

# SAAM – Operational Data 2023

Santiago, November 22, 2023

SMSAAM (SSE; SMSAAM) reports on operating volumes for October 2023 by business division.

## Towage

- Harbour towage maneuvers were up 7% in October with respect to the same month in 2022 and 13% YTD, explained partially by increased activity in Chile and Colombia and additional tugs in Brazil and Peru.
- Time charter days—mostly associated with dedicated towage services at oil, gas and mining terminals—grew by 2% compared to both October 2022 and YTD, related mostly to increased activity in Brazil.
- In addition, the number of operational tugs climbed by 19 in October 2023 versus 2022, mainly explained by acquisitions in Brazil.

	Oct-22	Oct-23	Chg(%) Oct 23/22	YTD 2022	YTD 2023	Chg(%) YTD 23/22
Total tug moves (thousands)	12,2	13,1	7%	111,9	126,1	13%

	Oct-22	Oct-23	Chg(%) Oct 23/22	YTD 2022	YTD 2023	Var (%) YTD 23/22
Total Time Charter (days)	769	786	2%	7.210	7.746	7%

	Oct-22	Oct-23	Chg(%) Oct 23/22
# Operational tugs	186	211	13%

## Aerosan

- Exports (metric tons) increased by 41% compared to the same month of the previous year and by 6% YTD, mainly due to the recent acquisition of the warehouse formerly owned by the air cargo logistics company Pertraly in Ecuador as well as increased activity in the salmon industry in Chile.
- Imports (metric tons) rose 2% compared to the same month of the previous year, due to increased activity from customers in the mining and pharmaceutical products sectors. The YTD figure is still 17% below last year's number, which is explained by lower volumes in Colombia and Chile resulting from lower activity and less dynamic economies in the first months of the year.
- The number of flights handled—associated with ground handling—increased by 17% compared to the same month of the previous year, mainly due to new customers and more frequent flights. YTD, the number of flights served grew by 6%, mainly due to an increase in the frequency of current customers.

	Oct-22	Oct-23	Chg(%) Oct 23/22	YTD 2022	YTD 2023	Chg(%) YTD 23/22
Export Tons Handled Aerosan (thousands)	22,5	31,8	41%	233,4	247,0	6%
Import Tons Handled Aerosan (thousands)	6,8	7,0	2%	76,0	62,8	-17%
<b>Total Tons Handled Aerosan (thousands)</b>	<b>29,3</b>	<b>38,8</b>	<b>32%</b>	<b>309,4</b>	<b>309,8</b>	<b>0%</b>

	Oct-22	Oct-23	Chg(%) Oct 23/22	YTD 2022	YTD 2023	Chg(%) YTD 23/22
Flights handled	488	573	17%	5.574	5.923	6%

Considers volumes from Chile, Colombia and Ecuador

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SAAM is an infrastructure company with more than 60 years in business. It is the leading provider of port towage services in the Americas and third worldwide. It operates at more than 90 ports in 13 countries with a modern fleet of over 210 tugs. In addition, it offers air cargo logistics services at eight airports in Latin America.