



# SAAM – Operational Data 2023

Santiago, September 22, 2023

SMSAAM (SSE; SMSAAM) reports on operating volumes for August 2023 by business division.

## Towage

- Harbour towage maneuvers were up 14% in August with respect to the same month in 2022 and 14% YTD, explained partially by increased activity in Colombia and Panama, the recent acquisition of several tugs in Brazil and new contracts in Peru after the Ian Taylor acquisition.
- Time charter days, mostly associated with dedicated towage services at oil, gas and mining terminals, grew by 1% during August and 8% YTD, related to increased activity in Brazil from a new contract linked to the recently acquired tugs.

	Aug-22	Aug-23	Chg(%) Aug 23/22	YTD 2022	YTD 2023	Chg(%) YTD 23/22
Total tug moves (thousands)	11,4	13,1	14%	88,0	100,0	14%

	Aug-22	Aug-23	Chg(%) Aug 23/22	YTD 2022	YTD 2023	Var (%) YTD 23/22
Total Time Charter (days)	796	807	1%	5.693	6.152	8%

## Aerosan

- Aerosan: tons handled during August increased by 5% with respect to the same month of the previous year thanks to an increase in export volumes in Chile, mainly salmon, offset by a lower export volume in Ecuador. YTD there was a 4% drop with respect to the previous year, mainly due to lower import activity in Chile and Colombia, together with lower export volumes in Ecuador.

	Aug-22	Aug-23	Chg(%) Aug 23/22	YTD 2022	YTD 2023	Chg(%) YTD 23/22
Tons Handled Aerosan (thousands) <sup>(1)</sup>	26,7	28,2	5%	252,4	242,6	-4%

(1) Considers volumes from Chile, Colombia and Ecuador

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SAAM is an infrastructure company with more than 60 years in business. It is the leading provider of port towage services in the Americas and third worldwide. It operates at more than 90 ports in 13 countries with a modern fleet of over 210 tugs. In addition, it offers air cargo logistics services at eight airports in Latin America.