

SAAM – Operational Data 2023

Santiago, August 21, 2023

SMSAAM (SSE; SMSAAM) reports on operating volumes for July 2023 by business division

Towage

- Harbour towage maneuvers were up 13% in July with respect to the same month in 2022 and 13% YTD explained partially by the recent acquisition of several tugs in Brazil and larger operations in Peru after the Ian Taylor acquisition in the second half of 2022. The rise in the number of maneuvers can also be attributed to increased activity in most markets.
- Time charter days, associated with services at oil, gas and mining terminals, were up 12% in July with respect to the same month last year and grew 9% YTD, mainly because of Brazil and Mexico.

	Jul-22	Jul-23	Chg(%) Jul 23/22	YTD 2022	YTD 2023	Chg(%) YTD 23/22
Total tug moves (thousands)	11.4	12.9	13%	76.6	86.9	13%

	Jul-22	Jul-23	Chg(%) Jul 23/22	YTD 2022	YTD 2023	Var (%) YTD 23/22
Total Time Charter (days)	748	838	12%	4,897	5,344	9%

Port Terminals ⁽³⁾

- Consolidated terminals reported a 12% increase in volume in July explained primarily by greater import activity. YTD growth was 9%.
- In July, volumes at associate terminals increased by 10%, mainly due to recovering activity at Chilean ports. Meanwhile, volumes were down 15% YTD, primarily because of a drop in imports in central Chile during the first few months of the year.

	Jul-22	Jul-23	Chg(%) Jul 23/22	YTD 2022	YTD 2023	Chg(%) YTD 23/22
Consolidated TEU (thousands)	149.5	168.2	12%	999.5	1,091.4	9%
Associate TEU (thousands)	108.4	119.8	10%	870.9	738.8	-15%
Total TEU (thousands)⁽²⁾	257.9	288.0	12%	1,870.4	1,830.2	-2%

	Jul-22	Jul-23	Chg(%) Jul 23/22	YTD 2022	YTD 2023	Chg(%) YTD 23/22
TEU Foreign Terminals (thousands)	123.6	137.7	11%	864.3	895.3	4%
TEU Chilean Terminals (thousands)	134.3	150.2	12%	1,006.1	934.9	-7%
Total TEU (thousands)⁽¹⁾	257.9	288.0	12%	1,870.4	1,830.2	-2%

(1) Includes the full TEU from subsidiaries and associates

Logistics

- Bonded warehouses ⁽³⁾ reported a 36% drop in July due to more sluggish import activity in Chile. The YTD decrease was 42%, explained by a high basis of comparison from the prior year because of increased warehousing by customers due to high inventory levels throughout the entire first half of 2022.
- Aerosan ⁽²⁾ reported a 4% drop in tons handled in July with respect to the same month last year, due to lower export volumes in Ecuador and lower import volumes in Chile and Colombia. The 5% drop YTD in volumes handled reflects weaker foreign trade activity in the markets.

	Jul-22	Jul-23	Chg(%) Jul 23/22	YTD 2022	YTD 2023	Chg(%) YTD 23/22
Containers Out, Bonded Warehouse (thousands)	5.4	3.5	-36%	37.5	21.6	-42%
Tons Handled Aerosan (thousands) ⁽²⁾	27.8	26.6	-4%	225.7	214.4	-5%

(2) Considers volumes from Chile, Colombia and Ecuador

(3) Port Terminals and Logistics information will be presented until July