



# SAAM – Operational Data 2024

Santiago, July 23, 2024

SMSAAM (SSE; SMSAAM) reports on operating volumes for June 2024 by business division.

## Towage

- Harbour towage maneuvers in June 2024 showed no variation with respect to the same month of the previous year. YTD growth in maneuvers was 3%, explained by additional tugs in Brazil since May 2023 and increased port activity in Mexico, offset by lower volumes in Panama and Chile due to the general downturn in the market.
- Time charter days—mostly associated with dedicated towage services at oil, gas and mining terminals—grew by 11% compared to June 2023 and 18% YTD, related mostly to new contracts in Brazil and St. Croix.
- The division had three fewer tugs as of June 2024 versus June 2023 due to planned sales of vessels that had reached the end of their useful life.

	Jun 24	Jun 23	Var (%) 24/23	YTD 2024	YTD 2023	Var (%) YTD 24/23
Total tug moves (thousands)	12.6	12.6	0%	76.4	74.0	3%

	Jun 24	Jun 23	Var (%) 24/23	YTD 2024	YTD 2023	Var (%) YTD 24/23
Total Time Charter (days)	900	812	11%	5,333	4,506	18%

	Jun 24	Jun 23	Var 24/23
# Operational tugs	208	211	-3

Interim YTD figures may change from now until year end.

## Aerosan

- Exports (metric tons) increased by 23% compared to the same month of the previous year and by 35% YTD, mainly due to the acquisition of Pertraly in Ecuador, as well as increased activity in Chile because of the produce season early in the year.
- Imports (metric tons) grew by 23% compared to the same month of the previous year, primarily because new contracts went into effect in Chile and Colombia, along with recent market recovery mainly in Colombia. YTD growth in metric tons was 6%.
- The number of flights handled—associated with ground handling—decreased by 29% compared to the same month of the previous year, mainly because of the decision in Chile to reduce its presence in this segment. YTD there was a drop of 9% with respect to the prior year, associated with the decision in Chile, but offset by a better performance in Colombia.

	Jun 24	Jun 23	Var (%) 24/23	YTD 2024	YTD 2023	Var (%) YTD 24/23
Export Tons Handled Aerosan (thousands)	26.4	21.4	23%	203.5	150.8	35%
Import Tons Handled Aerosan (thousands)	7.1	5.8	23%	39.3	37.1	6%
Total Tons Handled Aerosan (thousands)	33.6	27.2	23%	242.8	187.8	29%

	Jun 24	Jun 23	Var (%) 24/23	YTD 2024	YTD 2023	Var (%) YTD 24/23
Flights handled	380	536	-29%	3,265	3,577	-9%

Considers volumes from Chile, Colombia and Ecuador

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SAAM is an infrastructure company with more than 60 years in business. It is the leading provider of harbour towage services in the Americas and third worldwide. It operates at more than 90 ports in 13 countries with a modern fleet of over 210 tugs. In addition, it offers air cargo logistics services at eight airports in Latin America.