013)
Increase (decrease) in the change from functional currency to presentation currency of subsidiaries	-	-	4,591 ⁽³⁾	-	-	-	-	-	144	4,735
Other increases (decreases)	-	(195)	733	161	-	-	-	-	(82)	617
Net balance as of December 31, 2017	53,479	54,615	298,558	71,813	2,665	2,246	930	3,225	2,594	490,125

¹ Corresponds to the effect of stating in US dollars, lands and buildings of the Group's real estate companies, whose functional currency is the Chilean peso.

⁽²⁾ See notes 29 and 30.

³ Corresponds to the effect of stating in US dollars, tugboats of SMIT Canadá Inc., whose functional currency is the Canadian Dollar.

⁴ See note 8.

⁵ See note 39 (a).

⁶ See note 19.

NOTE 18 Property, plant and equipment, continued

(18.4) Guarantees and settlements

a) Guarantees

The indirect subsidiary SAAM SMIT Marine Canada Inc. has a ship mortgage in favor of Scotiabank Canada to guarantee the financial obligation agreed. The carrying amount of assets pledged as guarantee amounts to ThUS\$21,152 (ThUS\$20,704 in 2016). In addition, Inmobiliaria Marítima Portuaria SpA has a mortgage in favor of Banco Estado to guarantee the loans granted by such bank. The carrying amount of assets pledged as guarantee amounts to ThUS\$1,179, (ThUS\$1,238 in 2016). (Note 36.3).

b) Settlements

The Company has not recognized any revenue in profit or loss for the year, for claims settled relating to items of property, plant and equipment.

Notes to the Consolidated Financial Statements

NOTE 19 Investment property

	12-31-2017	12-31-2016
	ThUS\$	ThUS\$
Investment property initial balance	1,999	2,396
Depreciation expense (Notes 29 and 30)	(10)	(6)
Transfers from (to) assets held for sale (See note 8)	-	(537) ⁽¹⁾
Transfers from property, plant and equipment	100	-
Increase (decrease) in the change from functional currency to presentation currency of subsidiaries	-	146
Changes in investment properties	90	(397)
Investment property final balance	2,089	1,999

⁽¹⁾ See Note 8

Investment properties are land and property located in Chile held to earn rental and goodwill and are measured at cost. Buildings are depreciated on a straight-line basis over their estimated useful life.

The fair value of the Company's investment properties at the reporting date amounts to ThUS\$5,493, which was determined on the basis of transactions performed by independent experts in 2017, updated to the UF value at the reporting date.

Notes to the Consolidated Financial Statements

NOTE 20 Current tax receivables and payables

This caption comprises the following:

(20.1) Current tax receivables

	Current 12-31-2017 ThUS\$	Current 12-31-2016 ThUS\$
Monthly provisional income tax payments	9,705	7,501
Credits to income tax expense	31,495	15,986
Provision for income tax	(19,011)	(5,146)
Total current income tax receivables	22,189	18,341

(20.2) Current tax payables

	12-31-2017 ThUS\$	12-31-2016 ThUS\$
Provision for income tax	51,022 ⁽¹⁾	10,546
Monthly provisional income tax payments	(10,797)	(5,925)
Credits to income tax expense	(356)	(149)
Total current tax payables	39,869	4,472

⁽¹⁾The increase in the provision for income tax is mainly due to the taxes generated from the sale of the indirect associate Tramarsa S.A., in May 2017.

Such sale generated a tax effect of ThUS\$33,225, determined as follows:

	ThUS\$
Sale price	124,050
Tax cost	(11,423)
Taxable base	112,627
Tax rate	29.50%
Income tax	33,225

Notes to the Consolidated Financial Statements

NOTE 21 Income tax and deferred taxes

Deferred taxes

Deferred taxes correspond to the amount of income taxes that the Company and its subsidiaries will have to pay (liabilities) or recover (assets) in future periods, related to the temporary differences between the fiscal and the tax base and the carrying amount of certain assets and liabilities.

(21.1) Detail of deferred taxes:

Temporary differences	Deferred tax	Deferred tax	Net
	assets	liabilities	
	12-31-2017	12-31-2017	12-31-2017
	ThUS\$	ThUS\$	ThUS\$
Provision for employee benefits	1,949	(915)	1,034
Tax losses	959	-	959
Derivative instruments	13	(20)	(7)
Property, plant and equipment	5,782	(15,023)	(9,241)
Inventories	-	-	-
Depreciation	-	(26,112)	(26,112)
Lease obligations/leased assets	41	(2,061)	(2,020)
Port concessions and tugboat operation concession	-	(32,367)	(32,267)
Unrealized gains (losses)	717	-	717
Impairment of trade receivable	972	-	972
Provisions for expense and others	1,919	-	1,919
Provision for income	-	(338)	(338)
Total	12,352	(76,836)	(64,484)

Temporary differences	Deferred tax	Deferred tax	Net
	assets	liabilities	
	12-31-2016	12-31-2016	12-31-2016
	ThUS\$	ThUS\$	ThUS\$
Provision for employee benefits	2,187	(809)	1,378
Tax losses	1,121	-	1,121
Derivative instruments	43	(18)	25
Property, plant and equipment	3,942	(11,616)	(7,674)
Depreciation	-	(29,433)	(29,433)
Lease obligations/leased assets	75	(1,847)	(1,772)
Port concessions and tugboat operation concession	-	(6,507)	(6,507)
Unrealized gains (losses)	930	-	930
Impairment of trade receivable	1,167	-	1,167
Provisions for expense and others	2,034	-	2,034
Provision for income	-	(71)	(71)
Total	11,499	(50,301)	(38,802)

Notes to the Consolidated Financial Statements

NOTE 21 Income tax and deferred taxes, continued

(21.2) Changes in deferred tax assets and liabilities recognized during the period:

The reconciliation of deferred taxes for December 31, 2017 is detailed as follows:

Types of asset temporary differences	Balance as of 12.31.2016	Additions for business combinations	Recognized in profit or loss	Recognized in equity		Balance as of 12.31.2017
				Translation adjustment of companies' balances in currency other than US dollar	Debited to comprehensive income	
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Provision for employee benefits	2,187	-	(290)	52	-	1,949
Tax losses	1,121	-	(162)	-	-	959
Derivative instruments	43	-	(5)	-	(25)	13
Inventories	-	-	-	-	-	-
Property, plant and equipment	3,942	1,268	572	-	-	5,782
Leased assets	75	-	(34)	-	-	41
Impairment of trade receivable	1,167	-	(195)	-	-	972
Unrealized gains (losses)	930	-	(213)	-	-	717
Provisions for expense and others	2,034	-	(115)	-	-	1,919
Total deferred tax assets	11,499	1,268	(442)⁽¹⁾	52	(25)	12,352

Types of liability temporary differences	Balance as of 12.31.2016	Additions for business combinations	Recognized in profit or loss	Recognized in equity		Balance as of 12.31.2017
				Translation adjustment of companies' balances in currency other than US dollar	Debited to comprehensive income	
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Provision for employee benefits	809	-	362	3	(259)	915
Derivative instruments	18	-	2	-	-	20
Intangible assets/property, plant and equipment	11,616	-	3,156	251	-	15,023
Depreciation	29,433	-	(3,569)	248	-	26,112
Leased asset	1,847	-	214	-	-	2,061
Port concessions and tugboats	6,507	31,229	(5,369)	-	-	32,367
Provision for revenue	71	-	267	-	-	338
Total deferred tax liabilities	50,301	31,229⁽²⁾	(4,937)⁽¹⁾	502	(259)	76,836

(1) Net effect in profit or loss ThUS\$4,495, see note 21.3.

(2) Corresponds to the deferred tax effect, arising from the valuation of fair value of port concessions of the indirect subsidiaries Sociedad Portuaria Granelera de Caldera S.A. and Sociedad Portuaria de Caldera S.A. (see note 15.2).

Notes to the Consolidated Financial Statements

NOTE 21 Income tax and deferred taxes, continued

(21.2) Changes in deferred tax assets and liabilities recognized during the period, continued:

The reconciliation of deferred taxes for the year 2016 is detailed as follows:

Types of asset temporary differences	Balance as of	Recognized in	Recognized in equity		Balance as of
	12.31.2015	profit or loss	Translation adjustment of companies' balances in currency other than US dollar	Debited to comprehensive income	12.31.2016
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Provision for employee benefits	2,575	(395)	7	-	2,187
Tax losses	174	947	-	-	1,121
Derivative instruments	82	-	-	(39)	43
Property, plant and equipment	2,255	1,538	149	-	3,942
Leased assets	41	34	-	-	75
Impairment of trade receivable	1,719	(552)	-	-	1,167
Unrealized gains (losses)	970	(52)	12	-	930
Provisions for expense and others	1,847	186	1	-	2,034
Total deferred tax assets	9,663	1,706⁽¹⁾	169	(39)	11,499

Types of liability temporary differences	Balance as of	Recognized in	Recognized in equity		Balance as of
	12.31.2015	profit or loss	Translation adjustment of companies' balances in currency other than US dollar	Debited to comprehensive income	12.31.2016
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Provision for employee benefits	886	11	2	(90)	809
Derivative instruments	16	2	-	-	18
Intangible assets/property, plant and equipment	10,701	512	403	-	11,616
Depreciation	31,210	(1,777)	-	-	29,433
Leased asset	1,697	150	-	-	1,847
Port concessions and tugboats	5,701	806	-	-	6,507
Provision for revenue	40	32	(1)	-	71
Total deferred tax liabilities	50,251	(264)⁽¹⁾	404	(90)	50,301

(1) Effect in profit or loss of ThUS\$1,970

Notes to the Consolidated Financial Statements

NOTE 21 Income tax and deferred taxes, continued

(21.3) Income tax expense

The detail of income tax expense for the period between 2017 and 2016 is as follows:

	12-31-2017	12-31-2016
	ThUS\$	ThUS\$
Current income tax expense		
Current tax expense	109,760 ⁽¹⁾	15,183
Fiscal benefit from tax assets	(55,672) ⁽³⁾	(704) ⁽³⁾
Credit for absorption of tax losses		(1,169)
Tax expense Art. 21 LIR		208
Other tax expenses	6,689 ⁽²⁾	-
Total current tax expense, net	60,777	13,518
Deferred tax expense		
Origination and reversal of temporary differences (Note 21.2)	(4,495)	(1,970)
Total deferred tax expense, net	(4,495)	(1,970)
Income tax expense	56,282	11,548

(1) In Note 20.1 and 20.2, the Company recognizes a provision for income tax of ThUS\$110,158. The difference against the total current tax expense (ThUS\$109,760) corresponds to the increase in the provision in companies with a functional currency other than the US dollar, which effect as of December 31, 2017 amounts to ThUS\$398.

(2) Corresponds mainly to the provision for the withholding tax on dividends of ThUS\$6,689, arising from profit generated from the sale of the indirect associate Tramarsa.

(3) Corresponds mainly to corporate loans with subsidiaries and associates in Mexico, Peru, Ecuador and Brazil for dividends remitted to Chile, which relate to profits that paid taxes in their respective countries.

(21.4) An analysis of the reconciliation of income tax rate, calculated in conformity with the Chilean tax regulation, and the tax effective rate, is presented as follows:

	12-31-2017		12-31-2016	
	%	ThUS\$	%	ThUS\$
Profit excluding income tax		125,594		74,450
Reconciliation of the effective tax rate	(25.50)%	(32,026)	(24.00)%	(17,868)
Tax expense using the legal rate				
Tax effect of tax rates in other jurisdictions	(36.66)%	(46,042)	(7.04)%	(5,240)
Tax effect of non-taxable revenue	20.66%	25,954	23.11%	17,208
Tax effect of non-deductible expenses	(3.22)%	(4,038)	(6.75)%	(5,027)
Other increases (decreases) in debit related to legal taxes	(0.1)%	(130)	(0.83)%	(621)
Total adjustments to tax expense using the legal rate	(19.32)%	(24,256)	8.49%	6,320
Tax expense using the effective rate	(44.82)%	(56,282)	(15.51)%	(11,548)

Notes to the Consolidated Financial Statements

NOTE 22 Other financial liabilities

The balance of current and non-current financial liabilities is as follows:

	Note	Current ThUS\$	12-31-2017 Non-current ThUS\$	Total ThUS\$	Current ThUS\$	12-31-2016 Non-current ThUS\$	Total ThUS\$
Interest-bearing loans	22.1	40,136	151,758	191,894	69,987	162,943	232,930
Finance leases	22.2	2,412	3,119	5,531	2,409	5,440	7,849
Derivatives	22.3	536	32	568	102	110	212
Bonds payable and promissory notes payable	22.4	144	124,877	125,021	-	-	-
Obligations guaranteed under factoring operations	22.5	4,956	-	4,956	-	-	-
Subtotal financial liabilities		48,184	279,786	327,970	72,498	168,493	240,991
Service concession arrangement liability ⁽¹⁾	22.6	3,713	24,802	28,515	1,742	26,402	28,144
Total other financial liabilities		51,897	304,588	356,485	74,240	194,895	269,135

⁽¹⁾The service concession arrangement liability corresponds to the installments of the annual rental established in the concession contracts related to indirect subsidiaries Iquique Terminal Internacional S.A. for ThUS\$13,888 (ThUS\$14,575 in 2016), Terminal Marítima Mazatlán S.A. de C.V. for ThUS\$12,750 (ThUS\$13,569 in 2016), Sociedad Portuaria Granelera de Caldera S.A. from ThUS\$1,668 and Sociedad Portuaria Granelera de Caldera S.A. for ThUS\$209 (see note 22.6). As required by IAS 37, in the case of Iquique terminal Internacional S.A. and Terminal Marítima Mazatlán S.A. de C.V., these liabilities have been recorded at its present value considering an estimated annual discount rate of 6.38% and 12.00%, respectively. In the case of Sociedad Portuaria Granelera de Caldera y Sociedad Portuaria de Caldera S.A., the liability is determined applying a 5% and 15%, respectively, on the gross income generated from the concession. The rental is paid on a quarterly basis for expired periods.

The reconciliation of balances of other financial liabilities is as follows:

	Balance as of December 31, 2016	Loans obtained	New consolidated companies	Cash flow	Transfer from long term to short term	Foreign currency translation difference	Accrual of interests	Costs related to the credit	Balance as of 31 December 2017
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Current									
Interest-bearing loans	69,987	17,451	7,341	(104,409)	40,179	1,469	7,548	570	40,136
Finance leases	2,409	-	-	(2,605)	2,410	-	198	-	2,412
Bonds payable and promissory notes payable	-	-	-	(2,598)	-	-	2,479	263	144
Obligations guaranteed under factoring operations	-	4,956	-	-	-	-	-	-	4,956
Non-current									
Interest-bearing loans	162,943	50,268	35,916	(57,761)	(40,179)	-	-	571	151,758
Finance leases	5,440	89	-	-	(2,410)	-	-	-	3,119
Bonds payable and promissory notes payable	-	116,207	-	-	-	9,864	-	(1,194)	124,877
Total	240,779	188,971	43,257	(167,373)	-	11,333	10,225	210	327,402

Notes to the Consolidated Financial Statements

NOTE 22 Other financial liabilities, continued

(22.1) Interest-bearing borrowings

As of December 31, 2017, this caption is composed of the following:

Debtor Tax Identification Number	Debtor Entity	Debtor country	Creditor Tax Identification Number	Creditor entity (Banks)	Country of creditor	Currency	Type of Amortization	Up to 90 days	90 days to 1 year	Current portion	Between 1 and 2 years	Between 2 and 3 years	Between 3 and 4 years	Between 4 and 5 years	Over 5 years	Non-current portion	Total Debt	Interest rate contract	Effective		
								ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
96.696.270-4	Inmobiliaria Marítima Portuaria Ltda.	Chile	97.030.000-7	Banco Estado	Chile	UF	Monthly	40	26	66	-	-	-	-	-	-	66	4.50%	4.50%		
TMM 120109 8F6	Terminal Marítima Mazatlán S.A. de C.V.	Mexico	76.645.030-K	Banco Itau Chile	Chile	US\$	Biannual	-	3,035	3,035	3,000	-	-	-	-	3,000	6,035	4.00%	4.28% ⁽¹⁾		
20-2737471	Florida International Terminal, Llc.	USA	97.006.000-6	Banco Crédito e Inversiones	Chile	US\$	Biannual	20	251	271	251	251	251	251	251	1,255	1,526	Libor+3%	5.12%		
96.915.330-0	Iquique Terminal Internacional S.A.	Chile	97.030.000-7	Banco Estado	Chile	US\$	Biannual	1,499	1,540	3,039	-	-	-	-	-	-	3,039	Libor+2.5%	4.13% ⁽²⁾		
96.915.330-0	Iquique Terminal Internacional S.A.	Chile	97.006.000-6	Banco Crédito e Inversiones	Chile	US\$	Biannual	-	2,679	2,679	2,591	2,591	-	-	-	5,182	7,861	Libor+2.3%	4.94% ⁽¹⁺²⁾		
0992247932001	Inarpi S.A.	Ecuador	97.030.000-7	Banco Estado	Chile	US\$	Biannual	1,096	947	2,043	1,895	1,895	1,895	1,895	947	8,527	10,570	3.21%	3.38%		
0992247932001	Inarpi S.A.	Ecuador	97.006.000-6	Banco Crédito e Inversiones	Chile	US\$	Biannual	653	625	1,278	1,250	624	-	-	-	1,874	3,152	3.5%	3.69%		
0992247932001	Inarpi S.A.	Ecuador	97.006.000-6	Banco Crédito e Inversiones	Chile	US\$	Biannual	392	375	767	750	375	-	-	-	1,125	1,892	3.50%	3.70%		
0992247932001	Inarpi S.A.	Ecuador	97.030.000-7	Banco Estado	Chile	US\$	Biannual	61	938	999	1,875	1,875	1,875	1,875	6,563	14,063	15,062	3.95%	4.10%		
0992247932001	Inarpi S.A.	Ecuador	0-E	Banco Santander Madrid	Spain	US\$	Biannual	-	1,907	1,907	1,880	1,880	1,880	1,880	5,640	13,160	15,067	Libor+1.8%	4.89%		
0992247932001	Inarpi S.A.	Ecuador	97.030.000-7	Banco Estado	Chile	US\$	Biannual	215	1,667	1,882	3,333	3,333	3,333	3,333	5,000	18,332	20,214	4.07%	4.28%		
0-E	Saam Operadora de Ptos.de Estiba y Des.Costa Rica S.A.	Costa Rica	97.030.000-7	Banco Estado	Chile	US\$	Biannual	754	625	1,379	1,250	1,250	1,250	1,250	3,125	8,125	9,504	Libor+2%	3.53%		
0-E	Sociedad Portuaria de Caldera S.A.	Costa Rica	0-E	Banco Davivienda	Costa Rica	US\$	Monthly	291	874	1,165	1,875	-	-	-	-	1,875	3,040	6.5%	6.66% ⁽²⁾		
0-E	Sociedad Portuaria de Caldera S.A.	Costa Rica	0-E	Banco Davivienda	Costa Rica	US\$	Monthly	282	890	1,172	2,245	-	-	-	-	2,245	3,417	Libor + 5.5%	6.42% ⁽²⁾		
0-E	Sociedad Portuaria de Caldera S.A.	Costa Rica	0-E	Banco San José	Costa Rica	US\$	Monthly	734	729	1,463	-	-	-	-	-	-	1,463	Libor + 5.5%	6.28% ⁽²⁾		
0-E	Sociedad Portuaria Granelera de Caldera S.A.	Costa Rica	0-E	Bac San Jose	Costa Rica	US\$	Quarterly	973	1,848	2,821	2,584	2,730	2,892	3,060	15,012	26,278	29,099	Libor + 4.25% con piso 5.25%	5.68% ⁽²⁾		
0-E	Sociedad Portuaria Granelera de Caldera S.A.	Costa Rica	0-E	Banco Davivienda Costa Rica	Costa Rica	US\$	Monthly	246	733	979	1,035	1,105	94	-	-	2,234	3,213	Libor + 5.35% con piso 5.7%	6.65% ⁽²⁾		
SRE970108SXA	Saam Remolques S.A. de C.V.	Mexico	0-E	Banco Inbursa	Mexico	US\$	Biannual	-	2,017	2,017	-	-	-	-	-	-	2,017	4.60%	4.60% ⁽²⁾		
SRE970108SXA	Saam Remolques S.A. de C.V.	Mexico	0-E	Corpbanca New York Branch	Mexico	US\$	Biannual	4,376	4,376	8,752	8,000	8,000	8,000	-	-	24,000	32,752	Libor+3%	4.31% ⁽²⁾		
86412 1923	Smit Marine Canadá Inc	Canada	0-E	Scotiabank Canada	Canada	Canadian dollar	Monthly	365	1,096	1,461	1,461	15,746	-	-	-	17,207	18,668	BA de Canadá + 1.75%	3.42% ⁽¹⁺²⁾		
53286-0102	Virtual Logistics Marine Services, Inc	Panama	NL803281183801	Banco Rabobank	Netherlands	US\$	Biannual	542	419	961	936	936	936	468	-	3,276	4,237	3.45%	5.71%		
																40,136		151,758	191,894		

(1) Corresponds to financial liabilities on which the company has minimized the interest rate fluctuation risk by contracting derivative hedging instruments (swaps).

(2) Loans related to the compliance of covenants, are disclosed in note 36.6.

Notes to the Consolidated Financial Statements

NOTE 22 Other financial liabilities, continued

(22.1) Interest-bearing borrowings, continued

As of December 31, 2016, this caption is composed of the following:

Debtor Tax Identification Number	Debtor Entity	Debtor country	Creditor Tax Identification Number	Creditor entity (Banks)	Country of creditor	Currency	Type of Amortization	Up to	90 days to	Current	Between	Between	Between	Between	Over 5	Non-current	Total	Interest rate	
								90 days	1 year	portion	1 and 2 years	2 and 3 years	3 and 4 years	4 and 5 years	years	current portion	Debt	contract	Effective
								ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$		
96.696.270-4	Inmobiliaria Marítima Portuaria SpA	Chile	97.030.000-7	Banco Estado	Chile	UF	Monthly	35	105	140	62	-	-	-	-	62	202	4.5%	4.5%
96.915.330-0	Iquique Terminal Internacional S.A.	Chile	97.030.000-7	Banco Estado	Chile	US\$	Biannual	1,577	1,498	3,075	2,995	-	-	-	-	2,995	6,070	Libor+2.5%	3.75% ⁽¹⁾
96.915.330-0	Iquique Terminal Internacional S.A.	Chile	97.006.000-6	Banco Crédito e Inversiones	Chile	US\$	Biannual	-	2,705	2,705	2,589	2,589	2,589	-	-	7,767	10,472	Libor+2.3%	4.94% ⁽¹⁺²⁾
92.048.000-4	SAAM S.A.	Chile	97.036.000-K	Banco Santander Chile	Chile	US\$	Biannual	-	9,995	9,995	9,969	4,984	-	-	-	14,953	24,948	Libor +2.1%	2.85%
92.048.000-4	SAAM S.A.	Chile	97.036.000-K	Banco Santander Chile	Chile	US\$	Monthly	29,992	-	29,992	-	-	-	-	-	-	29,992	1.49%	1.49%
92.048.000-4	SAAM S.A.	Chile	97.030.000-7	Banco Estado	Chile	US\$	Biannual	-	101	101	4,521	4,521	4,521	4,521	6,782	24,866	24,967	3.12%	3.12% ⁽²⁾
92.048.000-4	SAAM S.A.	Chile	97.030.000-7	Banco Estado	Chile	US\$	Biannual	-	1,595	1,595	3,262	3,262	3,262	3,262	4,894	17,942	19,537	3.12%	3.12% ⁽²⁾
TMM1201098F6	Terminal Marítima Mazatlán S.A. de C.V.	Mexico	76.645.030-K	Banco Itaú Chile	Chile	US\$	Biannual	-	3,052	3,052	3,000	3,000	-	-	-	6,000	9,052	4.00%	4.00% ⁽²⁾
SRE970108SXA	SAAM Remolques S. A. de C. V.	Mexico	0-E	Banco Inbursa	Mexico	US\$	Biannual	-	4,050	4,050	2,000	-	-	-	-	2,000	6,050	4.60%	4.60% ⁽²⁾
SRE970108SXA	SAAM Remolques S. A. de C. V.	Mexico	0-E	Corpbanca New York Branch	Mexico	US\$	Biannual	4,837	4,000	8,837	8,000	8,000	8,000	8,000	-	32,000	40,837	Libor+3%	3.91% ⁽²⁾
0992247932001	Inarpi S.A.	Ecuador	97.030.000-7	Banco Estado	Chile	US\$	Biannual	1,125	947	2,072	1,895	1,895	1,895	1,895	2,841	10,421	12,493	3.21%	3.21%
0992247932001	Inarpi S.A.	Ecuador	97.030.000-7	Banco Estado	Chile	US\$	Biannual	-	61	61	937	1,875	1,875	1,875	8,438	15,000	15,061	3.95%	3.95%
0992247932001	Inarpi S.A.	Ecuador	97.006.000-6	Banco Crédito e Inversiones	Chile	US\$	Biannual	663	625	1,288	1,250	1,250	625	-	-	3,125	4,413	3.5%	3.5%
0992247932001	Inarpi S.A.	Ecuador	97.006.000-6	Banco Crédito e Inversiones	Chile	US\$	Biannual	399	375	774	750	750	375	-	-	1,875	2,649	3.5%	3.5%
0992247932001	Inarpi S.A.	Ecuador	97.006.000-6	Banco Santander	Chile	US\$	Biannual	14	885	899	885	885	885	885	2,653	6,193	7,092	Libor +1.8%	3.09%
864121926RC0002	SAAM SMIT Marine Canadá Inc	Canada	0-E	Scotiabank Canada	Canada	Canadian dollar	Monthly	338	1,013	1,351	1,351	1,351	15,042	-	-	17,744	19,095	BA de Canadá + 1.75%	2.62% ⁽¹⁺²⁾
								Total		69,987						162,943	232,930		

(1) Corresponds to financial liabilities on which the company has minimized the interest rate fluctuation risk by contracting derivative hedging instruments (swaps).

(2) Loans related to the compliance of covenants, are disclosed in note 36.6.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 22 Other financial liabilities, continued

(22.2) Financial lease payables

As of December 31, 2017, this caption is composed of the following:

Creditor Tax Identification Number	Bank or financial institution	Debtor Entity Tax Identification Number	Debtor entity name	Debtor company country	Currency	Type of Amortization	Up to 90 days	90 days to 1 year	Total current	Between 1 and 2 years	Between 2 and 3 years	Between 3 and 4 years	Between 4 and 5 years	Over 5 years	Total non-current	Total Debt	Interest rate	Effective
							ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	
97.036.000-K	Banco Santander	96.915.330-0	ITI SA	Chile	US\$	Monthly	443	1,347	1,790	1,841	940	-	-	-	2,781	4,571	2.86%	2.86%
97.036.000-K	Banco Santander	96.915.330-0	ITI SA	Chile	US\$	Monthly	91	153	244	-	-	-	-	-	-	244	2.35%	2.35%
94-1347393	Wells Fargo Equipment Finance, Inc.	O-E	FIT LLC	USA	US\$	Monthly	22	87	109	-	-	-	-	-	-	109	4.00%	4.00%
94-1347393	Wells Fargo Equipment Finance, Inc.	O-E	FIT LLC	USA	US\$	Monthly	57	175	232	242	42	-	-	-	284	516	3.74%	3.74%
94-1347393	Wells Fargo Equipment Finance, Inc.	O-E	FIT LLC	USA	US\$	Monthly	2	5	7	6	15	-	-	-	21	28	4.75%	4.86%
211307180016	Banco Santander Uruguay		Kios S.A.	Uruguay	US\$	Monthly	2	7	9	10	-	-	-	-	10	19	5.5%	5.65%
211307180016	Banco Santander Uruguay		Kios S.A.	Uruguay	US\$	Monthly	3	10	13	13	-	-	-	-	13	26	5.5%	5.65%
211307180016	Banco Santander Uruguay		Kios S.A.	Uruguay	US\$	Monthly	2	6	8	9	1	-	-	-	10	18	5.5%	5.65%
Total									2,412						3,119	5,531		

As of December 31, 2016, this caption is composed of the following:

Creditor Tax Identification Number	Bank or financial institution	Debtor Entity Tax Identification Number	Debtor entity name	Debtor company country	Currency	Type of Amortization	Up to 90 days	90 days to 1 year	Total current	Between 1 and 2 years	Between 2 and 3 years	Between 3 and 4 years	Between 4 and 5 years	Over 5 years	Total non-current	Total Debt	Interest rate	Effective
							ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	
97.036.000-K	Banco Santander	96.915.330-0	ITI SA	Chile	US\$	Monthly	431	1,310	1,741	1,790	1,841	940	-	-	4,571	6,312	2.86%	2.86%
97.036.000-K	Banco Santander	96.915.330-0	ITI SA	Chile	US\$	Monthly	89	269	358	244	-	-	-	-	244	602	2.35%	2.35%
94-1347393	Wells Fargo Equipment Finance, Inc.	O-E	FIT LLC	USA	US\$	Monthly	21	65	86	109	-	-	-	-	109	195	4.00%	4.00%
94-1347393	Wells Fargo Equipment Finance, Inc.	O-E	FIT LLC	USA	US\$	Monthly	55	169	224	233	242	41	-	-	516	740	3.74%	3.74%
Total									2,409						5,440	7,849		

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 22 Other financial liabilities, continued

22.3) Derivatives

As of December 31, 2017 and December 31, 2016, this caption is composed of the following:

December 2017

Creditor Tax Identification Number	Debtor Tax Identification Number	Debtor entity name	Debtor company country	Currency	Type of hedge	Notional value	Up to 90 days ThUS\$	90 days to 1 year ThUS\$	Total current ThUS\$	1 to 3 years ThUS\$	3 to 5 years ThUS\$	Over 5 years ThUS\$	Total non-current ThUS\$	Total liabilities ThUS\$
Banco Estado	92.048.000-4	SAAM Logistics S.A.	Chile	Ch\$	Forward	983,700,000	100	-	100	-	-	-	-	100
Banco Estado	76.002.201-2	SAAM Puertos S.A.	Chile	US\$	Forward	11,000,000	420	-	420	-	-	-	-	420
BCI	96.915.330-0	ITI S.A.	Chile	US\$	Swap	6,041,308	-	16	16	32	-	-	32	48
Total							520	16	536	32	-	-	32	568

December 2016

Creditor Tax Identification Number	Debtor Tax Identification Number	Debtor entity name	Debtor company country	Currency	Type of hedge	Notional value	Up to 90 days ThUS\$	90 days to 1 year ThUS\$	Total current ThUS\$	1 to 3 years ThUS\$	3 to 5 years ThUS\$	Over 5 years ThUS\$	Total non-current ThUS\$	Total liabilities ThUS\$
Banco Scotiabank	92.048.000-4	SAAM S.A.	Chile	Uruguayan peso	Forward	53,675,000	65	-	65	-	-	-	-	65
BCI	96.915.330-0	ITI S.A.	Chile	US\$	Swap	6,975,000	-	37	37	110	-	-	110	147
Total							65	37	102	110	-	-	110	212

Currency derivatives “forwards”, corresponds to contracts entered into by the Company to minimize the exchange rate fluctuation risk for assets and liabilities controlled in a currency other than the functional currency.

“Interest rate swaps” comprises derivatives that the Company has for hedging interest rate risks that comply with hedge accounting criteria. To verify the compliance with these requirements, the effectiveness of hedges have been verified and confirmed, and accordingly, a hedge reserve has been recognized in equity under other comprehensive income.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 22 Other financial liabilities, continued

(22.4) Bonds payable and promissory notes payable

As of December 31, 2017, this caption is composed of the following:

Debtor Tax Identification Number	Debtor Entity	Debtor country	Registration number	Series	Maturity	Currency	Type of Amortization	Effective rate	Nominal rate	Up to 90 days	90 days to 1 year	Current portion	1 to 2 years	2 to 3 years	3 to 4 years	4 to 5 years	More than 5 years	Non-current portion	Total Debt
										ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
76.196.718-5	Sociedad Matriz SAAM S.A.	Chile	793	Series B	2021	UF	Biannual	2.07%	2.6%	-	69	69	-	-	-	62,107	-	62,107	62,176
76.196.718-5	Sociedad Matriz SAAM S.A.	Chile	794	Series C	2026	UF	Biannual	2.39%	2.8%	-	75	75	-	-	-	-	62,770	62,770	62,845
Total											144							124,877	125,021

As of January 17, 2017, the Company performed a bond placement of Series B and C, raising an amount of ThUS\$115,013, net of related costs. The debt is agreed in Unidades de Fomento (UF), with a biannual maturity from the payment of interests and payment of capital at maturity.

(22.5) Obligations guaranteed under factoring operations

As of December 31, 2017, this caption is composed of the following:

Creditor entity	Debtor Tax Identification Number	Debtor Entity	Debtor country	Currency	Type of Amortization	Effective rate	Nominal rate	Up to 90 days	90 days to 1 year	Current portion	1 to 2 years	2 to 3 years	3 to 4 years	4 to 5 years	More than 5 years	Non-current portion	Total Debt
								ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Banco Estado	96.915.330-0	Iquique Terminal Internacional S.A.	Chile	US\$	Monthly	1.6%	1.6%	4,956	-	4,956	-	-	-	-	-	-	4,956
Total										4,956							4,956

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 22 Other financial liabilities, continued

(22.6) Service concession arrangement liability

As of December 31, 2017, service concession arrangement liabilities are composed as follows:

Company	Debtor Entity Tax Identification Number	Debtor entity name	Debtor company country	Currency	Up to 90 days ThUS\$	90 days to 1 year ThUS\$	Total current ThUS\$	1 to 3 years ThUS\$	3 to 5 years ThUS\$	More than 5 years ThUS\$	Total non-current ThUS\$	Total liabilities ThUS\$
Empresa Portuaria Iquique	96.915.330-0	Iquique Terminal Internacional SA	Chile	US\$	178	553	731	1,609	1,826	9,722	13,157	13,888
API de Mazatlán	TMM1201098F6	Terminal Maritima Mazatlán S.A. de C.V.	Mexico	Mexican peso	276	829	1,105	3,368	3,368	4,909	11,645	12,750
Instituto Costarricense de Puertos del Pacífico	0-E	Sociedad Portuaria de Caldera S.A.	Costa Rica	US\$	1,668	-	1,668	-	-	-	-	1,668
Instituto Costarricense de Puertos del Pacífico	0-E	Sociedad Portuaria Granelera de Caldera S.A.	Costa Rica	US\$	209	-	209	-	-	-	-	209
							3,713				24,802	28,515

As of December 31, 2016, service concession arrangement liabilities are composed as follows:

Company	Debtor Entity Tax Identification Number	Debtor entity name	Debtor company country	Currency	Up to 90 days ThUS\$	90 days to 1 year ThUS\$	Total current ThUS\$	1 to 3 years ThUS\$	3 to 5 years ThUS\$	More than 5 years ThUS\$	Total non-current ThUS\$	Total liabilities ThUS\$
Empresa Portuaria Iquique	96.915.330-0	Iquique Terminal Internacional SA	Chile	US\$	168	519	687	2,340	1,826	9,722	13,888	14,575
Administración Portuaria Integral de Mazatlán	TMM1201098F6	Terminal Marítima Mazatlán S.A. de C.V.	Mexico	Mexican peso	260	795	1,055	1,357	2,171	8,986	12,514	13,569
							Total	1,742			26,402	28,144

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 22 Other financial liabilities, continued

(22.7) Undiscounted financial liabilities

(22.7.1) As of December 31, 2017, this caption is composed of the following:

Debtor Tax Identification Number	Debtor Entity	Debtor country	Creditor Tax Identification Number	Creditor entity (Banks)	Country of creditor	Currency	Type of Amortization	Up to 180 days	Over 180 days to 1 year	Current portion	1 to 2 years	2 to 5 years	More than 5 years	Non-current portion	Total Debt	Interest rate		
								ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	Contract
96696270-4	Inmobiliaria Marítima Portuaria Ltda.	Chile	97.030.000-7	Banco Estado	Chile	UF	Monthly	68	-	68	-	-	-	-	68	4.50%	4.50%	
TMM 120109 8F6	Terminal Marítima Mazatlán S.A. de C.V.	Mexico	76.645.030-K	Banco Itau Chile	Chile	US\$	Biannual	1,621	1,592	3,213	3,091	-	-	3,091	6,304	4.00%	4.28% ⁽²⁾	
20-2737471	Florida International Terminal, Ll.	USA	97.006.000-6	Banco Crédito e Inversiones	Chile	US\$	Biannual	-	163	163	315	872	394	1,581	1,744	Libor+3%	5.12%	
96915330-0	Iquique Terminal Internacional S.A.	Chile	97.030.000-7	Banco Estado	Chile	US\$	Biannual	1,500	1,542	3,042	-	-	-	-	3,042	Libor+2.5%	4.13% ⁽²⁾	
96915330-0	Iquique Terminal Internacional S.A.	Chile	97.006.000-6	Banco Crédito e Inversiones	Chile	US\$	Biannual	1,388	1,388	2,776	1,300	5,200	-	6,500	9,276	Libor+2.3%	4.94% ^(1 y 2)	
0992247932001	Inarpi S.A.	Ecuador	97.030.000-7	Banco Estado	Chile	US\$	Biannual	2,218	-	2,218	2,157	6,101	963	9,221	11,439	3.21%	3.38%	
0992247932001	Inarpi S.A.	Ecuador	97.006.000-6	Banco Crédito e Inversiones	Chile	US\$	Biannual	680	670	1,350	1,305	636	-	1,941	3,291	3.5%	3.69%	
0992247932001	Inarpi S.A.	Ecuador	97.006.000-6	Banco Crédito e Inversiones	Chile	US\$	Biannual	408	402	810	783	382	-	1,165	1,975	3.50%	3.70%	
0992247932001	Inarpi S.A.	Ecuador	97.030.000-7	Banco Estado	Chile	US\$	Biannual	295	1,240	1,535	2,419	6,809	7,088	16,316	17,851	3.95%	4.10%	
0992247932001	Inarpi S.A.	Ecuador	0-E	Banco Santander Madrid	Spain	US\$	Biannual	1,121	1,170	2,291	-	-	-	-	2,291	Libor+1.8%	4.89%	
0992247932001	Inarpi S.A.	Ecuador	97.030.000-7	Banco Estado	Chile	US\$	Biannual	409	2,083	2,492	4,055	11,342	5,206	20,603	23,095	4.07%	4.28%	
0992247932001	Inarpi S.A.	Ecuador	0-E	Banco Santander Madrid	Spain	US\$	Biannual	-	-	-	2,293	6,514	5,962	14,769	14,769	Libor+2%	3.53%	
0-E	Saam Operadora de Ptos.de Estiba y Des.Costa Rica S.A.	Costa rica	97.030.000-7	Banco Estado	Chile	US\$	Biannual	791	777	1,568	1,525	4,311	3,290	9,126	10,694	6.5%	6.66% ⁽²⁾	
0-E	Sociedad Portuaria de Caldera S.A.	Costa Rica	0-E	Banco Davivienda	Costa Rica	US\$	Monthly	1,339	1,366	2,705	1,325	963	-	2,288	4,993	Libor + 5.5%	6.42% ⁽²⁾	
0-E	Sociedad Portuaria de Caldera S.A.	Costa Rica	0-E	Banco Davivienda	Costa Rica	US\$	Monthly	562	804	1,366	2,403	-	-	2,403	3,769	Libor + 5.5%	6.28% ⁽²⁾	
0-E	Sociedad Portuaria de Caldera S.A.	Costa Rica	0-E	Banco San José	Costa Rica	US\$	Monthly	1,536	-	1,536	-	-	-	-	1,536	Libor + 4.25% con piso 5.25%	5.68% ⁽²⁾	
0-E	Sociedad Portuaria Granelera de Caldera S.A.	Costa Rica	0-E	Bac San Jose	Costa Rica	US\$	Quarterly	2,011	2,011	4,022	4,022	12,064	16,992	33,078	37,100	Libor + 5.35% con piso 5.7%	6.65% ⁽²⁾	
0-E	Sociedad Portuaria Granelera de Caldera S.A.	Costa Rica	0-E	Banco Davivienda Costa Rica	Costa Rica	US\$	Monthly	576	576	1,152	1,152	1,246	-	2,398	3,550	4.60%	4.60% ⁽²⁾	
SRE970108SXA	Saam Remolques S.A. de C.V.	Mexico	0-E	Banco Inbursa	Mexico	US\$	Biannual	2,094	-	2,094	-	-	-	-	2,094	Libor+3%	4.31% ⁽²⁾	
SRE970108SXA	Saam Remolques S.A. de C.V.	Mexico	0-E	Corpbanca New York Branch	Mexico	US\$	Biannual	4,623	4,420	9,043	8,670	16,610	-	25,280	34,323	BA de Canadá + 1.75%	3.42% ^(1 y 2)	
86412 1923	Smit Marine Canadá Inc	Canada	0-E	Scotiabank Canada	Canada	Canadian dollar	Monthly	992	992	1,984	1,896	16,271	-	18,167	20,151	3.45%	5.71%	
53286-0102	Virtual Logistics Marine Services, Inc	Panama	NL803281183B01	Banco Rabobank	Netherlands	US\$	Biannual	542	534	1,076	1,043	2,464	-	3,507	4,583	4.50%	4.50%	
										46,504					171,434	217,938		

(1) Corresponds to financial liabilities on which the company has minimized the tax rate exchange risk by contracting derivative hedging instruments (swaps).

(2) Loans related to the compliance of covenants, are disclosed in note 36.6.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 22 Other financial liabilities, continued

(22.7) Undiscounted financial liabilities, continued

(22.7.1) As of December 31, 2016, this caption is composed of the following:

Debtor Tax Identification Number	Debtor Entity	Debtor country	Creditor Tax Identification Number	Creditor entity (Banks)	Country of creditor	Currency	Type of Amortization	Up to 180 days	Over 180 days to 1 year	Current portion	1 to 2 years	2 to 5 years	More than 5 years	Non-current portion	Total Debt	Interest rate	
								ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	Contract
96.696.270-4	Inmobiliaria Marítima Portuaria SpA	Chile	97.030.000-7	Banco Estado	Chile	UF	Monthly	70	70	140	62	-	-	62	202	4.5%	4.5%
96.915.330-0	Iquique Terminal Internacional S.A.	Chile	97.030.000-7	Banco Estado	Chile	US\$	Biannual	1,580	1,500	3,080	3,000	-	-	3,000	6,080	Libor+2.5%	3.75% ⁽²⁾
96.915.330-0	Iquique Terminal Internacional S.A.	Chile	97.006.000-6	Banco Crédito e Inversiones	Chile	US\$	Biannual	115	2,600	2,715	2,600	5,200	-	7,800	10,515	Libor+2.3%	4.94% ⁽¹⁺²⁾
92.048.000-4	SAAM S.A.	Chile	97.036.000-K	Banco Santander Chile	Chile	US\$	Biannual	5,232	5,186	10,418	10,232	5,046	-	15,278	25,696	Libor +2.1%	2.85%
92.048.000-4	SAAM S.A.	Chile	97.036.000-K	Banco Santander Chile	Chile	US\$	Quarterly	30,035	-	30,035	-	-	-	-	30,035	1.49%	1.49%
92.048.000-4	SAAM S.A.	Chile	97.030.000-7	Banco Estado	Chile	US\$	Biannual	392	399	791	5,300	15,039	7,033	27,372	28,163	3.12%	3.12% ⁽²⁾
92.048.000-4	SAAM S.A.	Chile	97.030.000-7	Banco Estado	Chile	US\$	Biannual	315	1,984	2,299	3,887	11,029	5,158	20,074	22,373	3.12%	3.12% ⁽²⁾
TMM1201098F6	Terminal Marítima Mazatlán S.A. de C.V.	Mexico	76.645.030-K	Banco Itaú Chile	Chile	US\$	Biannual	1,653	1,681	3,334	3,213	3,091	-	6,304	9,638	4.00%	4.00% ⁽²⁾
SRE9701085XA	SAAM Remolques S. A. de C. V.	Mexico	0-E	Banco Inbursa	Mexico	US\$	Biannual	2,139	2,093	4,232	2,047	-	-	2,047	6,279	4.60%	4.60% ⁽²⁾
SRE9701085XA	SAAM Remolques S. A. de C. V.	Mexico	0-E	Corpbanca New York Branch	Mexico	US\$	Biannual	4,837	4,777	9,614	8,913	25,280	-	34,193	43,807	Libor+3%	3.91% ⁽²⁾
0992247932001	Inarpi S.A.	Ecuador	97.030.000-7	Banco Estado	Chile	US\$	Biannual	1,150	1,301	2,451	2,187	6,146	2,935	11,268	13,719	3.21%	3.21%
0992247932001	Inarpi S.A.	Ecuador	97.030.000-7	Banco Estado	Chile	US\$	Biannual	296	303	599	1,538	7,034	9,282	17,854	18,453	3.95%	3.95%
0992247932001	Inarpi S.A.	Ecuador	97.006.000-6	Banco Crédito e Inversiones	Chile	US\$	Biannual	702	692	1,394	1,350	1,941	-	3,291	4,685	3.5%	3.5%
0992247932001	Inarpi S.A.	Ecuador	97.006.000-6	Banco Crédito e Inversiones	Chile	US\$	Biannual	421	415	836	810	1,165	-	1,975	2,811	3.5%	3.5%
0992247932001	Inarpi S.A.	Ecuador	97.006.000-6	Banco Santander	Chile	US\$	Biannual	561	548	1,109	1,073	3,044	2,801	6,918	8,027	Libor +1.8%	3.09%
864121926RC0002	SAAM SMIT Marine Canadá Inc	Canada	0-E	Scotiabank Canada	Canada	Canadian dollar	Monthly	976	969	1,945	1,910	17,405	-	19,315	21,260	BA de Canadá + 1.75%	2.62% ⁽²⁾
								Total		74,992				176,751	251,743		

(1) Corresponds to financial liabilities on which the company has minimized the tax rate exchange risk by contracting derivative hedging instruments (swaps).

(2) Loans related to the compliance of covenants, are disclosed in note 36.6.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 22 Other financial liabilities, continued

(22.7) Undiscounted financial liabilities, continued

(22.7.2) As of December 31, 2017, the contract flow of finance leases is as follows:

Creditor Tax Identification Number	Bank or financial institution	Debtor Entity Tax Identification Number	Debtor entity name	Debtor company country	Currency	Type of Amortization	Up to 180 days	Over 180 days to 1 year	Total current	1 to 2 years	2 to 5 years	More than 5 years	Total non-current	Total Debt	Interest rate	
							ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	Contract
97.036.000-K	Banco Santander	96.915.330-0	ITIL SA	Chile	US\$	Monthly	948	948	1,896	1,896	948	-	2,844	4,740	2.86%	2.86%
97.036.000-K	Banco Santander	96.915.330-0	ITI SA	Chile	US\$	Monthly	184	61	245	-	-	-	-	245	2.35%	2.35%
94-1347393	Wells Fargo Equipment Finance, Inc.	O-E	FIT LLC	USA	US\$	Monthly	45	65	110	-	-	-	-	110	4.00%	4.00%
94-1347393	Wells Fargo Equipment Finance, Inc.	O-E	FIT LLC	USA	US\$	Monthly	115	118	233	242	-	41	283	516	3.74%	3.74%
94-1347393	Wells Fargo Equipment Finance, Inc.	O-E	FIT LLC	USA	US\$	Monthly	3	3	6	6	-	15	21	27	4.75%	4.86%
211307180016	Banco Santander Uruguay		Kios S.A.	Uruguay	US\$	Monthly	5	5	10	10	-	-	10	20	5.5%	5.65%
211307180016	Banco Santander Uruguay		Kios S.A.	Uruguay	US\$	Monthly	7	7	14	14	-	-	14	28	5.5%	5.65%
211307180016	Banco Santander Uruguay		Kios S.A.	Uruguay	US\$	Monthly	4	4	8	9	1	-	10	18	5.5%	5.65%
									2,522				3,182	5,704		

(22.7.2) As of December 31, 2016, the contract flow of finance leases is as follows:

Creditor Tax Identification Number	Bank or financial institution	Debtor Entity Tax Identification Number	Debtor entity name	Debtor company country	Currency	Type of Amortization	Up to 180 days	Over 180 days to 1 year	Total current	1 to 2 years	2 to 5 years	More than 5 years	Total non-current	Total Debt	Interest rate	
							ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
97.036.000-K	Banco Santander	96.915.330-0	ITI SA	Chile	US\$	Monthly	948	948	1,896	1,896	2,844	-	4,740	6,636	2.86%	2.86%
97.036.000-K	Banco Santander	96.915.330-0	ITI SA	Chile	US\$	Monthly	184	184	368	245	-	-	245	613	2.35%	2.35%
94-1347393	Wells Fargo Equipment Finance, Inc.	O-E	FIT LLC	USA	US\$	Monthly	46	46	92	112	-	-	112	204	4.00%	4.00%
94-1347393	Wells Fargo Equipment Finance, Inc.	O-E	FIT LLC	USA	US\$	Monthly	124	125	249	247	290	-	537	786	3.74%	3.74%
Total									2,605				5,634	8,239		

Notes to the Consolidated Financial Statements
NOTE 22 Other Financial Liabilities, continued
(22.7) Undiscounted financial liabilities, continued

(22.7.3) As of December 31, 2017, obligations with the public arrangement liabilities are composed as follows:

Debtor Entity Tax Identification Number	Debtor Entity	Debtor Company country	Series	Maturity	Currency	Amortization type	Up to 90 days	Over 90 days to 1 year	Current portion	1 to 2 years	2 to 3 years	3 to 4 years	4 to 5 years	More than 5 years	Non-current portion	Total liability	
							ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
76.196.718-5	Sociedad Matriz SAAM S.A.	Chile	Series B	2021	UF	Semi-annual	-	1,577	1,577	1,577	1,577	63,684	-	-	66,838	68,415	
76.196.718-5	Sociedad Matriz SAAM S.A.	Chile	Series C	2026	UF	Semi-annual	-	1,697	1,697	1,697	1,697	1,697	1,697	69,558	76,346	78,043	
									3,274							143,184	146,458

(22.7.4) As of December 31, 2017, service concession arrangement liabilities are composed as follows:

Port Company	Debtor Tax Identification Number	Debtor Name	Debtor country	Currency	Up to 90 days	Over 90 days to 1 year	Current portion	1 to 2 years	3 to 5 years	More than 5 years	Non-current portion	Total liability	
					ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$		
Empresa Portuaria Iquique	96.915.330-0	ITI SA	Chile	US\$	400	1,200	1,600	3,200	3,200	12,400	18,800	20,400	
API de Mazatlán	TMM1201098F6	Terminal Marítima Mazatlán S.A. de C.V.	México	Mexican peso	678	2,033	2,711	7,927	6,917	38,346	53,190	55,901	
Instituto Costarricense de Puertos del Pacífico	0-E	Sociedad Portuaria de Caldera S.A.	Costa Rica	US\$	1,668	-	1,668	-	-	-	-	1,668	
Instituto Costarricense de Puertos del Pacífico	0-E	Sociedad Portuaria Granelera de Caldera S.A.	Costa Rica	US\$	209	-	209	-	-	-	-	209	
Total							6,188					71,990	78,178

(22.7.4) As of December 31, 2016, the contractual flow of service concession arrangement liabilities is as follows:

Port Company	Debtor Tax Identification Number	Debtor Name	Debtor country	Currency	Up to 90 days	Over 90 days to 1 year	Current portion	1 to 2 years	3 to 5 years	More than 5 years	Non-current portion	Total liability	
					ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$		
Empresa Portuaria Iquique	96.915.330-0	Iquique Terminal Internacional SA	Chile	US\$	400	1,200	1,600	3,200	3,200	14,000	20,400	22,000	
Administración Portuaria Integral de Mazatlán	TMM1201098F6	Terminal Marítima Mazatlán S.A. de C.V.	Mexico	Mexican peso	589	1,781	2,370	4,888	5,769	43,067	53,724	56,094	
Total							3,970					74,124	78,094

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 23 Trade and other payables

The detail of trade and other payables is as follows:

	12-31-2017 ThUS\$	12-31-2016 ThUS\$
Trade payables	35,600	30,730
Other payables	3,110	1,348
Total trade and other payables	38,710	32,078

Other payables mainly correspond to liabilities with third parties for customary concepts not directly related to operating activities.

As of December 31, 2017 and 2016, current trade payables and those past due, are as follows:

a) Current trade payables

Type of supplier	Amounts per payment terms				Total current payments ThUS\$ 12.31.2017
	Up to 30 days ThUS\$	31-60 days ThUS\$	61-90 days ThUS\$	91-120 days ThUS\$	
Goods	58	-	-	-	58
Services	27,286	4,380	379	1,331	33,376
Other	-	-	-	-	-
Total	27,344	4,380	379	1,331	33,434

Type of supplier	Amounts per payment terms				Total current payments ThUS\$ 12.31.2016
	Up to 30 days ThUS\$	31-60 days ThUS\$	61-90 days ThUS\$	91-120 days ThUS\$	
Goods	1,653	184	115	200	2,152
Services	20,999	2,315	1,488	685	25,487
Other	-	-	888	-	888
Total	22,652	2,499	2,491	885	28,527

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 23 Trade and other payables, continued
b) Past due trade payables⁽¹⁾:

Type of supplier	Amounts per payment terms						Total past due payments ThUS\$ 12.31.2017
	Up to 30 days ThUS\$	31-60 days ThUS\$	61-90 days ThUS\$	91-120 days ThUS\$	121-180 days ThUS\$	More than 180 days ThUS\$	
Goods	-	-	-	-	-	-	-
Services	1,535	145	60	67	194	165	2,166
Other	-	-	-	-	-	-	-
Total	1,535	145	60	67	194	165	2,166

Type of supplier	Amounts per payment terms						Total past due payments ThUS\$ 12.31.2016
	Up to 30 days ThUS\$	31-60 days ThUS\$	61-90 days ThUS\$	91-120 days ThUS\$	121-180 days ThUS\$	More than 180 days ThUS\$	
Goods	-	-	-	-	-	-	-
Services	993	187	40	146	837	-	2,203
Other	-	-	-	-	-	-	-
Total	993	187	40	146	837	-	2,203

(1) The Company has a strong liquidity position, which allows it to meet its obligations with different providers without any inconvenience. Accordingly, amounts recorded as past due trade payables as of December 31, 2017 and 2016, relate mainly to invoices containing differences in documentary reconciliation, which in most cases, are resolved in the short-term.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 24 Provisions

	12-31-2017			12-31-2016		
	Current ThUS\$	Non-current ThUS\$	Total ThUS\$	Current ThUS\$	Non-current ThUS\$	Total ThUS\$
Legal provisions ⁽¹⁾	-	740	740	-	714	714
Decommissioning, restoration and rehabilitation ⁽²⁾	-	58	58	-	375	375
Profit sharing ⁽³⁾	850	-	850	767	-	767
Other provisions	82	-	82	152	-	152
Total provisions	932	798	1,730	919	1,089	2,008

⁽¹⁾ Provision of ThUS\$740 (ThUS\$714 in 2016), of indirect subsidiary SAAM do Brasil Ltda. for current processes on import tax applied to damaged container under brokerage activities by the Company, notification and subsequent claim against Fazenda Nacional de Brasil, with the purpose of suspending the tax payments to COFINS calculated on the basis of sales to foreign companies.

The expected schedule of economic outflows generated by this process will depend on their evolution. However, the Company believes no payments will be made in the short-term.

⁽²⁾ Corresponds to the provision for decommissioning of offices located at Terminal Puerto Guayaquil.

⁽³⁾ From the current period, profit sharing is determined based on 2.5% of the amount of the dividends received through profit or loss for the period.

(24.1) Reconciliation of provisions by class for the period:

	Non-current legal provisions ThUS\$	Other current provisions ThUS\$	Other non- current provisions ThUS\$	Total provisions ThUS\$
Balance as of December 31, 2015				
Opening balance as of January 1, 2016	518	1,937	375	2,830
Additional provisions	181	905 ⁽¹⁾	-	1,086
Provision used	-	(1,923) ⁽¹⁾	-	(1,923)
Increase (decrease) in foreign currency translation	15	-	-	15
Total changes in provisions	196	(1,018)	-	(822)
Balance as of December 31, 2016				
Opening balance as of January 1, 2017	714	919	375	2,008
Additional provisions	-	916 ⁽¹⁾	58	974
Provision used	-	(891) ⁽¹⁾	(375)	(1,266)
Increase (decrease) in foreign currency translation	26	(12)	-	14
Total changes in provisions	26	13	(317)	(278)
Balance as of December 31, 2017	740	932	58	1,730

(1) Corresponds mainly to the accrual and payment of interest to Directors of the Company.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 25 Other non-financial liabilities

This caption is detailed as follows:

	Current 12-31-2017 ThUS\$	Non-current 12-31-2017 ThUS\$	Total 12-31-2017 ThUS\$	Current 12-31-2016 ThUS\$	Non-current 12-31-2016 ThUS\$	Total 12-31-2016 ThUS\$
Minimum dividends payable in the following year ⁽¹⁾	18,133	-	18,133	16,363	-	16,363
Dividends payable from prior years	96	-	96	187	-	187
Deferred income/ revenue	103	-	103	-	-	-
Value-added tax payable	1,533	-	1,533	2,224	-	2,224
Other non-financial liabilities	431	20	451	135	292	427
Total other non-financial liabilities	20,296	20	20,316	18,909	292	19,201

⁽¹⁾ Relates to the provision for minimum dividend, which is equivalent to 30% of the profit for the year.

NOTE 26 Employee benefits and personnel expenses

(26.1) Employee benefit expenses for the period:

	01-01-2017 12-31-2017 ThUS\$	01-01-2016 12-31-2016 ThUS\$
Profit-sharing and bonuses		
Profit-sharing and bonuses, current	8,791	7,069
Total	8,791	7,069
Classes of expenses by employee		
Salaries and wages	109,230	94,067
Short-term employee benefits	11,105	10,163
Defined benefit obligation expenses	1,192	2,870
Other long-term benefits	374	426
Other expenses by employee ⁽¹⁾	6,736	6,982
Total expenses by employee	128,637	114,508
Total	137,428	121,577

⁽¹⁾ Expenses associated with personnel remunerations are recorded in operating costs for ThUS\$ 96,141 (ThUS\$ 84,457 in 2016) and administrative expenses of ThUS\$ 41,287 (ThUS\$ 37,120 in 2016)

Notes to the Consolidated Financial Statements

NOTE 26 Employee benefits and personnel expenses, continued

(26.2) Breakdown of benefits pending settlement:

Benefit	12-31-2017			12-31-2016		
	Current ThUS\$	Non-current ThUS\$	Total ThUS\$	Current ThUS\$	Non-current ThUS\$	Total ThUS\$
Defined benefit obligations (IAS) (Note 26.3)	511	10,821	11,332	1,291	11,763	13,054
Vacations	3,679	-	3,679	3,452	-	3,452
Profit-sharing and bonuses	5,640	-	5,640	4,221	-	4,221
Tax and social security payments	2,459	-	2,459	3,002	-	3,002
Severance payments and payroll payable	487	-	487	815	-	815
Total personnel benefits	12,776	10,821	23,597	12,781	11,763	24,544

(26.3) Defined benefit obligations (IAS)

As of December 31, 2017 and 2016, SM-SAAM and subsidiary's liability is determined in accordance with IAS 19.

The defined benefit obligation relates to severance indemnity payments which will be paid to all the Company's employees by virtue of the collective bargaining agreement entered into by the Company and its employees. This includes the liabilities of Iquique Terminal Internacional S.A. recognized due to the legal indemnity that it will have to pay to all employees at the end of the service concession arrangement and the liabilities of the Mexican subsidiaries where severance indemnity is a labor right of the employees.

The actuarial valuation is based on the following assumptions:

- Discount rate used 2.03% (2.30% in 2016)
- Salary increase rate of 1.3% (1.2% in 2016)
- Company's average turnover rate between 4.65% and 5.00% for voluntary resignation and between 5.00% and 14.70% for dismissal (between 4.65% and 5.60% for voluntary resignation and between 0.6% and 6.7% for dismissal in 2016).
- Mortality table rv-2014 (rv-2014 in 2016)

Changes in obligation payable to personnel for post-employment benefits are composed of:

NOTE 26 Employee benefits and personnel expenses, continued

(26.3) Defined benefit obligations (IAS), continued

Present value of defined benefit plan obligations	12-31-2017 ThUS\$	12-31-2016 ThUS\$
Balance as of January 1	13,054	11,608
Cost of service	1,279	2,550
Interest cost (Note 31)	285	227
Actuarial gains	1,128	393
Change in foreign currency exchange rate	582	1,939
Settlements	(4,996)	(3,663)
Total present value of the defined benefit plan obligation	11,332	13,054
Current obligation (*)	511	1,291
Non-current obligation	10,821	11,763
Total obligation	11,332	13,054

(*) Corresponds to the Company's best estimate of the amount payable during the following twelve months.

(26.4) Sensitivity analysis for actuarial variables

The method used to quantify the effect that the allowance for severance indemnity payment would have, considers an increase and decrease of 10 percentage points in the actuarial variables used in the calculation of the allowance.

The actuarial variables used by SM-SAAM to measure this liability, and the ones used in the sensitivity analysis are the following:

Actuarial assumptions	+10%	Current	-10%
Discount rate	2.23%	2.03%	1.83%
Salary increase rate	1.43%	1.3%	1.17%
(*) Resignation turnover rate	5.12% - 5.50%	4.65% - 5.00%	4.19% - 4.50%
(*) Dismissal turnover rate	5.50% - 16.70%	5.00% - 14.70%	4.50% -13.23%

(*) Resignation turnover and dismissal rates considered in the analysis include several variables applied to each company.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 26 Employee benefits and personnel expenses, continued

(26.4) Sensitivity analysis for actuarial variables, continued

The analysis results considering the variations referred to above are summarized as follows:

Effect of increase of 10% in variables used in actuarial calculation	ThUS\$
Account balance as of 12-31-2017	11,332
Actuarial variation	(110)
Balance after actuarial variation	11,222

Effect of decrease of 10% in variables used in actuarial calculation	ThUS\$
Account balance as of 12-31-2017	11,332
Actuarial variation	117
Balance after actuarial variation	11,449

NOTE 27 Capital and reserves

As of December 31, 2017, authorized share capital is divided into 9,736,791,983 fully-paid shares.

Number of shares

Series	Number of subscribed shares	Number of fully paid shares	Number of voting right shares
SINGLE	9,736,791,983	9,736,791,983	9,736,791,983

These shares have no par value and the Company has no treasury shares.

Earnings per share are calculated based on the profit attributable to the owners of the Parent divided by the number of subscribed and fully-paid shares.

27.1) Share capital

Number of shares for 2017	Ordinary shares
Issue and paid as of January 1	9,736,791,983
Issued in business combination	-
Exercise of share options	-
Issued and paid as of December 31, 2017	9,736,791,983

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 27 Capital and reserves, continued

27.2) Reserves

	12-31-2017	12-31-2016
	ThUS\$	ThUS\$
Translation reserve (Note 27.2.1)	(50,872)	(57,774)
Cash flow hedging reserves (Note 27.2.2)	725	2,922
Actuarial gains or losses reserve in defined benefits plans (Note 27.2.3)	(2,597)	(1,674)
Other reserves (Note 27.2.4)	44,280	55,695
Total	(8,464)	(831)

Detail of movements:

27.2.1) Translation reserve

The translation reserve comprises the conversion of the financial statements of subsidiaries and associates in a currency other than the Parent's functional currency.

	12-31-2017	12-31-2016
	ThUS\$	ThUS\$
Opening balance	(57,774)	(63,750)
Changes generated in:		
Associates (Note 16.1)	1,908	867
Subsidiaries	4,994	5,109
Total	(50,872)	(57,774)

(*) Corresponds mainly to the conversion effects on the indirect subsidiary Inmobiliaria Marítima Portuaria SpA, whose functional currency was the Chilean peso as of December 31, 2016 and the indirect subsidiary Saam Smit Towage Canadá Inc., whose functional currency was the Canadian Dollar. Starting from the present year, the functional currency of the aforementioned companies is the U.S. dollar, which generates no translation effects on the statements of changes in equity for the present and subsequent years. For 2017, the translation effect recorded in equity mainly arises from the indirect subsidiary Saam Smit Towage Canadá Inc.

NOTA 27 Capital and reserves, continued

27.2) Reserves, continued

27.2.2) Cash flow hedging reserves

The hedging reserve comprises the record of the effective portion with respect to changes in the fair value of derivative financial instruments and the hedged item associated with future transactions.

	12-31-2017 ThUS\$	12-31-2016 ThUS\$
Opening balance	2,922	2,177
Profit (loss) recorded in comprehensive income:		
Associates (Note 16.1)	33	637
Subsidiaries	(340)	108
Own derivatives ⁽¹⁾	(1,890)	-
Total	725	2,922

⁽¹⁾ It mainly relates to the hedging reserve of Sociedad Matriz Saam associated with CCSWAP derivatives engaged for bond placements conducted in January 2017.

27.2.3) Actuarial gains or losses reserve in defined benefits plans

The reserve for actuarial gains for post-employment benefits comprises the change in the actuarial amounts in the provision for defined benefit plans of the Company's employees.

	12-31-2017 ThUS\$	12-31-2016 ThUS\$
Opening balance	(1,674)	(1,300)
Increase due to changes in estimates of defined benefits plans:		
Associates (Note 16.1)	(54)	19
Subsidiaries	(869)	(393)
Total	(2,597)	(1,674)

27.2.4) Other reserves

As of December 31, 2017, other reserves amounts to ThUS\$ 44,280 (ThUS\$ 55,695 as of December 31, 2016).

- a) In the spin-off of CSAV, the financial value of the investment in SAAM as of January 1, 2012 of ThUS\$603,349 was assigned as the only asset to Sociedad Matriz SAAM S.A. In the opening balance of Sociedad Matriz SAAM S.A. as of February 15, 2012, the difference between the Company's initial equity and its share capital of ThUS\$586,506, established in the deeds of incorporation of October 5, 2011, is recorded in the equity of SM SAAM as other reserves of ThUS\$16,843.
- b) The recognition of additional reserves for ThUS\$ 6, in accordance with legal regulations relevant in countries where foreign subsidiaries operate.
- c) In addition, as a result of the association agreement entered into between SAAM and Boskalis of July 1, 2014, a change in interest without loss of control in the indirect subsidiary Saam Remolques S.A. de C.V, led to the recognition of a credit in other reserves of ThUS\$ 40,171.

Notes to the Consolidated Financial Statements

NOTA 27 Capital and reserves, continued

27.2.4) Other reserves, continued

- d) On April 26 and 27, 2016, the Company acquired 1% of ownership interest of Inversiones San Marco Ltda. and Inmobiliaria San Marco Ltda., respectively. This transaction, which corresponds to an increase in controlling interest, resulted in the recognition of a debit to other reserves of ThUS\$ 1,325.
- e) On May 16, 2017, the Company acquired the non-controlling interest in Kios S.A., which gave rise to an effect of ThUS\$ 4,211 in reserves.
- f) On June 9, 2017, the Company acquired 15% of shares of Iquique Terminal Internacional S.A. achieving ownership interest of 100% in the Iquique port. Such transaction gave rise to an effect of ThUS\$ 7,204 in reserves.

This caption comprises the following:

	12-31-2017	12-31-2016
	ThUS\$	ThUS\$
SM SAAM incorporation (a)	16,843	16,843
Legal reserves (b)	6	6
Partnership with Boskalis (c)	40,171	40,171
Acquisition of non-controlling interest from CSAV (d)	(1,325)	(1,325)
Acquisition of non-controlling interest in Kios S.A.(e) ⁽¹⁾	(4,211)	-
Acquisition of non-controlling interest in Iquique Terminal Internacional (f) ⁽¹⁾	(7,204)	-
	44,280	55,695

(1)

	Iquique Terminal Internacional S.A.	Kios S.A.	Total
Acquisition price ThUS\$	(11,050)	(6,560)	(17,610)
Investment value ThUS\$	3,846	2,349	6,195
Other reserves ThUS\$	(7,204)	(4,211)	(11,415)

27.3) Net profit for distribution and dividends

Net profit for distribution is determined based on the "profit attributable to the owners of the Company" recorded in the Statement of Income per Function for each period. Such profit shall be adjusted for all those profits deriving from a variance in the fair value of certain assets and liabilities unrealized or not accrued at the end of the period.

Accordingly, such profits will be reimbursed when the net profit for distribution is determined in the year in which they are realized or accrued.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 27 Capital and reserves, continued

27.3) Net profit for distribution and dividends, continued

In addition, the Company controls all the profits described in the preceding paragraphs that have not been realized or accrued by the end of the year or quarter.

On March 4, 2016, the Company's Board of Directors agreed to distribute 50% of the 2015 balance, i.e., ThUS\$ 34,468, increasing by 20% the dividend accrued for in 2015 of ThUS\$ 20,681. The increase recognized during 2016 amounted to ThUS\$ 13,787.

On March 5, 2017, the Company's Board of Directors agreed to distribute a dividend of US\$ 2 per share, with a debit to profit or loss for 2016, equivalent to ThUS\$ 29,662, increasing by 24% the dividend accrued for during 2016, which amounted to ThUS\$ 16,363. The increase recognized during 2017 amounted to ThUS\$ 13,299. Additionally, the Company has determined a provision for minimum dividends, equivalent to 30% on profit for the year. To date, this provision amounts to ThUS\$ 18,133.

NOTE 28 Revenue

Business area	Service:	01-01-2017	01-01-2016
		12-31-2017	12-31-2016
		ThUS\$	ThUS\$
Tugboats	Ship docking and undocking	180,618	185,154
Ports	Port operations ⁽¹⁾	218,296	114,655
Logistics and other	Logistics engaged	29,849	44,784
	Vessel service	14,176	20,392
	Other services ⁽¹⁾	24,887	28,947
Total services rendering		467,826	393,932

⁽¹⁾ The variance relates mainly to the consolidation of the new companies Sociedad Portuaria de Caldera S.A. and Sociedad Portuaria Granelera de Caldera.

NOTE 29 Cost of sales

	01-01-2017	01-01-2016
	12-31-2017	12-31-2016
	ThUS\$	ThUS\$
Operating costs	(280,140)	(240,017)
Depreciation (Notes 18 and 19)	(43,287)	(41,285)
Amortization (Note 17.3)	(21,827)	(5,592)
Total cost of sales	(345,254)	(286,894)

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 30 Administrative expenses

	01-01-2017 12-31-2017 ThUS\$	01-01-2016 12-31-2016 ThUS\$
Marketing expenses	(290)	(472)
Advertising expenses	(242)	(394)
Other marketing expenses	(48)	(78)
Administrative expenses	(73,291)	(65,773)
Employee payroll expenses	(41,287)	(37,120)
Administrative advisory expenses	(6,410)	(5,166)
Travel expenses	(2,661)	(2,528)
Profit-sharing and director's fees allowance	(1,547)	(1,259)
Impairment of trade receivables (Note 5a)	(807)	(1,187)
Project expenses	(853)	(1,399)
Depreciation of property, plant and equipment (Notes 18 and 19)	(1,393)	(1,813)
Amortization of intangible assets (Note 17.3)	(2,225)	(1,896)
Communication and information expenses	(1,164)	(1,177)
Patent expenses	(921)	(639)
IT expenses	(2,402)	(2,010)
Utility expenses	(1,373)	(1,352)
Public relations expenses	(1,002)	(840)
ISO, penalties and other expenses	(567)	(121)
Conservation and maintenance expenses	(326)	(285)
Office rental expenses	(1,773)	(1,153)
Other administrative expenses	(6,580)	(5,828)
Total administrative expenses	(73,581)	(66,245)

NOTE 31 Finance income and finance costs

	01-01-2017 12-31-2017 ThUS\$	01-01-2016 12-31-2016 ThUS\$
Finance income recognized in profit or loss	3,389	1,453
Interest-linked finance income	2,649	1,157
Other finance income	740	296
Finance costs recognized in profit or loss	(15,617)	(10,946)
Interest-linked finance costs in financial liabilities and financial leases	(7,746)	(7,615)
Interest-linked finance costs in bonds and promissory notes payable ⁽¹⁾	(2,479)	-
Interest-linked finance costs in port concessions	(2,351)	(2,188)
Interest-linked finance costs financial instruments	(1,806)	(10)
Actuarial IAS finance costs (Note 26.3)	(285)	(227)
Other finance costs	(950)	(906)

(1) See Note 22.4

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 32 Other income and other expenses by function

Other income	01-01-2017	01-01-2016
	12-31-2017	12-31-2016
	ThUS\$	ThUS\$
Computer services	162	161
Insurance recovery	850	563
Reversal of impairment related to doubtful accounts	1,133	1,893
Back office services	67	987
Leases	199	95
Gain from investments	43	64
Compensation	118	795
Fines and surcharges	243	739
Other operating income	399	446
Total other income	3,214	5,743

Other expenses by function	Note	01-01-2017	01-01-2016
		12-31-2017	12-31-2016
		ThUS\$	ThUS\$
Impairment of property, plant and equipment ⁽¹⁾		(2,013)	(3,400)
Impairment of intangible assets ⁽²⁾		(1,188)	-
Impairment of inventory ⁽³⁾		(1,962)	-
Impairment of assets held for sale (Note 8)		(892)	-
Fees		(174)	(76)
Preventive drug tests		(36)	(39)
Donations		(108)	(126)
Non-recoverable amount of value-added tax and additional taxes		(1,222)	(1,108)
Charitable contribution		-	(635) ⁽⁴⁾
Labor claims and lawsuits		(271)	-
Tax for temporary admission of assets		(753)	-
Fines ⁽⁵⁾		(1,075)	-
Other operating losses		(731)	(825)
Total other expenses by function		(10,425)	(6,209)

⁽¹⁾ During 2016, it relates mainly to the impairment of ThUS\$2,271 of Gottwald cranes and port equipment in the indirect subsidiary Terminal Marítima Mazatlán S.A. de C.V. During 2016, the Mexican subsidiary has focused the use of port facilities on the car carrier business, which has resulted in a decrease in the use of cranes. In 2017, impairment relates to disposable assets associated with the Logistics business in Chile, as the Company has reclassified such assets as assets held for sale at their realizable value.

⁽²⁾ Mainly relates to the write-off of supporting software for the Logistics area, as the Company estimates that they will not be used in the future.

⁽³⁾ Relates to the write-off of containers and spare parts of the Logistics area, which the Company has decided to dispose of such assets through a sales plan currently in process.

⁽⁴⁾ Relates to the contribution that Ecuador's companies should pay to the Government as a support for damages due to the earthquake occurred in 2016.

⁽⁵⁾ Mainly relates to fines imposed to the indirect subsidiaries Iquique Terminal Internacional S.A. of ThUS\$ 584 by Empresa Portuaria de Iquique, claiming non-compliance with the maximum operation time, which is currently in arbitration stage; and a fine imposed to the indirect subsidiary Saam Smit Towage México S.A. de C.V. of ThUS\$ 415 for inappropriate payments of rights of temporary admission of Tlaloc tugboat.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 33 Board of Directors and Key Management Personnel

SM SAAM defines as key management personnel, those persons having authority and responsibility for planning, directing and controlling the Company's activities, considering directors and managers who are part of the Group's management.

As of December 31, 2017, the Company's senior management is composed of 18 executives (7 directors and 10 managers).

These professionals received compensation and other benefits, which are detailed as follows:

	01-01-2017 12-31-2017 ThUS\$	01-01-2016 12-31-2016 ThUS\$
Remuneration	4,668	4,358
Management fees	629	768
Profit sharing	2,617	3,460
Total	7,731	8,312

NOTE 34 Other income (expenses)

	01-01-2017 12-31-2017 ThUS\$	01-01-2016 12-31-2016 ThUS\$
Gain (loss) from forward derivatives and other financial instruments	760	(1,734)
Gain (loss) from assets held for sale (Note 39.a)	1,040	(3)
Gain from asset disposals (Note 39.a)	1,069	1,009
Gain from the sale of non-controlling interests ⁽¹⁾	70,823	-
Gain from the sale of inventories	344	-
Other gains (losses)	(5)	(12)
Total other income (expense)	74,031	(740)

⁽¹⁾Gain from the sale of non-controlling interests

	Tramarsa S.A.	Gertil S.A.	Riluc S.A.	Total
Sales price ThUS\$	124,050	2,934	6	126,990
Investment cost ThUS\$	(50,399)	(2,304)	-	(52,703)
Realized reserves ThUS\$	(3,464)	-	-	(3,464)
Profit before tax ThUS\$	70,187	630	6	70,823

NOTE 35 Service concession and other agreements**Iquique Terminal Internacional S.A. (Chile)**

Empresa Portuaria de Iquique (EPI) by means of the "Service Concession Arrangement for dockings front No.2 of the Iquique Port", on May 3, 2000 granted to the indirect subsidiary Iquique Terminal Internacional S.A. (ITI) an exclusive concession to develop, maintain and operate the docking front, including the right to collect basic rates for utility services and special rates for special services rendered in the docking front.

The original term of the contract was 20 years, starting from the date of delivery of the docking front, paid on July 1, 2000. The Company extended the term for an additional term of 10 years to perform the infrastructure projects established in the concession contract.

At the end of the concession, the docking front, all the assets included in the concession contract, necessary or useful for the continuous operation of the docking front or rendering of services will be immediately transferred to EPI, in optimal operating conditions and unencumbered.

Terminal Marítima Mazatlán S.A. de C.V (Mexico)

Administración Portuaria Integral de Mazatlán (API) by means of the "Agreement for the Partial Assignment of Rights", on April 16, 2012, assigned to the indirect subsidiary Terminal Marítima Mazatlan S.A. de C.V. (concessionaire) the exclusive right for exploitation and use of an area of water and lands located in the port premises of Mazatlán de Sinaloa, the construction of buildings in such area and the rendering of port services.

The term of the concession contract is for 20 years, and can be extended until July 26, 2044.

At the end of the concession period, the area and all the projects and improvements permanently attached to the area, made by the concessionaire, for exploiting the area, will be transferred to API, unencumbered and free of liens. The concessionaire shall perform, on its own account, the repairing required at the moment of its return, or it will pay an indemnity to API for the flaws suffered by the area or by the assets involved due to the inappropriate handling or as a consequence of an inappropriate maintenance.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 35 Service concession and other agreements, continued

Florida International Terminal (FIT), LLC (USA)

On April 18, 2005, the indirect subsidiary was awarded the concession of operation of the Port Everglade Florida USA containers terminal, for an initial period of 10 years, renewable for 2 periods of 5 years each. On July 1, 2015, FIT renegotiated the contract extending its maturity in 10 years, renewable for 2 periods of 5 years each. The terminal has 15 hectares and the capacity to store and move up to 170,000 containers per year. For the stowage and unstowage operation, FIT's clients will have the docking priority in a special port with guaranteed use of container-carry cranes.

SAAM Remolques S.A. de C.V. (Mexico)

The indirect subsidiary Saam Remolques S.A. de C.V. has entered into contracts for the partial assignment of rights and obligations through which Administración Portuaria Integral of Lázaro Cárdenas, Veracruz, Tampico, Altamira, and Tuxpan assign to the Company the rights and obligations with respect to the port tugboat and offshore services in ports, unencumbered and free of liens for its performance.

On February 14, 2015, November 1, 2015 and December 26, 2015, the Company renewed concessions in Lázaro Cárdenas, Veracruz and Tuxpan Ports, for a period of 8, 10 and 8 years, respectively, which may be extended for an additional 8-year period each.

On January 16, 2016 and May 21, 2016, the concessions in the Altamira Port and Tampico port were renewed, both extendable for an additional 8-year period.

Concesionaria SAAM Costa Rica S.A. (Costa Rica)

On August 11, 2006, the indirect subsidiary, Concesionaria SAAM Costa Rica S.A. won from Instituto Costarricense de Puertos del Pacífico, the International Public Bidding No.03-2001, "Concession of Tugboats Public Service Management for the Pacific Side", contract countersigned by the Comptroller General of the Republic through official document No.10711, which allow it to commence operations on December 12, 2006. The period of validity of the concession is for 20 years, renewable for 5 additional years.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 35 Service concession and other agreements, continued

Inarpi S.A. (Ecuador)

On September 25, 2003, the indirect subsidiary Inarpi S.A. signed an agreement for "Commercialization, operation and administration Services for the Multi-purpose terminal" with the company Fertilizantes Granulados Fertigran S.A., which grants an exclusive right to commercialization, operation and administration of the Multi-purpose Terminal, in the port of Guayaquil, Ecuador.

The term of the contract is for 40 years, which during 2016 was extended for an additional 10-year period, and at the end of that period all the investments and improvements made by a common agreement with Fertilizantes Granulados Fertigran S.A. will be attached to the Multi-purpose Terminal.

Sociedad Portuaria Granelera de Caldera (Costa Rica)

On February 8, 2017, SM SAAM acquired 51% shares of Compañía Sociedad Portuaria Granelera de Caldera S.A. (hereinafter "SPGC"). The main activities of SPGC include the rendering of services of loading and unloading bulk products, as well as the design, planning, financing, construction, maintenance and operation of the new Caldera Port Bulk Terminal, under the concession of public works with public services regime, as established in the "Contract for Public Works Concession with Public Services for the Construction and Operation of the Caldera Port Bulk Terminal" entered into with Instituto Costarricense de Puertos del Pacífico (INCOP) on April 19, 2006.

The term of the contract is 20 years, effective through August 11, 2026, with the option to extend the concession term for up to 30 additional years. At the end of the concession contract, all infrastructure works and all rights on acquired assets must be transferred to INCOP free of any liens.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 35 Service concession and other agreements, continued

Sociedad Portuaria de Caldera (Costa Rica)

On February 8, 2017, SM SAAM acquired 51% of shares of Compañía Sociedad Portuaria de Caldera S.A., (hereinafter SPC). The main activities of SPC include the rendering of services related to stopovers made by all types of boats requesting docking in ports 1, 2, or 3 in the Caldera Port in Costa Rica, as well as services required related to general cargo, containers, vehicles, sacks and cargo deck in port facilities such as cargo loading and unloading, mooring and unmooring, demurrage, dockage, stowage and unstowage, transfer and storage, as well as services to ships and vessels as established in the "Contract for the Concession of Public Services Management for Caldera Port Terminal" entered into with Instituto Costarricense de Puertos del Pacífico (INCOP) on March 30, 2006.

The term of the contract is 20 years, effective through August 11, 2026, with the option to extend the term of the concession for up to 5 additional years. At the end of the concession contract, all infrastructure works and all rights over the assets acquired must be transferred to INCOP free of any liens.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 36 Contingencies and commitments

(36.1) Guarantees provided

Sociedad Matriz SAAM S.A. recognizes no guarantees granted directly.

Guarantees granted by its direct subsidiaries SAAM S.A., SAAM Ports S.A., SAAM Logistics S.A. and its subsidiaries are as follows:

Holder	Issuer	Guarantee	Purpose	Beneficiary	12.31.2017 ThUS\$	Maturity	12.31.2016 ThUS\$	Maturity
Inarpi, Ecuastibas, TPG	Oriente Seguros S.A.	Standby letters	Guarantee compliance with customs duties for temporary storage in Ecuador.	National Customs Service of Ecuador	16,070	Several maturities up to Jul-2018	13,099	Several maturities up to Dec-2017
Inarpi, Ecuastibas, TPG	Seg. Confianza Equinoccial / Bco. Guayaquil	Standby letters	Guarantee compliance with customs duties for temporary storage and administrative seizure payment obligations in Ecuador.	National Customs Service of Ecuador	8,960	Several maturities up to Sep-2018	1,003	Several maturities up to Nov-2017
ITI	Itaú - Corpbanca	Performance bond	Guarantee compliance with concession agreement in Iquique	Empresa Portuaria Iquique	4,040	10-31-2018	4,040	10-31-2017
SAAM Remolcadores	Afianzadora Sofimex S.A.	Standby letters	Guarantee compliance with contract/obligations of SAAM Remolcadores S.A.	PEMEX	3,382	Several maturities up to Dec-2018	3,436	Several maturities up to Dec-2018
SAAM Remolques	Afianzadora Sofimex S.A.	Performance bond	Guarantee compliance with concession agreement in ports Mazatlán, Veracruz, Altamira, Tampico Lázaro Cárdenas and Tuxpan	Mexico Integral Port Administration	928	Several maturities up to May-2018	2,286	Several maturities up to Dec-2017
Terminal Marítima Mazatlán S.A. de C.V.	Afianzadora Sofimex S.A.	Standby letters	Guarantee tax interest to render management, storage, custody services for foreign trade goods.	Administración Portuaria Integral de Mazatlán, S.A.	3,162	Several maturities up to Apr-2018	1,329	12-13-2017
Saam Extraportuarios S.A.	BCI	Performance bond	Guarantee compliance with customs duties in Chile	Chilean Treasury – National Director of Customs	2,614	Several maturities up to Mar-2018	2,907	Several maturities up to Sept-2017
Cosem, Terminales, ITI and its wharfage	Itaú - Corpbanca	Performance bond	Guarantee compliance with health care and social security obligations in Chile	Department of Labor Inspection in Talcahuano, Iquique, Antofagasta, Huasco, Puerto Aysén and Punta Arenas	1,812	Several maturities up to Nov-2018	1,327	03-31-2017
SPC, SPGC	Instituto Nacional de Seguros	Credit letter Sby LC	Guarantee compliance with obligations arising from concession contracts in Costa Rica	INCOF	828	Several maturities up to Jul-2018	-	-
SPC, SPGC	Instituto Nacional de Seguros	Credit letter Sby LC	Environmental and compliance guarantee for dredging maintenance in Caldera port	Costa Rica's Ministry of Environment and Energy	768	Several maturities up to Jul-2018	-	-
SAAM S.A.	BCI	Performance bond	Guarantee compliance with contract/obligations in Chile	ENAP Refinerías S.A.	820	03-30-2021	820	03-31-2017
SAAM S.A.	BCI	Credit letter Sby LC	Guarantee rendering of services in Punta Pereira. BCI issues a letter of credit in favor of Scotiabank Uruguay, which subscribes a bank guarantee on behalf of Luckymontt.	Celulosa y Energía Punta Pereira	627	06-14-2018	627	06-14-2017
SAAM S.A.	Itaú - Corpbanca	Performance bonds	Guarantee compliance with contract/obligations in Chile	ENAP Refinerías S.A.	90	04-30-2018	913	Several maturities up to Jul-2017
SAAM Brasil Logística Multimodal Ltda.	Citibank	Credit letter Sby LC	Guarantee the issuance of letter for labor lawsuits for SAAM Brasil Logística	Uniao - Fazenda Nacional	575	Several maturities up to May-2021	146	08-31-2020
Inv. Harsburgo	Banco Lafise	Bank guarantee certificates	Compliance with concession agreement	National Port Company	324	12-31-2018	-	-
Kios S.A	Santander	Bank deposit	Port operator	Administración Nacional de Puertos	193	No maturity	-	-
Total					45,193		31,933	

The subsidiaries of Sociedad Matriz SAAM S.A. have other minor guarantees granted indirectly to third parties of ThUS\$ 3,732 as of December 31, 2017 (2016: ThUS\$ 3,515).

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 36 Contingencies and commitments, continued

(36.2) Co-debtors

At the reporting date, Sociedad Matriz SAAM S.A. has not been recognized as co-debtor of subsidiaries and associates. The detail of obligations recorded by its direct subsidiary SAAM S.A. and SAAM Ports S.A. and its subsidiaries, is as follows:

Guarantor company	Guarantee	Purpose	Beneficiary	Maturity	12.31.2017 ThUS\$	12.31.2016 ThUS\$
Saam Puertos S.A.	Guarantor and joint debtor	Guarantee obligations for loan granted to Terminal Maritima Mazatlán S.A. de C.V.	Banco Itaú Chile	11.09.2019	6,035	9,052
Saam Puertos S.A.	Guarantor and joint debtor	Guarantee obligations for loan granted to Inarpi S.A.	Banco del Estado de Chile	01.24.2023	10,569	12,492
Saam Puertos S.A.	Guarantor and joint debtor	Guarantee obligations for loan granted to Inarpi S.A.	Banco de Crédito e Inversiones	03.30.2020	3,152	4,413
Saam Puertos S.A.	Guarantor and joint debtor	Guarantee obligations for loan granted to Inarpi S.A.	Banco de Crédito e Inversiones	03.30.2020	1,891	2,649
Saam Puertos S.A.	Guarantor and joint debtor	Guarantee obligations for loan granted to Inarpi S.A.	Banco del Estado de Chile	05.23.2026	15,061	15,061
Saam Puertos S.A.	Guarantor and joint debtor	Guarantee obligations for loan granted to Inarpi S.A.	Santander Madrid	10.25.2025	15,067	7,092
Saam Puertos S.A.	Guarantor and joint debtor	Guarantee obligations for loan granted to Inarpi S.A.	Banco del Estado de Chile	03.27.2024	20,215	-
Saam Puertos S.A.	Guarantor and joint debtor	Guarantee obligations for loan granted to Puerto BuenaVista S.A.	Bancolombia S.A.S.	12.28.2024	2,627	2,477
Saam Puertos S.A.	Guarantor and joint debtor	Guarantee obligations for loan granted to SAAM Puertos Costa Rica	Banco del Estado de Chile	01.06.2025	9,505	-
SAAM S.A.	Guarantor and joint debtor	Guarantee obligations for loan granted to Tugbrasil Apoio Portuario S.A. in conformity with financing contracts	Banco Nacional do Desenvolvimento Econômico e Social - BNDES	Several maturities	25,430	28,900
SAAM S.A.	Guarantor and joint debtor	Secure the guarantee engaged by SAAM Brasil Logística Multimodal with Citibank through BCI, in conformity with the current local contracts	Banco Citibank S.A. (Brazil)	Several maturities	575	250
SAAM S.A. y Alaria S.A.	Guarantor and joint debtor	Guarantee obligations for loan granted to Tugbrasil Apoio Portuario S.A.	Banco do Brasil S.A.	04.03.2024	22,378	25,909
Sociedad Portuaria de Caldera S.A.	Guarantor and joint debtor	Guarantee obligations for loan granted to Sociedad Portuaria Granelera Caldera S.A.	Banco BAC San José	01.07.2027	28,719	-
Sociedad Portuaria de Caldera S.A.	Joint debtor	Guarantee obligations for loan granted to Sociedad Portuaria Granelera Caldera S.A.	Banco Davivienda de Costa Rica	01.13.2021	3,203	-
Saam Puertos S.A.	Guarantor	Guarantee obligations under standby letter issued for Terminal Maritima Mazatlán S.A. de C.V. in favor of third parties	Sofimex S.A.	Several maturities	3,162	2,918
SAAM Remolques S.A.	Guarantor	Guarantee obligations under standby letter issued for SAAM Remolcadores S.A. de C.V. in favor of third parties	Sofimex S.A.	Several maturities	3,382	3,436
Inarpi S.A.	Guarantor	Guarantee obligations under insurance policies issued for Ecuastibas S.A. and TPG Inarpi S.A. in favor of third parties	Oriente Seguros S.A.	Several maturities	2,524	2,210
Ecuastibas S.A.	Guarantor	Guarantee obligations under insurance policies issued for Inarpi S.A. in favor of third parties	Oriente Seguros S.A.	Several maturities	13,547	11,021
Ecuastibas S.A.	Guarantor	Guarantee obligations under insurance policies issued for Inarpi S.A. in favor of third parties	Seguros Equinoccial S.A.	05-15-2018	7,450	-
Total					194,492	127,880

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 36 Contingencies and commitments, continued

(36.3) Pledge and mortgages

At the reporting date, Sociedad Matriz SAAM S.A. has constituted no pledges or mortgages.

The detail of co-debtor obligations guaranteed by the pledge of assets of the direct and indirect subsidiaries of Sociedad Matriz SAAM S.A., is as follows:

Company	Guarantee	Purpose	Beneficiary	Maturity	12.31.2017 ThUS\$	12.31.2016 ThUS\$
Saam Puertos S.A.	Pledge on shares in San Antonio Terminal Internacional S.A.	Guarantee obligations for loan granted	Banco de Crédito e Inversiones	03.31.2025	49,214	50,444
Saam Puertos S.A.	Pledge on shares in Antofagasta Terminal Internacional S.A.	Guarantee obligations for loan granted	Banco Estado	12.23.2024	33,636	35,604
Saam Puertos S.A.	Pledge on shares in Terminal Puerto Arica S.A.	Guarantee obligations for loan granted	Banco de Crédito e Inversiones	12.15.2019	-	2,526
Inmobiliaria Marítima Portuaria Ltda.	Mortgage	Guarantee obligations for loan granted	Banco del Estado de Chile	05.28.2018	67	202
SAAM SMIT Canadá Inc.	Marine mortgage	Guarantee obligations for loan granted	Banco Scotiabank Canadá	11.30.2020	18,669	19,095
SAAM SMIT Panamá Inc.	Marine mortgage	Guarantee obligations for loan granted	Banco Rabobank	05.16.2022	4,238	-
Sociedad Portuaria de Caldera S.A.	Pledge on equipment and machinery	Guarantee obligations for loan granted	Banco Davivienda de Costa Rica	08.22.2020	6,100	-
Sociedad Portuaria de Caldera S.A.	Pledge on equipment and machinery	Guarantee obligations for loan granted	Banco Davivienda de Costa Rica	10.23.2020	6,255	-
Sociedad Portuaria de Caldera S.A.	Pledge on equipment and machinery	Guarantee obligations for loan granted	Banco San José	06.05.2018	1,401	-
Kios S.A.	Guarantee deposit	Guarantee obligations as port operator in Uruguay in conformity with Decree No.413 of September 1, 1992	Administración Nacional de Puertos	No maturity	193	150
Inarpi S.A.	Guarantee deposit	Guarantee payment of administrative seizure payment	Servicio Nacional de Aduana de Ecuador	11.23.2017	948	948
Inarpi S.A.	Pledge on STS cranes	Guarantee obligations for loan granted	Banco Santander	10.30.2025	15,067	-
Inv. Harsburgo	Guarantee deposit	Compliance with concession agreement	Empresa Nacional Portuaria	12.31.2018	324	-
Total					136,112	108,969

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 36 Contingencies and commitments, continued

(36.4) Mutual guarantees

Guarantee of the absolute compliance of the liabilities contained in the stockholders' agreements entered into between Saam Puertos S.A. and SSAHI-Chile on December 26, 2007, related to shares of San Antonio Terminal Internacional S.A. and San Vicente Terminal Internacional, by virtue of which SAAM and Carrix Inc., mutually guarantee to compensate its subsidiaries SSAHI-Chile and Saam Puertos S.A., respectively. These guarantees will be held during the valid period of the contract.

(36.5) Lawsuits

The Company has some pending litigation and lawsuits for compensation for damages from its operating activity. There are insurance policies to cover possible loss contingencies.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 36 Contingencies and commitments, continued

The Parent and its subsidiaries have complied with all the contractual provisions regulating their management activities and financial ratios.

(36.6.1) Restrictions to management or financial indicators, Sociedad Matriz SAAM

Company	Bank	Name	Description	12-31-2017	12-31-2016
Sociedad Matriz SAAM S.A.	Bonds	Net financial debt / equity ratio	In each quarter it must be equal or less than 1.2 times.	0.15	-
		Coverage ratio of net financial expenses	In each quarter it must be higher than 2.75 times.	9.59	-
		Collateral on total assets	The Issuer will grant no collateral, i.e., pledges or mortgages that guarantee new issuances of bonds or any other credit transaction of money, or other existing or future credits or obligations, to the extent that the accumulated total amount of all obligations guaranteed by the Issuer exceeds 5% of the Issuer's total assets.	0%	-

In accordance with the provisions of the Bond Issue Contracts by Title Line entered into by Sociedad Matriz SAAM S.A. and Banco Santander Chile on June 9, 2014, filed at the Chilean Financial Market Commission under No. 793 and No. 794, and their amendments, effective through the present date, which, in accordance with the provisions established in Clause 10, section ii /four/, on Obligations, Limitations and Prohibitions, the Company complies with its obligation to report the calculation formula with the related amounts, for the aforementioned covenants.

1. Indebtedness ratio

Current, ThUS\$	12-31-2017
Other financial liabilities, current	51,897
Other financial liabilities, non-current	304,588
Cash and cash equivalents	(222,062)
Net financial debt [A]	134,423
Total equity [B]	921,819
Net financial debt/Equity [A]/[B] <=1.2	0,15

2. Financial expense coverage ratio

Last twelve months, ThUS\$	12-31-2017
Gross profit	122,572
Administrative expenses	(73,581)
Depreciation and amortization	68,732
EBITDA [A]	117,723
Finance costs	15,617
Finance income	(3,389)
Net finance costs [B]	12,228
EBITDA/Net financial expense [A]/[B] >=2.75	9,63

3. Collateral on total assets ratio

Current, ThUS\$	12-31-2017
Collateral considered for limitation purposes [A]	1,272
Total assets [B]	1,479,831
Collateral/Total assets [A]/[B]	0%

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 36 Contingencies and commitments, continued

(36.6.2) Restrictions to management or financial indicators, Subsidiaries

Company	Bank	Name	Description	12-31-2017	12-31-2016
Sociedad Matriz SAAM S.A.	Santander (Government bonds)	Net financial debt / equity ratio	In each quarter it must be equal or less than 1.2 times.	0.15	-
		Coverage ratio of net financial expenses	In each quarter it must be higher than 2.75 times.	9.59	-
		Collateral on total assets	The ratio should be lower than 5%	0%	-
SAAM S.A. (ThUS\$ 20,000)	Banco Estado	Net financial debt / equity ratio	As of December 31, the ratio must be less or equal to 1.2 times.	N/A	0.31
		Coverage ratio of net financial expenses	As of December 31, the ratio must be higher than 2.75 times.	N/A	8.48
SAAM S.A. (ThUS\$ 25,000)	Banco Estado	Net financial debt / equity ratio	As of December 31, the ratio must be less or equal to 1.2 times.	N/A	0.31
		Coverage ratio of net financial expenses	As of December 31, the ratio must be higher than 2.75 times.	N/A	8.48
Iquique Terminal Internacional S.A. (ITI)	Banco de Crédito e Inversiones	Net financial debt / EBITDA ratio	As of December 31 and from 2016 and thereafter, the ratio must be less than 3.5. As of December 31, the ratio must be equal or less than 3.	0.99	0.89
		Net financial debt / equity ratio		0.67	0.62
Iquique Terminal Internacional S.A. (ITI)	Banco Estado	Net financial debt / equity ratio	As of December 31, the ratio must be equal or less than 3.	0.67	0.62
		Debt service coverage ratio	As of December 31, the ratio should be higher than 1.	1.38	1.84
		Maintain in financial statements an equity not less than ThUS\$ 10,000	As of December 31, should not be less than ThUS\$ 10,000.	ThUS\$ 27,973	ThUS\$ 28,227
Saam Remolques S.A. de C.V	Banco Inbursa	Net financial debt / EBITDA ratio	In each quarter, it must be less than or equal to 2.5 times.	2.21	1.72
		Interest coverage ratio	In each quarter, it should be higher than 3. (EBITDA/Financial expense)	8.83	13.76
		Maintain in financial statements an equity not less than MX\$ 600,000	In each quarter, it must be less than MX\$ 600,000.	ThMX\$ 3,135	ThMX\$ 4,475
Saam Remolques S.A. de C.V	Banco Corpbanca NY	Net financial debt / EBITDA ratio	As of December 31, the ratio must be equal or less than 3 times.	2.21	1.42
Terminal Marítima Mazatlán. De C.V	Banco Itaú	Net financial debt / equity ratio	As of December 31, and from 2016 and thereafter, it must not be less than 1.5.	0.46	0.57
		Net financial debt / EBITDA ratio	As of December 31, 2017 and 2016 and each year, it must not be greater than 2 and 3, respectively.	1.34	0.80
SAAM SMIT Marine Canadá Inc	Banco Scotiabank Canadá	Net tangible asset ratio	In each quarter, it must be less than 2.5 times.	1.49	1.61
Sociedad Portuaria Caldera S.A.	Banco Davivienda	Consolidated EBITDA, on financial expense and debt repayment	In each quarter, it must be equal or higher than 1.25.	3.77	2.29
		Total liabilities/total assets debt ratio	It must be less than 83%.	63%	-
Sociedad Portuaria Granelera de Caldera S.A.	Banco Davivienda	Debt service coverage ratio	It should be at least 1.2 times	2.3	-
		Total liabilities/equity debt ratio	In each quarter, it must be less than 3.5. In each quarter, it must be higher than 1.25.	2.0	-
Sociedad Portuaria Granelera de Caldera S.A.	Banco Davivienda	Debt service coverage ratio		2.7	-
		Total liabilities/total assets debt ratio	It must be less than 83%	67%	-
Florida International Terminal	BCI Miami	Debt service coverage ratio	The ratio should be more than 1.2	2.7	-
		Total liabilities/equity debt ratio	The ratio should be more than 2.5	0.7	-
		Net financial debt / EBITDA ratio	The ratio should be more than 2.5	0.3	-

N/A: At the reporting date, the Company paid the financial obligation.

At the reporting date, the Company complies with all its restrictions related to financial obligations assumed.

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 37 Foreign currency translation difference

Gains (losses) resulting from the translation of items in foreign currency were credited (debited) to profit or loss as follows:

	01-01-2017	01-01-2016
	12-31-2017	12-31-2016
	ThUS\$	ThUS\$
Chilean companies		
Current assets	6,482	4,159
Non-current assets	91	55
Current liabilities	(2,475)	(2,272)
Non-current liabilities	(3,614)	(777)
Subtotal Chilean companies	484	1,165
Mexican companies		
Current assets	1,269	(3,432)
Non-current assets	-	-
Current liabilities	(1,652)	2,156
Non-current liabilities	(217)	2,516
Subtotal Mexican companies	(600)	1,240
Companies in other jurisdictions		
Current assets	(556)	(115)
Non-current assets	-	-
Current liabilities	(17)	13
Non-current liabilities	274	(110)
Subtotal companies in other jurisdictions	(299)	(212)
Total foreign currency translation difference	(415)	2,193

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 38 Foreign currency

a) As of December 31, 2017, the detail of assets by currency is as follows:

Assets	US\$	Ch\$	CAD	MXP	PEN	Other currencies	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Current assets							
Cash and cash equivalents	205,078	5,388	7,348	850	12	3,386	222,062
Other current financial assets	1,928	-	-	-	33,768	-	35,696
Other current non-financial assets	9,688	324	318	232	-	204	10,766
Trade and other receivables, current	43,315	19,835	3,966	6,036	-	436	73,588
Receivables due from related parties, current	5,720	2,065	-	3	-	-	7,788
Current inventory	11,175	134	515	1,594	-	287	13,705
Current tax assets	20,040	741	34	1,211	52	111	22,189
Total current assets other than assets or disposal groups classified as held-for-sale or held for distribution to the owners	296,944	28,487	12,181	9,926	33,832	4,424	385,794
Non-current assets or disposal groups classified as held-for-sale or held for distribution to owners	18,200	920	-	-	-	-	19,120
Total current assets	315,144	29,407	12,181	9,926	33,832	4,424	404,914
Non-current assets							
Other non-current financial assets	9,134	-	-	-	-	-	9,134
Other non-financial assets, non-current	20,916	3	-	522	-	4	21,445
Non-current receivables	16,386	3,523	-	-	-	-	19,909
Non-current inventory	1,079	12	-	-	-	-	1,091
Equity-accounted investees	192,072	27,589	-	-	-	5,482	225,143
Intangible assets other than goodwill	228,012	411	10,177	368	-	-	238,968
Goodwill	54,661	-	-	-	-	-	54,661
Property, plant and equipment	433,653	771	51,397	-	-	4,304	490,125
Investment property	-	2,089	-	-	-	-	2,089
Deferred tax assets	11,771	483	87	-	-	11	12,352
Non-current assets	967,684	34,881	61,661	890	-	9,801	1,074,917
Total assets	1,282,828	64,288	73,842	10,816	33,832	14,225	1,479,831

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 38 Foreign currency, continued

a) As of December 31, 2017, the detail of liabilities by currency is as follows:

Liabilities	US\$	Ch\$	UF	CAD	MXP	PEN	Other currencies	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Current liabilities								
Other current financial liabilities	49,019	101	211	1,461	1,105	-	-	51,897
Trade and other payables	23,549	13,785	-	-	1,346	-	30	38,710
Payables due to related parties, current	387	82	-	-	-	-	-	469
Other short-term provisions	932	-	-	-	-	-	-	932
Current tax liabilities	3,927	75	-	620	1,250	31,562	2,435	39,869
Provisions for employee benefits, current	4,609	6,860	-	86	581	-	640	12,776
Other non-financial assets, current	18,780	223	-	110	1,136	17	30	20,296
Total current liabilities	101,203	21,126	211	2,277	5,418	31,579	3,135	164,949
Non-current liabilities								
Other financial liabilities, non-current	150,859	-	124,877	17,207	11,645	-	-	304,588
Other long-term provisions	80	-	-	-	-	-	718	798
Deferred tax liabilities	67,537	159	-	9,136	-	-	4	76,836
Provisions for employee benefits, non-current	2,003	8,579	-	-	108	-	131	10,821
Other non-financial liabilities, non-current	-	20	-	-	-	-	-	20
Total non-current liabilities	220,479	8,758	124,877	26,343	11,753	-	853	393,063
Total liabilities	321,682	29,884	125,088	28,620	17,171	31,579	3,988	558,012

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 38 Foreign currency, continued

b) As of December 31, 2016, the detail of assets by currency is as follows:

Assets	US\$	Ch\$	CAD	MXP	Other currencies	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Current assets						
Cash and cash equivalents	131,426	6,684	2,176	1,083	1,660	143,029
Other current financial assets	3,357	2,503	46	-	-	5,906
Other non-financial assets, current	6,655	1,202	336	860	334	9,387
Trade and other receivables, current	27,006	24,956	3,365	25,601	281	81,209
Receivables due from related parties, current	10,009	5,216	-	-	-	15,225
Current inventory	11,578	177	430	1,900	104	14,189
Current tax assets	17,049	729	396	24	143	18,341
Total current assets other than assets or disposal groups classified as held-for-sale or held for distribution to the owners	207,080	41,467	6,749	29,468	2,522	287,286
Non-current assets or disposal groups classified as held-for-sale or held for distribution to owners	482	9,963	-	-	-	10,445
Total current assets	207,562	51,430	6,749	29,468	2,522	297,731
Non-current assets						
Other non-current financial assets	1,751	-	-	-	-	1,751
Other non-financial assets, non-current	7,183	2	-	358	15	7,558
Non-current receivables	17,095	2,415	-	-	-	19,510
Receivables due from related parties, non-current	-	131	-	-	-	131
Non-current inventory	2,422	11	-	-	-	2,433
Equity-accounted investees	263,347	26,706	-	-	5,435	295,488
Intangible assets other than goodwill	85,449	451	10,335	278	-	96,513
Goodwill	54,661	-	-	-	-	54,661
Property, plant and equipment	356,645	70,018	51,542	-	-	478,205
Investment property	-	1,999	-	-	-	1,999
Deferred tax assets	7,458	3,772	158	110	1	11,499
Total non-current assets	796,011	105,505	62,035	746	5,451	969,748
Total assets	1,003,573	156,935	68,784	30,214	7,973	1,267,479

SOCIEDAD MATRIZ SAAM S.A. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

NOTE 38 Foreign currency, continued

b) As of December 31, 2016, the detail of liabilities by currency is as follows:

Liabilities	US\$	Ch\$	UF	CAD	MXP	Other currencies	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Current liabilities							
Other current financial liabilities	71,693	-	140	1,351	1,056	-	74,240
Trade and other payables	10,787	14,468	-	4,680	1,885	258	32,078
Payables due to related parties, current	14	1,183	-	-	-	-	1,197
Other long-term provisions	816	103	-	-	-	-	919
Current tax liabilities	1,465	471	-	-	1,942	594	4,472
Provisions for employee benefits, current	1,927	9,322	-	-	571	961	12,781
Other non-financial liabilities, current	16,550	623	-	-	1,715	21	18,909
Total current liabilities	103,252	26,170	140	6,031	7,169	1,834	144,596
Non-current liabilities							
Other financial liabilities, non-current	164,576	-	62	17,744	12,513	-	194,895
Payables due to related parties, non-current	-	12	-	-	-	-	12
Other long-term provisions	374	-	-	-	-	715	1,089
Deferred tax liabilities	38,124	4,656	-	7,519	-	2	50,301
Provisions for employee benefits, non-current	1,071	10,505	-	-	106	81	11,763
Other non-financial liabilities, non-current	-	292	-	-	-	-	292
Total non-current liabilities	204,145	15,465	62	25,263	12,619	798	258,352
Total liabilities	307,397	41,635	202	31,294	19,788	2,632	402,948

Notes to the Consolidated Financial Statements

NOTE 39 Statement of cash flows**2017**

a) Cash flows from investing activities

As of December 31, 2017, expenditure for the acquisition of property, plant and equipment amounted to ThUS\$ 62,595, including the value-added tax considered in the investment of ThUS\$ 3,149 and ThUS\$ 888 for the acquisition of assets in 2016, paid during 2017. Note 18.3 details the additions of ThUS\$ 58,558.

As of December 31, 2017, expenditure for the acquisition of intangible assets amounted to ThUS\$ 6,896, including the value-added tax considered in the investment of ThUS\$ 109. Note 17.3 details the additions of ThUS\$ 6,929. The difference is explained due to the capitalization of IT equipment of ThUS 84 and purchases pending payment of ThUS\$ 58, at the reporting date

As of December 31, 2017, the sales amount agreed for the items of property, plant and equipment amounted to ThUS\$ 9,044, from which ThUS\$ 2,611 relates to the sale of land in Alto Hospicio by Inmobiliaria Marítima Portuaria SpA during 2016 and collected in February 2017. The sales of property for the period amount to ThUS\$ 6,433, with a cost of sale of ThUS\$ 2,686 (Note 18.3), and the cost from the sale of assets held for sale of ThUS\$ 1,830 (Note 8), plus assets sold but not yet paid during the year for ThUS\$ 192 and generated a gain of ThUS\$ 2,109 (Note 34).

Other cash receipts (payments) of ThUS\$ (21,531) relate to cash and cash equivalents received in the business combination for the acquisition of 51% of ownership interest in Sociedad Portuaria de Caldera S.A. of (ThUS\$2,760) and Sociedad Portuaria Granelera de Caldera S.A. of (ThUS\$9,703), plus the recovery of term deposits for ThUS\$ 822, less placements of term deposits for terms exceeding 90 days of ThUS\$ 34,816.

As of December 31, 2017, cash flows from dividends received amount to ThUS\$ 36,867. Note 16.1 includes the detail of investments in associates; dividends distributed to associates amount to ThUS\$ 33,929. The difference of ThUS\$ 2,938 is reconciled as follows:

- i) Plus dividends agreed in the current period pending payment at reporting date of ThUS\$ 484 of the indirect associates San Antonio Terminal Internacional S.A. for ThUS\$ 469 and LNG Tug Chile S.A. for ThUS\$ 15.
- ii) Less dividends agreed in 2016 and paid in 2017 for ThUS\$ 3,598 from indirect associates San Antonio Terminal Internacional S.A. of ThUS\$ 1,362, San Vicente Terminal Internacional S.A. of ThUS\$ 1,841, Terminal Puerto Arica S.A. of ThUS\$ 378, and Lng Tug S.A. of ThUS\$ 17.
- iii) Plus exchange rate differences for dividends of ThUS\$ 176.

Notes to the Consolidated Financial Statements

NOTE 39 Statement of cash flows, continued

b) Cash flows from financing activities

As of December 31, 2017, dividends paid and/or profit distributions amounted to ThUS\$ 41,198, which relate to the payment of dividends of Sociedad Matriz SAAM S.A. for ThUS\$ 29,662, Florida International Terminal Llc for ThUS\$ 1,209, Sociedad Portuaria Granelera de Caldera S.A. for ThUS\$ 1,142, Sociedad Portuaria de Caldera S.A. for ThUS\$ 4,707, SAAM Remolques S.A. de C.V. ThUS\$ 3,577 and Iquique Terminal Internacional S.A. for ThUS\$ 901.

Dividends recognized in the statement of changes in equity amounted to ThUS\$ 43,443. The difference of ThUS\$ 2,245 is explained by dividends accrued and agreed upon during the current period of ThUS\$ 18,133 (which at reporting date are pending to be paid) less dividends accrued and agreed upon in 2016 and paid during 2017 of ThUS\$ 16,363 and plus dividends paid to Sociudades de Puerto Caldera ThUS\$ 475, which are presented as a lower cost of the intangible asset determined in the business combination process held in February of the current year.

The Company obtained long-term financing of ThUS\$ 165,281, which comprises the following.

1. On January 17, 2017, a bond was placed through the Santiago Stock Exchange under the "Dutch auction" method, of Series B and C bonds of SM SAAM. Series B bonds were placed for a total of UF 1,400,000 at a placement rate of 1.88% per year, maturing on December 15, 2021, with a 92-point spread over the reference rate; whereas Series C bonds were placed for a total of UF 1,400,000, at a placement rate of 2.3% per year, maturing on December 15, 2026, and a 101-point spread over the reference rate. Cash flows from the bond placement amounted to ThUS\$ 115,013, net of the related costs.
2. In addition, the Company obtained loans through indirect subsidiaries Inarpi S.A. of ThUS\$ 31,962, SAAM Operadora de Puertos Estiba and Desestiba Costa Rica S.A. of ThUS\$ 10,000, SAAM SMIT Panamá of ThUS\$ 4,682, Florida International Terminal LLC. of ThUS\$ 1,503 and Sociedad Portuaria de Caldera S.A. of ThUS\$ 2,121.

Cash flows for the payment of financial liabilities amounted to ThUS\$ 156,454, by the direct subsidiary SAAM S.A. for ThUS\$ 116,394, Inmobiliaria Marítima Portuaria Spa for ThUS\$ 147, Saam Remolques S.A. de C.V. for ThUS\$ 12,000, SAAM Smit Marine Canada Inc. for ThUS\$ 1,902, Iquique Terminal Internacional S.A. for ThUS\$ 5,600, Inarpi S.A. for ThUS\$ 7,895, Sociedad Portuaria Granelera de Caldera S.A. for ThUS\$ 4,856, Sociedad Portuaria Caldera S.A. for ThUS\$ 3,233, Terminal Marítima Mazatlán S.A. de C.V. for ThUS\$ 3,334, Virtual Logistics Marine Services, Inc for ThUS\$ 468 and SAAM Operadora de Puertos Estiba and Desestiba Costa Rica S.A. for ThUS\$ 625.

Notes to the Consolidated Financial Statements

NOTE 39 Statement of cash flows, continued**2016**

a) Cash flows from investing activities

As of December 31, 2016, expenditure for the acquisition of property, plant and equipment amounted to ThUS\$ 62,904, including value-added tax considered in the investment of ThUS\$ 2,604 and ThUS\$ 188 for the acquisition of assets in 2015 and paid in 2016. Additions of ThUS\$ 61,494 were reported in Note 18.3 corresponding to the same period. The difference is explained due to the capitalization of IT equipment of ThUS 494 and purchases pending payment of ThUS\$ 888, at the reporting date.

As of December 31, 2016, expenditure for the acquisition of intangible assets amounted to ThUS\$ 2,579 including value-added tax considered in the investment of ThUS\$ 336. Note 17.3 details the additions of ThUS\$ 2,243.

As of December 31, 2016, the selling price agreed for the disposal an item of property, plant and equipment amounted to ThUS\$ 8,484, from which ThUS\$ 8,178 correspond to cash flows for the period generated from the sale of real estate located in Valdivia, Santiago and Iquique, all of them owned by the indirect subsidiary Inmobiliaria Marítima Portuaria SpA of ThUS\$ 2,833, the sale of tugboats in the indirect subsidiaries Saam Remolques S.A. de C.V and Concesionaria Saam Costa Rica S.A. of ThUS\$ 4,810 and other sale of property of ThUS\$ 535. The cost of sale of these assets amounted to ThUS\$ 7,475 (Note 18.3), resulting in a gain of ThUS\$ 1,009 (Note 34).

As of December 31, 2016, cash flows from dividends received amounted to ThUS\$ 40,162. Note 16.1 includes the detail of investments in associates. Dividends distributed to associates amount to ThUS\$ 39,150. The difference of ThUS\$ 1,012 is reconciled as follows:

- i) Plus dividends agreed in the current period pending collection at the reporting date of ThUS\$ 3,598, of the indirect associates Terminal Puerto Arica S.A. of ThUS\$ 378, San Antonio Terminal Internacional S.A. of ThUS\$ 1,362, San Vicente Terminal Internacional S.A. of ThUS\$ 1,841 and LNG Tug Chile S.A. of ThUS\$ 17.
- ii) Less dividends agreed in 2015 and paid in 2016 of ThUS\$ 4,587 from indirect associates San Antonio Terminal Internacional S.A. of ThUS\$ 2,293, San Vicente Terminal Internacional S.A. of ThUS\$ 1,911 and Terminal Puerto Arica S.A. of ThUS\$ 383.
- iii) Less exchange rate differences for dividends pending payment of ThUS\$ 23.

Other cash receipts (payments) of ThUS\$ 9,533 mainly correspond to the capital refund of Saam SMIT Towage Brasil S.A of ThUS\$ 10,000 (Note 16.1), the redemption of term deposits of ThUS\$ 1,033, less the placement of such instrument of ThUS\$ 1,500 in the indirect subsidiary Concesionaria Saam Costa Rica S.A.

Notes to the Consolidated Financial Statements

NOTE 39 Statement of cash flows, continued

b) Cash flows from financing activities

As of December 31, 2016, dividends paid and/or profit distributions amounted to ThUS\$ 38,463 which is composed of payments of dividends of Sociedad Matriz SAAM S.A. of ThUS\$ 34,435 and payments of dividends to non-controlling interests of ThUS\$ 4,028 paid by Iquique Terminal Internacional for ThUS\$ 1,009, Florida International Terminal Llc for ThUS\$ 952, Inversiones San Marco Ltda. of ThUS\$ 40, Saam Guatemala S.A. and Expertajes Marítimos S.A. of ThUS\$ 200, and Saam Remolques S.A. de C.V. of ThUS\$ 1,827.

Dividends recognized in the statement of changes in equity amounted to ThUS\$ 33,803. The difference of ThUS\$ 4,660 is explained by dividends accrued and agreed upon during the current period of ThUS\$ 16,441 (which at reporting date are pending payment) and dividends accrued and agreed upon in 2015 and paid during 2016 of ThUS\$ 21,101.

The Company obtained long-term financing of ThUS\$ 49,078, through its indirect subsidiary SAAM S.A. of ThUS\$ 20,000 and indirect subsidiaries Kios S.A. of ThUS\$ 7,000 and Inarpi S.A. of ThUS\$ 22,078.

In addition, the Company obtained short-term financing of ThUS\$ 46,417 from subsidiary SAAM S.A. of ThUS\$ 40,000 and indirect subsidiaries SAAM SMIT Marine Canadá Inc. of ThUS\$ 2,234 and Saam Remolques S.A de C.V. of ThUS\$ 4,183.

NOTE 40 Environment

The Company is not adversely affected by this concept because SM SAAM is an investment company.

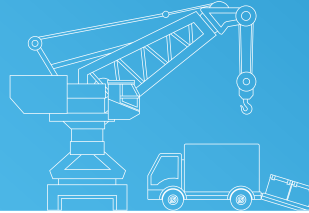
At the reporting date, the subsidiary SAAM S.A. and subsidiaries have engaged a civil liability insurance policy in favor of third parties to cover pollution damages and/or pollution fines related to its tugboat fleet with an annual aggregate coverage limit of ThUS\$ 500,000.

NOTE 41 Subsequent events

Between January 1, 2018 and the date of issuance of these financial statements there have been no subsequent events that could significantly affect the amounts presented in the financial statements or the economic and financial position of the Company.

MANAGEMENT'S ANALYSIS

298





MANAGEMENT'S ANALYSIS

MANAGEMENT'S ANALYSIS FOURTH QUARTER 2017

Santiago, March 2, 2018

SAAM ended the year 2017 with net income of US\$60.4 million, up 10.9% from 2016, due mainly to an extraordinary gain on the sale of its minority interest in Tramarsa (Peru) of US\$26 million and growth in earnings from the Port Terminals Division, which offset decreased results from the Logistics Division and Chilean port terminals.

– For the fourth quarter of 2017, sales (proforma) reached US\$181 million and EBITDA (proforma) US\$46.5 million, reflecting improvements of US\$23 million and US\$6.5 million, respectively, compared to the same period in 2016 (*), due to 43% growth in tons transferred at port terminals.

– SAAM reported net income of US\$ 7.3 million for the last quarter of 2017, marking an increase of US\$852 thousand with respect to the same period in 2016 (*) due to growth in earnings at port terminals, mainly because of new contracts awarded at Terminal Portuario Guayaquil.

– During 2017 SAAM posted sales (proforma) of US\$684 million and Ebitda (proforma) of US\$182 million, up US\$63 million and US\$11 million, respectively, over 2016.

– In 2017 SAAM concluded a high investment cycle that involved almost US\$500 million in capital expenditures over the last four years. These investments will give the company the state-of-the-art infrastructure and equipment it needs to strengthen and expand its three business areas in the region.

Financial Statement (US\$ Ths)	4Q 2017	4Q 2016	Δ%	YTD 2017	YTD 2016	Δ%
Income Proforma (1)(*)	68.141	59.839	14.0%	263.997	239.799	10.2%
Foreign (*)	68.209	53.400	27.9%	252.726	205.710	23.3%
Peru (*)	68.002	53.000	28.3%	252.112	205.000	23.0%
Logistics (*)	38.200	33.000	15.8%	138.500	130.000	6.5%
Tramarsa S.A.	0	27.571	—	38.000	30.000	26.7%
EBITDA Proforma (1)(*)	73.989	68.954	7.3%	283.294	268.222	5.6%
Foreign (*)	73.912	59.200	24.9%	272.015	251.400	8.2%
Peru (*)	73.715	59.000	24.9%	271.512	251.000	8.2%
Logistics (*)	43.000	33.000	30.3%	153.500	130.000	18.1%
Tramarsa S.A.	0	8.954	—	7.283	60.222	-87.9%
EBITDA Proforma (1)(*)	64.813	59.813	8.3%	243.987	228.665	6.7%
Foreign (*)	64.844	53.800	20.5%	233.000	205.000	14.1%
Peru (*)	64.644	53.500	20.8%	232.500	204.000	14.0%
Logistics (*)	40.000	30.000	33.3%	140.000	120.000	16.7%
Tramarsa S.A.	0	8.813	—	13.987	38.665	-64.4%
Profit attributable to owners of the Parent (1)(2)	7.301	6.455	13.2%	29.442	26.522	11.0%
Profit Proforma (*)	7.301	6.409	13.2%	29.598	26.204	12.9%
Non-recurring income (2)	0	0	—	25.055	0	—
Tramarsa Profit	0	2.048	—	4.000	25.000	-84.0%

(1) Consolidated -offices at proportional value
 (2) Non-recurring income: Tramarsa sold
 (3) Does not include financial data from Tramarsa S.A.

(*) Proforma Financial Results: These consist of consolidated financial data under IFRS and figures from associates weighted based on their respective interest (pro-rated) in each company using the equity method.

Operating results do not include equity-method financial data for the associate Tramarsa S.A., as the minority interest was sold in April 2017.

Ticket: SMSAAM

Santiago Exchange

Precio (12/30/2016)	CLP 51.61
Precio (12/29/2017)	CLP 66.05
Market Cap (12/29/2017)	MM\$ 643,115
Market Cap (12/29/2017)	MMUS\$ 1,045

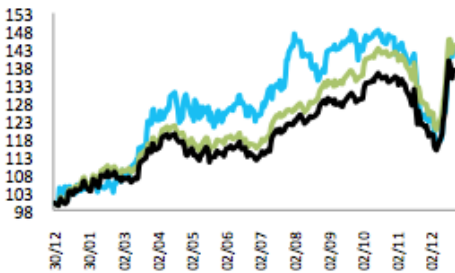
MEMBER OF

Dow Jones Sustainability Indices

In Collaboration with RobecoSAM

YTD 2017 Total Return Gross Dividends

● SAAM (USD) ● IPSA (USD)
● DJSI Chile



YTD 2017 Gross Dividends		CLP	US\$(*)
SAAM		33,1%	45,1%
IPSA		34,0%	45,1%
DJSI Chile		27,5%	35,1%
US\$(*)		---	-8,3%
(*) Dólar Interbancario			

EBITDA Mq (2) (4)	4Q,2017	4Q,2016	YTD 2017	YTD 2016
Total SAAM	25,9%	25,3%	25,5%	27,5%
Towage	33,1%	33,5%	33,5%	37,1%
Ports	27,1%	26,8%	27,8%	27,6%
Logistics	3,9%	5,8%	5,6%	8,8%

Ratios	4Q,2017	4Q,2016
ROE (1)(3)	8,0%	7,4%
ROA (1)(3)	4,4%	4,4%
Leverage (4)	0,51	0,47
NFD / EBITDA (2)(3)	1,27	1,52

(*) NFD does not include accounting records of liabilities due to port concessions

(1) Consolidated

(2) Consolidated + Affiliates at proportional value

(3) Last 12 months

(4) Does not include financial results from Transvía S.A.

Investor Relations Contacts

Paula Raventós

Head of Investor Relations

praventos@saam.cl

INDEX

Analysis of Subsidiaries and Associates ¹	Página
Quarterly financial summary consolidated + equity-method associates	291
Accumulated financial summary consolidated + equity-method associates	292
Towage division results consolidated + equity method	293
Port terminals division results consolidated + equity method	294
Logistics division results consolidated + equity method	295
Analysis of Subsidiaries	
Quarterly financial summary consolidated	296
Consolidated balance sheet	297
Consolidated cash flows	298
Market analysis	299
Risk factors	300
Consolidated financial indicators	302

(1) Proforma Financial Results: These consist of consolidated financial data under IFRS and figures from associates weighted based on their respective interest (pro-rated) in each company using the equity method.
Operating results do not include equity-method financial data for the associate Tramarsa S.A., as the minority interest was sold in April 2017.

QUARTERLY FINANCIAL SUMMARY CONSOLIDATED + EQUITY-METHOD ASSOCIATES

PROFORMA SALES ↑

4Q2017 / 4Q2016: Sales for the quarter totaled US\$181 million, marking an increase of US\$23.1 million over the same quarter in 2016. The increase is explained mainly by 45% growth in tons transferred by the Port Terminals Division due to the addition of Puerto Caldera (February 2017), and growth in volumes at Terminal Portuario Guayaquil (TPG) as a result of new contracts awarded at the beginning of 2017.

PROFORMA EBITDA ↑

4Q2017 / 4Q2016: EBITDA for the period totaled US\$46.8 million, up US\$6.9 million from the same period last year. This increase is mainly due to a strong performance from the Port Terminals Division because of improved results from Terminal Portuario de Guayaquil (TPG) and the addition of Puerto Caldera.

PROFORMA NET INCOME ↑

4Q2017 / 4Q2016: SAAM posted net income of US\$7.3 million, up US\$852 thousand from the same quarter in 2016 (*), explained mainly by the growth in earnings from Terminal Portuario Guayaquil, which offset the decreased results from the Logistics Division and higher financial costs.

Financial Statement (Ths US\$)	4 Q2017	4 Q2016	4 Q2017-4 Q2016	
			Δ%	Δ
Income Proforma (*)	181.143	158.030	15%	23.113
EBIT Proforma (*)	21.189	18.954	12%	2.235
EBITDA Proforma (*)	46.853	39.951	17%	6.901

(*) Consolidated + affiliated at proportional value (excluded Tramarsa)

Financial Statement (Ths US\$)	4 Q2017	4 Q2016	4 Q2017-4 Q2016	
			Δ%	Δ
Income(*)	181.143	185.601	-2%	-4.458
EBIT (*)	21.189	25.648	-17%	-4.460
EBITDA (*)	46.853	49.770	-6%	-2.917

(*) Consolidated + affiliated at proportional value

Financial Statement (Ths US\$)	4 Q2017	4 Q2016	4 Q2017-4 Q2016	
			Δ%	Δ
Profit Proforma (*)	7.301	6.449	13%	852
Non-recurring income	0	0		0
Tramarsa Profit (PV) (1)	0	3.906	-100%	-3.906
Profit attributable to owners of the Parent	7.301	10.355	-29%	-3.054

(*) Consolidated + affiliated at proportional value (excluded Tramarsa)

(1) Tramarsa S.A. at proportional value (35%)

ACCUMULATED FINANCIAL SUMMARY CONSOLIDATED + EQUITY-METHOD ASSOCIATES

PROFORMA SALES ↑

Accumulated December 2017 / Accumulated December 2016: Sales for the year totaled US\$683 million, marking an increase of US\$63.2 million over the same period in 2016. The increase is explained by a 43% rise in tons transferred by the Port Terminals Division, mainly due to the addition of Puerto Caldera (SPC / SPGC) and new contracts awarded to Terminal Portuario de Guayaquil (TPG).

PROFORMA EBITDA ↑

Accumulated December 2017 / Accumulated December 2016: EBITDA for the period totaled US\$181.9 million, up US\$11.5 million from the same period last year. This increase is explained by improved results from the Port Terminals Division, mainly Terminal Portuario de Guayaquil (TPG) and the addition of Puerto Caldera, which offset reduced results from the Logistics and Towage divisions.

PROFORMA NET INCOME ↑

Accumulated December 2017 / Accumulated December 2016: SAAM posted proforma net income of US\$29.5 million, down US\$9.6 million from 2016, excluding the extraordinary gain of US\$26 million on the sale of Tramarsa in April 2017. Excluding this extraordinary effect and discontinued operations, net income for 2017 reached US\$29.5 million, down 25% from US\$39.2 million in 2016. Highlights during the period include increased activity at Terminal Portuario Guayaquil (TPG) and the incorporation of Puerto Caldera in Costa Rica, which helped offset reduced results from the Logistics Division and Chilean port terminals.

Financial Statement (Ths US\$)	YTD			
	Dec-2017	Dec-2016	Δ%	Δ
Income Proforma (*)	683.997	620.799	10,2%	63.198
EBIT Proforma (*)	82.244	88.022	-6,6%	-5.779
EBITDA Proforma (*)	181.987	170.465	6,8%	11.522

(*) Consolidated + affiliated at proportional value (excluded Tramarsa)

Financial Statement (Ths US\$)	YTD			
	Dec-2017	Dec-2016	Δ%	Δ
Income(*)	712.829	717.097	-0,6%	-4.268
EBIT (*)	90.181	176.045	-48,8%	-85.864
EBITDA (*)	193.356	204.922	-5,6%	-11.566

(*) Consolidated + affiliated at proportional value

Financial Statement (Ths US\$)	YTD			
	Dec-2017	Dec-2016	Δ%	Δ
Profit Proforma (*)	29.508	39.204	-24,7%	-9.695
Non-recurring income	26.066	0	---	---
Tramarsa Profit (PV) (1)	4.868	15.318	-68,2%	-10.451
Profit attributable to owners of the	60.442	54.522	10,9%	5.920

(*) Consolidated + affiliated at proportional value (excluded Tramarsa)

(1) Tramarsa S.A. at proportional value (35%)

TOWAGE DIVISION RESULTS CONSOLIDATED + EQUITY METHOD

PROFORMA SALES ↑

4Q2017 / 4Q2016: The Towage Division reported revenue of US\$66.2 million, marking a rise of US\$2.7 million over the same period in 2016, due mainly to increased activity from port operations and special services in Brazil and the coal industry in Canada, which offset the fall in revenue from special operations in Mexico's oil and gas industry.

PROFORMA EBITDA ↑

4Q2017 / 4Q2016: The Towage Division reported EBITDA of US\$ 21.9 million, up US\$408 thousand over the prior year, due to improved results in Brazil and Canada, which offset decreased results in Mexico.

	4Q2017	4Q2016	Δ%	Δ	YTD 2017	YTD 2016	Δ%	Δ
Income Proforma US\$ (Ths) (1)(*)	66.196	63.485	4,3%	2.711	253.975	255.773	-0,7%	-1.797
EBIT Proforma US\$ (Ths) (1)(*)	10.901	10.285	6,0%	616	41.915	51.486	-18,6%	-9.571
EBITDA Proforma US\$ (Ths) (1)(*)	21.944	21.535	1,9%	408	85.996	94.995	-9,5%	-8.998
# Maneuvers (1)(*)	24.367	24.001	1,5%	367	93.729	91.287	2,7%	2.442
# Maneuvers (2)(*)	29.144	28.163	3,5%	981	111.015	107.583	3,2%	3.432
# Tugboats (1)(3)(*)	135	136		-1	135	136		-1
# Tugboats (2)(3)(*)	161	161		0	161	161		0

(*) Consolidated + affiliated at proportional value (excluded Tramars a)

(2) Maneuvers at 100% (Excluded Tramars a)

(3) Consider tugboats under construction (Excluded Tramars a)

(*) Does not consider financial data and volumes of Tramars a S.A.

305

	4Q2017	4Q2016	Δ%	Δ	YTD 2017	YTD 2016	Δ%	Δ
Income US\$ (Ths) (1)	66.196	68.432	-3,3%	-2.236	260.420	273.995	-5,0%	-13.575
EBIT US\$ (Ths) (1)	10.901	10.902	0,0%	-1	43.006	54.769	-21,5%	-11.763
EBITDA US\$ (Ths) (1)	21.944	22.907	-4,2%	-963	88.157	100.931	-12,7%	-12.775
# Maneuvers (1)	24.367	24.739	-1,5%	-372	94.835	94.099	0,8%	736
# Maneuvers (2)	29.144	30.273	-3,7%	-1.129	114.175	115.616	-1,2%	-1.441
# Tugboats (1)(3)	135	142		-7	135	142		-7
# Tugboats (2)(3)	161	179		-18	161	179		-18

(1) Consolidated + affiliated at proportional value

(2) Maneuvers at 100%

(3) Consider tugboats under construction

PORT TERMINALS DIVISION RESULTS CONSOLIDATED + EQUITY METHOD

PROFORMA SALES ↑

4Q2017 / 4Q2016: The Port Terminals Division posted revenue of US\$88.7 million, up US\$27 million over the same quarter last year, as a result of the 45% increase in tons transferred with respect to the fourth quarter of 2016. This is mainly because of the addition of Puerto Caldera (SPC / SPGC) and growth at Terminal Portuario de Guayaquil (TPG) as a result of newly awarded contracts that helped triple tons transferred over the same period in 2016.

PROFORMA EBITDA ↑

4Q2017 / 4Q2016: EBITDA for the Port Terminals Division totaled US\$24 million, up US\$7.5 million from the same period last year. These improved figures are mainly the result of earnings growth at Terminal Portuario de Guayaquil (TPG) and the addition of Puerto Caldera, which offset decreased results from the Chilean terminals of San Antonio and San Vicente because of reduced activity.

306

	4Q2017	4Q2016	Δ%	Δ	YTD 2017	YTD 2016	Δ%	Δ
Income Proforma US\$ (Ths) (1)(*)	88.692	61.664	43,8%	27.028	324.512	234.698	38,3%	89.814
EBIT Proforma US\$ (Ths)(1)(*)	11.363	8.988	26,4%	2.375	42.712	34.712	23,0%	8.001
EBITDA Proforma US\$ (Ths) (1)(*)	24.044	16.511	45,6%	7.533	90.120	64.696	39,3%	25.423
Tons Transferred (1)(*)	6.620.484	4.579.915	44,6%	2.040.569	24.972.962	17.499.069	42,7%	7.473.892
Tons Transferred (2)(*)	9.228.833	8.365.165	10,3%	863.667	37.465.265	32.035.660	16,9%	5.429.605
TEUs(1)(*)	585.509	430.110	36,1%	155.399	2.211.809	1.626.946	35,9%	584.864
TEUs (2)(*)	778.896	724.924	7,4%	53.972	3.190.858	2.726.057	17,1%	464.801
Terminals (2)(*)	11	11	0,0%	0	11	11	0,0%	0

(1) Consolidated + affiliated at proportional value (excluded Tramars a)
(2) Volumes at 100% (Excluded Tramars a)
(*) Does not consider financial data and volumes of Tramars a S.A.

	4Q2017	4Q2016	Δ%	Δ	YTD 2017	YTD 2016	Δ%	Δ
Income US\$ (Ths) (1)	88.692	69.843	27,0%	18.849	337.414	275.616	22,4%	61.798
EBIT US\$ (Ths) (1)	11.363	11.970	-5,1%	-607	48.782	54.188	-10,0%	-5.406
EBITDA US\$ (Ths) (1)	24.044	21.028	14,3%	3.016	98.159	89.918	9,2%	8.241
Tons Transferred (1)	6.620.484	5.262.594	25,8%	1.357.890	25.744.388	19.775.513	30,2%	5.968.875
Tons Transferred (2)	9.228.833	10.315.676	-10,5%	-1.086.844	39.669.340	38.539.784	2,9%	1.129.556
TEUs (1)	585.509	431.787	35,6%	153.722	2.213.950	1.632.921	35,6%	581.028
TEUs (2)	778.896	729.716	6,7%	49.180	3.196.973	2.743.130	16,5%	453.843
Terminals (2)	11	11	0,0%	0	11	11	0,0%	0

(1) Consolidated + affiliated at proportional value
(2) Volumes at 100%

LOGISTICS DIVISION RESULTS CONSOLIDATED + EQUITY METHOD

PROFORMA SALES ↑

4Q2017 / 4Q2016: The Logistics Division reported sales of US\$ 26 million, down US\$6.6 million from the same quarter in 2016, due to lower sales at Logística Chile as a result of a new volume mix in storage and transport services. It is also important to note Aerosan's increased revenue as a result of a rise in export services.

PROFORMA EBITDA ↑

4Q2017 / 4Q2016: The Logistics Division reported EBITDA of US\$865 thousand, down US\$1 million over the fourth quarter of 2016, explained mainly by a fall in storage and transport services as well as services provided to shipping companies. It is important to highlight Aerosan's improved earnings as a result of increased exports during the fruit export season.

	4Q.2017	4Q.2016	Δ%	Δ	YTD.2017	YTD.2016	Δ%	Δ
Income Proforma US\$ (Ths)(1)(*)	26.255	32.881	-20,2%	-6.626	105.509	130.328	-19,0%	-24.819
EBIT Proforma US\$ (Ths)(1)(*)	-1.075	-319	237,4%	-756	-2.384	1.825	-230,6%	-4.208
EBITDA Proforma US\$ (Ths)(1)(*)	865	1.905	-54,6%	-1.040	5.871	10.774	-45,5%	-4.903

(1) Consolidated + affiliated at proportional value (excluded Tramars a)

(*) Does not consider financial data and volumes of Tramars a S.A.

	4Q.2017	4Q.2016	Δ%	Δ	YTD.2017	YTD.2016	Δ%	Δ
Income US\$ (Ths)(1)	26.255	41.091	-36,1%	-14.836	114.996	167.486	-31,3%	-52.490
EBIT US\$(Ths)(1)	-1.075	1.466	-173,3%	-2.541	-1.606	3.922	-141,0%	-5.527
EBITDA US\$ (Ths)(1)	865	4.021	-78,5%	-3.156	7.042	14.073	-50,0%	-7.031

(1) Consolidated + affiliated at proportional value

QUARTERLY FINANCIAL SUMMARY CONSOLIDATED

↑ SALES

4Q2017 / 4Q2016: Sales rose US\$ 25.5 million over the same quarter in the prior year, totaling US\$125.7 million, explained mainly by higher revenue from the Port Terminals Division as a result of adding the new terminal Puerto Caldera (SPC / SPGC), and from Terminal Portuario de Guayaquil (TPG), which increased tons transferred following infrastructure expansions and several newly awarded contracts.

↑ EBITDA

4Q2017 / 4Q2016: EBITDA for the period increased US\$ 9 million to US\$29.6 million. The increase is mainly due to the Port Terminals Division, which doubled its EBITDA as a result of adding Puerto Caldera in February 2017, and growth from Terminal Portuario de Guayaquil (TPG).

↓ OTHER OPERATING INCOME

4Q2017 / 4Q2016: The net effect of other operating income and expenses (US\$1.6 million) was on par with the same period in 2016, mainly as a result of the compensatory effect of gains on the sale of property, plant and equipment, primarily disposable assets from the Logistics Division, which is still carrying out its sales plan as of year-end 2017.

308

↑ EXCHANGE DIFFERENCES

4Q2017 / 4Q2016: Exchange differences totaled +US\$ 819 thousand for the fourth quarter of 2017, US\$700 thousand increased with the same period in 2016. This is explained by an appreciating Chilean peso, which positively impacted Chilean companies (US\$ 291 thousand) with a net asset position in the local currency, and a depreciating Mexican peso, which positively affected Mexican companies (US\$ 525 thousand) with a net liability position in that currency.

↑ FINANCE COSTS

4Q2017 / 4Q2016: Finance costs increased US\$ 1.4 million as a result of refinancing short-term liabilities into long-term liabilities and an interest rate swap (UF to US\$) taken out to avoid exchange rate variations for the company's first bond issuance in January 2017 (Instruments BSAAM-B and BSAAM-C).

↑ TAXES

4Q2017 / 4Q2016: Income taxes increased by US\$ 2.2 million with respect to the same quarter last year mainly because of the addition of the new terminal Puerto Caldera (SPC / SPGC) in February 2017 and a larger tax burden at Terminal Portuario Guayaquil as a result of increased operating activity.

CONSOLIDATED BALANCE SHEET

↑ *Current Assets December 2017 / September 2017:*

Current assets remained stable as a result of a US\$ 14.3 million reduction in cash and cash equivalents as investments in time deposits were offset by a decrease in receivables.

↑ *Non-Current Assets December 2017 / September 2017:*

Non-current assets fell by US\$ 7.2 million as a result of decreases in property, plant and equipment of US\$ 3.6 million and in other non-current assets of US\$ 3.5 million, explained by a reduction in depreciation and amortization expense.

↑ *Current Liabilities December 2017 / September 2017:*

Current liabilities increased US\$ 599 thousand as a result of a rise in other current liabilities of US\$ 1.8 million due to payments on maturing financial obligations, which was offset by a US\$1 million reduction in other current liabilities due to reclassifications from long- to short-term.

↑ *Non-Current Liabilities December 2017 / September 2017:*

Non-current liabilities fell US\$ 4.5 million due to a US\$ 1.8 million decrease in other non-current liabilities from reclassifying financial obligations from long- to short-term along with a decrease in deferred tax liabilities.

Balance (Ths US\$)	4Q2017	3Q2017	Δ	Δ%
Cash and cash equivalents	222.062	236.398	-14.336	-6,1%
Other current assets	182.852	162.396	20.456	12,6%
Current assets	404.914	398.794	6.120	1,5%
Property, plant & equipment (net)	490.125	493.806	-3.681	-0,7%
Other non-current assets	584.792	588.319	-3.527	-0,6%
Non-current assets	1.074.917	1.082.125	-7.208	-0,7%
Total assets	1.479.831	1.480.919	-1.088	-0,1%
Other current financial liabilities	48.184	49.189	-1.005	-2,0%
Current concession liabilities	3.713	3.737	-24	-0,6%
Other current liabilities	113.052	111.424	1.628	1,5%
Current liabilities	164.949	164.350	599	0,4%
Other non-current financial liabilities	279.786	280.834	-1.048	-0,4%
Non-current concession liabilities	24.802	26.370	-1.568	-5,9%
Other non-current liabilities	88.475	90.352	-1.877	-2,1%
Non-current liabilities	393.063	397.556	-4.493	-1,1%
Total liabilities	558.012	561.906	-3.894	-0,7%
Equity attributable to equity holders of parent	769.290	765.242	4.048	0,5%
Minority interest	152.529	153.771	-1.242	-0,8%
Total Equity	921.819	919.013	2.806	0,3%
Total Equity and liabilities	1.479.831	1.480.919	-1.088	-0,1%

CONSOLIDATED CASH FLOWS

US\$ thousands	YTD			
	Dec-2017	Dec-2016	Δ%	Δ
Operating cash flow	76.864	67.665	9.199	13,6%
Investments cash flow	22.806	(20.620)	43.426	-210,6%
Financial cash flow	(20.883)	(17.121)	-3.762	22,0%
Others	246	(275)	521	-189,5%
Total	79.033	29.649	49.384	166,6%

Detail of Financing Cash Flows December 2017:

As of December 31, 2017, dividends paid and/or profit distributions totaled US\$ 41 million, which correspond to dividends from Sociedad Matriz SAAM S.A. of US\$ 29.6 million, Florida International Terminal, Llc of US\$ 1.2 million, Sociedad Portuaria Granelera de Caldera S.A. of US\$ 1.1 million, Sociedad Portuaria de Caldera S.A. of US\$ 4.7 million, SAAM Remolques S.A. de C.V. of US\$ 3.6 million and Iquique Terminal Internacional S.A. of US\$ 901 thousand.

The company has secured long-term financing of US\$ 50.3 million, through the indirect subsidiary Inarpi S.A. (US\$ 31.9 million), SAAM Operadora de Puertos Estiba y Desestiba Costa Rica S.A. (US\$ 10 million), SAAM SMIT Panamá (US\$ 4.7 million), Florida International Terminal LLC (US\$ 1.5 million) and Sociedad Portuaria de Caldera S.A. (US\$ 2.1 million). In addition, cash flows paid out for financial liabilities totaled US\$ 156.5 million, made by the direct subsidiary SAAM S.A. (US\$ 116.4 million), Inmobiliaria Marítima Portuaria Spa (US\$ 147 thousand), Saam Remolques S.A. de C.V. (US\$ 12 million), SAAM Smit Marine Canadá Inc. (US\$ 1.9 million), Iquique Terminal Internacional S.A. (US\$ 5.6 million), Inarpi S.A. (US\$ 7.9 million), Sociedad Portuaria Granelera de Caldera S.A. (US\$ 4.9 million), Sociedad Portuaria Caldera S.A. (US\$ 3.2 million), Terminal Marítima Mazatlán S.A. de C.V. (US\$ 3.3 million), Virtual Logistics Marine Services, Inc. (US\$ 468 thousand) and SAAM Operadora de Puertos Estiba y Desestiba Costa Rica S.A. (US\$ 625 thousand).

On January 17, 2017, through a dutch auction on Santiago Exchange, bonds were placed by SM SAAM (Series B and C). The cash flows obtained from the bond placement totaled US\$ 115 million, net of related expenses.

Detail of Investing Cash Flows December 2017:

Disbursements for purchases of property, plant and equipment as of December 31, 2017, amounted to US\$ 62.6 million, including value added tax of US\$ 3.1 million, and US\$ 888 thousand for asset purchases in 2016 that were paid in 2017. Disbursements for purchases of intangible assets as of December 31, 2017, amounted to US\$ 6.9 million, including value added tax of US\$ 109 thousand.

The sales value agreed upon for property, plant and equipment as of December 31, 2017, totaled US\$ 9 million, including US\$ 2.6 million on property in Alto Hospicio sold by Inmobiliaria Marítima Portuaria Spa in 2016, which was received in February 2017.

Other cash inflows (outflows) of US\$ -21.5 million, correspond to cash and cash equivalents acquired in the business combination to purchase 51% of Sociedad Portuaria de Caldera S.A for US\$ -2.7 million and Sociedad Portuaria Granelera de Caldera S.A. for US\$ -9.7 million, plus US\$ 822 thousand from redeeming time deposits, less US\$ 34.8 million in investments made in time deposits maturing in more than 90 days.

Cash flows for dividends received as of December 31, 2017, totaled US\$ 36.8 million.

MARKET ANALYSIS

COMMENTARY

SAAM and its subsidiaries make annual estimates of market share for the different segments where they do business. These estimates are based mainly on an analysis of available information, which includes internal operations and sales data, industry reports from regulators and other reports obtained from the market.

TOWAGE

Each towage market has its own particular characteristics due to variations in regulations between free markets, markets limited to concessions or private contracts. Operators may compete daily and/or through public or private bidding processes with the main global towage operators, such as Svitzer, Smit, Boluda, as well as regional players like Wilson Sons, Intertug, Ultratug, CPT Remolcadores, among others.

PORT TERMINALS

SAAM and its subsidiaries have a relevant market share in terms of total tons transferred in the markets of Chile, Ecuador (Guayaquil) and Costa Rica. In Mexico, United States and Colombia, SAAM participates on the operation of medium-size terminals in the locations of Mazatlán, Port Everglade and Cartagena de Indias respectively.

LOGISTICS

This division concentrates most of its operations in Chile, a market where its main competitors in Supply Chain services are: DHL; Sitrans; Kuehne+Nagel; Loginsa; APL Logistics; Agunsa and Logística S.A.

RISK FACTORS

FINANCIAL RISK

It is the risk that changes in rates and market prices, for example fluctuations in exchange rates or interest rates, affect SAAM's or its subsidiaries' revenues or the value of financial instruments held by them. The objective of financial risk management is to manage and control exposure to this risk within reasonable parameters and at the same time, optimize profitability.

SAAM tries to maintain a balance in its net financial positions in SAAM and subsidiaries that will minimize the effects of the exchange rate risk that the Company is exposed to in Chile, Mexico and Brazil. Whenever it is not possible to achieve this equilibrium, financial derivatives (Forwards) are contracted so that they will allow an efficient management of these risks. In general, SAAM seeks to apply hedge accounting to diminish the volatility in results generated by the existence of exposed positions of net assets and liabilities in foreign currency.

CREDIT RISK

Credit risk is the risk of financial loss caused if a client or a counterpart of a financial instrument, fails to comply with its contractual obligations. This is especially sensitive in the accounts receivable from customers of SAAM and subsidiaries. When credits will be granted to customers, the latter are financially evaluated by a committee in order to reduce the risks of non-payment. Credits granted are periodically reviewed in order to implement the controls defined by established policies and to monitor the status of outstanding accounts receivable.

Services to customers are performed under market conditions, which are simple credits for no longer than 90 days on average. These transactions are not concentrated in relevant clients, on the contrary, the clients of SAAM and subsidiaries are quite fragmented, which allows distributing the risk.

In addition, SAAM have a credit insurance policy that covers current and future credit sales for services rendered in Chile.

SKILLED LABOR

The ability to compete successfully depends on the ability to attract and retain highly skilled labor. The loss of its services, or the inability to hire and retain key personnel may have an adverse effect on SAAM financial performance. Furthermore, the ability to operate tugboats, port terminals and offer logistics services depends on the capacity to attract and retain qualified and experienced personnel.

On the other hand, notwithstanding maintaining good relations with employees, the risks of strikes, work stoppages or other conflicts with trade unions or workers, may not be ruled out. In the event that a stoppage takes place, this could have an adverse effect in the Company's performance.

RENEWAL OF CONCESSIONS

The non-renewal of some port concessions is a long-term risk and will depend on future market conditions and on negotiations with port authorities. This could affect revenues, especially in the case of San Antonio Terminal Internacional, which matures in 2024. However, all remaining port concessions have been renewed. This was conditional to having reached and maintained a certain operational standard, which was fully complied with by SAAM in its places of operation. In addition, SAAM has concessions in the towage business in Mexico, and Costa Rica, being the first one completed renewed.

INCREASE IN COMPETITION

The various structural and technological changes in the shipping and port sector, could constantly push up rates and operating costs. This implies permanent review of internal processes in order to continuously optimize them.

Competition in port terminals, towage and logistics in which SAAM operates, involves factors such as price, service, safety statistics and reputation, quality and availability of services for the customer. A reduction in the rates offered by competitors may cause SAAM to reduce its own and reduce the use of its services, which will negatively affect its results.

In addition, consolidation of the shipping industry and verticalization of clients' operations might cause the loss of some business. Companies with significant shipping operations could decide to carry out certain functions that are currently provided to them by SAAM, instead of continue to use its services. The decision of any of its key clients to verticalize its operations could have a negative influence in the use of its services, which would impact its results.

Also, the increasing competition and the imposition of regulatory standards in some countries, force to make strong investments both in tugboats and in land equipment, in order to avoid the risk of obsolescence and lack of productivity. It should be noted that the percentage of SAAM tugboats with azimuth technology has grown steadily from 30% in 2004 to 73% by March 2017.

ECONOMIC CYCLE

The demand for SAAM's services depends largely on the levels of international trade and, in particular, on the shipping industry in the export and import of goods, especially those handled in the port terminals under concession. Downturns in the economic cycle could adversely affect operational results, because during economic crises or periods of diminished activity, the shipping companies could experience a reduction in their cargo volumes. In spite of this, SAAM is well positioned to face these cycles through a relevant geographic and business diversification.

ACCIDENTS AND NATURAL DISASTERS

The fleet and equipment used in port terminals and in the logistics area are at risk of damages or loss due to such events as mechanical failure, installation flaws, fires, explosions and collisions, accidents at sea and human error. In addition, assets may also be affected as a result of earthquakes, tsunamis, or other natural disasters. However, SAAM, through its subsidiaries and Associates, have contracted insurance with ample coverage to mitigate damages.

313

ENVIRONMENTAL STANDARDS

Ports, tugboats and logistics operations are subject to extensive environmental laws. Failure to comply with these laws may result in the imposition of administrative sanctions. Said penalties may include, among others, the closure of facilities that do not comply, cancellation of operation licenses, and the imposition of sanctions and fines when the companies act with negligence or recklessness with regard to environmental issues. Approval of tougher environmental laws and regulations could require making additional investments to comply with these regulations and, therefore, alter investment plans. To mitigate this risk, SAAM and its subsidiaries have subscribed third-party liability insurance for damages and/or fines for pollution associated to its fleet of tugboats.

RISKS BY POLITICAL AND ECONOMIC CONDITIONS

A significant part of SAAM's assets are located in Chile. Also, around 51% of consolidated sales, considering affiliates at their proportional value, originate in Chilean operations. Consequently, business results depend significantly on economic conditions in Chile. Future evolution of Chilean economy could have adverse effects on SAAM's financial condition or results, and could limit the ability to develop its business plan. The Chilean State has had, and continues to have, a substantial influence on many aspects of the private sector and in the past has modified monetary, fiscal, and tax policies, as well as other regulations that have effects on the economy.

Besides Chile, SAAM has operations in Ecuador, Mexico, Brazil, Colombia, Uruguay, Guatemala, Costa Rica, Panama, Canada and the United States. Some of these countries have gone through periods of political and economic instability during recent decades, periods in which governments have intervened in business and financial aspects with effects on foreign investors and companies. It is not possible to state that these situations could never recur in the future, or that they could happen in a new country where SAAM enters, and therefore, adversely affect the operations of the Company in these countries.

CONSOLIDATED FINANCIAL INDICATORS

	Unit	Dec 2017	Dec 2016
Ownership			
Shares outstanding	Nº	9.736.791.983	9.736.791.983
Controlling Group- Luksic Group	%	52,2%	52,2%
Stock price	\$	66,05	51,61
Liquidity performance			
Liquidity ratio (1)	times	2,45	2,06
Acid test (2)	times	2,22	1,86
Leverage			
Razón de endeudamiento	times	0,61	0,47
Short term debt	%	30%	36%
Long term debt	%	70%	64%
Interest coverage	times	9,04	7,80
Return			
Earning per share	US\$	0,00620759	0,00560195
ROE (6)	%	8,0%	7,4%
ROA (7)	%	4,4%	4,4%
Other ratios			
Revenues / Total Assets (3)	times	0,316	0,311
Revenues / Fixed Assets (4)	times	0,955	0,824
Working capital turnover	times	1,950	2,572

(1) Current Assets / current liabilities

(2) Current assets minus non current assets held for sale, inventory and anticipated payments / current liabilities

(3) Revenues / Total Assets

(4) Revenues / Fixed Assets

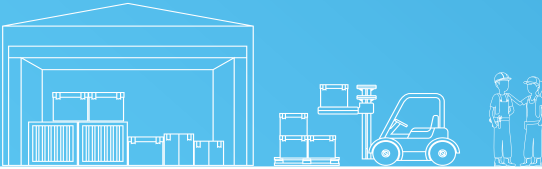
(5) Revenues / (Current Assets - Current Liabilities)

(6) LTMP Profit / average equity

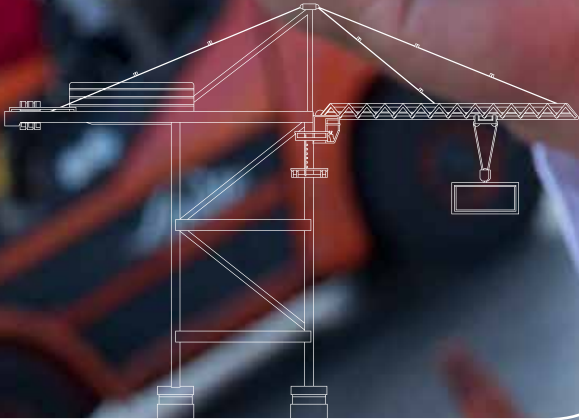
(7) LTMP Profit / average total assets

SUMMARIZED FINANCIAL STATEMENTS OF SUBSIDIARIES

316



CHAPTER 06



SAAM S.A. AND SUBSIDIARIES

SAAM Logistics S.A. Summarized Statements of Financial Position

At December 31, 2017 and 2016

	2017 ThUS\$	2016 ThUS\$
Assets		
Current Assets	303,000	297,727
Non-Current Assets	523,844	969,748
Total Assets	826,844	1,267,475
Equity and liabilities		
Current liabilities	92,700	144,513
Non-current liabilities	206,051	258,352
Capital and Reserves	83,097	157,706
Accumulated Net Income (losses)	336,658	590,585
Non-controlling interests	108,338	116,319
Total liabilities and equity	826,844	1,267,475

318

SAAM S.A. Summarized Statements of Comprehensive Income by Function

For the exercises ended December 31, 2017 and 2016

	2017 ThUS\$	2016 ThUS\$
Income from ordinary activities	198,079	393,932
Cost of Sales	(143,939)	(291,281)
Gross profit	54,140	102,651
Administrative Expenses	(42,482)	(60,418)
Other Income (Expenses) (net)	1,014	230
Other Income	73,116	(740)
Financial Costs (net)	(3,681)	(9,493)
Share of profit of affiliates	1,064	42,225
Foreign currency translation differences and Indexation adjustments	(730)	2,129
Profit (Loss) before income taxes	82,441	76,584
Income tax expense	(45,874)	(11,398)
Profit (loss) from continuing operations	36,567	65,186
Profit (loss) attributable to owners of the Parent Company	32,026	56,829
Profit (loss) attributable to non-controlling interests	4,541	8,357
Profit (loss)	36,567	65,186
Other items of other comprehensive income, net of tax	5,862	6,778
Income taxes related to items of other comprehensive income (loss)	79	51
Total Comprehensive Income	42,508	72,015
Comprehensive Income attributable to owners of Parent Company	36,845	63,176
Comprehensive Income attributable to non-controlling interests	5,663	8,839

SAAM S.A. Summarized Statements of Cash Flows, Direct Method

For the exercises ended December 31, 2017 and 2016

Net cash flows	2017 ThUS\$	2016 ThUS\$
Cash flows from (used in) operating activities	38,552	69,905
Cash flows from (used in) investing activities	28,844	(20,620)
Cash flows from (used in) financing activities	(34,401)	(19,686)
Net increase (decrease) in cash and cash equivalents, before the effect of changes in the exchange rate	32,995	29,599
Effects of exchange rate fluctuations in cash and cash equivalents	205	57
Net increase (decrease) in cash and cash equivalents	33,200	29,656
Cash and cash equivalents at beginning of the period	143,025	113,369
Cash and cash equivalents at the end of the period	176,225	143,025

SAAM S.A. Summarized Statements of Changes in Equity

319

For the exercises ended December 31, 2017 and 2016

	2017 MUS\$	2016 MUS\$
Equity initial balance	864,610	829,435
Comprehensive income	42,508	72,015
Increase (decrease) for transfers and other changes in equity	(343,160)	(780)
Dividends	(35,865)	(36,060)
Equity final balance	528,093	864,610

The explanatory note on "transactions with related parties" of SAAM S.A. is contained in the Financial Statements of the Reporting Company.

Likewise, the Financial Statements of the subsidiary SAAM S.A., are available to the public at SM SAAM's offices, the Financial Market Commission (CMF), and at the Company's web site (www.saam.com).

SAAM PORTS S.A. AND SUBSIDIARIES

SAAM Ports S.A. summarized Statements of Financial Position

At December 31, 2017 and 2016

	2017 ThUS\$	2016 ThUS\$
ASSETS		
Current Assets	61,532	-
Non-Current Assets	465,757	-
Total Assets	527,289	-
Equity and liabilities		
Current liabilities	69,919	-
Non-current liabilities	190,161	-
Capital and Reserves	42,558	-
Accumulated Net Income (losses)	179,885	-
Non-controlling interests	44,766	-
Total liabilities and equity	527,289	-

320

SAAM Ports S.A. Summarized Statements of Financial Position

For the exercises ended December 31, 2017 and 2016

	2017 ThUS\$	2016 ThUS\$
Income from ordinary activities	231,522	-
Cost of Sales	(175,708)	-
Gross profit	55,814	-
Administrative Expenses	(20,215)	-
Other Income (Expenses) (net)	(2,068)	-
Other Income	(373)	-
Financial Costs (net)	(8,519)	-
Share of profit of affiliates	10,738	-
Foreign currency translation differences and Indexation adjustments	(437)	-
Profit (Loss) before income taxes	34,940	-
Income tax expense	(7,936)	-
Profit (loss) from continuing operations	27,004	-
Profit (loss) attributable to owners of the Parent Company	22,622	-
Profit (loss) attributable to non-controlling interests	4,382	-
Profit (loss)	27,004	-
Other items of other comprehensive income, net of tax	352	-
Income taxes related to items of other comprehensive income (loss)	71	-
Total Comprehensive Income	27,427	-
Comprehensive Income attributable to owners of Parent Company	22,964	-
Comprehensive Income attributable to non-controlling interests	4,463	-

SAAM Ports S.A. Summarized Statements of Cash Flows, Direct Method

For the exercises ended December 31, 2017 and 2016

Net cash flows	2017 ThUS\$	2016 ThUS\$
Cash flows from (used in) operating activities	25,841	-
Cash flows from (used in) investing activities	(49,178)	-
Cash flows from (used in) financing activities	41,880	-
Net increase (decrease) in cash and cash equivalents, before the effect of changes in the exchange rate	18,543	-
Effects of exchange rate fluctuations in cash and cash equivalents	27	-
Net increase (decrease) in cash and cash equivalents	18,570	-
Cash and cash equivalents at beginning of the period	-	-
Cash and cash equivalents at the end of the period	18,570	-

SAAM Ports S.A. summarized Statements of Changes in Equity

For the exercises ended December 31, 2017 and 2016

	2017 ThUS\$	2016 ThUS\$
Equity initial balance	-	-
Comprehensive income	27,427	-
Increase (decrease) for transfers and other changes in equity	239,781	-
Dividends	-	-
Equity final balance	267,208	-

The explanatory note on "transactions with related parties" of SAAM Ports S.A. is contained in the Financial Statements of the Reporting Company.

Likewise, the Financial Statements of the subsidiary SAAM Ports S.A., are available to the public at SM SAAM's offices, the Financial Market Commission (CMF), and at the Company's web site (www.saam.com).

SAAM LOGISTICS S.A. AND SUBSIDIARIES

SAAM Logistics S.A. Summarized Statements of Financial Position

At December 31, 2017 and 2016

	2017 ThUS\$	2016 ThUS\$
Assets		
Current Assets	55,112	-
Non-Current Assets	97,914	-
Total Assets	153,026	-
Equity and liabilities		
Current liabilities	13,012	-
Non-current liabilities	7,674	-
Capital and Reserves	26,558	-
Accumulated Net Income (losses)	104,847	-
Non-controlling interests	935	-
Total liabilities and equity	26,989	-

322

SAAM Logistics S.A. Summarized Statements of Comprehensive Income by Function.

For the exercises ended December 31, 2017 and 2016

	2017 ThUS\$	2016 ThUS\$
Income from ordinary activities	58,709	-
Cost of Sales	(47,362)	-
Gross profit	11,347	-
Administrative Expenses	(11,309)	-
Other Income (Expenses) (net)	(542)	-
Other Income	1,289	-
Financial Costs (net)	(550)	-
Share of profit of affiliates	10,687	-
Foreign currency translation differences and Indexation adjustments	995	-
Profit (Loss) before income taxes	11,917	-
Income tax expense	(2,738)	-
Profit (loss) from continuing operations	9,179	-
Profit (loss) attributable to owners of the Parent Company	9,115	-
Profit (loss) attributable to non-controlling interests	64	-
Profit (loss)	9,179	-
Other items of other comprehensive income, net of tax	510	-
Income taxes related to items of other comprehensive income (loss)	-	-
Total Comprehensive Income	9,689	-
Comprehensive Income attributable to owners of Parent Company	9,625	-
Comprehensive Income attributable to non-controlling interests	64	-

SAAM Logistics S.A. Summarized Statements of Cash Flows, Direct Method

For the exercises ended December 31, 2017 and 2016

Net cash flows	2017 ThUS\$	2016 ThUS\$
Cash flows from (used in) operating activities	12,032	-
Cash flows from (used in) investing activities	10,527	-
Cash flows from (used in) financing activities	(6,117)	-
Net increase (decrease) in cash and cash equivalents, before the effect of changes in the exchange rate	16,442	-
Effects of exchange rate fluctuations in cash and cash equivalents	273	-
Net increase (decrease) in cash and cash equivalents	16,715	-
Cash and cash equivalents at beginning of the period	10,274 ⁽¹⁾	-
Cash and cash equivalents at the end of the period	26,989	-

(1) Initial balance assigned to SAAM Logistics in the SAAM S.A. Division, plus cash and cash equivalents from SAAM Logístic S.A. before the merger.

SAAM Logistics S.A. Summarized Statements of Changes in Equity

323

For the exercises ended December 31, 2017 and 2016

	2017 ThUS\$	2016 ThUS\$
Equity initial balance	-	-
Comprehensive income	9,689	-
Increase (decrease) for transfers and other changes in equity	123,023	-
Dividends	(372)	-
Equity final balance	132,340	-

The explanatory note on "transactions with related parties" of SAAM Logistics S.A. is contained in the Financial Statements of the Reporting Company.

Likewise, the Financial Statements of the subsidiary SAAM Logistics S.A., are available to the public at SM SAAM's offices, the Financial Market Comission (CMF), and at the Company's web site (www.saam.com).

SAAM INVERSIONES SpA AND SUBSIDIARIES

Resúmenes de SAAM Inversiones SpA Summarized Statements of Financial Position

At December 31, 2017 and 2016

	2017 ThUS\$	2016 ThUS\$
Assets		
Current Assets	155	29
Non-Current Assets	984	939
Total Assets	1,139	968
Equity and liabilities		
Current liabilities	4	1,747
Non-current liabilities	-	-
Capital and Reserves	1,060	(830)
Accumulated Net Income (losses)	75	51
Non-controlling interests	-	-
Total liabilities and equity	1,139	968

324

SAAM Inversiones SpA Summarized Statements of Comprehensive Income by Function

For the exercises ended December 31, 2017 and 2016

	2017 ThUS\$	2016 ThUS\$
Income from ordinary activities	-	-
Cost of Sales	-	-
Gross profit	-	-
Administrative Expenses	(4)	(4)
Other Income (Expenses) (net)	1	-
Other Income	-	-
Financial Costs (net)	-	-
Share of profit of affiliates	63	55
Foreign currency translation differences and Indexation adjustments	1	-
Profit (Loss) before income taxes	61	51
Income tax expense	(14)	-
Profit (loss) from continuing operations	47	51
Profit (loss) attributable to owners of the Parent Company	47	51
Profit (loss) attributable to non-controlling interests	-	-
Profit (loss)	47	51
Other items of other comprehensive income, net of tax	2	(5)
Income taxes related to items of other comprehensive income (loss)	-	-
Total Comprehensive Income	49	46
Comprehensive Income attributable to owners of Parent Company	49	46
Comprehensive Income attributable to non-controlling interests	-	-

SAAM Inversiones SpA Summarized Statements of Cash Flows, Direct Method

For the exercises ended December 31, 2017 and 2016

Net cash flows	2017 ThUS\$	2016 ThUS\$
Cash flows from (used in) operating activities	48	(12)
Cash flows from (used in) investing activities	41	(347)
Cash flows from (used in) financing activities	(23)	388
Net increase (decrease) in cash and cash equivalents, before the effect of changes in the exchange rate	66	29
Effects of exchange rate fluctuations in cash and cash equivalents	-	-
Net increase (decrease) in cash and cash equivalents	66	29
Cash and cash equivalents at beginning of the period	29	-
Cash and cash equivalents at the end of the period	95	29

SAAM Inversiones SpA Summarized Statements of Changes in Equity

325

For the exercises ended December 31, 2017 and 2016

	2017 ThUS\$	2016 ThUS\$
Equity initial balance	(779)	-
Comprehensive income	49	46
Increase (decrease) for transfers and other changes in equity	1,865	(825)
Dividends	-	-
Equity final balance	1,135	(779)

The explanatory note on "transactions with related parties" of SAAM Inversiones SpA is contained in the Financial Statements of the Reporting Company.

Likewise, the Financial Statements of the subsidiary SAAM Inversiones SpA, are available to the public at SM SAAM's offices, the Financial Market Commission (CMF), and at the Company's web site (www.saam.com).