

SAAM – Operational Data 2023

Santiago, December 22, 2023

SMSAAM (SSE; SMSAAM) reports on operating volumes for November 2023 by business division.

Towage

- Harbour towage maneuvers were up 10% in November with respect to the same month in 2022 and 12% YTD, explained partially by increased harbour towage activity in Honduras, Mexico and Uruguay and a larger tug fleet in Brazil.
- Time charter days—mostly associated with dedicated towage services at oil, gas and mining terminals—grew by 7% compared to November 2022 and 8% YTD, related mostly to greater activity and additional contracts in Brazil.
- In addition, the number of operational tugs climbed by 18 in November 2023 versus 2022, mainly explained by tug acquisitions in Brazil to expand and upgrade its fleet.

	Nov-22	Nov-23	Var (%) Nov 23/22	YTD 2022	YTD 2023	Var (%) YTD 23/22
Total tug moves (thousands)	11,4	12,6	10%	123,3	138,7	12%

	Nov-22	Nov-23	Var (%) Nov 23/22	YTD 2022	YTD 2023	Var (%) YTD 23/22
Total Time Charter (days)	762	812	7%	7.973	8.604	8%

	Nov-22	Nov-23	Var (%) Nov 23/22
# Operational tugs	190	208	9%

Aerosan

- Exports (metric tons) increased by 40% compared to the same month of the previous year and by 9% YTD, mainly due to the recent acquisition of the warehouse formerly owned by the air cargo logistics company Pertraly at the international airport in Quito, Ecuador, as well as increased activity in Chile because of the start of the fruit season.
- Imports (metric tons) fell by 6% compared to the same month of the previous year, primarily due to reduced activity in Colombia. The YTD figure is down 16%, explained by lower volumes in Colombia and Chile resulting from lower activity and less dynamic economies during the year.
- The number of flights handled—associated with ground handling—increased by 5% compared to the same month of the previous year, mainly due to new customers and more frequent flights in Colombia. YTD, the number of flights served grew by 6%, mainly due to an increase in the frequency of current customers.

	Nov-22	Nov-23	Var (%) Nov 23/22	YTD 2022	YTD 2023	Var (%) YTD 23/22
Export Tons Handled Aerosan (thousands)	24,5	34,2	40%	257,9	281,2	9%
Import Tons Handled Aerosan (thousands)	7,2	6,7	-6%	83,2	69,5	-16%
Total Tons Handled Aerosan (thousands)	31,7	40,9	29%	341,1	350,7	3%

	Nov-22	Nov-23	Var (%) Nov 23/22	YTD 2022	YTD 2023	Var (%) YTD 23/22
Flights handled	529	558	5%	6.103	6.481	6%

Considers volumes from Chile, Colombia and Ecuador

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SAAM is an infrastructure company with more than 60 years in business. It is the leading provider of port towage services in the Americas and third worldwide. It operates at more than 90 ports in 13 countries with a modern fleet of over 210 tugs. In addition, it offers air cargo logistics services at eight airports in Latin America.