



# SAAM – Operational Data 2024

Santiago, January 20, 2025

SMSAAM (SSE; SMSAAM) reports on operating volumes for December 2024 by business division.

## Towage

- Harbour towage maneuvers in December 2024 were down 4% compared to the same period last year, explained by lower volumes in Mexico's and Chile's less dynamic economies and weather effects. YTD volumes increased by 1% compared to the previous year, mainly due to larger volumes in Brazil and Canada, offset by lower volumes in Panama and Chile because of drought-related restrictions in the canal and declining activity during the year, respectively.
- Time charter days—mostly associated with dedicated towage services at oil, gas and mining terminals—grew by 1% compared to December 2023, related mostly to new contracts in USVI and Brazil, partly offset by fewer operating days in Mexico because of maintenance. YTD volumes increased by 13% mainly due to several new contracts in Brazil and St. Croix.
- In December 2024 there were three fewer tugs than in December 2023 due to planned sales of vessels no longer operated by the Company.

	Dec 24	Dec 23	Var (%) Dec 24/23	YTD 2024	YTD 2023	Var (%) YTD 24/23
Total tug moves (thousands)	12,7	13,2	-4%	152,9	151,9	1%

	Dec 24	Dec 23	Var (%) Dec 24/23	YTD 2024	YTD 2023	Var (%) YTD 24/23
Total Time Charter (days)	879	867	1%	10.696	9.441	13%

	Dec 24	Dec 23	Var Dec 24/23
# Operational tugs	205	208	-3

Interim YTD figures may change from now until year end.

## Aerosan

- Total tons handled decreased by 10% versus December 2023, because of decreased export activity, while the YTD figure increased by 18%.
- Exports (metric tons) were down -16% compared to December 2023, due to decreased activity in the Chilean salmon industry. Metric tons were up 21% YTD, primarily due to the Pertraly acquisition in Ecuador.
- Imports (metric tons) grew by 24% compared to the same month last year and 10% YTD because of new contracts signed in Colombia and Chile during the third quarter.

	Dec 24	Dec 23	Var (%) Dec 24/23	YTD 2024	YTD 2023	Var (%) YTD 24/23
Export Tons Handled Aerosan (thousands)	30,7	36,4	-16%	382,9	317,6	21%
Import Tons Handled Aerosan (thousands)	7,5	6,1	24%	82,9	75,6	10%
Total Tons Handled Aerosan (thousands)	38,2	42,5	-10%	465,8	393,2	18%

Considers volumes from Chile, Colombia and Ecuador