

# SAAM – Operational Data 2024

Santiago, May 23, 2024

SMSAAM (SSE; SMSAAM) reports on operating volumes for April 2024 by business division.

## Towage

- Harbour towage maneuvers were up 6% in April compared to the same month in 2023 and 5% YTD, explained by additional tugs in Brazil and increased activity in Mexico, offset by lower volumes in Panama due to a drought-related drop in transit through the canal.
- Time charter days—mostly associated with dedicated towage services at oil, gas and mining terminals—grew by 35% compared to April 2023 and 22% YTD, related mostly to new contracts in Brazil and St. Croix.
- The fleet added 17 vessels since April 2023, mainly explained by vessels acquired in Brazil in May 2023 and new electric tugs added in Canada, offset by the sale of several vessels used by non-core businesses.

	Apr 24	Apr 23	Var (%) 24/23	YTD 2024*	YTD 2023	Var (%) YTD 24/23
Total tug moves (thousands)	12.7	12.0	6%	51.0	48.5	5%

	Apr 24	Apr 23	Var (%) 24/23	YTD 2024	YTD 2023	Var (%) YTD 24/23
Total Time Charter (days)	919	683	35%	3,545	2,899	22%

	Apr 24	Apr 23	Var 24/23
# Operational tugs	209	192	17

\*Interim YTD figures may change from now until year end.

## Aerosan

- Exports (metric tons) increased by 30% compared to the same month of the previous year and by 38% YTD, mainly due to the October 2023 acquisition of the air cargo logistics company Pertraly in Ecuador, as well as increased activity in Chile.
- Imports (metric tons) grew by 27% compared to the same month of the previous year, primarily due to greater activity in Colombia and the start of a new contract in Chile. This partially offset the YTD performance, which was impacted by the lower dynamism of the Chilean and Colombian economies during the first quarter of 2024.
- Flights served—associated with ground handling services—decreased by 10% compared to the same month in 2023 due to a drop in flight frequency in Chile, partially compensated by increased frequency in Colombia.

	Apr 24	Apr 23	Var (%) 24/23	YTD 2024	YTD 2023	Var (%) YTD 24/23
Export Tons Handled Aerosan (thousands)	37.6	28.8	30%	141.5	102.7	38%
Import Tons Handled Aerosan (thousands)	7.3	5.7	27%	24.8	25.0	-1%
<b>Total Tons Handled Aerosan (thousands)</b>	<b>44.8</b>	<b>34.5</b>	<b>30%</b>	<b>166.3</b>	<b>127.7</b>	<b>30%</b>

	Apr 24	Apr 23	Var (%) 24/23	YTD 2024	YTD 2023	Var (%) YTD 24/23
Flights handled	562	626	-10%	2,395	2,420	-1%

Considers volumes from Chile, Colombia and Ecuador

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SAAM is an infrastructure company with more than 60 years in business. It is the leading provider of harbour towage services in the Americas and third worldwide. It operates at more than 90 ports in 13 countries with a modern fleet of over 200 tugs. In addition, it offers air cargo logistics services at eight airports in Latin America.